CITY OF WASHBURN 119 Washington Avenue P.O. Box 638 Washburn, WI 54891



715-373-6160 715-373-6161 FAX 715-373-6148

To: President: Nick Suminski VP: Candace Kolenda Michael Wright

Caroline Nelson Matt Crowell City Administrator Jared Trimbo Rodger Reiswig Marina Manager

NOTICE OF SPECIAL HARBOR COMMISSION MEETING

DATE: Wednesday, November 29, 2023

TIME: 5:30 P.M.

LOCATION: Washburn City Hall – 119 Washington Avenue

This meeting may have members participating via tele or web conferencing. Public participants can listen to the proceedings by utilizing a computer or smart phone and using the link https://us02web.zoom.us/j/81387984348?pwd=RFNmL0tsUzBHVEtIcVdtZnJQZDE1QT09 1(877) 853-5247 (Toll Free) and entering Webinar ID: 813 8798 4348 and using passcode 709913 as opposed to being present for the meeting.

Agenda

- A. Call to Order Roll Call
- B. Approval of Minutes of the November 15, 2023 Meeting
- C. Public Comments/Member Comments
- D. Treasurer's Report
 - 1. Payment of Invoices
- E. Slip Transfers None
- F. Marina Manager's Report
 - 1. Update on Travelift Repairs
- G. Update on Repair Project at Boat Ramp and on the Water Line Repair
- H. Discussion & Action on Repair, Purchase, Rent or Lease on Loader
- I. Discussion & Action on Purchase of Pick-up Truck/Plow
- J. Discussion & Action on Amendment to 2023 Budget and/or Adjustment to Recommended 2024 Budget
- K. Adjourn

November 15, 2023 HARBOR COMMISSION MEETING

5:30 P.M. WASHBURN CITY HALL - 119 N WASHINGTON AVENUE

Commission Members Present: Nick Suminski; Candace Kolenda; Matt Crowell; Jared Trimbo; Caroline

Nelson; Michael Wright

Commission Members Absent: Rodger Reiswig

Municipal Personnel Present: Scott Kluver, City Administrator; Michelle Shrider, Marina Manager; Arianna

Austin, Administrative Assistant

Call to Order – President Suminski called the meeting to order at 5:30 p.m.

Approval of Minutes of the September 20, 2023 Meeting – Kolenda moved, and Crowell seconded, to approve and place on file the September 20, 2023 meeting minutes. Motion carried 6-0.

Public/Member Comment - None.

Treasurer's Report - Kolenda moved, and Trimbo seconded, to accept and place on file the Harbor Commission financial reports. Motion carried 6-0.

Payment of Invoices – Crowell moved, and Trimbo seconded, to approve the invoice from Quality Machine and Manufacturing in the amount of \$4,363.69. Motion carried 6-0. Trimbo moved, and Kolenda seconded to approve the invoice from Marine Travelift in the amount of \$14,262.52. Motion carried 6-0. Crowell moved, and Trimbo seconded, to approve the invoice from AMI Consulting Engineers in the amount of \$4,465.00. Motion carried 6-0. Crowell moved, and Trimbo seconded, to approve the invoice from Quickbooks in the amount of \$3,215.62. Motion carried 6-0. Nelson moved, and Trimbo seconded, to approve the invoice from Northern Engineering in the amount of \$2,400.00. Motion carried 6-0. Trimbo moved, and Crowell seconded, to approve the invoices from Marina Management in the amounts of \$1,500.00, \$5.98, and \$36.40. Motion carried 6-0.

Slip Transfers - None.

Marina Manager's Report: Shrider reported the cold weather froze and broke piping on Pier 2, which has been repaired. Another service technician has been hired, for a total of five. Ships Store was down this summer. All other areas are ahead of budget. Nelson moved, and Wright seconded, to accept and place on file the Marina Manager's Report. Motion carried 6-0.

Update on Pier 4 Improvement Project – All permits have been received. Permits are valid for three years, with renewal options. DNR funding prospects will not be available until next August, which would push this project until spring 2025. The next round of federal grant applications will be due in February. AMI would be needed to prepare bid documents, which is anticipated to take about a month. Grant applications will be resubmitted in 2024, for project completion in 2025.

Discussion and Action on Winter Plans for Pier 4 – Bubbling occurred last year but did not bubble prior years. Significant damage occurred last year even with bubbling. Ice is unpredictable. Minimal bubbling occurs on the front of Piers 1, 2, and 3. Consensus was to not bubble this winter.

Update on Repair of Boat Ramp – The diver worked today and will be back tomorrow. The first test will be ice coverage.

Update on Water Repair Project at Boat Ramp - The contractor has not followed up.

Update on Travelift Repairs/Inspection – The gearbox sprockets required a tool that the technician did not have with. Shrider will be sending the gearboxes to Sturgeon Bay for repair, and then Travelift will come back to reinstall them. The radiator will also need repair and replacement. The fuel injection pump will also need replacing. Travelift will be providing training to the marina staff tomorrow. Shrider noted that much of the equipment at the marina is aging and staff can only do so much for maintenance.

Discussion and Action on Revisions to Capital Equipment/Improvements List, Specifically on Loader and Truck Requests – The current 1973 loader repair would cost more than the machine is worth. The marina is presently using the City's loader, but it is not an ideal machine for the usage, due to failing components and lack of precise control. An electric loader is one possibility, with significant pros and cons. A narrow machine would be preferred. A brand new machine, with all of the necessary attachments, and a maintenance agreement would cost about \$185,000 from McCoy. A used machine would cost around \$107,000 without all the attachments. Discussion occurred on long-term capital planning, including building repair and machine replacement. Shrider will check into lease options based on hourly usage annually. Grant funding may be available for electric equipment. More research will occur on electric options. Repairing the current loader was discussed. Rental options for the winter were suggested due to the City needing their loader back. A discussion occurred regarding a pickup truck purchase. Government pricing would apply for approximately \$40,000 for a new truck with a plow. A used option would be less. A meeting in two weeks was determined to reconvene with pricing options, scheduled for Wednesday, November 29 at 5:30pm. Shrider will gather loader pricing. Suminski will gather truck pricing.

Adjourn - Suminski adjourned at 7:37 p.m.

Respectfully Submitted, Arianna Austin Administrative Assistant CITY OF WASHBURN 119 Washington Avenue P.O. Box 638 Washburn, WI 54891



715-373-6160 715-373-6161 FAX 715-373-6148

To: Harbor Commission Members

From: Scott J. Kluver, Administrator

Re: Harbor Matters for November 29, 2023 Meeting

Date: November 22, 2023

Please see the comments below on several agenda items:

- G. Enclosed you will find comments from Michelle regarding the repair of the ramp with the metal sheeting. In addition, I hope to have more information to you regarding the water line repair at the meeting.
- H. Michelle has made contact with McCoy Construction, the Caterpillar dealer in Superior, and the representative from HEVI who makes the electric loader. Enclosed you have the information received to date. It is anticipated that a representative from McCoy Construction will be present at the meeting to answer questions and review details on options. Enclosed you will find the price from the Caterpillar dealer on a comparable unit. He included three financing options, but I only included one so you could see the price. I recommend against financing as it is not necessary. You will also see the information from the HEVI representative. Please let me know if you have any follow-up questions on this so we can hopefully get answers prior to the meeting.
- I. Nick has obtained two quotes for a standard Ford ¾ ton pick-up with a plow. One estimate is from Ewald in the Milwaukee area who does a lot of government contracts, and the other is from Ashland Ford. The Ewald price is \$55,327 and the Ashland Ford price is \$57,129.08. There is not a bid requirement for equipment, so the decision is yours. The details are included in the packet. If you proceed, the truck would be ordered (for the best price), so it could take up to nine months to arrive.
- L. Based on whatever decisions you make on the loader and the truck, it may require either an amendment to the 2023 budget or a change to the 2024 budget. If we need to pay out the money yet in 2023, then the Harbor Commission should approve an amendment to its budget which would have to be approved by the Council at its December meeting. I suspect that the more likely scenario is that funds would be paid out in 2024 which means that the proposed 2024 budget needs to be adjusted by the appropriate amount prior to the Council formally approving the 2024 budgets at its December meeting. I did not draft documents related to this as I am not sure which way the Harbor Commission will go, but know that this matter will need to be addressed at the meeting. In either case, the funds would come out of the Harbor Commission's fund balance. Again, I do not believe there is any need for financing.

Scott Kluver

6

From: Michelle Shrider <michelle@washburnmarina.com>

Sent: Thursday, November 16, 2023 11:50 AM

To: Scott Kluver; Nick Suminski

Cc: Chris Dale

Subject: Boat Ramp: Power Loading Washout Repair

Attachments: 2023 11-16 Ramp Diagram.PDF

Greetings:

The diver and Chris were able to accomplish the installation of the 2nd aluminum diamond plate, ½" thick, 4' x 10' sheet. I've attached a diagram of what we believe will provide a more secure and hopefully longer lasting solution.

- Plates #1 & #2 are installed as we discussed but they are not quite big enough to cover the entire affected area.
- The cement panels that the plates are secured to are not completely flat and level across the top, nor are they
 exactly lined up from one course to the next. This made securing the plates more complicated and not as tight
 we we'd hope they would be even using longer fasteners.
- The plates are rigid, so they would not bend as they moved into deeper water.

Suggestions for future additions if the 2 plates that are installed survive the ice:

- Install one additional plate (#3) beside the already installed to completely cover the void.
- Install 2 across the bottom of to cover the balance of the void.
- Install ~12" strips between the plates to create one cohesive plate. This would improve the rigidity and weight
 by creating one large plate.

We know the price of the plates was \$750 each, we'd also need the 12" striping. The hourly rate charged by the diver is \$250. Yesterday and today, he totaled ~7 hours, \$1750. I suspect the installation of the additional items would take about the same amount of time, especially if we are able to do it in calmer waters. This would be an additional ~\$3500-4000. Please keep this in mind for spring 2024. Thanks.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

Live Webcam at the Marina – <u>Click Here</u> Join us on <u>Facebook</u> LAND

PIER 4	#1 #2 #3 INSTALLED INSTALLED PROPOSE #4 #5 PROPOSE PROPOSE	SHORT RAMP PIER
	WATER	

BOAT RAMP: POWER LOADING WASHOUT BEPAIR.

ma

. NOT TO SCALE

TO CONNECT ALL PIECES

Scott Kluver



From: Michelle Shrider <michelle@washburnmarina.com>

Sent: Thursday, November 16, 2023 10:08 AM

To: Scott Kluver; Nick Suminski

Cc: Chris Dale; chrisheino@mccoycf.com; 'Clint Amman'

Subject: Washburn Marina Loader

Greetings All:

Here are the people on this chain and how they fit in as I will be traveling from Friday 11/17/23 thru Sunday 11/26/23.

- Chris Heino McCoy Construction: Service Mgr
- Clint McCoy Construction: Sales
- Chris Dale marina harbormaster
- Scott Kluver Washburn City Admin
- Nick Suminski Washburn Harbor Commission Chair

At last night's Washburn Harbor Commission meeting, the John Deere 344L Loader was discussed and interest is high in the unit. In speaking with Clint this morning, leasing and rental options are available. Clint will be accumulating this data and returning it to the above copied people for presentation at the next Washburn Harbor Commission meeting on Wednesday November 29, 2023 at 5:30 pm, Washburn City Hall. I've invited Clint to attend this meeting as well, as he is better equipped to answer commission questions.

I also spoke with Chris Heino regarding the repair of the marina's 544a unit that is at McCoys presently. He suggested that should the marina decide to proceed with repairs, it would be possible to do so within a 1 month period. They are very busy right now.

Thank you!

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

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Scott Kluver

From: Mike Lurndal <michael.lurndal@fabickcat.com>

Sent: Thursday, November 16, 2023 2:41 PM

To: Michelle Shrider

Cc: Scott Kluver; Nick Suminski; Chris Dale

Subject: Re: [external] Washburn Marina Wheeled Loader

Attachments: QT202711R1S1.doc City of Washburn Harbor Commission 914.pdf; City of Washburn

914 60 mo.TV6; City of Washburn 914 72 mo.TV6; City of Washburn 914 84 mo.TV6;

Washburn 914.pdf

Michelle: Attached find the quote for the Caterpillar 914 wheel loader, 3 different length amortizations and a Cat Value Option Lease with purchase option. This unit is expected in on 12/21/23. Please review and call if you have any questions. Mike 715-456-8372

From: Michelle Shrider < michelle@washburnmarina.com>

Sent: Thursday, November 16, 2023 10:55 AM

To: Mike Lurndal < michael.lurndal@fabickcat.com >

Cc: Scott Kluver < washburnadmin@cityofwashburn.org>; Nick Suminski < washburnsports@yahoo.com>; Chris Dale

<chris@washburnmarina.com>

Subject: [external] Washburn Marina Wheeled Loader

Greetings Mike & All:

Thank you for talking with me this morning regarding a replacement unit for our John Deere 544a loader. We are looking for a replacement unit of similar size and capacity. The footprint is important because of tight spaces that we frequently need to get into. We have a special meeting set for Wednesday 11/29/23 at 5:30 pm to discuss options. The information we would like at your earliest convenience is:

- Unit options and specifications
- Government purchase price, lease, and rental options
- Availability
- The unit will need a bucket, forks, and receiver plate.

Please let me know if there is any other information you need. When you respond to this email, please include all copied emails. I will be traveling from 11/17/23 through 11/26/23. This way the information will be received by the appropriate people to get it included for our next meeting. I will be available all day today and on my cell at 715 209 7455. Thanks.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

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City of Washburn 914

Compounding Period:

Monthly

Nominal Annual Rate:

6.990%

Cash Flow Data - Loans and Payments

Event	Date	Amount	Number	Period	End Date
1 Loan	11/16/2023	174,895.00	1		
2 Payment	12/16/2023	3,462.31	60	Monthly	11/16/2028

TValue Amortization Schedule - Normal, 365 Day Year

	Date	Payment	Interest	Principal	Balance
Loan	11/16/2023				174,895.00
1	12/16/2023	3,462.31	1,018.76	2,443.55	172,451.45
2023	Totals	3,462.31	1,018.76	2,443.55	
2	01/15/2024	2 462 21	1 004 52	2 457 70	100 000 07
2	01/16/2024	3,462.31	1,004.53	2,457.78	169,993.67
3	02/16/2024	3,462.31	990.21	2,472.10	167,521.57
4	03/16/2024	3,462.31	975.81	2,486.50	165,035.07
5	04/16/2024	3,462.31	961.33	2,500.98	162,534.09
6	05/16/2024	3,462.31	946.76	2,515.55	160,018.54
7	06/16/2024	3,462.31	932.11	2,530.20	157,488.34
8	07/16/2024	3,462.31	917.37	2,544.94	154,943.40
9	08/16/2024	3,462.31	902.55	2,559.76	152,383.64
10	09/16/2024	3,462.31	887.63	2,574.68	149,808.96
11	10/16/2024	3,462.31	872.64	2,589.67	147,219.29
12	11/16/2024	3,462.31	857.55	2,604.76	144,614.53
13	12/16/2024	3,462.31	842.38	2,619.93	141,994.60
2024	Fotals	41,547.72	11,090.87	30,456.85	
14	01/16/2025	3,462.31	827.12	2,635.19	139,359.41
15	02/16/2025	3,462.31	811.77	2,650.54	136,708.87
16	03/16/2025	3,462.31	796.33	2,665.98	134,042.89
17	04/16/2025	3,462.31	780.80	2,681.51	131,361.38
18	05/16/2025	3,462.31	765.18	2,697.13	128,664.25
19	06/16/2025	3,462.31	749.47	2,712.84	125,951.41
20	07/16/2025	3,462.31	733.67	2,728.64	123,222.77
21	08/16/2025	3,462.31	717.77	2,744.54	120,478.23
22	09/16/2025	3,462.31	701.79	2,760.52	117,717.71
23	10/16/2025	3,462.31	685.71	2,776.60	114,941.11
24	11/16/2025	3,462.31	669.53	2,792.78	112,148.33

City of Washburn 914

Date				
Date 25 42/16/2025	Payment	Interest	Principal	Balance
25 12/16/2025	3,462.31	653.26	2,809.05	109,339.28
2025 Totals	41,547.72	8,892.40	32,655.32	
26 01/16/2026	3,462.31	636.90	2,825.41	106,513.87
27 02/16/2026	3,462.31	620.44	2,841.87	103,672.00
28 03/16/2026	3,462.31	603.89	2,858.42	100,813.58
29 04/16/2026	3,462.31	587.24	2,875.07	97,938.51
30 05/16/2026	3,462.31	570.49	2,891.82	95,046.69
31 06/16/2026	3,462.31	553.65	2,908.66	92,138.03
32 07/16/2026	3,462.31	536.70	2,925.61	89,212.42
33 08/16/2026	3,462.31	519.66	2,942.65	86,269.77
34 09/16/2026	3,462.31	502.52	2,959.79	83,309.98
35 10/16/2026	3,462.31	485.28	2,977.03	80,332.95
36 11/16/2026	3,462.31	467.94	2,994.37	77,338.58
37 12/16/2026	3,462.31	450.50	3,011.81	74,326.77
2026 Totals	41,547.72	6,535.21	35,012.51	
38 01/16/2027	3,462.31	432.95	3,029.36	71,297.41
39 02/16/2027	3,462.31	415.31	3,029.30	68,250.41
40 03/16/2027	3,462.31	397.56	3,047.00	65,185.66
41 04/16/2027	3,462.31	379.71	3,082.60	62,103.06
42 05/16/2027	3,462.31	361.75	3,100.56	59,002.50
43 06/16/2027	3,462.31	343.69	3,100.50	55,883.88
44 07/16/2027	3,462.31	325.52	3,136.79	52,747.09
45 08/16/2027	3,462.31	307.25	3,155.06	49,592.03
46 09/16/2027	3,462.31	288.87	3,173.44	46,418.59
47 10/16/2027	3,462.31	270.39	3,191.92	43,226.67
48 11/16/2027	3,462.31	251.80	3,210.51	40,016.16
49 12/16/2027	3,462.31	233.09	3,229.22	36,786.94
2027 Totals	41,547.72	4,007.89	37,539.83	30,700.31
	,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
50 01/16/2028	3,462.31	214.28	3,248.03	33,538.91
51 02/16/2028	3,462.31	195.36	3,266.95	30,271.96
52 03/16/2028	3,462.31	176.33	3,285.98	26,985.98
53 04/16/2028	3,462.31	157.19	3,305.12	23,680.86
54 05/16/2028	3,462.31	137.94	3,324.37	20,356.49
55 06/16/2028	3,462.31	118.58	3,343.73	17,012.76
56 07/16/2028	3,462.31	99.10	3,363.21	13,649.55
57 08/16/2028	3,462.31	79.51	3,382.80	10,266.75
58 09/16/2028	3,462.31	59.80	3,402.51	6,864.24
59 10/16/2028	3,462.31	39.98	3,422.33	3,441.91
60 11/16/2028	3,462.31	20.40	3,441.91	0.00
2028 Totals	38,085.41	1,298.47	36,786.94	

Date	Payment	Interest	Principal	Balance
Grand Totals	207,738.60	32,843.60	174,895.00	

Last interest amount increased by 0.35 due to rounding.

ANNUAL PERCENTAGE	FINANCE CHARGE	Amount Financed	Total of Payments
The cost of your credit as a yearly rate.	The dollar amount the credit will cost you.	The amount of credit provided to you or on your behalf.	The amount you will have paid after you have made all payments as scheduled.
6.990%	\$32,843.60	\$174,895.00	\$207,738.60

Scott Kluver



From: Brad Bangs <bradb@gethevi.com>

Sent: Monday, November 20, 2023 2:27 PM

To: Michelle Shrider; chris@washburnmarina.com

Cc: Scott Kluver; Nick Suminski

Subject: RE: GEL-1800 | Quote and Information

Attachments: GEL-1800(2023).pdf

Michelle,

I have gotten most of the information. The HEVI brand was founded in 2019. Our parent company Greenland Technologies has been in business since 2006, they produce drivetrains for electric forklifts.

We currently have 16 units on the ground and have 3 sold. We have just been awarded a bid to purchase a GEL-5000 by the <u>Baltimore Port Authority</u>. I need to get you a list of references, I am still getting that together.

Please let me know if you have any other questions. Thank you.

Bradley O. Bangs

Regional Sales Manager HEVI Corp.

5301 Nottingham Dr

Suite 120

White Marsh, MD 21162 Phone: 833-GET-HEVI x116 Email: <u>bradb@gethevi.com</u> Web: <u>www.gethevi.com</u>





From: Michelle Shrider < michelle@washburnmarina.com>

Sent: Thursday, November 16, 2023 12:02 PM

To: Brad Bangs <bradb@gethevi.com>; chris@washburnmarina.com

Cc: Scott Kluver < washburnadmin@cityofwashburn.org>; Nick Suminski < washburnsports@yahoo.com>

Subject: GEL-1800 | Quote and Information

Greetings Brad:

Thank you for taking the time a few months ago to provide information on the Hevi GEL-1800 wheel loader. We are presently in need of replacing our existing unit and would like more information from you regarding this unit.

- How long have these units been in production?
- How many units have been produced and sold to date?
- Do you have a list of references?

When you respond to this email, please do so to all included in the email chain. Thank you!

Sincerely, Michelle Shrider, CMM Washburn Marina, Gen'l Mgr. Marina Management, Inc. Pres. 1 Marina Drive Washburn, WI 54891 715-373-5050 www.washburnmarina.com

Live Webcam at the Marina - Click Here Join us on Facebook

From: chris@washburnmarina.com <chris@washburnmarina.com>

Sent: Thursday, November 16, 2023 8:46 AM

To: Michelle Shrider < michelle@washburnmarina.com > Subject: FW: RE: GEL-1800 | Quote and Information

----Original Message----

From: "Brad Bangs" < bradb@gethevi.com> Sent: Tuesday, September 12, 2023 10:43am

To: "chris@washburnmarina.com" < chris@washburnmarina.com>

Subject: RE: GEL-1800 | Quote and Information

That is terrific to have a resource available like that. The time from signing to delivery is currently at about 8 months.

I know we are not right around the corner from you, but we do offer Demos of the GEL-1800 at our site in White Marsh, MD (about 15 minutes north of Baltimore). If you would like to coordinate a visit, please let me know.

If there is any info or questions you need answered, please feel free to reach out. We are used to long process and will be there with you every step of the way. Thank you.

Bradley O. Bangs

Regional Sales Manager **HEVI Corp.**

5301 Nottingham Dr

Suite 120

White Marsh, MD 21162 Phone: 833-GET-HEVI x116 Email: bradb@gethevi.com Web: www.gethevi.com













From: chris@washburnmarina.com <chris@washburnmarina.com>

Sent: Tuesday, September 12, 2023 11:04 AM

To: Brad Bangs <bradb@gethevi.com>

Subject: RE: GEL-1800 | Quote and Information

Thank you for your response Brad,

Our Harbor Commission has offered to write these grants for us, which is part of the reason we are looking into new, electric equipment. Needless to say, this is likely just the beginning of a potentially long process. For now I just needed pricing to present to the commission.

Chris Dale

Harbormaster
Washburn Marina
(715) 373-5600
I'm sure I will be in touch again as the process unfolds.

Thanks again,

----Original Message-----

From: "Brad Bangs" < bradb@gethevi.com > Sent: Tuesday, September 12, 2023 9:51am

To: "chris@washburnmarina.com" < chris@washburnmarina.com>

Subject: GEL-1800 | Quote and Information

Chris,

Thank you for your interest in the GEL-1800. The price of a GEL-1800 is \$135,000. Included with the purchase is a 220V | 10kWh Mobile Charger, we also offer a 480V Mobile Charger (\$13,000).

It appears that in WI, there are some grants that you may be able to qualify for that will help offset the cost of the GEL-1800(Clean Diesel Grant Program, among others). We would be able to assist in claiming any of these programs for you.

Please let me know what questions you have. I look forward to answering your questions

Bradley O. Bangs

Regional Sales Manager HEVI Corp.

5301 Nottingham Dr

Suite 120

White Marsh, MD 21162 Phone: 833-GET-HEVI x116 Email: <u>bradb@gethevi.com</u> Web: <u>www.gethevi.com</u>







GEL-1800 Electric Wheel Loader

Zero Operating Emissions

HEVI equipment has zero operating emissions, reducing your organization's carbon footprint by more than 100 tons of CO₂ per year. Whether for indoor or outdoor use, HEVI equipment keeps the air clean.



Quick Attach System

Switch between your bucket and other JRB-416 coupler-compatible attachments with easeall without leaving the cab.



Real Time Display

Interior monitor gives you real time display of equipment status. Giving you a clear view of all the important data such as battery level and RPM.



Hydraulic Power with Precision

HEVI Equipment utilizes top-of-the-line hydraulic systems to operate all attachments and give precise power where you need it.



No engine? No problem! Going electric brings two cost-saving features to HEVI equipment. By switching to electric instead of diesel, you can save more than \$40,000 per year on fuel. Electric equipment has fewer moving parts, resulting in an impressive reduction in required maintenance.



Dimensions		Battery	
Operating Weight	11,464 lbs (5,200 kg)	Battery Type	LFP
Rated Load	3,968 lbs (1,800 kg)	Battery Capacity	228 Ah 141 kWh
Bucket Capacity	1.3 yd³ (1.0 m³)	Voltage	618.24V
Length	18' 9" (5,760 mm)	Charging Time (220V 480V DCFC)	12 hr 3 hr <1.5 hr
Width	6' 6" (1,995 mm)	Operating Time	9 Hours
Height	9′ 10″ (3,000 mm)	Other	
Dumping Height	8' 6" (2,610 mm)	Max Digging Force	50 kN
Dumping Distance	3' 2" (975 mm)	Hydraulic Pressure	2,320 psi (16 mpa)
Steer Angle	35°	Speed	16 mph (26 kph)

If you're interested in learning more about our GEL series electric front loaders and would like to see the features and capability first hand, please get in touch: sales@gethevi.com

SCHEDULE A DEMO TODAY

Scott Kluver

From: skussow@ewaldauto.com

Sent: Thursday, November 16, 2023 5:15 PM To: 'Nicholas Suminski'; 'Scott Kluver'

Cc: 'Chrissy Gensch'

Subject: RE: [External] Price Quote on 3/4 Work Truck

Attachments: 2024 FORD F250 REGULAR CAB 4WD WITH PLOW.pdf

Nick;

Attached is the quote you requested.

Your cost for the truck delivered to Washburn is on page 2, \$55,327 which includes the plow. The remaining pages of the quote detail the standard and optional equipment included on the truck.

Please let me know if there is anything else you need.

I will be off tomorrow not returning till 11/27.

If you need anything before then please contact Chrissy Gensch, I have her copied on this e-mail.

Scott Kussow - Director of Fleet Sales **Ewald Automotive Group** N48 W36833 E. Wisconsin Ave.

Ph: 262-567-5555 Cell: 414-429-5933 Fax: 262-560-1303

www.ewaldauto.com

Oconomowoc, WI. 53066



From: Nicholas Suminski <washburnsports@yahoo.com>

Sent: Thursday, November 16, 2023 2:19 PM

To: skussow@ewaldauto.com

Subject: Re: [External] Price Quote on 3/4 Work Truck

We had expected to not have this for plowing this winter. We contracted out our plowing for this winter already. Our city public works crew can also assist with plowing when needed. As for the deflector I would pass on that option. Staff can add that later if they wanted it.

Nicholas Suminski Washburn Sports Phone: 715-292-2133

Fax: 715-952-9022

On Thursday, November 16, 2023 at 01:42:12 PM CST, <skussow@ewaldauto.com> wrote:

Nick;

Lead times are all over the place, whatever I tell you will be wrong, it could be 3 months or it could be 9 months. I would not anticipate having it to plow this winter.

The only common option for the plow is the Snow Deflector if you want that added or not.

Scott Kussow - Director of Fleet Sales

Ewald Automotive Group

N48 W36833 E. Wisconsin Ave.

Oconomowoc, WI. 53066

Ph: 262-567-5555 Cell: 414-429-5933 Fax: 262-560-1303

www.ewaldauto.com



From: Nicholas Suminski <washburnsports@yahoo.com>

Sent: Thursday, November 16, 2023 1:36 PM

To: skussow@ewaldauto.com; Scott Kluver washburnadmin@cityofwashburn.org>

Subject: RE: [External] Price Quote on 3/4 Work Truck

Thanks for the response. I think we would order to save the 4,000 dollars. Do you have an rough idea on the lead time if we order, for example how many months we would be waiting. For 4,000 I pretty sure we could wait and get by. If a certain color would be quicker we may steer more towards a certain color I would assume.

As for the plow can you quote me out a price for both the 8'2 XT Steel as well as the 8'2 DXT Steel with the optional D-force for backdragging. If your aware of any options you would suggest or that are more popular please let me know. This is mostly going to be used to clear large parking areas and work areas around our marina. We will NOT be mounting any salt devices on the back.

Thanks, Nick Suminski

Sent from Yahoo Mail on Android

On Thu, Nov 16, 2023 at 11:11 AM, skussow@ewaldauto.com

<skussow@ewaldauto.com> wrote:

Nick;

Thank you for the opportunity to assist Washburn County.

My first question is what is your time-frame? Can we order this truck for you and give you the biggest savings, or do you need something now or very soon out-of-stock? Out of stock you will be paying about a \$4,000 premium for compared to an ordered vehicle.

We are a Boss sub-distributor so we can definitely help you with the plow. It does come in a variety of sizes, material, and options. I would encourage you to build the plow you are looking for through their website and we can add that plow to your quote. Again, that would be on an ordered vehicle, on an out-of-stock vehicle it would be whatever plow we have on the truck. Here is the Boss website to build the plow that fits the F250 Pickup: https://www.bossplow.com/en/product-selector.

The last comment about the Ford and Chevrolet truck: We can quote and order a 2024 Ford F250. The Chevrolet we can quote, but any order we take would be on a "will-try" basis. Chevrolet wanted all orders submitted to them by last week Friday for allocation approval.

Please let me know how you would like to proceed.

Scott Kussow - Director of Fleet Sales Ewald Automotive Group N48 W36833 E. Wisconsin Ave. Oconomowoc, WI. 53066

Ph: 262-567-5555 Cell: 414-429-5933 Fax: 262-560-1303

www.ewaldauto.com



From: Nicholas Suminski <washburnsports@yahoo.com>

Sent: Thursday, November 16, 2023 9:53 AM

To: skfleet@ewaldauto.com

Cc: Scott Kluver < washburnadmin@cityofwashburn.org > Subject: [External] Price Quote on 3/4 Work Truck

This is Nick Suminski from the City of Washburn in Bayfield County, Wisconsin. I'm wondering if you can give me a price quote on a 3/4 ton truck. We are looking to buy a plow truck for the Washburn Marina. The purchase will be made by the City of Washburn. The Washburn Harbor Commission is the one authorizing the purchase. On November 29, 2023 we will be having another meeting and I'm hoping to have numbers for a purchase by this meeting. If they decide to make a purchase we would probably order after the meeting.

I'm looking for a new Ford F250 or Chevy 2500 Regular Cab XL, 8' Box, 4X4.

Color doesn't really matter but would prefer white, silver, or gray.

In the Ford were looking for: 6.8 V8 Gas Snow Plow Prep Package Ford Pro Upfit Package Drop in Bed Liner 360 Degree Dual Amber Beacon Lights

Also just want to make sure the truck does have cruise. I know you can still buy a truck from Chevy with out cruise control.

Could you also give me a price on similar setup with Chevy again we will need cruise control so I want to make sure we have the package that adds cruise on the Chevy. The standard 6.6 gas engine is all we need on the Chevy.

Washburn has purchased several squads from you in the past but never work truck to my knowledge. We would also be looking for a Boss V Plow for the truck. Do you work with any dealers to offer a price with a plow installed. If you do can you provide me a price quote with and with out the plow.

I added our Washburn City Administrator to this email as well. If you have any questions please let me know you can also call or text me at the number below. Thanks

Nicholas Suminski Washburn Sports Phone: 715-292-2133

Fax: 715-952-9022

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City of Washburn

Prepared For: Nicholas Suminski

715-292-2133

washburnsports@yahoo.com

Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box





Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

Quote Worksheet

	MSRP
Base Price	\$47,760.00
Dest Charge	\$1,995.00
Total Options	\$11,095.00
Subtotal Subtotal	\$60,850.00
Subtotal Pre-Tax Adjustments	\$0.00
Less Customer Discount	(\$5,523.00)
Subtotal Discount	(\$5,523.00)
Trade-In	\$0.00
Subtotal Trade-In	\$0.00
Taxable Price	\$55,327.00
Sales Tax	\$0.00
Subtotal Taxes	\$0.00
Subtotal Post-Tax Adjustments	\$0.00
Total Sales Price	\$55,327.00

Comments:

2024 Ford F250 Regular Cab 4wd to your specs as detailed. Registration fees are not included. Delivery can not be anticipated due to current market conditions. Subject to allocation approval from Ford.

Optional Boss 8'2" V-DXT Plow with Down Pressure add \$1,115.

Dealer Signature / Date	Customer Signature / Date

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Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.



Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

Standard Equipment

Mechanical

Engine: 6.8L 2V DEVCT NA PFI V8 Gas -inc: Flex fuel (STD)

Transmission: TorqShift-G 10-Speed Automatic -inc: SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road (STD)

3.73 Axle Ratio (STD)

GVWR: 10,000 lb Payload Package

50-State Emissions System

Transmission w/Oil Cooler

Electronic Transfer Case

Part-Time Four-Wheel Drive

78-Amp/Hr 750CCA Maintenance-Free Battery w/Run Down Protection

160 Amp Alternator

Class V Towing Equipment -inc: Hitch, Brake Controller and Trailer Sway Control

Trailer Wiring Harness

3814# Maximum Payload

HD Shock Absorbers

Front Anti-Roll Bar

Firm Suspension

Hydraulic Power-Assist Steering

34 Gal. Fuel Tank

Single Stainless Steel Exhaust

Auto Locking Hubs

Front Suspension w/Coil Springs

Solid Axle Rear Suspension w/Leaf Springs

4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

Exterior

Wheels: 17" Argent Painted Steel -inc: painted hub covers/center ornaments (STD)

Tires: LT245/75Rx17E BSW A/S -inc: Spare may not be the same as road tire (STD)

Regular Box Style

Steel Spare Wheel

Full-Size Spare Tire Stored Underbody w/Crankdown

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Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.



Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

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Clearcoat Paint

Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks

Black Rear Step Bumper

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Power Heated Side Mirrors w/Convex Spotter, Manual Folding and Turn Signal Indicator

Manual Extendable Trailer Style Mirrors

Fixed Rear Window

Light Tinted Glass

Variable Intermittent Wipers

Aluminum Panels

Black Grille

Tailgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Boxside Steps

Autolamp Auto On/Off Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off

Cargo Lamp w/High Mount Stop Light

Perimeter/Approach Lights

Entertainment

Radio w/Seek-Scan, Clock and Speed Compensated Volume Control

Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers

Fixed Antenna

Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.

SYNC 4 -inc: 8" LCD capacitive touchscreen w/swipe capability, wireless phone connection, cloud connected, AppLink w/app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual

2 LCD Monitors In The Front

Interior

4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement

4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer

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Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

Interior

FordPass Connect 5G Mobile Hotspot Internet Access

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button

Cruise Control w/Steering Wheel Controls

Manual Air Conditioning

Illuminated Locking Glove Box

Interior Trim -inc: Chrome Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar

Day-Night Rearview Mirror

Passenger Visor Vanity Mirror

Full Overhead Console w/Storage and 2 12V DC Power Outlets

Front Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Pickup Cargo Box Lights

Smart Device Remote Engine Start

Instrument Panel Covered Bin and Dashboard Storage

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Driver Information Center

Trip Computer

Outside Temp Gauge

Digital/Analog Appearance

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints

Securilock Anti-Theft Ignition (pats) Immobilizer

2 12V DC Power Outlets

Air Filtration

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Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.



Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

Safety-Mechanical

AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch

Safety Canopy System Curtain 1st Row Airbags

Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters

Back-Up Camera

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000 Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.



Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

Selected Mo	del and	Options
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Selected Mo MODEL	odel and Options	
CODE	MODEL	MSRP
F2B	2024 Ford Super Duty F-250 SRW XL 4WD Reg Cab 8' Box	\$47,760.00
COLORS		
CODE	DESCRIPTION	
Z1	Oxford White	
ENGINE		
CODE	DESCRIPTION	MSRP
99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas -inc: Flex fuel (STD)	\$0.00
TRANSMISSI	ON	
CODE	DESCRIPTION	MSRP
44F	Transmission: TorqShift-G 10-Speed Automatic -inc: SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road (STD)	\$0.00
OPTION PAC	KAGE	
CODE	DESCRIPTION	MSRP
600A	Order Code 600A	\$0.00
AXLE RATIO		
CODE	DESCRIPTION	MSRP
X37	3.73 Axle Ratio (STD)	\$0.00
WHEELS		
CODE	DESCRIPTION	MSRP
64A	Wheels: 17" Argent Painted Steel -inc: painted hub covers/center ornaments (STD)	\$0.00
TIRES		
CODE	DESCRIPTION	MSRP

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\$0.00

Tires: LT245/75Rx17E BSW A/S -inc: Spare may not be the same as road tire (STD)

Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.

TD8



Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

PRIMARY PA		
CODE	DESCRIPTION	MSRP
Z1	Oxford White	\$0.00
SEAT TYPE		
CODE	DESCRIPTION	MSRP
AS	Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar	\$0.00
ADDITIONAL	EQUIPMENT - PACKAGE	
CODE	DESCRIPTION	MSRP
473	Snow Plow Prep Package -inc: computer selected springs for snowplow application, Note 1: Restrictions apply; see supplemental reference or body builders layout book for details, Note 2: May result in deterioration of ride quality when vehicle is not equipped w/snowplow, Note 3: Dual battery (86M) recommended w/6.8L or 7.3L gasoline engines; see body builders layout book for details	\$250.00
ADDITIONAL	EQUIPMENT - MECHANICAL	
CODE	DESCRIPTION	MSRP
67D	190 Amp Alternator	Inc.
ADDITIONAL	EQUIPMENT - EXTERIOR	
CODE	DESCRIPTION	MSRP
85L	Drop-In Bedliner (Pre-Installed)	\$350.00
91S	Amber 360 Degree LED Warn Strobes (Pre-Installed) -inc: dual beacon	\$650.00
ADDITIONAL	EQUIPMENT - INTERIOR	
CODE	DESCRIPTION	MSRP
18A	Ford Pro Upfit Integration System -inc: programmable and connected upfit integration system, Recommended for snowplows, box delete (66D) and trucks that will utilize upfit aftermarket equipment	\$400.00
CUSTOM EQI	UIPMENT	
CODE	DESCRIPTION	MSRP
Delivery	Delivery from Hartford Ford to Washburn	\$380.00
Plow	Boss 8'2' V-XT Steel Plow	\$9,065.00

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\$11,095.00

Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.

Options Total



Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

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Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.



Vehicle: [Fleet] 2024 Ford Super Duty F-250 SRW (F2B) XL 4WD Reg Cab 8' Box (✓ Complete)

Price Summary

PRICE SUMMARY

	MSRP
Base Price	\$47,760.00
Total Options	\$11,095.00
Vehicle Subtotal	\$58,855.00
Destination Charge	\$1,995.00
Grand Total	\$60,850.00

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Data Version: 20971. Data Updated: Nov 15, 2023 6:42:00 PM PST.

Scott Kluver

From: Nicholas Suminski <washburnsports@yahoo.com>

Sent: Friday, November 17, 2023 1:06 PM

To: Scott Kluver **Subject:** Fw: F-250 Bid

Attachments: City of Washburn F-250 Bid.pdf

Here is the price quote from Ashland Ford. Ewald is just under 2,000 cheaper even with the delivery to us.

Nicholas Suminski Washburn Sports Phone: 715-292-2133 Fax: 715-952-9022

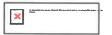
---- Forwarded Message -----

From: Peter Orlich <peter@ashlandfordchrysler.com>
To: Nicholas Suminski <washburnsports@yahoo.com>
Sent: Friday, November 17, 2023 at 09:14:19 AM CST

Subject: F-250 Bid

Peter Orlich

General Sales Manager



Phone:715-682-8400 Fax: 715-682-0278



Preview Order 2424 - F2B 4x4 Reg Cab SRW: Order Summary Time of Preview: 11/16/2023 15:54:57 Receipt: 11/16/2023

Dealership Name: Ashland Ford

Sales Code: F58446

Dealer Rep.	Peter Orlich	Туре	Fleet	Vehicle Line	Superduty	Order Code	2424
Customer Name		Priority Code	B1	Model Year	2024	Price Level	420

	DESCRIPTION	MSRP	DESCRIPTION	MSRP	
F250 4X4 STYLESIDE PICKUP/142		\$47760	FORD PRO UPFIT INTEGRATION SYS	\$400	
	142 INCH WHEELBASE	\$0	10000# GVWR PACKAGE	\$0	
	TOTAL BASE VEHICLE	\$47760	50 STATE EMISSIONS	\$0	
	OXFORD WHITE	\$0	SNOW PLOW PREP PACKAGE	\$250	
	VINYL 40/20/40 SEATS	\$0	SPARE TIRE AND WHEEL	\$0	
	MEDIUM DARK SLATE	\$0	JACK	\$0	
	PREFERRED EQUIPMENT PKG.600A	\$0	190AMP(GAS)/250AMP(6.7L) ALTR	\$0	
	.XL TRIM	\$0	DROP-IN BEDLINER	\$350	
	.AIR CONDITIONING CFC FREE	\$0	360 DUAL WARNING STROBE AMBER	\$650	
	.AM/FM STEREO MP3/CLK	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0	
	.6.8L DEVCT NA PFI V8 ENGINE	\$0	FUEL CHARGE	\$0	
	10-SPEED AUTO TORQSHIFT-G	\$0	PRICED DORA	\$0	
	.LT245/75R17E BSW ALL-SEASON	\$0	ADVERTISING ASSESSMENT	\$0	
	3.73 RATIO REGULAR AXLE	\$0	DESTINATION & DELIVERY	\$1995	
	JOB #1 ORDER	\$0			

TOTAL BASE AND OPTIONS

DISCOUNTS TOTAL

ORDERING FIN: KF333 END USER FIN: KF333

MSRP \$51405

\$51405

Discount - 4,167.92

Fees + 292

\$47,529.08

\$49,600,3055

\$57,129.08

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.