

CITY OF WASHBURN
119 Washington Avenue
P.O. Box 638
Washburn, WI 54891



715-373-6160
715-373-6161
FAX 715-373-6148

To: President: Nick Suminski
VP: Candace Kolenda
Michael Wright

Caroline Nelson
Matt Crowell
City Administrator

Jared Trimbo
Rodger Reiswig
Marina Manager

NOTICE OF HARBOR COMMISSION MEETING

DATE: Wednesday, November 15, 2023

TIME: 5:30 P.M.

LOCATION: Washburn City Hall – 119 Washington Avenue

This meeting may have members participating via tele or web conferencing. Public participants can listen to the proceedings by utilizing a computer or smart phone and using the link

<https://us02web.zoom.us/j/86137093593?pwd=bUkzdGZzbm16YXJSZDZFNDMzZisxdz09> 1(877) 853-5247 (Toll Free) and entering Webinar ID: **861 3709 3593** and using passcode **798617** as opposed to being present for the meeting.

Agenda

- A. Call to Order – Roll Call
- B. Approval of Minutes of the September 20, 2023 Meeting
- C. Public Comments/Member Comments
- D. Treasurer's Report
 - 1. Payment of Invoices
- E. Slip Transfers – None
- F. Marina Manager's Report
 - 1. September/October Financial Reports
- G. Update on Pier 4 Improvement Project
- H. Discussion and Action on Winter Plans for Pier 4
- I. Update on Repair of Boat Ramp
- J. Update on Water Repair Project at Boat Ramp
- K. Update on Travelift Repairs/Inspection
- L. Discussion & Action on Revisions to Capital Equipment/Improvements List – Specifically on Loader and Truck Requests
- M. Adjourn

September 20, 2023

HARBOR COMMISSION MEETING

5:30 P.M.

WASHBURN CITY HALL - 119 N WASHINGTON AVENUE

Commission Members Present: Nick Suminski; Candace Kolenda; Rodger Reiswig; Matt Crowell; Jared Trimbo

Commission Members Absent: Caroline Nelson; Michael Wright

Municipal Personnel Present: Scott Kluver, City Administrator; Michelle Shrider, Marina Manager; Arianna Austin, Administrative Assistant

Call to Order – President Suminski called the meeting to order at 5:35 p.m.

Approval of Minutes of the August 16, 2023 Meeting – Trimbo moved, and Kolenda seconded, to approve and place on file the August 16, 2023 meeting minutes. Motion carried 4-0.

Public/Member Comment – None.

Treasurer’s Report – Kolenda moved, and Trimbo seconded, to accept and place on file the Harbor Commission financial reports. Motion carried 4-0.

Payment of Invoices – Crowell moved, and Trimbo seconded, to approve the invoice from Marine Travelift in the amount of \$1,880.24. Motion carried 4-0.

Slip Transfers – None.

Marina Manager’s Report: Shrider reported that things have been going well, very busy with haul outs. All departments are doing well, except for the Ship’s Store. Guest dockage was down due to the weather in August. Trimbo moved, and Crowell seconded, to accept and place on file the Marina Manager’s Report. Motion carried 4-0.

Update on Pier 4 Improvement Project – DNR permits have been received. Waiting for the Army Corp permit before the last grant application can be processed.

Discussion and Action on Draft Ordinance Against Power Loading and Disposal of Fish Skins – Boat launch payment and fish cleaning station usage discussion occurred. Shrider noted that discouraging usage and enforcement are not desirable. Wording was suggested to state as “Valid Washburn Launch Pass.” Trimbo moved, and Kolenda seconded to approve the ordinance following changing 12-1-11 (c) to include wording for a Valid Washburn Launch Pass. Motion carried 5-0.

Discussion and Action on Repair of Boat Ramp – Discussion on increasing the authorized budget occurred. Additional suggestions were made on how to repair the ramp. Crowell moved, and Trimbo seconded to increase the authorized budget to \$7,500 to include the purchase of the necessary tools, materials, and labor. Motion carried 5-0.

Discussion and Action on 2024 Harbor Commission Budget – Slip distribution is as follows: 100 slip holders, 38 commission owned, 5 guest dockage. The waiting list is currently 35 customers. Comment was made to budget for one or two slip buybacks per year should slips come up for sale. Suminski suggested budgeting \$20,000 per year. Kolenda moved, and Reiswig seconded to add a \$25,000 line item to the budget for slip buyback purchases annually. Motion carried 5-0. Increasing slip fees versus rental rates were discussed. Slip fee increases were discussed to occur at 3% every other year versus 1.5% every year. Determined to leave rates for this year, however, will plan for an increase in the next budget. Kluver noted that the Harbor Commission used to have a spring picnic for the slip holders, as an opportunity for boaters and commissioners to connect. Comment was made on annual and daily boat

launch pass rates. Crowell inquired on interest rates on investments. Trimbo moved, and Crowell seconded a recommendation to approve the budget as proposed with slight adjustments to wages/benefits. Motion carried 5-0.

Discussion and Action on Capital Equipment/Improvements List and Potential Approvals – List of items was reviewed. Shrider noted that the copy machine is currently on sale. Suminski recommended that we move forward with purchase now and payment in January. Official quote has yet to be received. Point of sale system will no longer be serviced after October so an updated option is necessary. The cleaning station upgrade is nearing completion. Lift pad concrete and fuel dock were noted as priorities. The pavement in front of the Ship's Store and near the culvert in the parking lot is a concern. Pier 4 improvements have been committed and invested in large part. Shrider noted that 100 yards of gravel is necessary annually for maintenance and repair of surfaces. Shrider commented that doors and windows are not a priority. Crowell moved, and Trimbo seconded to total up costs for a copy machine, point of sale system, lift pad concrete and fuel dock repairs, and make an amendment to the budget for these items. Motion carried 5-0.

Adjourn – Suminski adjourned at 7:28 p.m.

Respectfully Submitted,
Arianna Austin
Administrative Assistant

Marina Operating Account 2023

12/31/2022 Balance Carried Forward		247,832.68
3-Jan Ck# 949	Washburn Marina	-16,062.00
6-Jan	Deposit	28,311.84
6-Jan Ck#950	Washburn Marina	-16,062.00
12-Jan	Deposit	41,044.83
13-Jan Ck# 951	Washburn Marina	-16,062.00
17-Jan	Deposit	22,537.81
20-Jan Ck# 952	Washburn Marina	-16,060.00
	Sales Tax	-1,877.95
25-Jan	Deposit	21,788.06
31-Jan	Interest	46.66
1-Feb Ck# 952	Washburn Marina	-12,140.00
	2/6 Draw	-12,140.00
3-Feb	Deposit	8,806.55
3-Feb Ck# 954	Washburn Marina	-23,000.00
10-Feb Ck# 955	Washburn Marina	-12,140.00
10-Feb	Deposit	51,781.66
14-Feb	Deposit	34,316.65
16-Feb Ck# 956	Washburn Marina	-12,140.00
22-Feb	Deposit	10,027.17
22-Feb Ck# 957	Washburn Marina	-12,140.00
	January Sales Tax	-5,842.09
28-Feb	Deposit	3,566.75
28-Feb	Interest	46.90
6-Mar Ck# 958	Washburn Marina	-18,573.00
9-Mar	Deposit	10,951.17
10-Mar Ck# 959	Washburn Marina	-28,573.00
14-Mar	Deposit	25,062.78
17-Mar Ck# 960	Washburn Marina	-18,573.00
	February Sales Tax	-2,352.36
22-Mar	Deposit	2,833.19
24-Mar Ck# 961	Washburn Marina	-18,573.00
31-Mar	Deposit	1,282.69
31-Mar	Interest	50.35
3-Apr Ck# 962	Washburn Marina	-16,894.00
6-Apr CkE 963	Washburn Marina	-16,894.00
10-Apr	Deposit	710.95
14-Apr Ck# 964	Washburn Marina	-16,894.00
14-Apr	Deposit	18,641.49
17-Apr	Deposit	76,106.51
20-Apr Ck# 965	Washburn Marina	-16,895.00
	Sales Tax	-1,631.80
26-Apr	Deposit	61,146.14
30-Apr	Interest	46.62
1-May Ck# 966	Washburn Marina	-17,373.00
5-May Ck# 967	Washburn Marina	-17,373.00
5-May	Deposit	25,399.18
10-May	Deposit	52,654.33
11-May Ck# 968	Washburn Marina	-17,373.00
19-May	Deposit	41,110.46
19-May Ck# 969	Washburn Marina	-17,373.00

	Sales Tax	-11,347.90
23-May	Deposit	9,172.89
26-May Ck# 970	Washburn Marina	-17,371.00
31-May	Deposit	10,676.73
31-May	Interest	65.10
1-Jun Ck# 971	Washburn Marina	-24,932.00
6-Jun	Deposit	21,427.35
9-Jun Ck# 972	Washburn Marina	-24,932.00
14-Jun	Deposit	26,495.61
16-Jun Ck# 973	Washburn Marina	-86,727.80
21-Jun	Deposit	45,616.72
23-Jun Ck# 974	Washburn Marina	-24,933.00
	Sales Tax	-6,225.36
27-Jun Ck# 975	Marina Management-profit share	-163,152.60
27-Jun Ck# 976	Harbor Commission-profit share	-145,081.40
28-Jun	Deposit	15,640.47
30-Jun	Interest	55.06
3-Jul Ck# 977	Washburn Marina	-24,025.00
7-Jul	Deposit	39,189.79
7-Jul Ck# 978	Washburn Marina	-24,025.00
14-Jul	Deposit	61,554.56
14-Jul Ck# 979	Washburn Marina	-24,025.00
21-Jul Ck# 980	Washburn Marina	-24,025.00
	Sales Tax	-5,353.14
24-Jul Ck# 981	Washburn Marina	-21,162.00
27-Jul	Deposit	19,617.72
31-Jul	Interest	7.49
2-Aug	Deposit	15,849.08
4-Aug Ck# 982	Washburn Marina	-21,162.00
8-Aug	Deposit	30,081.93
11-Aug Ck# 983	Washburn Marina	-21,162.00
14-Aug Ck# 984	Washburn Marina	-21,162.00
18-Aug	Deposit	46,170.54
23-Aug	Deposit	9,433.68
25-Aug Ck# 985	Washburn Marina	-21,160.00
	Sales Tax	-5,518.68
31-Aug	Deposit	27,637.60
31-Aug	Interest	9.12
1-Sep	Deposit	8,988.45
5-Sep Ck# 986	Washburn Marina	-22,064.00
11-Sep Ck# 987	Washburn Marina	-22,064.00
12-Sep	Deposit	33,908.29
15-Sep Ck# 988	Washburn Marina	-22,064.00
19-Sep	Deposit	13,924.64
21-Sep Ck# 989	Washburn Marina	-25,751.87
25-Sep	Deposit	39,511.42
30-Sep	Interest	10.16
2-Oct Ck# 990	Washburn Marina	-20,251.00
6-Oct Ck# 991	Washburn Marina	-20,251.00
10-Oct	Deposit	64,409.27
13-Oct Ck# 992	Washburn Marina	-20,251.00
17-Oct	Deposit	43,672.26
20-Oct Ck# 993	Washburn Marina	-25,773.70
27-Oct	Deposit	31,534.59

31-Oct	Deposit	16,205.69
31-Oct	Interest	16.15
3-Nov	Ck# 994 Washburn Marina	-23,452.00

Balance as of 11/7/23	116,569.13
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Harbor Pass Book - 2023**12/31/2022 Balance Carried Forward****\$562,184.47**

12-Jan Nelson Coal Dock Rent	840.00
12-Jan Lindquist Electric	-16,026.50
Xlem Water Solutions	-9,690.20
Utilities Conservation	-5,441.00
31-Jan Interest	460.86
13-Feb Sabel Mechanical	-5,566.78
#2 Septic	-390.00
January Payroll	-711.52
Wi Harbor Towns	-250.00
NASI Construction	-1,662.78
Jan & Feb Fringe	-99.92
22-Feb Slip #83 Transfer	100.00
28-Feb Interest	404.57
23-Mar Wi Commercial Ports	-250.00
February Payroll	-725.60
Chamber Dues	-120.00
March Fringe	-49.96
20-Mar Debt Service -Trust Fund Loans	-79,238.44
31-Mar Interest	391.35
7-Apr Slip Transfer	100.00
14-Apr Slip Fees	3,652.74
Annual Fee	150.00
Sales Tax	209.15
17-Apr DaLous	-50.00
April Fringe	-49.96
March Payroll	-725.60
17-Apr Slip Fee Transfer #007	100.00
Slip Fees	30,701.58
Annual Fee	1,050.00
Sales Tax	1,746.33
26-Apr Slip Fees	28,249.54
Annual Fee	1,100.00
Sales Tax	1,655.07
30-Apr Interest	300.69
5-May Slips	15,413.58
Annual Fee	500.00
Sales Tax	875.24
10-May Washburn Hardware	-12.48
April Payroll	-725.60
May Fringe	-49.96
10-May Slips	14,878.50
Annual Fee	500.00
Sales Tax	845.81
19-May Slips	13,344.24
Annual Fee	500.00
Sales Tax	761.43
Pearl Beach Dock Usage	1,600.00
23-May Slips	10,701.60
Annual Fee	350.00
Sales Tax	607.83
31-May Slips	10,024.56
Annual Fee	400.00
Sales Tax	573.33
31-May Interest	631.02
2-Jun Pearl Beach	-10,880.80
June Office Fringe	-49.96
May Payroll	-725.60

5-Jun	Slips	4,438.98
	Sales Tax	252.39
	Annual Fee	150.00
14-Jun	Slips	4,626.04
	Sales Tax	243.43
	Annual Fee	200.00
23-Jun	Washburn Marina Sales Tax Payment	-7,937.45
	Jolma Electric	-7,380.00
	Feguson	-1,706.10
28-Jun	Profit Share	145,081.40
	Interest	866.15
11-Jul	Slips	1,949.23
	Sales Tax	109.95
	Annual Fee	50.00
13-Jul	Marine Travel Lift	-9,294.49
	July Payroll	-1,094.08
	Barnhart	-8,482.00
31-Jul	Interest	851.82
11-Aug	July Payroll	-730.02
	July Fringe	-49.96
	Permits for Pier 4	-1,369.41
18-Aug	Annual Fee	300.00
23-Aug	Slips	993.72
	Annual Fee	50.00
	Sales Tax	57.40
31-Aug	Interest	837.28
12-Sep	Slips	43.06
12-Sep	Marine Travel Lift	-1,880.24
	Fringe Aug & Sept	-99.92
25-Sep	Aug. & Sept Payroll	-1,460.04
25-Sep	CD Interest	1,890.41
30-Sep	Interest	809.40
10-Oct	Fringe October	-49.96
	Marine Travel Lift	-14,262.52
	Municipal Property Insurance	-13,000.00
	Quality Machine	-4,136.20
17-Oct	Deposit -Tire Refund	17,085.42
27-Oct	Guest Dockage Fees	2,674.51
31-Oct	Interest	804.02

Balance as of 11/7/23

\$683,843.05 (Includes CD of \$301,890.41)



INVOICE

Remit To:

4280 E 14th Street
Des Moines, IA 50313-2604 USA
Telephone (515) 877-3474 / Fax (515) 265-8079
www.qualitymandm.com
Fed ID# 41-1932807

INVOICE NUMBER: 0020287-IN

INVOICE DATE: 9/6/2023

ORDER NUMBER: 0405407

SHIPMENT DATE: 9/5/2023

SALESPERSON: QMM

CUSTOMER NO: 3736160

SOLD BY: MJU

SOLD TO:
CITY OF WASHBURN
PO BOX 638
WASHBURN, WI 54891

SHIP TO:
CITY OF WASHBURN
WASHBURN MARINA
1 MARINA DRIVE
WASHBURN, WI 54891

CONFIRM TO:
MICHELLE - WASHBURN MARINA

REFERENCE:
CUTTERS/SPACERS

CUSTOMER P.O.: SCOTT KUIVER

FOB: ORIGIN

SHIP VIA: BESTWAY

Terms: Net 30 Days

ITEM NO.	ORDERED	SHIPPED	BACK ORD	PRICE	UNIT	AMOUNT
*	22.00	22.00	0.00	49.73	EACH	1,094.06
			31016-0000-0319-01, GRINDER SPACERS			
*	22.00	22.00	0.00	134.10	EACH	2,950.20
			31017-0700-0310-01, GRINDER CUTTERS			

[Handwritten signature]
09/25/23

210-00-53540-842

IF YOU WOULD LIKE YOUR
INVOICES AND STATEMENTS
EMAILED PLEASE LET US KNOW AT:
accountsreceivable@electricpump.com

*** 3% CONVENIENCE FEE FOR CREDIT CARD CHARGE OVER \$5,000.00 ***

All return goods must have written approval from Quality Machine & Mfg, before returning.
Credit will not be issued without written approval : if applicable there will be a Restock Fee.

A 1.5% LATE CHARGE WILL BE ADDED TO
ACCOUNTS 30 DAYS AND OLDER

Net Invoice:	4,044.26
Shipping & Handling:	91.94
Sales Tax:	227.49
Invoice Total(US Dollars):	4,363.69



ORDER QUOTATION/PROFORMA INVOICE

49 E Yew St
Sturgeon Bay, WI 54235

Phone: 920-743-6202
Email: parts@marinetraavelift.com
https://marinetraavelift.com

Order #

153660

Date

9/11/2023

-Quote valid ten days from the quote date -Sales tax not included -Freight quote and proforma invoice available on request

Sold to: WASHBURN MARINA
1 MARINA DR
WASHBURN WI 54891

Ship to: WASHBURN MARINA
1 MARINA DR

WASHBURN WI 54891

Order Date	Cust #	Loc	Rep	Customer PO	Job #	Ship Via	Col/PPD	Terms
9/11/2023	M49093	40	192	Z-7582		TO ADVISE	PREPAID	PREPAID

Z-7582 150AMO

10% inspection discount applied to parts.

HYDRAULIC OIL TANK CAPACITY IS 51 GALLONS. 55 GALLONS MIN
REQUIRED FOR SERVICE.

CUSTOMER TO PROVIDE ENGINE OIL.

SERVICE IS EXPECTED TO TAKE 2 DAYS

Labor times are estimated, actual to be charged.

Handwritten signature
092723
210-00-53540-342-000

Line	Item/Description	U/M	Qty Ord	Qty B/O	Promise	Unit Price	Extended Price
1	670474 FILTER,OIL,ALLIS CHALMERS	EA	1	0		\$36.20	\$32.58
	Your Item #			Disc%: 10	0	0	
3	700595 SPROCKET,B,13T,1.75P,3.00,K	EA	4	0		\$1,408.50	\$5,070.60
	Your Item #			Disc%: 10	0	0	
4	113-424 SCREW,CAP,HH,1/2NC X 1.00,G5	EA	4	0		\$0.43	\$1.56
	Your Item #			Disc%: 10	0	0	
5	192-23 WASHER,LOCK,1/2,MED	EA	4	0		\$0.08	\$0.28
	Your Item #			Disc%: 10	0	0	

Please Note:

If the currency symbol is \$, amount to be paid in USD, if €, amount to be paid in EUR, and if £, amount to be paid in GBP.

Unless otherwise specified, freight terms for all parts orders are FOB factory for US shipments and FCA for shipments outside of US

6	113-206	EA	8	0			\$0.56	\$4.00
	SCREW,CAP,HH,3/8, UNC x 0.75,G	002400						
	Your Item #			Disc%:	10	0	0	
7	192-21	EA	8	0			\$0.19	\$1.36
	WASHER,LOCK,3/8	004397						
	Your Item #			Disc%:	10	0	0	
8	1106304	EA	2	0			\$80.69	\$145.24
	DECAL,CAP,CRANE,150T,8"							
	Your Item #			Disc%:	10	0	0	
10	1105850	EA	12	0			\$15.76	\$170.16
	DECAL,CAP,LWR BLC,25T,4"	Spreader						
	Your Item #			Disc%:	10	0	0	
11	601076	EA	2	0			\$108.73	\$195.72
	SCREEN,SUCTION							
	Your Item #			Disc%:	10	0	0	
12	006348	EA	2	0			\$4.31	\$7.76
	O-RING,258,6 X 1/8,70							
	Your Item #			Disc%:	10	0	0	
13	601252-009	EA	3	0			\$45.32	\$122.37
	HOSE,SUCTION,3" X 09.00							
	Your Item #			Disc%:	10	0	0	
14	214-264	EA	6	0			\$2.35	\$12.72
	CLAMP,HOSE,F,#52,2.81,3.75	601253						
	Your Item #			Disc%:	10	0	0	
15	600906-005.12	EA	3	0			\$15.60	\$42.12
	HOSE,SUCTION,1-1/2 X 5.12							
	Your Item #			Disc%:	10	0	0	
16	214-259	EA	6	0			\$1.63	\$8.82
	CLAMP,HOSE,F,#32,1.56,2.50	010877,S10877,600404						
	Your Item #			Disc%:	10	0	0	

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17	600970	EA	2	0			\$29.60	\$53.28
	ELEMENT,FILTER,OIL CARTRIDGE				INLET SIZE=3/4" NPT			
	Your Item #			Disc%:	10	0	0	
18	100309	EA	11	0			\$20.85	\$206.47
	TUBE BLOCK				S100309			
	Your Item #			Disc%:	10	0	0	
19	113-219	EA	11	0			\$0.94	\$9.35
	SCREW,CAP,HH,3/8NC X 2.00,G5				002405			
	Your Item #			Disc%:	10	0	0	
20	195-104	EA	18	0			\$0.31	\$5.04
	WASHER, FLAT,3/8,STD				007389			
	Your Item #			Disc%:	10	0	0	
21	700722	EA	7	0			\$120.03	\$756.21
	TUBE BLOCK							
	Your Item #			Disc%:	10	0	0	
22	113-240	EA	7	0			\$1.92	\$12.11
	SCREW,CAP,HH,3/8NC X 4.25,G5				002414			
	Your Item #			Disc%:	10	0	0	
23	601241	EA	1	0			\$16.61	\$14.95
	TUBE BLOCK							
	Your Item #			Disc%:	10	0	0	
24	113-2239	EA	1	0			\$5.84	\$5.26
	SCREW,CAP,HH,3/8NC X 5.75,G5				002421			
	Your Item #			Disc%:	10	0	0	
25	702023-020	EA	4	0			\$31.32	\$112.76
	HOSE ASSY,JIC,1/4,FXF				700527			
	Your Item #			Disc%:	10	0	0	
26	702921-030	EA	4	0			\$39.67	\$142.80
	HOSE ASSY,1/4 X 30				401727			
	Your Item #			Disc%:	10	0	0	

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27	702912-030	EA	8	0			\$128.00	\$921.60
	HOSE ASSY,JIC,1.0,FXF	S401536						
	Your Item #			Disc%:	10	0	0	
28	702912-030	EA	12	0			\$128.00	\$1,382.40
	HOSE ASSY,JIC,1.0,FXF	S401536						
	Your Item #			Disc%:	10	0	0	
30	MTI SERVICE	EA	8	0			\$135.00	\$1,080.00
	LABOR FOR ITEM #4							
	Your Item #			Disc%:	0	0	0	
31	MTI SERVICE	EA	8	0			\$135.00	\$1,080.00
	LABOR FOR ITEM #10 & #11							
	Your Item #			Disc%:	0	0	0	
32	MTI SERVICE	EA	4	0			\$135.00	\$540.00
	LABOR FOR REMAINING SERVICE							
	Your Item #			Disc%:	0	0	0	
33	MTI SERVICE	EA	12	0			\$100.00	\$1,200.00
	TRAVEL LABOR							
	Your Item #			Disc%:	0	0	0	
34	MTI SERVICE	EA	1	0			\$300.00	\$300.00
	SERVICE CALL FEE							
	Your Item #			Disc%:	0	0	0	
35	MTI SERVICE	EA	1	0			\$225.00	\$225.00
	HOTEL							
	Your Item #			Disc%:	0	0	0	
36	MTI SERVICE	EA	2	0			\$200.00	\$400.00
	PER DIEM							
	Your Item #			Disc%:	0	0	0	
				Line Items Total:			\$14,262.52	

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NEW PARTS LIMITED WARRANTY

MOBILE BOAT HOIST AND RELATED PRODUCTS

1. This limited warranty applies only to new and unused replacement parts (Part(s)) sold and delivered by Marine Travelift, Inc. or its authorized distributors, to the original retail purchaser identified within the sales invoice. The limited warranty applies only to the original retail purchaser and the limited warranty shall not be transferred, conveyed, assigned or in any other manner extended to another party, including, but not limited to parent corporations, subsidiaries, successors, employees, agents, principals, partners, creditors, beneficiaries or assignees.
2. Marine Travelift, Inc. warrants Part(s) to be free from defects in material and workmanship under normal use and service for a period of six (6) months from the date of sale identified within the sales invoice (Warranty Period). No claims under this limited warranty shall be valid unless the original retail purchaser notifies Marine Travelift, Inc. of the alleged defect within **ten (10) days** following its discovery, but in no event later than the expiration of the applicable Warranty Period, and the original retail purchaser processes its claim using proper limited warranty claim procedures identified herein (Limited Warranty).
3. To exercise this Limited Warranty, Marine Travelift, Inc. must receive written notice of a warranty claim (Warranty Claim) within the Warranty Period, sent to Marine Travelift, Inc. at the following address: 49 E. Yew St., Sturgeon Bay, WI 54235 USA. The Part(s) subject to the Warranty Claim must be made available to Marine Travelift, Inc. at any place and time as designated by Marine Travelift, Inc. for inspection and analysis. Marine Travelift, Inc. may require the return of the Part(s) subject to the Warranty Claim, freight prepaid by the original retail purchaser, to Marine Travelift, Inc.'s designated facility. For a Warranty Claim to be valid, Marine Travelift, Inc. must determine, in its sole discretion, that the Part(s) subject to the Warranty Claim were defective in material or workmanship in the manufacturing process. If Marine Travelift, Inc. determines the Warranty Claim is valid, Marine Travelift, Inc. shall repair or replace, with new or remanufactured Part(s), the defective Part(s) within a reasonable time. **THIS LIMITED WARRANTY IS EXPRESSLY LIMITED TO REPAIR OR REPLACEMENT OF THE PART(S) NOT COVERED BY ANOTHER MANUFACTURER'S WARRANTY.** See paragraph 4 below. The transportation of any such new or remanufactured Part(s) will be provided FCA Origin. Reasonable return freight charges prepaid by the original retail purchaser for an approved Warranty Claim may be reimbursed at the sole discretion of Marine Travelift, Inc.
4. Warranty Claims should be presented only in those cases where an actual defect in material or workmanship has caused complaints regarding Part(s) provided by Marine Travelift, Inc. Items or component parts of Marine Travelift, Inc. Part(s) including those covered by the warranty of another manufacturer, including but not limited to, engines and accessories, electrical units and parts, generators, regulators and batteries, are expressly excluded from this Limited Warranty.
5. This Limited Warranty shall not apply to ordinary wear and tear; vandalism; abuse; misuse; neglect; accident; overloading; altered, modified or changed equipment or Part(s); equipment or Part(s) which have not been properly installed, operated or maintained or which have been improperly adjusted; or damages caused by failure to follow the maintenance procedures outlined in the applicable owner's manual or in technical bulletins issued by Marine Travelift, Inc.
6. This Limited Warranty shall be the only warranty, express or implied, for the Part(s). **MARINE TRAVELIFT, INC. HEREBY DISCLAIMS ANY EXPRESS WARRANTY NOT PROVIDED HEREIN AND ANY STATUTORY OR IMPLIED WARRANTY, GUARANTEE OR REPRESENTATIONS AS TO THE SUITABILITY OF THE PART(S) FOR ANY PARTICULAR PURPOSE, PERFORMANCE, QUALITY AND ABSENCE OF HIDDEN DEFECTS, WHICH BUT FOR THIS PROVISION, MIGHT ARISE BY IMPLICATION, OPERATION OF LAW, STATUTE, CUSTOM OF TRADE OR COURSE OF DEALING, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. EXCEPT AS PROVIDED HEREIN, MARINE TRAVELIFT, INC. MAKES NO WARRANTY, EXPRESS, IMPLIED OR STATUTORY, AS TO THE DESCRIPTION, QUALITY, MERCHANTABILITY, COMPLETENESS, OR FITNESS FOR ANY PURPOSE OF THE PART(S), ALL OF WHICH ARE HEREBY EXCLUDED AND DISCLAIMED. THE PART(S) ARE SOLD ON AN "AS IS" AND "AS AVAILABLE" BASIS.**
7. Marine Travelift, Inc.'s liability, if any, in connection with the sale of Part(s) is express limited to the repair or replacement of defective Part(s). All other damages, indirect, direct or consequential, special, exemplary, or punitive, including reasonable attorney's fees, arising under statute, through negligence or otherwise, are hereby expressly disclaimed and not made part of this Limited Warranty.
8. This Limited Warranty applies only to new and unused Part(s), which after shipment from Marine Travelift, Inc., have not been altered, changed, repaired, or damaged by improper use, accident, other casualty or negligence, or by operation beyond rated capacity. No warranty of any kind, statutory, implied, or otherwise, relating to merchantability, fitness for a particular purpose or other qualities shall apply to trade accessories, attachments, tools, or other implements not manufactured by Marine Travelift, Inc. No attempt to repair, or promise to repair, or improve the Part(s) covered by this Limited Warranty by any representative of Marine Travelift, Inc., shall waive any consideration of the contract or change or extend this Limited Warranty in any manner whatsoever. **THE INSPECTIONS, MAINTENANCE SCHEDULE, AND OPERATION PROCEDURES AS OUTLINED IN THE MARINE TRAVELIFT, INC. OPERATIONS MANUAL AND TECHNICAL BULLETINS ISSUED BY MARINE TRAVELIFT, INC. MUST BE FOLLOWED AND DOCUMENTED BY THE END USER OR THE LIMITED WARRANTY PROVIDED HEREIN WILL BE VOIDED.**



49 E. Yew St., Sturgeon Bay, WI 54235 U.S.A.

October 1, 2014

**TERMS AND CONDITIONS
FOR DIRECT SALES BY MARINE TRAVELIFT, INC. AND/OR SHUTTLELIFT**

January 1, 2015

1. **Governing Provisions and Cancellation.** All sales by Marine Travelift, Inc. and/or Shuttlelift ("Seller") to the entity or person ("Buyer") named on the sales order, invoice, quotation or acknowledgment that will be provided to Buyer for the sale of equipment or products, or parts and accessories thereto (collectively referred to herein as "Equipment") sold by Seller are subject to these terms and conditions, and are expressly conditioned upon Buyer's assent to these terms and conditions. Buyer agrees to be bound by and accepts these terms and conditions and acknowledges that these terms and conditions supersede any terms and conditions of any purchase orders or similar documents by Buyer. No additional or different terms or conditions other than those set forth herein shall be binding upon Seller unless specifically agreed to by Seller in writing.
2. **Taxes and Other Charges.** Any manufacturer's tax, occupation tax, use tax, sales tax, excise tax, value added tax, duty, custom, inspection or testing fee, or any other tax, fee, interest or charge of any nature whatsoever imposed by any governmental authority on or measured by the transaction between Seller and Buyer shall be paid by Buyer in addition to the prices quoted or invoiced.
3. **Consequential Damages and Other Liability; Indemnity.** Seller's liability with respect to the Equipment sold hereunder shall be limited to the warranty and indemnity provided herein. SELLER SHALL NOT BE SUBJECT TO ANY OTHER OBLIGATIONS OR LIABILITIES, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORIES OF LAW, WITH RESPECT TO EQUIPMENT SOLD TO BUYER OR ANY SERVICES RENDERED BY SELLER, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATING THERETO. Without limiting the generality of the foregoing, Seller specifically disclaims any liability for property damages, penalties, special or punitive damages, damages for lost profits or revenues, cost of capital, cost of substitute products, or for any other types of economic loss, or for any and all claims of Buyer's customers or any third party for any such damages. SELLER SHALL NOT BE LIABLE FOR AND DISCLAIMS ALL CONSEQUENTIAL, INCIDENTAL AND CONTINGENT DAMAGES WHATSOEVER. Buyer shall indemnify Seller against any and all losses, liabilities, damages and expenses (including but not limited to all attorneys' fees and other costs) which Seller may incur as a result of any claim by Buyer or others arising out of or in connection with the Equipment sold hereunder, unless such losses, liabilities, damages and expenses are ultimately determined to be attributable solely to the willful misconduct of Seller.
4. **No Assignment.** Buyer may not assign its rights or obligations to Seller hereunder without the express written consent of Seller.
5. **Governing Law, Jurisdiction, Complete Agreement.** THESE TERMS AND CONDITIONS SHALL BE GOVERNED BY AND CONSTRUED ACCORDING TO THE LAWS OF THE STATE OF WISCONSIN, WITHOUT REFERENCE TO PRINCIPLES OF CONFLICTS OF LAWS. THE RIGHTS AND OBLIGATIONS OF THE PARTIES HEREUNDER SHALL NOT BE GOVERNED BY THE 1980 U.N. CONVENTION ON CONTRACTS FOR THE INTERNATIONAL SALE OF GOODS. THE STATE AND FEDERAL COURTS LOCATED IN THE STATE OF WISCONSIN SHALL HAVE EXCLUSIVE PERSONAL JURISDICTION OVER BUYER AND SELLER FOR ALL DISPUTES ARISING HEREUNDER. VENUE AND JURISDICTION FOR ALL DISPUTES HEREUNDER WILL LIE IN DOOR COUNTY, WISCONSIN.
6. **Shipment and Delivery.**
 - (a) **Shipment.** Unless expressly agreed to by the parties in writing, Seller shall select the method of shipment of and the carrier for the Equipment. Buyer shall pay for the units shipped, whether the shipment is in whole or partial fulfillment of a Sales Order.
 - (b) **Delivery.** Unless expressly agreed to by the parties, Seller shall deliver the Equipment to its dock (delivery point). All prices are EXW or FCA at Seller's address.
 - (c) **Late Delivery.** Any time quoted for delivery by Seller is an estimate only; provided, however, that Seller shall use commercially reasonable efforts to deliver all Equipment on or before the requested delivery date. Seller is not liable for or in respect of any loss or damage arising from any delay in filing any order, failure to deliver or delay in delivery. No delay in the shipment or delivery of the Equipment relieves Buyer of its obligation to accept delivery of any remaining installment or other orders of the Equipment.
 - (d) **Inspection.** Prior to unloading the Equipment, Buyer shall inspect the Equipment. Buyer will be deemed to have accepted the Equipment unless it immediately notifies Seller in writing of any nonconforming Equipment and furnishes Seller with written, photographic or electronic evidence, or other documentation, of same. If Buyer timely notifies Seller of any nonconforming Equipment, Seller shall determine, in its sole discretion, whether the Equipment is nonconforming. If Seller determines that the Equipment is nonconforming, it shall, in its sole discretion, either repair or replace the nonconforming Equipment.
7. **Title and Risk of Loss.**
 - (a) Title to the Equipment passes to Buyer on Seller's delivery of the Equipment to the carrier at Seller's location.
 - (b) Risk of loss to Equipment passes to Buyer on Seller's delivery of the Equipment to the carrier at Seller's location.
8. **Shipping Charges, Insurance and Taxes.** Buyer shall pay for shipping charges and insurance costs.
9. **Protection of Confidential Information.** Seller may disclose or make available to Buyer confidential information about Seller. For five years from receipt of any such confidential information from Seller, Buyer agrees that it will:
 - (a) Protect and safeguard the confidentiality of the Seller's confidential information with at least the same degree of care as it would protect its own confidential information, but in no event with less than a commercially reasonable degree of care;
 - (b) Not use Seller's confidential information, or permit it to be accessed or used, for any purpose other than in regard to the Equipment; and
 - (c) Not disclose any of Seller's confidential information to any person, except to its representatives who must know the confidential information for use in regard to the Equipment.
10. **Warranties Disclaimer; Non-reliance.** EXCEPT FOR THE LIMITED PRODUCT WARRANTY PROVIDED WITH EQUIPMENT, BUYER ACKNOWLEDGES AND AGREES THAT: (A) NEITHER SELLER NOR ANY PERSON ON SELLER'S BEHALF HAS MADE OR MAKES ANY EXPRESS OR IMPLIED REPRESENTATION OR WARRANTY WHATSOEVER TO BUYER -- INCLUDING ANY WARRANTIES OF (i) MERCHANTABILITY; (ii) FITNESS FOR A PARTICULAR PURPOSE OR (iii) NON-INFRINGEMENT -- WHETHER ARISING BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE, ALL OF WHICH ARE EXPRESSLY DISCLAIMED BY SELLER; AND (B) BUYER HAS NOT RELIED ON ANY REPRESENTATION OR WARRANTY MADE BY SELLER OR ANY OTHER PERSON ON SELLER'S BEHALF.
11. **Limitation of Liability.** IN NO EVENT WILL SELLER OR ITS REPRESENTATIVES BE LIABLE FOR CONSEQUENTIAL, INDIRECT, INCIDENTAL, SPECIAL, EXEMPLARY, PUNITIVE OR ENHANCED DAMAGES, LOST PROFITS OR REVENUES OR DIMINUTION IN VALUE, ARISING OUT OF OR RELATING TO THE EQUIPMENT, REGARDLESS OF: (A) WHETHER THE DAMAGES WERE FORESEEABLE; (B) WHETHER SELLER WAS ADVISED OF THE POSSIBILITY OF THE DAMAGES AND (C) THE LEGAL OR EQUITABLE THEORY (CONTRACT, TORT OR OTHERWISE) ON WHICH THE CLAIM IS BASED. BUYER AGREES TO THESE LIMITATIONS NOTWITHSTANDING THE FAILURE OF ANY AGREED OR OTHER REMEDY OF ITS ESSENTIAL PURPOSE.
12. **Force Majeure.** Seller shall not be liable or responsible to Buyer for any failure or delay in fulfilling or performing any term or condition hereunder in regard to its sale of the Equipment to Buyer when and to the extent the failure or delay is caused by or results from acts beyond Seller's reasonable control, including the following events: (a) acts of God; (b) flood, fire, earthquake or explosion; (c) war, invasion, hostilities (whether war is declared or not), terrorist threats or acts, riot or other civil unrest; (d) requirements of law; (e) actions, embargoes or blockades; (f) action by any governmental authority; or (g) national or regional emergency.



Consulting Engineers P.A.

91 Main Street
Superior, WI 54880
715-718-2193 ext: 16

[Handwritten signature]
10/223
210-00-53540-810-000

City of Washburn
119 Washington Avenue
PO Box 638
Washburn, WI 54891

Invoice number 10181
Date 10/12/2023

Project **231042 City of Washburn Marina
Permitting Assisatance**

Invoice Summary

Description	Prior Billed	Total Billed	Current Billed
CITY OF WASHBURN MARINA PERMITTING ASSISATANCE	0.00	4,465.00	4,465.00
Total	0.00	4,465.00	4,465.00

City of Washburn Marina Permitting Assisatance

Professional fees

	Units	Rate	Billed Amount
Engineer II			
Ryan R. Dagger	1.50	140.00	210.00
Staff Professional III			
Jordan J. Vargas	37.00	115.00	4,255.00
City of Washburn Marina Permitting Assisatance subtotal			4,465.00

Invoice total **4,465.00**

Terms: Net 30

A monthly 1.5% late payment fee (18% annual) is added to past due balances

Invoice Supporting Detail

231042 City of Washburn Marina Permitting Assisatance 2 Task 2 Best Management Practices Plan

Phase Status: Active

Billing Cutoff:

Date	Units	Rate	Amount
------	-------	------	--------

Labor

WIP Status: Billable

Engineer II

Ryan R. Dagger

Engineering

05/26/2023 0.75 140.00 105.00

Subtotal 0.75 105.00

Staff Professional III

Jordan J. Vargas

Technician

05/02/2023 1.00 115.00 115.00

Technician

05/11/2023 4.00 115.00 460.00

Technician

05/12/2023 3.00 115.00 345.00

Technician

05/16/2023 4.00 115.00 460.00

Technician

05/24/2023 2.00 115.00 230.00

Technician

05/30/2023 1.00 115.00 115.00

Technician

06/23/2023 3.00 115.00 345.00

Technician

06/27/2023 2.00 115.00 230.00

Technician

06/28/2023 1.00 115.00 115.00

Subtotal 21.00 2,415.00

Labor total 21.75 2,520.00

Task 4 WI DNR WPDES Permit

Phase Status: Active

Billing Cutoff:

Date	Units	Rate	Amount
------	-------	------	--------

Labor

WIP Status: Billable

Staff Professional III

Jordan J. Vargas

Technician

08/10/2023 1.00 115.00 115.00

Subtotal 1.00 115.00

Labor total 1.00 115.00

Task 5 BMP Design

Phase Status: Active

Billing Cutoff:

Date	Units	Rate	Amount
------	-------	------	--------

Labor

WIP Status: Billable

Engineer II

Ryan R. Dagger

Engineering

06/06/2023 0.25 140.00 35.00

Engineering

06/08/2023 0.50 140.00 70.00

Subtotal 0.75 105.00

Staff Professional III

Jordan J. Vargas

Technician

04/25/2023 1.00 115.00 115.00

Technician

04/26/2023 3.00 115.00 345.00

Technician

04/28/2023 2.00 115.00 230.00

Scott Kluver

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Tuesday, October 24, 2023 1:27 PM
To: Scott Kluver
Cc: Kate Johnson
Subject: FW: Your QuickBooks Desktop Enterprise payment receipt

Greetings Scott:

I am pretty sure this charge was put on the marina's credit card. Kate can confirm. Please submit for reimbursement. Thanks!

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

Live Webcam at the Marina – [Click Here](#)
Join us on [Facebook](#)

Reimburse Marina Management
10/24/23
210-00-53540-342-0000

From: Intuit QuickBooks Enterprise Customer Service <No_Reply@notifications.intuit.com>
Sent: Tuesday, October 24, 2023 1:02 PM
To: michelle@washburnmarina.com
Subject: Your QuickBooks Desktop Enterprise payment receipt



Payment receipt

Michelle Shrider, thank you
for your payment.

Customer account: *6299
Payment date: Oct 24, 2023
Payment total: \$3215.62
Payment method: Credit card

*6670

Reference #: P1-88931630

Payment authorization code:
052351

Payment details

Qty	Item	Payment
		(includes sales tax)
1	QuickBooks Enterprise Gold edition	\$3215.62
Total payment:		\$3215.62

Notes: Additional service fees may apply based on whether you add or remove services and your usage.

Purchase information

Billing address:

Washburn Marina
PO BOX 482
WASHBURN WI 54891-0482

Your annual or monthly subscription or billing plan automatically renews for subsequent terms using the billing information we have on file at the time of your renewal, unless you cancel. You can cancel your subscription at any time in [your account](#) or for Enterprise, Accountant and Payroll Customer Support call 1-800-4INTUIT (446-8848). For QuickBooks Desktop subscriptions or Point of Sale Customer Service connect to us by [chat](#). Terms, conditions, pricing, features, service, and support are subject to change without notice.



Questions or concerns?

[Visit customer support](#)



Scott Kluver

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Tuesday, October 17, 2023 8:27 AM
To: Scott Kluver
Subject: Yard Trailer Cylinder Repair
Attachments: 2024 10-04 Cyl Rebuild Svc Descrip.pdf; 2024 10-04 Cyl Rebuild Inv.pdf

Greetings Scott:

Attached please find the invoice we received recently for the repair/rebuild of the cylinders for the smaller blue yard trailer. We have had them repaired in the past, as they have leaked on a regular basis for years. This year, I sent them to a different repair facility because the previous repairs should have lasted longer. In the past the rebuilds have been in the \$500 range. This repair entailed significantly more repair/rebuild and came in at \$2400. I asked them for additional details on what exactly was done and also talked to them about it. It is all justified. Since this amount exceeds \$1200, will you submit this to Harbor Commission at the next meeting? THanks.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

Live Webcam at the Marina – [Click Here](#)
Join us on [Facebook](#)



10/4/2023

Michelle Shrider
Washburn Marina
1 Marina Drive
Washburn WI 54891

We received 2 cylinders from Marine Travel Lift in August 2023 for rebuild.
The complaint was both cylinders are leaking out of barrel cover.
We disassembled both cylinders, found all seals were worn and one of the pistons was loose.
We had to order cylinder kits.
We rethreaded one rod and made a new piston for it.
Had to make seals for the barrel covers.
We bench tested both cylinders and checked for leaks.
We then painted them.
They were picked up by customer.

Thank you,

Justin Rosenlund and
The Northern Engineering Team



100 Ogden Ave; Superior, WI 54880
Tel (715) 394-4211 Fax (715) 394-2564

Invoice

19276

Remit To : Northern Engineering Company LLC
1 Clough Ave.
Superior, WI 54880

Bill to: Washburn Marina
1 Marina Drive
Washburn, WI 54891

Ship to:
1 Marina Drive
Washburn, WI 54891

Vessel Name: Washburn (2) hydraulic cylinders (8/15/2023) **Our Order:** N0250- 430 **State:** WI

Cust #	Customer Ref	Invoice #	Invoice Date	Due Date	Terms
7995		19276	9/30/2023	10/30/2023	Net 30

Month/Trans	Line	Description	Unit Price	Quantity	Amount
09/23 81	1	Labor, Material, & Equipment			\$2,400.00

Notes:

Two hydraulic cylinders for Washburn Marina.

Total Sales Tax	\$2,400.00
Total Due	\$2,400.00

Handwritten: 210-00-53540-323-000
110/23

*A Service Charge of 1.5%, per month, will be added to past due invoices.

*Please note that a 4.00% fee will be added to all credit card payments to recover a portion of the processing fees when using this payment method. If paying with credit card, your charge will be \$2,496.00.

Marina Management, Inc. DBA Washburn Marina



1 Marina Drive, PO Box 482
Washburn, WI 54891

Product Invoice

Date	Invoice #
11/8/2023	63287

Bill To
City of Washburn Harbor Comm Scott Kluver PO Box 638 Washburn, WI 54891

Contact Washburn Marina
Telephone: 715-373-5050 Fax: 715-373-5117 Website: www.washburnmarina.com Email: boat@washburnmarina.com

Boat Name	Pier 3 Floats
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Item Code	Description	Qty	Price E...	Amount
Special Order	Aluminum Deck Plate, 1/4", 4x10	2	750.00	1,500.00
 210-00-53540-342-00				

Thank you for choosing Washburn Marina for all your boating needs.	Sales Tax (0.0%)	\$0.00
	Total	\$1,500.00
	Payments/Credits	\$0.00
<small>Credit Terms: In the event that payment in full is not made prior to month end of the invoice date, pursuant to the provisions of the Wisconsin Consumer Credit Act, Washburn Marina shall treat this transaction as an open-end consumer credit transaction. A finance charge of 1.5% per month (18% per year) will be assessed on any balance over 30 days old. No annual fee will be imposed by Washburn Marina for this open-end credit account.</small>		Balance Due \$1,500.00

Washburn Marina

Balance Sheet

As of October 9, 2023

	Oct 9, 23		
ASSETS		LIABILITIES & EQUITY	
Current Assets		Liabilities	
Checking/Savings		Current Liabilities	
1-1100 · Cash		Accounts Payable	
1-1110 · Checking	69,391.87	2-1100 · Accounts Payable	22,423.02
1-1120 · Petty Cash	776.71	Total Accounts Payable	22,423.02
Total 1-1100 · Cash	70,168.58	Credit Cards	
Total Checking/Savings	70,168.58	2-1110 · Credit Card Payable	9,551.35
Accounts Receivable		Total Credit Cards	9,551.35
1-1200 · Accounts Receivable		Other Current Liabilities	
1-1210 · Billed Invoices	89,309.69	2-1300 · Payroll Liabilities	
1-1220 · Slip Holder Fees	-0.78	2-1310 · Employee Health Benefits	26.48
Total 1-1200 · Accounts Receivable	89,308.91	2-1320 · Unemployment Comp Tax	454.88
Total Accounts Receivable	89,308.91	2-1330 · State Withholding	-32.84
Other Current Assets		Total 2-1300 · Payroll Liabilities	448.52
1-1300 · Ship Store Inventory		2-1400 · Tax Liabilities	
1-1311 · Clothing	324.74	2-1410 · Sales Tax Payable	7,289.23
1-1312 · Consumables	89.61	Total 2-1400 · Tax Liabilities	7,289.23
1-1313 · Marine Supplies	70,159.01	2-1500 · Other Liabilities	
1-1314 · Personal Items	2,236.01	2-1520 · Deferred Unearned Revenue	
1-1316 · Diesel Fuel	5,311.91	2-1521 · Slip Rent and Sales	10,483.68
1-1317 · Gasoline	7,484.00	2-1522 · Gift Certificates Outstanding	517.88
Total 1-1300 · Ship Store Inventory	85,605.28	2-1523 · Haul Out, Storage, Launch	32,665.17
1-1330 · Notes Receivable	-11.78	Total 2-1520 · Deferred Unearned Revenue	43,666.73
1-1340 · Prepaid Expenses	7,814.53	2-1530 · Refundable Deposits	4,070.30
12000 · Undeposited Funds	9,748.93	Total 2-1500 · Other Liabilities	47,737.03
Total Other Current Assets	103,156.96	Total Other Current Liabilities	55,474.78
Total Current Assets	262,634.45	Total Current Liabilities	87,449.15
TOTAL ASSETS	262,634.45	Total Liabilities	87,449.15
		Equity	
		3-3000 · Retained Earnings	71,680.38
		Net Income	103,504.92
		Total Equity	175,185.30
		TOTAL LIABILITIES & EQUITY	262,634.45

Washburn Marina

Washburn Marina Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	7,096.75	3,000.00	4,096.75	236.56%	175,817.49	163,575.00	12,242.49	107.48%
4-2000 · Service Dept Income	79,902.30	59,757.00	20,145.30	133.71%	422,308.64	369,290.00	53,018.64	114.36%
4-3000 · Ship Store Income	18,685.34	29,650.00	-10,964.66	63.02%	142,408.00	169,430.00	-27,022.00	84.05%
Total Income	105,684.39	92,407.00	13,277.39	114.37%	740,534.13	702,295.00	38,239.13	105.45%
Cost of Goods Sold								
5-2000 · Service Dept COGS	34,984.70	14,792.00	20,192.70	236.51%	140,911.69	103,908.00	37,003.69	135.61%
5-3000 · Ship Store COGS	12,191.13	21,683.00	-9,491.87	56.22%	103,429.28	120,723.00	-17,293.72	85.68%
Total COGS	47,175.83	36,475.00	10,700.83	129.34%	244,340.97	224,631.00	19,709.97	108.77%
Gross Profit	58,508.56	55,932.00	2,576.56	104.61%	496,193.16	477,664.00	18,529.16	103.88%
Expense								
6-1000 · Facility Expenses	7,656.94	7,050.00	606.94	108.61%	32,838.29	32,450.00	388.29	101.2%
6-2000 · Service Dept Expenses	6,878.37	10,057.00	-3,178.63	68.39%	50,874.06	67,278.00	-16,403.94	75.62%
6-3000 · Ship Store Expenses	8,650.38	8,209.00	441.38	105.38%	46,887.45	48,873.00	-1,985.55	95.94%
6-4000 · General Expenses	24,195.85	26,467.00	-2,271.15	91.42%	153,569.75	171,106.00	-17,536.25	89.75%
Total Expense	47,381.54	51,783.00	-4,401.46	91.5%	284,169.55	319,707.00	-35,537.45	88.88%
Net Ordinary Income	11,127.02	4,149.00	6,978.02	268.19%	212,023.61	157,957.00	54,066.61	134.23%
Net Income	11,127.02	4,149.00	6,978.02	268.19%	212,023.61	157,957.00	54,066.61	134.23%

PREVIOUS YEAR COMPARISON								
	Sep 23	Sep 22	\$ Change	% Change	Apr - Sep 23	Apr - Sep 22	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	7,096.75	8,725.84	-1,629.09	-18.67%	175,817.49	174,716.25	1,101.24	0.63%
4-2000 · Service Dept Income	79,902.30	53,386.64	26,515.66	49.67%	422,308.64	370,676.57	51,632.07	13.93%
4-3000 · Ship Store Income	18,685.34	26,664.60	-7,979.26	-29.93%	142,408.00	137,003.02	5,404.98	3.95%
Total Income	105,684.39	88,777.08	16,907.31	19.05%	740,534.13	682,395.84	58,138.29	8.52%
Cost of Goods Sold								
5-2000 · Service Dept COGS	34,984.70	11,166.18	23,818.52	213.31%	140,911.69	109,565.66	31,346.03	28.61%
5-3000 · Ship Store COGS	12,191.13	19,247.63	-7,056.50	-36.66%	103,429.28	91,611.76	11,817.52	12.9%
Total COGS	47,175.83	30,413.81	16,762.02	55.11%	244,340.97	201,177.42	43,163.55	21.46%
Gross Profit	58,508.56	58,363.27	145.29	0.25%	496,193.16	481,218.42	14,974.74	3.11%
Expense								
6-1000 · Facility Expenses	7,656.94	6,946.12	710.82	10.23%	32,838.29	29,984.84	2,853.45	9.52%
6-2000 · Service Dept Expenses	6,878.37	9,052.51	-2,174.14	-24.02%	50,874.06	62,339.06	-11,465.00	-18.39%
6-3000 · Ship Store Expenses	8,650.38	6,235.17	2,415.21	38.74%	46,887.45	35,313.38	11,574.07	32.78%
6-4000 · General Expenses	24,195.85	24,953.89	-758.04	-3.04%	153,569.75	156,679.40	-3,109.65	-1.99%
Total Expense	47,381.54	47,187.69	193.85	0.41%	284,169.55	284,316.68	-147.13	-0.05%
Net Ordinary Income	11,127.02	11,175.58	-48.56	-0.44%	212,023.61	196,901.74	15,121.87	7.68%
Net Income	11,127.02	11,175.58	-48.56	-0.44%	212,023.61	196,901.74	15,121.87	7.68%

Washburn Marina

Washburn Marina Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	3,504.60	2,500.00	1,004.60	140.18%	151,928.54	147,500.00	4,428.54	103.0%
4-1200 · Off-Season	3,275.00	0.00	3,275.00	100.0%	21,626.47	13,075.00	8,551.47	165.4%
4-1400 · Misc Services	317.15	500.00	-182.85	63.43%	2,262.48	3,000.00	-737.52	75.42%
Total 4-1000 · Facility Income	7,096.75	3,000.00	4,096.75	236.56%	175,817.49	163,575.00	12,242.49	107.48%
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	180.00	10,071.00	-9,891.00	1.79%	30,917.50	53,172.00	-22,254.50	58.15%
4-2112 · Fiberglass-Woodwork	13,420.01	15,107.00	-1,686.99	88.83%	85,964.01	72,898.00	13,066.01	117.92%
4-2113 · Mechanical	24,642.50	11,079.00	13,563.50	222.43%	116,746.01	77,960.00	38,786.01	149.75%
4-2114 · Rigging	2,010.00	2,014.00	-4.00	99.8%	9,620.00	13,235.00	-3,615.00	72.69%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	12,728.10	10,152.00	2,576.10	125.38%	79,045.74	81,794.00	-2,748.26	96.64%
4-2122 · Other Unit Billed	1,053.75	1,934.00	-880.25	54.49%	12,838.75	15,581.00	-2,742.25	82.4%
Total 4-2120 · Unit Billed Services	13,781.85	12,086.00	1,695.85	114.03%	91,884.49	97,375.00	-5,490.51	94.36%
Total 4-2100 · Labor	54,034.36	50,357.00	3,677.36	107.3%	335,132.01	314,640.00	20,492.01	106.51%
4-2200 · Materials	25,245.69	7,500.00	17,745.69	336.61%	79,400.95	50,000.00	29,400.95	158.8%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	2,500.00	0.00	2,500.00	100.0%
4-2400 · Misc Charges	622.25	2,000.00	-1,377.75	31.11%	5,275.68	5,250.00	25.68	100.49%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-600.00	600.00	0.0%
Total 4-2000 · Service Dept Income	79,902.30	59,757.00	20,145.30	133.71%	422,308.64	369,290.00	53,018.64	114.36%
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	427.46	600.00	-172.54	71.24%	3,004.90	2,950.00	54.90	101.86%
4-3120 · Consumables	281.89	150.00	131.89	187.93%	1,406.08	1,350.00	56.08	104.15%
4-3130 · Marine Supplies	9,615.40	10,000.00	-384.60	96.15%	66,815.03	72,000.00	-5,184.97	92.8%
4-3140 · Personal Items	892.29	1,500.00	-607.71	59.49%	3,836.27	5,000.00	-1,163.73	76.73%
4-3150 · Special Orders	151.79	1,500.00	-1,348.21	10.12%	18,555.95	24,500.00	-5,944.05	75.74%
Total 4-3100 · Store Sales	11,368.83	13,750.00	-2,381.17	82.68%	93,618.23	105,800.00	-12,181.77	88.49%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	1,220.98	3,500.00	-2,279.02	34.89%	7,064.80	13,000.00	-5,935.20	54.35%
4-3220 · Gasoline	5,725.55	12,000.00	-6,274.45	47.71%	40,378.08	49,000.00	-8,621.92	82.4%
4-3230 · Pump Out	369.98	400.00	-30.02	92.5%	1,346.89	1,630.00	-283.11	82.63%
Total 4-3200 · Fuel Dock Sales	7,316.51	15,900.00	-8,583.49	46.02%	48,789.77	63,630.00	-14,840.23	76.68%
Total 4-3000 · Ship Store Income	18,685.34	29,650.00	-10,964.66	63.02%	142,408.00	169,430.00	-27,022.00	84.05%
Total Income	105,684.39	92,407.00	13,277.39	114.37%	740,534.13	702,295.00	38,239.13	105.45%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	136.50	1,336.00	-1,199.50	10.22%	9,741.77	9,648.00	93.77	100.97%

Washburn Marina

Washburn Marina Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
5-2112 · Fiberglass-Woodworking	3,169.92	3,626.00	-456.08	87.42%	28,394.02	26,186.00	2,208.02	108.43%
5-2113 · Mechanical	6,016.13	1,908.00	4,108.13	315.31%	23,670.49	13,781.00	9,889.49	171.76%
5-2114 · Rigging	159.81	382.00	-222.19	41.84%	1,262.12	2,757.00	-1,494.88	45.78%
Total 5-2110 · Billable Hourly Labor	9,482.36	7,252.00	2,230.36	130.76%	63,068.40	52,372.00	10,696.40	120.42%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	2,324.81	1,924.00	400.81	120.83%	16,583.24	13,890.00	2,693.24	119.39%
5-2122 · Other	165.60	366.00	-200.40	45.25%	824.08	2,646.00	-1,821.92	31.14%
Total 5-2120 · Unit Billed Services	2,490.41	2,290.00	200.41	108.75%	17,407.32	16,536.00	871.32	105.27%
Total 5-2100 · Labor	11,972.77	9,542.00	2,430.77	125.47%	80,475.72	68,908.00	11,567.72	116.79%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	2,100.00	0.00	2,100.00	100.0%
5-2300 · Materials	23,011.93	5,250.00	17,761.93	438.32%	58,335.97	35,000.00	23,335.97	166.67%
Total 5-2000 · Service Dept COGS	34,984.70	14,792.00	20,192.70	236.51%	140,911.69	103,908.00	37,003.69	135.61%
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	315.30	480.00	-164.70	65.69%	2,118.43	2,360.00	-241.57	89.76%
5-3120 · Consumables	210.77	113.00	97.77	186.52%	1,025.22	1,013.00	12.22	101.21%
5-3130 · Marine Supplies	6,390.72	6,500.00	-109.28	98.32%	46,700.50	46,800.00	-99.50	99.79%
5-3140 · Personal Items	622.33	1,140.00	-517.67	54.59%	2,438.10	3,800.00	-1,361.90	64.16%
5-3150 · Special Orders	-402.52	1,050.00	-1,452.52	-38.34%	14,548.30	17,150.00	-2,601.70	84.83%
Total 5-3100 · Store Sales	7,136.60	9,283.00	-2,146.40	76.88%	66,830.55	71,123.00	-4,292.45	93.97%
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	1,013.66	2,800.00	-1,786.34	36.2%	5,631.69	10,400.00	-4,768.31	54.15%
5-3220 · Gasoline	4,040.87	9,600.00	-5,559.13	42.09%	30,967.04	39,200.00	-8,232.96	79.0%
Total 5-3200 · Fuel Dock Sales	5,054.53	12,400.00	-7,345.47	40.76%	36,598.73	49,600.00	-13,001.27	73.79%
Total 5-3000 · Ship Store COGS	12,191.13	21,683.00	-9,491.87	56.22%	103,429.28	120,723.00	-17,293.72	85.68%
Total COGS	47,175.83	36,475.00	10,700.83	129.34%	244,340.97	224,631.00	19,709.97	108.77%
Gross Profit	58,508.56	55,932.00	2,576.56	104.61%	496,193.16	477,664.00	18,529.16	103.88%
Expense								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	3,102.04	2,400.00	702.04	129.25%	9,544.06	8,400.00	1,144.06	113.62%
6-1120 · Buildings/Grounds	2,058.93	2,400.00	-341.07	85.79%	8,889.21	10,200.00	-1,310.79	87.15%
Total 6-1100 · Utilities	5,160.97	4,800.00	360.97	107.52%	18,433.27	18,600.00	-166.73	99.1%
6-1200 · Maintenance & Supplies								
6-1210 · Marina	0.00	450.00	-450.00	0.0%	1,838.22	3,050.00	-1,211.78	60.27%
6-1220 · Buildings/Grounds	2,495.97	1,300.00	1,195.97	192.0%	12,566.80	7,800.00	4,766.80	161.11%
Total 6-1200 · Maintenance & Supplies	2,495.97	1,750.00	745.97	142.63%	14,405.02	10,850.00	3,555.02	132.77%
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	3,000.00	-3,000.00	0.0%
Total 6-1000 · Facility Expenses	7,656.94	7,050.00	606.94	108.61%	32,838.29	32,450.00	388.29	101.2%
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	2,848.73	2,386.00	462.73	119.39%	18,926.15	21,031.00	-2,104.85	89.99%

Washburn Marina

Washburn Marina Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	166.60	341.00	-174.40	48.86%	4,462.83	3,005.00	1,457.83	148.51%
6-2113 · General Maintenance	639.42	682.00	-42.58	93.76%	2,137.63	6,009.00	-3,871.37	35.57%
Total 6-2110 · Non-Billable Salary & Wages	3,654.75	3,409.00	245.75	107.21%	25,526.61	30,045.00	-4,518.39	84.96%
6-2120 · FICA/Medicare	1,265.61	1,431.00	-165.39	88.44%	8,726.85	9,302.00	-575.15	93.82%
6-2130 · Unemployment Compensation	41.65	50.00	-8.35	83.3%	835.16	760.00	75.16	109.89%
6-2140 · Workers Compensation	0.00	559.00	-559.00	0.0%	2,496.20	3,354.00	-857.80	74.43%
Total 6-2100 · Non-Billable Wages & Taxes	4,962.01	5,449.00	-486.99	91.06%	37,584.82	43,461.00	-5,876.18	86.48%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	750.80	927.00	-176.20	80.99%	2,252.40	2,781.00	-528.60	80.99%
6-2220 · Personal Time Compensation	165.60	649.00	-483.40	25.52%	3,803.10	3,894.00	-90.90	97.67%
6-2230 · Health Insurance	487.28	525.00	-37.72	92.82%	1,444.44	3,150.00	-1,705.56	45.86%
6-2240 · Retirement Plan	323.63	340.00	-16.37	95.19%	2,222.33	2,040.00	182.33	108.94%
Total 6-2200 · Employee Benefits	1,727.31	2,441.00	-713.69	70.76%	9,722.27	11,865.00	-2,142.73	81.94%
6-2310 · Education & Training	0.00	167.00	-167.00	0.0%	98.75	1,002.00	-903.25	9.86%
6-2320 · Equipment Maintenance	527.74	525.00	2.74	100.52%	1,865.67	3,150.00	-1,284.33	59.23%
6-2330 · Freight & Shipping	311.51	275.00	36.51	113.28%	2,799.77	1,650.00	1,149.77	169.68%
6-2340 · Hazardous Waste Removal	0.00	500.00	-500.00	0.0%	497.75	800.00	-302.25	62.22%
6-2350 · Small Tools	179.00	400.00	-221.00	44.75%	1,525.98	2,400.00	-874.02	63.58%
6-2360 · Supplies	-1,477.93	0.00	-1,477.93	100.0%	-7,169.37	0.00	-7,169.37	100.0%
6-2370 · Travel/Lodging/Meals	40.62	50.00	-9.38	81.24%	288.73	200.00	88.73	144.37%
6-2380 · Uniforms	0.00	0.00	0.00	0.0%	1,702.01	1,250.00	452.01	136.16%
6-2390 · Utilities	104.34	100.00	4.34	104.34%	624.82	600.00	24.82	104.14%
6-2400 · Warranty Parts	503.77	150.00	353.77	335.85%	1,332.86	900.00	432.86	148.1%
Total 6-2000 · Service Dept Expenses	6,878.37	10,057.00	-3,178.63	68.39%	50,874.06	67,278.00	-16,403.94	75.62%
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	6,683.53	6,196.00	487.53	107.87%	34,829.17	36,466.00	-1,636.83	95.51%
6-3120 · FICA/Medicare	555.40	474.00	81.40	117.17%	3,250.18	2,790.00	460.18	116.49%
6-3130 · Unemployment Compensation	18.28	25.00	-6.72	73.12%	241.44	365.00	-123.56	66.15%
6-3140 · Workers Compensation	0.00	229.00	-229.00	0.0%	728.39	1,374.00	-645.61	53.01%
Total 6-3100 · Wages & Taxes	7,257.21	6,924.00	333.21	104.81%	39,049.18	40,995.00	-1,945.82	95.25%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	450.00	172.00	278.00	261.63%	1,350.00	516.00	834.00	261.63%
6-3220 · Personal Time Compensation	126.56	125.00	1.56	101.25%	789.75	750.00	39.75	105.3%
6-3230 · Health Insurance	487.27	525.00	-37.73	92.81%	2,926.29	3,150.00	-223.71	92.9%
6-3240 · Retirement Plan	49.41	68.00	-18.59	72.66%	327.84	442.00	-114.16	74.17%
Total 6-3200 · Employee Benefits	1,113.24	890.00	223.24	125.08%	5,393.88	4,858.00	535.88	111.03%
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	0.00	30.00	-30.00	0.0%	4.98	180.00	-175.02	2.77%
6-3320 · Freight/Shipping	125.63	200.00	-74.37	62.82%	776.33	1,250.00	-473.67	62.11%
6-3330 · Supplies	49.92	65.00	-15.08	76.8%	548.84	390.00	158.84	140.73%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	0.00	0.00	0.00	0.0%	470.85	600.00	-129.15	78.48%

Washburn Marina
Washburn Marina Budget vs. Actual
September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
6-3360 · Utilities	104.38	100.00	4.38	104.38%	624.90	600.00	24.90	104.15%
6-3370 · Over/Under	0.00	0.00	0.00	0.0%	18.49	0.00	18.49	100.0%
Total 6-3000 · Ship Store Expenses	8,650.38	8,209.00	441.38	105.38%	46,887.45	48,873.00	-1,985.55	95.94%
6-4000 · General Expenses								
6-4100 · Wages & Taxes								
6-4110 · Administration Wages	9,761.38	10,382.00	-620.62	94.02%	70,333.33	68,587.00	1,746.33	102.55%
6-4120 · Repair/Maintenance Wages	4,233.22	4,762.00	-528.78	88.9%	23,214.20	30,707.00	-7,492.80	75.6%
6-4130 · FICA/Medicare	1,191.30	1,249.00	-57.70	95.38%	6,748.18	8,017.00	-1,268.82	84.17%
6-4140 · Unemployment Compensation	39.21	105.00	-65.79	37.34%	332.32	635.00	-302.68	52.33%
6-4150 · Workers Compensation	0.00	450.00	-450.00	0.0%	2,037.41	2,700.00	-662.59	75.46%
Total 6-4100 · Wages & Taxes	15,225.11	16,948.00	-1,722.89	89.83%	102,665.44	110,646.00	-7,980.56	92.79%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	495.60	270.00	225.60	183.56%	1,996.71	810.00	1,186.71	246.51%
6-4220 · Personal Time Compensation	1,082.40	325.00	757.40	333.05%	2,211.69	1,950.00	261.69	113.42%
6-4230 · Health Insurance	1,465.57	2,105.00	-639.43	69.62%	4,743.52	12,630.00	-7,886.48	37.56%
6-4240 · Retirement Plan	400.43	427.00	-26.57	93.78%	2,632.04	2,775.00	-142.96	94.85%
Total 6-4200 · Employee Benefits	3,444.00	3,127.00	317.00	110.14%	11,583.96	18,165.00	-6,581.04	63.77%
6-4300 · Advertising & Marketing	1,571.75	895.00	676.75	175.62%	6,194.04	5,980.00	214.04	103.58%
6-4310 · Contract Services	75.86	40.00	35.86	189.65%	334.14	240.00	94.14	139.23%
6-4320 · Donations	0.00	0.00	0.00	0.0%	689.66	650.00	39.66	106.1%
6-4330 · Education & Training	0.00	167.00	-167.00	0.0%	98.75	1,035.00	-936.25	9.54%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	0.00	25.00	-25.00	0.0%	21.98	150.00	-128.02	14.65%
6-4350 · Insurance	1,958.67	2,100.00	-141.33	93.27%	11,782.02	12,600.00	-817.98	93.51%
6-4370 · License/Permit/Fee/Dues/Subscr	20.00	350.00	-330.00	5.71%	1,192.00	1,500.00	-308.00	79.47%
6-4380 · Office Supplies/Postage	0.00	175.00	-175.00	0.0%	1,159.57	1,050.00	109.57	110.44%
6-4390 · Professional Services	0.00	150.00	-150.00	0.0%	3,652.99	3,750.00	-97.01	97.41%
6-4400 · Service Charges	1,575.64	2,000.00	-424.36	78.78%	11,123.49	12,300.00	-1,176.51	90.44%
6-4410 · Supplies	-5.99	100.00	-105.99	-5.99%	501.91	600.00	-98.09	83.65%
6-4420 · Travel/Lodging/Miles	0.00	25.00	-25.00	0.0%	14.41	150.00	-135.59	9.61%
6-4430 · Uniforms	0.00	50.00	-50.00	0.0%	419.28	400.00	19.28	104.82%
6-4440 · Utilities	265.35	265.00	0.35	100.13%	1,626.39	1,590.00	36.39	102.29%
6-4450 · Misc Expenses	103.07	100.00	3.07	103.07%	776.67	600.00	176.67	129.45%
6-4460 · Purchases Discount	-37.61	-50.00	12.39	75.22%	-266.95	-300.00	33.05	88.98%
Total 6-4000 · General Expenses	24,195.85	26,467.00	-2,271.15	91.42%	153,569.75	171,106.00	-17,536.25	89.75%
Total Expense	47,381.54	51,783.00	-4,401.46	91.5%	284,169.55	319,707.00	-35,537.45	88.88%
Net Ordinary Income	11,127.02	4,149.00	6,978.02	268.19%	212,023.61	157,957.00	54,066.61	134.23%
Net Income	11,127.02	4,149.00	6,978.02	268.19%	212,023.61	157,957.00	54,066.61	134.23%

Washburn Marina Facilities Budget vs. Actual September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	3,504.60	2,500.00	1,004.60	140.18%	151,928.54	147,500.00	4,428.54	103.0%
4-1200 · Off-Season	3,275.00	0.00	3,275.00	100.0%	21,626.47	13,075.00	8,551.47	165.4%
4-1300 · Maintenance Fees	0.00	0.00	0.00	0.0%	144,317.36	144,317.00	0.36	100.0%
4-1400 · Misc Services	317.15	500.00	-182.85	63.43%	2,262.48	3,000.00	-737.52	75.42%
Total 4-1000 · Facility Income	7,096.75	3,000.00	4,096.75	236.56%	320,134.85	307,892.00	12,242.85	103.98%
Total Income	7,096.75	3,000.00	4,096.75	236.56%	320,134.85	307,892.00	12,242.85	103.98%
Gross Profit	7,096.75	3,000.00	4,096.75	236.56%	320,134.85	307,892.00	12,242.85	103.98%
Expense								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	3,102.04	2,400.00	702.04	129.25%	9,544.06	8,400.00	1,144.06	113.62%
6-1120 · Buildings/Grounds	2,058.93	2,400.00	-341.07	85.79%	8,889.21	10,200.00	-1,310.79	87.15%
Total 6-1100 · Utilities	5,160.97	4,800.00	360.97	107.52%	18,433.27	18,600.00	-166.73	99.1%
6-1200 · Maintenance & Supplies								
6-1210 · Marina	0.00	450.00	-450.00	0.0%	1,838.22	3,050.00	-1,211.78	60.27%
6-1220 · Buildings/Grounds	2,495.97	1,300.00	1,195.97	192.0%	12,566.80	7,800.00	4,766.80	161.11%
Total 6-1200 · Maintenance & Supplies	2,495.97	1,750.00	745.97	142.63%	14,405.02	10,850.00	3,555.02	132.77%
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	3,000.00	-3,000.00	0.0%
Total 6-1000 · Facility Expenses	7,656.94	7,050.00	606.94	108.61%	32,838.29	32,450.00	388.29	101.2%
Total Expense	7,656.94	7,050.00	606.94	108.61%	32,838.29	32,450.00	388.29	101.2%
Net Ordinary Income	-560.19	-4,050.00	3,489.81	13.83%	287,296.56	275,442.00	11,854.56	104.3%
Net Income	-560.19	-4,050.00	3,489.81	13.83%	287,296.56	275,442.00	11,854.56	104.3%
PREVIOUS YEAR COMPARISON								
	Sep 23	Sep 22	\$ Change	% Change	Apr - Sep 23	Apr - Sep 22	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	7,096.75	8,725.84	-1,629.09	-18.67%	320,134.85	314,951.05	5,183.80	1.65%
Total Income	7,096.75	8,725.84	-1,629.09	-18.67%	320,134.85	314,951.05	5,183.80	1.65%
Gross Profit	7,096.75	8,725.84	-1,629.09	-18.67%	320,134.85	314,951.05	5,183.80	1.65%
Expense								
6-1000 · Facility Expenses	7,678.03	6,946.12	731.91	10.54%	32,859.38	29,984.84	2,874.54	9.59%
Total Expense	7,678.03	6,946.12	731.91	10.54%	32,859.38	29,984.84	2,874.54	9.59%
Net Ordinary Income	-581.28	1,779.72	-2,361.00	-132.66%	287,275.47	284,966.21	2,309.26	0.81%
Net Income	-581.28	1,779.72	-2,361.00	-132.66%	287,275.47	284,966.21	2,309.26	0.81%

Washburn Marina

Service Department Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	180.00	10,071.00	-9,891.00	1.79%	30,917.50	53,172.00	-22,254.50	58.15%
4-2112 · Fiberglass-Woodwork	13,420.01	15,107.00	-1,686.99	88.83%	85,964.01	72,898.00	13,066.01	117.92%
4-2113 · Mechanical	24,642.50	11,079.00	13,563.50	222.43%	116,746.01	77,960.00	38,786.01	149.75%
4-2114 · Rigging	2,010.00	2,014.00	-4.00	99.8%	9,620.00	13,235.00	-3,615.00	72.69%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	12,728.10	10,152.00	2,576.10	125.38%	79,045.74	81,794.00	-2,748.26	96.64%
4-2122 · Other Unit Billed	1,053.75	1,934.00	-880.25	54.49%	12,838.75	15,581.00	-2,742.25	82.4%
Total 4-2120 · Unit Billed Services	13,781.85	12,086.00	1,695.85	114.03%	91,884.49	97,375.00	-5,490.51	94.36%
Total 4-2100 · Labor	54,034.36	50,357.00	3,677.36	107.3%	335,132.01	314,640.00	20,492.01	106.51%
4-2200 · Materials	25,245.69	7,500.00	17,745.69	336.61%	79,400.95	50,000.00	29,400.95	158.8%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	2,500.00	0.00	2,500.00	100.0%
4-2400 · Misc Charges	622.25	2,000.00	-1,377.75	31.11%	5,275.68	5,250.00	25.68	100.49%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-600.00	600.00	0.0%
Total 4-2000 · Service Dept Income	79,902.30	59,757.00	20,145.30	133.71%	422,308.64	369,290.00	53,018.64	114.36%
Total Income	79,902.30	59,757.00	20,145.30	133.71%	422,308.64	369,290.00	53,018.64	114.36%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	136.50	1,336.00	-1,199.50	10.22%	9,741.77	9,648.00	93.77	100.97%
5-2112 · Fiberglass-Woodworking	3,169.92	3,626.00	-456.08	87.42%	28,394.02	26,186.00	2,208.02	108.43%
5-2113 · Mechanical	6,016.13	1,908.00	4,108.13	315.31%	23,670.49	13,781.00	9,889.49	171.76%
5-2114 · Rigging	159.81	382.00	-222.19	41.84%	1,262.12	2,757.00	-1,494.88	45.78%
Total 5-2110 · Billable Hourly Labor	9,482.36	7,252.00	2,230.36	130.76%	63,068.40	52,372.00	10,696.40	120.42%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	2,324.81	1,924.00	400.81	120.83%	16,583.24	13,890.00	2,693.24	119.39%
5-2122 · Other	165.60	366.00	-200.40	45.25%	824.08	2,646.00	-1,821.92	31.14%
Total 5-2120 · Unit Billed Services	2,490.41	2,290.00	200.41	108.75%	17,407.32	16,536.00	871.32	105.27%
Total 5-2100 · Labor	11,972.77	9,542.00	2,430.77	125.47%	80,475.72	68,908.00	11,567.72	116.79%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	2,100.00	0.00	2,100.00	100.0%
5-2300 · Materials	23,011.93	5,250.00	17,761.93	438.32%	58,335.97	35,000.00	23,335.97	166.67%
Total 5-2000 · Service Dept COGS	34,984.70	14,792.00	20,192.70	236.51%	140,911.69	103,908.00	37,003.69	135.61%
Total COGS	34,984.70	14,792.00	20,192.70	236.51%	140,911.69	103,908.00	37,003.69	135.61%
Gross Profit	44,917.60	44,965.00	-47.40	99.9%	281,396.95	265,382.00	16,014.95	106.04%
Expense								
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	2,848.73	2,386.00	462.73	119.39%	18,926.15	21,031.00	-2,104.85	89.99%

Washburn Marina

Service Department Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	166.60	341.00	-174.40	48.86%	4,462.83	3,005.00	1,457.83	148.51%
6-2113 · General Maintenance	639.42	682.00	-42.58	93.76%	2,137.63	6,009.00	-3,871.37	35.57%
Total 6-2110 · Non-Billable Salary & Wages	3,654.75	3,409.00	245.75	107.21%	25,526.61	30,045.00	-4,518.39	84.96%
6-2120 · FICA/Medicare	1,265.61	1,431.00	-165.39	88.44%	8,726.85	9,302.00	-575.15	93.82%
6-2130 · Unemployment Compensation	41.65	50.00	-8.35	83.3%	835.16	760.00	75.16	109.89%
6-2140 · Workers Compensation	0.00	559.00	-559.00	0.0%	2,496.20	3,354.00	-857.80	74.43%
Total 6-2100 · Non-Billable Wages & Taxes	4,962.01	5,449.00	-486.99	91.06%	37,584.82	43,461.00	-5,876.18	86.48%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	750.80	927.00	-176.20	80.99%	2,252.40	2,781.00	-528.60	80.99%
6-2220 · Personal Time Compensation	165.60	649.00	-483.40	25.52%	3,803.10	3,894.00	-90.90	97.67%
6-2230 · Health Insurance	487.28	525.00	-37.72	92.82%	1,444.44	3,150.00	-1,705.56	45.86%
6-2240 · Retirement Plan	323.63	340.00	-16.37	95.19%	2,222.33	2,040.00	182.33	108.94%
Total 6-2200 · Employee Benefits	1,727.31	2,441.00	-713.69	70.76%	9,722.27	11,865.00	-2,142.73	81.94%
6-2310 · Education & Training	0.00	167.00	-167.00	0.0%	98.75	1,002.00	-903.25	9.86%
6-2320 · Equipment Maintenance	527.74	525.00	2.74	100.52%	1,865.67	3,150.00	-1,284.33	59.23%
6-2330 · Freight & Shipping	311.51	275.00	36.51	113.28%	2,799.77	1,650.00	1,149.77	169.68%
6-2340 · Hazardous Waste Removal	0.00	500.00	-500.00	0.0%	497.75	800.00	-302.25	62.22%
6-2350 · Small Tools	179.00	400.00	-221.00	44.75%	1,525.98	2,400.00	-874.02	63.58%
6-2360 · Supplies	-1,477.93	0.00	-1,477.93	100.0%	-7,169.37	0.00	-7,169.37	100.0%
6-2370 · Travel/Lodging/Meals	40.62	50.00	-9.38	81.24%	288.73	200.00	88.73	144.37%
6-2380 · Uniforms	0.00	0.00	0.00	0.0%	1,702.01	1,250.00	452.01	136.16%
6-2390 · Utilities	104.34	100.00	4.34	104.34%	624.82	600.00	24.82	104.14%
6-2400 · Warranty Parts	503.77	150.00	353.77	335.85%	1,332.86	900.00	432.86	148.1%
Total 6-2000 · Service Dept Expenses	6,878.37	10,057.00	-3,178.63	68.39%	50,874.06	67,278.00	-16,403.94	75.62%
Total Expense	6,878.37	10,057.00	-3,178.63	68.39%	50,874.06	67,278.00	-16,403.94	75.62%
Net Ordinary Income	38,039.23	34,908.00	3,131.23	108.97%	230,522.89	198,104.00	32,418.89	116.37%
Net Income	38,039.23	34,908.00	3,131.23	108.97%	230,522.89	198,104.00	32,418.89	116.37%

PREVIOUS YEAR COMPARISON								
	Sep 23	Sep 22	\$ Change	% Change	Apr - Sep 23	Apr - Sep 22	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income	79,902.30	53,386.64	26,515.66	49.67%	422,308.64	370,676.57	51,632.07	13.93%
Total Income	79,902.30	53,386.64	26,515.66	49.67%	422,308.64	370,676.57	51,632.07	13.93%
Cost of Goods Sold								
5-2000 · Service Dept COGS	34,984.70	11,166.18	23,818.52	213.31%	140,911.69	109,565.66	31,346.03	28.61%
Total COGS	34,984.70	11,166.18	23,818.52	213.31%	140,911.69	109,565.66	31,346.03	28.61%
Gross Profit	44,917.60	42,220.46	2,697.14	6.39%	281,396.95	261,110.91	20,286.04	7.77%
Expense								
6-2000 · Service Dept Expenses	6,878.37	9,052.51	-2,174.14	-24.02%	50,874.06	62,339.06	-11,465.00	-18.39%
Total Expense	6,878.37	9,052.51	-2,174.14	-24.02%	50,874.06	62,339.06	-11,465.00	-18.39%
Net Ordinary Income	38,039.23	33,167.95	4,871.28	14.69%	230,522.89	198,771.85	31,751.04	15.97%
Net Income	38,039.23	33,167.95	4,871.28	14.69%	230,522.89	198,771.85	31,751.04	15.97%

Washburn Marina

Ship Store Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-3000 • Ship Store Income								
4-3100 • Store Sales								
4-3110 • Clothing	427.46	600.00	-172.54	71.24%	3,004.90	2,950.00	54.90	101.86%
4-3120 • Consumables	281.89	150.00	131.89	187.93%	1,406.08	1,350.00	56.08	104.15%
4-3130 • Marine Supplies	9,615.40	10,000.00	-384.60	96.15%	66,815.03	72,000.00	-5,184.97	92.8%
4-3140 • Personal Items	892.29	1,500.00	-607.71	59.49%	3,836.27	5,000.00	-1,163.73	76.73%
4-3150 • Special Orders	151.79	1,500.00	-1,348.21	10.12%	18,555.95	24,500.00	-5,944.05	75.74%
Total 4-3100 • Store Sales	11,368.83	13,750.00	-2,381.17	82.68%	93,618.23	105,800.00	-12,181.77	88.49%
4-3200 • Fuel Dock Sales								
4-3210 • Diesel	1,220.98	3,500.00	-2,279.02	34.89%	7,064.80	13,000.00	-5,935.20	54.35%
4-3220 • Gasoline	5,725.55	12,000.00	-6,274.45	47.71%	40,378.08	49,000.00	-8,621.92	82.4%
4-3230 • Pump Out	369.98	400.00	-30.02	92.5%	1,346.89	1,630.00	-283.11	82.63%
Total 4-3200 • Fuel Dock Sales	7,316.51	15,900.00	-8,583.49	46.02%	48,789.77	63,630.00	-14,840.23	76.68%
Total 4-3000 • Ship Store Income	18,685.34	29,650.00	-10,964.66	63.02%	142,408.00	169,430.00	-27,022.00	84.05%
Total Income	18,685.34	29,650.00	-10,964.66	63.02%	142,408.00	169,430.00	-27,022.00	84.05%
Cost of Goods Sold								
5-3000 • Ship Store COGS								
5-3100 • Store Sales								
5-3110 • Clothing	315.30	480.00	-164.70	65.69%	2,118.43	2,360.00	-241.57	89.76%
5-3120 • Consumables	210.77	113.00	97.77	186.52%	1,025.22	1,013.00	12.22	101.21%
5-3130 • Marine Supplies	6,390.72	6,500.00	-109.28	98.32%	46,700.50	46,800.00	-99.50	99.79%
5-3140 • Personal Items	622.33	1,140.00	-517.67	54.59%	2,438.10	3,800.00	-1,361.90	64.16%
5-3150 • Special Orders	-402.52	1,050.00	-1,452.52	-38.34%	14,548.30	17,150.00	-2,601.70	84.83%
Total 5-3100 • Store Sales	7,136.60	9,283.00	-2,146.40	76.88%	66,830.55	71,123.00	-4,292.45	93.97%
5-3200 • Fuel Dock Sales								
5-3210 • Diesel	1,013.66	2,800.00	-1,786.34	36.2%	5,631.69	10,400.00	-4,768.31	54.15%
5-3220 • Gasoline	4,040.87	9,600.00	-5,559.13	42.09%	30,967.04	39,200.00	-8,232.96	79.0%
Total 5-3200 • Fuel Dock Sales	5,054.53	12,400.00	-7,345.47	40.76%	36,598.73	49,600.00	-13,001.27	73.79%
Total 5-3000 • Ship Store COGS	12,191.13	21,683.00	-9,491.87	56.22%	103,429.28	120,723.00	-17,293.72	85.68%
Total COGS	12,191.13	21,683.00	-9,491.87	56.22%	103,429.28	120,723.00	-17,293.72	85.68%
Gross Profit	6,494.21	7,967.00	-1,472.79	81.51%	38,978.72	48,707.00	-9,728.28	80.03%
Expense								
6-3000 • Ship Store Expenses								
6-3100 • Wages & Taxes								
6-3110 • Regular & OT Wages	6,683.53	6,196.00	487.53	107.87%	34,829.17	36,466.00	-1,636.83	95.51%
6-3120 • FICA/Medicare	555.40	474.00	81.40	117.17%	3,250.18	2,790.00	460.18	116.49%
6-3130 • Unemployment Compensation	18.28	25.00	-6.72	73.12%	241.44	365.00	-123.56	66.15%
6-3140 • Workers Compensation	0.00	229.00	-229.00	0.0%	728.39	1,374.00	-645.61	53.01%
Total 6-3100 • Wages & Taxes	7,257.21	6,924.00	333.21	104.81%	39,049.18	40,995.00	-1,945.82	95.25%
6-3200 • Employee Benefits								
6-3210 • Holiday Pay	450.00	172.00	278.00	261.63%	1,350.00	516.00	834.00	261.63%

Washburn Marina

Ship Store Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
6-3220 · Personal Time Compensation	126.56	125.00	1.56	101.25%	789.75	750.00	39.75	105.3%
6-3230 · Health Insurance	487.27	525.00	-37.73	92.81%	2,926.29	3,150.00	-223.71	92.9%
6-3240 · Retirement Plan	49.41	68.00	-18.59	72.66%	327.84	442.00	-114.16	74.17%
Total 6-3200 · Employee Benefits	1,113.24	890.00	223.24	125.08%	5,393.88	4,858.00	535.88	111.03%
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	0.00	30.00	-30.00	0.0%	4.98	180.00	-175.02	2.77%
6-3320 · Freight/Shipping	125.63	200.00	-74.37	62.82%	776.33	1,250.00	-473.67	62.11%
6-3330 · Supplies	49.92	65.00	-15.08	76.8%	548.84	390.00	158.84	140.73%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	0.00	0.00	0.00	0.0%	470.85	600.00	-129.15	78.48%
6-3360 · Utilities	104.38	100.00	4.38	104.38%	624.90	600.00	24.90	104.15%
6-3370 · Over/Under	0.00	0.00	0.00	0.0%	18.49	0.00	18.49	100.0%
Total 6-3000 · Ship Store Expenses	8,650.38	8,209.00	441.38	105.38%	46,887.45	48,873.00	-1,985.55	95.94%
Total Expense	8,650.38	8,209.00	441.38	105.38%	46,887.45	48,873.00	-1,985.55	95.94%
Net Ordinary Income	-2,156.17	-242.00	-1,914.17	890.98%	-7,908.73	-166.00	-7,742.73	4,764.3%
Net Income	-2,156.17	-242.00	-1,914.17	890.98%	-7,908.73	-166.00	-7,742.73	4,764.3%

PREVIOUS YEAR COMPARISON								
	Sep 23	Sep 22	\$ Change	% Change	Apr - Sep 23	Apr - Sep 22	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income	18,685.34	26,664.60	-7,979.26	-29.93%	142,408.00	137,003.02	5,404.98	3.95%
Total Income	18,685.34	26,664.60	-7,979.26	-29.93%	142,408.00	137,003.02	5,404.98	3.95%
Cost of Goods Sold								
5-3000 · Ship Store COGS	12,191.13	19,247.63	-7,056.50	-36.66%	103,429.28	91,611.76	11,817.52	12.9%
Total COGS	12,191.13	19,247.63	-7,056.50	-36.66%	103,429.28	91,611.76	11,817.52	12.9%
Gross Profit	6,494.21	7,416.97	-922.76	-12.44%	38,978.72	45,391.26	-6,412.54	-14.13%
Expense								
6-3000 · Ship Store Expenses	8,650.38	6,235.17	2,415.21	38.74%	46,887.45	35,313.38	11,574.07	32.78%
Total Expense	8,650.38	6,235.17	2,415.21	38.74%	46,887.45	35,313.38	11,574.07	32.78%
Net Ordinary Income	-2,156.17	1,181.80	-3,337.97	-282.45%	-7,908.73	10,077.88	-17,986.61	-178.48%
Net Income	-2,156.17	1,181.80	-3,337.97	-282.45%	-7,908.73	10,077.88	-17,986.61	-178.48%

Washburn Marina

General Expenses Budget vs. Actual

September 2023

ACTUAL V BUDGET								
	Sep 23	Budget	\$ Over Budget	% of Budget	Apr - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Expense								
6-4000 · General Expenses								
6-4100 · Wages & Taxes								
6-4110 · Administration Wages	9,761.38	10,382.00	-620.62	94.02%	70,333.33	68,587.00	1,746.33	102.55%
6-4120 · Repair/Maintenance Wages	4,233.22	4,762.00	-528.78	88.9%	23,214.20	30,707.00	-7,492.80	75.6%
6-4130 · FICA/Medicare	1,191.30	1,249.00	-57.70	95.38%	6,748.18	8,017.00	-1,268.82	84.17%
6-4140 · Unemployment Compensation	39.21	105.00	-65.79	37.34%	332.32	635.00	-302.68	52.33%
6-4150 · Workers Compensation	0.00	450.00	-450.00	0.0%	2,037.41	2,700.00	-662.59	75.46%
Total 6-4100 · Wages & Taxes	15,225.11	16,948.00	-1,722.89	89.83%	102,665.44	110,646.00	-7,980.56	92.79%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	495.60	270.00	225.60	183.56%	1,996.71	810.00	1,186.71	246.51%
6-4220 · Personal Time Compensation	1,082.40	325.00	757.40	333.05%	2,211.69	1,950.00	261.69	113.42%
6-4230 · Health Insurance	1,465.57	2,105.00	-639.43	69.62%	4,743.52	12,630.00	-7,886.48	37.56%
6-4240 · Retirement Plan	400.43	427.00	-26.57	93.78%	2,632.04	2,775.00	-142.96	94.85%
Total 6-4200 · Employee Benefits	3,444.00	3,127.00	317.00	110.14%	11,583.96	18,165.00	-6,581.04	63.77%
6-4300 · Advertising & Marketing	1,571.75	895.00	676.75	175.62%	6,194.04	5,980.00	214.04	103.58%
6-4310 · Contract Services	75.86	40.00	35.86	189.65%	334.14	240.00	94.14	139.23%
6-4320 · Donations	0.00	0.00	0.00	0.0%	689.66	650.00	39.66	106.1%
6-4330 · Education & Training	0.00	167.00	-167.00	0.0%	98.75	1,035.00	-936.25	9.54%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	0.00	25.00	-25.00	0.0%	21.98	150.00	-128.02	14.65%
6-4350 · Insurance	1,958.67	2,100.00	-141.33	93.27%	11,782.02	12,600.00	-817.98	93.51%
6-4370 · License/Permit/Fee/Dues/Subscr	20.00	350.00	-330.00	5.71%	1,192.00	1,500.00	-308.00	79.47%
6-4380 · Office Supplies/Postage	0.00	175.00	-175.00	0.0%	1,159.57	1,050.00	109.57	110.44%
6-4390 · Professional Services	0.00	150.00	-150.00	0.0%	3,652.99	3,750.00	-97.01	97.41%
6-4400 · Service Charges	1,575.64	2,000.00	-424.36	78.78%	11,123.49	12,300.00	-1,176.51	90.44%
6-4410 · Supplies	-5.99	100.00	-105.99	-5.99%	501.91	600.00	-98.09	83.65%
6-4420 · Travel/Lodging/Miles	0.00	25.00	-25.00	0.0%	14.41	150.00	-135.59	9.61%
6-4430 · Uniforms	0.00	50.00	-50.00	0.0%	419.28	400.00	19.28	104.82%
6-4440 · Utilities	265.35	265.00	0.35	100.13%	1,626.39	1,590.00	36.39	102.29%
6-4450 · Misc Expenses	103.07	100.00	3.07	103.07%	776.67	600.00	176.67	129.45%
6-4460 · Purchases Discount	-37.61	-50.00	12.39	75.22%	-266.95	-300.00	33.05	88.98%
Total 6-4000 · General Expenses	24,195.85	26,467.00	-2,271.15	91.42%	153,569.75	171,106.00	-17,536.25	89.75%
Total Expense	24,195.85	26,467.00	-2,271.15	91.42%	153,569.75	171,106.00	-17,536.25	89.75%
Net Ordinary Income	-24,195.85	-26,467.00	2,271.15	91.42%	-153,569.75	-171,106.00	17,536.25	89.75%
Net Income	-24,195.85	-26,467.00	2,271.15	91.42%	-153,569.75	-171,106.00	17,536.25	89.75%

PREVIOUS YEAR COMPARISON								
	Sep 23	Sep 22	\$ Change	% Change	Apr - Sep 23	Apr - Sep 22	\$ Change	% Change
Ordinary Income/Expense								
Expense								
6-4000 · General Expenses	24,195.85	24,953.89	-758.04	-3.04%	153,569.75	156,679.40	-3,109.65	-1.99%
Total Expense	24,195.85	24,953.89	-758.04	-3.04%	153,569.75	156,679.40	-3,109.65	-1.99%
Net Ordinary Income	-24,195.85	-24,953.89	758.04	3.04%	-153,569.75	-156,679.40	3,109.65	1.99%
Net Income	-24,195.85	-24,953.89	758.04	3.04%	-153,569.75	-156,679.40	3,109.65	1.99%

Washburn Marina
Revenue - Draw Report
September 2023

	Sep 23	Apr - Sep 23
9-1100 · Draws from City	-91,943.87	-647,831.00
9-2100 · Revenues Paid to City	109,828.23	924,651.13
	17,884.36	276,820.13
Operating Revenue		780,333.77
Maintenance Fees-2023		144,317.36
Total		924,651.13

Washburn Marina
Balance Sheet
As of October 31, 2023

	Oct 31, 23		
ASSETS		LIABILITIES & EQUITY	
Current Assets		Liabilities	
Checking/Savings		Current Liabilities	
1-1100 · Cash		Accounts Payable	
1-1110 · Checking	29,711.54	2-1100 · Accounts Payable	13,689.49
1-1120 · Petty Cash	325.45	Total Accounts Payable	13,689.49
Total 1-1100 · Cash	30,036.99	Credit Cards	
Total Checking/Savings	30,036.99	2-1110 · Credit Card Payable	1,333.85
Accounts Receivable		Total Credit Cards	1,333.85
1-1200 · Accounts Receivable		Other Current Liabilities	
1-1210 · Billed Invoices	150,321.55	2-1300 · Payroll Liabilities	
Total 1-1200 · Accounts Receivable	150,321.55	2-1310 · Employee Health Benefits	300.96
Total Accounts Receivable	150,321.55	2-1320 · Unemployment Comp Tax	97.43
Other Current Assets		2-1330 · State Withholding	-3.80
1-1300 · Ship Store Inventory		Total 2-1300 · Payroll Liabilities	394.59
1-1311 · Clothing	284.14	2-1400 · Tax Liabilities	
1-1312 · Consumables	82.11	2-1410 · Sales Tax Payable	8,805.87
1-1313 · Marine Supplies	67,428.96	Total 2-1400 · Tax Liabilities	8,805.87
1-1314 · Personal Items	2,081.07	2-1500 · Other Liabilities	
1-1316 · Diesel Fuel	3,363.38	2-1520 · Deferred Unearned Revenue	
1-1317 · Gasoline	5,672.14	2-1522 · Gift Certificates Outstanding	517.88
Total 1-1300 · Ship Store Inventory	78,911.80	2-1523 · Haul Out, Storage, Launch	105,413.84
1-1330 · Notes Receivable	-36.78	Total 2-1520 · Deferred Unearned Revenue	105,931.72
1-1340 · Prepaid Expenses	5,505.42	2-1530 · Refundable Deposits	4,070.30
12000 · Undeposited Funds	14,775.56	Total 2-1500 · Other Liabilities	110,002.02
Total Other Current Assets	99,156.00	Total Other Current Liabilities	119,202.48
Total Current Assets	279,514.54	Total Current Liabilities	134,225.82
TOTAL ASSETS	279,514.54	Total Liabilities	134,225.82
		Equity	
		3-3000 · Retained Earnings	71,680.38
		Net Income	73,608.34
		Total Equity	145,288.72
		TOTAL LIABILITIES & EQUITY	279,514.54

Washburn Marina
Washburn Marina Budget vs. Actual
October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	12,242.77	8,500.00	3,742.77	144.03%	187,641.51	172,075.00	15,566.51	109.05%
4-2000 · Service Dept Income	77,218.13	71,933.00	5,285.13	107.35%	499,526.77	441,223.00	58,303.77	113.21%
4-3000 · Ship Store Income	26,463.50	22,000.00	4,463.50	120.29%	168,871.50	191,430.00	-22,558.50	88.22%
Total Income	115,924.40	102,433.00	13,491.40	113.17%	856,039.78	804,728.00	51,311.78	106.38%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,703.49	18,081.00	-377.51	97.91%	159,063.03	121,989.00	37,074.03	130.39%
5-3000 · Ship Store COGS	17,101.86	14,812.00	2,289.86	115.46%	120,531.14	135,535.00	-15,003.86	88.93%
Total COGS	34,805.35	32,893.00	1,912.35	105.81%	279,594.17	257,524.00	22,070.17	108.57%
Gross Profit	81,119.05	69,540.00	11,579.05	116.65%	576,445.61	547,204.00	29,241.61	105.34%
Expense								
6-1000 · Facility Expenses	2,574.09	4,800.00	-2,225.91	53.63%	35,433.47	37,250.00	-1,816.53	95.12%
6-2000 · Service Dept Expenses	5,984.27	10,820.00	-4,835.73	55.31%	58,573.33	78,098.00	-19,524.67	75.0%
6-3000 · Ship Store Expenses	6,450.38	5,897.00	553.38	109.38%	53,337.83	54,770.00	-1,432.17	97.39%
6-4000 · General Expenses	22,388.91	26,592.00	-4,203.09	84.19%	176,134.66	197,698.00	-21,563.34	89.09%
Total Expense	37,397.65	48,109.00	-10,711.35	77.74%	323,479.29	367,816.00	-44,336.71	87.95%
Net Ordinary Income	43,721.40	21,431.00	22,290.40	204.01%	252,966.32	179,388.00	73,578.32	141.02%
Net Income	43,721.40	21,431.00	22,290.40	204.01%	252,966.32	179,388.00	73,578.32	141.02%

	Oct 23	Oct 22	\$ Change	% Change	Apr - Oct 23	Apr - Oct 22	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	12,242.77	10,612.16	1,630.61	15.37%	187,641.51	185,328.41	2,313.10	1.25%
4-2000 · Service Dept Income	77,218.13	64,725.14	12,492.99	19.3%	499,526.77	435,401.71	64,125.06	14.73%
4-3000 · Ship Store Income	26,463.50	32,560.65	-6,097.15	-18.73%	168,871.50	169,563.67	-692.17	-0.41%
Total Income	115,924.40	107,897.95	8,026.45	7.44%	856,039.78	790,293.79	65,745.99	8.32%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,703.49	17,516.77	186.72	1.07%	159,063.03	127,082.43	31,980.60	25.17%
5-3000 · Ship Store COGS	17,101.86	22,392.76	-5,290.90	-23.63%	120,531.14	114,004.52	6,526.62	5.73%
Total COGS	34,805.35	39,909.53	-5,104.18	-12.79%	279,594.17	241,086.95	38,507.22	15.97%
Gross Profit	81,119.05	67,988.42	13,130.63	19.31%	576,445.61	549,206.84	27,238.77	4.96%
Expense								
6-1000 · Facility Expenses	2,574.09	3,825.66	-1,251.57	-32.72%	35,433.47	33,810.50	1,622.97	4.8%
6-2000 · Service Dept Expenses	5,984.27	5,542.42	441.85	7.97%	58,573.33	67,881.48	-9,308.15	-13.71%
6-3000 · Ship Store Expenses	6,450.38	5,529.03	921.35	16.66%	53,337.83	40,842.41	12,495.42	30.59%
6-4000 · General Expenses	22,388.91	25,139.37	-2,750.46	-10.94%	176,134.66	181,818.77	-5,684.11	-3.13%
Total Expense	37,397.65	40,036.48	-2,638.83	-6.59%	323,479.29	324,353.16	-873.87	-0.27%
Net Ordinary Income	43,721.40	27,951.94	15,769.46	56.42%	252,966.32	224,853.68	28,112.64	12.5%
Net Income	43,721.40	27,951.94	15,769.46	56.42%	252,966.32	224,853.68	28,112.64	12.5%

Washburn Marina

Washburn Marina Budget vs. Actual

October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	1,640.63	0.00	1,640.63	100.0%	153,150.42	147,500.00	5,650.42	103.83%
4-1200 · Off-Season	10,525.00	8,000.00	2,525.00	131.56%	32,151.47	21,075.00	11,076.47	152.56%
4-1400 · Misc Services	77.14	500.00	-422.86	15.43%	2,339.62	3,500.00	-1,160.38	66.85%
Total 4-1000 · Facility Income	12,242.77	8,500.00	3,742.77	144.03%	187,641.51	172,075.00	15,566.51	109.05%
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	1,020.00	2,041.00	-1,021.00	49.98%	31,937.50	55,213.00	-23,275.50	57.84%
4-2112 · Fiberglass-Woodwork	2,850.00	2,721.00	129.00	104.74%	88,814.01	75,619.00	13,195.01	117.45%
4-2113 · Mechanical	20,480.00	15,648.00	4,832.00	130.88%	137,226.01	93,608.00	43,618.01	146.6%
4-2114 · Rigging	2,160.00	2,041.00	119.00	105.83%	11,780.00	15,276.00	-3,496.00	77.11%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	41,092.30	38,289.00	2,803.30	107.32%	120,138.04	120,083.00	55.04	100.05%
4-2122 · Other Unit Billed	3,150.00	7,293.00	-4,143.00	43.19%	15,988.75	22,874.00	-6,885.25	69.9%
Total 4-2120 · Unit Billed Services	44,242.30	45,582.00	-1,339.70	97.06%	136,126.79	142,957.00	-6,830.21	95.22%
Total 4-2100 · Labor	70,752.30	68,033.00	2,719.30	104.0%	405,884.31	382,673.00	23,211.31	106.07%
4-2200 · Materials	2,461.91	2,000.00	461.91	123.1%	81,862.86	52,000.00	29,862.86	157.43%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	2,500.00	0.00	2,500.00	100.0%
4-2400 · Misc Charges	4,003.92	2,000.00	2,003.92	200.2%	9,279.60	7,250.00	2,029.60	127.99%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-700.00	700.00	0.0%
Total 4-2000 · Service Dept Income	77,218.13	71,933.00	5,285.13	107.35%	499,526.77	441,223.00	58,303.77	113.21%
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	127.43	200.00	-72.57	63.72%	3,132.33	3,150.00	-17.67	99.44%
4-3120 · Consumables	44.61	0.00	44.61	100.0%	1,450.69	1,350.00	100.69	107.46%
4-3130 · Marine Supplies	11,045.72	15,000.00	-3,954.28	73.64%	77,860.75	87,000.00	-9,139.25	89.5%
4-3140 · Personal Items	284.02	200.00	84.02	142.01%	4,120.29	5,200.00	-1,079.71	79.24%
4-3150 · Special Orders	191.97	500.00	-308.03	38.39%	18,747.92	25,000.00	-6,252.08	74.99%
Total 4-3100 · Store Sales	11,693.75	15,900.00	-4,206.25	73.55%	105,311.98	121,700.00	-16,388.02	86.53%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	8,304.73	2,500.00	5,804.73	332.19%	15,369.53	15,500.00	-130.47	99.16%
4-3220 · Gasoline	5,990.74	3,000.00	2,990.74	199.69%	46,368.82	52,000.00	-5,631.18	89.17%
4-3230 · Pump Out	474.28	600.00	-125.72	79.05%	1,821.17	2,230.00	-408.83	81.67%
Total 4-3200 · Fuel Dock Sales	14,769.75	6,100.00	8,669.75	242.13%	63,559.52	69,730.00	-6,170.48	91.15%
Total 4-3000 · Ship Store Income	26,463.50	22,000.00	4,463.50	120.29%	168,871.50	191,430.00	-22,558.50	88.22%
Total Income	115,924.40	102,433.00	13,491.40	113.17%	856,039.78	804,728.00	51,311.78	106.38%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	198.07	500.00	-301.93	39.61%	9,939.84	10,148.00	-208.16	97.95%

Washburn Marina

Washburn Marina Budget vs. Actual

October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
5-2112 • Fiberglass-Woodworking	1,036.36	667.00	369.36	155.38%	29,430.38	26,853.00	2,577.38	109.6%
5-2113 • Mechanical	11,163.91	3,837.00	7,326.91	290.95%	34,834.40	17,618.00	17,216.40	197.72%
5-2114 • Rigging	499.32	500.00	-0.68	99.86%	1,761.44	3,257.00	-1,495.56	54.08%
Total 5-2110 • Billable Hourly Labor	12,897.66	5,504.00	7,393.66	234.33%	75,966.06	57,876.00	18,090.06	131.26%
5-2120 • Unit Billed Services								
5-2121 • Haul Out/Launch	4,021.40	9,389.00	-5,367.60	42.83%	20,604.64	23,279.00	-2,674.36	88.51%
5-2122 • Other	140.55	1,788.00	-1,647.45	7.86%	964.63	4,434.00	-3,469.37	21.76%
Total 5-2120 • Unit Billed Services	4,161.95	11,177.00	-7,015.05	37.24%	21,569.27	27,713.00	-6,143.73	77.83%
Total 5-2100 • Labor	17,059.61	16,681.00	378.61	102.27%	97,535.33	85,589.00	11,946.33	113.96%
5-2200 • Subcontract Services	0.00	0.00	0.00	0.0%	2,100.00	0.00	2,100.00	100.0%
5-2300 • Materials	643.88	1,400.00	-756.12	45.99%	59,427.70	36,400.00	23,027.70	163.26%
Total 5-2000 • Service Dept COGS	17,703.49	18,081.00	-377.51	97.91%	159,063.03	121,989.00	37,074.03	130.39%
5-3000 • Ship Store COGS								
5-3100 • Store Sales								
5-3110 • Clothing	104.22	160.00	-55.78	65.14%	2,222.65	2,520.00	-297.35	88.2%
5-3120 • Consumables	33.69	0.00	33.69	100.0%	1,058.91	1,013.00	45.91	104.53%
5-3130 • Marine Supplies	6,385.35	9,750.00	-3,364.65	65.49%	53,085.85	56,550.00	-3,464.15	93.87%
5-3140 • Personal Items	218.95	152.00	66.95	144.05%	2,657.05	3,952.00	-1,294.95	67.23%
5-3150 • Special Orders	1,812.75	350.00	1,462.75	517.93%	16,361.05	17,500.00	-1,138.95	93.49%
Total 5-3100 • Store Sales	8,554.96	10,412.00	-1,857.04	82.16%	75,385.51	81,535.00	-6,149.49	92.46%
5-3200 • Fuel Dock Sales								
5-3210 • Diesel	6,290.33	2,000.00	4,290.33	314.52%	11,922.02	12,400.00	-477.98	96.15%
5-3220 • Gasoline	2,256.57	2,400.00	-143.43	94.02%	33,223.61	41,600.00	-8,376.39	79.86%
Total 5-3200 • Fuel Dock Sales	8,546.90	4,400.00	4,146.90	194.25%	45,145.63	54,000.00	-8,854.37	83.6%
Total 5-3000 • Ship Store COGS	17,101.86	14,812.00	2,289.86	115.46%	120,531.14	135,535.00	-15,003.86	88.93%
Total COGS	34,805.35	32,893.00	1,912.35	105.81%	279,594.17	257,524.00	22,070.17	108.57%
Gross Profit	81,119.05	69,540.00	11,579.05	116.65%	576,445.61	547,204.00	29,241.61	105.34%
Expense								
6-1000 • Facility Expenses								
6-1100 • Utilities								
6-1110 • Marina	1,081.44	1,500.00	-418.56	72.1%	10,625.50	9,900.00	725.50	107.33%
6-1120 • Buildings/Grounds	806.65	1,500.00	-693.35	53.78%	9,695.86	11,700.00	-2,004.14	82.87%
Total 6-1100 • Utilities	1,888.09	3,000.00	-1,111.91	62.94%	20,321.36	21,600.00	-1,278.64	94.08%
6-1200 • Maintenance & Supplies								
6-1210 • Marina	0.00	0.00	0.00	0.0%	1,838.22	3,050.00	-1,211.78	60.27%
6-1220 • Buildings/Grounds	686.00	1,300.00	-614.00	52.77%	13,273.89	9,100.00	4,173.89	145.87%
Total 6-1200 • Maintenance & Supplies	686.00	1,300.00	-614.00	52.77%	15,112.11	12,150.00	2,962.11	124.38%
6-1300 • Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	3,500.00	-3,500.00	0.0%
Total 6-1000 • Facility Expenses	2,574.09	4,800.00	-2,225.91	53.63%	35,433.47	37,250.00	-1,816.53	95.12%
6-2000 • Service Dept Expenses								
6-2100 • Non-Billable Wages & Taxes								
6-2110 • Non-Billable Salary & Wages								
6-2111 • Administrative	3,301.16	3,639.00	-337.84	90.72%	22,227.31	24,670.00	-2,442.69	90.1%

Washburn Marina

Washburn Marina Budget vs. Actual

October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	173.05	520.00	-346.95	33.28%	4,635.88	3,525.00	1,110.88	131.51%
6-2113 · General Maintenance	185.63	1,040.00	-854.37	17.85%	2,323.26	7,049.00	-4,725.74	32.96%
Total 6-2110 · Non-Billable Salary & Wages	3,659.84	5,199.00	-1,539.16	70.4%	29,186.45	35,244.00	-6,057.55	82.81%
6-2120 · FICA/Medicare	1,587.34	1,431.00	156.34	110.93%	10,314.19	10,733.00	-418.81	96.1%
6-2130 · Unemployment Compensation	50.82	50.00	0.82	101.64%	885.98	810.00	75.98	109.38%
6-2140 · Workers Compensation	0.00	559.00	-559.00	0.0%	2,496.20	3,913.00	-1,416.80	63.79%
Total 6-2100 · Non-Billable Wages & Taxes	5,298.00	7,239.00	-1,941.00	73.19%	42,882.82	50,700.00	-7,817.18	84.58%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	0.00	0.00	0.00	0.0%	2,252.40	2,781.00	-528.60	80.99%
6-2220 · Personal Time Compensation	93.00	649.00	-556.00	14.33%	3,896.10	4,543.00	-646.90	85.76%
6-2230 · Health Insurance	487.34	525.00	-37.66	92.83%	1,931.78	3,675.00	-1,743.22	52.57%
6-2240 · Retirement Plan	323.50	340.00	-16.50	95.15%	2,545.83	2,380.00	165.83	106.97%
Total 6-2200 · Employee Benefits	903.84	1,514.00	-610.16	59.7%	10,626.11	13,379.00	-2,752.89	79.42%
6-2310 · Education & Training	0.00	167.00	-167.00	0.0%	98.75	1,169.00	-1,070.25	8.45%
6-2320 · Equipment Maintenance	255.41	525.00	-269.59	48.65%	2,121.08	3,675.00	-1,553.92	57.72%
6-2330 · Freight & Shipping	2.00	275.00	-273.00	0.73%	2,801.77	1,925.00	876.77	145.55%
6-2340 · Hazardous Waste Removal	0.00	0.00	0.00	0.0%	2,212.75	800.00	1,412.75	276.59%
6-2350 · Small Tools	580.24	400.00	180.24	145.06%	2,106.22	2,800.00	-693.78	75.22%
6-2360 · Supplies	-1,160.09	0.00	-1,160.09	100.0%	-8,329.46	0.00	-8,329.46	100.0%
6-2370 · Travel/Lodging/Meals	0.00	50.00	-50.00	0.0%	288.73	250.00	38.73	115.49%
6-2380 · Uniforms	0.00	400.00	-400.00	0.0%	1,702.01	1,650.00	52.01	103.15%
6-2390 · Utilities	104.87	100.00	4.87	104.87%	729.69	700.00	29.69	104.24%
6-2400 · Warranty Parts	0.00	150.00	-150.00	0.0%	1,332.86	1,050.00	282.86	126.94%
Total 6-2000 · Service Dept Expenses	5,984.27	10,820.00	-4,835.73	55.31%	58,573.33	78,098.00	-19,524.67	75.0%
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	5,049.82	3,748.00	1,301.82	134.73%	39,878.99	40,214.00	-335.01	99.17%
6-3120 · FICA/Medicare	404.68	287.00	117.68	141.0%	3,654.86	3,077.00	577.86	118.78%
6-3130 · Unemployment Compensation	12.96	20.00	-7.04	64.8%	254.40	385.00	-130.60	66.08%
6-3140 · Workers Compensation	0.00	229.00	-229.00	0.0%	728.39	1,603.00	-874.61	45.44%
Total 6-3100 · Wages & Taxes	5,467.46	4,284.00	1,183.46	127.63%	44,516.64	45,279.00	-762.36	98.32%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,350.00	516.00	834.00	261.63%
6-3220 · Personal Time Compensation	222.75	125.00	97.75	178.2%	1,012.50	875.00	137.50	115.71%
6-3230 · Health Insurance	487.34	525.00	-37.66	92.83%	3,413.63	3,675.00	-261.37	92.89%
6-3240 · Retirement Plan	48.88	68.00	-19.12	71.88%	376.72	510.00	-133.28	73.87%
Total 6-3200 · Employee Benefits	758.97	718.00	40.97	105.71%	6,152.85	5,576.00	576.85	110.35%
6-3300 · Education & Training	0.00	500.00	-500.00	0.0%	0.00	500.00	-500.00	0.0%
6-3310 · Equipment/Maintenance	0.00	30.00	-30.00	0.0%	4.98	210.00	-205.02	2.37%
6-3320 · Freight/Shipping	18.55	200.00	-181.45	9.28%	794.88	1,450.00	-655.12	54.82%
6-3330 · Supplies	100.53	65.00	35.53	154.66%	649.37	455.00	194.37	142.72%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	0.00	0.00	0.00	0.0%	470.85	600.00	-129.15	78.48%

Washburn Marina

Washburn Marina Budget vs. Actual

October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
6-3360 · Utilities	104.87	100.00	4.87	104.87%	729.77	700.00	29.77	104.25%
6-3370 · Over/Under	0.00	0.00	0.00	0.0%	18.49	0.00	18.49	100.0%
Total 6-3000 · Ship Store Expenses	6,450.38	5,897.00	553.38	109.38%	53,337.83	54,770.00	-1,432.17	97.39%
6-4000 · General Expenses								
6-4100 · Wages & Taxes								
6-4110 · Administration Wages	11,028.28	10,651.00	377.28	103.54%	81,361.61	79,238.00	2,123.61	102.68%
6-4120 · Repair/Maintenance Wages	2,670.22	3,881.00	-1,210.78	68.8%	25,884.42	34,588.00	-8,703.58	74.84%
6-4130 · FICA/Medicare	1,051.40	1,161.00	-109.60	90.56%	7,799.58	9,178.00	-1,378.42	84.98%
6-4140 · Unemployment Compensation	33.66	55.00	-21.34	61.2%	365.98	690.00	-324.02	53.04%
6-4150 · Workers Compensation	0.00	450.00	-450.00	0.0%	2,037.41	3,150.00	-1,112.59	64.68%
Total 6-4100 · Wages & Taxes	14,783.56	16,198.00	-1,414.44	91.27%	117,449.00	126,844.00	-9,395.00	92.59%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,996.71	810.00	1,186.71	246.51%
6-4220 · Personal Time Compensation	0.00	325.00	-325.00	0.0%	2,211.69	2,275.00	-63.31	97.22%
6-4230 · Health Insurance	1,473.62	2,105.00	-631.38	70.01%	6,217.14	14,735.00	-8,517.86	42.19%
6-4240 · Retirement Plan	399.53	427.00	-27.47	93.57%	3,031.57	3,202.00	-170.43	94.68%
Total 6-4200 · Employee Benefits	1,873.15	2,857.00	-983.85	65.56%	13,457.11	21,022.00	-7,564.89	64.01%
6-4300 · Advertising & Marketing	607.75	790.00	-182.25	76.93%	6,801.79	6,770.00	31.79	100.47%
6-4310 · Contract Services	50.73	40.00	10.73	126.83%	384.87	280.00	104.87	137.45%
6-4320 · Donations	0.00	0.00	0.00	0.0%	689.66	650.00	39.66	106.1%
6-4330 · Education & Training	0.00	167.00	-167.00	0.0%	98.75	1,202.00	-1,103.25	8.22%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	0.00	25.00	-25.00	0.0%	21.98	175.00	-153.02	12.56%
6-4350 · Insurance	1,958.67	2,100.00	-141.33	93.27%	13,740.69	14,700.00	-959.31	93.47%
6-4370 · License/Permit/Fee/Dues/Subscr	120.00	150.00	-30.00	80.0%	1,332.00	1,650.00	-318.00	80.73%
6-4380 · Office Supplies/Postage	21.90	175.00	-153.10	12.51%	1,313.47	1,225.00	88.47	107.22%
6-4390 · Professional Services	0.00	150.00	-150.00	0.0%	3,652.99	3,900.00	-247.01	93.67%
6-4400 · Service Charges	2,434.01	3,500.00	-1,065.99	69.54%	13,557.50	15,800.00	-2,242.50	85.81%
6-4410 · Supplies	33.65	100.00	-66.35	33.65%	559.56	700.00	-140.44	79.94%
6-4420 · Travel/Lodging/Miles	0.00	25.00	-25.00	0.0%	14.41	175.00	-160.59	8.23%
6-4430 · Uniforms	7.92	0.00	7.92	100.0%	427.20	400.00	27.20	106.8%
6-4440 · Utilities	266.06	265.00	1.06	100.4%	1,892.45	1,855.00	37.45	102.02%
6-4450 · Misc Expenses	272.63	100.00	172.63	272.63%	1,049.30	700.00	349.30	149.9%
6-4460 · Purchases Discount	-41.12	-50.00	8.88	82.24%	-308.07	-350.00	41.93	88.02%
Total 6-4000 · General Expenses	22,388.91	26,592.00	-4,203.09	84.19%	176,134.66	197,698.00	-21,563.34	89.09%
Total Expense	37,397.65	48,109.00	-10,711.35	77.74%	323,479.29	367,816.00	-44,336.71	87.95%
Net Ordinary Income	43,721.40	21,431.00	22,290.40	204.01%	252,966.32	179,388.00	73,578.32	141.02%
Net Income	43,721.40	21,431.00	22,290.40	204.01%	252,966.32	179,388.00	73,578.32	141.02%

Washburn Marina Facilities Budget vs. Actual October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	1,640.63	0.00	1,640.63	100.0%	153,150.42	147,500.00	5,650.42	103.83%
4-1200 · Off-Season	10,525.00	8,000.00	2,525.00	131.56%	32,151.47	21,075.00	11,076.47	152.56%
4-1300 · Maintenance Fees	0.00	0.00	0.00	0.0%	144,317.36	144,317.00	0.36	100.0%
4-1400 · Misc Services	77.14	500.00	-422.86	15.43%	2,339.62	3,500.00	-1,160.38	66.85%
Total 4-1000 · Facility Income	12,242.77	8,500.00	3,742.77	144.03%	331,958.87	316,392.00	15,566.87	104.92%
Total Income	12,242.77	8,500.00	3,742.77	144.03%	331,958.87	316,392.00	15,566.87	104.92%
Gross Profit	12,242.77	8,500.00	3,742.77	144.03%	331,958.87	316,392.00	15,566.87	104.92%
Expense								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	1,081.44	1,500.00	-418.56	72.1%	10,625.50	9,900.00	725.50	107.33%
6-1120 · Buildings/Grounds	806.65	1,500.00	-693.35	53.78%	9,695.86	11,700.00	-2,004.14	82.87%
Total 6-1100 · Utilities	1,888.09	3,000.00	-1,111.91	62.94%	20,321.36	21,600.00	-1,278.64	94.08%
6-1200 · Maintenance & Supplies								
6-1210 · Marina	0.00	0.00	0.00	0.0%	1,838.22	3,050.00	-1,211.78	60.27%
6-1220 · Buildings/Grounds	686.00	1,300.00	-614.00	52.77%	13,273.89	9,100.00	4,173.89	145.87%
Total 6-1200 · Maintenance & Supplies	686.00	1,300.00	-614.00	52.77%	15,112.11	12,150.00	2,962.11	124.38%
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	3,500.00	-3,500.00	0.0%
Total 6-1000 · Facility Expenses	2,574.09	4,800.00	-2,225.91	53.63%	35,433.47	37,250.00	-1,816.53	95.12%
Total Expense	2,574.09	4,800.00	-2,225.91	53.63%	35,433.47	37,250.00	-1,816.53	95.12%
Net Ordinary Income	9,668.68	3,700.00	5,968.68	261.32%	296,525.40	279,142.00	17,383.40	106.23%
Net Income	9,668.68	3,700.00	5,968.68	261.32%	296,525.40	279,142.00	17,383.40	106.23%
	Oct 23	Oct 22	\$ Change	% Change	Apr - Oct 23	Apr - Oct 22	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	12,242.77	10,612.16	1,630.61	15.37%	331,958.87	325,563.21	6,395.66	1.96%
Total Income	12,242.77	10,612.16	1,630.61	15.37%	331,958.87	325,563.21	6,395.66	1.96%
Gross Profit	12,242.77	10,612.16	1,630.61	15.37%	331,958.87	325,563.21	6,395.66	1.96%
Expense								
6-1000 · Facility Expenses	2,574.09	3,825.66	-1,251.57	-32.72%	35,433.47	33,810.50	1,622.97	4.8%
Total Expense	2,574.09	3,825.66	-1,251.57	-32.72%	35,433.47	33,810.50	1,622.97	4.8%
Net Ordinary Income	9,668.68	6,786.50	2,882.18	42.47%	296,525.40	291,752.71	4,772.69	1.64%
Net Income	9,668.68	6,786.50	2,882.18	42.47%	296,525.40	291,752.71	4,772.69	1.64%

Washburn Marina

Service Department Budget vs. Actual

October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	1,020.00	2,041.00	-1,021.00	49.98%	31,937.50	55,213.00	-23,275.50	57.84%
4-2112 · Fiberglass-Woodwork	2,850.00	2,721.00	129.00	104.74%	88,814.01	75,619.00	13,195.01	117.45%
4-2113 · Mechanical	20,480.00	15,648.00	4,832.00	130.88%	137,226.01	93,608.00	43,618.01	146.6%
4-2114 · Rigging	2,160.00	2,041.00	119.00	105.83%	11,780.00	15,276.00	-3,496.00	77.11%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	41,092.30	38,289.00	2,803.30	107.32%	120,138.04	120,083.00	55.04	100.05%
4-2122 · Other Unit Billed	3,150.00	7,293.00	-4,143.00	43.19%	15,988.75	22,874.00	-6,885.25	69.9%
Total 4-2120 · Unit Billed Services	44,242.30	45,582.00	-1,339.70	97.06%	136,126.79	142,957.00	-6,830.21	95.22%
Total 4-2100 · Labor	70,752.30	68,033.00	2,719.30	104.0%	405,884.31	382,673.00	23,211.31	106.07%
4-2200 · Materials	2,461.91	2,000.00	461.91	123.1%	81,862.86	52,000.00	29,862.86	157.43%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	2,500.00	0.00	2,500.00	100.0%
4-2400 · Misc Charges	4,003.92	2,000.00	2,003.92	200.2%	9,279.60	7,250.00	2,029.60	127.99%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-700.00	700.00	0.0%
Total 4-2000 · Service Dept Income	77,218.13	71,933.00	5,285.13	107.35%	499,526.77	441,223.00	58,303.77	113.21%
Total Income	77,218.13	71,933.00	5,285.13	107.35%	499,526.77	441,223.00	58,303.77	113.21%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	198.07	500.00	-301.93	39.61%	9,939.84	10,148.00	-208.16	97.95%
5-2112 · Fiberglass-Woodworking	1,036.36	667.00	369.36	155.38%	29,430.38	26,853.00	2,577.38	109.6%
5-2113 · Mechanical	3,936.95	3,837.00	99.95	102.61%	27,607.44	17,618.00	9,989.44	156.7%
5-2114 · Rigging	499.32	500.00	-0.68	99.86%	1,761.44	3,257.00	-1,495.56	54.08%
Total 5-2110 · Billable Hourly Labor	5,670.70	5,504.00	166.70	103.03%	68,739.10	57,876.00	10,863.10	118.77%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	11,248.36	9,389.00	1,859.36	119.8%	27,831.60	23,279.00	4,552.60	119.56%
5-2122 · Other	140.55	1,788.00	-1,647.45	7.86%	964.63	4,434.00	-3,469.37	21.76%
Total 5-2120 · Unit Billed Services	11,388.91	11,177.00	211.91	101.9%	28,796.23	27,713.00	1,083.23	103.91%
Total 5-2100 · Labor	17,059.61	16,681.00	378.61	102.27%	97,535.33	85,589.00	11,946.33	113.96%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	2,100.00	0.00	2,100.00	100.0%
5-2300 · Materials	643.88	1,400.00	-756.12	45.99%	59,427.70	36,400.00	23,027.70	163.26%
Total 5-2000 · Service Dept COGS	17,703.49	18,081.00	-377.51	97.91%	159,063.03	121,989.00	37,074.03	130.39%
Total COGS	17,703.49	18,081.00	-377.51	97.91%	159,063.03	121,989.00	37,074.03	130.39%
Gross Profit	59,514.64	53,852.00	5,662.64	110.52%	340,463.74	319,234.00	21,229.74	106.65%
Expense								
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	3,301.16	3,639.00	-337.84	90.72%	22,227.31	24,670.00	-2,442.69	90.1%

Washburn Marina

Service Department Budget vs. Actual

October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	173.05	520.00	-346.95	33.28%	4,635.88	3,525.00	1,110.88	131.51%
6-2113 · General Maintenance	185.63	1,040.00	-854.37	17.85%	2,323.26	7,049.00	-4,725.74	32.96%
Total 6-2110 · Non-Billable Salary & Wages	3,659.84	5,199.00	-1,539.16	70.4%	29,186.45	35,244.00	-6,057.55	82.81%
6-2120 · FICA/Medicare	1,587.34	1,431.00	156.34	110.93%	10,314.19	10,733.00	-418.81	96.1%
6-2130 · Unemployment Compensation	50.82	50.00	0.82	101.64%	885.98	810.00	75.98	109.38%
6-2140 · Workers Compensation	0.00	559.00	-559.00	0.0%	2,496.20	3,913.00	-1,416.80	63.79%
Total 6-2100 · Non-Billable Wages & Taxes	5,298.00	7,239.00	-1,941.00	73.19%	42,882.82	50,700.00	-7,817.18	84.58%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	0.00	0.00	0.00	0.0%	2,252.40	2,781.00	-528.60	80.99%
6-2220 · Personal Time Compensation	93.00	649.00	-556.00	14.33%	3,896.10	4,543.00	-646.90	85.76%
6-2230 · Health Insurance	487.34	525.00	-37.66	92.83%	1,931.78	3,675.00	-1,743.22	52.57%
6-2240 · Retirement Plan	323.50	340.00	-16.50	95.15%	2,545.83	2,380.00	165.83	106.97%
Total 6-2200 · Employee Benefits	903.84	1,514.00	-610.16	59.7%	10,626.11	13,379.00	-2,752.89	79.42%
6-2310 · Education & Training	0.00	167.00	-167.00	0.0%	98.75	1,169.00	-1,070.25	8.45%
6-2320 · Equipment Maintenance	255.41	525.00	-269.59	48.65%	2,121.08	3,675.00	-1,553.92	57.72%
6-2330 · Freight & Shipping	2.00	275.00	-273.00	0.73%	2,801.77	1,925.00	876.77	145.55%
6-2340 · Hazardous Waste Removal	0.00	0.00	0.00	0.0%	2,212.75	800.00	1,412.75	276.59%
6-2350 · Small Tools	580.24	400.00	180.24	145.06%	2,106.22	2,800.00	-693.78	75.22%
6-2360 · Supplies	-1,160.09	0.00	-1,160.09	100.0%	-8,329.46	0.00	-8,329.46	100.0%
6-2370 · Travel/Lodging/Meals	0.00	50.00	-50.00	0.0%	288.73	250.00	38.73	115.49%
6-2380 · Uniforms	0.00	400.00	-400.00	0.0%	1,702.01	1,650.00	52.01	103.15%
6-2390 · Utilities	104.87	100.00	4.87	104.87%	729.69	700.00	29.69	104.24%
6-2400 · Warranty Parts	0.00	150.00	-150.00	0.0%	1,332.86	1,050.00	282.86	126.94%
Total 6-2000 · Service Dept Expenses	5,984.27	10,820.00	-4,835.73	55.31%	58,573.33	78,098.00	-19,524.67	75.0%
Total Expense	5,984.27	10,820.00	-4,835.73	55.31%	58,573.33	78,098.00	-19,524.67	75.0%
Net Ordinary Income	53,530.37	43,032.00	10,498.37	124.4%	281,890.41	241,136.00	40,754.41	116.9%
Net Income	53,530.37	43,032.00	10,498.37	124.4%	281,890.41	241,136.00	40,754.41	116.9%

	Oct 23	Oct 22	\$ Change	% Change	Apr - Oct 23	Apr - Oct 22	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income	77,218.13	64,725.14	12,492.99	19.3%	499,526.77	435,401.71	64,125.06	14.73%
Total Income	77,218.13	64,725.14	12,492.99	19.3%	499,526.77	435,401.71	64,125.06	14.73%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,703.49	17,516.77	186.72	1.07%	159,063.03	127,082.43	31,980.60	25.17%
Total COGS	17,703.49	17,516.77	186.72	1.07%	159,063.03	127,082.43	31,980.60	25.17%
Gross Profit	59,514.64	47,208.37	12,306.27	26.07%	340,463.74	308,319.28	32,144.46	10.43%
Expense								
6-2000 · Service Dept Expenses	5,984.27	5,542.42	441.85	7.97%	58,573.33	67,881.48	-9,308.15	-13.71%
Total Expense	5,984.27	5,542.42	441.85	7.97%	58,573.33	67,881.48	-9,308.15	-13.71%
Net Ordinary Income	53,530.37	41,665.95	11,864.42	28.48%	281,890.41	240,437.80	41,452.61	17.24%
Net Income	53,530.37	41,665.95	11,864.42	28.48%	281,890.41	240,437.80	41,452.61	17.24%

Washburn Marina

Ship Store Budget vs. Actual

October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	127.43	200.00	-72.57	63.72%	3,132.33	3,150.00	-17.67	99.44%
4-3120 · Consumables	44.61	0.00	44.61	100.0%	1,450.69	1,350.00	100.69	107.46%
4-3130 · Marine Supplies	11,045.72	15,000.00	-3,954.28	73.64%	77,860.75	87,000.00	-9,139.25	89.5%
4-3140 · Personal Items	284.02	200.00	84.02	142.01%	4,120.29	5,200.00	-1,079.71	79.24%
4-3150 · Special Orders	191.97	500.00	-308.03	38.39%	18,747.92	25,000.00	-6,252.08	74.99%
Total 4-3100 · Store Sales	11,693.75	15,900.00	-4,206.25	73.55%	105,311.98	121,700.00	-16,388.02	86.53%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	8,304.73	2,500.00	5,804.73	332.19%	15,369.53	15,500.00	-130.47	99.16%
4-3220 · Gasoline	5,990.74	3,000.00	2,990.74	199.69%	46,368.82	52,000.00	-5,631.18	89.17%
4-3230 · Pump Out	474.28	600.00	-125.72	79.05%	1,821.17	2,230.00	-408.83	81.67%
Total 4-3200 · Fuel Dock Sales	14,769.75	6,100.00	8,669.75	242.13%	63,559.52	69,730.00	-6,170.48	91.15%
Total 4-3000 · Ship Store Income	26,463.50	22,000.00	4,463.50	120.29%	168,871.50	191,430.00	-22,558.50	88.22%
Total Income	26,463.50	22,000.00	4,463.50	120.29%	168,871.50	191,430.00	-22,558.50	88.22%
Cost of Goods Sold								
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	104.22	160.00	-55.78	65.14%	2,222.65	2,520.00	-297.35	88.2%
5-3120 · Consumables	33.69	0.00	33.69	100.0%	1,058.91	1,013.00	45.91	104.53%
5-3130 · Marine Supplies	6,385.35	9,750.00	-3,364.65	65.49%	53,085.85	56,550.00	-3,464.15	93.87%
5-3140 · Personal Items	218.95	152.00	66.95	144.05%	2,657.05	3,952.00	-1,294.95	67.23%
5-3150 · Special Orders	1,812.75	350.00	1,462.75	517.93%	16,361.05	17,500.00	-1,138.95	93.49%
Total 5-3100 · Store Sales	8,554.96	10,412.00	-1,857.04	82.16%	75,385.51	81,535.00	-6,149.49	92.46%
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	6,290.33	2,000.00	4,290.33	314.52%	11,922.02	12,400.00	-477.98	96.15%
5-3220 · Gasoline	2,256.57	2,400.00	-143.43	94.02%	33,223.61	41,600.00	-8,376.39	79.86%
Total 5-3200 · Fuel Dock Sales	8,546.90	4,400.00	4,146.90	194.25%	45,145.63	54,000.00	-8,854.37	83.6%
Total 5-3000 · Ship Store COGS	17,101.86	14,812.00	2,289.86	115.46%	120,531.14	135,535.00	-15,003.86	88.93%
Total COGS	17,101.86	14,812.00	2,289.86	115.46%	120,531.14	135,535.00	-15,003.86	88.93%
Gross Profit	9,361.64	7,188.00	2,173.64	130.24%	48,340.36	55,895.00	-7,554.64	86.48%
Expense								
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	5,049.82	3,748.00	1,301.82	134.73%	39,878.99	40,214.00	-335.01	99.17%
6-3120 · FICA/Medicare	404.68	287.00	117.68	141.0%	3,654.86	3,077.00	577.86	118.78%
6-3130 · Unemployment Compensation	12.96	20.00	-7.04	64.8%	254.40	385.00	-130.60	66.08%
6-3140 · Workers Compensation	0.00	229.00	-229.00	0.0%	728.39	1,603.00	-874.61	45.44%
Total 6-3100 · Wages & Taxes	5,467.46	4,284.00	1,183.46	127.63%	44,516.64	45,279.00	-762.36	98.32%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,350.00	516.00	834.00	261.63%

Washburn Marina Ship Store Budget vs. Actual October 2023

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
6-3220 · Personal Time Compensation	222.75	125.00	97.75	178.2%	1,012.50	875.00	137.50	115.71%
6-3230 · Health Insurance	487.34	525.00	-37.66	92.83%	3,413.63	3,675.00	-261.37	92.89%
6-3240 · Retirement Plan	48.88	68.00	-19.12	71.88%	376.72	510.00	-133.28	73.87%
Total 6-3200 · Employee Benefits	758.97	718.00	40.97	105.71%	6,152.85	5,576.00	576.85	110.35%
6-3300 · Education & Training	0.00	500.00	-500.00	0.0%	0.00	500.00	-500.00	0.0%
6-3310 · Equipment/Maintenance	0.00	30.00	-30.00	0.0%	4.98	210.00	-205.02	2.37%
6-3320 · Freight/Shipping	18.55	200.00	-181.45	9.28%	794.88	1,450.00	-655.12	54.82%
6-3330 · Supplies	100.53	65.00	35.53	154.66%	649.37	455.00	194.37	142.72%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	0.00	0.00	0.00	0.0%	470.85	600.00	-129.15	78.48%
6-3360 · Utilities	104.87	100.00	4.87	104.87%	729.77	700.00	29.77	104.25%
6-3370 · Over/Under	0.00	0.00	0.00	0.0%	18.49	0.00	18.49	100.0%
Total 6-3000 · Ship Store Expenses	6,450.38	5,897.00	553.38	109.38%	53,337.83	54,770.00	-1,432.17	97.39%
Total Expense	6,450.38	5,897.00	553.38	109.38%	53,337.83	54,770.00	-1,432.17	97.39%
Net Ordinary Income	2,911.26	1,291.00	1,620.26	225.5%	-4,997.47	1,125.00	-6,122.47	-444.22%
Net Income	2,911.26	1,291.00	1,620.26	225.5%	-4,997.47	1,125.00	-6,122.47	-444.22%

	Oct 23	Oct 22	\$ Change	% Change	Apr - Oct 23	Apr - Oct 22	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income	26,463.50	32,560.65	-6,097.15	-18.73%	168,871.50	169,563.67	-692.17	-0.41%
Total Income	26,463.50	32,560.65	-6,097.15	-18.73%	168,871.50	169,563.67	-692.17	-0.41%
Cost of Goods Sold								
5-3000 · Ship Store COGS	17,101.86	22,392.76	-5,290.90	-23.63%	120,531.14	114,004.52	6,526.62	5.73%
Total COGS	17,101.86	22,392.76	-5,290.90	-23.63%	120,531.14	114,004.52	6,526.62	5.73%
Gross Profit	9,361.64	10,167.89	-806.25	-7.93%	48,340.36	55,559.15	-7,218.79	-12.99%
Expense								
6-3000 · Ship Store Expenses	6,450.38	5,529.03	921.35	16.66%	53,337.83	40,842.41	12,495.42	30.59%
Total Expense	6,450.38	5,529.03	921.35	16.66%	53,337.83	40,842.41	12,495.42	30.59%
Net Ordinary Income	2,911.26	4,638.86	-1,727.60	-37.24%	-4,997.47	14,716.74	-19,714.21	-133.96%
Net Income	2,911.26	4,638.86	-1,727.60	-37.24%	-4,997.47	14,716.74	-19,714.21	-133.96%

Washburn Marina **General Expenses Budget vs. Actual** **October 2023**

	Oct 23	Budget	\$ Over Budget	% of Budget	Apr - Oct 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Expense								
6-4000 · General Expenses								
6-4100 · Wages & Taxes								
6-4110 · Administration Wages	11,028.28	10,651.00	377.28	103.54%	81,361.61	79,238.00	2,123.61	102.68%
6-4120 · Repair/Maintenance Wages	2,670.22	3,881.00	-1,210.78	68.8%	25,884.42	34,588.00	-8,703.58	74.84%
6-4130 · FICA/Medicare	1,051.40	1,161.00	-109.60	90.56%	7,799.58	9,178.00	-1,378.42	84.98%
6-4140 · Unemployment Compensation	33.66	55.00	-21.34	61.2%	365.98	690.00	-324.02	53.04%
6-4150 · Workers Compensation	0.00	450.00	-450.00	0.0%	2,037.41	3,150.00	-1,112.59	64.68%
Total 6-4100 · Wages & Taxes	14,783.56	16,198.00	-1,414.44	91.27%	117,449.00	126,844.00	-9,395.00	92.59%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,996.71	810.00	1,186.71	246.51%
6-4220 · Personal Time Compensation	0.00	325.00	-325.00	0.0%	2,211.69	2,275.00	-63.31	97.22%
6-4230 · Health Insurance	1,473.62	2,105.00	-631.38	70.01%	6,217.14	14,735.00	-8,517.86	42.19%
6-4240 · Retirement Plan	399.53	427.00	-27.47	93.57%	3,031.57	3,202.00	-170.43	94.68%
Total 6-4200 · Employee Benefits	1,873.15	2,857.00	-983.85	65.56%	13,457.11	21,022.00	-7,564.89	64.01%
6-4300 · Advertising & Marketing	607.75	790.00	-182.25	76.93%	6,801.79	6,770.00	31.79	100.47%
6-4310 · Contract Services	50.73	40.00	10.73	126.83%	384.87	280.00	104.87	137.45%
6-4320 · Donations	0.00	0.00	0.00	0.0%	689.66	650.00	39.66	106.1%
6-4330 · Education & Training	0.00	167.00	-167.00	0.0%	98.75	1,202.00	-1,103.25	8.22%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	0.00	25.00	-25.00	0.0%	21.98	175.00	-153.02	12.56%
6-4350 · Insurance	1,958.67	2,100.00	-141.33	93.27%	13,740.69	14,700.00	-959.31	93.47%
6-4370 · License/Permit/Fee/Dues/Subscr	120.00	150.00	-30.00	80.0%	1,332.00	1,650.00	-318.00	80.73%
6-4380 · Office Supplies/Postage	21.90	175.00	-153.10	12.51%	1,313.47	1,225.00	88.47	107.22%
6-4390 · Professional Services	0.00	150.00	-150.00	0.0%	3,652.99	3,900.00	-247.01	93.67%
6-4400 · Service Charges	2,434.01	3,500.00	-1,065.99	69.54%	13,557.50	15,800.00	-2,242.50	85.81%
6-4410 · Supplies	33.65	100.00	-66.35	33.65%	559.56	700.00	-140.44	79.94%
6-4420 · Travel/Lodging/Miles	0.00	25.00	-25.00	0.0%	14.41	175.00	-160.59	8.23%
6-4430 · Uniforms	7.92	0.00	7.92	100.0%	427.20	400.00	27.20	106.8%
6-4440 · Utilities	266.06	265.00	1.06	100.4%	1,892.45	1,855.00	37.45	102.02%
6-4450 · Misc Expenses	272.63	100.00	172.63	272.63%	1,049.30	700.00	349.30	149.9%
6-4460 · Purchases Discount	-41.12	-50.00	8.88	82.24%	-308.07	-350.00	41.93	88.02%
Total 6-4000 · General Expenses	22,388.91	26,592.00	-4,203.09	84.19%	176,134.66	197,698.00	-21,563.34	89.09%
Total Expense	22,388.91	26,592.00	-4,203.09	84.19%	176,134.66	197,698.00	-21,563.34	89.09%
Net Ordinary Income	-22,388.91	-26,592.00	4,203.09	84.19%	-176,134.66	-197,698.00	21,563.34	89.09%
Net Income	-22,388.91	-26,592.00	4,203.09	84.19%	-176,134.66	-197,698.00	21,563.34	89.09%

	Oct 23	Oct 22	\$ Change	% Change	Apr - Oct 23	Apr - Oct 22	\$ Change	% Change
Ordinary Income/Expense								
Expense								
6-4000 · General Expenses	22,388.91	25,139.37	-2,750.46	-10.94%	176,134.66	181,818.77	-5,684.11	-3.13%
Total Expense	22,388.91	25,139.37	-2,750.46	-10.94%	176,134.66	181,818.77	-5,684.11	-3.13%
Net Ordinary Income	-22,388.91	-25,139.37	2,750.46	10.94%	-176,134.66	-181,818.77	5,684.11	3.13%
Net Income	-22,388.91	-25,139.37	2,750.46	10.94%	-176,134.66	-181,818.77	5,684.11	3.13%

Washburn Marina
Revenue - Draw Report
October 2023

	Oct 23	Apr - Oct 23
9-1100 · Draws from City	-86,526.70	-734,357.70
9-2100 · Revenues Paid to City	133,380.99	1,058,032.12
	46,854.29	323,674.42
Operating Revenue		913,714.76
Maintenance Fees-2023		144,317.36
Total		1,058,032.12

CITY OF WASHBURN
119 Washington Avenue
P.O. Box 638
Washburn, WI 54891



715-373-6160
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To: Harbor Commission Members
From: Scott J. Kluver, Administrator
Re: Harbor Matters for November 15, 2023 Meeting
Date: November 8, 2023

Please see the comments below on several agenda items:

- G. After 10 months, I have been informed that the Army Corps Permit will be issued during the week of November 13th. As it turns out, the Waterways Commission meeting is on November 14th. We are tentatively on the agenda for this meeting for the Pier 4 Project; however, if we do not have the Army Corps permit in hand by the 14th, I can not present. To further add to this drama, there is only \$137,000 in funds remaining to be awarded. There are two applicants – us and Milwaukee County. Milwaukee County is asking for about \$1.2 million. We are asking for \$160,000. Milwaukee County scored one point higher than us. The next time the Commission will have a new pot of money is in August of 2024. I will let you know how this all plays out at the meeting.
- H. To bubble or not to bubble, that is the question.
- J. Hopefully the work to repair the water line is in process by the meeting.
- L. As you are aware, the loader at the Marina is not functioning. It is old, and it is suspected that the repair costs would be more than the machine is worth. For the time being, the marina has been using the DPW tractor, and the DPW loader for larger boats. This is an arrangement that can continue for the time being; nonetheless, action needs to be taken on a direction for a permanent solution. Options include purchasing a new loader, purchasing a used loader, and possibly purchasing the DPW loader. There are a lot of nuances here. While there are funds that can be used, it may require a re-prioritization of capital projects discussed at the last meeting. It is anticipated that there will be a federal grant released later this winter to incentivize harbors to replace diesel equipment with electric. We do not know our likelihood of being funded for such a thing, but the marina staff have looked into possible equipment. Purchasing a used loader is a possibility, but it requires fast action because of limited supply. There are some concerns on the configuration of newer loaders and how they are not ideal for moving boats. Michelle can explain more. This is the issue with the use of the DPW loader as well. That loader is also at the end of its life, and a request has been made for replacement; however, that has not made it to the recommended list that the Council will be reviewing Monday evening. I am including communication and specifications on a loader for your reference. At the end of the discussion, I would like to have a direction to go. In addition, please note the additional request for a truck that can be used for plowing and other activities at the marina. Staff are currently using personal vehicles for marina business.

Scott Kluver

From: Wierzbinski, Daryl W CIV USARMY CEMVP (USA)
<Daryl.W.Wierzbinski@usace.army.mil>
Sent: Wednesday, November 8, 2023 7:34 AM
To: washburnadmin@cityofwashburn.org
Subject: RE: [Non-DoD Source] FW: Coverage under WPDES General Permit No. WI-0046558-6 - City of Washburn

Good morning Scott,

We received EPA response yesterday. No further review required with dock application. Permit shall be issued next week. Thank you for your patience with the review process.

Daryl

From: Wierzbinski, Daryl W CIV USARMY CEMVP (USA)
Sent: Tuesday, November 7, 2023 11:06 AM
To: Scott Kluver <washburnadmin@cityofwashburn.org>
Subject: RE: [Non-DoD Source] FW: Coverage under WPDES General Permit No. WI-0046558-6 - City of Washburn

Thank you for email Scott. This morning I sent a status update request to the EPA. I'm hoping to hear back from them this week.

Daryl

From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Tuesday, November 7, 2023 10:28 AM
To: Wierzbinski, Daryl W CIV USARMY CEMVP (USA) <Daryl.W.Wierzbinski@usace.army.mil>
Subject: RE: [Non-DoD Source] FW: Coverage under WPDES General Permit No. WI-0046558-6 - City of Washburn

Daryl,

Please keep me posted on this.

Scott J. Kluver
City of Washburn

From: Wierzbinski, Daryl W CIV USARMY CEMVP (USA) <Daryl.W.Wierzbinski@usace.army.mil>
Sent: Thursday, October 12, 2023 8:30 AM
To: Scott Kluver <washburnadmin@cityofwashburn.org>
Subject: RE: [Non-DoD Source] FW: Coverage under WPDES General Permit No. WI-0046558-6 - City of Washburn

Thank you for the email Scott, we received the water quality certification from the WDNR last week. We submitted to the EPA for review. The EPA has until November 3rd to provide a response back to the Corps to determine if other waters would be affected by the project. We've had everything drafted for a favorable determination.

Scott Kluver

From: DeBruijn, Sara N - DNR <Sara.Debruijn@wisconsin.gov>
Sent: Monday, October 30, 2023 1:43 PM
To: Scott Kluver
Cc: Anderson, Patrick A - DNR; Winebar, Roberta J - DNR
Subject: RE: City of Washburn Marina Maintenance Dredging Permit

Thank you, Scott. Please follow up as soon as you hear back. We have the Wisconsin Waterways Commission meeting scheduled for November 14th for the next funding meeting. There is only \$137,292.00 in Great Lakes funding available at this meeting and potentially one other project on the list looking for funds as well. The next available funding meetings would be April 2024, if there is funds available or August 2024 is when we have our new fiscal year funds.

Sara deBruijn
Phone: (414) 897-5704
sara.debruijn@wisconsin.gov

From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Monday, October 30, 2023 12:24 PM
To: DeBruijn, Sara N - DNR <Sara.Debruijn@wisconsin.gov>
Cc: Anderson, Patrick A - DNR <patricka.anderson@wisconsin.gov>
Subject: RE: City of Washburn Marina Maintenance Dredging Permit

**CAUTION: This email originated from outside the organization.
Do not click links or open attachments unless you recognize the sender and know the content is safe.**

Sara,

From the Army Corps on 10/12/23:

"Thank you for the email Scott, we received the water quality certification from the WDNR last week. We submitted to the EPA for review. The EPA has until November 3rd to provide a response back to the Corps to determine if other waters would be affected by the project. We've had everything drafted for a favorable determination."

Scott J. Kluver
City of Washburn

From: DeBruijn, Sara N - DNR <Sara.Debruijn@wisconsin.gov>
Sent: Monday, October 30, 2023 11:30 AM
To: Scott Kluver <washburnadmin@cityofwashburn.org>
Cc: Anderson, Patrick A - DNR <patricka.anderson@wisconsin.gov>
Subject: RE: City of Washburn Marina Maintenance Dredging Permit

Hi Scott,

Scott Kluver

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Wednesday, October 25, 2023 8:49 AM
To: Scott Kluver; Nick Suminski
Cc: Chris Dale; Kate Johnson; clintamman@mccoycf.com; chrisheino@mccoycf.com
Subject: Washburn Marina Loader
Attachments: SPEC SHEET 1973 John Deere 544a.pdf

Greetings All:

Here are the people on this chain and how they fit in as I will be traveling from 10/27/23 thru 11/5/23

- Chris – McCoy Construction: Service Mgr
- Clint – McCoy Construction: Sales
- Chris Dale – marina harbormaster
- Kate Johnson – marina admin mgr
- Scott Kluver – Washburn City Admin
- Nick Suminski – Washburn Harbor Commission Chair

The 1973 John Deere 544a loader is at McCoy Construction. They have taken a preliminary look at the unit and suspect that the transmission dampener assemble has come apart. If this is the case it will be ~\$7,000 in parts, ~\$4,000 in labor. To do the investigation to determine if this is the case will be as much as \$2000 in labor above and beyond the repair parts and labor. At this time, I've asked Chris/McCoy to hold off doing anything until after the next harbor commission meeting on 11/15/23.

I've copied Clint/McCoy on this email to ask him to do some preliminary searches for us for comparable units, new and used. I've attached the spec sheet from the current unit for reference on size and capacity. Here's a list of the key features that we need in a new/used unit to make it function the way we need:

- Front hydraulic arms for the carrier are split as opposed to the single one in the middle. The single in the middle arrangement doesn't work for us as it is impossible to see hooking up to trailers or anything else without someone guiding.
- We will need a bucket and forklift arms
- We need a receiver on the front plate
- The smaller profile is critical to allow us to fit in smaller places when placing large boats both inside and outside.
- The horsepower on the 544a is adequate in most all cases, rarely is it pushed to the limit. Most likely gets close that moving snow not necessarily moving boats.

Thank you for your assistance with this.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

Live Webcam at the Marina – [Click Here](#)
Join us on [Facebook](#)

Scott Kluver

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Friday, October 20, 2023 8:25 AM
To: Scott Kluver
Cc: Nick Suminski
Subject: A couple things while I'm thinking of it
Attachments: SPEC SHEET 1973 John Deere 544a.pdf

Greetings

Loader: we are now using the City's John Deere 544E loader. It is working for our needs through the end of the season, so thank you! I've no word on the status of our loader and don't expect to prior to the end of next week. In talking with several mechanics and describing what went on, it is not promising. So we are looking at replacement equipment. I've attached the spec sheet for the 544a for reference if we need to start shopping for a new/used one. A couple of key features we need:

- Dimensions: The 544a is considerably smaller than the 544e. The smaller size provides the horse power needed, and fits into smaller places better.
- Front end configuration: The 544a doesn't have a center hydraulic column, it is split, so you can see to hook up to the yard trailers and other
- Attachments: we need forks, a bucket and we can figure out a receiver.

Pier 4 Aerators: What would harbor commission like to do with pier 4 and the aerators this winter?

Truck: I am going to go back to the truck purchase. Several times this fall it has been necessary to haul trailers to other marinas and Ashland. Reluctantly, the current staff with vehicles that can pull a trailer are offering their vehicles. But I don't see it as sustainable and hesitate to continue to impose on them for their vehicles.

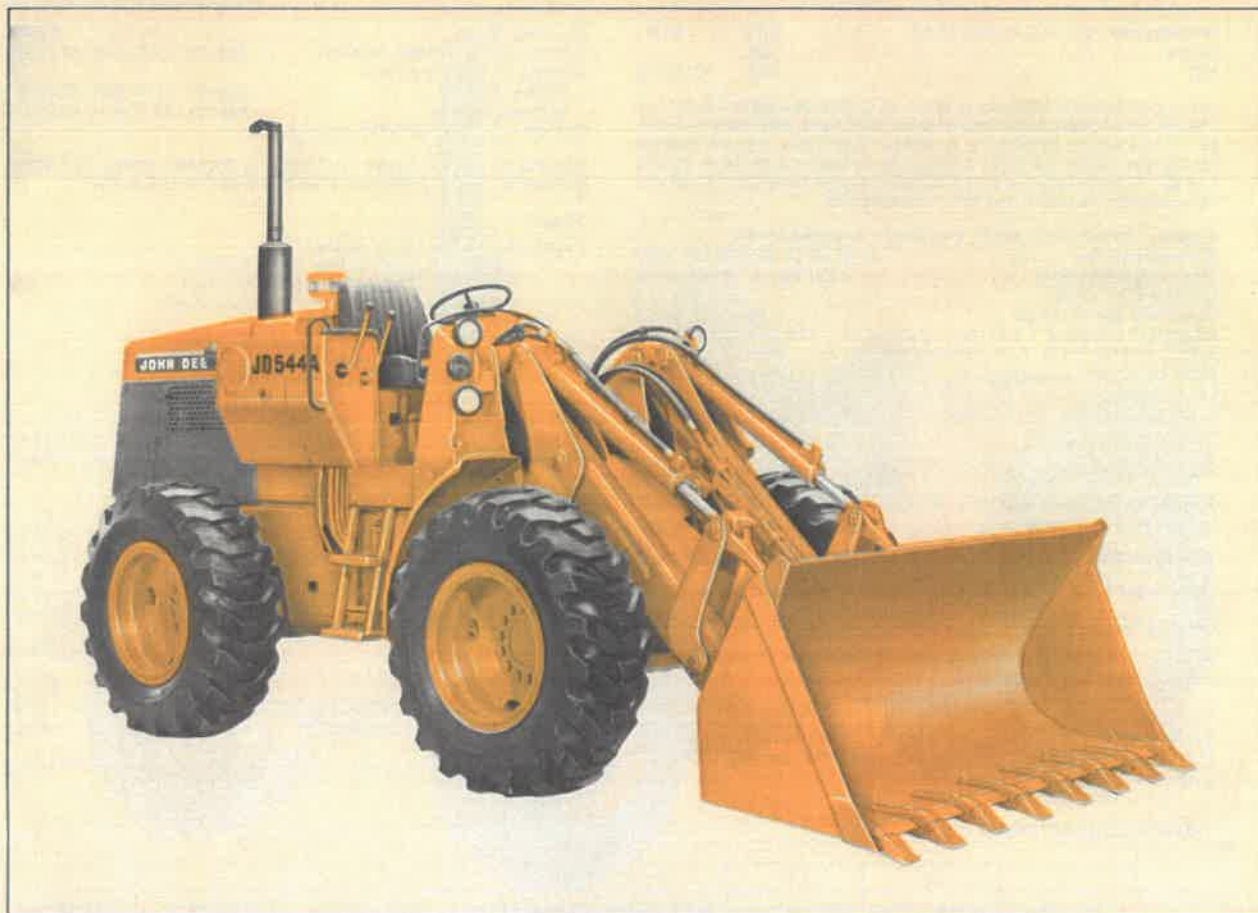
Thanks.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

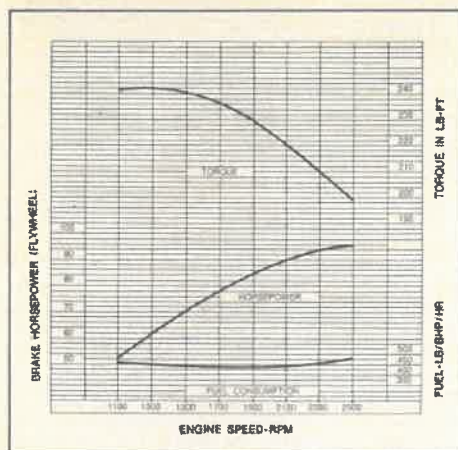
Live Webcam at the Marina – [Click Here](#)
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JD544-A LOADER



ENGINE PERFORMANCE



Curves shown are for an engine complete with fuel system, water pump, lubricating pump, air cleaner, alternator, fan and muffler.

Data shows performance observed at standard conditions of 29.38 in. of mercury barometric pressure (500 ft.) and 85°F. air temperature

FEATURES

- 4-wheel drive
- Choice of 5 self-leveling loader buckets
- Twin-turbine torque converter w/ Power-Shift transmission
- 4 speeds forward, 2 reverse
- Power steering, articulated frame
- 4-wheel, disk-type brakes and parking brake
- Inboard planetary final drives
- Single-lever control w/ automatic return-to-dig
- Brake-actuated transmission disconnect
- "No-Spin" front axle differential
- Vandal protection

May be equipped with:

- Backhoe
- Sideboom

SPECIFICATIONS—JD544-A LOADER

(Specifications and design are subject to change without notice. Wherever applicable, specifications are in accordance with IEMC and SAE Standards. Except where otherwise noted, these specifications are based on a unit equipped with 17.5-25, 12-ply-rating, loader tread tires; 1-3/4 cu. yd. (1.34 m³) bucket, standard equipment, and 1,142 lb. (518 kg) of CaCl₂ solution in rear tires.)



Horsepower (at 2,500 engine rpm):	SAE	DIN
Gross	104	
Net	94	99.9 PS

Net engine flywheel horsepower is for an engine equipped with fan, air cleaner, water pump, lubricating oil pump, fuel pump, alternator and muffler. The gross engine horsepower is without fan. Gross and net flywheel horsepower ratings are under SAE standard conditions of 500-ft. altitude and 85°F. temperature and DIN 70 020 standard conditions of 760 mm Hg barometer (sea level) and 20°C. temperature.

Engine: John Deere Diesel, vertical 6-cylinder, 4-stroke cycle
 Bore and stroke 4.02 x 4.33 in. (102 x 110 mm)
 Piston displacement 329 cu. in. (5392 cm³)
 Compression ratio 16.7 to 1
 Governed speed range 700-2,650 rpm
 Maximum torque @ 1,300 rpm 240 lb-ft (33.18 kg-m)
 N.A.C.C. or A.M.A. (U.S. Tax) horsepower 38.6
 Lubrication Pressure system with full-flow filter
 Cooling Pressurized with thermostat and fixed by-pass
 Fan Blower-type
 Air Cleaner Dry-type, dual-element with restriction indicator
 Electrical and starting system 12-volt with alternator

Transmission:
 Twin-turbine torque converter with Power-Shift transmission (4 speeds forward, 2 reverse).

Torque Multiplication Ratio 5.1 to 1

Differentials:
 Front "No-Spin" type
 Rear Standard

Drive Axles:
 Inboard-mounted planetary gears to each wheel. Front axle fixed. Rear axle oscillates 22 degrees total. 13.5 in. (343 mm) vertical travel at center of tire.

Travel Speeds:	mph	km/h
Forward:		
Low range: 1st and 2nd turbine	0-3	0-4.8
2nd turbine	3-6.8	4.8-10.9
High range: 1st and 2nd turbine	0-11.2	0-18
2nd turbine	11.2-23	18-37
Reverse: 1st and 2nd turbine	0-4	0-6.4
2nd turbine	4-9.2	6.4-14.8

Shifting of turbines, within ranges, is automatic.

Standard Equipment:

Adjustable cushioned seat
 Engine side shields
 Front fenders
Gauges:
 Transmission oil temperature
 Transmission oil pressure
 Fuel
 Coolant temperature
 Engine oil pressure
 Ammeter
 Key-switch safety start
 Cigar lighter
 Parking brake warning light
 55-amp. alternator
 Two 95-amp. batteries

Transistorized voltage regulator
 Vandal protection
 Fuel filter
 Vertical muffler w/rain cap
 Head- and tail-lights
 Horn
 Rear bottom guard
 Hand grips
 Electric hour meter
 Automatic return-to-dig
 Side counterweights (1 set)
 Ether starting aid
 Cab (includes roll-over protective structure and seat belt)

Brakes:

Service . . . Power actuated, 4-wheel, inboard-mounted wet disk. Foot-operated by either right or left pedal.
 Parking . . . 10 x 1.5-in. (254 x 38 mm) expanding shoe type on transmission output shaft. Adjustable, hand-operated, with warning light on dash.

Steering:

Full power steering. Frame articulated 80 degrees by two hydraulic cylinders. Turning radius of 13 ft. 10 in. (4.22 m). Vehicle clearance circle is 32 ft. (9.75 m).

Hydraulic Systems:

Loader functions system . . . Live, transmission-driven, vane-type pump delivers 42 gpm (159 lpm) at 2,500 engine rpm and 2,250 psi (158.2 kg/cm²) relief valve pressure setting.
 Control Single-lever, double hydraulic system. Optional triple hydraulic system for fork or multi-purpose bucket. Steering and brake systems . . . Engine-driven, eight-piston, variable-displacement-type pump delivers 28 gpm (106 lpm) at 2,500 engine rpm and 2,000 psi (140.6 kg/cm²).

Tires:

13-24, 10-ply-rating, grader tread
 14-24, 12-ply-rating, grader tread
 14-24, 12-ply-rating, rock grader tread
 15.5-25, 10-ply-rating, loader tread
 17.5-25, 12-ply-rating, loader tread
 17.5-25, 12-ply-rating, loader rock tread

Wheel Treads:

Front and rear (center-to-center) 70 in. (1.78 m)

Capacities:

	U.S.	Liters
Cooling system	7.5 gal.	28.4
Fuel tank	40 gal.	151.4
Crankcase and filter	10 qt.	9.5
Transmission case and filters	9.75 gal.	36.9
Front differential	4.25 gal.	16.1
Rear differential	4.75 gal.	18.0
Loader hydraulic sump	12 gal.	45.4

Special Equipment:

Rear axle disconnect
 Work lights (front and rear)
 Lights (flashing and turning)
 Reverse warning system
 Triple hydraulic system
 Bucket teeth
 Heater
 Engine coolant heater
 Pre-cleaner
 Fixed drawbar
 Side counterweights (2nd set)
 Splash guards for fenders
 Backhoe
 Sideboom
 Front bottom guard
 Canopy (includes roll-over protective structure and seat belt)
 Log and Lumber fork
 Log and Pulpwood fork
 Altitude compensator

JD544-A LOADER

Operating Information: (approx.)

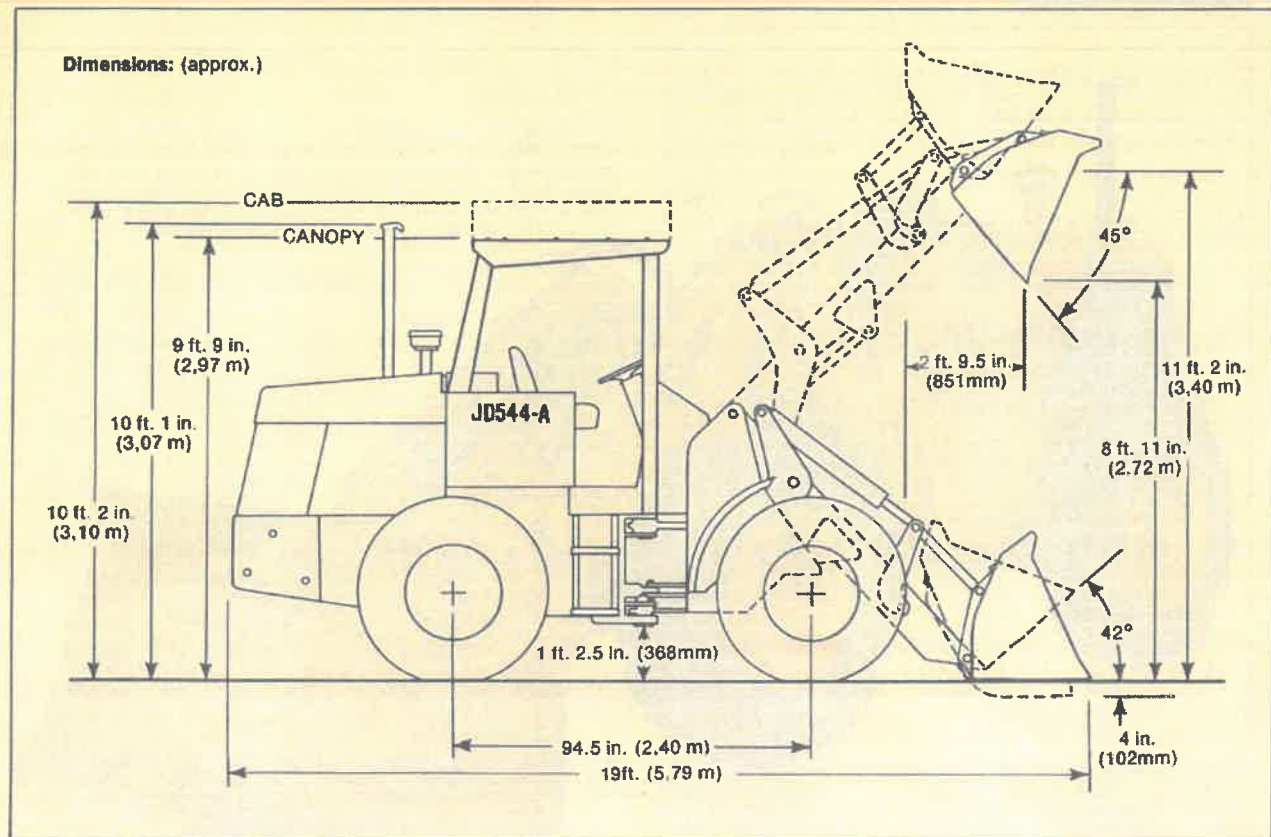
OPERATING INFORMATION	BUCKET				
	General purpose	General purpose	Loose materials	Light materials	Multi-purpose
Capacity, heaped, SAE	1-1/2 cu. yd. (1,15 m ³)	1-3/4 cu. yd. (1,34 m ³)	2 cu. yd. (1,53 m ³)	3 cu. yd. (2,29 m ³)	1-1/2 cu. yd. (1,15 m ³)
Capacity, struck, SAE	1.22 cu. yd. (0,93 m ³)	1.42 cu. yd. (1,09 m ³)	1.64 cu. yd. (1,25 m ³)	2.49 cu. yd. (1,90 m ³)	1.15 cu. yd. (0,88 m ³)
Bucket width	87.84 in. (2,23 m)	92.11 in. (2,33 m)	95.81 in. (2,43 m)	95.81 in. (2,43 m)	96 in. (2,44 m)
Bucket weight	1,275 lb. (578 kg)	1,440 lb. (653 kg)	1,530 lb. (694 kg)	1,860 lb. (844 kg)	2,145 lb. (975 kg)
*Breakout force, J732B SAE Standard Pivot point to cutting edge	30,075 lb. (13642 kg) 1 ft. 7 in. (481 mm)	26,960 lb. (12229 kg) 1 ft. 9.07 in. (534 mm)	25,475 lb. (11555 kg) 1 ft. 10.33 in. (567 mm)	18,050 lb. (8188 kg) 2 ft. 7.25 in. (794 mm)	25,000 lb. (11340 kg) 1 ft. 10.4 in. (569 mm)
Breakout force, J732C SAE Standard using bucket hinge pin as pivot point 4 in. (102 mm) behind cutting edge	16,105 lb. (7305 kg)	14,875 lb. (6747 kg)	14,260 lb. (6468 kg)	10,650 lb. (4831 kg)	15,850 lb. (7190 kg)
Tipping load, straight	13,245 lb. (6007 kg)	13,045 lb. (5917 kg)	12,985 lb. (5890 kg)	12,405 lb. (5627 kg)	11,980 lb. (5434 kg)
Tipping load, 35-deg. turn	11,945 lb. (5418 kg)	11,765 lb. (5337 kg)	11,715 lb. (5314 kg)	11,190 lb. (5076 kg)	10,810 lb. (4903 kg)
Tipping load, 40-deg. full turn, SAE	11,535 lb. (5232 kg)	11,360 lb. (5153 kg)	11,310 lb. (5131 kg)	10,800 lb. (4899 kg)	10,445 lb. (4738 kg)
Loader operating weight	19,335 lb. (8770 kg)	19,500 lb. (8845 kg)	19,590 lb. (8886 kg)	19,920 lb. (9035 kg)	20,205 lb. (9165 kg)

* SAE Standard J732B has been superseded by J732C and is included for reference only.

Adjustments to operating weights and tipping loads (approx.):				
Add (+) or deduct (-) lb. (kg) as indicated for loader equipped with:	Loader Operating Weight	Tipping Load, Straight	Tipping Load, 35-deg. turn	Tipping Load, 40-deg. full turn, SAE
Roll-over protective structure w/ canopy	+700 lb. (318 kg)	+620 lb. (281 kg)	+580 lb. (263 kg)	+570 lb. (259 kg)
Cab (includes roll-over protective structure)	+1,095 lb. (497 kg)	+970 lb. (440 kg)	+915 lb. (415 kg)	+890 lb. (404 kg)
One additional set of side counter-weights (total of two sets)	+500 lb. (227 kg)	+980 lb. (445 kg)	+855 lb. (388 kg)	+815 lb. (370 kg)
13-24, 10-ply-rating, grader tread tires w/796 lb. (361 kg) fluid in rear	-1,250 lb. (567 kg)	-1,040 lb. (472 kg)	-935 lb. (424 kg)	-910 lb. (413 kg)
14-24, 12-ply-rating, grader tread tires w/884 lb. (401 kg) fluid in rear	-800 lb. (363 kg)	-685 lb. (311 kg)	-620 lb. (281 kg)	-600 lb. (272 kg)
15.5-25, 10-ply-rating, loader tread tires w/896 lb. (406 kg) fluid in rear	-625 lb. (283 kg)	-565 lb. (256 kg)	-510 lb. (231 kg)	-495 lb. (225 kg)

JD544-A LOADER

Dimensions: (approx.)



Scott Kluver

From: Nicholas Suminski <washburnsports@yahoo.com>
Sent: Tuesday, November 7, 2023 3:55 PM
To: 'Scott Kluver'; Michelle Shrider; Candace Kolenda
Subject: Re: Draft Agenda

I have read all of the emails back and forth and one of the questions and possible options I see for the loader is this. Personally, I do think the electric loader option would be a good fit for our operation and with the amount of grant money that is out there I do think we should strongly consider that option. With that being said if we can not find a good used one right away, is the city's current loader that you are using now, will that work for the spring launch if needed. With all the other big ticket items we have going in the plans would it be feasible for us to purchase the loader you are using now from the city until we can figure out a more long term option. I understand the reasons why you don't like the current loader from the city that you are using but will it work for you if needed. To find a good 100 to 120 hp loader with 3 to 5 thousand hours were going to be in the 50 to 65,000 dollar range I would assume after doing some research myself. Finding one without the center cylinder is going to make it that much tougher to find one. My girlfriends son is a heavy equipment operator and I was asking him about loaders as he drives them every day for a living he said to look for a used Cat, Deere, or Volvo if were looking for something in that 100 to 120 hp class. He also agreed finding one now since mid 2000 model years not many models don't have the center ram.

As for the pickup truck I think our best option if we decided to go that route is for us to purchase a new one. A couple years ago the quote on a new Ford 3/4 ton was 30,000 for the truck and 10,000 if we wanted to add the Boss V Plow option. I'm sure the price has gone up. I think long term we would be much better off buying new one at our state rates then buying used. I talked to Preston in sales at Ashland Ford to get an idea on used prices and he said the 20 thousand dollar market now doesn't really get you that much. As for used trucks as example he said they have a 2014 GMC Sierra 1/2 ton with 78k miles for 23,000 dollars. They also have a 2014 Chevy 2500 with a Boss Plow for 29,000. This plow truck is getting body work done on rear fenders now as it has rust on fenders.

Nicholas Suminski
Washburn Sports
Phone: 715-292-2133
Fax: 715-952-9022

On Tuesday, November 7, 2023 at 11:48:26 AM CST, Michelle Shrider <michelle@washburnmarina.com> wrote:

Thanks Scott:

We talked about the electric loader option, as Chris has identified one that would be comparable to the 544a. It is lighter and not as much horsepower and is an 8 month minimum lead time. After further discussion, the techs generally agreed that going electric at this point may be premature. They have not been out there that long and we know nothing about them.

The used market is certainly an option to consider. The caveat is that the good units go quickly once advertised. We will also need a unit that has a bucket, forks and receiver hitch plate. I can try to shop for a few options prior to the meeting just to get a budget range. I would recommend not getting anything that is more than 5000 hours – and even that seems high. I've not heard back from the sales rep at McCoys for their used or new options. I'll circle back to him.

Scott Kluver

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Tuesday, November 7, 2023 11:48 AM
To: 'Scott Kluver'; 'Nicholas Suminski'
Subject: RE: Draft Agenda

Thanks Scott:

We talked about the electric loader option, as Chris has identified one that would be comparable to the 544a. It is lighter and not as much horsepower and is an 8 month minimum lead time. After further discussion, the techs generally agreed that going electric at this point may be premature. They have not been out there that long and we know nothing about them.

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Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

*Live Webcam at the Marina – [Click Here](#)
Join us on [Facebook](#)*

From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Tuesday, November 7, 2023 11:18 AM
To: 'Michelle Shrider' <michelle@washburnmarina.com>; 'Nicholas Suminski' <washburnsports@yahoo.com>
Cc: 'Candace Kolenda' <candacejorge@gmail.com>
Subject: RE: Draft Agenda

Michelle,

You already provided the desired specs on a loader. It seems to me the question is new or used (if there is one out there). You also requested snow loading abilities on whatever one you get. Any update on cost estimates? As for that potential grant to replace diesel equipment with electric, that is not expected to be able to be applied for until late winter, then it would be a question of IF we get it, how long does that whole process take?

Does that sum it up?

Scott J. Kluver
City of Washburn

Scott Kluver

From: Denk, Brianna J -DNR <briannaj.denk@wisconsin.gov>
Sent: Friday, September 22, 2023 9:38 AM
To: Scott Kluver
Cc: Cleveland, Emma H - DNR; Michelle Shrider
Subject: RE: Electric Equipment

Hi Scott,

You are correct, the Ports Program funded by the Inflation Reduction Act (IRA) is not expected to be released until late winter 2024. You are also correct that the state does not currently have any clean diesel funding available through the DERA program.

However, EPA does have an active clean diesel or 'DERA' grant program accepting applications that this project may qualify for. The link to EPA's webpage is below where you can find all the information on the opportunity, match requirements, timeline for application, etc.

[National Grants: Diesel Emissions Reduction Act \(DERA\) | US EPA](#)

We are happy to try to answer any questions we can but the following EPA contacts would be the best resources if you have any questions about the application or requirements.

Frank Acevedo: acevedo.francisco@epa.gov

Anthony Maietta: maietta.anthony@epa.gov

I hope this opportunity is one you can take advantage of. Let me know if the project moves forward, it could be a first of its kind project in the state.

Thanks,

We are committed to service excellence.

Visit our survey at <http://dnr.wi.gov/customersurvey> to evaluate how I did.

Brianna Denk

Phone: (608) 267-5284

Cell: (608) 220-0247

briannaj.denk@wisconsin.gov

From: Scott Kluver <washburnadmin@cityofwashburn.org>

Sent: Friday, September 15, 2023 8:15 AM

To: Denk, Brianna J -DNR <briannaj.denk@wisconsin.gov>

Subject: FW: Electric Equipment

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Do not click links or open attachments unless you recognize the sender and know the content is safe.**

Brianna,

Scott Kluver

From: chris@washburnmarina.com
Sent: Thursday, September 14, 2023 4:22 PM
To: Michelle Shrider
Cc: 'Scott Kluver'; 'Nick Suminski'
Subject: RE: Electric Equipment

Hi All,

Unit price = \$135,000. Included with the purchase is a 220V | 10kWh Mobile Charger, we also offer a 480V Mobile Charger (\$13,000).
We would also *need*:
Pallet fork = \$800
and either a quick attach hitch receiver or modification of the forks to act as a receiver (as we operate now). No price on that yet, but the conversation has been started with the rep.
In addition, a snow blade would be a really nice upgrade from current operations = \$2350
Freight not included and I do not have a number for that.

For what it's worth, "The time from signing to delivery is currently at about 8 months."

Chris Dale

Harbormaster
Washburn Marina
(715) 373-5600

-----Original Message-----

From: "Michelle Shrider" <michelle@washburnmarina.com>
Sent: Wednesday, September 13, 2023 11:16am
To: "Scott Kluver" <washburnadmin@cityofwashburn.org>
Cc: "Nick Suminski" <washburnsports@yahoo.com>, "Chris Dale" <chris@washburnmarina.com>
Subject: RE: Electric Equipment

Hi Scott:

It does meet our needs. I've copied Chris on this email, he is doing the research, to see if he has a \$.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

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From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Wednesday, September 13, 2023 10:54 AM
To: 'Michelle Shrider' <michelle@washburnmarina.com>
Cc: 'Nick Suminski' <washburnsports@yahoo.com>
Subject: RE: Electric Equipment

Michelle,

Interesting, and if it meets your needs... Do you know the cost of that thing? I can reach out to the person from the DNR.

Scott J. Kluver
City of Washburn

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Wednesday, September 13, 2023 9:33 AM
To: Scott Kluver <washburnadmin@cityofwashburn.org>
Cc: Nick Suminski <washburnsports@yahoo.com>
Subject: Electric Equipment

Greetings:

We've not been able to find an electric lift, but Chris has found an electric loader that has a very similar size and capacity to the one we presently use. Scott, you mentioned that there are grants available for this – check out what is attached.

We will be also looking for what is called a telehandler. Depending on what we find, it may be a suitable replacement for the nearly 60 year old crane we are nursing along.

Sincerely,
Michelle Shrider, CMM
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From: chris@washburnmarina.com <chris@washburnmarina.com>
Sent: Tuesday, September 12, 2023 4:27 PM
To: michelle@washburnmarina.com
Subject: FW: GEL-1800 | Quote and Information

Here is the information I have found on an all electric loader.

For reference some of the important (to us) specs. of the John Deere are:

Length with bucket - 19ft
Overall width - 7' 4"
Wheelbase (axle to axle) 7' 10.5"
Height to top of cab - 10' 2"
94h.p. (equivalent to 70kW or HEVI's 57kW=77.5h.p.)
Operating weight - 20,430 lbs.

This would also be a starting price as we would need to purchase attachments to operate at the level that we do currently.

Chris

-----Original Message-----

From: "Brad Bangs" <bradb@gethevi.com>
Sent: Tuesday, September 12, 2023 9:51am
To: "chris@washburnmarina.com" <chris@washburnmarina.com>
Subject: GEL-1800 | Quote and Information

Chris,

Thank you for your interest in the GEL-1800. The price of a GEL-1800 is \$135,000. Included with the purchase is a 220V | 10kWh Mobile Charger, we also offer a 480V Mobile Charger (\$13,000).

It appears that in WI, there are some grants that you may be able to qualify for that will help offset the cost of the GEL-1800(Clean Diesel Grant Program, among others). We would be able to assist in claiming any of these programs for you.

Please let me know what questions you have. I look forward to answering your questions

Bradley O. Bangs

Regional Sales Manager

HEVI Corp.

5301 Nottingham Dr
Suite 120
White Marsh, MD 21162
Phone: 833-GET-HEVI x116
Email: bradb@gethevi.com
Web: www.gethevi.com





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GEL-1800



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Save Costs, Reduce Emissions and Add Electrified Strength to Your Fleet

Zero operating emissions. No diesel costs. Less maintenance. And a reduced total cost of ownership. All backed by robust hydraulic power, long-lasting battery performance and significantly less noise.

The GEL-1800 electric wheel loader excels where it matters most: reliable hydraulic power, durable battery performance, significantly reduced noise and vibration, and an array of attachments that keeps your machine productive and adaptable to various project tasks.

Operating Weight

11,464 lbs

Rated Load

3,968 lbs

Bucket Capacity

1.3 yds³

Dimensions

Operating Weight
11,464 lbs (5,200 kg)

Rated Load
3,968 lbs (1,800 kg)

Bucket Capacity
1.3 yd³ (1.0 m³)

Length
18' 9" (5,760 mm)

Width
6' 6" (1,995 mm)

Height
9' 10" (3,000 mm)

Dumping Height
8' 6" (2,610 mm)

Digging Reach
3' 2" (975 mm)

Angle of Articulation
35°

Battery

Battery Type
Lithium Ferrophosphate
(LFP)

Battery Capacity
228 Ah | 141 kWh

Voltage
618.24V

Charging Time
12 hrs. (220V)
3 hrs. (480V)
<1.5 hrs. (DCFC)

Operational Time
9 Hours

Other

Breakout Force
50 kN (11,240 lbf)

Hydraulic Pressure
2,320 psi (16 MPa)

Speed
16 mph (26 kph)



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Build the Future**



Real Time Display



Attachment Options



All-Electric GEL-1800 Wheeled Front Loader

Durable and high performing, the GEL-1800 all-electric front loader offers a quiet, eco-conscious solution for indoor and outdoor applications and around tight spaces. Perfect for material management, site preparation, landscaping, and recycling and waste management operations.

Zero Operating Emissions

Cut your carbon footprint by about 54 tons of CO₂ annually compared to similar-sized diesel models. Work with the toughness and performance you expect—indoors and out.

Significant Savings, Lower TCO

Make room in your budget by reducing diesel and maintenance costs. With fewer components, no diesel and no diesel exhaust fluid (DEF), our all-electric wheeled front loader saves as much as \$25,000 per year on

diesel and planned maintenance expenses, increasing your ROI.

Health & Comfort

Drastically reduce operating noise and vibration. Create a quieter, more comfortable work environment without emissions.

Instant Torque

Get instant torque without build-up time and harness the power and efficiency your team demands, all while reducing downtime.

Superior Battery Performance

Ensure full-shift uptime with our lithium ferrophosphate battery (LFP). Our portable DC chargers offer a simple and convenient plug-and-play solution for charging your heavy electric equipment.

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CITY OF WASHBURN
119 Washington Avenue
P.O. Box 638
Washburn, WI 54891



715-373-6160
715-373-6161
FAX 715-373-6148

To: Harbor Commission Members
From: Scott J. Kluver, Administrator
Re: Capital Improvement List
Date: August 9, 2023

Enclosed you will find an updated capital improvement/equipment/repair list, and you will find additional supplemental information and estimates. Please note the following:

1. Electric/Water on the NW side of main parking lot - (area along the row of trees that separates the marina parking from the boat ramp parking). Michelle has requested that water and electricity be added to this area that allows boats to be worked on in the off-season by their owners. In looking at this, water could be added along the north side of the building where there are old spigots that have not worked in years (possibility because they would be a serious code violation with the electrical boxes on the same pole). Electric could be added to this area as well, and along the row of trees on the other side of the parking lot, coming from the bathroom area. We do not have an estimate for this work. If the Harbor Commission wanted to proceed with this, it should be done prior to the parking lot being redone.
2. Blacktop Repairs – You will see estimates provided for two areas. In discussion with Michelle, she ideally would like to see the “grassy hills” removed from the parking lot as well to allow for the parking to be reconfigured. City code would require that appropriate parking lot landscaping and islands be retained if the parking lot was reconfigured. These items are not included in the estimate. Stormwater improvements should also be considered/completed as part of this project as well, which are not included in the estimate.
3. Lift Pad Concrete Deterioration – Estimate has been requested. In looking at this issue, the repairs from the past seem to hold up best when a larger area is addressed. The most critical area is the Travelift lane. The concrete will constantly shift and buckle, there is no known way to prevent this from happening and the need of periodic repairs.
4. Service/Store Bldg Windows and Doors - Enclosed you will find an estimate from Nasi (January 2023) on various windows and doors.
5. Concrete Sinking on Fuel Dock – Several times in the past, this area has needed foam jacking to prevent sinking. The issue is similar to the concrete pad. Estimate has been requested.
6. Copy Machine and Point of Sale Software – Enclosed you will find an estimate for a new black and white copier, which I believe is reasonable. You will also find the request for the point-of-sale software.
7. Lift Station/Fish Cleaning Station – Please see the enclosed e-mail chain on recent issues with the fish cleaning station and the grinder.

8. Boat Ramp Repairs Due to Power Loading – About two years ago, it was discovered that the concrete blocks that comprise the boat ramp in the water were deteriorating. It is believed that power loading may be contributing to this. The solution was to place a wire-mesh grate over the affected area to prevent boat trailer tires from going over the exposed rebar from the concrete and being punctured. That wire mesh was partially ripped up this summer and posed an immediate threat to cause damage. The proposed new solution is to put some gravel in the hole and cover the area with the same concept, but with diamond plate steel sheeting.

**Capital Purchase List
Urgent &/or In Progress**

8/8/2023

Date	Description	
2017	Electric/Water on NW side main parking	Old estimate
2021	Service pick up truck w/ snow plow	Needed for hauling & snow removal
2022	Water service to pier 4	waterline break under cement behind public bathroom
2022	Black top repairs area in front of store/parking lot	been deteriorating since 2010, serious issue at center drain - Estimates for Blacktop Received August 2023
2022	Lift pad concrete deterioration	ongoing issue from 2016
2022	Service/Store Bldg Windows/Doors/Garage doors	Estimates Received from Nasi in January of 2023
2023	Concrete Sinking on Fuel Dock	This will require additional foam jacking - should be done in spring/early summer
2023	Copy Machine	Proposal for Copy Machine Received \$ 8,000
2023	Point of Sale Software	Est. \$10,000
2020	Lift station-new public/fish cleaning station	2022 moderate solution with clean out ports, requires continual cleaning and monitoring
2023	Boat Ramp Repairs Due to Power Loading	Looking at sheet of diamond plate steel as option

Based on Inspection Reports

Continued float replacement	significant # replaced summer 2019, 12 floats ordered 2022
Support bins under ramps to Piers 1, 2 and 3	Issue identified in 2010
Heavy Equipment repairs/upgrades (paint lift)	Ongoing/annual expense - ~\$15k
Pier 4 spuds and floats	floats breaking free/spuds not secure to lakebed
Lift well cement issues - voids and cracks/crumbling	Continuous repair needs - Impact Protective Coatings
Entrance Road Light Posts	None since 2007
Site Plan update	Original from 2009
Pier 2 decking	inferior decking/fasteners failing from 2013 installation