

CITY OF WASHBURN
119 Washington Avenue
P.O. Box 638
Washburn, WI 54891



715-373-6160
715-373-6161
FAX 715-373-6148

To: President: Carl Broberg
VP: John Baregi
Maryann Edholm

Vacant Broberg
Nick Suminski
City Administrator

Candace Kolenda
Rodger Reiswig
Marina Manager

NOTICE OF HARBOR COMMISSION MEETING

DATE: Wednesday, October 16, 2019

TIME: 6:00 P.M.

LOCATION: Washburn City Hall – 119 Washington Avenue

Agenda

- A. Call to Order – Roll Call
- B. Approval of Minutes of the September 19, 2019 Meeting
- C. Public Comments
- D. Treasurer’s Report
 - 1. Payment of Invoices
- E. Slip Transfers –
 - 1. Slip #121 Giddings/Erickson
- F. Marina Manager’s Report
 - 1. September Financial Reports
 - 2. Update on Repairs to Cement in Travelift Well Area
 - 3. Discussion on Travelift Repair Update and Listing of Proposed Capital Projects
- G. Update on Pier 3 Post Re-Installation
- H. Discussion & Action on Marina Inspection
- I. Discussion & Action on Acceptance of Bid and Award of Contract Pier 1 Electric, Water, & Decking Project Bid Documents
- J. Discussion & Action on 2020 Slip Maintenance Fees
- K. Discussion & Action on 2020 Harbor Commission Budget
- L. Attendance at Annual Chamber Dinner
- M. Adjourn

Cc: Posted Ashland Daily Press File

SEPTEMBER 19, 2019 HARBOR COMMISSION MEETING

6:00 P.M. WASHBURN CITY HALL – 119 N WASHINGTON AVENUE

Commission Members Present: President Carl Broberg, John Baregi, Maryann Edholm, Candace Kolenda, Rodger Reiswig, and Nick Suminski.

Municipal Personnel Present: Scott Kluver, City Administrator/Clerk, Kay Bratley, Deputy Clerk/Treasurer, and Michelle Shrider, Marina Manager.

Call to Order – President Carl Broberg called the meeting to order at 6:00 p.m.

Approval of Minutes of the August 21, 2019 Meeting – Baregi moved to approve and place on file the July 19, 2019 Meeting Minutes and Reiswig seconded. Motion carried 5-0-1. Edholm abstained.

Public Comment – None

Treasurer's Report – Kolenda made a motion to accept and place on file the Harbor Passbook and Marina Operating Account reports and Baregi seconded. Motion carried 6-0.

1. **Payment of Invoices** – Baregi moved, and Kolenda seconded, to approve the Wiikwaibaan Inini, Inc. invoice #53269 for the repairs and installation of the transducer to the fish grinder pump in the amount of \$2,825.00. Motion carried 6-0. Reiswig moved, and Kolenda seconded, to approve C&W Trucking of Bayfield, Inc. invoice #20508 for additional gravel for gravel to smooth out the surface where the rock pile and equipment were on the coal dock in the amount of \$1,740.00. Motion carried 6-0. Baregi moved, and Suminski seconded, to approve Michels Foundations contractor's application for Payment #4 for \$15,053.09 and Payment #5 for \$39,945.23 which closes out the coal dock project. Motion carried 6-0.

Slip Transfers – None.

Marina Manager's Report –

1. **August Financial Reports** – Shrider stated she did not have the opportunity to complete the financials because she was on vacation however the August Financial report will be available for next month Harbor Commission meeting.
2. **Discussion on Travelift Inspection** – Shrider stated overall many of the issues were taken care of in-house; The wheel weld was completed, turned out to not be as deep a break as expected; service tech Grupstra checked out the steering spindle bearings which appear to be fine and are not having any steering issues but will continue to monitor them. Shrider stated the concrete repair worker, challenged by weather, ran out of epoxy and plans to come back the first week of October. Kluver interjected that the concrete issue is item M on the agenda and a Certificate of Insurance is needed from the concrete worker to be put on file before he gets paid. Kluver introduced the new Harbor Commission member, Maryanne Edholm, and stated to ask questions at any time if something is not understood. Shrider offered Edholm a rundown of the financials and how it is put together whenever she would like to do so.

Discussion and Action on Replacement of Marina Entrance Navigation Lights and Discussion on Breakwall Lights – Broberg stated the green navigation light on the harbor entrance and all the amber lights on the breakwall went out at the same time; some concern is where does the power come from for those lights in order to fix this issue; the red light is also operating at reduced capacity. Broberg stated the existing lights are from Tideland Signal and contacted them for a quote which is \$4,900.00 for the entrance lights only; they are self-contained but the bolt down pattern to mount them is

different than the existing lights so a plate would need to be made to accommodate these lights at an additional cost. Broberg stated the breakwall lights wiring is old and brittle and is looking into a different option for the six amber lights along that wall; the entrance lights are listed as a private aid to navigation on the Federal Light list and we are obligated to fix them. Baregi made a motion to purchase the Tideland Signal entrance lights, have a plate fabricated to accommodate the new bolt down pattern and install them not to exceed \$6,000.00 and Kolenda seconded. Motion carried 6-0.

Discussion and Action on Pier 1 Electric, Water, & Decking Project Bid Documents – Broberg stated in your packet is a copy of the Invitation to Bid which summarizes the work needing to be done on Pier 1, including any possible structural support damage/decay that may be seen when the decking has been removed. Suminski moved to approve the Pier 1 Electric, Water, & Decking Project Bid Documents and Kolenda seconded. Motion carried 6-0.

Discussion and Action on Marina Inspection – Broberg and Reiswig will do the Marina inspection within the next couple of weeks.

Discussion and Action on Picnic Gazebos at the Heads of Piers 1 and 3 – Broberg stated the boaters for the past 3 years have been wanting a gazebo/picnic shelters for Pier 1 and Pier 3; received a quote from Ratliff Construction for 2 picnic shelters at a cost of \$7,500.00 each. Broberg stated the Yacht Club would contribute \$1,500.00 to the project. Baregi believes we should wait to see what the water levels do this winter in case of potential pier damage; Suminski agrees and suggests looking into it early next year. Suminski moved to table this agenda item and brought back up in the March 2020 Harbor Commission meeting and Baregi seconded. Motion carried 5-1. Kolenda opposed.

Discussion and Action on Proposed 2020 Harbor Commission Budget and Slip Maintenance Fees – Kluver stated several things to point out since the draft Harbor Commission budget was put together, the Benefit amount was reduced by \$38.00 dollars, slip fees have not changed in several years and in September 2018 we discussed the possibility of putting full insurance coverage on the piers. Kluver stated we given two options back then in coverage 1) coverage up to \$250,000.00 per occurrence, or 2) full coverage, which was super expensive and it was voted down to not take either endorsement. Kluver stated the City was reevaluated this past year which included the boat ramp project, the unfortunate issue is the entire marina complex insurance coverage is coming to an end which was \$912.00 per year. Kluver stated the quote for full coverage of the marina complex and the coal dock was \$47,029.00 per year, if the coal dock is removed, the premium would be \$16,295.00 per year for full coverage with a per occurrence deductible equal to 10% of the total covered loss; The annual premium without the coal dock with a maximum limit of \$250,000.00 per occurrence would be \$9,312.00. Baregi moved to accept MPIC – 204 – Premium \$9,312.00 with maximum limit of \$250,000.00 per occurrence with a 10% of the total covered loss or \$1,000.00 applies regardless of any other deductible, covered loss or damage provisions and Suminski seconded. Motion carried 6-0. Kluver stated the insurance line needs to be adjusted after all the insurances are totaled; the West End Boat Launch Project is being run through the Harbor Commission which is money left over from the coal dock and money will transfer in from other funds to complete that project but running that money thru the Harbor Commission to take care of other financial issues in the city. Baregi made a motion to raise slip fees by 2% and Suminski seconded. Motion carried 5-1. Kolenda opposed. Baregi made a motion to approve the Harbor Commission budget with a \$38.00 reduction on the Benefit line, adjustment to the insurance line and the 2% projected increase of revenue to Slip fees line and Reiswig seconded. Motion carried 6-0. (After the meeting it was determined that a public hearing is needed before action could be taken on this item).

Discussion and Action on Proposed 2019 Harbor Commission Budget Amendment – Kluver stated this amendment contains the coal dock project adjustment, Pier 3 project and it was decided to put the West End boat launch project in our budget with a transfer coming in to offset that amount to get 2019 back on track with capital projects. Kluver stated there will be another amendment concerning the maintenance issues and will do that in December. Kolenda moved to approve the 2019 Harbor Commission Budget Amendment No. 1 and Suminski seconded. Motion carried 6-0.

Update on Repairs to Concrete in Lift Pad Area – This item was discussed during the Marina Manager's Report item #2 Discussion on Travelift Inspection.

Update on Coal Dock Rehabilitation Project – Kluver stated this is the revised Coal Dock Rehabilitation Project which includes the invoices approved tonight for gravel and final payments to the contractor; we need to request one final payment from the grant after these invoices tonight are paid and the checks clear; then they will come to inspect the coal

dock, hopefully before snow flies and everything should be able to be closed out. Kluver stated we will have to deal with the legal definition of our Waterfront with the State.

Adjourn – Suminski moved and Baregi seconded motion to adjourn. Motion carried 6-0 at 8:18 p.m.

Respectfully Submitted,
Kay Bratley, Deputy Clerk/Treasurer

Marina Operating Account 2019

| | | |
|---|---|-------------------|
| 12/31/2018 Balance Carried Forward | | 204,781.42 |
| 7-Jan Ck# 732 | Washburn Marina | -16,206.00 |
| 14-Jan | Deposit | 56,643.19 |
| 14-Jan Ck# 733 | Washburn Marina | -16,206.00 |
| 21-Jan Ck# 734 | Washburn Marina | -18,115.45 |
| 24-Jan | Deposit | 14,179.75 |
| 28-Jan Ck# 735 | Washburn Marina | -16,206.00 |
| 18-Jan | Deposit | 14,813.27 |
| 31-Jan | Interest | 1.79 |
| 4-Feb Ck# 736 | Washburn Marina | -16,457.00 |
| 8-Feb | Deposit | 22,002.73 |
| 11-Feb Ck# 737 | Washburn Marina | -16,457.00 |
| 18-Feb Ck# 738 | Washburn Marina | -16,457.00 |
| | Sales Tax | -3,152.41 |
| 19-Feb Ck# 739 | Washburn Marina | -16,458.00 |
| 21-Feb | Deposit | 56,494.51 |
| 28-Feb | Interest | 1.67 |
| 4-Mar Ck# 740 | Washburn Marina | -15,955.00 |
| 8-Mar | Deposit | 6,047.61 |
| 11-Mar Ck# 741 | Washburn Marina | -15,955.00 |
| 11-Mar | Deposit | 33,582.64 |
| 15-Mar Ck# 742 | Washburn Marina | -15,955.00 |
| 22-Mar Ck# 743 | Washburn Marina | -15,956.00 |
| | Sales Tax | -3,322.67 |
| 22-Mar | Deposit | 30,373.92 |
| 31-Mar | Interest | 1.96 |
| 1-Apr Ck# 744 | Washburn Marina | -12,116.00 |
| 5-Apr | Deposit | 23,444.64 |
| 8-Apr Ck# 745 | Washburn Marina | -12,116.00 |
| 12-Apr | Deposit | 34,553.85 |
| 15-Apr Ck# 746 | Washburn Marina | -12,116.00 |
| | Sales Tax | -3,590.29 |
| 17-Apr | Deposit | 38,918.58 |
| 22-Apr Ck# 747 | Washburn Marina | -12,116.00 |
| 26-Apr | Deposit | 14,519.88 |
| 29-Apr Ck# 748 | Washburn Marina | -12,116.00 |
| 30-Apr | Deposit | 22,471.09 |
| 30-Apr | Interest | 2.18 |
| 3-May | Deposit | 56,553.74 |
| 6-May Ck# 749 | Washburn Marina | -23,956.00 |
| 10-May Ck# 750 | Washburn Marina | -31,006.00 |
| 17-May | Deposit | 24,407.74 |
| 20-May Ck# 751 | Marina Management Profit Share | -118,420.00 |
| 20-May Ck# 752 | Washburn Marina (2 Draws & Sales Tax) | -56,447.92 |
| 20-May Ck# 753 | Washburn Harbor Commission Profit Share | -127,113.00 |
| 23-May | Deposit | 19,908.35 |

| | | |
|----------------|---|------------|
| 31-May | Interest | 1.98 |
| 3-Jun Ck# 754 | Washburn Marina | -21,336.00 |
| 4-Jun | Deposit | 16,540.58 |
| 10-Jun Ck# 755 | Washburn Marina | -21,336.00 |
| 14-Jun | Deposit | 42,267.78 |
| 17-Jun Ck# 756 | Washburn Marina (Draw & sales Tax | -28,966.40 |
| 18-Jun | Deposit | 22,784.09 |
| 18-Jun Ck# 757 | Washburn Marina-Slip rental disbursment | -48,622.50 |
| 21-Jun | Deposit | 10,733.77 |
| 24-Jun Ck# 758 | Washburn Marina | -21,336.00 |
| 28-Jun | Deposit | 27,663.20 |
| 30-Jun | Interest | 0.29 |
| 1-Jul Ck# 759 | Washburn Marina | -17,876.00 |
| 5-Jul | Deposit | 39,238.62 |
| 8-Jul Ck# 760 | Washburn Marina | -17,876.00 |
| 12-Jul | Deposit | 23,623.79 |
| 15-Jul Ck# 761 | Washburn Marina | -17,876.00 |
| 19-Jul Ck# 762 | Washburn Marina | -17,876.00 |
| | Sales Tax | -3,257.47 |
| 19-Jul | Deposit | 21,795.41 |
| 29-Jul Ck# 763 | Washburn Marina | -17,876.00 |
| 29-Jul | Deposit | 10,669.83 |
| 31-Jul | Interest | 0.32 |
| 5-Aug Ck# 764 | Washburn Marina | -21,831.00 |
| 9-Aug | Deposit | 49,445.00 |
| 12-Aug Ck# 765 | Washburn Marina | -21,831.00 |
| 15-Aug | Deposit | 20,360.46 |
| 19-Aug Ck# 766 | Washburn Marina | -21,831.00 |
| 19-Aug Ck# 767 | Washurn Marina Sales Tax | -4,408.35 |
| 21-Aug | Deposit | 9,094.21 |
| 23-Aug | Deposit | 11,818.44 |
| 26-Aug Ck# 768 | Washburn Marina | -21,830.00 |
| 30-Aug | Deposit | 22,515.82 |
| 31-Aug | Interest | 0.33 |
| 3-Sep Ck# 769 | Washburn Marina | -19,699.00 |
| 9-Sep Ck# 770 | Washburn Marina | -19,699.00 |
| 9-Sep | Deposit | 24,598.19 |
| 13-Sep | Deposit | 40,074.18 |
| 16-Sep Ck# 771 | Washburn Marina | -19,699.00 |
| 20-Sep | Deposit | 21,022.92 |
| 23-Sep Ck# 772 | Washburn Marina | -19,700.00 |
| | Sales Tax | -5,143.95 |
| 27-Sep | Deposit | 28,008.86 |
| 30-Sep | Interest | 0.44 |
| 1-Oct Ck# 773 | Washburn Marina | -18,080.00 |
| 7-Oct Ck# 774 | Washburn Marina | -18,080.00 |
| 9-Oct | Deposit | 35,263.43 |

Balance as of 10/9/19

81,188.04

Harbor Pass Book - 2019

| | |
|---|---------------------|
| 12/31/2018 Balance Carried Forward | \$454,140.46 |
| 24-Jan Bremer Band - Loan Payment | -8,509.85 |
| Jan Office Fringe | -95.62 |
| Smithgroup | -22,127.00 |
| Smithgroup | -18,541.00 |
| 31-Jan Interest | 153.71 |
| 8-Feb Deposit -Grant Draw | 398,867.63 |
| 13-Feb Jan Payroll | -768.20 |
| Walkie's Diesel & Marine Service | -1,067.26 |
| Wis. Harbor Towns Association | -250.00 |
| Smithgroup | -25,327.00 |
| Feb Office Fringe | -95.62 |
| 26-Feb Michels Foundation-Draw 2 | -580,599.83 |
| 28-Feb Interest | 304.45 |
| 8-Mar Deposit-Nelson Dock Rent | 1,152.00 |
| 11-Mar Deposit-Pearl Beach Dock Rent | 4,055.78 |
| 15-Mar Trust Fund Loan | -18,381.46 |
| 13-Mar March Office Fringe | -95.62 |
| Chamber Dues | -85.00 |
| Smithgroup | -22,386.00 |
| February Payroll | -756.70 |
| 28-Mar Lake Effect Builders | -17,910.00 |
| 29-Mar Interest | 59.75 |
| 12-Apr Deposit Grant | 619,549.37 |
| 17-Apr Bremer Bank - Loan Payment | -5,031.10 |
| 17-Apr Smithgroup | -3,815.00 |
| Complete Computer Solutions, Inc. | -1,059.00 |
| Washburn Marina | -3,054.86 |
| March Payroll | -1,173.61 |
| 17-Apr Slip Fees | 8,252.40 |
| Sales Tax | 473.12 |
| Annual Fee | 350.00 |
| 26-Apr Slip Fees | 13,977.60 |
| Sales Tax | 796.26 |
| Annual Fee | 500.00 |
| 30-Apr Slips | 12,651.60 |
| Sales Tax | 720.58 |
| Annual Fee | 450.00 |
| Slip # 59 Transfer | 100.00 |
| 30-Apr Interest | 871.91 |
| 3-May Slip Fees | 29,203.20 |
| Sales Tax | 1,446.66 |
| Annual Fee | 1,100.00 |
| 9-May Lake Effect Builders | -46,496.00 |
| 16-May Michels Foundation-Draw 3 | -409,617.00 |
| Washburn Marina | -315.39 |
| Smithgroup | -2,289.00 |
| Fast Lane Motor Sports | -4,301.49 |
| Lake Effect Builders | -54,088.73 |
| Pier Genius Dock Systems | -1,159.31 |
| Smithgroup | -2,289.00 |
| Office Fringe April & May | -191.24 |
| 16-May Slip Fees | 27,102.40 |
| Sales Tax | 1,542.87 |
| Annual Fee | 950.00 |
| 17-May April Sales Tax | -1,989.96 |
| 23-May Profit Share | 127,113.00 |
| Slips | 16,894.80 |

| | | |
|--------|-----------------------------------|------------|
| | Annual Fee | 650.00 |
| | Sales Tax | 1,116.31 |
| 31-May | Interest | 1,094.23 |
| 4-Jun | Slip Fees | 9,526.40 |
| | Annual Fee | 350.00 |
| | Sales Tax | 543.20 |
| 10-Jun | April Payroll | -795.25 |
| | May Payroll | -833.79 |
| | Smithgroup | -1,526.00 |
| | Office Fringe June | -95.64 |
| | May Sales Tax | -4,649.04 |
| 14-Jun | Slip Fees | 7,862.40 |
| | Annual Fee | 350.00 |
| | Sales Tax | 451.67 |
| | Slip# 91 transfer fee | 100.00 |
| 21-Jun | Slips | 8,460.40 |
| | Annual Fee | 300.00 |
| | Sales Tax | 481.82 |
| 28-Jun | Slip # 26 Transfer | 100.00 |
| 30-Jun | Interest | 882.53 |
| 8-Jul | Slip Transfer Fee #63 | 100.00 |
| | Nelson Dock Rent | 825.00 |
| 10-Jul | June Payroll | -756.77 |
| | July Fringe | -95.64 |
| | Smithgroup | -22,250.00 |
| | Cady Plumbing | -1,115.00 |
| | Spray Foam Insulation LLC | -3,500.00 |
| | Den Hartog Industries | -4,981.48 |
| | Wis. Commerical Ports Association | -250.00 |
| | C&W Trucking | -2,175.00 |
| 12-Jul | Sale of Gang Way | 6,500.00 |
| 31-Jul | Interest | 885.99 |
| 15-Aug | July Payroll | -833.79 |
| | Washburn Hardware | -446.91 |
| | August Fringe | -95.64 |
| | June Sales Tax | -862.10 |
| | John Cook | -375.00 |
| | C & W Trucking | -725.00 |
| | Washburn Marina | -775.00 |
| | Washburn Marina | -420.00 |
| | Bayfield Co. Land Records | -333.75 |
| | Smithgroup | -4,450.00 |
| | Todd's Redi-Mix | -482.40 |
| | Cabinet w/life rings | -698.00 |
| 21-Aug | Slip #106 transfer | 100.00 |
| 29-Aug | Grant | 217,089.00 |
| 30-Aug | Interest | 837.00 |
| 12-Sep | Coal Dock Rent | 9,158.00 |
| 12-Sep | Bal of slip fees & sales tax | 286.06 |
| 12-Sep | August Payroll | -1,135.05 |
| | Wiikwaibaan Inini, Inc. | -2,825.00 |
| | Smithgroup | -2,289.00 |
| | Smithgroup | -1,780.00 |
| | C&W Trucking | -1,740.00 |
| | Sept. Fringe | -95.64 |
| | Sales Tax | -151.45 |
| 30-Sep | Interest | 1,124.43 |
| 8-Oct | Bremer Bank - Loan Payment | -43,259.06 |
| | Michels Foundation | -54,998.32 |

Balance as of 10/8/19

\$576,292.42

760834

JOSEPH PEZDERIC

61875 US HWY 63

MASON, WI 54856

(715) 765-4584

| | | | |
|--|------|------------------|-------------------------------------|
| CUSTOMER'S ORDER NO. 373-5050 | | DATE 09-19-19 | |
| NAME: WASHBURN MARINA | | | |
| ADDRESS: 7 MARINA DR. | | | |
| CITY, STATE, ZIP WASHBURN WI. 54891 | | | |
| SOLD BY: | CASH | C.O.D. | CHARGE |
| | | | <input checked="" type="checkbox"/> |
| | | | ON ACCT. |
| | | | MOSE RTD. |
| | | | PAID OUT |

| QUANTITY | DESCRIPTION | PRICE | AMOUNT |
|--------------|------------------------------|--------------------|--------|
| 1 | MARINA | | |
| 2 | TRANS LIFT | | |
| 3 | | | |
| 4 | DISASSEMBLE / REMOVE LARGE | | |
| 5 | DRIVE WHEELS & AXLE ASSY | | |
| 6 | | | |
| 7 | WELD AXLE HUB UNIT AT | | |
| 8 | CRACKED OUT AREA | | |
| 9 | | | |
| 10 | REASSEMBLE / CRANE TRUCK USE | | |
| 11 | WELDING | \$1,440. | 00 |
| 12 | | | |
| 13 | TWO TRIPS TO WASHBURN | \$300. | 00 |
| 14 | | \$1,740. | 00 |
| 15 | | | |
| RECEIVED BY: | | TOTAL - \$1,740.00 | |

OK

 0930 19

210-00- 53540-342-000

INVOICE

SMITHGROUP

SMITHGROUP, INC

201 Depot Street, Second Floor
Ann Arbor, MI 48104
T 734.669.2736 F 734.780.8467
smithgroup.com

September 17, 2019

Project No: 11515

Invoice No: 0141478

Invoice Total \$2,670.00

Mr. Scott Kluver
City Administrator
City of Washburn, Wisconsin
119 Washington Ave
PO Box 638
Washburn, WI 54891

210-53540-805

Professional Services from July 27, 2019 to August 30, 2019

Contract 000 Washburn Thompson's West End Park Launch Dock Replacement
Fee

| | | | |
|------------------|-----------|----------------------------|--------------------------|
| Total Fee | 44,500.00 | | |
| Percent Complete | 70.00 | Total Earned | 31,150.00 |
| | | Previous Fee Billing | 28,480.00 |
| | | Current Fee Billing | 2,670.00 |
| | | Total Fee | 2,670.00 |
| | | Total this Contract | \$2,670.00 |
| | | Total this Invoice | <u>\$2,670.00</u> |

Outstanding Invoices

| Number | Date | Balance |
|--------------|----------|-----------------|
| 0140640 | 8/7/2019 | 1,780.00 |
| Total | | 1,780.00 |

"BE GREEN" - to receive your invoices via e-mail,
please contact Kim at the number above

SmithGroup PM

Christopher Devick

DUE AND PAYABLE UPON RECEIPT

Electronic Payments: SmithGroup, Comerica Bank (CMCA) #072000096, Account #1850611219

Washburn, WI 54881
P.O. Box 485



NOTIFICATION OF PENDING SLIP ASSIGNMENT

Date of Offer: 9/24/19

Slip Description: Pier 3, Slip #121, Size: 13 x 28

Offered Price: \$9,000.00

Terms:

Maintenance Fees Due by Buyer: \$0.00

Slip Rental Proceeds Due to Buyer: \$0.00

Registration Fees Paid by: Seller

Seller: Timothy K. Giddings

Buyer: Katheryn Erickson

Transfer Processed by: Washburn Marina

RESPONSE REQUIRED BY: October 16, 2019

Greetings Washburn Harbor Commission:

You are being advised of the above pending slip sale to a non-slip holder. Please consider this Assignment of Boat/Slip and render your authorization or decline no later than the Response Required By date as indicated above.

Sincerely,

A handwritten signature in black ink, appearing to read "Michelle Shrider".

Michelle Shrider, CMM
General Manager

Washburn Marina
Balance Sheet
As of September 30, 2019

| | <u>Sep 30, 19</u> | | |
|--|--------------------------|---|--------------------------|
| ASSETS | | LIABILITIES & EQUITY | |
| Current Assets | | Liabilities | |
| Checking/Savings | | Current Liabilities | |
| 1-1100 · Cash | | Accounts Payable | |
| 1-1110 · Checking | 17,645.19 | 2-1100 · Accounts Payable | 29,021.86 |
| 1-1120 · Petty Cash | 931.46 | Total Accounts Payable | 29,021.86 |
| Total 1-1100 · Cash | <u>18,576.65</u> | Credit Cards | |
| Total Checking/Savings | 18,576.65 | 2-1110 · Credit Card Payable | 5,325.68 |
| Accounts Receivable | | Total Credit Cards | 5,325.68 |
| 1-1200 · Accounts Receivable | | Other Current Liabilities | |
| 1-1210 · Billed Invoices | 81,498.92 | 2-1300 · Payroll Liabilities | |
| Total 1-1200 · Accounts Receivable | <u>81,498.92</u> | 2-1310 · Employee Health Benefits | 0.14 |
| Total Accounts Receivable | 81,498.92 | 2-1320 · Unemployment Comp Tax | 417.98 |
| Other Current Assets | | Total 2-1300 · Payroll Liabilities | 418.12 |
| 1-1300 · Ship Store Inventory | | 2-1400 · Tax Liabilities | |
| 1-1311 · Clothing | 561.84 | 2-1410 · Sales Tax Payable | 4,315.20 |
| 1-1312 · Consumables | 67.34 | Total 2-1400 · Tax Liabilities | 4,315.20 |
| 1-1313 · Marine Supplies | 72,273.64 | 2-1500 · Other Liabilities | |
| 1-1314 · Personal Items | 2,331.48 | 2-1520 · Deferred Unearned Revenue | |
| 1-1316 · Diesel Fuel | 4,579.76 | 2-1521 · Slip Rent and Sales | 8,452.26 |
| 1-1317 · Gasoline | 4,071.02 | 2-1522 · Gift Certificates Outstanding | 192.88 |
| 1-1318 · Service Parts | 461.98 | 2-1523 · Haul Out, Storage, Launch | 34,450.79 |
| 1-1319 · Slow Moving Contra | 935.22 | Total 2-1520 · Deferred Unearned Revenue | 43,095.93 |
| Total 1-1300 · Ship Store Inventory | <u>85,282.28</u> | 2-1530 · Refundable Deposits | 4,245.30 |
| 1-1330 · Notes Receivable | -273.92 | Total 2-1500 · Other Liabilities | 47,341.23 |
| 1-1340 · Prepaid Expenses | 5,697.66 | Total Other Current Liabilities | 52,074.55 |
| 12000 · Undeposited Funds | 10,685.35 | Total Current Liabilities | 86,422.09 |
| Total Other Current Assets | <u>101,391.37</u> | Total Liabilities | 86,422.09 |
| Total Current Assets | 201,466.94 | Equity | |
| Fixed Assets | | 3-3000 · Retained Earnings | 16,904.32 |
| 1-2100 · Furniture, Fixtures, Equipment | 1,528.47 | Net Income | 99,669.00 |
| Total Fixed Assets | <u>1,528.47</u> | Total Equity | 116,573.32 |
| TOTAL ASSETS | <u><u>202,995.41</u></u> | TOTAL LIABILITIES & EQUITY | <u><u>202,995.41</u></u> |

Washburn Marina
Washburn Marina Budget vs. Actual
September 2019

| BUDGET V ACTUAL | | | | | | | | |
|--------------------------------|------------------|------------------|-------------------|-----------------|-------------------|-------------------|-------------------|----------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | Apr - Sep 19 | Budget | \$ Over Budget | % of Budget |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-1000 · Facility Income | 6,666.29 | 3,000.00 | 3,666.29 | 222.21% | 148,992.66 | 128,500.00 | 20,492.66 | 115.95% |
| 4-2000 · Service Dept Income | 37,498.24 | 55,633.00 | -18,134.76 | 67.4% | 369,830.53 | 346,625.00 | 23,205.53 | 106.7% |
| 4-3000 · Ship Store Income | 18,301.47 | 23,550.00 | -5,248.53 | 77.71% | 149,507.87 | 166,430.00 | -16,922.13 | 89.83% |
| Total Income | 62,466.00 | 82,183.00 | -19,717.00 | 76.01% | 668,331.06 | 641,555.00 | 26,776.06 | 104.17% |
| Cost of Goods Sold | | | | | | | | |
| 5-2000 · Service Dept COGS | 7,103.90 | 13,716.00 | -6,612.10 | 51.79% | 116,651.18 | 90,193.00 | 26,458.18 | 129.34% |
| 5-3000 · Ship Store COGS | 13,334.73 | 17,498.00 | -4,163.27 | 76.21% | 109,205.90 | 122,516.00 | -13,310.10 | 89.14% |
| Total COGS | 20,438.63 | 31,214.00 | -10,775.37 | 65.48% | 225,857.08 | 212,709.00 | 13,148.08 | 106.18% |
| Gross Profit | 42,027.37 | 50,969.00 | -8,941.63 | 82.46% | 442,473.98 | 428,846.00 | 13,627.98 | 103.18% |
| Expense | | | | | | | | |
| 6-1000 · Facility Expenses | 4,182.26 | 6,750.00 | -2,567.74 | 61.96% | 28,247.74 | 29,150.00 | -902.26 | 96.91% |
| 6-2000 · Service Dept Expenses | 14,618.50 | 12,536.00 | 2,082.50 | 116.61% | 63,713.89 | 74,199.00 | -10,485.11 | 85.87% |
| 6-3000 · Ship Store Expenses | 7,015.83 | 7,483.00 | -467.17 | 93.76% | 39,098.60 | 45,466.00 | -6,367.40 | 86.0% |
| 6-4000 · General Expenses | 20,174.67 | 20,817.00 | -642.33 | 96.91% | 141,307.96 | 135,735.00 | 5,572.96 | 104.11% |
| Total Expense | 45,991.26 | 47,586.00 | -1,594.74 | 96.65% | 272,368.19 | 284,550.00 | -12,181.81 | 95.72% |
| Net Ordinary Income | -3,963.89 | 3,383.00 | -7,346.89 | -117.17% | 170,105.79 | 144,296.00 | 25,809.79 | 117.89% |
| Net Income | -3,963.89 | 3,383.00 | -7,346.89 | -117.17% | 170,105.79 | 144,296.00 | 25,809.79 | 117.89% |

| PREVIOUS YEAR COMPARISON | | | | | | | | |
|--------------------------------|------------------|------------------|-------------------|----------------|-------------------|-------------------|------------------|---------------|
| | Sep 19 | Sep 18 | \$ Change | % Change | Apr - Sep 19 | Apr - Sep 18 | \$ Change | % Change |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-1000 · Facility Income | 6,666.29 | 4,521.55 | 2,144.74 | 47.43% | 148,992.66 | 141,649.40 | 7,343.26 | 5.18% |
| 4-2000 · Service Dept Income | 37,498.24 | 43,776.91 | -6,278.67 | -14.34% | 369,830.53 | 334,423.69 | 35,406.84 | 10.59% |
| 4-3000 · Ship Store Income | 18,301.47 | 23,945.59 | -5,644.12 | -23.57% | 149,507.87 | 161,976.07 | -12,468.20 | -7.7% |
| Total Income | 62,466.00 | 72,244.05 | -9,778.05 | -13.54% | 668,331.06 | 638,049.16 | 30,281.90 | 4.75% |
| Cost of Goods Sold | | | | | | | | |
| 5-2000 · Service Dept COGS | 7,103.90 | 12,731.66 | -5,627.76 | -44.2% | 116,651.18 | 112,297.59 | 4,353.59 | 3.88% |
| 5-3000 · Ship Store COGS | 13,334.73 | 18,286.08 | -4,951.35 | -27.08% | 109,205.90 | 121,606.04 | -12,400.14 | -10.2% |
| Total COGS | 20,438.63 | 31,017.74 | -10,579.11 | -34.11% | 225,857.08 | 233,903.63 | -8,046.55 | -3.44% |
| Gross Profit | 42,027.37 | 41,226.31 | 801.06 | 1.94% | 442,473.98 | 404,145.53 | 38,328.45 | 9.48% |
| Expense | | | | | | | | |
| 6-1000 · Facility Expenses | 4,182.26 | 5,984.42 | -1,802.16 | -30.11% | 28,247.74 | 28,068.04 | 179.70 | 0.64% |
| 6-2000 · Service Dept Expenses | 14,618.50 | 13,562.90 | 1,055.60 | 7.78% | 63,713.89 | 65,717.45 | -2,003.56 | -3.05% |
| 6-3000 · Ship Store Expenses | 7,015.83 | 7,295.21 | -279.38 | -3.83% | 39,098.60 | 41,731.57 | -2,632.97 | -6.31% |
| 6-4000 · General Expenses | 20,174.67 | 21,189.84 | -1,015.17 | -4.79% | 141,307.96 | 132,204.42 | 9,103.54 | 6.89% |
| Total Expense | 45,991.26 | 48,032.37 | -2,041.11 | -4.25% | 272,368.19 | 267,721.48 | 4,646.71 | 1.74% |
| Net Ordinary Income | -3,963.89 | -6,806.06 | 2,842.17 | 41.76% | 170,105.79 | 136,424.05 | 33,681.74 | 24.69% |
| Net Income | -3,963.89 | -6,806.06 | 2,842.17 | 41.76% | 170,105.79 | 136,424.05 | 33,681.74 | 24.69% |

Washburn Marina Washburn Marina Budget vs. Actual September 2019

| BUDGET V ACTUAL | | | | | Apr - Sep | | | |
|--|------------------|------------------|-------------------|----------------|-------------------|-------------------|-------------------|----------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | 19 | Budget | \$ Over Budget | % of Budget |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-1000 · Facility Income | | | | | | | | |
| 4-1100 · In-Season | 2,033.64 | 1,500.00 | 533.64 | 135.58% | 132,987.26 | 124,500.00 | 8,487.26 | 106.82% |
| 4-1200 · Off-Season | 4,564.00 | 1,000.00 | 3,564.00 | 456.4% | 13,809.00 | 1,000.00 | 12,809.00 | 1,380.9% |
| 4-1400 · Misc Services | 68.65 | 500.00 | -431.35 | 13.73% | 2,196.40 | 3,000.00 | -803.60 | 73.21% |
| Total 4-1000 · Facility Income | 6,666.29 | 3,000.00 | 3,666.29 | 222.21% | 148,992.66 | 128,500.00 | 20,492.66 | 115.95% |
| 4-2000 · Service Dept Income | | | | | | | | |
| 4-2100 · Labor | | | | | | | | |
| 4-2111 · Electrical-Plumbing | 918.00 | 9,097.00 | -8,179.00 | 10.09% | 48,540.00 | 48,335.00 | 205.00 | 100.42% |
| 4-2112 · Fiberglass-Woodwork | 4,437.00 | 13,645.00 | -9,208.00 | 32.52% | 61,592.00 | 65,741.00 | -4,149.00 | 93.69% |
| 4-2113 · Mechanical | 8,678.57 | 10,006.00 | -1,327.43 | 86.73% | 73,250.77 | 71,673.00 | 1,577.77 | 102.2% |
| 4-2114 · Rigging | 406.00 | 1,819.00 | -1,413.00 | 22.32% | 11,864.00 | 12,405.00 | -541.00 | 95.64% |
| 4-2120 · Unit Billed Services | | | | | | | | |
| 4-2121 · Haul Out/Launch | 18,039.10 | 9,169.00 | 8,870.10 | 196.74% | 92,471.83 | 79,691.00 | 12,780.83 | 116.04% |
| 4-2122 · Other Unit Billed | 1,253.00 | 1,747.00 | -494.00 | 71.72% | 7,386.00 | 15,180.00 | -7,794.00 | 48.66% |
| Total 4-2120 · Unit Billed Services | 19,292.10 | 10,916.00 | 8,376.10 | 176.73% | 99,857.83 | 94,871.00 | 4,986.83 | 105.26% |
| Total 4-2100 · Labor | 33,731.67 | 45,483.00 | -11,751.33 | 74.16% | 295,104.60 | 293,025.00 | 2,079.60 | 100.71% |
| 4-2200 · Materials | 1,599.10 | 7,500.00 | -5,900.90 | 21.32% | 68,243.59 | 46,000.00 | 22,243.59 | 148.36% |
| 4-2300 · Contract Services | 0.00 | 0.00 | 0.00 | 0.0% | 345.00 | 1,000.00 | -655.00 | 34.5% |
| 4-2400 · Misc Charges | 2,167.47 | 2,750.00 | -582.53 | 78.82% | 6,137.34 | 7,200.00 | -1,062.66 | 85.24% |
| 4-2500 · Credit/Refunds | 0.00 | -100.00 | 100.00 | 0.0% | 0.00 | -600.00 | 600.00 | 0.0% |
| Total 4-2000 · Service Dept Income | 37,498.24 | 55,633.00 | -18,134.76 | 67.4% | 369,830.53 | 346,625.00 | 23,205.53 | 106.7% |
| 4-3000 · Ship Store Income | | | | | | | | |
| 4-3100 · Store Sales | | | | | | | | |
| 4-3110 · Clothing | 819.51 | 500.00 | 319.51 | 163.9% | 3,108.02 | 3,000.00 | 108.02 | 103.6% |
| 4-3120 · Consumables | 150.76 | 150.00 | 0.76 | 100.51% | 1,318.48 | 1,350.00 | -31.52 | 97.67% |
| 4-3130 · Marine Supplies | 6,160.96 | 10,000.00 | -3,839.04 | 61.61% | 62,037.89 | 74,000.00 | -11,962.11 | 83.84% |
| 4-3140 · Personal Items | 1,282.10 | 1,000.00 | 282.10 | 128.21% | 5,474.49 | 4,050.00 | 1,424.49 | 135.17% |
| 4-3150 · Special Orders | 1,140.47 | 1,500.00 | -359.53 | 76.03% | 15,804.80 | 27,500.00 | -11,695.20 | 57.47% |
| Total 4-3100 · Store Sales | 9,553.80 | 13,150.00 | -3,596.20 | 72.65% | 87,743.68 | 109,900.00 | -22,156.32 | 79.84% |
| 4-3200 · Fuel Dock Sales | | | | | | | | |
| 4-3210 · Diesel | 2,439.63 | 2,000.00 | 439.63 | 121.98% | 12,865.48 | 8,500.00 | 4,365.48 | 151.36% |
| 4-3220 · Gasoline | 6,014.16 | 8,000.00 | -1,985.84 | 75.18% | 47,713.71 | 46,500.00 | 1,213.71 | 102.61% |
| 4-3230 · Pump Out | 293.88 | 400.00 | -106.12 | 73.47% | 1,185.00 | 1,530.00 | -345.00 | 77.45% |
| Total 4-3200 · Fuel Dock Sales | 8,747.67 | 10,400.00 | -1,652.33 | 84.11% | 61,764.19 | 56,530.00 | 5,234.19 | 109.26% |
| Total 4-3000 · Ship Store Income | 18,301.47 | 23,550.00 | -5,248.53 | 77.71% | 149,507.87 | 166,430.00 | -16,922.13 | 89.83% |
| Total Income | 62,466.00 | 82,183.00 | -19,717.00 | 76.01% | 668,331.06 | 641,555.00 | 26,776.06 | 104.17% |
| Cost of Goods Sold | | | | | | | | |
| 5-2000 · Service Dept COGS | | | | | | | | |
| 5-2100 · Labor | | | | | | | | |
| 5-2110 · Billable Hourly Labor | | | | | | | | |
| 5-2111 · Electrical-Plumbing | 518.08 | 1,185.00 | -666.92 | 43.72% | 12,107.21 | 7,992.00 | 4,115.21 | 151.49% |
| 5-2112 · Fiberglass-Woodworking | 759.39 | 3,217.00 | -2,457.61 | 23.61% | 19,988.51 | 21,695.00 | -1,706.49 | 92.13% |
| 5-2113 · Mechanical | 3,292.13 | 1,693.00 | 1,599.13 | 194.46% | 16,999.17 | 11,418.00 | 5,581.17 | 148.88% |

Washburn Marina Washburn Marina Budget vs. Actual September 2019

| BUDGET V ACTUAL | | | | | Apr - Sep | | | |
|---|------------------|------------------|-------------------|----------------|-------------------|-------------------|-------------------|----------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | 19 | Budget | \$ Over Budget | % of Budget |
| 5-2114 · Rigging | 32.54 | 339.00 | -306.46 | 9.6% | 2,545.11 | 2,285.00 | 260.11 | 111.38% |
| Total 5-2110 · Billable Hourly Labor | 4,602.14 | 6,434.00 | -1,831.86 | 71.53% | 51,640.00 | 43,390.00 | 8,250.00 | 119.01% |
| 5-2120 · Unit Billed Services | | | | | | | | |
| 5-2121 · Haul Out/Launch | 1,487.90 | 1,707.00 | -219.10 | 87.17% | 14,227.06 | 11,510.00 | 2,717.06 | 123.61% |
| 5-2122 · Other | 0.00 | 325.00 | -325.00 | 0.0% | 99.39 | 2,193.00 | -2,093.61 | 4.53% |
| Total 5-2120 · Unit Billed Services | 1,487.90 | 2,032.00 | -544.10 | 73.22% | 14,326.45 | 13,703.00 | 623.45 | 104.55% |
| 5-2100 · Labor - Other | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% |
| Total 5-2100 · Labor | 6,090.04 | 8,466.00 | -2,375.96 | 71.94% | 65,966.45 | 57,093.00 | 8,873.45 | 115.54% |
| 5-2200 · Subcontract Services | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 900.00 | -900.00 | 0.0% |
| 5-2300 · Materials | 1,013.86 | 5,250.00 | -4,236.14 | 19.31% | 50,684.73 | 32,200.00 | 18,484.73 | 157.41% |
| Total 5-2000 · Service Dept COGS | 7,103.90 | 13,716.00 | -6,612.10 | 51.79% | 116,651.18 | 90,193.00 | 26,458.18 | 129.34% |
| 5-3000 · Ship Store COGS | | | | | | | | |
| 5-3100 · Store Sales | | | | | | | | |
| 5-3110 · Clothing | 635.59 | 400.00 | 235.59 | 158.9% | 2,228.35 | 2,400.00 | -171.65 | 92.85% |
| 5-3120 · Consumables | 102.36 | 113.00 | -10.64 | 90.58% | 892.70 | 1,013.00 | -120.30 | 88.12% |
| 5-3130 · Marine Supplies | 4,290.11 | 6,500.00 | -2,209.89 | 66.0% | 42,511.34 | 48,100.00 | -5,588.66 | 88.38% |
| 5-3140 · Personal Items | 1,076.96 | 760.00 | 316.96 | 141.71% | 3,964.33 | 3,078.00 | 886.33 | 128.8% |
| 5-3150 · Special Orders | 1,019.87 | 1,125.00 | -105.13 | 90.66% | 12,976.82 | 20,625.00 | -7,648.18 | 62.92% |
| Total 5-3100 · Store Sales | 7,124.89 | 8,898.00 | -1,773.11 | 80.07% | 62,573.54 | 75,216.00 | -12,642.46 | 83.19% |
| 5-3200 · Fuel Dock Sales | | | | | | | | |
| 5-3210 · Diesel | 1,820.62 | 1,720.00 | 100.62 | 105.85% | 9,974.44 | 7,310.00 | 2,664.44 | 136.45% |
| 5-3220 · Gasoline | 4,389.22 | 6,880.00 | -2,490.78 | 63.8% | 36,657.92 | 39,990.00 | -3,332.08 | 91.67% |
| Total 5-3200 · Fuel Dock Sales | 6,209.84 | 8,600.00 | -2,390.16 | 72.21% | 46,632.36 | 47,300.00 | -667.64 | 98.59% |
| Total 5-3000 · Ship Store COGS | 13,334.73 | 17,498.00 | -4,163.27 | 76.21% | 109,205.90 | 122,516.00 | -13,310.10 | 89.14% |
| Total COGS | 20,438.63 | 31,214.00 | -10,775.37 | 65.48% | 225,857.08 | 212,709.00 | 13,148.08 | 106.18% |
| Gross Profit | 42,027.37 | 50,969.00 | -8,941.63 | 82.46% | 442,473.98 | 428,846.00 | 13,627.98 | 103.18% |
| Expense | | | | | | | | |
| 6-1000 · Facility Expenses | | | | | | | | |
| 6-1100 · Utilities | | | | | | | | |
| 6-1110 · Marina | 729.18 | 2,200.00 | -1,470.82 | 33.15% | 4,818.39 | 5,950.00 | -1,131.61 | 80.98% |
| 6-1120 · Buildings/Grounds | 1,301.00 | 2,200.00 | -899.00 | 59.14% | 7,582.27 | 9,700.00 | -2,117.73 | 78.17% |
| Total 6-1100 · Utilities | 2,030.18 | 4,400.00 | -2,369.82 | 46.14% | 12,400.66 | 15,650.00 | -3,249.34 | 79.24% |
| 6-1200 · Maintenance & Supplies | | | | | | | | |
| 6-1210 · Marina | 913.55 | 600.00 | 313.55 | 152.26% | 3,094.24 | 3,000.00 | 94.24 | 103.14% |
| 6-1220 · Buildings/Grounds | 1,238.53 | 1,250.00 | -11.47 | 99.08% | 12,752.84 | 7,500.00 | 5,252.84 | 170.04% |
| Total 6-1200 · Maintenance & Supplies | 2,152.08 | 1,850.00 | 302.08 | 116.33% | 15,847.08 | 10,500.00 | 5,347.08 | 150.93% |
| 6-1300 · Contingent Expense | 0.00 | 500.00 | -500.00 | 0.0% | 0.00 | 3,000.00 | -3,000.00 | 0.0% |
| Total 6-1000 · Facility Expenses | 4,182.26 | 6,750.00 | -2,567.74 | 61.96% | 28,247.74 | 29,150.00 | -902.26 | 96.91% |
| 6-2000 · Service Dept Expenses | | | | | | | | |
| 6-2100 · Non-Billable Wages & Taxes | | | | | | | | |
| 6-2110 · Non-Billable Salary & Wages | | | | | | | | |
| 6-2111 · Administrative | 2,157.94 | 3,440.00 | -1,282.06 | 62.73% | 18,105.84 | 20,852.00 | -2,746.16 | 86.83% |
| 6-2112 · Warranty/Credit | 66.19 | 491.00 | -424.81 | 13.48% | 1,359.40 | 2,977.00 | -1,617.60 | 45.66% |
| 6-2113 · General Maintenance | 2,412.59 | 983.00 | 1,429.59 | 245.43% | 4,322.46 | 5,957.00 | -1,634.54 | 72.56% |
| Total 6-2110 · Non-Billable Salary & Wages | 4,636.72 | 4,914.00 | -277.28 | 94.36% | 23,787.70 | 29,786.00 | -5,998.30 | 79.86% |

Washburn Marina Washburn Marina Budget vs. Actual September 2019

| BUDGET V ACTUAL | | | | | Apr - Sep | | | |
|--|------------------|------------------|-----------------|----------------|------------------|------------------|-------------------|---------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | 19 | Budget | \$ Over Budget | % of Budget |
| 6-2120 · FICA/Medicare | 1,121.36 | 1,156.00 | -34.64 | 97.0% | 7,440.83 | 7,514.00 | -73.17 | 99.03% |
| 6-2130 · Unemployment Compensation | 49.82 | 50.00 | -0.18 | 99.64% | 1,399.82 | 560.00 | 839.82 | 249.97% |
| 6-2140 · Workers Compensation | 417.18 | 628.00 | -210.82 | 66.43% | 3,173.89 | 3,768.00 | -594.11 | 84.23% |
| Total 6-2100 · Non-Billable Wages & Taxes | 6,225.08 | 6,748.00 | -522.92 | 92.25% | 35,802.24 | 41,628.00 | -5,825.76 | 86.01% |
| 6-2200 · Employee Benefits | | | | | | | | |
| 6-2210 · Holiday Pay | 682.56 | 683.00 | -0.44 | 99.94% | 2,047.68 | 2,049.00 | -1.32 | 99.94% |
| 6-2220 · Personal Time Compensation | 2,820.03 | 1,045.00 | 1,775.03 | 269.86% | 5,728.04 | 6,270.00 | -541.96 | 91.36% |
| 6-2230 · Health Insurance | 1,145.57 | 1,439.00 | -293.43 | 79.61% | 6,834.97 | 8,634.00 | -1,799.03 | 79.16% |
| 6-2240 · Retirement Plan | 392.04 | 453.00 | -60.96 | 86.54% | 2,602.87 | 2,945.00 | -342.13 | 88.38% |
| Total 6-2200 · Employee Benefits | 5,040.20 | 3,620.00 | 1,420.20 | 139.23% | 17,213.56 | 19,898.00 | -2,684.44 | 86.51% |
| 6-2310 · Education & Training | 166.67 | 167.00 | -0.33 | 99.8% | 1,080.60 | 1,002.00 | 78.60 | 107.84% |
| 6-2320 · Equipment Maintenance | 1,138.92 | 525.00 | 613.92 | 216.94% | 3,471.76 | 3,340.00 | 131.76 | 103.95% |
| 6-2330 · Freight & Shipping | 77.64 | 250.00 | -172.36 | 31.06% | 2,209.13 | 1,500.00 | 709.13 | 147.28% |
| 6-2340 · Hazardous Waste Removal | 0.00 | 500.00 | -500.00 | 0.0% | 40.00 | 850.00 | -810.00 | 4.71% |
| 6-2350 · Small Tools | 228.90 | 410.00 | -181.10 | 55.83% | 3,294.65 | 2,460.00 | 834.65 | 133.93% |
| 6-2360 · Supplies | 1,648.51 | 0.00 | 1,648.51 | 100.0% | -1,378.73 | 0.00 | -1,378.73 | 100.0% |
| 6-2370 · Travel/Lodging/Meals | 0.00 | 50.00 | -50.00 | 0.0% | 469.93 | 200.00 | 269.93 | 234.97% |
| 6-2380 · Uniforms | 0.00 | 25.00 | -25.00 | 0.0% | 773.89 | 1,875.00 | -1,101.11 | 41.27% |
| 6-2390 · Utilities | 92.58 | 91.00 | 1.58 | 101.74% | 467.95 | 546.00 | -78.05 | 85.71% |
| 6-2400 · Warranty Parts | 0.00 | 150.00 | -150.00 | 0.0% | 268.91 | 900.00 | -631.09 | 29.88% |
| Total 6-2000 · Service Dept Expenses | 14,618.50 | 12,536.00 | 2,082.50 | 116.61% | 63,713.89 | 74,199.00 | -10,485.11 | 85.87% |
| 6-3000 · Ship Store Expenses | | | | | | | | |
| 6-3100 · Wages & Taxes | | | | | | | | |
| 6-3110 · Regular & OT Wages | 4,495.76 | 5,099.00 | -603.24 | 88.17% | 27,919.63 | 31,139.00 | -3,219.37 | 89.66% |
| 6-3120 · FICA/Medicare | 447.84 | 439.00 | 8.84 | 102.01% | 2,152.73 | 2,623.00 | -470.27 | 82.07% |
| 6-3130 · Unemployment Compensation | 19.90 | 20.00 | -0.10 | 99.5% | 339.13 | 160.00 | 179.13 | 211.96% |
| 6-3140 · Workers Compensation | 166.61 | 304.00 | -137.39 | 54.81% | 1,004.04 | 1,824.00 | -819.96 | 55.05% |
| Total 6-3100 · Wages & Taxes | 5,130.11 | 5,862.00 | -731.89 | 87.52% | 31,415.53 | 35,746.00 | -4,330.47 | 87.89% |
| 6-3200 · Employee Benefits | | | | | | | | |
| 6-3210 · Holiday Pay | 233.60 | 228.00 | 5.60 | 102.46% | 700.80 | 684.00 | 16.80 | 102.46% |
| 6-3220 · Personal Time Compensation | 797.20 | 409.00 | 388.20 | 194.91% | 1,879.01 | 2,454.00 | -574.99 | 76.57% |
| 6-3230 · Health Insurance | 412.87 | 412.00 | 0.87 | 100.21% | 2,456.85 | 2,472.00 | -15.15 | 99.39% |
| 6-3240 · Retirement Plan | 191.48 | 156.00 | 35.48 | 122.74% | 1,176.27 | 1,014.00 | 162.27 | 116.0% |
| Total 6-3200 · Employee Benefits | 1,635.15 | 1,205.00 | 430.15 | 135.7% | 6,212.93 | 6,624.00 | -411.07 | 93.79% |
| 6-3300 · Education & Training | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% |
| 6-3310 · Equipment/Maintenance | 0.00 | 25.00 | -25.00 | 0.0% | 74.27 | 150.00 | -75.73 | 49.51% |
| 6-3320 · Freight/Shipping | 157.99 | 200.00 | -42.01 | 79.0% | 828.01 | 1,200.00 | -371.99 | 69.0% |
| 6-3330 · Supplies | 0.00 | 100.00 | -100.00 | 0.0% | 87.89 | 600.00 | -512.11 | 14.65% |
| 6-3340 · Travel/Lodging/Meals | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% |
| 6-3350 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 600.00 | -600.00 | 0.0% |
| 6-3360 · Utilities | 92.58 | 91.00 | 1.58 | 101.74% | 467.98 | 546.00 | -78.02 | 85.71% |
| 6-3370 · Over/Under | 0.00 | 0.00 | 0.00 | 0.0% | 11.99 | 0.00 | 11.99 | 100.0% |
| Total 6-3000 · Ship Store Expenses | 7,015.83 | 7,483.00 | -467.17 | 93.76% | 39,098.60 | 45,466.00 | -6,367.40 | 86.0% |
| 6-4000 · General Expenses | | | | | | | | |
| 6-4100 · Wages & Taxes | | | | | | | | |
| 6-4110 · Administration Wages | 9,237.53 | 8,760.00 | 477.53 | 105.45% | 60,349.77 | 57,771.00 | 2,578.77 | 104.46% |

Washburn Marina Washburn Marina Budget vs. Actual September 2019

| BUDGET V ACTUAL | Sep 19 | | | | Apr - Sep 19 | | | |
|---|------------------|------------------|------------------|-----------------|-------------------|-------------------|-------------------|----------------|
| | Budget | \$ Over Budget | % of Budget | | Budget | \$ Over Budget | % of Budget | |
| 6-4120 · Repair/Maintenance Wages | 3,196.76 | 3,038.00 | 158.76 | 105.23% | 22,978.51 | 21,232.00 | 1,746.51 | 108.23% |
| 6-4130 · FICA/Medicare | 1,028.56 | 971.00 | 57.56 | 105.93% | 6,939.45 | 6,361.00 | 578.45 | 109.09% |
| 6-4140 · Unemployment Compensation | 45.70 | 50.00 | -4.30 | 91.4% | 792.59 | 280.00 | 512.59 | 283.07% |
| 6-4150 · Workers Compensation | 382.66 | 349.00 | 33.66 | 109.65% | 2,881.48 | 2,001.00 | 880.48 | 144.0% |
| Total 6-4100 · Wages & Taxes | 13,891.21 | 13,168.00 | 723.21 | 105.49% | 93,941.80 | 87,645.00 | 6,296.80 | 107.18% |
| 6-4200 · Employee Benefits | | | | | | | | |
| 6-4210 · Holiday Pay | 258.56 | 203.00 | 55.56 | 127.37% | 664.48 | 609.00 | 55.48 | 109.11% |
| 6-4220 · Personal Time Compensation | 0.00 | 242.00 | -242.00 | 0.0% | 1,394.63 | 1,452.00 | -57.37 | 96.05% |
| 6-4230 · Health Insurance | 1,303.52 | 1,631.00 | -327.48 | 79.92% | 7,793.98 | 9,786.00 | -1,992.02 | 79.64% |
| 6-4240 · Retirement Plan | 244.91 | 321.00 | -76.09 | 76.3% | 2,338.20 | 2,141.00 | 197.20 | 109.21% |
| Total 6-4200 · Employee Benefits | 1,806.99 | 2,397.00 | -590.01 | 75.39% | 12,191.29 | 13,988.00 | -1,796.71 | 87.16% |
| 6-4300 · Advertising & Marketing | 270.52 | 750.00 | -479.48 | 36.07% | 6,539.86 | 6,055.00 | 484.86 | 108.01% |
| 6-4310 · Contract Services | 42.77 | 38.00 | 4.77 | 112.55% | 237.78 | 228.00 | 9.78 | 104.29% |
| 6-4320 · Donations | 0.00 | 0.00 | 0.00 | 0.0% | 225.00 | 250.00 | -25.00 | 90.0% |
| 6-4330 · Education & Training | 166.66 | 167.00 | -0.34 | 99.8% | 999.96 | 1,002.00 | -2.04 | 99.8% |
| 6-4340 · Equipmt/Furnish/Sm Tools/Maint | 0.00 | 25.00 | -25.00 | 0.0% | 27.58 | 150.00 | -122.42 | 18.39% |
| 6-4350 · Insurance | 1,318.59 | 1,320.00 | -1.41 | 99.89% | 7,911.54 | 7,920.00 | -8.46 | 99.89% |
| 6-4370 · License/Permit/Fee/Dues/Subscr | 18.00 | 625.00 | -607.00 | 2.88% | 1,338.29 | 1,385.00 | -46.71 | 96.63% |
| 6-4380 · Office Supplies/Postage | 361.01 | 175.00 | 186.01 | 206.29% | 1,017.55 | 1,050.00 | -32.45 | 96.91% |
| 6-4390 · Professional Services | 390.00 | 500.00 | -110.00 | 78.0% | 3,172.71 | 3,550.00 | -377.29 | 89.37% |
| 6-4400 · Service Charges | 1,585.46 | 1,200.00 | 385.46 | 132.12% | 11,816.59 | 9,450.00 | 2,366.59 | 125.04% |
| 6-4410 · Supplies | 0.00 | 100.00 | -100.00 | 0.0% | 440.25 | 600.00 | -159.75 | 73.38% |
| 6-4420 · Travel/Lodging/Miles | 0.00 | 0.00 | 0.00 | 0.0% | 193.17 | 0.00 | 193.17 | 100.0% |
| 6-4430 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 34.56 | 350.00 | -315.44 | 9.87% |
| 6-4440 · Utilities | 305.46 | 277.00 | 28.46 | 110.27% | 1,322.32 | 1,662.00 | -339.68 | 79.56% |
| 6-4450 · Misc Expenses | 19.31 | 125.00 | -105.69 | 15.45% | 375.69 | 750.00 | -374.31 | 50.09% |
| 6-4460 · Purchases Discount | -1.31 | -50.00 | 48.69 | 2.62% | -477.98 | -300.00 | -177.98 | 159.33% |
| Total 6-4000 · General Expenses | 20,174.67 | 20,817.00 | -642.33 | 96.91% | 141,307.96 | 135,735.00 | 5,572.96 | 104.11% |
| Total Expense | 45,991.26 | 47,586.00 | -1,594.74 | 96.65% | 272,368.19 | 284,550.00 | -12,181.81 | 95.72% |
| Net Ordinary Income | -3,963.89 | 3,383.00 | -7,346.89 | -117.17% | 170,105.79 | 144,296.00 | 25,809.79 | 117.89% |
| Net Income | -3,963.89 | 3,383.00 | -7,346.89 | -117.17% | 170,105.79 | 144,296.00 | 25,809.79 | 117.89% |

**Washburn Marina
Facilities Budget vs. Actual
September 2019**

| BUDGET V ACTUAL | | | | | Apr - Sep | | | |
|--|-----------------|------------------|------------------|----------------|-------------------|-------------------|------------------|----------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | 19 | Budget | \$ Over Budget | % of Budget |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-1000 · Facility Income | | | | | | | | |
| 4-1100 · In-Season | 2,033.64 | 1,500.00 | 533.64 | 135.58% | 132,987.26 | 124,500.00 | 8,487.26 | 106.82% |
| 4-1200 · Off-Season | 4,564.00 | 1,000.00 | 3,564.00 | 456.4% | 13,809.00 | 1,000.00 | 12,809.00 | 1,380.9% |
| 4-1300 · Maintenance Fees | 0.00 | 0.00 | 0.00 | 0.0% | 137,683.20 | 137,683.00 | 0.20 | 100.0% |
| 4-1400 · Misc Services | 68.65 | 500.00 | -431.35 | 13.73% | 2,196.40 | 3,000.00 | -803.60 | 73.21% |
| Total 4-1000 · Facility Income | 6,666.29 | 3,000.00 | 3,666.29 | 222.21% | 286,675.86 | 266,183.00 | 20,492.86 | 107.7% |
| Total Income | 6,666.29 | 3,000.00 | 3,666.29 | 222.21% | 286,675.86 | 266,183.00 | 20,492.86 | 107.7% |
| Gross Profit | 6,666.29 | 3,000.00 | 3,666.29 | 222.21% | 286,675.86 | 266,183.00 | 20,492.86 | 107.7% |
| Expense | | | | | | | | |
| 6-1000 · Facility Expenses | | | | | | | | |
| 6-1100 · Utilities | | | | | | | | |
| 6-1110 · Marina | 729.18 | 2,200.00 | -1,470.82 | 33.15% | 4,818.39 | 5,950.00 | -1,131.61 | 80.98% |
| 6-1120 · Buildings/Grounds | 1,301.00 | 2,200.00 | -899.00 | 59.14% | 7,582.27 | 9,700.00 | -2,117.73 | 78.17% |
| Total 6-1100 · Utilities | 2,030.18 | 4,400.00 | -2,369.82 | 46.14% | 12,400.66 | 15,650.00 | -3,249.34 | 79.24% |
| 6-1200 · Maintenance & Supplies | | | | | | | | |
| 6-1210 · Marina | 913.55 | 600.00 | 313.55 | 152.26% | 3,094.24 | 3,000.00 | 94.24 | 103.14% |
| 6-1220 · Buildings/Grounds | 1,238.53 | 1,250.00 | -11.47 | 99.08% | 12,752.84 | 7,500.00 | 5,252.84 | 170.04% |
| Total 6-1200 · Maintenance & Supplies | 2,152.08 | 1,850.00 | 302.08 | 116.33% | 15,847.08 | 10,500.00 | 5,347.08 | 150.93% |
| 6-1300 · Contingent Expense | 0.00 | 500.00 | -500.00 | 0.0% | 0.00 | 3,000.00 | -3,000.00 | 0.0% |
| Total 6-1000 · Facility Expenses | 4,182.26 | 6,750.00 | -2,567.74 | 61.96% | 28,247.74 | 29,150.00 | -902.26 | 96.91% |
| Total Expense | 4,182.26 | 6,750.00 | -2,567.74 | 61.96% | 28,247.74 | 29,150.00 | -902.26 | 96.91% |
| Net Ordinary Income | 2,484.03 | -3,750.00 | 6,234.03 | -66.24% | 258,428.12 | 237,033.00 | 21,395.12 | 109.03% |
| Net Income | 2,484.03 | -3,750.00 | 6,234.03 | -66.24% | 258,428.12 | 237,033.00 | 21,395.12 | 109.03% |
| PREVIOUS YEAR COMPARISON | | | | | | | | |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-1000 · Facility Income | 6,666.29 | 4,521.55 | 2,144.74 | 47.43% | 286,675.86 | 279,332.60 | 7,343.26 | 2.63% |
| Total Income | 6,666.29 | 4,521.55 | 2,144.74 | 47.43% | 286,675.86 | 279,332.60 | 7,343.26 | 2.63% |
| Gross Profit | 6,666.29 | 4,521.55 | 2,144.74 | 47.43% | 286,675.86 | 279,332.60 | 7,343.26 | 2.63% |
| Expense | | | | | | | | |
| 6-1000 · Facility Expenses | 4,182.26 | 5,984.42 | -1,802.16 | -30.11% | 28,247.74 | 28,068.04 | 179.70 | 0.64% |
| Total Expense | 4,182.26 | 5,984.42 | -1,802.16 | -30.11% | 28,247.74 | 28,068.04 | 179.70 | 0.64% |
| Net Ordinary Income | 2,484.03 | -1,462.87 | 3,946.90 | 269.81% | 258,428.12 | 251,264.56 | 7,163.56 | 2.85% |
| Net Income | 2,484.03 | -1,462.87 | 3,946.90 | 269.81% | 258,428.12 | 251,264.56 | 7,163.56 | 2.85% |

Washburn Marina Service Department Budget vs. Actual September 2019

| BUDGET V ACTUAL | | | | | | | | |
|---|------------------|------------------|-------------------|----------------|-------------------|-------------------|------------------|----------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | Apr - Sep 19 | Budget | \$ Over Budget | % of Budget |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-2000 · Service Dept Income | | | | | | | | |
| 4-2100 · Labor | | | | | | | | |
| 4-2111 · Electrical-Plumbing | 918.00 | 9,097.00 | -8,179.00 | 10.09% | 48,540.00 | 48,335.00 | 205.00 | 100.42% |
| 4-2112 · Fiberglass-Woodwork | 4,437.00 | 13,645.00 | -9,208.00 | 32.52% | 61,592.00 | 65,741.00 | -4,149.00 | 93.69% |
| 4-2113 · Mechanical | 8,678.57 | 10,006.00 | -1,327.43 | 86.73% | 73,250.77 | 71,673.00 | 1,577.77 | 102.2% |
| 4-2114 · Rigging | 406.00 | 1,819.00 | -1,413.00 | 22.32% | 11,864.00 | 12,405.00 | -541.00 | 95.64% |
| 4-2120 · Unit Billed Services | | | | | | | | |
| 4-2121 · Haul Out/Launch | 18,039.10 | 9,169.00 | 8,870.10 | 196.74% | 92,471.83 | 79,691.00 | 12,780.83 | 116.04% |
| 4-2122 · Other Unit Billed | 1,253.00 | 1,747.00 | -494.00 | 71.72% | 7,386.00 | 15,180.00 | -7,794.00 | 48.66% |
| Total 4-2120 · Unit Billed Services | 19,292.10 | 10,916.00 | 8,376.10 | 176.73% | 99,857.83 | 94,871.00 | 4,986.83 | 105.26% |
| Total 4-2100 · Labor | 33,731.67 | 45,483.00 | -11,751.33 | 74.16% | 295,104.60 | 293,025.00 | 2,079.60 | 100.71% |
| 4-2200 · Materials | 1,599.10 | 7,500.00 | -5,900.90 | 21.32% | 68,243.59 | 46,000.00 | 22,243.59 | 148.36% |
| 4-2300 · Contract Services | 0.00 | 0.00 | 0.00 | 0.0% | 345.00 | 1,000.00 | -655.00 | 34.5% |
| 4-2400 · Misc Charges | 2,167.47 | 2,750.00 | -582.53 | 78.82% | 6,137.34 | 7,200.00 | -1,062.66 | 85.24% |
| 4-2500 · Credit/Refunds | 0.00 | -100.00 | 100.00 | 0.0% | 0.00 | -600.00 | 600.00 | 0.0% |
| Total 4-2000 · Service Dept Income | 37,498.24 | 55,633.00 | -18,134.76 | 67.4% | 369,830.53 | 346,625.00 | 23,205.53 | 106.7% |
| Total Income | 37,498.24 | 55,633.00 | -18,134.76 | 67.4% | 369,830.53 | 346,625.00 | 23,205.53 | 106.7% |
| Cost of Goods Sold | | | | | | | | |
| 5-2000 · Service Dept COGS | | | | | | | | |
| 5-2100 · Labor | | | | | | | | |
| 5-2110 · Billable Hourly Labor | | | | | | | | |
| 5-2111 · Electrical-Plumbing | 518.08 | 1,185.00 | -666.92 | 43.72% | 12,107.21 | 7,992.00 | 4,115.21 | 151.49% |
| 5-2112 · Fiberglass-Woodworking | 759.39 | 3,217.00 | -2,457.61 | 23.61% | 19,988.51 | 21,695.00 | -1,706.49 | 92.13% |
| 5-2113 · Mechanical | 3,292.13 | 1,693.00 | 1,599.13 | 194.46% | 16,999.17 | 11,418.00 | 5,581.17 | 148.88% |
| 5-2114 · Rigging | 32.54 | 339.00 | -306.46 | 9.6% | 2,545.11 | 2,285.00 | 260.11 | 111.38% |
| Total 5-2110 · Billable Hourly Labor | 4,602.14 | 6,434.00 | -1,831.86 | 71.53% | 51,640.00 | 43,390.00 | 8,250.00 | 119.01% |
| 5-2120 · Unit Billed Services | | | | | | | | |
| 5-2121 · Haul Out/Launch | 1,487.90 | 1,707.00 | -219.10 | 87.17% | 14,227.06 | 11,510.00 | 2,717.06 | 123.61% |
| 5-2122 · Other | 0.00 | 325.00 | -325.00 | 0.0% | 99.39 | 2,193.00 | -2,093.61 | 4.53% |
| Total 5-2120 · Unit Billed Services | 1,487.90 | 2,032.00 | -544.10 | 73.22% | 14,326.45 | 13,703.00 | 623.45 | 104.55% |
| 5-2100 · Labor - Other | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% |
| Total 5-2100 · Labor | 6,090.04 | 8,466.00 | -2,375.96 | 71.94% | 65,966.45 | 57,093.00 | 8,873.45 | 115.54% |
| 5-2200 · Subcontract Services | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 900.00 | -900.00 | 0.0% |
| 5-2300 · Materials | 1,013.86 | 5,250.00 | -4,236.14 | 19.31% | 50,684.73 | 32,200.00 | 18,484.73 | 157.41% |
| Total 5-2000 · Service Dept COGS | 7,103.90 | 13,716.00 | -6,612.10 | 51.79% | 116,651.18 | 90,193.00 | 26,458.18 | 129.34% |
| Total COGS | 7,103.90 | 13,716.00 | -6,612.10 | 51.79% | 116,651.18 | 90,193.00 | 26,458.18 | 129.34% |
| Gross Profit | 30,394.34 | 41,917.00 | -11,522.66 | 72.51% | 253,179.35 | 256,432.00 | -3,252.65 | 98.73% |
| Expense | | | | | | | | |
| 6-2000 · Service Dept Expenses | | | | | | | | |
| 6-2100 · Non-Billable Wages & Taxes | | | | | | | | |
| 6-2110 · Non-Billable Salary & Wages | | | | | | | | |
| 6-2111 · Administrative | 2,157.94 | 3,440.00 | -1,282.06 | 62.73% | 18,105.84 | 20,852.00 | -2,746.16 | 86.83% |
| 6-2112 · Warranty/Credit | 66.19 | 491.00 | -424.81 | 13.48% | 1,359.40 | 2,977.00 | -1,617.60 | 45.66% |

Washburn Marina
Service Department Budget vs. Actual
September 2019

| BUDGET V ACTUAL | | | | | Apr - Sep | | | |
|---|------------------|------------------|-------------------|----------------|-------------------|-------------------|-------------------|----------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | 19 | Budget | \$ Over Budget | % of Budget |
| 6-2113 · General Maintenance | 2,412.59 | 983.00 | 1,429.59 | 245.43% | 4,322.46 | 5,957.00 | -1,634.54 | 72.56% |
| Total 6-2110 · Non-Billable Salary & Wages | 4,636.72 | 4,914.00 | -277.28 | 94.36% | 23,787.70 | 29,786.00 | -5,998.30 | 79.86% |
| 6-2120 · FICA/Medicare | 1,121.36 | 1,156.00 | -34.64 | 97.0% | 7,440.83 | 7,514.00 | -73.17 | 99.03% |
| 6-2130 · Unemployment Compensation | 49.82 | 50.00 | -0.18 | 99.64% | 1,399.82 | 560.00 | 839.82 | 249.97% |
| 6-2140 · Workers Compensation | 417.18 | 628.00 | -210.82 | 66.43% | 3,173.89 | 3,768.00 | -594.11 | 84.23% |
| Total 6-2100 · Non-Billable Wages & Taxes | 6,225.08 | 6,748.00 | -522.92 | 92.25% | 35,802.24 | 41,628.00 | -5,825.76 | 86.01% |
| 6-2200 · Employee Benefits | | | | | | | | |
| 6-2210 · Holiday Pay | 682.56 | 683.00 | -0.44 | 99.94% | 2,047.68 | 2,049.00 | -1.32 | 99.94% |
| 6-2220 · Personal Time Compensation | 2,820.03 | 1,045.00 | 1,775.03 | 269.86% | 5,728.04 | 6,270.00 | -541.96 | 91.36% |
| 6-2230 · Health Insurance | 1,145.57 | 1,439.00 | -293.43 | 79.61% | 6,834.97 | 8,634.00 | -1,799.03 | 79.16% |
| 6-2240 · Retirement Plan | 392.04 | 453.00 | -60.96 | 86.54% | 2,602.87 | 2,945.00 | -342.13 | 88.38% |
| Total 6-2200 · Employee Benefits | 5,040.20 | 3,620.00 | 1,420.20 | 139.23% | 17,213.56 | 19,898.00 | -2,684.44 | 86.51% |
| 6-2310 · Education & Training | 166.67 | 167.00 | -0.33 | 99.8% | 1,080.60 | 1,002.00 | 78.60 | 107.84% |
| 6-2320 · Equipment Maintenance | 1,138.92 | 525.00 | 613.92 | 216.94% | 3,471.76 | 3,340.00 | 131.76 | 103.95% |
| 6-2330 · Freight & Shipping | 77.64 | 250.00 | -172.36 | 31.06% | 2,209.13 | 1,500.00 | 709.13 | 147.28% |
| 6-2340 · Hazardous Waste Removal | 0.00 | 500.00 | -500.00 | 0.0% | 40.00 | 850.00 | -810.00 | 4.71% |
| 6-2350 · Small Tools | 228.90 | 410.00 | -181.10 | 55.83% | 3,294.65 | 2,460.00 | 834.65 | 133.93% |
| 6-2360 · Supplies | 1,648.51 | 0.00 | 1,648.51 | 100.0% | -1,378.73 | 0.00 | -1,378.73 | 100.0% |
| 6-2370 · Travel/Lodging/Meals | 0.00 | 50.00 | -50.00 | 0.0% | 469.93 | 200.00 | 269.93 | 234.97% |
| 6-2380 · Uniforms | 0.00 | 25.00 | -25.00 | 0.0% | 773.89 | 1,875.00 | -1,101.11 | 41.27% |
| 6-2390 · Utilities | 92.58 | 91.00 | 1.58 | 101.74% | 467.95 | 546.00 | -78.05 | 85.71% |
| 6-2400 · Warranty Parts | 0.00 | 150.00 | -150.00 | 0.0% | 268.91 | 900.00 | -631.09 | 29.88% |
| Total 6-2000 · Service Dept Expenses | 14,618.50 | 12,536.00 | 2,082.50 | 116.61% | 63,713.89 | 74,199.00 | -10,485.11 | 85.87% |
| Total Expense | 14,618.50 | 12,536.00 | 2,082.50 | 116.61% | 63,713.89 | 74,199.00 | -10,485.11 | 85.87% |
| Net Ordinary Income | 15,775.84 | 29,381.00 | -13,605.16 | 53.69% | 189,465.46 | 182,233.00 | 7,232.46 | 103.97% |
| Net Income | 15,775.84 | 29,381.00 | -13,605.16 | 53.69% | 189,465.46 | 182,233.00 | 7,232.46 | 103.97% |

| PREVIOUS YEAR COMPARISON | | | | | Apr - Sep | | | |
|--------------------------------|------------------|------------------|------------------|----------------|-------------------|-------------------|------------------|---------------|
| | Sep 19 | Sep 18 | \$ Change | % Change | 19 | 18 | \$ Change | % Change |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-2000 · Service Dept Income | 37,498.24 | 43,776.91 | -6,278.67 | -14.34% | 369,830.53 | 334,423.69 | 35,406.84 | 10.59% |
| Total Income | 37,498.24 | 43,776.91 | -6,278.67 | -14.34% | 369,830.53 | 334,423.69 | 35,406.84 | 10.59% |
| Cost of Goods Sold | | | | | | | | |
| 5-2000 · Service Dept COGS | 7,103.90 | 12,731.66 | -5,627.76 | -44.2% | 116,651.18 | 112,297.59 | 4,353.59 | 3.88% |
| Total COGS | 7,103.90 | 12,731.66 | -5,627.76 | -44.2% | 116,651.18 | 112,297.59 | 4,353.59 | 3.88% |
| Gross Profit | 30,394.34 | 31,045.25 | -650.91 | -2.1% | 253,179.35 | 222,126.10 | 31,053.25 | 13.98% |
| Expense | | | | | | | | |
| 6-2000 · Service Dept Expenses | 14,618.50 | 13,562.90 | 1,055.60 | 7.78% | 63,713.89 | 65,717.45 | -2,003.56 | -3.05% |
| Total Expense | 14,618.50 | 13,562.90 | 1,055.60 | 7.78% | 63,713.89 | 65,717.45 | -2,003.56 | -3.05% |
| Net Ordinary Income | 15,775.84 | 17,482.35 | -1,706.51 | -9.76% | 189,465.46 | 156,408.65 | 33,056.81 | 21.14% |
| Net Income | 15,775.84 | 17,482.35 | -1,706.51 | -9.76% | 189,465.46 | 156,408.65 | 33,056.81 | 21.14% |

Washburn Marina Ship Store Budget vs. Actual September 2019

| BUDGET V ACTUAL | Sep 19 | Budget | \$ Over Budget | % of Budget | Apr - Sep 19 | Budget | \$ Over Budget | % of Budget |
|---|------------------|------------------|------------------|---------------|-------------------|-------------------|-------------------|----------------|
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-3000 · Ship Store Income | | | | | | | | |
| 4-3100 · Store Sales | | | | | | | | |
| 4-3110 · Clothing | 819.51 | 500.00 | 319.51 | 163.9% | 3,108.02 | 3,000.00 | 108.02 | 103.6% |
| 4-3120 · Consumables | 150.76 | 150.00 | 0.76 | 100.51% | 1,318.48 | 1,350.00 | -31.52 | 97.67% |
| 4-3130 · Marine Supplies | 6,160.96 | 10,000.00 | -3,839.04 | 61.61% | 62,037.89 | 74,000.00 | -11,962.11 | 83.84% |
| 4-3140 · Personal Items | 1,282.10 | 1,000.00 | 282.10 | 128.21% | 5,474.49 | 4,050.00 | 1,424.49 | 135.17% |
| 4-3150 · Special Orders | 1,140.47 | 1,500.00 | -359.53 | 76.03% | 15,804.80 | 27,500.00 | -11,695.20 | 57.47% |
| Total 4-3100 · Store Sales | 9,553.80 | 13,150.00 | -3,596.20 | 72.65% | 87,743.68 | 109,900.00 | -22,156.32 | 79.84% |
| 4-3200 · Fuel Dock Sales | | | | | | | | |
| 4-3210 · Diesel | 2,439.63 | 2,000.00 | 439.63 | 121.98% | 12,865.48 | 8,500.00 | 4,365.48 | 151.36% |
| 4-3220 · Gasoline | 6,014.16 | 8,000.00 | -1,985.84 | 75.18% | 47,713.71 | 46,500.00 | 1,213.71 | 102.61% |
| 4-3230 · Pump Out | 293.88 | 400.00 | -106.12 | 73.47% | 1,185.00 | 1,530.00 | -345.00 | 77.45% |
| Total 4-3200 · Fuel Dock Sales | 8,747.67 | 10,400.00 | -1,652.33 | 84.11% | 61,764.19 | 56,530.00 | 5,234.19 | 109.26% |
| Total 4-3000 · Ship Store Income | 18,301.47 | 23,550.00 | -5,248.53 | 77.71% | 149,507.87 | 166,430.00 | -16,922.13 | 89.83% |
| Total Income | 18,301.47 | 23,550.00 | -5,248.53 | 77.71% | 149,507.87 | 166,430.00 | -16,922.13 | 89.83% |
| Cost of Goods Sold | | | | | | | | |
| 5-3000 · Ship Store COGS | | | | | | | | |
| 5-3100 · Store Sales | | | | | | | | |
| 5-3110 · Clothing | 635.59 | 400.00 | 235.59 | 158.9% | 2,228.35 | 2,400.00 | -171.65 | 92.85% |
| 5-3120 · Consumables | 102.36 | 113.00 | -10.64 | 90.58% | 892.70 | 1,013.00 | -120.30 | 88.12% |
| 5-3130 · Marine Supplies | 4,290.11 | 6,500.00 | -2,209.89 | 66.0% | 42,511.34 | 48,100.00 | -5,588.66 | 88.38% |
| 5-3140 · Personal Items | 1,076.96 | 760.00 | 316.96 | 141.71% | 3,964.33 | 3,078.00 | 886.33 | 128.8% |
| 5-3150 · Special Orders | 1,019.87 | 1,125.00 | -105.13 | 90.66% | 12,976.82 | 20,625.00 | -7,648.18 | 62.92% |
| Total 5-3100 · Store Sales | 7,124.89 | 8,898.00 | -1,773.11 | 80.07% | 62,573.54 | 75,216.00 | -12,642.46 | 83.19% |
| 5-3200 · Fuel Dock Sales | | | | | | | | |
| 5-3210 · Diesel | 1,820.62 | 1,720.00 | 100.62 | 105.85% | 9,974.44 | 7,310.00 | 2,664.44 | 136.45% |
| 5-3220 · Gasoline | 4,389.22 | 6,880.00 | -2,490.78 | 63.8% | 36,657.92 | 39,990.00 | -3,332.08 | 91.67% |
| Total 5-3200 · Fuel Dock Sales | 6,209.84 | 8,600.00 | -2,390.16 | 72.21% | 46,632.36 | 47,300.00 | -667.64 | 98.59% |
| Total 5-3000 · Ship Store COGS | 13,334.73 | 17,498.00 | -4,163.27 | 76.21% | 109,205.90 | 122,516.00 | -13,310.10 | 89.14% |
| Total COGS | 13,334.73 | 17,498.00 | -4,163.27 | 76.21% | 109,205.90 | 122,516.00 | -13,310.10 | 89.14% |
| Gross Profit | 4,966.74 | 6,052.00 | -1,085.26 | 82.07% | 40,301.97 | 43,914.00 | -3,612.03 | 91.78% |
| Expense | | | | | | | | |
| 6-3000 · Ship Store Expenses | | | | | | | | |
| 6-3100 · Wages & Taxes | | | | | | | | |
| 6-3110 · Regular & OT Wages | 4,495.76 | 5,099.00 | -603.24 | 88.17% | 27,919.63 | 31,139.00 | -3,219.37 | 89.66% |
| 6-3120 · FICA/Medicare | 447.84 | 439.00 | 8.84 | 102.01% | 2,152.73 | 2,623.00 | -470.27 | 82.07% |
| 6-3130 · Unemployment Compensation | 19.90 | 20.00 | -0.10 | 99.5% | 339.13 | 160.00 | 179.13 | 211.96% |
| 6-3140 · Workers Compensation | 166.61 | 304.00 | -137.39 | 54.81% | 1,004.04 | 1,824.00 | -819.96 | 55.05% |
| Total 6-3100 · Wages & Taxes | 5,130.11 | 5,862.00 | -731.89 | 87.52% | 31,415.53 | 35,746.00 | -4,330.47 | 87.89% |
| 6-3200 · Employee Benefits | | | | | | | | |
| 6-3210 · Holiday Pay | 233.60 | 228.00 | 5.60 | 102.46% | 700.80 | 684.00 | 16.80 | 102.46% |

Washburn Marina
Ship Store Budget vs. Actual
September 2019

| BUDGET V ACTUAL | | | | | Apr - Sep | | | |
|---|------------------|------------------|----------------|----------------|------------------|------------------|------------------|----------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | 19 | Budget | \$ Over Budget | % of Budget |
| 6-3220 · Personal Time Compensation | 797.20 | 409.00 | 388.20 | 194.91% | 1,879.01 | 2,454.00 | -574.99 | 76.57% |
| 6-3230 · Health Insurance | 412.87 | 412.00 | 0.87 | 100.21% | 2,456.85 | 2,472.00 | -15.15 | 99.39% |
| 6-3240 · Retirement Plan | 191.48 | 156.00 | 35.48 | 122.74% | 1,176.27 | 1,014.00 | 162.27 | 116.0% |
| Total 6-3200 · Employee Benefits | 1,635.15 | 1,205.00 | 430.15 | 135.7% | 6,212.93 | 6,624.00 | -411.07 | 93.79% |
| 6-3300 · Education & Training | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% |
| 6-3310 · Equipment/Maintenance | 0.00 | 25.00 | -25.00 | 0.0% | 74.27 | 150.00 | -75.73 | 49.51% |
| 6-3320 · Freight/Shipping | 157.99 | 200.00 | -42.01 | 79.0% | 828.01 | 1,200.00 | -371.99 | 69.0% |
| 6-3330 · Supplies | 0.00 | 100.00 | -100.00 | 0.0% | 87.89 | 600.00 | -512.11 | 14.65% |
| 6-3340 · Travel/Lodging/Meals | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% |
| 6-3350 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 600.00 | -600.00 | 0.0% |
| 6-3360 · Utilities | 92.58 | 91.00 | 1.58 | 101.74% | 467.98 | 546.00 | -78.02 | 85.71% |
| 6-3370 · Over/Under | 0.00 | 0.00 | 0.00 | 0.0% | 11.99 | 0.00 | 11.99 | 100.0% |
| Total 6-3000 · Ship Store Expenses | 7,015.83 | 7,483.00 | -467.17 | 93.76% | 39,098.60 | 45,466.00 | -6,367.40 | 86.0% |
| Total Expense | 7,015.83 | 7,483.00 | -467.17 | 93.76% | 39,098.60 | 45,466.00 | -6,367.40 | 86.0% |
| Net Ordinary Income | -2,049.09 | -1,431.00 | -618.09 | 143.19% | 1,203.37 | -1,552.00 | 2,755.37 | -77.54% |
| Net Income | -2,049.09 | -1,431.00 | -618.09 | 143.19% | 1,203.37 | -1,552.00 | 2,755.37 | -77.54% |

| PREVIOUS YEAR COMPARISON | | | | | Apr - Sep | | | |
|--------------------------------|------------------|------------------|------------------|----------------|-------------------|-------------------|-------------------|----------------|
| | Sep 19 | Sep 18 | \$ Change | % Change | 19 | Apr - Sep 18 | \$ Change | % Change |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-3000 · Ship Store Income | 18,301.47 | 23,945.59 | -5,644.12 | -23.57% | 149,507.87 | 161,976.07 | -12,468.20 | -7.7% |
| Total Income | 18,301.47 | 23,945.59 | -5,644.12 | -23.57% | 149,507.87 | 161,976.07 | -12,468.20 | -7.7% |
| Cost of Goods Sold | | | | | | | | |
| 5-3000 · Ship Store COGS | 13,334.73 | 18,286.08 | -4,951.35 | -27.08% | 109,205.90 | 121,606.04 | -12,400.14 | -10.2% |
| Total COGS | 13,334.73 | 18,286.08 | -4,951.35 | -27.08% | 109,205.90 | 121,606.04 | -12,400.14 | -10.2% |
| Gross Profit | 4,966.74 | 5,659.51 | -692.77 | -12.24% | 40,301.97 | 40,370.03 | -68.06 | -0.17% |
| Expense | | | | | | | | |
| 6-3000 · Ship Store Expenses | 7,015.83 | 7,295.21 | -279.38 | -3.83% | 39,098.60 | 41,731.57 | -2,632.97 | -6.31% |
| Total Expense | 7,015.83 | 7,295.21 | -279.38 | -3.83% | 39,098.60 | 41,731.57 | -2,632.97 | -6.31% |
| Net Ordinary Income | -2,049.09 | -1,635.70 | -413.39 | -25.27% | 1,203.37 | -1,361.54 | 2,564.91 | 188.38% |
| Net Income | -2,049.09 | -1,635.70 | -413.39 | -25.27% | 1,203.37 | -1,361.54 | 2,564.91 | 188.38% |

Washburn Marina General Expenses Budget vs. Actual September 2019

| BUDGET V ACTUAL | | | | | | | | |
|---|------------------|------------------|----------------|----------------|-------------------|-------------------|------------------|----------------|
| | Sep 19 | Budget | \$ Over Budget | % of Budget | Apr - Sep 19 | Budget | \$ Over Budget | % of Budget |
| Ordinary Income/Expense | | | | | | | | |
| Expense | | | | | | | | |
| 6-4000 · General Expenses | | | | | | | | |
| 6-4100 · Wages & Taxes | | | | | | | | |
| 6-4110 · Administration Wages | 9,237.53 | 8,760.00 | 477.53 | 105.45% | 60,349.77 | 57,771.00 | 2,578.77 | 104.46% |
| 6-4120 · Repair/Maintenance Wages | 3,196.76 | 3,038.00 | 158.76 | 105.23% | 22,978.51 | 21,232.00 | 1,746.51 | 108.23% |
| 6-4130 · FICA/Medicare | 1,028.56 | 971.00 | 57.56 | 105.93% | 6,939.45 | 6,361.00 | 578.45 | 109.09% |
| 6-4140 · Unemployment Compensation | 45.70 | 50.00 | -4.30 | 91.4% | 792.59 | 280.00 | 512.59 | 283.07% |
| 6-4150 · Workers Compensation | 382.66 | 349.00 | 33.66 | 109.65% | 2,881.48 | 2,001.00 | 880.48 | 144.0% |
| Total 6-4100 · Wages & Taxes | 13,891.21 | 13,168.00 | 723.21 | 105.49% | 93,941.80 | 87,645.00 | 6,296.80 | 107.18% |
| 6-4200 · Employee Benefits | | | | | | | | |
| 6-4210 · Holiday Pay | 258.56 | 203.00 | 55.56 | 127.37% | 664.48 | 609.00 | 55.48 | 109.11% |
| 6-4220 · Personal Time Compensation | 0.00 | 242.00 | -242.00 | 0.0% | 1,394.63 | 1,452.00 | -57.37 | 96.05% |
| 6-4230 · Health Insurance | 1,303.52 | 1,631.00 | -327.48 | 79.92% | 7,793.98 | 9,786.00 | -1,992.02 | 79.64% |
| 6-4240 · Retirement Plan | 244.91 | 321.00 | -76.09 | 76.3% | 2,338.20 | 2,141.00 | 197.20 | 109.21% |
| Total 6-4200 · Employee Benefits | 1,806.99 | 2,397.00 | -590.01 | 75.39% | 12,191.29 | 13,988.00 | -1,796.71 | 87.16% |
| 6-4300 · Advertising & Marketing | 270.52 | 750.00 | -479.48 | 36.07% | 6,539.86 | 6,055.00 | 484.86 | 108.01% |
| 6-4310 · Contract Services | 42.77 | 38.00 | 4.77 | 112.55% | 237.78 | 228.00 | 9.78 | 104.29% |
| 6-4320 · Donations | 0.00 | 0.00 | 0.00 | 0.0% | 225.00 | 250.00 | -25.00 | 90.0% |
| 6-4330 · Education & Training | 166.66 | 167.00 | -0.34 | 99.8% | 999.96 | 1,002.00 | -2.04 | 99.8% |
| 6-4340 · Equipmt/Furnish/Sm Tools/Maint | 0.00 | 25.00 | -25.00 | 0.0% | 27.58 | 150.00 | -122.42 | 18.39% |
| 6-4350 · Insurance | 1,318.59 | 1,320.00 | -1.41 | 99.89% | 7,911.54 | 7,920.00 | -8.46 | 99.89% |
| 6-4370 · License/Permit/Fee/Dues/Subscr | 18.00 | 625.00 | -607.00 | 2.88% | 1,338.29 | 1,385.00 | -46.71 | 96.63% |
| 6-4380 · Office Supplies/Postage | 361.01 | 175.00 | 186.01 | 206.29% | 1,017.55 | 1,050.00 | -32.45 | 96.91% |
| 6-4390 · Professional Services | 390.00 | 500.00 | -110.00 | 78.0% | 3,172.71 | 3,550.00 | -377.29 | 89.37% |
| 6-4400 · Service Charges | 1,585.46 | 1,200.00 | 385.46 | 132.12% | 11,816.59 | 9,450.00 | 2,366.59 | 125.04% |
| 6-4410 · Supplies | 0.00 | 100.00 | -100.00 | 0.0% | 440.25 | 600.00 | -159.75 | 73.38% |
| 6-4420 · Travel/Lodging/Miles | 0.00 | 0.00 | 0.00 | 0.0% | 193.17 | 0.00 | 193.17 | 100.0% |
| 6-4430 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 34.56 | 350.00 | -315.44 | 9.87% |
| 6-4440 · Utilities | 305.46 | 277.00 | 28.46 | 110.27% | 1,322.32 | 1,662.00 | -339.68 | 79.56% |
| 6-4450 · Misc Expenses | 19.31 | 125.00 | -105.69 | 15.45% | 375.69 | 750.00 | -374.31 | 50.09% |
| 6-4460 · Purchases Discount | -1.31 | -50.00 | 48.69 | 2.62% | -477.98 | -300.00 | -177.98 | 159.33% |
| Total 6-4000 · General Expenses | 20,174.67 | 20,817.00 | -642.33 | 96.91% | 141,307.96 | 135,735.00 | 5,572.96 | 104.11% |
| Total Expense | 20,174.67 | 20,817.00 | -642.33 | 96.91% | 141,307.96 | 135,735.00 | 5,572.96 | 104.11% |
| Net Ordinary Income | -20,174.67 | -20,817.00 | 642.33 | 96.91% | -141,307.96 | -135,735.00 | -5,572.96 | 104.11% |
| Net Income | -20,174.67 | -20,817.00 | 642.33 | 96.91% | -141,307.96 | -135,735.00 | -5,572.96 | 104.11% |

| PREVIOUS YEAR COMPARISON | | | | | | | | |
|---------------------------|------------------|------------------|------------------|---------------|-------------------|-------------------|-----------------|--------------|
| | Sep 19 | Sep 18 | \$ Change | % Change | Apr - Sep 19 | Apr - Sep 18 | \$ Change | % Change |
| Ordinary Income/Expense | | | | | | | | |
| Expense | | | | | | | | |
| 6-4000 · General Expenses | 20,174.67 | 21,189.84 | -1,015.17 | -4.79% | 141,307.96 | 132,204.42 | 9,103.54 | 6.89% |
| Total Expense | 20,174.67 | 21,189.84 | -1,015.17 | -4.79% | 141,307.96 | 132,204.42 | 9,103.54 | 6.89% |
| Net Ordinary Income | -20,174.67 | -21,189.84 | 1,015.17 | 4.79% | -141,307.96 | -132,204.42 | -9,103.54 | -6.89% |
| Net Income | -20,174.67 | -21,189.84 | 1,015.17 | 4.79% | -141,307.96 | -132,204.42 | -9,103.54 | -6.89% |

Washburn Marina
Revenue - Draw Report
September 2019

| | <u>Sep 19</u> | <u>Apr - Sep 19</u> |
|--------------------------------|-------------------|---------------------|
| 9-1100 · Draws from City | -83,940.95 | -585,937.98 |
| 9-2100 · Revenues Paid to City | <u>113,990.21</u> | <u>792,378.13</u> |
| Net Paid to City | 30,049.26 | 206,440.15 |
| | | |
| Revenues paid to City Detail | | |
| Operating Revenue | | 792,378.13 |
| Maintenance Fees-2019 | | <u>139,137.20</u> |
| Total | | 653,240.93 |

No Maintenance fees outstanding

CITY OF WASHBURN
119 Washington Avenue
P.O. Box 638
Washburn, WI 54891



715-373-6160
715-373-6161
FAX 715-373-6148

To: Harbor Commission Members
From: Scott J. Kluver, Administrator
Re: Harbor Matters for October 16, 2019 Meeting
Date: October 11, 2019

Please see the comments below on several agenda items:

- F.2. The cement repair work has been completed in the travelift pad area, but Michelle Shrider does have some concerns with the outcome of that work. In addition, voids under the concrete have been discovered around the manhole that has been lifting. This will need to be addressed as well.
- H. Carl and Rodger will hopefully be able to complete the inspection prior to the meeting or this item may need to be pushed back another month.
- I. One bid was received for this project from Lake Effect Builders in the amount of \$220,000 with some optional electrical work on Pier 1 to address high water issues. This bid far exceeds available funds for this project and I recommend that the bid be rejected. The Commission may wish to address electrical upgrades to Pier 1 related to high water issues as a separate project. Given the cost of the project, and the other capital issues the Commission is dealing with, the base Pier 1 Project may need to be delayed a year or two until adequate funds are available to complete it.
- J. Please keep your materials from the October 12th meeting for this matter to decide how you would like to proceed.
- K. The Harbor Commission budget may need to be modified based on what is ultimately decided with capital improvements for 2020. The draft budget is showing a proposed two percent increase in maintenance fees.
- L. In the past, the Harbor Commission President has attended the annual Chamber Dinner. Please let me know if you wish to keep the same practice.

Void by Manhole in transfer feed area photo #1



Photo #2



From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Tuesday, September 24, 2019 1:44 PM
To: 'Scott Kluver'; 'Carl Broberg'
Subject: Travelift Inspection - Steering Spindle Bearing follow up
Attachments: 2019 09-24-19 Proposed list.xlsx

Greetings:

Tom Grupstra spoke with the inspector at Marine Travelift regarding the steering spindle bearings on the lift. He suspects they are in need of replacement due to play in the steering. It could not be assessed with the wheel weld repair when the wheel was removed. It is not deemed a "safety" issue on the report. The parts from the inspection report come to \$5714.98, Marine Travelift labor estimate is \$2000.00 and it would also require a crane – likely larger than the one we have – to lift the corner of the unit up to facilitate the repair.

I've added this known item to the running list of capital repairs/projects that have been brought up.

Sincerely,
Michelle Shrider, CMM, General Manager
Washburn Marina
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

***Live Webcam at the Marina – [Click Here!](#)
Join us on [Facebook](#)***

Capital Purchase List

| Description | Budget | 9/23/2019 Actual |
|--|--------------|---|
| Awnings at Ship Store | \$ 3,000.00 | |
| Paint exterior of Service Bay/Store Building | \$ 8,000.00 | POST PONE - estimate from 6/2017 |
| Repair to Pier 1 Electrical conduit | \$ 20,000.00 | Paint only: \$2500 estimate from Sherwin Wm 6/21/17 |
| Cement repairs & culvert on lift pad | \$ 10,000.00 | Meyer's Electric |
| Maintenance dredging & remove rock at entrance | \$ - | Impact Protective Coatings - Medford WI |
| Pier 3 - T-head slip piling repair | \$ - | Army Corp - Completed |
| Lift station at new public bathrooms | \$ 3,000.00 | Chris Bretting - Fastlane |
| Harbor Entrance Lights | \$ 6,000.00 | Wiikwaibaan Inini, Inc |
| Decking on Pier 1 & safety ladders | \$100,000.00 | Budget approved at 9/26/19 HC meeting |
| Gazebos at pier 1 & 3 | \$ 15,000.00 | RFP issued 9/23/19 |
| | | Tabled until March 2020 |

ESTIMATED TOTAL

\$165,000.00

Budget Estimate Unknown

| Description | Estimate | Actual |
|--|--------------|---|
| Electric/Water on NW side main parking | \$ 10,000.00 | |
| Black top repairs area in front of store/parking lot | | |
| Support bins under ramps to Piers 1, 2 and 3 | | |
| Heavy Equipment repairs/upgrades | | |
| Travelift - replace steering spindle bearings | \$ 9,500.00 | |
| | | based on 9/2019 Travelift inspection report |

washburnadmin@cityofwashburn.org

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Tuesday, October 8, 2019 1:17 PM
To: 'Scott Kluver'; 'Carl Broberg'
Subject: FW: Estimate 148 from Fast Lane Motor Sports
Attachments: Est_148_from_Fast_Lane_Motor_Sports_10812.pdf

Greetings:

Attached please find the estimate from Chris at Fast Lane to fabricate the brackets and get the posts back in place on pier 3. He did it based on what he remember it took to do pier 2, an estimate of 2 men 1 full day. If it comes in less, he'll charge that. As for Wren Works, I've communicated with Brook a few times. They are still in Duluth. He is confident that the barge will fit into the marina and they will have time to provide the service, once they finally get here. More to come on that front.

Sincerely,
Michelle Shrider, CMM, General Manager
Washburn Marina
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

*Live Webcam at the Marina – [Click Here!](#)
Join us on [Facebook](#)*

From: Chris Bretting [mailto:chris@fastlanemotorsports.org]
Sent: Tuesday, October 08, 2019 12:18 PM
To: michelle@washburnmarina.com
Subject: Estimate 148 from Fast Lane Motor Sports

Dear Customer :

Please review the attached estimate. Feel free to contact us if you have any questions.

We look forward to working with you.

Sincerely,

Fast Lane Motor Sports
715-682-3278



Virus-free. www.avast.com

Fast Lane Motor Sports
 3122 Lake Shore Dr. E.
 Ashland, WI 54806

Estimate

| | |
|-----------|------------|
| Date | Estimate # |
| 10/8/2019 | 148 |

| |
|---|
| Name / Address |
| Washburn Marina 1 Marina Drive Washburn, WI. 54891 |

| | |
|--------------|----------------|
| Terms | Project |
| | |

| Qty | Description | Cost | Total |
|-----|--|-------|----------|
| 30 | 3" X 3" X 3/16" Steel Angle | 5.57 | 167.10 |
| 28 | 2" X 2" X 3/16" Steel Angle | 3.78 | 105.84 |
| 11 | 5" Sch. 40 Pipe | 19.74 | 217.14 |
| 10 | Fabrication Time At Fast Lane | 85.00 | 850.00 |
| 16 | 2 Men On Site Doing Installation | 85.00 | 1,360.00 |
| 28 | Mileage | 0.52 | 14.56 |
| 2 | Clean Magnet | 85.00 | 170.00 |
| 1 | Misc. Hardware | 21.00 | 21.00 |
| | This Will Be Charged By Time & Materials | | |

| | | | | | |
|----------------|--------------|-------------------------------|-----------------------------|-------------------------|------------|
| | | | | Subtotal | \$2,905.64 |
| Phone # | Fax # | E-mail | Web Site | Sales Tax (0.0%) | \$0.00 |
| 715-682-3278 | 715-682-3268 | chris@fastlanemotorsports.org | www.fastlanemotorsports.org | Total | \$2,905.64 |

Customer Signature _____

Inspected by: M. SHRIKER
 Date: 8-28-19

WASHBURN MARINA INSPECTION CHECKLIST

DOCKS AND BREAK WALLS (Southwest) - Green light to Harbor View Events Ctr

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Status Comments |
|---------------------|----|---------|------|------|---------|------|-----------|-----------------|
| Plumbing | ✓ | | | | | | | |
| Piping | ✓ | | | | | | | |
| Fixtures | ✓ | | | | | | | |
| Electrical Lines | | | | | | ✓ | | |
| Cleats/Bollards | | | | | ✓ | | | |
| Steel Facing | | | | | ✓ | | | |
| Wood Facing | | | | | ✓ | | | |
| Cribbing | ✓ | | | | | | | |
| Rock Ballast | ✓ | | | | | | | |
| Concrete Surface | | | | | | ✓ | | |
| Sidewalk Surface | | | | | | ✓ | | |
| Gravel Surface | ✓ | | | | | | | |
| Navigational Lights | | | | | | ✓ | | |

DOCKS AND BREAK WALLS (Southeast)-Coal dock to red light

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|---------------------|----|---------|------|------|---------|------|-----------|--|
| Plumbing | | | | | | ✓ | | |
| Piping | | | | | ✓ | | | unknown but functional |
| Fixtures | | | | | | | ✓ | NEW IN 2018 |
| Electrical Lines | | | | | ✓ | | | UNKNOWN - FUNCTIONAL |
| Cleats/Bollards | | | | | ✓ | | | SOME CLEATS NEED TO BE RESECURED. |
| Steel Facing | | | | | | ✓ | | |
| Wood Facing | | | | | ✓ | | | SOME HAVE BEEN TORN OFF BY ICE |
| Cribbing | ✓ | | | | | | | |
| Rock Ballast | ✓ | | | | | | | |
| Concrete Surface | | | | | ✓ | | | |
| Sidewalk Surface | | | | | ✓ | | | WATER DOESN'T DRAIN PROPERLY AT GULKHEAD SLIPS |
| Gravel Surface | | | | | | ✓ | | |
| Navigational Lights | | | | | | ✓ | | |
| Harbor Entr. Depth | | | | ✓ | | | | NEEDS MAINTENANCE DREDGING |
| Hrbr Apprch Depth | | | | ✓ | | | | " " " |
| Fenders | | ✓ | | | | | | SEE BELOW |
| Ladders | | | | | | ✓ | | 1 OF 7 IS BENT - HIT BY A BOAT |

FENDERS: 13 ARE SOUND & IN PLACE
 2 ARE LOOSE & IN PLACE
 14 FELL OFF AND HAVE STUDS MISSING
 11 OF 14 D-DIMENSION

Inspected by: M. SARIDER
 Date: 8-28-19

WASHBURN MARINA INSPECTION CHECKLIST

PIERS AND SLIPS

Fuel Dock/Launch Well

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|---------------------|----|---------|------|------|---------|------|-----------|---|
| Plumbing & Fixtures | | | | | | ✓ | | |
| Back Flow Fixtures | | | | | | ✓ | | |
| Cement Surface | | ✓ | ✓ | | | | | NEEDS MULTIPLE REPAIRS - SCHEDULED FOR 9/9/19 |
| Gravel Surface | | | | | | ✓ | | |
| Lights | | | | | | ✓ | | |
| Steel Frame/Edging | | | | | ✓ | | | NEEDS REPAIR - SE SIDE BENT |
| Cleats | | | | | | ✓ | | |
| Signs | | | | | ✓ | | | |
| Pump Out Equip | | | | | | ✓ | | |
| Fenders/Rollers | | ✓ | | | | ✓ | | ROLLERS KEEP GETTING BROKE OFF BY BOATERS. |

Fuel Tanks and Pumps

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|--------------------|----|---------|------|------|---------|------|-----------|---|
| Fuel Storage Tanks | | | | | | ✓ | | |
| Fuel Piping | | | | | | ✓ | | |
| Lighting at Pump | | | | | | ✓ | | |
| Fuel Pump/Dispens | | | | | | ✓ | | NEW IN 2015 |
| Emergency Shut Off | | | | | | ✓ | | |
| Pollution Control | | | | | | ✓ | | |
| Electrical Service | | | | | | ✓ | | |
| Fuel Logs/Reports | | | | | | ✓ | | |
| Leak Detection | | | | | | ✓ | | |
| Transition Wells | | | | ✓ | | | | KEEPS FLOODING DUE TO HIGH H ₂ O |

Bulkhead & Boardwalk

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|--------------------|----|---------|------|------|---------|------|-----------|---|
| Decking Condition | | | | | ✓ | | | |
| Gazebo Condition | | | | | | ✓ | | |
| Electrical Service | | | | | | ✓ | | |
| Lighting | | | | | | ✓ | | |
| Picnic Areas | | | | | ✓ | | | WILL NEED NEW GRILLS & PICNIC TABLES SOON |
| Dock Carts/Racks | | | | | | ✓ | | 7 QTY |

Inspected by: M. SHRIDER
 Date: 8-28-19

WASHBURN MARINA INSPECTION CHECKLIST

Pier 1

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-----------------------|----|---------|------|------|---------|------|-----------|---|
| Pedistals | | | | | | ✓ | | NEW - 2010 |
| Electrical Svc/Lights | | | | | | ✓ | | " " |
| Plumbing | | | | | | ✓ | | " " |
| Back Flow Fixtures | | | | | | ✓ | | |
| Decking | | | ✓ | ✓ | | | | TO BE REPLACED 2019-20 |
| Steel Framework | | | | | ✓ | | | ORIGINAL |
| Floats | | | | | | ✓ | | APPEARS TO HAVE BEEN REFLOATED B-4 200. |
| Cleats | | | | | ✓ | | | |
| Ramp/Approach | | | | ✓ | | | | CROOKED & MAY NEED EXTENSION |
| Anchor Poles | | | | | ✓ | | | |
| Signs/Dock #s | | | | | | ✓ | | |
| Safety Equipment | | | | | | ✓ | | |
| Ladders | | | | | | ✓ | | NEED MORE WHEN RE DECKING |
| Other | | ✓ | | | | | | ELEC CONDUIT @ RAMP |
| Basin Area Depth | | | | | | | | |

Pier 2

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-----------------------|----|---------|------|------|---------|------|-----------|---|
| Pedistals | | | | | | ✓ | | NEW - 2012 |
| Electrical Svc/Lights | | | | | | ✓ | | " " |
| Plumbing | | | | | | ✓ | | " " |
| Back Flow Fixtures | | | | | | ✓ | | |
| Decking | | | | | | ✓ | | NEW 2012 |
| Steel Framework | | | | | ✓ | | | ORIGINAL |
| Floats | | | | | ✓ | | | REFLOATED ~ 10 IN 2019 |
| Cleats | | | | | | ✓ | | |
| Ramp/Approach | | | | | ✓ | | | |
| Anchor Poles | | | | | ✓ | | | |
| Signs/Dock #s | | | | | | ✓ | | |
| Safety Equipment | | | | | | ✓ | | |
| Ladders | | | | | | ✓ | | |
| Other | | ✓ | | | | | | ELEC CONDUIT @ RAMP IN H ₂ O |
| Basin Area Depth | | | | | ✓ | | | |

Inspected by: M. SHRIVER
 Date: 8/28/19

WASHBURN MARINA INSPECTION CHECKLIST

Pier 3

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-----------------------|----|---------|------|------|---------|------|-----------|---------------------------|
| Pedistals | | | | | | | ✓ | NEW 2019 |
| Electrical Svc/Lights | | | | | | | ✓ | " " |
| Plumbing | | | | | | | ✓ | " " |
| Back Flow Fixtures | | | | | | | ✓ | |
| Decking | | | | | | | ✓ | NEW 2019 |
| Steel Framework | | | | | ✓ | | | ORIGINAL |
| Floats | | | | | ✓ | | | REFLOATED N 20 IN 2019 |
| Cleats | | | | | | | ✓ | |
| Ramp/Approach | | | | | | ✓ | | |
| Anchor Poles | | | | | ✓ | | | |
| Signs/Dock #s | | | | | | | ✓ | |
| Safety Equipment | | | | | | | ✓ | |
| Ladders | | | | | | | ✓ | |
| Other | | ✓ | | | | | | ELEC. CONDUIT CRAMP IN HD |
| Basin Area Depth | | | | | ✓ | | | |

Pier 4

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-----------------------|----|---------|------|------|---------|------|-----------|----------------------|
| Pedistals | | | | | | | ✓ | NEW 2017 |
| Electrical Svc/Lights | | | | | | | ✓ | ↓ |
| Plumbing | | | | | | | ✓ | |
| Back Flow Fixtures | | | | | | | ✓ | |
| Decking | | | | | | | ✓ | |
| Steel Framework | | | | | | | ✓ | |
| Floats | | | | | | | ✓ | |
| Cleats | | | | | | | ✓ | |
| Ramp/Approach | | | | | | | ✓ | |
| Anchor Poles | | | | ✓ | | | | NOT SECURE ON BOTTOM |
| Signs/Dock #s | | | | | | | ✓ | |
| Safety Equipment | | | | | | | ✓ | |
| Ladders | | | | | | | ✓ | |
| Other | | | | | | | | |
| Basin Area Depth | | | | | ✓ | | | |

Inspected by: LA SHRIDER
 Date: 8/28/19

WASHBURN MARINA INSPECTION CHECKLIST

Launch Ramp

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|------------------|----|---------|------|------|---------|------|-----------|--------------------------------|
| Concrete | | | | | | ✓ | | |
| Blacktop | | X | | | | | ✓ | NEW 2017 - 1 AREA NEEDS REPAIR |
| Signs | | | | | | | ✓ | |
| Collection Box | | | | | ✓ | | | |
| Lighting | | | | | ✓ | | | |
| Basin Area Depth | | | | | ✓ | | | |

SITE (ROADS & GROUNDS)

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-----------------------------|----|---------|------|------|---------|------|-----------|----------------------------|
| Blacktop Pkg Area | | | ✓ | ✓ | | | | SIGNIFICANT DECAY |
| Gravel Parking Area: | | | | | | | | |
| NW Area-Storage Bldgs | | | | | | ✓ | | |
| NE Area-Behind Svc Bay | | | | | ✓ | | | SINK HOLE NEAR COAL DOCK |
| SE Area-Along Bldg | | | | | | ✓ | | |
| Adjacent to Blacktop | | | | | | ✓ | | |
| Parking Lot Drainage | | | | | | ✓ | | |
| Blacktop Driving Surfaces | | | | | ✓ | | | |
| Lighting in Parking Areas | | | | ✓ | | | | SEVERAL ARE NON-FUNCTIONAL |
| Elec Svc Panel-NE Area | | | | | | ✓ | | |
| Elec Svc to Outlets | | ✓ | | | | | | |
| Water Service | | ✓ | | | | | | |
| Landscaping | | | | | | ✓ | | |
| Trees/Shrubs | | | | | | ✓ | | |
| General Housekeeping | | | | | ✓ | | | |

MARINA BUILDING - STRUCTURE

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|------------------------|----|---------|------|------|---------|------|-----------|-----------|
| Foundations/Footings | | | | ✓ | | | | SOME RUST |
| Steel Trusses/Girders | | | | | ✓ | | | |
| Exterior Siding | | | | | | | | |
| Repair Area | | | | | ✓ | | | |
| Office Area | | | | | ✓ | | | |
| Bathrooms | | | | | ✓ | | | |

Inspected by: M. SHRIDER
 Date: 8/28/19

WASHBURN MARINA INSPECTION CHECKLIST

| Roof Panels | | | | | | | |
|-------------|--|--|--|--|---|--|--|
| Repair Area | | | | | ✓ | | |
| Office Area | | | | | ✓ | | |
| Bathrooms | | | | | ✓ | | |

| Insulation | | | | | | | |
|------------|----|---------|------|------|---------|------|----------------|
| Roof | | | ✓ | | | | NOT MUCH THERE |
| Walls | | | ✓ | | | | |
| | NA | Damaged | Poor | Fair | Average | Good | Excellent |
| | | | | | | | Comments |

| Entrance Doors | | | | | | | |
|-------------------|--|--|---|---|---|--|--|
| Paint | | | | ✓ | | | |
| Knobs | | | | | ✓ | | |
| Locks/Strikes | | | | | ✓ | | |
| Closers | | | | | ✓ | | |
| Frames/Wthr Strip | | | ✓ | | | | |

| Overhead Door - Large | | | | | | | |
|-----------------------|----|---------|------|------|---------|------|--------------------|
| Frame | | | | | ✓ | | |
| Track | | | | | ✓ | | |
| Panels | | | ✓ | | | | BENT - NEEDS PAINT |
| Opener/Switches | | | | | ✓ | | |
| | NA | Damaged | Poor | Fair | Average | Good | Excellent |
| | | | | | | | Comments |

| Overhead Door - Small | | | | | | | |
|-----------------------|--|--|---|--|---|--|-------------------|
| Frame | | | | | ✓ | | |
| Track | | | | | ✓ | | |
| Panels | | | ✓ | | | | BENT - NEED PAINT |
| Opener/Switches | | | | | ✓ | | |

| Thermal Pane Windows-1st Fl | | | | | | | |
|-----------------------------|--|--|---|---|--|--|--------------------------|
| Windows | | | | ✓ | | | |
| Frames | | | ✓ | | | | NW WINDOW IN STORE LEAKS |
| Weather Stripping | | | | ✓ | | | |
| Storm Window | | | ✓ | | | | |

| Thermal Pane Windows-2nd Fl | | | | | | | |
|-----------------------------|--|--|--|--|---|--|--|
| Windows | | | | | ✓ | | |
| Frames | | | | | ✓ | | |
| Weather Stripping | | | | | ✓ | | |
| Storm Window | | | | | ✓ | | |

Inspected by: M. SHRIVER
 Date: 8-28-79

WASHBURN MARINA INSPECTION CHECKLIST

Deck

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-----------------|----|---------|------|------|---------|------|-----------|----------------------------------|
| Stairs-Exterior | | | | | ✓ | | | |
| Railing | | | | | ✓ | | | COULD USE A LOWER RAIL FOR KIDS. |
| Decking | | | | | ✓ | | | NOT INSTALLED CORRECTLY |
| Super Structure | | | | | ✓ | | | |
| Furniture | | | | | ✓ | | | |

Floor Coatings

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|----------|----|---------|------|------|---------|------|-----------|----------|
| Concrete | | | | | ✓ | | | |
| Tile | | | | | ✓ | | | |
| Carpet | | | | | ✓ | | | |

Heating System-Radiant

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|----------------|----|---------|------|------|---------|------|-----------|----------|
| Overhead Pipes | | | | | ✓ | | | |
| Reflectors | | | | | ✓ | | | |
| Hanger Frames | | | | | ✓ | | | |
| Gas Valves | | | | | ✓ | | | |
| Vents | | | | | ✓ | | | |
| Burners | | | | | ✓ | | | |
| Blowers | | | | | ✓ | | | |
| Controls | | | | | ✓ | | | |
| Thermostats | | | | | ✓ | | | |

Forced Air System - A/C

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|------------------|----|---------|------|------|---------|------|-----------|----------|
| Controls | | | | | | ✓ | | |
| Fresh Air Intake | | | | | | ✓ | | |
| A/C Unit | | | | | | ✓ | | |
| Exhaust Blower | | | | | | ✓ | | |
| Vents | | | | | ✓ | | | |

Hot Water Boiler

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|------------------|----|---------|------|------|---------|------|-----------|-----------|
| In Ground Piping | ✓ | | | | | | | BY-PASSED |
| Basebd Radiators | | | | ✓ | | | | |
| Gas Valves | | | | | | ✓ | | |
| Intake Vents | | | | | | ✓ | | |
| Circulatn Pumps | | | | | | ✓ | | |
| Controls | | | | | | ✓ | | |
| Hot H2O Heater | | | | | | ✓ | | |

Inspected by: M. SHRDER
 Date: 8-28-19

WASHBURN MARINA INSPECTION CHECKLIST

| Water Main | | | | | | | |
|--------------------|----|---------|------|------|---------|------|-----------|
| | NA | Damaged | Poor | Fair | Average | Good | Excellent |
| Meters | | | | | | ✓ | |
| Valves | | | | | | ✓ | |
| Locks | | | | | | ✓ | |
| Checkvalve | | | | | | ✓ | |
| Backflow Preventor | | | | | | ✓ | |

NA Damaged Poor Fair Average Good Excellent Comments

| Restroom - Inside Hall | | | | | | | |
|------------------------|----|---------|------|------|---------|------|-----------|
| | NA | Damaged | Poor | Fair | Average | Good | Excellent |
| Toilets | | | | | | ✓ | |
| Lighting/Fans | | | | | | ✓ | |
| Electrical | | | | | | ✓ | |
| Sinks/Base Cabinet | | | | | ✓ | | |
| Faucets | | | | | | ✓ | |
| Walls/Paint | | | | | ✓ | | |
| Floor | | | | | ✓ | | |

| Shower Facilities-Women's | | | | | | | |
|---------------------------|----|---------|------|------|---------|------|-----------|
| | NA | Damaged | Poor | Fair | Average | Good | Excellent |
| Lighting/Fans | | | | | ✓ | | |
| Electrical | | | | | ✓ | | |
| Toilets | | | | | | ✓ | |
| Sinks/Base Cabinet | | | | | ✓ | | |
| Faucets | | | | | ✓ | | |
| Walls/Paint | | | | | ✓ | | |
| Floor | | | | | ✓ | | |
| Shower Stall/Doors | | | | | ✓ | | |
| Shower Faucet | | | | | ✓ | | |
| Shower Drain | | | | | ✓ | | |
| Hooks/Benches | | | | | ✓ | | |

Inspected by: M. SHRIDER
 Date: 8-28-19

WASHBURN MARINA INSPECTION CHECKLIST

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|--------------------------------|----|---------|------|------|---------|------|-----------|----------|
| Shower Facilities-Men's | | | | | | | | |
| Lighting/Fans | | | | | ✓ | | | |
| Electrical | | | | | ✓ | | | |
| Toilets | | | | | | ✓ | | |
| Sinks/Base Cabinet | | | | | ✓ | | | |
| Faucets | | | | | ✓ | | | |
| Walls/Paint | | | | | ✓ | | | |
| Floor | | | | | ✓ | | | |
| Shower Stall/Doors | | | | | ✓ | | | |
| Shower Faucet | | | | | ✓ | | | |
| Shower Drain | | | | | ✓ | | | |
| Hooks/Benches | | | | | ✓ | | | |

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|--------------------|----|---------|------|------|---------|------|-----------|----------|
| Tool Room | | | | | | | | |
| Floors | | | | | ✓ | | | |
| Walls | | | | | ✓ | | | |
| Lighting | | | | | | ✓ | | |
| Electrical | | | | | ✓ | | | |
| Benches | | | | | ✓ | | | |
| Storage Areas | | | | | ✓ | | | |
| Marina Owned Tools | | | | | ✓ | | | |

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|--------------------|----|---------|------|------|---------|------|-----------|----------------------------|
| Service Bay | | | | | | | | |
| Floors | | | | | ✓ | | | |
| Walls | | | | ✓ | | | | |
| Lighting | | | | | ✓ | | | REPLACING W/ LED FIXTURES. |
| Electrical | | | | | ✓ | | | |
| Benches | | | | | ✓ | | | |
| Storage Areas | | | | | ✓ | | | |
| Marina Owned Tools | | | | | ✓ | | | |

| | | | | | | | | |
|-------------------------|--|--|--|---|--|---|--|--------------------|
| Sewage Lift Pump | | | | | | | | |
| Macerator | | | | | | ✓ | | |
| Lift Pump | | | | | | ✓ | | |
| Controls | | | | | | ✓ | | |
| Alarm System | | | | ✓ | | | | ADDING AUDIO ALARM |

WASHBURN MARINA INSPECTION CHECKLIST

Inspected by: _____
Date: _____

Public Restrooms - NEW - Men & Women

| | | | | | | | |
|--------------------|--|--|--|--|--|---|------------------------------|
| Building condition | | | | | | | ✓ |
| Toilets/Urinals | | | | | | | ✓ |
| Lighting/Fans | | | | | | ✓ | WOMEN'S MOTION SENSOR FAILED |
| Electrical | | | | | | | ✓ |
| Sinks & faucets | | | | | | | ✓ |
| Doors | | | | | | ✓ | |
| Walls/Paint | | | | | | | ✓ |
| Floor | | | | | | | ✓ |

Public Restrooms - Old - STORAGE

| | | | | | | | |
|--------------------|--|--|--|--|---|--|--|
| Building condition | | | | | ✓ | | |
| Dump Station | | | | | ✓ | | |
| Other | | | | | | | |

ELECTRICAL

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-----------------|----|---------|------|------|---------|------|-----------|----------|
| Service Panels | | | | | | ✓ | | |
| Service Bay | | | | | ✓ | | | |
| Ship Store | | | | | ✓ | | | |
| Administration | | | | | ✓ | | | |
| Ext Ltg on Bldg | | | | ✓ | | | | |

HEAVY EQUIPMENT

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|---------------------|----|---------|------|------|---------|------|-----------|--------------------------------------|
| Travelift - 150 Ton | | | | | | | | |
| Wheels/Tires | | X | | | ✓ | | | NEEDS WELD REPAIR - SCHEDULED 9/9/19 |
| Brakes | | | | | ✓ | | | |
| Frame | | | | ✓ | | | | NEED TO ✓ FOR CRACKS - REPAINT |
| Hydraulics | | | | | ✓ | | | |
| Engine | | | | | ✓ | | | |
| Cables | | | | | ✓ | | | |
| Controls | | | | | ✓ | | | |
| Steering | | | | | ✓ | | | |
| Sheaves/Lift Mech | | | | | ✓ | | | |
| Straps | | | | | ✓ | | | |

WASHBURN MARINA INSPECTION CHECKLIST

Inspected by: _____
 Date: _____

Loader - John Deere 544a

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|--------------|----|---------|------|------|---------|------|-----------|---------------|
| Wheels/Tires | | | | | ✓ | | | |
| Brakes | | | | | ✓ | | | |
| Frame | | | | | ✓ | | | NEEDS REPAINT |
| Hydraulics | | | | | ✓ | | | |
| Engine | | | | | ✓ | | | |
| Controls | | | | | ✓ | | | |
| Steering | | | | | ✓ | | | |
| Accessories | | | | | ✓ | | | |

Crane - Pettibone

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-------------------|----|---------|------|------|---------|------|-----------|---------------------------------|
| Wheel/Tires | | | | ✓ | | | | |
| Brakes | | | | | ✓ | | | |
| Frame | | | | | ✓ | | | |
| Hydraulics | | | ✓ | | | | | BLOWS LINES/FITTINGS FREQUENTLY |
| Engine | | | | | ✓ | | | |
| Controls | | | | | ✓ | | | |
| Boom/Hoist/Cables | | | | | ✓ | | | |
| Steering | | | | ✓ | | | | |
| Accessories | | | | | ✓ | | | |

Genie Lift

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|-------------|----|---------|------|------|---------|------|-----------|---------------|
| Wheel/Tires | | | ✓ | | | | | NEEDS NEW |
| Brakes | | | | | ✓ | | | |
| Frame | | | | | ✓ | | | NEEDS REPAINT |
| Hydraulics | | | | | ✓ | | | |
| Engine | | | | | ✓ | | | |
| Controls | | | | | ✓ | | | |
| Boom/Hoist | | | | | ✓ | | | |
| Steering | | | | | ✓ | | | |

WASHBURN MARINA INSPECTION CHECKLIST

Inspected by: _____
 Date: _____

| | NA | Damaged | Poor | Fair | Average | Good | Excellent | Comments |
|--|----|---------|------|------|---------|------|-----------|----------|
|--|----|---------|------|------|---------|------|-----------|----------|

Marine Travelift Hydraulic Trailer - 12 Ton

| | | | | | | | | |
|--------------|--|--|--|---|---|---|--|----------------|
| Wheels/Tires | | | | | ✓ | | | |
| Frame | | | | | ✓ | | | NEEDS RE PAINT |
| Hydraulics | | | | ✓ | | | | |
| Cables | | | | | ✓ | | | |
| Engine | | | | | ✓ | | | |
| Controls | | | | | ✓ | | | |
| Beams | | | | | | ✓ | | |

Con-O-Lift Hydraulic Trailer - 35 Ton (Blue)

| | | | | | | | | |
|--------------|--|--|--|--|--|---|--|--|
| Wheels/Tires | | | | | | ✓ | | |
| Frame | | | | | | ✓ | | |
| Hydraulics | | | | | | ✓ | | |
| Cables | | | | | | ✓ | | |
| Engine | | | | | | ✓ | | |
| Controls | | | | | | ✓ | | |
| Pads | | | | | | ✓ | | |

Con-O-Lift Hydraulic Trailer - 12 Ton (Silver)

| | | | | | | | | |
|--------------|--|--|--|---|---|--|--|--|
| Wheels/Tires | | | | ✓ | | | | |
| Frame | | | | ✓ | | | | |
| Hydraulics | | | | ✓ | | | | |
| Cables | | | | ✓ | | | | |
| Engine | | | | | ✓ | | | |
| Controls | | | | | ✓ | | | |
| Pads | | | | | ✓ | | | |

BID TABULATION

Project: 2019 Washburn Marina Pier 1 Electric, Water, & Decking Project

Date of Bid Opening: October 10, 2019 Time of Bid Opening: 2:00 PM

| Contractor | Bid Form | Bond | Electric & Water Labor | Electric & Water Material | Base Bid |
|----------------------|----------|------|------------------------|---------------------------|--|
| Lake Effect Builders | Yes | No | \$135,000 | \$85,000 | \$220,000 Options for additional electric work included |
| | | | | | |
| | | | | | |
| | | | | | |

Attendees at Bid Opening: Scott Kluver, City Administrator; Carl Broberg, City Council; Leo Ketchum-Fish, Lake Effect Builders; Nick Petterson, JF Brennan; Troy Burkhardt, Wren Works.

BID FORM

TO: City of Washburn Harbor Commission
119 Washington Ave
Washburn, WI 54901
Hereinafter called "Owner"

Unit Bid Prices
Pier 1 Electric, Water, and Decking

Application of Materials
Pursuant to Specifications

Base Bid

- | | | |
|---|---|---------------------|
| 1 | Electric, Water, Decking Labor Cost Lump Sum | = \$ <u>135,000</u> |
| 2 | Electric, Water, Decking Material Cost Lump Sum | = \$ <u>85,000</u> |

TOTAL COST = \$ 220,000
* See Electrical options included

two hundred and twenty thousand dollars — $\frac{00}{100}$
(Written Bid Amount)

2. The undersigned understands and agrees to comply with and be bound by all the Project Documents issued for this work.

3. The undersigned acknowledges receipt of addenda numbers: _____
() BIDDER: Lake Effect Builders LLC
NAME: Leo Ketchum Fish
ADDRESS: PO Box 55

(Corporate Seal) BY: [Signature]
(Authorized Signature)
Owner

Bid dated this 10/10 ^(Title) day of _____ 2019.

2-1. Rejection

The City reserves the right to reject any bid in which the above items are not properly filled out.

2-2. Quantities

The bidder understands that quantities listed in the Proposal are approximate estimates only, and that the actual amounts required may be less or more, and proposed to do the work and to furnish such actual amounts as increased or decreased in accordance with the General Conditions at the Unit Prices stated.

2-3. Acceptance

The bid will remain subject to acceptance for 45 days after the day of bid opening, unless the bidder agrees to a longer period.

2-4. Extra Work

The Bidder agrees to do any and all extra work, as defined in the General Conditions, which may be ordered and to accept as full compensation therefore such prices as are determined pursuant to the provisions of the General Conditions.

2-5. Sign Contract

The Bidder agrees to execute the Contract and furnish the Performance and Payment Bonds within ten days after the Notice of Award of the Contract.

2-6. Completion

The Bidder agrees to begin the above described work within 10 days after Notice of the Award of Contract, and to complete the same in accordance with the schedule set forth in the Special Provisions section of the Specifications.

2-7. Subcontractor Listing

The Bidder agrees to employ the following listed subcontractors for the following enumerated classes of work and not to alter or add to such list without the written consent of the City.

Subcontractor

Class of Work

1. Anderson Electric

Electrical

2. Gady Plumbing

Plumbing

3. _____

In witness thereof, this Proposal is executed this 10 day of 10, 2019. (Note: Attach any necessary Power of Attorney as required.)

Lake Effect Builders, LLC
(Company Name)

BY Leo Ketchum Fish

Address PO Box 55

Washburn, WI 54891

Electrical Options and Base Cost Page 1 of 2

Base Cost

Including

Anderson Electric LLC proposes to furnish the materials and perform the labor necessary for the removal and reinstallation of marina power pedestals on pier #1, and redesign and execute redesign of feeders to floating pier from bin wall and bulkhead chosen from one of 4 options listed below or another approved method. Wiring shall meet or exceed the National Electrical Codes and Wisconsin Comm 16 and Shall include the following:

Remove all marina pedestals on pier 1 and make safe all exposed wiring. Reinstall all existing marina pedestals on pier 1 with new stainless steel washers and 3 inch lag screws. Install when necessary an extension to existing wiring (Burndy product # AYP30) to accommodate short wire due to raising pedestal.

Remove 4 inch seal-tight conduit from under gangway and reinstall new seal-tight on outside of gangway supported by Uni-strut welded to side of gangway. Reroute 2 inch conduits from bulkhead to southside of gangway like pier 3 to a new stainless pull box and new seal tight installed on side of gangway to existing junction or marina pedestal. Install new feeders in all conduits if needed to accommodate length change.

Labor \$9040

Materials \$13,880

Option 1

Labor Add \$1,104

Material Add \$12600

Including

Remove existing conduit and wiring from existing junction box under pier 1 decking to bin wall and bulkhead. Redirect both bin wall and bulkhead conduits along bin wall and into new 36"x60 "stainless steel pull box with hinged cover installed adjacent to gangway and fastened to bin wall with Uni-strut and Uni-strut fittings welded directly to bin wall. Fastlane to conduct all welding for Anderson Electric at Anderson Electric expense. Install another pull box

24"x36"(or similar) next to gangway (similar to pier 3) to accommodate conduits in bulkhead and move them out from under gangway with rigid conduit. Pull new 100, 175, 300-and 350-ampfeeders from new pull boxes to existing junction boxes and/or marina pedestals. All new conduits along gangway to be placed outside of gangway and supported by Unistrut supports welded onto gangway like pier 3.

Option 2

Including

Electrical Options Page 2 of 2

Labor Add \$800

Material Add \$47,340

Remove existing conduits from under gangway and out of existing junction box under pier 1 decking and reinstall into "Pin and Sleeve" type receptacles mounted adjacent to gangway to allow for total disconnection of pier 1 from all feeders. Install type PPE, W or MCH cabling attached to pin and sleeve plugs. Total of 4, 400-amp receptacles and plugs, 2, 100 amp receptacles and plugs and 1,200 amp receptacle and plug. Type PPE, W or MCH cable to be installed on a stainless cable tray attached to side of gangway with permission from State Electrical Inspector. Type PPE and W is to be installed "under" decking of floating piers and gang ways according to National Electrical Code.

Option 3

Labor Add \$1470

Material deduct \$(322)

Including

Remove 4 inch seal-tight conduit and wire from under gangway and reinstall new seal-tight on outside of gangway supported by Uni-strut welded to side of gangway. Abandoned existing 2 inch conduits exiting bulkhead, excavate new underground conduits penetrating bin wall on south side of gangway and install new 2 inch seal-tight alongside of gangway supported by Unistrut. New feeders to be installed to accommodate length change. Excavation and bin wall cutting included in option 4 price.

Labor \$9,140.00

Materials \$11,709.69

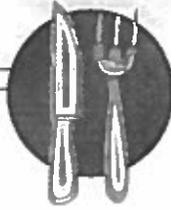
Proposed Budget Overview - Detail
Fund: 210 - MARINA OPERATIONS-HARBOR COM.

Unit #3 - Assumes 2% Increase on Fees
Page: 1
ACCT

| Account Number | | 2018 Actual Year-End | 2019 Projected Year-End | 2019 Budget | 2020 Proposed Budget | % Change in Budget |
|------------------------------------|-------------------------------|----------------------------|-------------------------------|-------------------|----------------------------|-----------------------|
| 210-00-43524-000-000 | PEFCA TANK REMOVAL GRANT | 5,919.32 | 0.00 | 0.00 | 254,200.00 | 999.99 |
| 210-00-43525-000-000 | COAL DOCK GRANT | 442,075.14 | 0.00 | 0.00 | 0.00 | 0.00 |
| INTERGOVERNMENTAL REVENUES | | 447,994.46 | 0.00 | 0.00 | 254,200.00 | 999.99 |
| 210-00-46371-000-000 | SLIP FEES | 132,683.20 | 0.00 | 132,683.00 | 135,235.00 | 1.92 |
| 210-00-46372-000-000 | ANNUAL FEE | 5,000.00 | 0.00 | 5,000.00 | 5,000.00 | 0.00 |
| 210-00-46373-000-000 | MARINA SALES TAX COLLECTED | 7,565.22 | 0.00 | 7,573.00 | 7,713.00 | 1.85 |
| 210-00-46374-000-000 | SLIP TRANSFER FEE | 700.00 | 0.00 | 400.00 | 400.00 | 0.00 |
| PUBLIC CHARGES FOR SERVICES | | 145,948.42 | 0.00 | 145,656.00 | 148,348.00 | 1.85 |
| 210-00-48100-000-000 | INTEREST ON INVESTMENTS | 3,104.33 | 0.00 | 600.00 | 700.00 | 16.67 |
| 210-00-48111-000-000 | INTEREST ON LATE PAYMENTS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-48200-000-000 | RENT - COAL DOCK | 6,620.78 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-48201-000-000 | WINTER STORAGE FEES | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-48900-000-000 | UNCLASSIFIED | 2,497.05 | 0.00 | 0.00 | 100,000.00 | 999.99 |
| OTHER FINANCING SOURCES | | 12,222.16 | 0.00 | 600.00 | 100,700.00 | 999.99 |
| 210-00-49100-000-000 | PROCEEDS FROM LONG TERM DEBT | 750,000.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-49300-000-000 | FUND CASH BALANCE APPLIED | 0.00 | 0.00 | 0.00 | 295,800.00 | 999.99 |
| 210-00-49400-000-000 | SALES OF GENERAL FIXED ASSETS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-49401-000-000 | SALE OF SLIPS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-49402-000-000 | MARINA PROFITS | 111,143.18 | 0.00 | 0.00 | 0.00 | 0.00 |
| TRANSFER FROM OTHER FUNDS | | 861,143.18 | 0.00 | 0.00 | 295,800.00 | 999.99 |
| Total Revenues | | 1,467,308.22 | 0.00 | 146,256.00 | 799,048.00 | 446.34 |

Proposed Budget Overview - Detail
Fund: 210 - MARINA OPERATIONS-HARBOR COM.

| Account Number | | 2018 Actual Year-End | 2019 Projected Year-End | 2019 Budget | 2020 Proposed Budget | % Change In Budget |
|---------------------------|-------------------------------|----------------------------|-------------------------------|-------------------|----------------------------|-----------------------|
| 210-00-51450-312-000 | MARINA | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| GENERAL GOVERNMENT | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-53540-000-000 | DOCKS & HARBORS COMMISSION | 14,169.08 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-53540-110-000 | BASE SALARY/WAGES | 8,796.75 | 0.00 | 8,764.00 | 8,939.00 | 2.00 |
| 210-00-53540-111-000 | PER DIEM | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-53540-151-000 | FICA EXPENSE | 647.59 | 0.00 | 673.00 | 686.00 | 1.93 |
| 210-00-53540-152-000 | BENEFITS | 1,857.95 | 0.00 | 1,869.00 | 1,925.00 | 3.00 |
| 210-00-53540-158-000 | WORKMENS COMP | 150.00 | 0.00 | 150.00 | 150.00 | 0.00 |
| 210-00-53540-160-000 | INSURANCE | 5,400.00 | 0.00 | 5,400.00 | 10,000.00 | 85.19 |
| 210-00-53540-210-000 | OPER. PAYMENTS/DOCK FEE SPLIT | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-53540-249-000 | PECFA CLEAN UP COST | 4,512.72 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-53540-321-000 | MEMBERSHIPS | 535.00 | 0.00 | 535.00 | 600.00 | 12.15 |
| 210-00-53540-322-000 | NEWS PAPER ADV. | 0.00 | 0.00 | 300.00 | 300.00 | 0.00 |
| 210-00-53540-323-000 | MANAGER LOAN PAYMENTS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-53540-342-000 | REPAIRS & MAINT. | 10,845.92 | 0.00 | 24,000.00 | 24,000.00 | 0.00 |
| 210-00-53540-343-000 | MARINA RFP-EXPENSE | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-53540-591-000 | SALES TAX PAYMENTS | 7,565.22 | 0.00 | 7,573.00 | 7,713.00 | 1.85 |
| 210-00-53540-800-000 | COAL DOCK PROJECT | 747,611.13 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-53540-805-000 | WE BOAT LAUNCH PROJECT | 0.00 | 0.00 | 0.00 | 550,000.00 | 999.99 |
| 210-00-53540-810-000 | CAPITAL PROJECT | 71,682.28 | 0.00 | 21,502.00 | 100,000.00 | 365.07 |
| 210-00-53540-820-000 | CAPITAL IMPROVEMENT | 11,940.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| PUBLIC WORKS | | 885,713.64 | 0.00 | 70,766.00 | 704,313.00 | 895.27 |
| 210-00-58100-000-000 | PRINCIPAL | 31,112.88 | 0.00 | 57,705.00 | 45,710.00 | -20.79 |
| 210-00-58200-000-000 | INTEREST AND FISCAL CHARGES | 5,077.06 | 0.00 | 16,785.00 | 15,931.00 | -5.09 |
| LOAN/LEASE PAYMENT | | 36,189.94 | 0.00 | 74,490.00 | 61,641.00 | -17.25 |
| 210-00-59119-000-000 | UNCLASSIFIED | 409.00 | 0.00 | 1,000.00 | 2,000.00 | 100.00 |
| 210-00-59200-000-000 | TRANSFER TO TID | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-59210-000-000 | TRANSFER TO GENERAL FUND | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-59230-000-000 | TRANSFER TO DEBT SERVICE | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 210-00-59241-000-000 | TRANSFER TO WATERFRONT DEVEL | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| GASB 75 EXPENSE | | 409.00 | 0.00 | 1,000.00 | 2,000.00 | 100.00 |
| Total Expenses | | 922,312.58 | 0.00 | 146,256.00 | 767,954.00 | 425.08 |
| Net Totals | | 544,995.64 | 0.00 | 0.00 | 31,094.00 | 999.99 |



You are invited to...

*The Washburn Area Chamber
of Commerce's Annual Dinner
Thursday, November 7, 2019*

Place: Valhalla View Pub & Grub

26490 Freedom Valley Drive

Social Hour: 5:00-6:15PM

Business Meeting: 6:15-7:00PM

Dinner: 7:00PM

Door Prizes Following Dinner

Please return R.S.V.P. card by: November 1


On Chequamegon Bay

Washburn Area Chamber of Commerce

