

CITY OF WASHBURN
119 Washington Avenue
P.O. Box 638
Washburn, WI 54891



715-373-6160
715-373-6161
FAX 715-373-6148

To: President: Carl Broberg
VP: John Baregi
Maryann Edholm

Vacant Broberg
Nick Suminski
City Administrator

Candace Kolenda
Rodger Reiswig
Marina Manager

NOTICE OF HARBOR COMMISSION MEETING

DATE: Wednesday, August 21, 2019

TIME: 5:30 P.M.

LOCATION: Washburn City Hall – 119 Washington Avenue

Agenda

- A. Call to Order – Roll Call
- B. Approval of Minutes of the July 19, 2019 Meeting
- C. Public Comments
- D. Treasurer's Report
 - 1. Payment of Invoices
- E. Slip Transfers – None
- F. Marina Manager's Report
 - 1. July Financial Reports
- G. Discussion and Action on Repairs to Concrete in Lift Pad Area
- H. Report on Repairs to Grinder Pump at Bathrooms/Fish Cleaning Station
- I. Report on Wisconsin Commercial Ports Association Meeting
- J. Adjourn

Cc: Posted Ashland Daily Press File

JULY 17, 2019 HARBOR COMMISSION MEETING

5:30 P.M. WASHBURN CITY HALL – 119 N WASHINGTON AVENUE

Commission Members Present: President Carl Broberg, John Baregi, Candace Kolenda, Nick Suminski, and Rodger Reiswig.

Municipal Personnel Present: Scott Kluver, City Administrator/Clerk, and Michelle Shrider, Marina Manager.

Call to Order – President Carl Broberg called the meeting to order at 5:30 p.m.

Approval of Minutes of the June 26, 2019 Meeting – Baregi moved to approve and place on file the June 26, 2019 Meeting Minutes and Suminski seconded. Motion carried 5-0.

Public Comment – Reiswig asked why the bathrooms and fish cleaning station were closed this past Saturday. Shrider responded that it will be discussed later in the agenda.

Treasurer's Report – Baregi made a motion to accept and place on file the Harbor Passbook and Marina Operating Account reports and Suminski seconded. Motion carried 5-0

1. **Payment of Invoices** – Baregi moved to approve C&W Trucking Company of Bayfield, Inc. invoice #20228 for \$725.00 and Suminski seconded. Motion carried 5-0. Kolenda moved to approve for payment Cady Pumping and HVAC invoice #5402 for \$1,115.00 and Reiswig seconded. Motion carried 5-0. Baregi moved to approve for payment Spray Foam Insulation LLC invoice #2005 for \$3,500.00 and Reiswig seconded. Motion carried 5-0. Baregi moved to approve for payment Den Hartog Industries invoice #657470 for \$4,981.48 and Reiswig seconded. Motion carried 5-0. Kolenda moved to approve for payment Washburn Marina invoice #4976.4 for \$420 and Baregi seconded. Motion carried 5-0. Kluver explained the Smithgroup invoice was for the West End Boat Ramp Project which is being run through the Harbor Commission account for financial reasons. No Harbor Commission dollars, except for leftover dollars from the Coal Dock Project borrowing, will be utilized. Transfers from other funds will come in to cover this project. Baregi moved to approve for payment Smithgroup invoice #0139469 for \$22,250 and Suminski seconded. Motion carried 5-0.

Slip Transfers –

1. **Slip #26 Stange/Blomstrom** - Suminski moved to approve the transfer of Slip #26 on Pier 1 from Stange to Blomstrom and Baregi seconded. Motion carried 5-0.
2. **Slip #106 Kilbane/Dory LLC** - Reiswig moved and Suminski seconded to approve the transfer of Slip #106 on Pier 3 from Kilbane to Dory LLC. Motion carried 5-0. Broberg noted the completion of the slip transfer of slip #63 from Brewer to Giddings and Nelson.

Marina Manager's Report –

1. **June Financial Reports** – Shrider reported that due to the high water, Pier 2 jumped the tracks this week, but it was caught before any damage occurred. High water continues to be an issue throughout the region, both Great Lakes and inland lakes. Shrider also reported the following maintenance items:

(1) the Pier 3 T-head slip piling still needs to be addressed, (2) she spoke to a concrete restoration company representative about an epoxy type product that may address some of the concrete issues around the lift pad. Shrider will provide further information at a future meeting. (3) Shrider recommends that extension plates be added to Piers 1 and 2 like what was done with Pier 3 to address high water issues. And(4) Shrider worked out an arrangement with the Army Corps of Engineers to exchange dockage for removing a large boulder from the marina entrance. As far as financials, June has the year to date 18.5 percent ahead of the budget, and 29.35 percent ahead of this time last year.

Update on Coal Dock Rehabilitation Project – Kluver stated that the base for the light pole was poured today, and the light pole should be placed in about a week. The life rings the Harbor Commission previously approved will be ordered to be placed on the light poles. The welding of the remaining spots on the dock are to be scheduled soon. Once all of the work is done, and inspection will occur with a DOT representative. Broberg noted that there was a request to consider placing a large flag pole at the end of the dock. General discussion was that the interested party should come back with a formal plan and how to fundraise for the project for consideration by the Harbor Commission. Kluver noted that the unused gangway from the Marina Boat Ramp Project has been sold for \$6,500 to Wren Works.

Discussion and Action on Repairs to the Pier 1 Electrical Conduits – Shrider reported that the conduits pulled out on the dock side and she obtained an estimate from Meyers Electric to use a rubberized conduit to provide as much flexibility as possible. Broberg discussed the issue with another electrician to expressed concern on UV damage to the proposed rubberized conduit. Considering that the decking, and the ramp extension issue, Broberg is recommending that and bid document be prepared to address all of the issues related to Pier 1. No objection by the members. It was noted to also indicate salvaging the dock number placards, and to address the ladder issue. Broberg will draft the bid specifications and present at a future meeting before releasing for bids.

Discussion and Action on Upgrades to Bathroom/Fish Cleaning Grinder Pump/Lift Station- Broberg reported that a transducer has been ordered and the electrical junction box will be removed from the well. This will help with some of the issues that are causing the lift well to fail and require the bathrooms and fish cleaning station to be closed periodically. The long-term solution is to replace the simplex system with a duplex system that has a better capacity for what it is being used for. The contractor is working on putting this information together. Some concerns exist about the high water table and how the device will function with that issue.

Discussion and Action on the Annual Inspection Process for the Marina – Reiswig and Broberg volunteered to conduct the inspection in the later half of August. Shrider will update the form with some of the changes that have occurred at the marina, and do a preliminary survey. Discussion occurred about how to best go forward with this in the future, and whether the entire Commission and/or Public Works Director should be involved. Request to discuss this further when the inspection report is ready to be reviewed by the Commission.

Adjourn – Baregi moved and Suminski seconded motion to adjourn. Motion carried 5-0 at 6:28 p.m.

Respectfully Submitted,
Scott J. Kluver, City Administrator

Marina Operating Account 2019

12/31/2018 Balance Carried Forward		204,781.42
7-Jan Ck# 732	Washburn Marina	-16,206.00
14-Jan	Deposit	56,643.19
14-Jan Ck# 733	Washburn Marina	-16,206.00
21-Jan Ck# 734	Washburn Marina	-18,115.45
24-Jan	Deposit	14,179.75
28-Jan Ck# 735	Washburn Marina	-16,206.00
18-Jan	Deposit	14,813.27
31-Jan	Interest	1.79
4-Feb Ck# 736	Washburn Marina	-16,457.00
8-Feb	Deposit	22,002.73
11-Feb Ck# 737	Washburn Marina	-16,457.00
18-Feb Ck# 738	Washburn Marina	-16,457.00
	Sales Tax	-3,152.41
19-Feb Ck# 739	Washburn Marina	-16,458.00
21-Feb	Deposit	56,494.51
28-Feb	Interest	1.67
4-Mar Ck# 740	Washburn Marina	-15,955.00
8-Mar	Deposit	6,047.61
11-Mar Ck# 741	Washburn Marina	-15,955.00
11-Mar	Deposit	33,582.64
15-Mar Ck# 742	Washburn Marina	-15,955.00
22-Mar Ck# 743	Washburn Marina	-15,956.00
	Sales Tax	-3,322.67
22-Mar	Deposit	30,373.92
31-Mar	Interest	1.96
1-Apr Ck# 744	Washburn Marina	-12,116.00
5-Apr	Deposit	23,444.64
8-Apr Ck# 745	Washburn Marina	-12,116.00
12-Apr	Deposit	34,553.85
15-Apr Ck# 746	Washburn Marina	-12,116.00
	Sales Tax	-3,590.29
17-Apr	Deposit	38,918.58
22-Apr Ck# 747	Washburn Marina	-12,116.00
26-Apr	Deposit	14,519.88
29-Apr Ck# 748	Washburn Marina	-12,116.00
30-Apr	Deposit	22,471.09
30-Apr	Interest	2.18
3-May	Deposit	56,553.74
6-May Ck# 749	Washburn Marina	-23,956.00
10-May Ck# 750	Washburn Marina	-31,006.00
17-May	Deposit	24,407.74
20-May Ck# 751	Marina Management Profit Share	-118,420.00
20-May Ck# 752	Washburn Marina (2 Draws & Sales Tax)	-56,447.92
20-May Ck# 753	Washburn Harbor Commission Profit Share	-127,113.00
23-May	Deposit	19,908.35

31-May	Interest	1.98
3-Jun Ck# 754	Washburn Marina	-21,336.00
4-Jun	Deposit	16,540.58
10-Jun Ck# 755	Washburn Marina	-21,336.00
14-Jun	Deposit	42,267.78
17-Jun Ck# 756	Washburn Marina (Draw & sales Tax	-28,966.40
18-Jun	Deposit	22,784.09
18-Jun Ck# 757	Washburn Marina-Slip rental disbursment	-48,622.50
21-Jun	Deposit	10,733.77
24-Jun Ck# 758	Washburn Marina	-21,336.00
28-Jun	Deposit	27,663.20
30-Jun	Interest	0.29
1-Jul Ck# 759	Washburn Marina	-17,876.00
5-Jul	Deposit	39,238.62
8-Jul Ck# 760	Washburn Marina	-17,876.00
12-Jul	Deposit	23,623.79
15-Jul Ck# 761	Washburn Marina	-17,876.00
19-Jul Ck# 762	Washburn Marina	-17,876.00
	Sales Tax	-3,257.47
19-Jul	Deposit	21,795.41
29-Jul Ck# 763	Washburn Marina	-17,876.00
29-Jul	Deposit	10,669.83
31-Jul	Interest	0.32
5-Aug Ck# 764	Washburn Marina	-21,831.00

Balance as of 8/6/19

8,987.06

Harbor Pass Book - 2019

12/31/2018 Balance Carried Forward	\$454,140.46
24-Jan Bremer Band - Loan Payment	-8,509.85
Jan Office Fringe	-95.62
Smithgroup	-22,127.00
Smithgroup	-18,541.00
31-Jan Interest	153.71
8-Feb Deposit -Grant Draw	398,867.63
13-Feb Jan Payroll	-768.20
Walkie's Diesel & Marine Service	-1,067.26
Wis. Harbor Towns Association	-250.00
Smithgroup	-25,327.00
Feb Office Fringe	-95.62
26-Feb Michels Foundation-Draw 2	-580,599.83
28-Feb Interest	304.45
8-Mar Deposit-Nelson Dock Rent	1,152.00
11-Mar Deposit-Pearl Beach Dock Rent	4,055.78
15-Mar Trust Fund Loan	-18,381.46
13-Mar March Office Fringe	-95.62
Chamber Dues	-85.00
Smithgroup	-22,386.00
February Payroll	-756.70
28-Mar Lake Effect Builders	-17,910.00
29-Mar Interest	59.75
12-Apr Deposit Grant	619,549.37
17-Apr Bremer Bank - Loan Payment	-5,031.10
17-Apr Smithgroup	-3,815.00
Complete Computer Solutions, Inc.	-1,059.00
Washburn Marina	-3,054.86
March Payroll	-1,173.61
17-Apr Slip Fees	8,252.40
Sales Tax	473.12
Annual Fee	350.00
26-Apr Slip Fees	13,977.60
Sales Tax	796.26
Annual Fee	500.00
30-Apr Slips	12,651.60
Sales Tax	720.58
Annual Fee	450.00
Slip # 59 Transfer	100.00
30-Apr Interest	871.91
3-May Slip Fees	29,203.20
Sales Tax	1,446.66
Annual Fee	1,100.00
9-May Lake Effect Builders	-46,496.00
16-May Michels Foundation-Draw 3	-409,617.00
Washburn Marina	-315.39
Smithgroup	-2,289.00
Fast Lane Motor Sports	-4,301.49
Lake Effect Builders	-54,088.73
Pier Genius Dock Systems	-1,159.31
Smithgroup	-2,289.00
Office Fringe April & May	-191.24
16-May Slip Fees	27,102.40
Sales Tax	1,542.87
Annual Fee	950.00
17-May April Sales Tax	-1,989.96
23-May Profit Share	127,113.00
Slips	16,894.80

	Annual Fee	650.00
	Sales Tax	1,116.31
31-May	Interest	1,094.23
4-Jun	Slip Fees	9,526.40
	Annual Fee	350.00
	Sales Tax	543.20
10-Jun	April Payroll	-795.25
	May Payroll	-833.79
	Smithgroup	-1,526.00
	Office Fringe June	-95.64
	May Sales Tax	-4,649.04
14-Jun	Slip Fees	7,862.40
	Annual Fee	350.00
	Sales Tax	451.67
	Slip# 91 transfer fee	100.00
21-Jun	Slips	8,460.40
	Annual Fee	300.00
	Sales Tax	481.82
28-Jun	Slip # 26 Transfer	100.00
30-Jun	Interest	882.53
8-Jul	Slip Transfer Fee #63	100.00
	Nelson Dock Rent	825.00
10-Jul	June Payroll	-756.77
	July Fringe	-95.64
	Smithgroup	-22,250.00
	Cady Plumbing	-1,115.00
	Spray Foam Insulation LLC	-3,500.00
	Den Hartog Industries	-4,981.48
	Wis. Commerical Ports Association	-250.00
	C&W Trucking	-2,175.00
12-Jul	Sale of Gang Way	6,500.00
31-Jul	Interest	885.99

Balance as of 7/10/19

\$466,469.04

097141

Statement

DATE 7-22-19

TERMS

TO City of Washburn

Washburn WI 54891

IN ACCOUNT WITH John P Cook

423 W Omaha St
Washburn WI 54891

[Handwritten signature and scribbles]
07234

3 yds cement
on end of the
Coal Dock for a
light pole

210-00-53590-
500-000

Cement only
\$375.00

Thank you
[Signature]

CURRENT

OVER 30 DAYS

OVER 60 DAYS

TOTAL AMOUNT



TODD'S REDIMIX CONCRETE, LLC
 1749 23RD STREET, PO BOX 107
 RICE LAKE
 WI 54868

Invoice

Bill To:

WASHBURN CITY WORK
 119 WASHINGTON AVE
 PO BOX 638
 WASHBURN, WI 54891

Customer No: 14009
 Invoice: 103-2320
 Date: Jul 13/19

Customer Job:
 PO Number: washington st-j.cook

Quantity	UoM	Description	Rate	Amount
4.00	CY	4000# PSI MIX 15210 COAL DOCK LIGHT 100-5750-251 Q	120.60	482.40
03024195,			Subtotal:	482.40
			Cartage:	.00
			WI Sales Tax:	.00
			Total:	482.40

Terms: Net 30 Days

Washburn Hardware, LLC
 110 West Bayfield St.
 P.O. Box 368
 Washburn, WI 54891
 715-373-5401 Fax: 715-373-0992
 www.washburnhardware.com

STATEMENT

Statement Date: **07/31/2019**

Terms: **DUE 10TH OF EACH MONTH**

Account #: 373-6174

City of Washburn Parks and Rec
 P.O. Box 638
 Washburn, WI 54891

Date	Trans Num	PO	Due Date	Amount	Adjustments	Applied	Inv Balance
07/01/2019	A393325		08/10/2019	\$4.79	\$0.00	\$0.00	\$4.79
07/05/2019	A393769		08/10/2019	\$4.29	\$0.00	\$0.00	\$4.29
07/10/2019	A394301		08/10/2019	\$55.98	\$0.00	\$0.00	\$55.98
07/11/2019	A394451		08/10/2019	\$32.85	\$0.00	\$0.00	\$32.85
07/11/2019	A394461		08/10/2019	\$29.98	\$0.00	\$0.00	\$29.98
07/15/2019	A394788		08/10/2019	\$446.91	\$0.00	\$0.00	\$446.91
07/15/2019	A394796		08/10/2019	\$11.98	\$0.00	\$0.00	\$11.98
07/15/2019	A394823		08/10/2019	\$10.29	\$0.00	\$0.00	\$10.29
07/17/2019	A395065		08/10/2019	\$32.98	\$0.00	\$0.00	\$32.98
07/17/2019	A395081		08/10/2019	\$29.76	\$0.00	\$0.00	\$29.76
07/18/2019	A395172		08/10/2019	\$134.97	\$0.00	\$0.00	\$134.97
07/18/2019	A395177		08/10/2019	\$7.49	\$0.00	\$0.00	\$7.49
07/19/2019	A395245		08/10/2019	\$10.99	\$0.00	\$0.00	\$10.99
07/26/2019	A396058		08/10/2019	\$16.49	\$0.00	\$0.00	\$16.49
Totals:				\$829.75	\$0.00	\$0.00	\$829.75

Aging Report by Due Date

PAST DUE:	\$0.00
Current	\$829.75
1 to 30 Days	\$0.00
31 to 60 Days	\$0.00
61 to 90 Days	\$0.00
Over 90 Days	\$0.00

Account Summary

Pending Payments:	\$0.00
Repair Balance Due:	\$0.00
Layaway Balance Due:	\$0.00
Last Payment: 07/11/2019 for \$857.55	

Total Invoices Due:

\$829.75

Payments are due by the 10TH - thank you for your local business.

- ✓ \$149.88 100-55200-341
- ✓ \$198.41 100-55200-351
- ✓ \$4.79 100-55200-350
- ~~\$446.91~~ ~~COAL DOCK~~
- \$29.74 620-53700-450

?? 210-00-53540-400
 CC

*** SALE ***

Bill To:
Customer # 373-6174
City of Washburn Parks and Rec
P.O. Box 618
Washburn, WI 54981
715-373-6174

Best Rewards # 00000496564

WAREHOUSE BROOM	
419745	
1.00 EACH @ 215.99 N	215.99

13" PALMYRA PUSH BROOM	
443314	
1.00 EACH @ 213.99 N	213.99
Subtotal 429.98	
TAX EXEMPT	
TOTAL 429.98	
INVOICE 429.98	
CHANGE 33.00	

A Minimum Finance Charge of 1.00 or 1.99 per month applied to all past due balances

Authorized Signature

SEND A FAT BITE FROM US
www.stopwastebudgethardware.com

Date: 07/15/2019 Time: 08:34:38 AM

Due Date: 08/10/2019

*** SALE ***

Bill To:
Customer # 373-6174
City of Washburn Parks and Rec
P.O. Box 618
Washburn, WI 54981
715-373-6174

Best Rewards # 00000496564

FLAT BLACK SPRAY PAINT	
774921	
1.00 EACH @ 59.99 W	59.99
Subtotal 59.99	
TAX EXEMPT	
TOTAL 59.99	
INVOICE 59.99	
CHANGE 31.00	

A Minimum Finance Charge of 1.00 or 1.99 per month applied to all past due balances

Authorized Signature

SEND A FAT BITE FROM US
www.stopwastebudgethardware.com

WASHBURN HARDWARE & SPORT
111 W. Bayfield St. - P.O. Box 198
Washburn, WI 54981
Ph: 715-373-5471 Fax: 715-373-1982

Transaction # A134798
Date: 07/15/2019 Time: 07:30:01 AM

Due Date: 08/10/2019

*** SALE ***

Bill To:
Customer # 373-6174
City of Washburn Parks and Rec
P.O. Box 618
Washburn, WI 54981
715-373-6174

Best Rewards # 00000496564

STANDARD DE WASHBURN	
419745	
1.00 EACH @ 215.99 N	215.99

13" PALMYRA PUSH BROOM	
443314	
1.00 EACH @ 213.99 N	213.99
Subtotal 429.98	
TAX EXEMPT	
TOTAL 429.98	
INVOICE 429.98	
CHANGE 33.00	

A Minimum Finance Charge of 1.00 or 1.99 per month applied to all past due balances

Authorized Signature

SEND A FAT BITE FROM US
www.stopwastebudgethardware.com

WASHBURN HARDWARE & SPORT
111 W. Bayfield St. - P.O. Box 198
Washburn, WI 54981
Ph: 715-373-5471 Fax: 715-373-1982

Transaction # A134798
Date: 07/15/2019 Time: 07:30:01 AM

Due Date: 08/10/2019

*** SALE ***

Bill To:
Customer # 373-6174
City of Washburn Parks and Rec
P.O. Box 618
Washburn, WI 54981
715-373-6174

Best Rewards # 00000496564

PRECISION ANGLE BROOM	
419745	
1.00 EACH @ 213.99 N	213.99

Subtotal 213.99	
TAX EXEMPT	
TOTAL 213.99	
INVOICE 213.99	
CHANGE 31.00	

A Minimum Finance Charge of 1.00 or 1.99 per month applied to all past due balances

Authorized Signature

SEND A FAT BITE FROM US
www.stopwastebudgethardware.com

WASHBURN HARDWARE & SPORT
111 W. Bayfield St. - P.O. Box 198
Washburn, WI 54981
Ph: 715-373-5471 Fax: 715-373-1982

Transaction # A134798
Date: 07/15/2019 Time: 07:30:01 AM

Due Date: 08/10/2019

*** SALE ***

WASHBURN HARDWARE & SPORT
111 W. Bayfield St. - P.O. Box 198
Washburn, WI 54981
Ph: 715-373-5471 Fax: 715-373-1982

Transaction # A134798

Page 3 for Customer # 373-6174

pr07312019173243

City of Washburn - Credit Card Employee Expense & Travel Report

Employee: BOB ANDERSON Department: PUBLIC WORKS Type of Card: MC 8350

Purpose of Expense: _____

Date	Description/Account Number	Fuel	Lodging	Meals	Other Please List	Total
7/17/19	2- USGA LIFE RINGS w/ CABINETS					\$498.00
	210-00-53540-400-000					
	HARBOE COMMISSION					
Total Credit Card Expenses						\$498.00

Employee Signature:  Date: 7/17/19

Supervisor Approval:  Date: 08/06/19

NOTE: ALL RECEIPTS MUST BE ATTACHED TO THE BACK OF THIS REPORT IN ORDER TO BE REIMBURSED FOR THEM. EMPLOYEE & SUPERVISOR MUST SIGN ALL REPORTS.

Date	Name, Title, Firm & Business Relationship Description	Place	Total

erson

Amazon.com <auto-confirm@amazon.com>
Wednesday, July 17, 2019 3:03 PM
DPW@CityofWashburn.org
Subject: Your Amazon.com order of 2 x "24 Inch Life Ring Cabinet..."



Order Confirmation

Hello Bob Anderson,

Thank you for shopping with us. You ordered 2 of "24 Inch Life Ring Cabinet...".
We'll send a confirmation when your items ship.

Details

Order #112-8303779-5757822

Arriving:
**Tuesday, July 23 -
Friday, July 26**

Ship to:
**Bob Anderson
502 West Bayfield Street...**



Total Before Tax: \$698.00

Estimated Tax: \$0.00

Order Total: \$698.00

We hope to see you again soon.

Amazon.com

Top picks for you



Titan Attachments
Round Fire Pit...
\$61.00



Epica Fireplace Tongs,
26" Long...
\$14.50

The payment for your invoice is processed by Amazon Payments, Inc. P.O. Box 81226 Seattle, Washington 98108-1226. If you need more information, please contact (866) 216-1075

By placing your order, you agree to Amazon.com's Privacy Notice and Conditions of Use. Unless otherwise noted, items sold by Amazon.com are subject to sales tax in select states in accordance with the applicable laws of that state. If your order contains one or more items from a seller other than Amazon.com, it may be subject to

**Project Budget (Draft 081219)
Coal Dock Rehabilitation Project**

Revenues:	Budgeted	Actual To Date
Loan	\$ 750,000	\$ 750,000.00
Harbor Assistance Grant	\$1,299,480	\$1,017,417.00
Total Revenues:	\$2,049,480	\$1,767,417.00
Expenses:		
Contract with Contractor (Inc. Alternates 1& 2)	\$1,582,370.00	\$1,542,810.75
Contingency (14%)	\$ 215,010.00	\$ 2,002.31
Engineering		
Pre-Engineering	\$ 40,000.00	\$ 40,000.00
Final Engineering & Permitting	\$ 135,800.00	\$ 135,800.00
Construction Administration	\$ 76,300.00	\$ 74,011.00
Total Expenses	\$2,049,480.00	\$1,794,624.06

Change Orders:

Contingency Costs:

1. Labor for concrete for light base – John Cook \$375
2. Concrete – Todd's - \$482.40
3. Light Parts \$446.91
4. Life Rings - \$698



above expectations
BAYFIELD
 COUNTY

INVOICE

210-0051119-000-000
072419
[Signature]

Date: April 23, 2019

Bayfield County Land Records Department
 117 East Fifth Street
 P.O. Box 878
 Washburn, WI 54891

Phone: (715) 373-6156
 Fax: (715) 373-6101
 Email: sgaletka@bayfieldcounty.org
 cnovak@bayfieldcounty.org

BILL TO: City of Washburn
 Attn: Scott Kløver
 119 Washington Avenue
 Washburn, WI 54891

DATE	SERVICE DESCRIPTION	TIME	RATE	AMOUNT
April 23, 2019	Project Name: Washburn Marina/Coal Dock Flight Time: 15 min x \$175.00 hr = \$43.75 Mileage: N/A Travel/Setup Time: 30 min x \$100.00 = \$50.00 Processing Imagery Cloud Time: 2 hour x \$80.00 = \$160.00 Processing Imagery Desktop Time: N/A Map Creation: 1 hr x \$80.00 = \$80.00	0.25 0.50 2.00 1.00	175.00 100.00 80.00 80.00	\$43.75 \$50.00 \$160.00 \$80.00
TOTAL DUE				\$333.75

INVOICE

SMITHGROUP

SMITHGROUP, INC

201 Depot Street, Second Floor
Ann Arbor, MI 48104
T 734.669.2736 F 734.780.8467
smithgroup.com

July 17, 2019

Project No: 11515

Invoice No: 0140104

Invoice Total \$4,450.00

Mr. Scott Kluver
City Administrator
City of Washburn, Wisconsin
119 Washington Ave
PO Box 638
Washburn, WI 54891

Professional Services from June 1, 2019 to June 28, 2019

Contract 000 Washburn Thompson's West End Park Launch Dock Replacement
Fee

Total Fee 44,500.00

Percent Complete 60.00 Total Earned 26,700.00
Previous Fee Billing 22,250.00
Current Fee Billing 4,450.00
Total Fee 4,450.00

Total this Contract \$4,450.00

Total this Invoice \$4,450.00

Outstanding Invoices

Number	Date	Balance
0139469	6/24/2019	22,250.00
Total		22,250.00

"BE GREEN" - to receive your invoices via e-mail,
please contact Kim at the number above

SmithGroup PM

Christopher Devick

OK
[Signature]
07/29/19
210-53540-405

DUE AND PAYABLE UPON RECEIPT

Electronic Payments: SmithGroup, Comerica Bank (CMCA) #072000096, Account #1850611219

Washburn Marina
Balance Sheet
As of July 31, 2019

	<u>Jul 31, 19</u>		
ASSETS		LIABILITIES & EQUITY	
Current Assets		Liabilities	
Checking/Savings		Current Liabilities	
1-1100 · Cash		Accounts Payable	
1-1110 · Checking	25,362.22	2-1100 · Accounts Payable	28,705.02
1-1120 · Petty Cash	393.87	Total Accounts Payable	<u>28,705.02</u>
Total 1-1100 · Cash	<u>25,756.09</u>	Credit Cards	
Total Checking/Savings	25,756.09	2-1110 · Credit Card Payable	8,965.08
Accounts Receivable		Total Credit Cards	<u>8,965.08</u>
1-1200 · Accounts Receivable		Other Current Liabilities	
1-1210 · Billed Invoices	67,180.10	2-1300 · Payroll Liabilities	
Total 1-1200 · Accounts Receivable	<u>67,180.10</u>	2-1310 · Employee Health Benefits	269.44
Total Accounts Receivable	67,180.10	2-1320 · Unemployment Comp Tax	126.26
Other Current Assets		2-1330 · State Withholding	1,498.51
1-1300 · Ship Store Inventory		Total 2-1300 · Payroll Liabilities	<u>1,894.21</u>
1-1311 · Clothing	1,659.22	2-1400 · Tax Liabilities	
1-1312 · Consumables	78.54	2-1410 · Sales Tax Payable	4,351.88
1-1313 · Marine Supplies	68,520.53	Total 2-1400 · Tax Liabilities	<u>4,351.88</u>
1-1314 · Personal Items	4,057.61	2-1500 · Other Liabilities	
1-1316 · Diesel Fuel	5,149.91	2-1520 · Deferred Unearned Revenue	
1-1317 · Gasoline	3,219.05	2-1521 · Slip Rent and Sales	6,052.26
1-1318 · Service Parts	461.98	2-1522 · Gift Certificates Outstanding	192.88
1-1319 · Slow Moving Contra	935.22	2-1523 · Haul Out, Storage, Launch	3,113.92
Total 1-1300 · Ship Store Inventory	<u>84,082.06</u>	Total 2-1520 · Deferred Unearned Revenue	<u>9,359.06</u>
1-1330 · Notes Receivable	-273.92	2-1530 · Refundable Deposits	4,270.30
1-1340 · Prepaid Expenses	7,969.97	Total 2-1500 · Other Liabilities	<u>13,629.36</u>
12000 · Undeposited Funds	15,840.22	Total Other Current Liabilities	<u>19,875.45</u>
Total Other Current Assets	<u>107,618.33</u>	Total Current Liabilities	<u>57,545.55</u>
Total Current Assets	<u>200,554.52</u>	Total Liabilities	57,545.55
Fixed Assets		Equity	
1-2100 · Furniture, Fixtures, Equipment	1,528.47	3-3000 · Retained Earnings	16,904.32
Total Fixed Assets	<u>1,528.47</u>	Net Income	127,633.12
TOTAL ASSETS	<u><u>202,082.99</u></u>	Total Equity	<u>144,537.44</u>
		TOTAL LIABILITIES & EQUITY	<u><u>202,082.99</u></u>

Washburn Marina Washburn Marina Budget vs. Actual July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	9,075.18	6,500.00	2,575.18	139.62%	133,173.32	119,500.00	13,673.32	111.44%
4-2000 · Service Dept Income	53,233.91	53,933.00	-699.09	98.7%	263,551.39	237,242.00	26,309.39	111.09%
4-3000 · Ship Store Income	36,127.07	38,900.00	-2,772.93	92.87%	93,375.17	108,230.00	-14,854.83	86.28%
Total Income	98,436.16	99,333.00	-896.84	99.1%	490,099.88	464,972.00	25,127.88	105.4%
Cost of Goods Sold								
5-2000 · Service Dept COGS	13,702.57	15,466.00	-1,763.43	88.6%	75,878.17	60,527.00	15,351.17	125.36%
5-3000 · Ship Store COGS	26,390.60	29,225.00	-2,834.40	90.3%	68,215.11	78,488.00	-10,272.89	86.91%
Total COGS	40,093.17	44,691.00	-4,597.83	89.71%	144,093.28	139,015.00	5,078.28	103.65%
Gross Profit	58,342.99	54,642.00	3,700.99	106.77%	346,006.60	325,957.00	20,049.60	106.15%
Expense								
6-1000 · Facility Expenses	3,887.65	4,150.00	-262.35	93.68%	18,350.48	18,000.00	350.48	101.95%
6-2000 · Service Dept Expenses	9,467.96	12,176.00	-2,708.04	77.76%	39,433.50	50,112.00	-10,678.50	78.69%
6-3000 · Ship Store Expenses	6,532.42	7,493.00	-960.58	87.18%	25,662.23	30,500.00	-4,837.77	84.14%
6-4000 · General Expenses	20,250.50	20,873.00	-622.50	97.02%	98,457.02	93,507.00	4,950.02	105.29%
Total Expense	40,138.53	44,692.00	-4,553.47	89.81%	181,903.23	192,119.00	-10,215.77	94.68%
Net Ordinary Income	18,204.46	9,950.00	8,254.46	182.96%	164,103.37	133,838.00	30,265.37	122.61%
Net Income	18,204.46	9,950.00	8,254.46	182.96%	164,103.37	133,838.00	30,265.37	122.61%

	Jul 19	Jul 18	\$ Change	% Change	Apr - Jul 19	Apr - Jul 18	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	9,075.18	9,233.63	-158.45	-1.72%	133,173.32	129,789.16	3,384.16	2.61%
4-2000 · Service Dept Income	53,233.91	57,503.81	-4,269.90	-7.43%	263,551.39	224,190.73	39,360.66	17.56%
4-3000 · Ship Store Income	36,127.07	38,801.43	-2,674.36	-6.89%	93,375.17	103,556.39	-10,181.22	-9.83%
Total Income	98,436.16	105,538.87	-7,102.71	-6.73%	490,099.88	457,536.28	32,563.60	7.12%
Cost of Goods Sold								
5-2000 · Service Dept COGS	13,702.57	18,854.28	-5,151.71	-27.32%	75,878.17	70,364.25	5,513.92	7.84%
5-3000 · Ship Store COGS	26,390.60	29,490.48	-3,099.88	-10.51%	68,215.11	76,677.94	-8,462.83	-11.04%
Total COGS	40,093.17	48,344.76	-8,251.59	-17.07%	144,093.28	147,042.19	-2,948.91	-2.01%
Gross Profit	58,342.99	57,194.11	1,148.88	2.01%	346,006.60	310,494.09	35,512.51	11.44%
Expense								
6-1000 · Facility Expenses	3,887.65	3,432.93	454.72	13.25%	18,350.48	16,301.99	2,048.49	12.57%
6-2000 · Service Dept Expenses	9,467.96	9,388.05	79.91	0.85%	39,433.50	40,752.04	-1,318.54	-3.24%
6-3000 · Ship Store Expenses	6,532.42	7,470.35	-937.93	-12.56%	25,662.23	28,094.96	-2,432.73	-8.66%
6-4000 · General Expenses	20,250.50	20,599.39	-348.89	-1.69%	98,457.02	90,990.60	7,466.42	8.21%
Total Expense	40,138.53	40,890.72	-752.19	-1.84%	181,903.23	176,139.59	5,763.64	3.27%
Net Ordinary Income	18,204.46	16,303.39	1,901.07	11.66%	164,103.37	134,354.50	29,748.87	22.14%
Net Income	18,204.46	16,303.39	1,901.07	11.66%	164,103.37	134,354.50	29,748.87	22.14%

Washburn Marina Washburn Marina Budget vs. Actual July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	6,851.08	6,000.00	851.08	114.19%	124,100.87	117,500.00	6,600.87	105.62%
4-1200 · Off-Season	1,750.00	0.00	1,750.00	100.0%	7,245.00	0.00	7,245.00	100.0%
4-1400 · Misc Services	474.10	500.00	-25.90	94.82%	1,827.45	2,000.00	-172.55	91.37%
Total 4-1000 · Facility Income	9,075.18	6,500.00	2,575.18	139.62%	133,173.32	119,500.00	13,673.32	111.44%
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	14,050.50	8,597.00	5,453.50	163.44%	40,482.00	30,678.00	9,804.00	131.96%
4-2112 · Fiberglass-Woodwork	9,511.50	12,895.00	-3,383.50	73.76%	53,595.00	39,256.00	14,339.00	136.53%
4-2113 · Mechanical	15,730.71	13,754.00	1,976.71	114.37%	48,379.71	47,971.00	408.71	100.85%
4-2114 · Rigging	1,158.00	1,719.00	-561.00	67.37%	8,678.50	8,874.00	-195.50	97.8%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	4,642.75	5,055.00	-412.25	91.85%	68,115.96	65,489.00	2,626.96	104.01%
4-2122 · Other Unit Billed	425.00	963.00	-538.00	44.13%	5,026.00	12,474.00	-7,448.00	40.29%
Total 4-2120 · Unit Billed Services	5,067.75	6,018.00	-950.25	84.21%	73,141.96	77,963.00	-4,821.04	93.82%
Total 4-2100 · Labor	45,518.46	42,983.00	2,535.46	105.9%	224,277.17	204,742.00	19,535.17	109.54%
4-2200 · Materials	6,848.73	10,000.00	-3,151.27	68.49%	35,638.59	28,500.00	7,138.59	125.05%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	345.00	1,000.00	-655.00	34.5%
4-2400 · Misc Charges	866.72	1,050.00	-183.28	82.55%	3,290.63	3,400.00	-109.37	96.78%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-400.00	400.00	0.0%
Total 4-2000 · Service Dept Income	53,233.91	53,933.00	-699.09	98.7%	263,551.39	237,242.00	26,309.39	111.09%
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	776.61	500.00	276.61	155.32%	1,531.08	1,750.00	-218.92	87.49%
4-3120 · Consumables	533.14	500.00	33.14	106.63%	732.73	800.00	-67.27	91.59%
4-3130 · Marine Supplies	11,117.17	15,000.00	-3,882.83	74.11%	44,985.83	54,000.00	-9,014.17	83.31%
4-3140 · Personal Items	1,519.46	1,000.00	519.46	151.95%	2,834.13	2,050.00	784.13	138.25%
4-3150 · Special Orders	4,369.80	5,000.00	-630.20	87.4%	13,298.48	21,000.00	-7,701.52	63.33%
Total 4-3100 · Store Sales	18,316.18	22,000.00	-3,683.82	83.26%	63,382.25	79,600.00	-16,217.75	79.63%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	1,036.10	1,500.00	-463.90	69.07%	5,498.72	4,500.00	998.72	122.19%
4-3220 · Gasoline	16,424.03	15,000.00	1,424.03	109.49%	24,020.20	23,500.00	520.20	102.21%
4-3230 · Pump Out	350.76	400.00	-49.24	87.69%	474.00	630.00	-156.00	75.24%
Total 4-3200 · Fuel Dock Sales	17,810.89	16,900.00	910.89	105.39%	29,992.92	28,630.00	1,362.92	104.76%
Total 4-3000 · Ship Store Income	36,127.07	38,900.00	-2,772.93	92.87%	93,375.17	108,230.00	-14,854.83	86.28%
Total Income	98,436.16	99,333.00	-896.84	99.1%	490,099.88	464,972.00	25,127.88	105.4%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	3,798.90	1,185.00	2,613.90	320.56%	8,849.69	5,554.00	3,295.69	159.34%
5-2112 · Fiberglass-Woodworking	1,344.32	3,217.00	-1,872.68	41.79%	17,208.86	15,077.00	2,131.86	114.14%

Washburn Marina Washburn Marina Budget vs. Actual July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
5-2113 · Mechanical	2,620.76	1,693.00	927.76	154.8%	9,893.37	7,935.00	1,958.37	124.68%
5-2114 · Rigging	366.95	339.00	27.95	108.25%	1,738.14	1,588.00	150.14	109.46%
Total 5-2110 · Billable Hourly Labor	8,130.93	6,434.00	1,696.93	126.37%	37,690.06	30,154.00	7,536.06	124.99%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	979.56	1,707.00	-727.44	57.39%	11,957.01	7,999.00	3,958.01	149.48%
5-2122 · Other	0.00	325.00	-325.00	0.0%	99.39	1,524.00	-1,424.61	6.52%
Total 5-2120 · Unit Billed Services	979.56	2,032.00	-1,052.44	48.21%	12,056.40	9,523.00	2,533.40	126.6%
5-2100 · Labor - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 5-2100 · Labor	9,110.49	8,466.00	644.49	107.61%	49,746.46	39,677.00	10,069.46	125.38%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	0.00	900.00	-900.00	0.0%
5-2300 · Materials	4,592.08	7,000.00	-2,407.92	65.6%	26,131.71	19,950.00	6,181.71	130.99%
Total 5-2000 · Service Dept COGS	13,702.57	15,466.00	-1,763.43	88.6%	75,878.17	60,527.00	15,351.17	125.36%
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	541.87	400.00	141.87	135.47%	1,019.52	1,400.00	-380.48	72.82%
5-3120 · Consumables	363.20	375.00	-11.80	96.85%	492.48	600.00	-107.52	82.08%
5-3130 · Marine Supplies	7,531.60	9,750.00	-2,218.40	77.25%	30,669.90	35,100.00	-4,430.10	87.38%
5-3140 · Personal Items	964.70	760.00	204.70	126.93%	1,912.52	1,558.00	354.52	122.76%
5-3150 · Special Orders	3,587.78	3,750.00	-162.22	95.67%	11,171.74	15,750.00	-4,578.26	70.93%
Total 5-3100 · Store Sales	12,989.15	15,035.00	-2,045.85	86.39%	45,266.16	54,408.00	-9,141.84	83.2%
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	813.32	1,290.00	-476.68	63.05%	4,522.65	3,870.00	652.65	116.86%
5-3220 · Gasoline	12,588.13	12,900.00	-311.87	97.58%	18,426.30	20,210.00	-1,783.70	91.17%
Total 5-3200 · Fuel Dock Sales	13,401.45	14,190.00	-788.55	94.44%	22,948.95	24,080.00	-1,131.05	95.3%
Total 5-3000 · Ship Store COGS	26,390.60	29,225.00	-2,834.40	90.3%	68,215.11	78,488.00	-10,272.89	86.91%
Total COGS	40,093.17	44,691.00	-4,597.83	89.71%	144,093.28	139,015.00	5,078.28	103.65%
Gross Profit	58,342.99	54,642.00	3,700.99	106.77%	346,006.60	325,957.00	20,049.60	106.15%
Expense								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	720.61	700.00	20.61	102.94%	3,355.90	3,000.00	355.90	111.86%
6-1120 · Buildings/Grounds	1,188.34	1,100.00	88.34	108.03%	5,153.51	6,200.00	-1,046.49	83.12%
Total 6-1100 · Utilities	1,908.95	1,800.00	108.95	106.05%	8,509.41	9,200.00	-690.59	92.49%
6-1200 · Maintenance & Supplies								
6-1210 · Marina	164.33	600.00	-435.67	27.39%	2,180.69	1,800.00	380.69	121.15%
6-1220 · Buildings/Grounds	1,814.37	1,250.00	564.37	145.15%	7,660.38	5,000.00	2,660.38	153.21%
Total 6-1200 · Maintenance & Supplies	1,978.70	1,850.00	128.70	106.96%	9,841.07	6,800.00	3,041.07	144.72%
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	2,000.00	-2,000.00	0.0%
Total 6-1000 · Facility Expenses	3,887.65	4,150.00	-262.35	93.68%	18,350.48	18,000.00	350.48	101.95%
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	2,657.18	3,440.00	-782.82	77.24%	13,084.64	13,833.00	-748.36	94.59%

Washburn Marina Washburn Marina Budget vs. Actual July 2019

	July 2019				Apr - Jul 19			
	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	815.05	491.00	324.05	166.0%	1,145.40	1,975.00	-829.60	58.0%
6-2113 · General Maintenance	466.70	983.00	-516.30	47.48%	1,084.21	3,952.00	-2,867.79	27.43%
Total 6-2110 · Non-Billable Salary & Wages	3,938.93	4,914.00	-975.07	80.16%	15,314.25	19,760.00	-4,445.75	77.5%
6-2120 · FICA/Medicare	1,148.18	1,156.00	-7.82	99.32%	5,268.38	5,202.00	66.38	101.28%
6-2130 · Unemployment Compensation	69.62	50.00	19.62	139.24%	1,278.55	460.00	818.55	277.95%
6-2140 · Workers Compensation	-322.56	628.00	-950.56	-51.36%	2,392.35	2,512.00	-119.65	95.24%
Total 6-2100 · Non-Billable Wages & Taxes	4,834.17	6,748.00	-1,913.83	71.64%	24,253.53	27,934.00	-3,680.47	86.82%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	682.56	683.00	-0.44	99.94%	1,365.12	1,366.00	-0.88	99.94%
6-2220 · Personal Time Compensation	1,277.23	1,045.00	232.23	122.22%	2,775.23	4,180.00	-1,404.77	66.39%
6-2230 · Health Insurance	1,141.47	1,439.00	-297.53	79.32%	4,543.83	5,756.00	-1,212.17	78.94%
6-2240 · Retirement Plan	406.17	453.00	-46.83	89.66%	1,829.60	2,039.00	-209.40	89.73%
Total 6-2200 · Employee Benefits	3,507.43	3,620.00	-112.57	96.89%	10,513.78	13,341.00	-2,827.22	78.81%
6-2310 · Education & Training	166.67	167.00	-0.33	99.8%	747.26	668.00	79.26	111.87%
6-2320 · Equipment Maintenance	0.00	615.00	-615.00	0.0%	713.71	2,290.00	-1,576.29	31.17%
6-2330 · Freight & Shipping	395.64	250.00	145.64	158.26%	1,588.55	1,000.00	588.55	158.86%
6-2340 · Hazardous Waste Removal	0.00	50.00	-50.00	0.0%	40.00	350.00	-310.00	11.43%
6-2350 · Small Tools	675.00	410.00	265.00	164.63%	2,626.76	1,640.00	986.76	160.17%
6-2360 · Supplies	-782.45	0.00	-782.45	100.0%	-2,923.10	0.00	-2,923.10	100.0%
6-2370 · Travel/Lodging/Meals	425.14	50.00	375.14	850.28%	469.93	100.00	369.93	469.93%
6-2380 · Uniforms	6.68	25.00	-18.32	26.72%	773.89	1,825.00	-1,051.11	42.41%
6-2390 · Utilities	92.80	91.00	1.80	101.98%	377.75	364.00	13.75	103.78%
6-2400 · Warranty Parts	146.88	150.00	-3.12	97.92%	251.44	600.00	-348.56	41.91%
Total 6-2000 · Service Dept Expenses	9,467.96	12,176.00	-2,708.04	77.76%	39,433.50	50,112.00	-10,678.50	78.69%
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	5,056.29	5,099.00	-42.71	99.16%	18,448.54	20,713.00	-2,264.46	89.07%
6-3120 · FICA/Medicare	407.72	439.00	-31.28	92.88%	1,300.39	1,745.00	-444.61	74.52%
6-3130 · Unemployment Compensation	24.73	30.00	-5.27	82.43%	291.73	120.00	171.73	243.11%
6-3140 · Workers Compensation	-29.28	304.00	-333.28	-9.63%	697.22	1,216.00	-518.78	57.34%
Total 6-3100 · Wages & Taxes	5,459.46	5,872.00	-412.54	92.97%	20,737.88	23,794.00	-3,056.12	87.16%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	233.60	228.00	5.60	102.46%	467.20	456.00	11.20	102.46%
6-3220 · Personal Time Compensation	39.86	409.00	-369.14	9.75%	863.96	1,636.00	-772.04	52.81%
6-3230 · Health Insurance	409.68	412.00	-2.32	99.44%	1,631.37	1,648.00	-16.63	98.99%
6-3240 · Retirement Plan	172.16	156.00	16.16	110.36%	808.21	702.00	106.21	115.13%
Total 6-3200 · Employee Benefits	855.30	1,205.00	-349.70	70.98%	3,770.74	4,442.00	-671.26	84.89%
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	74.27	25.00	49.27	297.08%	74.27	100.00	-25.73	74.27%
6-3320 · Freight/Shipping	48.60	200.00	-151.40	24.3%	611.69	800.00	-188.31	76.46%
6-3330 · Supplies	0.00	100.00	-100.00	0.0%	87.89	400.00	-312.11	21.97%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	0.00	0.00	0.00	0.0%	0.00	600.00	-600.00	0.0%
6-3360 · Utilities	92.79	91.00	1.79	101.97%	377.77	364.00	13.77	103.78%

Washburn Marina
Washburn Marina Budget vs. Actual
July 2019

	Jul 19				Apr - Jul 19			
	Jul 19	Budget	\$ Over Budget	% of Budget	19	Budget	\$ Over Budget	% of Budget
6-3370 · Over/Under	2.00	0.00	2.00	100.0%	1.99	0.00	1.99	100.0%
Total 6-3000 · Ship Store Expenses	6,532.42	7,493.00	-960.58	87.18%	25,662.23	30,500.00	-4,837.77	84.14%
6-4000 · General Expenses								
6-4100 · Wages & Taxes								
6-4110 · Administration Wages	9,077.58	8,760.00	317.58	103.63%	40,544.06	40,048.00	496.06	101.24%
6-4120 · Repair/Maintenance Wages	4,132.65	3,638.00	494.65	113.6%	15,968.10	14,353.00	1,615.10	111.25%
6-4130 · FICA/Medicare	1,109.41	1,017.00	92.41	109.09%	4,772.83	4,373.00	399.83	109.14%
6-4140 · Unemployment Compensation	67.30	50.00	17.30	134.6%	669.53	180.00	489.53	371.96%
6-4150 · Workers Compensation	-203.86	349.00	-552.86	-58.41%	2,104.33	1,303.00	801.33	161.5%
Total 6-4100 · Wages & Taxes	14,183.08	13,814.00	369.08	102.67%	64,058.85	60,257.00	3,801.85	106.31%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	202.96	203.00	-0.04	99.98%	405.92	406.00	-0.08	99.98%
6-4220 · Personal Time Compensation	313.95	242.00	71.95	129.73%	1,165.32	968.00	197.32	120.38%
6-4230 · Health Insurance	1,297.06	1,631.00	-333.94	79.53%	5,188.24	6,524.00	-1,335.76	79.53%
6-4240 · Retirement Plan	287.30	321.00	-33.70	89.5%	1,832.80	1,499.00	333.80	122.27%
Total 6-4200 · Employee Benefits	2,101.27	2,397.00	-295.73	87.66%	8,592.28	9,397.00	-804.72	91.44%
6-4300 · Advertising & Marketing	728.60	750.00	-21.40	97.15%	5,508.19	4,450.00	1,058.19	123.78%
6-4310 · Contract Services	39.27	38.00	1.27	103.34%	161.78	152.00	9.78	106.43%
6-4320 · Donations	125.00	100.00	25.00	125.0%	225.00	200.00	25.00	112.5%
6-4330 · Education & Training	166.66	167.00	-0.34	99.8%	666.64	668.00	-1.36	99.8%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	0.00	25.00	-25.00	0.0%	0.00	100.00	-100.00	0.0%
6-4350 · Insurance	1,318.59	1,320.00	-1.41	99.89%	5,274.36	5,280.00	-5.64	99.89%
6-4370 · License/Permit/Fee/Dues/Subscr	229.00	135.00	94.00	169.63%	810.29	695.00	115.29	116.59%
6-4380 · Office Supplies/Postage	56.15	175.00	-118.85	32.09%	440.46	700.00	-259.54	62.92%
6-4390 · Professional Services	0.00	150.00	-150.00	0.0%	2,782.71	2,900.00	-117.29	95.96%
6-4400 · Service Charges	1,384.39	1,350.00	34.39	102.55%	8,646.14	6,550.00	2,096.14	132.0%
6-4410 · Supplies	49.70	100.00	-50.30	49.7%	247.87	400.00	-152.13	61.97%
6-4420 · Travel/Lodging/Miles	0.00	0.00	0.00	0.0%	193.17	0.00	193.17	100.0%
6-4430 · Uniforms	0.00	0.00	0.00	0.0%	0.00	350.00	-350.00	0.0%
6-4440 · Utilities	252.51	277.00	-24.49	91.16%	1,016.54	1,108.00	-91.46	91.75%
6-4450 · Misc Expenses	120.23	125.00	-4.77	96.18%	366.71	500.00	-133.29	73.34%
6-4460 · Purchases Discount	-503.95	-50.00	-453.95	1,007.9%	-533.97	-200.00	-333.97	266.99%
Total 6-4000 · General Expenses	20,250.50	20,873.00	-622.50	97.02%	98,457.02	93,507.00	4,950.02	105.29%
Total Expense	40,138.53	44,692.00	-4,553.47	89.81%	181,903.23	192,119.00	-10,215.77	94.68%
Net Ordinary Income	18,204.46	9,950.00	8,254.46	182.96%	164,103.37	133,838.00	30,265.37	122.61%
Net Income	18,204.46	9,950.00	8,254.46	182.96%	164,103.37	133,838.00	30,265.37	122.61%

Washburn Marina Facilities Budget vs. Actual July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	6,851.08	6,000.00	851.08	114.19%	124,100.87	117,500.00	6,600.87	105.62%
4-1200 · Off-Season	1,750.00	0.00	1,750.00	100.0%	7,245.00	0.00	7,245.00	100.0%
4-1300 · Maintenance Fees	0.00	0.00	0.00	0.0%	137,683.20	137,683.00	0.20	100.0%
4-1400 · Misc Services	474.10	500.00	-25.90	94.82%	1,827.45	2,000.00	-172.55	91.37%
Total 4-1000 · Facility Income	9,075.18	6,500.00	2,575.18	139.62%	270,856.52	257,183.00	13,673.52	105.32%
Total Income	9,075.18	6,500.00	2,575.18	139.62%	270,856.52	257,183.00	13,673.52	105.32%
Gross Profit	9,075.18	6,500.00	2,575.18	139.62%	270,856.52	257,183.00	13,673.52	105.32%
Expense								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	720.61	700.00	20.61	102.94%	3,355.90	3,000.00	355.90	111.86%
6-1120 · Buildings/Grounds	1,188.34	1,100.00	88.34	108.03%	5,153.51	6,200.00	-1,046.49	83.12%
Total 6-1100 · Utilities	1,908.95	1,800.00	108.95	106.05%	8,509.41	9,200.00	-690.59	92.49%
6-1200 · Maintenance & Supplies								
6-1210 · Marina	164.33	600.00	-435.67	27.39%	2,180.69	1,800.00	380.69	121.15%
6-1220 · Buildings/Grounds	1,814.37	1,250.00	564.37	145.15%	7,660.38	5,000.00	2,660.38	153.21%
Total 6-1200 · Maintenance & Supplies	1,978.70	1,850.00	128.70	106.96%	9,841.07	6,800.00	3,041.07	144.72%
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	2,000.00	-2,000.00	0.0%
Total 6-1000 · Facility Expenses	3,887.65	4,150.00	-262.35	93.68%	18,350.48	18,000.00	350.48	101.95%
Total Expense	3,887.65	4,150.00	-262.35	93.68%	18,350.48	18,000.00	350.48	101.95%
Net Ordinary Income	5,187.53	2,350.00	2,837.53	220.75%	252,506.04	239,183.00	13,323.04	105.57%
Net Income	5,187.53	2,350.00	2,837.53	220.75%	252,506.04	239,183.00	13,323.04	105.57%

	Jul 19	Jul 18	\$ Change	% Change	Apr - Jul 19	Apr - Jul 18	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	9,075.18	9,233.63	-158.45	-1.72%	270,856.52	267,472.36	3,384.16	1.27%
Total Income	9,075.18	9,233.63	-158.45	-1.72%	270,856.52	267,472.36	3,384.16	1.27%
Gross Profit	9,075.18	9,233.63	-158.45	-1.72%	270,856.52	267,472.36	3,384.16	1.27%
Expense								
6-1000 · Facility Expenses	3,887.65	3,432.93	454.72	13.25%	18,350.48	16,301.99	2,048.49	12.57%
Total Expense	3,887.65	3,432.93	454.72	13.25%	18,350.48	16,301.99	2,048.49	12.57%
Net Ordinary Income	5,187.53	5,800.70	-613.17	-10.57%	252,506.04	251,170.37	1,335.67	0.53%
Net Income	5,187.53	5,800.70	-613.17	-10.57%	252,506.04	251,170.37	1,335.67	0.53%

Washburn Marina
Service Department Budget vs. Actual
July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	14,050.50	8,597.00	5,453.50	163.44%	40,482.00	30,678.00	9,804.00	131.96%
4-2112 · Fiberglass-Woodwork	9,511.50	12,895.00	-3,383.50	73.76%	53,595.00	39,256.00	14,339.00	136.53%
4-2113 · Mechanical	15,730.71	13,754.00	1,976.71	114.37%	48,379.71	47,971.00	408.71	100.85%
4-2114 · Rigging	1,158.00	1,719.00	-561.00	67.37%	8,678.50	8,874.00	-195.50	97.8%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	4,642.75	5,055.00	-412.25	91.85%	68,115.96	65,489.00	2,626.96	104.01%
4-2122 · Other Unit Billed	425.00	963.00	-538.00	44.13%	5,026.00	12,474.00	-7,448.00	40.29%
Total 4-2120 · Unit Billed Services	5,067.75	6,018.00	-950.25	84.21%	73,141.96	77,963.00	-4,821.04	93.82%
Total 4-2100 · Labor	45,518.46	42,983.00	2,535.46	105.9%	224,277.17	204,742.00	19,535.17	109.54%
4-2200 · Materials	6,848.73	10,000.00	-3,151.27	68.49%	35,638.59	28,500.00	7,138.59	125.05%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	345.00	1,000.00	-655.00	34.5%
4-2400 · Misc Charges	866.72	1,050.00	-183.28	82.55%	3,290.63	3,400.00	-109.37	96.78%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-400.00	400.00	0.0%
Total 4-2000 · Service Dept Income	53,233.91	53,933.00	-699.09	98.7%	263,551.39	237,242.00	26,309.39	111.09%
Total Income	53,233.91	53,933.00	-699.09	98.7%	263,551.39	237,242.00	26,309.39	111.09%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	3,798.90	1,185.00	2,613.90	320.58%	8,849.69	5,554.00	3,295.69	159.34%
5-2112 · Fiberglass-Woodworking	1,344.32	3,217.00	-1,872.68	41.79%	17,208.86	15,077.00	2,131.86	114.14%
5-2113 · Mechanical	2,620.76	1,693.00	927.76	154.8%	9,893.37	7,935.00	1,958.37	124.68%
5-2114 · Rigging	366.95	339.00	27.95	108.25%	1,738.14	1,588.00	150.14	109.46%
Total 5-2110 · Billable Hourly Labor	8,130.93	6,434.00	1,696.93	126.37%	37,690.06	30,154.00	7,536.06	124.99%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	979.56	1,707.00	-727.44	57.39%	11,957.01	7,999.00	3,958.01	149.48%
5-2122 · Other	0.00	325.00	-325.00	0.0%	99.39	1,524.00	-1,424.61	6.52%
Total 5-2120 · Unit Billed Services	979.56	2,032.00	-1,052.44	48.21%	12,056.40	9,523.00	2,533.40	126.6%
5-2100 · Labor - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 5-2100 · Labor	9,110.49	8,466.00	644.49	107.61%	49,746.46	39,677.00	10,069.46	125.38%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	0.00	900.00	-900.00	0.0%
5-2300 · Materials	4,592.08	7,000.00	-2,407.92	65.6%	26,131.71	19,950.00	6,181.71	130.99%
Total 5-2000 · Service Dept COGS	13,702.57	15,466.00	-1,763.43	88.6%	75,878.17	60,527.00	15,351.17	125.36%
Total COGS	13,702.57	15,466.00	-1,763.43	88.6%	75,878.17	60,527.00	15,351.17	125.36%
Gross Profit	39,531.34	38,467.00	1,064.34	102.77%	187,673.22	176,715.00	10,958.22	106.2%
Expense								
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	2,657.18	3,440.00	-782.82	77.24%	13,084.64	13,833.00	-748.36	94.59%

Washburn Marina
Service Department Budget vs. Actual
July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	815.05	491.00	324.05	166.0%	1,145.40	1,975.00	-829.60	58.0%
6-2113 · General Maintenance	466.70	983.00	-516.30	47.48%	1,084.21	3,952.00	-2,867.79	27.43%
Total 6-2110 · Non-Billable Salary & Wages	3,938.93	4,914.00	-975.07	80.16%	15,314.25	19,760.00	-4,445.75	77.5%
6-2120 · FICA/Medicare	1,148.18	1,156.00	-7.82	99.32%	5,268.38	5,202.00	66.38	101.28%
6-2130 · Unemployment Compensation	69.62	50.00	19.62	139.24%	1,278.55	460.00	818.55	277.95%
6-2140 · Workers Compensation	-322.56	628.00	-950.56	-51.36%	2,392.35	2,512.00	-119.65	95.24%
Total 6-2100 · Non-Billable Wages & Taxes	4,834.17	6,748.00	-1,913.83	71.64%	24,253.53	27,934.00	-3,680.47	86.82%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	682.56	683.00	-0.44	99.94%	1,365.12	1,366.00	-0.88	99.94%
6-2220 · Personal Time Compensation	1,277.23	1,045.00	232.23	122.22%	2,775.23	4,180.00	-1,404.77	66.39%
6-2230 · Health Insurance	1,141.47	1,439.00	-297.53	79.32%	4,543.83	5,756.00	-1,212.17	78.94%
6-2240 · Retirement Plan	406.17	453.00	-46.83	89.66%	1,829.60	2,039.00	-209.40	89.73%
Total 6-2200 · Employee Benefits	3,507.43	3,620.00	-112.57	96.89%	10,513.78	13,341.00	-2,827.22	78.81%
6-2310 · Education & Training	166.67	167.00	-0.33	99.8%	747.26	668.00	79.26	111.87%
6-2320 · Equipment Maintenance	0.00	615.00	-615.00	0.0%	713.71	2,290.00	-1,576.29	31.17%
6-2330 · Freight & Shipping	395.64	250.00	145.64	158.26%	1,588.55	1,000.00	588.55	158.86%
6-2340 · Hazardous Waste Removal	0.00	50.00	-50.00	0.0%	40.00	350.00	-310.00	11.43%
6-2350 · Small Tools	675.00	410.00	265.00	164.63%	2,626.76	1,640.00	986.76	160.17%
6-2360 · Supplies	-782.45	0.00	-782.45	100.0%	-2,923.10	0.00	-2,923.10	100.0%
6-2370 · Travel/Lodging/Meals	425.14	50.00	375.14	850.28%	469.93	100.00	369.93	469.93%
6-2380 · Uniforms	6.68	25.00	-18.32	26.72%	773.89	1,825.00	-1,051.11	42.41%
6-2390 · Utilities	92.80	91.00	1.80	101.98%	377.75	364.00	13.75	103.78%
6-2400 · Warranty Parts	146.88	150.00	-3.12	97.92%	251.44	600.00	-348.56	41.91%
Total 6-2000 · Service Dept Expenses	9,467.96	12,176.00	-2,708.04	77.76%	39,433.50	50,112.00	-10,678.50	78.69%
Total Expense	9,467.96	12,176.00	-2,708.04	77.76%	39,433.50	50,112.00	-10,678.50	78.69%
Net Ordinary Income	30,063.38	26,291.00	3,772.38	114.35%	148,239.72	126,603.00	21,636.72	117.09%
Net Income	30,063.38	26,291.00	3,772.38	114.35%	148,239.72	126,603.00	21,636.72	117.09%

	Jul 19	Jul 18	\$ Change	% Change	Apr - Jul 19	Apr - Jul 18	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income	53,233.91	57,503.81	-4,269.90	-7.43%	263,551.39	224,190.73	39,360.66	17.56%
Total Income	53,233.91	57,503.81	-4,269.90	-7.43%	263,551.39	224,190.73	39,360.66	17.56%
Cost of Goods Sold								
5-2000 · Service Dept COGS	13,702.57	18,854.28	-5,151.71	-27.32%	75,878.17	70,364.25	5,513.92	7.84%
Total COGS	13,702.57	18,854.28	-5,151.71	-27.32%	75,878.17	70,364.25	5,513.92	7.84%
Gross Profit	39,531.34	38,649.53	881.81	2.28%	187,673.22	153,826.48	33,846.74	22.0%
Expense								
6-2000 · Service Dept Expenses	9,467.96	9,388.05	79.91	0.85%	39,433.50	40,752.04	-1,318.54	-3.24%
Total Expense	9,467.96	9,388.05	79.91	0.85%	39,433.50	40,752.04	-1,318.54	-3.24%
Net Ordinary Income	30,063.38	29,261.48	801.90	2.74%	148,239.72	113,074.44	35,165.28	31.1%
Net Income	30,063.38	29,261.48	801.90	2.74%	148,239.72	113,074.44	35,165.28	31.1%

Washburn Marina Ship Store Budget vs. Actual July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	776.61	500.00	276.61	155.32%	1,531.08	1,750.00	-218.92	87.49%
4-3120 · Consumables	533.14	500.00	33.14	106.63%	732.73	800.00	-67.27	91.59%
4-3130 · Marine Supplies	11,117.17	15,000.00	-3,882.83	74.11%	44,985.83	54,000.00	-9,014.17	83.31%
4-3140 · Personal Items	1,519.46	1,000.00	519.46	151.95%	2,834.13	2,050.00	784.13	138.25%
4-3150 · Special Orders	4,369.80	5,000.00	-630.20	87.4%	13,298.48	21,000.00	-7,701.52	63.33%
Total 4-3100 · Store Sales	18,316.18	22,000.00	-3,683.82	83.26%	63,382.25	79,600.00	-16,217.75	79.63%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	1,036.10	1,500.00	-463.90	69.07%	5,498.72	4,500.00	998.72	122.19%
4-3220 · Gasoline	16,424.03	15,000.00	1,424.03	109.49%	24,020.20	23,500.00	520.20	102.21%
4-3230 · Pump Out	350.76	400.00	-49.24	87.69%	474.00	630.00	-156.00	75.24%
Total 4-3200 · Fuel Dock Sales	17,810.89	16,900.00	910.89	105.39%	29,992.92	28,630.00	1,362.92	104.76%
Total 4-3000 · Ship Store Income	36,127.07	38,900.00	-2,772.93	92.87%	93,375.17	108,230.00	-14,854.83	86.28%
Total Income	36,127.07	38,900.00	-2,772.93	92.87%	93,375.17	108,230.00	-14,854.83	86.28%
Cost of Goods Sold								
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	541.87	400.00	141.87	135.47%	1,019.52	1,400.00	-380.48	72.82%
5-3120 · Consumables	363.20	375.00	-11.80	96.85%	492.48	600.00	-107.52	82.08%
5-3130 · Marine Supplies	7,531.60	9,750.00	-2,218.40	77.25%	30,669.90	35,100.00	-4,430.10	87.38%
5-3140 · Personal Items	964.70	760.00	204.70	126.93%	1,912.52	1,558.00	354.52	122.76%
5-3150 · Special Orders	3,587.78	3,750.00	-162.22	95.67%	11,171.74	15,750.00	-4,578.26	70.93%
Total 5-3100 · Store Sales	12,989.15	15,035.00	-2,045.85	86.39%	45,266.16	54,408.00	-9,141.84	83.2%
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	813.32	1,290.00	-476.68	63.05%	4,522.65	3,870.00	652.65	116.86%
5-3220 · Gasoline	12,588.13	12,900.00	-311.87	97.58%	18,426.30	20,210.00	-1,783.70	91.17%
Total 5-3200 · Fuel Dock Sales	13,401.45	14,190.00	-788.55	94.44%	22,948.95	24,080.00	-1,131.05	95.3%
Total 5-3000 · Ship Store COGS	26,390.60	29,225.00	-2,834.40	90.3%	68,215.11	78,488.00	-10,272.89	86.91%
Total COGS	26,390.60	29,225.00	-2,834.40	90.3%	68,215.11	78,488.00	-10,272.89	86.91%
Gross Profit	9,736.47	9,675.00	61.47	100.64%	25,160.06	29,742.00	-4,581.94	84.59%
Expense								
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	5,056.29	5,099.00	-42.71	99.16%	18,448.54	20,713.00	-2,264.46	89.07%
6-3120 · FICA/Medicare	407.72	439.00	-31.28	92.88%	1,300.39	1,745.00	-444.61	74.52%
6-3130 · Unemployment Compensation	24.73	30.00	-5.27	82.43%	291.73	120.00	171.73	243.11%
6-3140 · Workers Compensation	-29.28	304.00	-333.28	-9.63%	697.22	1,216.00	-518.78	57.34%
Total 6-3100 · Wages & Taxes	5,459.46	5,872.00	-412.54	92.97%	20,737.88	23,794.00	-3,056.12	87.16%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	233.60	228.00	5.60	102.46%	467.20	456.00	11.20	102.46%

Washburn Marina
Ship Store Budget vs. Actual
July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
6-3220 · Personal Time Compensation	39.86	409.00	-369.14	9.75%	863.96	1,636.00	-772.04	52.81%
6-3230 · Health Insurance	409.68	412.00	-2.32	99.44%	1,631.37	1,648.00	-16.63	98.99%
6-3240 · Retirement Plan	172.16	156.00	16.16	110.36%	808.21	702.00	106.21	115.13%
Total 6-3200 · Employee Benefits	855.30	1,205.00	-349.70	70.98%	3,770.74	4,442.00	-671.26	84.89%
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	74.27	25.00	49.27	297.08%	74.27	100.00	-25.73	74.27%
6-3320 · Freight/Shipping	48.60	200.00	-151.40	24.3%	611.69	800.00	-188.31	76.46%
6-3330 · Supplies	0.00	100.00	-100.00	0.0%	87.89	400.00	-312.11	21.97%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	0.00	0.00	0.00	0.0%	0.00	600.00	-600.00	0.0%
6-3360 · Utilities	92.79	91.00	1.79	101.97%	377.77	364.00	13.77	103.78%
6-3370 · Over/Under	2.00	0.00	2.00	100.0%	1.99	0.00	1.99	100.0%
Total 6-3000 · Ship Store Expenses	6,532.42	7,493.00	-960.58	87.18%	25,662.23	30,500.00	-4,837.77	84.14%
Total Expense	6,532.42	7,493.00	-960.58	87.18%	25,662.23	30,500.00	-4,837.77	84.14%
Net Ordinary Income	3,204.05	2,182.00	1,022.05	146.84%	-502.17	-758.00	255.83	66.25%
Net Income	3,204.05	2,182.00	1,022.05	146.84%	-502.17	-758.00	255.83	66.25%

	Jul 19	Jul 18	\$ Change	% Change	Apr - Jul 19	Apr - Jul 18	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income	36,127.07	38,801.43	-2,674.36	-6.89%	93,375.17	103,556.39	-10,181.22	-9.83%
Total Income	36,127.07	38,801.43	-2,674.36	-6.89%	93,375.17	103,556.39	-10,181.22	-9.83%
Cost of Goods Sold								
5-3000 · Ship Store COGS	26,390.60	29,490.48	-3,099.88	-10.51%	68,215.11	76,677.94	-8,462.83	-11.04%
Total COGS	26,390.60	29,490.48	-3,099.88	-10.51%	68,215.11	76,677.94	-8,462.83	-11.04%
Gross Profit	9,736.47	9,310.95	425.52	4.57%	25,160.06	26,878.45	-1,718.39	-6.39%
Expense								
6-3000 · Ship Store Expenses	6,532.42	7,470.35	-937.93	-12.56%	25,662.23	28,094.96	-2,432.73	-8.66%
Total Expense	6,532.42	7,470.35	-937.93	-12.56%	25,662.23	28,094.96	-2,432.73	-8.66%
Net Ordinary Income	3,204.05	1,840.60	1,363.45	74.08%	-502.17	-1,216.51	714.34	58.72%
Net Income	3,204.05	1,840.60	1,363.45	74.08%	-502.17	-1,216.51	714.34	58.72%

Washburn Marina
General Expenses Budget vs. Actual
July 2019

	Jul 19	Budget	\$ Over Budget	% of Budget	Apr - Jul 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Expense								
6-4000 · General Expenses								
6-4100 · Wages & Taxes								
6-4110 · Administration Wages	9,077.58	8,760.00	317.58	103.63%	40,544.06	40,048.00	496.06	101.24%
6-4120 · Repair/Maintenance Wages	4,132.65	3,638.00	494.65	113.6%	15,968.10	14,353.00	1,615.10	111.25%
6-4130 · FICA/Medicare	1,109.41	1,017.00	92.41	109.09%	4,772.83	4,373.00	399.83	109.14%
6-4140 · Unemployment Compensation	67.30	50.00	17.30	134.6%	669.53	180.00	489.53	371.96%
6-4150 · Workers Compensation	-203.86	349.00	-552.86	-58.41%	2,104.33	1,303.00	801.33	161.5%
Total 6-4100 · Wages & Taxes	14,183.08	13,814.00	369.08	102.67%	64,058.85	60,257.00	3,801.85	106.31%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	202.96	203.00	-0.04	99.98%	405.92	406.00	-0.08	99.98%
6-4220 · Personal Time Compensation	313.95	242.00	71.95	129.73%	1,165.32	968.00	197.32	120.38%
6-4230 · Health Insurance	1,297.06	1,631.00	-333.94	79.53%	5,188.24	6,524.00	-1,335.76	79.53%
6-4240 · Retirement Plan	287.30	321.00	-33.70	89.5%	1,832.80	1,499.00	333.80	122.27%
Total 6-4200 · Employee Benefits	2,101.27	2,397.00	-295.73	87.66%	8,592.28	9,397.00	-804.72	91.44%
6-4300 · Advertising & Marketing	728.60	750.00	-21.40	97.15%	5,508.19	4,450.00	1,058.19	123.78%
6-4310 · Contract Services	39.27	38.00	1.27	103.34%	161.78	152.00	9.78	106.43%
6-4320 · Donations	125.00	100.00	25.00	125.0%	225.00	200.00	25.00	112.5%
6-4330 · Education & Training	166.66	167.00	-0.34	99.8%	666.64	668.00	-1.36	99.8%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	0.00	25.00	-25.00	0.0%	0.00	100.00	-100.00	0.0%
6-4350 · Insurance	1,318.59	1,320.00	-1.41	99.89%	5,274.36	5,280.00	-5.64	99.89%
6-4370 · License/Permit/Fee/Dues/Subscr	229.00	135.00	94.00	169.63%	810.29	695.00	115.29	116.59%
6-4380 · Office Supplies/Postage	56.15	175.00	-118.85	32.09%	440.46	700.00	-259.54	62.92%
6-4390 · Professional Services	0.00	150.00	-150.00	0.0%	2,782.71	2,900.00	-117.29	95.96%
6-4400 · Service Charges	1,384.39	1,350.00	34.39	102.55%	8,646.14	6,550.00	2,096.14	132.0%
6-4410 · Supplies	49.70	100.00	-50.30	49.7%	247.87	400.00	-152.13	61.97%
6-4420 · Travel/Lodging/Miles	0.00	0.00	0.00	0.0%	193.17	0.00	193.17	100.0%
6-4430 · Uniforms	0.00	0.00	0.00	0.0%	0.00	350.00	-350.00	0.0%
6-4440 · Utilities	252.51	277.00	-24.49	91.16%	1,016.54	1,108.00	-91.46	91.75%
6-4450 · Misc Expenses	120.23	125.00	-4.77	96.18%	366.71	500.00	-133.29	73.34%
6-4460 · Purchases Discount	-503.95	-50.00	-453.95	1,007.9%	-533.97	-200.00	-333.97	266.99%
Total 6-4000 · General Expenses	20,250.50	20,873.00	-622.50	97.02%	98,457.02	93,507.00	4,950.02	105.29%
Total Expense	20,250.50	20,873.00	-622.50	97.02%	98,457.02	93,507.00	4,950.02	105.29%
Net Ordinary Income	-20,250.50	-20,873.00	622.50	97.02%	-98,457.02	-93,507.00	-4,950.02	105.29%
Net Income	-20,250.50	-20,873.00	622.50	97.02%	-98,457.02	-93,507.00	-4,950.02	105.29%

	Jul 19	Jul 18	\$ Change	% Change	Apr - Jul 19	Apr - Jul 18	\$ Change	% Change
Ordinary Income/Expense								
Expense								
6-4000 · General Expenses	20,250.50	20,599.39	-348.89	-1.69%	98,457.02	90,990.60	7,466.42	8.21%
Total Expense	20,250.50	20,599.39	-348.89	-1.69%	98,457.02	90,990.60	7,466.42	8.21%
Net Ordinary Income	-20,250.50	-20,599.39	348.89	1.69%	-98,457.02	-90,990.60	-7,466.42	-8.21%
Net Income	-20,250.50	-20,599.39	348.89	1.69%	-98,457.02	-90,990.60	-7,466.42	-8.21%

Washburn Marina
Revenue - Draw Report
July 2019

	<u>Jul 19</u>	<u>Apr - Jul 19</u>
9-1100 · Draws from City	-94,361.67	-411,127.78
9-2100 · Revenues Paid to City	115,454.89	585,281.23
Net Paid to City	<u>21,093.22</u>	<u>174,153.45</u>
 Revenues paid to City Detail		
Operating Revenue		585,281.23
Maintenance Fees-2019		<u>146,503.69</u> Over by \$8,820.49, to be recon'd & corrected
Total		<u>438,777.54</u>

washburnadmin@cityofwashburn.org

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Thursday, August 1, 2019 12:32 PM
To: 'Scott Kluver'; 'Carl Broberg'
Subject: Concrete Repair Estimate
Attachments: washburn revised.pdf

Greetings:

I hope you are sitting down, here's the estimate to repair the concrete. Please include it in the next HC packet.

Sincerely,
Michelle Shrider, CMM, General Manager
Washburn Marina
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

*Live Webcam at the Marina – [Click Here!](#)
Join us on [Facebook](#)*

From: Jack Schmeiser [mailto:impactjac@gmail.com]
Sent: Thursday, August 01, 2019 12:07 PM
To: michelle@washburnmarina.com
Subject: Revised

Michelle,
Here is a revised quote.

Impact Protective Coatings
Jack A Schmeiser
715-965-0113
impactjac@gmail.com

Impact Protective Coatings

N3475 Oriole Drive
 Medford, WI 54451

Estimate

Date	Estimate #
7/29/2019	15298

Name / Address
Washburn Marina 1 Marina Drive Washburn, WI 54891

Project

Description	Qty	Cost	Total
Sawcut manhole sleeve flush with existing concrete. Cut concrete to fit manhole cover into sleeve after cutting flush. Prep and patch areas around manholes.[Four] Prep and regrade concrete on path of boat lift to eliminate height difference. Regrade to fill settling slab. Demo and fill spalled and cracked areas on concrete dock slab as discussed. Grind trench to eliminate water sitting on slab. Redensify areas of slab to be repaired. Repair spalled areas at door entrance.		9,977.20	9,977.20
		Total	\$9,977.20

Customer Signature _____