

**CITY OF WASHBURN**  
119 Washington Avenue  
P.O. Box 638  
Washburn, WI 54891



715-373-6160  
715-373-6161  
FAX 715-373-6148

To: President: Carl Broberg (Nominated) Vacant Broberg Candace Kolenda  
VP: John Baregi Nick Suminski Rodger Reiswig  
Don Swedberg City Administrator Marina Manager

### ***NOTICE OF HARBOR COMMISSION MEETING***

**DATE:** Wednesday, April 17, 2019  
**TIME:** 5:30 P.M.  
**LOCATION:** Washburn City Hall – 119 Washington Avenue

#### **Agenda**

- A. Call to Order – Roll Call
- B. Approval of Minutes of the March 20, 2019 Meeting
- C. Public Comments
- D. Treasurer's Report
  - 1. Payment of Invoices
- E. Slip Transfers –
  - 1. Slip #20 Fleig/Bicek
  - 2. Discussion and Action on Request to Purchase Slip 56 from Harbor Commission Via a Trade – Mike Sandor, Petitioner
- F. Marina Manager's Report
  - 1. March Financial Reports
  - 2. Update on Ice Damage to Piers
- G. Discussion and Action on Lift Well Cement Issues/and Mudjacking on Fuel Dock Area
- H. Discussion and Action on Pier 3 Alignment
- I. Update on Dock 3 Utility Upgrade Project
- J. Discussion and Action on Agreement with US Army Corps of Engineers for Coal Dock Usage
- K. Update on Coal Dock Rehabilitation Project
- L. Discussion and Action on Approving an Aerial Photo Survey of the Coal Dock/Marina Area for Future Dock Usage Agreements/Other Potential Changes to Usage Agreements
- M. Adjourn

Cc: Posted Ashland Daily Press File

B.

## MARCH 20, 2019 HARBOR COMMISSION MEETING

5:30 P.M. WASHBURN CITY HALL – 119 N WASHINGTON AVENUE

Commission Members Present: V.P. John Baregi, Mary McGrath, Rodger Reiswig, Nicholas Suminski, and Don Swedberg.

Commission Member Absent: President Carl Broberg.

Municipal Personnel Present: Scott Kluver, City Administrator/Clerk, and Kay Bratley, Deputy Clerk/Treasurer.

Municipal Personnel Absent: Michelle Shrider, Marina Manager.

**Call to Order** – V.P. John Baregi called the meeting to order at 5:32 p.m.

**Approval of Minutes of the February 20, 2019 Meetings** – Swedberg moved to approve and place on file the February 20, 2019 Meeting Minutes and Reiswig seconded. Motion carried 5-0.

**Public Comment** – None.

**Treasurer's Report** – McGrath made a motion to accept and place on file the Harbor Passbook and Marina Operating Account reports and Swedberg seconded. Motion carried 5-0

1. Payment of Invoices – McGrath moved to approve for payment Complete Computer Solutions, Inc. invoice #37330 for \$1,059.00 and Suminski seconded. Motion carried 5-0. McGrath moved to approve for payment SmithGroup, Inc. invoice #136827 for \$22,386.00 and Swedberg seconded. Motion carried 5-0.

**Slip Transfers** – None.

**Marina Manager's Report** –

1. **February Financial Reports** - Kluver stated February was down a little but doing well and ahead of last year at this time. Suminski made a motion to approve and place on file the February 28, 2019 Marina Manager's Report and Reiswig seconded. Motion carried 5-0.

**Follow Up on 2018 Coal Dock Usage** – Kluver stated the final figures are in and paid with Nelson Construction's additional storage fee and Pearl Beach Construction rental fee for a total of \$7,147.78 in 2018 dock usage fees. Kluver stated the Army Corp wants to use the dock for storage this year from May through July. Kluver suggested our current four section layout for dock rental may be outdated based on the current demand and requests we have received and should be a subject for debate and discussion in future meetings.

**Update on Dock 3 Utility Upgrade Project** – Kluver stated the approved change order to put wooden strips around the dock and finger piers to attach the decking to, which eliminated drilling holes in the steel framing, has been done and cost \$9,620.00 including labor. Baregi questioned the cost of the labor, believing Lake Effect Builders, LLC stated a credit would be given for the saving of time not spent drilling into the steel framing in order to replace the decking and Kluver will look into that issue. Kluver stated another issue is the dock is not square with the ramp and bulkhead and its believed the electrical wiring going into the junction box under the ramp is putting torque on the dock and causing the dock to pull that way; another change order done is to put a new junction box on the side of the ramp and bulkhead to run the wires out to the dock and prevent the wheels for the dock from falling off the ramp during high water levels. Kluver stated another change order is to fix a previously broken area in the dock between the first and second finger piers caused by the stress of the electrical wiring and will cost approximately \$1,700.00 to fix. McGrath made a motion to open the floor and Reiswig

seconded. Motion carried 5-0. David Anderson from Anderson Electric took the floor to explain into further detail what the electrical change with the junction box would entail. Anderson also stated he found a discrepancy on the electrical plans concerning three phase versus one phase with the new pedestals and does not know what the load calculation is that was done by the electrical engineers for Pier 3 so he knows how to wire the pedestals. Kluver stated he will have to ask questions on to it to find out what needs to be done and will let Anderson Electric know. Suminski moved to close the floor and Swedberg seconded. Motion carried 5-0. Kluver stated the water line needs to be finished and they can start putting the decking on the finger piers; the project was technically to be finished by March 15<sup>th</sup> but due to weather issues we will extend it to the end of March. Swedberg made a motion to authorize Kluver to make the necessary decision needed for the wiring of Pier 3 as a 3 Phase circuit or a 30 amp circuit and Reiswig seconded. Motion carried 5-0.

**Update on Coal Dock Rehabilitation Project –** Kluver stated Michels Foundations are pinning the sheet piling that could not be driven into the sheetrock, to the concrete pilings that were poured in the coal dock; Michels Foundations has broken the ice along that section of the dock in the process of pinning the sheet piling and posted a warning on the city's Facebook page for people to stay 100 feet away from the dock when going out on the ice. Kluver stated what is left to do on the dock is to pour the concrete for the bollards, restore the light at the end of the dock and the leveling of the dock with gravel; with weight restrictions on, we will have to review the situation for the hauling of gravel and whether or not would give an exemption to the completion date of the project. Kluver stated it was necessary to add ladders, at the cost of \$12,000.00, which is coming out of the contingency fund.

**Adjourn – Suminski moved and Reiswig seconded motion to adjourn. Motion carried 5-0 at 6:20 p.m.**

Respectfully Submitted,  
Kay Bratley, Deputy Clerk/Treasurer

D-1

Lake Effect Builders, LLC  
P.O. Box 55  
Washburn, WI 54891  
Ph: 715-209-0300 - fax: 715-812-1105  
Email: info@lakeeffectbuildersllc.com

# Invoice

2767

**Project** Washburn Marina Peir 3  
PO Box 638  
Washburn, wi 54891

**Customer** City of Washburn  
PO Box 638  
Washburn, wi 54891

**Date** 3/7/19

**Work Completed** \$17,910.00

**Due Balance** \$17,910.00

**Total Due** **\$17,910.00**

**Payment Terms** Payment due upon receipt

## Phase

Draw For Demolition Labor and Vinyl Bumper Order

Project Total	% COMPLETE	Value Complete	Pre vi ously Paid	Curre nt	Due Now
\$119,400	36%	\$42,984.00	\$25,074.00	\$17,910.00	\$17,910.00



052119

210-00-53540-40-000

Lake Effect Builders, LLC  
 P.O. Box 55  
 Washburn, WI 54891  
 Ph: 715-209-0300 – fax: 715-812-1105  
 Email: info@lakeeffectbuildersllc.com

Invoice

2772

**Project** Washburn Marina Peir 3  
 PO Box 638  
 Washburn, wi 54891

**Customer** City of Washburn  
 PO Box 638  
 Washburn, wi 54891

**Date** 4/10/19

**Work Completed** \$34,626.00

**Due Balance** \$34,626.00

**Total Due** **\$34,626.00**

**Payment Terms** Payment due upon receipt

**Phase**  
 Draw for Partial Framing & Electrical Labor Material,

<u>Project Total</u>	<u>% COMPLETE</u>	<u>Value Complete</u>	<u>Pre vi ously Paid</u>	<u>Curre nt</u>	<u>Due Now</u>
\$119,400.00	65%	\$77,610.00	\$42,984.00	\$34,626.00	\$34,626.00

  
 04/11/19  
 210-00-53540-4810-0000

Lake Effect Builders, LLC  
 P.O. Box 55  
 Washburn, WI 54891  
 Ph: 715-209-0300 – fax: 715-812-1105  
 Email: info@lakeeffectbuildersllc.com

Invoice

2771

**Project** Washburn Marina Peir 3  
 PO Box 638  
 Washburn, wi 54891

**Customer** City of Washburn  
 PO Box 638  
 Washburn, wi 54891

**Date** 4/10/19

**Work Completed** \$11,870.00

**Due Balance** \$11,870.00

**Total Due** **\$11,870.00**

**Payment Terms** Payment due upon receipt

Change Order	#	Base Amt.	Previous	Current	Bill Now
Breaker Add Cost - Labor	001	\$2,250.00	\$0.00	\$2,250.00	\$2,250.00
Wood Frame Deck Attachment	002	\$9,620.00	\$0.00	\$9,620.00	\$9,620.00
<b>Total Due Now</b>					<b>\$11,870.00</b>

*Handwritten signature*

041119

210-00 53540-410-003

D-1



1 Marina Drive, PO Box 482  
Washburn, WI 54891

# Product Invoice

Date	Invoice #
3/27/2019	65168

Pier 3  
210-00-53540-910-000

<b>Bill To</b>
City of Washburn, Scott Kluver City of Washburn PO Box 638 Washburn, WI 54891

*[Handwritten signature]*  
032919

<b>Contact Washburn Marina</b>
Telephone: 715-373-5050 Fax: 715-373-5117 Website: www.washburnmarina.com Email: boat@washburnmarina.com

<b>Boat Name</b>	
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Item Code	Description	Qty	Price Each	Amount
Special Order	1/2-13x7 Galvanized Hex Bolts	500	0.898	449.00
Special Order	1/2-13 Galvanized Hex Nuts	500	0.116	58.00
Special Order	1/2 Galvanized Flat Washers	500	0.136	68.00
Special Order	10" Dock Cleat - Galvanized with recessed fastener holes	246	9.5726	2,354.86
Freight/Hdlg-Servic...	Freight & Handling - Service Parts	1	125.00	125.00

<b>Thank you for choosing Washburn Marina for all your boating needs.</b>	Sales Tax (0.0%)	\$0.00
	Total	\$3,054.86
	Payments/Credits	\$0.00
<small>Credit Terms: In the event that payment in full is not made prior to month end of the invoice date, pursuant to the provisions of the Wisconsin Consumer Credit Act, Washburn Marina shall treat this transaction as an open-end consumer credit transaction. A finance charge of 1.5% per month (18% per year) will be assessed on any balance over 30 days old. No annual fee will be imposed by Washburn Marina for this open-end credit account.</small>	<b>Balance Due</b>	<b>\$3,054.86</b>

D-1

INVOICE

# SMITHGROUP

**SMITHGROUP, INC**  
201 Depot Street, Second Floor  
Ann Arbor, MI 48104  
T 734.669.2736 F 734.780.8467  
smithgroup.com

March 28, 2019  
Project No: 10818  
Invoice No: 0137584

**Invoice Total \$3,815.00**

Mr. Scott Kluver  
City Administrator  
City of Washburn, Wisconsin  
119 Washington Ave  
PO Box 638  
Washburn, WI 54891

*[Handwritten signature]*  
*[Handwritten initials]*  
*219-00-53540-400-00*

**Professional Services from January 26, 2019 to February 22, 2019**

Contract 000 Washburn Coal Dock Rehabilitation Construction Documents and Contract Administration

**Fee**

Billing Phase	Fee	Percent Complete	Total Earned
Task 1	40,000.00	100.00	40,000.00
Task 2 and 3	135,800.00	100.00	135,800.00
Task 4	76,300.00	92.00	70,196.00
<b>Total Fee</b>	<b>252,100.00</b>		<b>245,996.00</b>
		Previous Fee Billing	242,181.00
		Current Fee Billing	3,815.00
		<b>Total Fee</b>	<b>3,815.00</b>
		<b>Total this Contract</b>	<b>\$3,815.00</b>
		<b>Total this Invoice</b>	<b>\$3,815.00</b>

"BE GREEN" - to receive your invoices via e-mail, please contact Kim at the number above

SmithGroup PM Heather Brose

**DUE AND PAYABLE UPON RECEIPT**

Electronic Payments: SmithGroup, Comerica Bank (CMCA) #072000096, Account #1850611219

**Marina Operating Account 2019**

D.

<b>12/31/2018 Balance Carried Forward</b>		<b>204,781.42</b>
7-Jan Ck# 732	Washburn Marina	-16,206.00
14-Jan	Deposit	56,643.19
14-Jan Ck# 733	Washburn Marina	-16,206.00
21-Jan Ck# 734	Washburn Marina	-18,115.45
24-Jan	Deposit	14,179.75
28-Jan Ck# 735	Washburn Marina	-16,206.00
18-Jan	Deposit	14,813.27
31-Jan	Interest	1.79
4-Feb Ck# 736	Washburn Marina	-16,457.00
8-Feb	Deposit	22,002.73
11-Feb Ck# 737	Washburn Marina	-16,457.00
18-Feb Ck# 738	Washburn Marina	-16,457.00
	Sales Tax	-3,152.41
19-Feb Ck# 739	Washburn Marina	-16,458.00
21-Feb	Deposit	56,494.51
28-Feb	Interest	1.67
4-Mar Ck# 740	Washburn Marina	-15,955.00
8-Mar	Deposit	6,047.61
11-Mar Ck# 741	Washburn Marina	-15,955.00
11-Mar	Deposit	33,582.64
15-Mar Ck# 742	Washburn Marina	-15,955.00
22-Mar Ck# 743	Washburn Marina	-15,956.00
	Sales Tax	-3,322.67
22-Mar	Deposit	30,373.92
31-Mar	Interest	1.96
1-Apr Ck# 744	Washburn Marina	-12,116.00
5-Apr	Deposit	23,444.64
8-Apr Ck# 745	Washburn Marina	-12,116.00

**Balance as of 4/8/19**

**235,278.57**

**Harbor Pass Book - 2019**

<b>12/31/2018 Balance Carried Forward</b>	<b>\$454,140.46</b>
24-Jan Bremer Band - Loan Payment	-8,509.85
Jan Office Fringe	-95.62
Smithgroup	-22,127.00
Smithgroup	-18,541.00
31-Jan Interest	153.71
8-Feb Deposit -Grant Draw	398,867.63
13-Feb Jan Payroll	-768.20
Walkie's Diesel & Marine Service	-1,067.26
Wis. Harbor Towns Association	-250.00
Smithgroup	-25,327.00
Feb Office Fringe	-95.62
26-Feb Michels Foundation-Draw 2	-580,599.83
28-Feb Interest	304.45
8-Mar Deposit-Nelson Dock Rent	1,152.00
11-Mar Deposit-Pearl Beach Dock Rent	4,055.78
15-Mar Trust Fund Loan	-18,381.46
13-Mar March Office Fringe	-95.62
Chamber Dues	-85.00
Smithgroup	-22,386.00
February Payroll	-756.70
29-Mar Interest	59.75

**Balance as of 4/8/19****\$159,647.62**

E-1



P.O. Box 482  
Washburn, WI 54891

**NOTIFICATION OF PENDING SLIP ASSIGNMENT**

Date of Offer: March 2019

Slip Description: Pier 1, Slip # 020 , Size: 15' x 36'

Offered Price: \$16,500

**Terms:**

Maintenance Fees Due by Buyer: \$0

Slip Rental Proceeds Due to Buyer: \$0

Registration Fees Paid by: \$130.00

**Seller:** Brian D. Fleig

210 Woodland Drive

Washburn, WI 54891

**Buyer:** Andrew D. Bicek & Alison J. Bicek

18901 146<sup>th</sup> St NW

Elk River, MN 55330

Transfer Processed by: Washburn Marina

**RESPONSE REQUIRED BY:** April 17<sup>th</sup>, 2019

Greetings Washburn Harbor Commission:

You are being advised of the above pending slip sale to a non-slip holder. Please consider this Assignment of Boat/Slip and render your authorization or decline no later than the Response Required By date as indicated above.

Sincerely,

Amy Trimbo  
Administrative Manager

E, 2,

washburnadmin@cityofwashburn.org

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**From:** Michelle Shrider <michelle@washburnmarina.com>  
**Sent:** Friday, March 22, 2019 9:27 AM  
**To:** 'Scott Kluver'; 'Carl Broberg'  
**Cc:** Amy Trimbo  
**Subject:** Slip Holder REquest

Greetings:

The owner of slip 58 (15'x 32' pier 2) would like to own the "well" that his slip is in – he'd like to buy slip 56 (15' x 32'), which is owned by HC. I am not one to propose the harbor commission sell more of their slips. He has offered to purchase one of two slips that are presently on the market: slip 60 (15' x 32' pier 2) or slip 66 (15' x 32' pier 2) and trade with harbor commission. As slips 60 and 66 are essentially identical to slip 58, I don't see this as a big issue. There may be other issues that arise from this but they could/would happen if slips 60 or 66 sold anyway – ie they're currently in the rental pool and would likely be used by the slip holder. Let me know if you think this is of interest to commission and I can work with this individual.

Sincerely,  
Michelle Shrider, CMM, General Manager  
Washburn Marina  
1 Marina Drive  
Washburn, WI 54891  
715-373-5050  
[www.washburnmarina.com](http://www.washburnmarina.com)

***Live Webcam at the Marina – [Click Here!](#)***  
***Join our us on [Facebook](#)***

**From:** Michelle Shrider <michelle@washburnmarina.com>  
**Sent:** Monday, March 25, 2019 3:31 PM  
**To:** 'Scott Kluver'; 'Carl Broberg'  
**Cc:** Amy Trimbo  
**Subject:** Slip 56 swap with slip 60 or 66

Greetings Scott & Carl:

I spoke with the slip holder of slip 58, Mike Sandor. He owns a 32' Sea Ray and uses slip 58. His objective in purchasing a slip that the harbor commission would be willing to trade for slip 56 is to have the slip well (both slip 56 & 58) for his own use. He would like this proposal brought up at the next harbor commission for discussion. Thanks!

Sincerely,  
Michelle Shrider, CMM, General Manager  
Washburn Marina  
1 Marina Drive  
Washburn, WI 54891  
715-373-5050  
[www.washburnmarina.com](http://www.washburnmarina.com)

***[Live Webcam at the Marina – Click Here!](#)***  
***[Join our us on Facebook](#)***

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**From:** Amy Trimbo [mailto:amy@washburnmarina.com]  
**Sent:** Monday, March 25, 2019 2:50 PM  
**To:** Michelle Shrider  
**Subject:** Mike Sandor to occupy both slips

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**From:** michael Sandor [mailto:masandor@hotmail.com]  
**Sent:** Friday, March 22, 2019 6:36 PM  
**To:** Amy Trimbo  
**Subject:** RE: Interested in Slip Swap

Hello Amy,  
I would consider making a offer to purchase either slip 60 or 66. My hope is to trade which ever one I purchase to the Harbor Commission for slip 56.  
The folks currently in 56 would then lease the slip I trade to the Harbor Commission.  
My long term intent would be to occupy both slip 56 and 58.  
Thanks,  
Mike

---

**Drylock Technologies Ltd.**

Mike Sandor  
Engineering Manager  
+1 715-280-1701

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**From:** Amy Trimbo <amy@washburnmarina.com>  
**Sent:** Friday, March 22, 2019 3:00 PM  
**To:** masandor@hotmail.com  
**Subject:** Interested in Slip Swap

Hi Mike,

We are looking into the possibility of doing a slip swap between you and Harbor Commission. Can you please clarify your intentions so that we may go into the discussion with as much information as possible? I remember you saying that you enjoyed your neighbors and were not looking to displace them. Is your plan to continue renting to them? How about the years to come? Both slip 60 and 66 are rented for the 2019 season.

Have a great weekend,

*Amy Trimbo*

Administrative Manager

Washburn Marina

1 Marina Drive

Washburn, WI 54891

715-373-5050

715-373-5117 fax

[www.washburnmarina.com](http://www.washburnmarina.com)

***Live Webcam at the Marina – [Click Here!](#)***

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**Washburn Marina**  
**Balance Sheet**  
As of March 31, 2019

	<u>Mar 31, 19</u>		
<b>ASSETS</b>		<b>LIABILITIES &amp; EQUITY</b>	
<b>Current Assets</b>		<b>Liabilities</b>	
<b>Checking/Savings</b>		<b>Current Liabilities</b>	
1-1100 · Cash		<b>Accounts Payable</b>	
1-1110 · Checking	19,919.46	2-1100 · Accounts Payable	5,541.47
1-1120 · Petty Cash	200.00	<b>Total Accounts Payable</b>	<u>5,541.47</u>
<b>Total 1-1100 · Cash</b>	<u>20,119.46</u>	<b>Credit Cards</b>	
<b>Total Checking/Savings</b>	20,119.46	2-1110 · Credit Card Payable	12,512.30
<b>Accounts Receivable</b>		<b>Total Credit Cards</b>	<u>12,512.30</u>
1-1200 · Accounts Receivable		<b>Other Current Liabilities</b>	
1-1210 · Billed Invoices	14,411.79	2-1300 · Payroll Liabilities	
<b>Total 1-1200 · Accounts Receivable</b>	<u>14,411.79</u>	2-1310 · Employee Health Benefits	269.34
<b>Total Accounts Receivable</b>	14,411.79	2-1320 · Unemployment Comp Tax	874.43
<b>Other Current Assets</b>		2-1330 · State Withholding	1,118.64
1-1300 · Ship Store Inventory		<b>Total 2-1300 · Payroll Liabilities</b>	<u>2,262.41</u>
1-1311 · Clothing	408.12	2-1400 · Tax Liabilities	
1-1313 · Marine Supplies	50,648.98	2-1410 · Sales Tax Payable	3,578.53
1-1314 · Personal Items	1,969.73	<b>Total 2-1400 · Tax Liabilities</b>	<u>3,578.53</u>
1-1316 · Diesel Fuel	2,184.37	2-1500 · Other Liabilities	
1-1317 · Gasoline	609.66	2-1520 · Deferred Unearned Revenue	
1-1318 · Service Parts	461.98	2-1521 · Slip Rent and Sales	200.00
1-1319 · Slow Moving Contra	935.22	2-1522 · Gift Certificates Outstanding	192.88
<b>Total 1-1300 · Ship Store Inventory</b>	<u>57,218.06</u>	2-1523 · Haul Out, Storage, Launch	62,931.28
1-1330 · Notes Receivable	-287.92	<b>Total 2-1520 · Deferred Unearned Revenue</b>	<u>63,324.16</u>
1-1340 · Prepaid Expenses	16,048.79	2-1530 · Refundable Deposits	4,270.30
12000 · Undeposited Funds	54.84	<b>Total 2-1500 · Other Liabilities</b>	<u>67,594.46</u>
<b>Total Other Current Assets</b>	<u>73,033.77</u>	<b>Total Other Current Liabilities</b>	<u>73,435.40</u>
<b>Total Current Assets</b>	<u>107,565.02</u>	<b>Total Current Liabilities</b>	<u>91,489.17</u>
<b>Fixed Assets</b>		<b>Total Liabilities</b>	<u>91,489.17</u>
1-2100 · Furniture, Fixtures, Equipment	1,528.47	<b>Equity</b>	
<b>Total Fixed Assets</b>	<u>1,528.47</u>	3-3000 · Retained Earnings	-24,620.85
<b>TOTAL ASSETS</b>	<u><u>109,093.49</u></u>	<b>Net Income</b>	<u>42,225.17</u>
		<b>Total Equity</b>	<u>17,604.32</u>
		<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>109,093.49</u></u>

**Washburn Marina**  
**Washburn Marina Budget vs. Actual**  
March 2019

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
4-1000 · Facility Income	1,927.30	350.00	1,577.30	550.66%	244,631.34	221,750.00	22,881.34	110.32%
4-2000 · Service Dept Income	58,521.14	66,060.00	-7,538.86	88.59%	667,577.65	735,299.00	-67,721.35	90.79%
4-3000 · Ship Store Income	7,396.96	4,000.00	3,396.96	184.92%	206,855.85	209,945.00	-3,089.15	98.53%
<b>Total Income</b>	<b>67,845.40</b>	<b>70,410.00</b>	<b>-2,564.60</b>	<b>96.36%</b>	<b>1,119,064.84</b>	<b>1,166,994.00</b>	<b>-47,929.16</b>	<b>95.89%</b>
<b>Cost of Goods Sold</b>								
5-2000 · Service Dept COGS	27,713.45	19,279.00	8,434.45	143.75%	229,333.56	206,321.00	23,012.56	111.15%
5-3000 · Ship Store COGS	6,152.47	2,650.00	3,502.47	232.17%	153,285.30	151,298.00	1,987.30	101.31%
<b>Total COGS</b>	<b>33,865.92</b>	<b>21,929.00</b>	<b>11,936.92</b>	<b>154.43%</b>	<b>382,618.86</b>	<b>357,619.00</b>	<b>24,999.86</b>	<b>106.99%</b>
<b>Gross Profit</b>	<b>33,979.48</b>	<b>48,481.00</b>	<b>-14,501.52</b>	<b>70.09%</b>	<b>736,445.98</b>	<b>809,375.00</b>	<b>-72,929.02</b>	<b>90.99%</b>
<b>Expense</b>								
6-1000 · Facility Expenses	6,447.39	4,546.00	1,901.39	141.83%	50,084.69	58,315.00	-8,230.31	85.89%
6-2000 · Service Dept Expenses	9,970.10	14,090.00	-4,119.90	70.76%	122,604.79	167,641.00	-45,036.21	73.14%
6-3000 · Ship Store Expenses	3,100.38	3,768.00	-667.62	82.28%	67,195.38	72,682.00	-5,486.62	92.45%
6-4000 · General Expenses	18,456.32	19,488.00	-1,031.68	94.71%	253,253.42	266,351.00	-13,097.58	95.08%
<b>Total Expense</b>	<b>37,974.19</b>	<b>41,892.00</b>	<b>-3,917.81</b>	<b>90.65%</b>	<b>493,138.28</b>	<b>564,989.00</b>	<b>-71,850.72</b>	<b>87.28%</b>
<b>Net Ordinary Income</b>	<b>-3,994.71</b>	<b>6,589.00</b>	<b>-10,583.71</b>	<b>-60.63%</b>	<b>243,307.70</b>	<b>244,386.00</b>	<b>-1,078.30</b>	<b>99.56%</b>
<b>Net Income</b>	<b>-3,994.71</b>	<b>6,589.00</b>	<b>-10,583.71</b>	<b>-60.63%</b>	<b>243,307.70</b>	<b>244,386.00</b>	<b>-1,078.30</b>	<b>99.56%</b>
<b>PREVIOUS YEAR COMPARISON</b>	<b>Mar 19</b>	<b>Mar 18</b>	<b>\$ Change</b>	<b>% Change</b>	<b>Apr '18 - Mar 19</b>	<b>Apr '17 - Mar 18</b>	<b>\$ Change</b>	<b>% Change</b>
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
4-1000 · Facility Income	1,927.30	2,057.75	-130.45	-6.34%	244,631.34	221,791.66	22,839.68	10.3%
4-2000 · Service Dept Income	58,521.14	33,797.43	24,723.71	73.15%	667,577.65	666,171.40	1,406.25	0.21%
4-3000 · Ship Store Income	7,396.96	4,337.75	3,059.21	70.53%	206,855.85	180,597.14	26,258.71	14.54%
<b>Total Income</b>	<b>67,845.40</b>	<b>40,192.93</b>	<b>27,652.47</b>	<b>68.8%</b>	<b>1,119,064.84</b>	<b>1,068,560.20</b>	<b>50,504.64</b>	<b>4.73%</b>
<b>Cost of Goods Sold</b>								
5-2000 · Service Dept COGS	27,713.45	9,112.28	18,601.17	204.13%	229,333.56	227,193.91	2,139.65	0.94%
5-3000 · Ship Store COGS	6,152.47	3,357.95	2,794.52	83.22%	153,285.30	131,638.15	21,647.15	16.44%
<b>Total COGS</b>	<b>33,865.92</b>	<b>12,470.23</b>	<b>21,395.69</b>	<b>171.57%</b>	<b>382,618.86</b>	<b>358,832.06</b>	<b>23,786.80</b>	<b>6.63%</b>
<b>Gross Profit</b>	<b>33,979.48</b>	<b>27,722.70</b>	<b>6,256.78</b>	<b>22.57%</b>	<b>736,445.98</b>	<b>709,728.14</b>	<b>26,717.84</b>	<b>3.77%</b>
<b>Expense</b>								
6-1000 · Facility Expenses	6,447.39	3,237.43	3,209.96	99.15%	50,084.69	46,585.98	3,498.71	7.51%
6-2000 · Service Dept Expenses	9,970.10	8,741.30	1,228.80	14.06%	122,604.79	140,312.73	-17,707.94	-12.62%
6-3000 · Ship Store Expenses	3,100.38	3,470.74	-370.36	-10.67%	67,195.38	64,640.68	2,554.70	3.95%
6-4000 · General Expenses	18,456.32	20,178.30	-1,721.98	-8.53%	253,253.42	256,298.10	-3,044.68	-1.19%
<b>Total Expense</b>	<b>37,974.19</b>	<b>35,627.77</b>	<b>2,346.42</b>	<b>6.59%</b>	<b>493,138.28</b>	<b>507,837.49</b>	<b>-14,699.21</b>	<b>-2.89%</b>
<b>Net Ordinary Income</b>	<b>-3,994.71</b>	<b>-7,905.07</b>	<b>3,910.36</b>	<b>49.47%</b>	<b>243,307.70</b>	<b>201,890.65</b>	<b>41,417.05</b>	<b>20.52%</b>
<b>Net Income</b>	<b>-3,994.71</b>	<b>-7,905.07</b>	<b>3,910.36</b>	<b>49.47%</b>	<b>243,307.70</b>	<b>201,890.65</b>	<b>41,417.05</b>	<b>20.52%</b>

## Washburn Marina Washburn Marina Budget vs. Actual March 2019

ACTUAL VS BUDGET	Mar 19	Budget	\$ Over Budget	% of Budget	Apr '18 - Mar 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
<b>4-1000 · Facility Income</b>								
4-1100 · In-Season	15.00	0.00	15.00	100.0%	130,300.81	119,000.00	11,300.81	109.5%
4-1200 · Off-Season	1,750.00	0.00	1,750.00	100.0%	108,743.75	98,500.00	10,243.75	110.4%
4-1400 · Misc Services	162.30	350.00	-187.70	46.37%	5,586.78	4,250.00	1,336.78	131.45%
<b>Total 4-1000 · Facility Income</b>	<b>1,927.30</b>	<b>350.00</b>	<b>1,577.30</b>	<b>550.66%</b>	<b>244,631.34</b>	<b>221,750.00</b>	<b>22,881.34</b>	<b>110.32%</b>
<b>4-2000 · Service Dept Income</b>								
<b>4-2100 · Labor</b>								
4-2111 · Electrical-Plumbing	2,623.50	11,332.00	-8,708.50	23.15%	56,324.10	89,797.00	-33,472.90	62.72%
4-2112 · Fiberglass-Woodwork	27,175.00	26,980.00	195.00	100.72%	156,998.84	218,167.00	-61,168.16	71.96%
4-2113 · Mechanical	5,742.00	10,792.00	-5,050.00	53.21%	140,124.88	122,616.00	17,508.88	114.28%
4-2114 · Rigging	1,559.25	2,158.00	-598.75	72.25%	25,004.00	23,209.00	1,795.00	107.73%
<b>4-2120 · Unit Billed Services</b>								
4-2121 · Haul Out/Launch	0.00	2,266.00	-2,266.00	0.0%	114,071.63	133,383.00	-19,311.37	85.52%
4-2122 · Other Unit Billed	0.00	432.00	-432.00	0.0%	15,919.55	22,327.00	-6,407.45	71.3%
<b>Total 4-2120 · Unit Billed Services</b>	<b>0.00</b>	<b>2,698.00</b>	<b>-2,698.00</b>	<b>0.0%</b>	<b>129,991.18</b>	<b>155,710.00</b>	<b>-25,718.82</b>	<b>83.48%</b>
<b>Total 4-2100 · Labor</b>	<b>37,099.75</b>	<b>53,960.00</b>	<b>-16,860.25</b>	<b>68.75%</b>	<b>508,443.00</b>	<b>609,499.00</b>	<b>-101,056.00</b>	<b>83.42%</b>
4-2200 · Materials	20,871.95	12,000.00	8,871.95	173.93%	115,885.90	91,500.00	24,385.90	126.65%
4-2300 · Contract Services	0.00	100.00	-100.00	0.0%	20,763.38	14,300.00	6,463.38	145.2%
4-2400 · Misc Charges	549.44	250.00	299.44	219.78%	22,485.37	23,000.00	-514.63	97.76%
4-2500 · Credit/Refunds	0.00	-250.00	250.00	0.0%	0.00	-3,000.00	3,000.00	0.0%
<b>Total 4-2000 · Service Dept Income</b>	<b>58,521.14</b>	<b>66,060.00</b>	<b>-7,538.86</b>	<b>88.59%</b>	<b>667,577.65</b>	<b>735,299.00</b>	<b>-67,721.35</b>	<b>90.79%</b>
<b>4-3000 · Ship Store Income</b>								
<b>4-3100 · Store Sales</b>								
4-3110 · Clothing	13.53	0.00	13.53	100.0%	3,255.70	2,250.00	1,005.70	144.7%
4-3120 · Consumables	0.00	0.00	0.00	0.0%	1,249.69	1,275.00	-25.31	98.02%
4-3130 · Marine Supplies	4,321.04	3,500.00	821.04	123.46%	94,077.97	107,600.00	-13,522.03	87.43%
4-3140 · Personal Items	19.85	0.00	19.85	100.0%	3,995.14	4,600.00	-604.86	86.85%
4-3150 · Special Orders	3,042.54	500.00	2,542.54	608.51%	32,405.23	36,500.00	-4,094.77	88.78%
<b>Total 4-3100 · Store Sales</b>	<b>7,396.96</b>	<b>4,000.00</b>	<b>3,396.96</b>	<b>184.92%</b>	<b>134,983.73</b>	<b>152,225.00</b>	<b>-17,241.27</b>	<b>88.67%</b>
<b>4-3200 · Fuel Dock Sales</b>								
4-3210 · Diesel	0.00	0.00	0.00	0.0%	13,128.32	12,350.00	778.32	106.3%
4-3220 · Gasoline	0.00	0.00	0.00	0.0%	56,553.92	43,150.00	13,403.92	131.06%
4-3230 · Pump Out	0.00	0.00	0.00	0.0%	2,189.88	2,220.00	-30.12	98.64%
<b>Total 4-3200 · Fuel Dock Sales</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>71,872.12</b>	<b>57,720.00</b>	<b>14,152.12</b>	<b>124.52%</b>
<b>Total 4-3000 · Ship Store Income</b>	<b>7,396.96</b>	<b>4,000.00</b>	<b>3,396.96</b>	<b>184.92%</b>	<b>206,855.85</b>	<b>209,945.00</b>	<b>-3,089.15</b>	<b>98.53%</b>
<b>Total Income</b>	<b>67,845.40</b>	<b>70,410.00</b>	<b>-2,564.60</b>	<b>96.36%</b>	<b>1,119,064.84</b>	<b>1,166,994.00</b>	<b>-47,929.16</b>	<b>95.89%</b>
<b>Cost of Goods Sold</b>								
<b>5-2000 · Service Dept COGS</b>								
<b>5-2100 · Labor</b>								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	2,670.44	2,589.00	81.44	103.15%	12,822.69	19,898.00	-7,075.31	64.44%

## Washburn Marina Washburn Marina Budget vs. Actual March 2019

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
5-2112 · Fiberglass-Woodworking	4,914.89	4,531.00	383.89	108.47%	39,306.94	43,375.00	-4,068.06	90.62%
5-2113 · Mechanical	1,500.26	2,805.00	-1,304.74	53.49%	29,878.38	29,060.00	818.38	102.82%
5-2114 · Rigging	391.39	432.00	-40.61	90.6%	5,067.71	4,958.00	109.71	102.21%
<b>Total 5-2110 · Billable Hourly Labor</b>	<b>9,476.98</b>	<b>10,357.00</b>	<b>-880.02</b>	<b>91.5%</b>	<b>87,075.72</b>	<b>97,291.00</b>	<b>-10,215.28</b>	<b>89.5%</b>
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	0.00	0.00	0.00	0.0%	31,896.19	25,562.00	6,334.19	124.78%
5-2122 · Other	0.00	432.00	-432.00	0.0%	672.75	6,548.00	-5,875.25	10.27%
<b>Total 5-2120 · Unit Billed Services</b>	<b>0.00</b>	<b>432.00</b>	<b>-432.00</b>	<b>0.0%</b>	<b>32,568.94</b>	<b>32,110.00</b>	<b>458.94</b>	<b>101.43%</b>
5-2100 · Labor - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
<b>Total 5-2100 · Labor</b>	<b>9,476.98</b>	<b>10,789.00</b>	<b>-1,312.02</b>	<b>87.84%</b>	<b>119,644.66</b>	<b>129,401.00</b>	<b>-9,756.34</b>	<b>92.46%</b>
5-2200 · Subcontract Services	0.00	90.00	-90.00	0.0%	18,991.19	12,870.00	6,121.19	147.56%
5-2300 · Materials	18,236.47	8,400.00	9,836.47	217.1%	90,697.71	64,050.00	26,647.71	141.61%
<b>Total 5-2000 · Service Dept COGS</b>	<b>27,713.45</b>	<b>19,279.00</b>	<b>8,434.45</b>	<b>143.75%</b>	<b>229,333.56</b>	<b>206,321.00</b>	<b>23,012.56</b>	<b>111.15%</b>
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	13.45	0.00	13.45	100.0%	2,277.37	1,800.00	477.37	126.52%
5-3120 · Consumables	0.00	0.00	0.00	0.0%	802.58	957.00	-154.42	83.86%
5-3130 · Marine Supplies	3,277.98	2,275.00	1,002.98	144.09%	63,091.53	69,940.00	-6,848.47	90.21%
5-3140 · Personal Items	32.34	0.00	32.34	100.0%	2,921.03	3,496.00	-574.97	83.55%
5-3150 · Special Orders	2,783.43	375.00	2,408.43	742.25%	25,255.50	27,375.00	-2,119.50	92.26%
<b>Total 5-3100 · Store Sales</b>	<b>6,107.20</b>	<b>2,650.00</b>	<b>3,457.20</b>	<b>230.46%</b>	<b>94,348.01</b>	<b>103,568.00</b>	<b>-9,219.99</b>	<b>91.1%</b>
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	0.01	0.00	0.01	100.0%	11,480.93	10,621.00	859.93	108.1%
5-3220 · Gasoline	45.26	0.00	45.26	100.0%	47,456.36	37,109.00	10,347.36	127.88%
<b>Total 5-3200 · Fuel Dock Sales</b>	<b>45.27</b>	<b>0.00</b>	<b>45.27</b>	<b>100.0%</b>	<b>58,937.29</b>	<b>47,730.00</b>	<b>11,207.29</b>	<b>123.48%</b>
<b>Total 5-3000 · Ship Store COGS</b>	<b>6,152.47</b>	<b>2,650.00</b>	<b>3,502.47</b>	<b>232.17%</b>	<b>153,285.30</b>	<b>151,298.00</b>	<b>1,987.30</b>	<b>101.31%</b>
<b>Total COGS</b>	<b>33,865.92</b>	<b>21,929.00</b>	<b>11,936.92</b>	<b>154.43%</b>	<b>382,618.86</b>	<b>357,619.00</b>	<b>24,999.86</b>	<b>106.99%</b>
<b>Gross Profit</b>	<b>33,979.48</b>	<b>48,481.00</b>	<b>-14,501.52</b>	<b>70.09%</b>	<b>736,445.98</b>	<b>809,375.00</b>	<b>-72,929.02</b>	<b>90.99%</b>
<b>Expense</b>								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	925.07	813.00	112.07	113.79%	11,278.19	11,723.00	-444.81	96.21%
6-1120 · Buildings/Grounds	1,597.54	1,933.00	-335.46	82.65%	16,480.73	21,392.00	-4,911.27	77.04%
<b>Total 6-1100 · Utilities</b>	<b>2,522.61</b>	<b>2,746.00</b>	<b>-223.39</b>	<b>91.87%</b>	<b>27,758.92</b>	<b>33,115.00</b>	<b>-5,356.08</b>	<b>83.83%</b>
6-1200 · Maintenance & Supplies								
6-1210 · Marina	0.00	0.00	0.00	0.0%	2,613.26	3,600.00	-986.74	72.59%
6-1220 · Buildings/Grounds	626.46	1,200.00	-573.54	52.21%	16,414.19	14,400.00	2,014.19	113.99%
<b>Total 6-1200 · Maintenance &amp; Supplies</b>	<b>626.46</b>	<b>1,200.00</b>	<b>-573.54</b>	<b>52.21%</b>	<b>19,027.45</b>	<b>18,000.00</b>	<b>1,027.45</b>	<b>105.71%</b>
6-1300 · Contingent Expense	3,298.32	600.00	2,698.32	549.72%	ACTUAL VS BUD	7,200.00	#VALUE!	#VALUE!
<b>Total 6-1000 · Facility Expenses</b>	<b>6,447.39</b>	<b>4,546.00</b>	<b>1,901.39</b>	<b>141.83%</b>	<b>46,786.37</b>	<b>58,315.00</b>	<b>-11,528.63</b>	<b>80.23%</b>
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								

**Washburn Marina**  
**Washburn Marina Budget vs. Actual**  
March 2019

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
6-2111 · Administrative	3,575.56	3,735.00	-159.44	95.73%	37,436.74	43,281.00	-5,844.26	86.5%
6-2112 · Warranty/Credit	268.94	532.00	-263.06	50.55%	4,744.56	6,182.00	-1,437.44	76.75%
6-2113 · General Maintenance	461.81	1,068.00	-606.19	43.24%	8,184.58	12,367.00	-4,182.42	66.18%
<b>Total 6-2110 · Non-Billable Salary &amp; Wages</b>	<b>4,306.31</b>	<b>5,335.00</b>	<b>-1,028.69</b>	<b>80.72%</b>	<b>50,365.88</b>	<b>61,830.00</b>	<b>-11,464.12</b>	<b>81.46%</b>
6-2120 · FICA/Medicare	1,054.42	1,287.00	-232.58	81.93%	14,686.26	15,550.00	-863.74	94.45%
6-2130 · Unemployment Compensation	110.81	1,329.00	-1,218.19	8.34%	617.84	5,194.00	-4,576.16	11.9%
6-2140 · Workers Compensation	1,383.58	799.00	584.58	173.16%	6,810.91	9,597.00	-2,786.09	70.97%
<b>Total 6-2100 · Non-Billable Wages &amp; Taxes</b>	<b>6,855.12</b>	<b>8,750.00</b>	<b>-1,894.88</b>	<b>78.34%</b>	<b>72,480.89</b>	<b>92,171.00</b>	<b>-19,690.11</b>	<b>78.64%</b>
<b>6-2200 · Employee Benefits</b>								
6-2210 · Holiday Pay	0.00	0.00	0.00	0.0%	3,909.60	4,887.00	-977.40	80.0%
6-2220 · Personal Time Compensation	0.00	1,092.00	-1,092.00	0.0%	11,352.32	13,112.00	-1,759.68	86.58%
6-2230 · Health Insurance	1,134.12	2,031.00	-896.88	55.84%	20,618.60	24,377.00	-3,758.40	84.58%
6-2240 · Retirement Plan	363.02	504.00	-140.98	72.03%	4,970.36	6,098.00	-1,127.64	81.51%
<b>Total 6-2200 · Employee Benefits</b>	<b>1,497.14</b>	<b>3,627.00</b>	<b>-2,129.86</b>	<b>41.28%</b>	<b>40,850.88</b>	<b>48,474.00</b>	<b>-7,623.12</b>	<b>84.27%</b>
6-2310 · Education & Training	335.58	167.00	168.58	200.95%	768.74	5,004.00	-4,235.26	15.36%
6-2320 · Equipment Maintenance	0.00	525.00	-525.00	0.0%	5,643.42	6,300.00	-656.58	89.58%
6-2330 · Freight & Shipping	430.00	225.00	205.00	191.11%	3,932.23	2,700.00	1,232.23	145.64%
6-2340 · Hazardous Waste Removal	0.00	100.00	-100.00	0.0%	40.00	1,200.00	-1,160.00	3.33%
6-2350 · Small Tools	638.03	410.00	228.03	155.62%	2,152.77	4,920.00	-2,767.23	43.76%
6-2360 · Supplies	-130.85	0.00	-130.85	100.0%	-6,221.70	0.00	-6,221.70	100.0%
6-2370 · Travel/Lodging/Meals	95.12	20.00	75.12	475.6%	175.88	2,180.00	-2,004.12	8.07%
6-2380 · Uniforms	6.33	0.00	6.33	100.0%	794.81	1,500.00	-705.19	52.99%
6-2390 · Utilities	94.22	91.00	3.22	103.54%	1,091.62	1,092.00	-0.38	99.97%
6-2400 · Warranty Parts	149.41	175.00	-25.59	85.38%	895.25	2,100.00	-1,204.75	42.63%
<b>Total 6-2000 · Service Dept Expenses</b>	<b>9,970.10</b>	<b>14,090.00</b>	<b>-4,119.90</b>	<b>70.76%</b>	<b>122,604.79</b>	<b>167,641.00</b>	<b>-45,036.21</b>	<b>73.14%</b>
<b>6-3000 · Ship Store Expenses</b>								
<b>6-3100 · Wages &amp; Taxes</b>								
6-3110 · Regular & OT Wages	1,962.63	1,871.00	91.63	104.9%	43,220.06	46,526.00	-3,305.94	92.89%
6-3120 · FICA/Medicare	150.15	174.00	-23.85	86.29%	3,531.88	4,026.00	-494.12	87.73%
6-3130 · Unemployment Compensation	15.78	179.00	-163.22	8.82%	136.84	1,275.00	-1,138.16	10.73%
6-3140 · Workers Compensation	197.02	169.00	28.02	116.58%	1,674.99	2,028.00	-353.01	82.59%
<b>Total 6-3100 · Wages &amp; Taxes</b>	<b>2,325.58</b>	<b>2,393.00</b>	<b>-67.42</b>	<b>97.18%</b>	<b>48,563.77</b>	<b>53,855.00</b>	<b>-5,291.23</b>	<b>90.18%</b>
<b>6-3200 · Employee Benefits</b>								
6-3210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,472.80	1,331.00	141.80	110.65%
6-3220 · Personal Time Compensation	0.00	397.00	-397.00	0.0%	5,015.52	4,768.00	247.52	105.19%
6-3230 · Health Insurance	407.23	473.00	-65.77	86.1%	5,376.07	5,671.00	-294.93	94.8%
6-3240 · Retirement Plan	156.37	152.00	4.37	102.88%	2,220.38	1,971.00	249.38	112.65%
<b>Total 6-3200 · Employee Benefits</b>	<b>563.60</b>	<b>1,022.00</b>	<b>-458.40</b>	<b>55.15%</b>	<b>14,084.77</b>	<b>13,741.00</b>	<b>343.77</b>	<b>102.5%</b>
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	0.00	22.00	-22.00	0.0%	123.97	264.00	-140.03	46.96%
6-3320 · Freight/Shipping	120.95	140.00	-19.05	86.39%	2,369.11	1,680.00	689.11	141.02%
6-3330 · Supplies	0.00	100.00	-100.00	0.0%	487.37	1,200.00	-712.63	40.61%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	400.00	-400.00	0.0%
6-3350 · Uniforms	0.00	0.00	0.00	0.0%	356.45	450.00	-93.55	79.21%

**Washburn Marina**  
**Washburn Marina Budget vs. Actual**  
March 2019

ACTUAL VS BUDGET								
	Mar 19	Budget	\$ Over Budget	% of Budget	Apr '18 - Mar 19	Budget	\$ Over Budget	% of Budget
6-3360 · Utilities	94.23	91.00	3.23	103.55%	1,091.65	1,092.00	-0.35	99.97%
6-3370 · Over/Under	-3.98	0.00	-3.98	100.0%	118.29	0.00	118.29	100.0%
<b>Total 6-3000 · Ship Store Expenses</b>	<b>3,100.38</b>	<b>3,768.00</b>	<b>-667.62</b>	<b>82.28%</b>	<b>67,195.38</b>	<b>72,682.00</b>	<b>-5,486.62</b>	<b>92.45%</b>
<b>6-4000 · General Expenses</b>								
<b>6-4100 · Wages &amp; Taxes</b>								
6-4110 · Administration Wages	8,033.50	8,640.00	-606.50	92.98%	109,340.01	111,364.00	-2,023.99	98.18%
6-4120 · Repair/Maintenance Wages	2,551.50	2,689.00	-137.50	94.89%	37,779.68	38,306.00	-526.32	98.63%
6-4130 · FICA/Medicare	809.79	896.00	-86.21	90.38%	11,122.62	11,986.00	-863.38	92.8%
6-4140 · Unemployment Compensation	85.10	437.00	-351.90	19.47%	331.93	4,084.00	-3,752.07	8.13%
6-4150 · Workers Compensation	1,062.55	569.00	493.55	186.74%	5,110.61	6,828.00	-1,717.39	74.85%
<b>Total 6-4100 · Wages &amp; Taxes</b>	<b>12,542.44</b>	<b>13,231.00</b>	<b>-688.56</b>	<b>94.8%</b>	<b>163,684.85</b>	<b>172,568.00</b>	<b>-8,883.15</b>	<b>94.85%</b>
<b>6-4200 · Employee Benefits</b>								
6-4210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,152.00	1,153.00	-1.00	99.91%
6-4220 · Personal Time Compensation	0.00	196.00	-196.00	0.0%	2,606.34	2,355.00	251.34	110.67%
6-4230 · Health Insurance	1,297.08	1,907.00	-609.92	68.02%	17,566.40	22,884.00	-5,317.60	76.76%
6-4240 · Retirement Plan	259.00	352.00	-93.00	73.58%	3,570.91	4,300.00	-729.09	83.04%
<b>Total 6-4200 · Employee Benefits</b>	<b>1,556.08</b>	<b>2,455.00</b>	<b>-898.92</b>	<b>63.38%</b>	<b>24,895.65</b>	<b>30,692.00</b>	<b>-5,796.35</b>	<b>81.11%</b>
<b>6-4300 · Advertising &amp; Marketing</b>	<b>58.63</b>	<b>60.00</b>	<b>-1.37</b>	<b>97.22%</b>	<b>7,309.24</b>	<b>6,645.00</b>	<b>664.24</b>	<b>110.0%</b>
6-4310 · Contract Services	44.98	30.00	14.98	149.93%	439.76	960.00	-520.24	45.81%
6-4320 · Donations	0.00	50.00	-50.00	0.0%	1,333.55	1,350.00	-16.45	98.78%
6-4330 · Education & Training	335.60	167.00	168.60	200.96%	970.26	2,870.00	-1,899.74	33.81%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	0.00	25.00	-25.00	0.0%	1,070.70	300.00	770.70	356.9%
6-4350 · Insurance	1,318.46	1,370.00	-51.54	96.24%	16,064.87	16,440.00	-375.13	97.72%
6-4370 · License/Permit/Fee/Dues/Subscr	126.00	139.00	-13.00	90.65%	2,970.74	4,494.00	-1,523.26	66.11%
6-4380 · Office Supplies/Postage	73.41	170.00	-96.59	43.18%	2,399.02	2,040.00	359.02	117.6%
6-4390 · Professional Services	0.00	250.00	-250.00	0.0%	4,786.25	5,050.00	-263.75	94.78%
6-4400 · Service Charges	1,593.14	1,000.00	593.14	159.31%	18,310.50	15,000.00	3,310.50	122.07%
6-4410 · Supplies	29.86	100.00	-70.14	29.86%	623.52	1,200.00	-576.48	51.96%
6-4420 · Travel/Lodging/Miles	468.59	100.00	368.59	468.59%	3,060.33	2,300.00	760.33	133.06%
6-4430 · Uniforms	0.00	0.00	0.00	0.0%	90.94	350.00	-259.06	25.98%
6-4440 · Utilities	254.07	266.00	-11.93	95.52%	3,251.40	3,192.00	59.40	101.86%
6-4450 · Misc Expenses	42.02	125.00	-82.98	33.62%	1,885.08	1,500.00	385.08	125.67%
6-4460 · Purchases Discount	13.04	-50.00	63.04	-26.08%	106.76	-600.00	706.76	-17.79%
<b>Total 6-4000 · General Expenses</b>	<b>18,456.32</b>	<b>19,488.00</b>	<b>-1,031.68</b>	<b>94.71%</b>	<b>253,253.42</b>	<b>266,351.00</b>	<b>-13,097.58</b>	<b>95.08%</b>
<b>Total Expense</b>	<b>37,974.19</b>	<b>41,892.00</b>	<b>-3,917.81</b>	<b>90.65%</b>	<b>489,839.96</b>	<b>564,989.00</b>	<b>-75,149.04</b>	<b>86.7%</b>
<b>Net Ordinary Income</b>	<b>-3,994.71</b>	<b>6,589.00</b>	<b>-10,583.71</b>	<b>-60.63%</b>	<b>246,606.02</b>	<b>244,386.00</b>	<b>2,220.02</b>	<b>100.91%</b>
	<b>-3,994.71</b>	<b>6,589.00</b>	<b>-10,583.71</b>	<b>-60.63%</b>	<b>246,606.02</b>	<b>244,386.00</b>	<b>2,220.02</b>	<b>100.91%</b>

**Washburn Marina  
Facilities Budget vs. Actual  
March 2019**

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
<b>4-1000 · Facility Income</b>								
4-1100 · In-Season	15.00	0.00	15.00	100.0%	130,300.81	119,000.00	11,300.81	109.5%
4-1200 · Off-Season	1,750.00	0.00	1,750.00	100.0%	108,743.75	98,500.00	10,243.75	110.4%
4-1300 · Maintenance Fees	0.00	0.00	0.00	0.0%	137,683.20	132,683.00	5,000.20	103.77%
4-1400 · Misc Services	162.30	350.00	-187.70	46.37%	5,586.78	4,250.00	1,336.78	131.45%
<b>Total 4-1000 · Facility Income</b>	<b>1,927.30</b>	<b>350.00</b>	<b>1,577.30</b>	<b>550.66%</b>	<b>382,314.54</b>	<b>354,433.00</b>	<b>27,881.54</b>	<b>107.87%</b>
<b>Total Income</b>	<b>1,927.30</b>	<b>350.00</b>	<b>1,577.30</b>	<b>550.66%</b>	<b>382,314.54</b>	<b>354,433.00</b>	<b>27,881.54</b>	<b>107.87%</b>
<b>Gross Profit</b>	<b>1,927.30</b>	<b>350.00</b>	<b>1,577.30</b>	<b>550.66%</b>	<b>382,314.54</b>	<b>354,433.00</b>	<b>27,881.54</b>	<b>107.87%</b>
<b>Expense</b>								
<b>6-1000 · Facility Expenses</b>								
<b>6-1100 · Utilities</b>								
6-1110 · Marina	925.07	813.00	112.07	113.79%	11,278.19	11,723.00	-444.81	96.21%
6-1120 · Buildings/Grounds	1,597.54	1,933.00	-335.46	82.65%	16,480.73	21,392.00	-4,911.27	77.04%
<b>Total 6-1100 · Utilities</b>	<b>2,522.61</b>	<b>2,746.00</b>	<b>-223.39</b>	<b>91.87%</b>	<b>27,758.92</b>	<b>33,115.00</b>	<b>-5,356.08</b>	<b>83.83%</b>
<b>6-1200 · Maintenance &amp; Supplies</b>								
6-1210 · Marina	0.00	0.00	0.00	0.0%	2,613.26	3,600.00	-986.74	72.59%
6-1220 · Buildings/Grounds	626.46	1,200.00	-573.54	52.21%	16,414.19	14,400.00	2,014.19	113.99%
<b>Total 6-1200 · Maintenance &amp; Supplies</b>	<b>626.46</b>	<b>1,200.00</b>	<b>-573.54</b>	<b>52.21%</b>	<b>19,027.45</b>	<b>18,000.00</b>	<b>1,027.45</b>	<b>105.71%</b>
6-1300 · Contingent Expense	3,298.32	600.00	2,698.32	549.72%	3,298.32	7,200.00	-3,901.68	45.81%
<b>Total 6-1000 · Facility Expenses</b>	<b>6,447.39</b>	<b>4,546.00</b>	<b>1,901.39</b>	<b>141.83%</b>	<b>50,084.69</b>	<b>58,315.00</b>	<b>-8,230.31</b>	<b>85.89%</b>
<b>Total Expense</b>	<b>6,447.39</b>	<b>4,546.00</b>	<b>1,901.39</b>	<b>141.83%</b>	<b>50,084.69</b>	<b>58,315.00</b>	<b>-8,230.31</b>	<b>85.89%</b>
<b>Net Ordinary Income</b>	<b>-4,520.09</b>	<b>-4,196.00</b>	<b>-324.09</b>	<b>107.72%</b>	<b>332,229.85</b>	<b>296,118.00</b>	<b>36,111.85</b>	<b>112.2%</b>
<b>Net Income</b>	<b>-4,520.09</b>	<b>-4,196.00</b>	<b>-324.09</b>	<b>107.72%</b>	<b>332,229.85</b>	<b>296,118.00</b>	<b>36,111.85</b>	<b>112.2%</b>

  

PREVIOUS YEAR COMPARISON					Apr '18 -			
	Mar 19	Mar 18	\$ Change	% Change	Mar 19	Mar 18	\$ Change	% Change
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
<b>4-1000 · Facility Income</b>								
<b>Total Income</b>	<b>1,927.30</b>	<b>2,057.75</b>	<b>-130.45</b>	<b>-6.34%</b>	<b>382,314.54</b>	<b>349,628.78</b>	<b>32,685.76</b>	<b>9.35%</b>
<b>Gross Profit</b>	<b>1,927.30</b>	<b>2,057.75</b>	<b>-130.45</b>	<b>-6.34%</b>	<b>382,314.54</b>	<b>349,628.78</b>	<b>32,685.76</b>	<b>9.35%</b>
<b>Expense</b>								
<b>6-1000 · Facility Expenses</b>								
<b>Total Expense</b>	<b>6,447.39</b>	<b>3,237.43</b>	<b>3,209.96</b>	<b>99.15%</b>	<b>50,084.69</b>	<b>46,585.98</b>	<b>3,498.71</b>	<b>7.51%</b>
<b>Net Ordinary Income</b>	<b>-4,520.09</b>	<b>-1,179.68</b>	<b>-3,340.41</b>	<b>-283.16%</b>	<b>332,229.85</b>	<b>303,042.80</b>	<b>29,187.05</b>	<b>9.63%</b>
<b>Net Income</b>	<b>-4,520.09</b>	<b>-1,179.68</b>	<b>-3,340.41</b>	<b>-283.16%</b>	<b>332,229.85</b>	<b>303,042.80</b>	<b>29,187.05</b>	<b>9.63%</b>

**Washburn Marina**  
**Service Department Budget vs. Actual**  
March 2019

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	2,623.50	11,332.00	-8,708.50	23.15%	56,324.10	89,797.00	-33,472.90	62.72%
4-2112 · Fiberglass-Woodwork	27,175.00	26,980.00	195.00	100.72%	156,998.84	218,167.00	-61,168.16	71.96%
4-2113 · Mechanical	5,742.00	10,792.00	-5,050.00	53.21%	140,124.88	122,616.00	17,508.88	114.28%
4-2114 · Rigging	1,559.25	2,158.00	-598.75	72.25%	25,004.00	23,209.00	1,795.00	107.73%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	0.00	2,266.00	-2,266.00	0.0%	114,071.63	133,383.00	-19,311.37	85.52%
4-2122 · Other Unit Billed	0.00	432.00	-432.00	0.0%	15,919.55	22,327.00	-6,407.45	71.3%
<b>Total 4-2120 · Unit Billed Services</b>	<b>0.00</b>	<b>2,698.00</b>	<b>-2,698.00</b>	<b>0.0%</b>	<b>129,991.18</b>	<b>155,710.00</b>	<b>-25,718.82</b>	<b>83.48%</b>
<b>Total 4-2100 · Labor</b>	<b>37,099.75</b>	<b>53,960.00</b>	<b>-16,860.25</b>	<b>68.75%</b>	<b>508,443.00</b>	<b>609,499.00</b>	<b>-101,056.00</b>	<b>83.42%</b>
4-2200 · Materials	20,871.95	12,000.00	8,871.95	173.93%	115,885.90	91,500.00	24,385.90	126.65%
4-2300 · Contract Services	0.00	100.00	-100.00	0.0%	20,763.38	14,300.00	6,463.38	145.2%
4-2400 · Misc Charges	549.44	250.00	299.44	219.78%	22,485.37	23,000.00	-514.63	97.76%
4-2500 · Credit/Refunds	0.00	-250.00	250.00	0.0%	0.00	-3,000.00	3,000.00	0.0%
<b>Total 4-2000 · Service Dept Income</b>	<b>58,521.14</b>	<b>66,060.00</b>	<b>-7,538.86</b>	<b>88.59%</b>	<b>667,577.65</b>	<b>735,299.00</b>	<b>-67,721.35</b>	<b>90.79%</b>
<b>Total Income</b>	<b>58,521.14</b>	<b>66,060.00</b>	<b>-7,538.86</b>	<b>88.59%</b>	<b>667,577.65</b>	<b>735,299.00</b>	<b>-67,721.35</b>	<b>90.79%</b>
<b>Cost of Goods Sold</b>								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	2,670.44	2,589.00	81.44	103.15%	12,822.69	19,898.00	-7,075.31	64.44%
5-2112 · Fiberglass-Woodworking	4,914.89	4,531.00	383.89	108.47%	39,306.94	43,375.00	-4,068.06	90.62%
5-2113 · Mechanical	1,500.26	2,805.00	-1,304.74	53.49%	29,878.38	29,060.00	818.38	102.82%
5-2114 · Rigging	391.39	432.00	-40.61	90.6%	5,067.71	4,958.00	109.71	102.21%
<b>Total 5-2110 · Billable Hourly Labor</b>	<b>9,476.98</b>	<b>10,357.00</b>	<b>-880.02</b>	<b>91.5%</b>	<b>87,075.72</b>	<b>97,291.00</b>	<b>-10,215.28</b>	<b>89.5%</b>
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	0.00	0.00	0.00	0.0%	31,896.19	25,562.00	6,334.19	124.78%
5-2122 · Other	0.00	432.00	-432.00	0.0%	672.75	6,548.00	-5,875.25	10.27%
<b>Total 5-2120 · Unit Billed Services</b>	<b>0.00</b>	<b>432.00</b>	<b>-432.00</b>	<b>0.0%</b>	<b>32,568.94</b>	<b>32,110.00</b>	<b>458.94</b>	<b>101.43%</b>
5-2100 · Labor - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
<b>Total 5-2100 · Labor</b>	<b>9,476.98</b>	<b>10,789.00</b>	<b>-1,312.02</b>	<b>87.84%</b>	<b>119,644.66</b>	<b>129,401.00</b>	<b>-9,756.34</b>	<b>92.46%</b>
5-2200 · Subcontract Services	0.00	90.00	-90.00	0.0%	18,991.19	12,870.00	6,121.19	147.56%
5-2300 · Materials	18,236.47	8,400.00	9,836.47	217.1%	90,697.71	64,050.00	26,647.71	141.61%
<b>Total 5-2000 · Service Dept COGS</b>	<b>27,713.45</b>	<b>19,279.00</b>	<b>8,434.45</b>	<b>143.75%</b>	<b>229,333.56</b>	<b>206,321.00</b>	<b>23,012.56</b>	<b>111.15%</b>
<b>Total COGS</b>	<b>27,713.45</b>	<b>19,279.00</b>	<b>8,434.45</b>	<b>143.75%</b>	<b>229,333.56</b>	<b>206,321.00</b>	<b>23,012.56</b>	<b>111.15%</b>
<b>Gross Profit</b>	<b>30,807.69</b>	<b>46,781.00</b>	<b>-15,973.31</b>	<b>65.86%</b>	<b>438,244.09</b>	<b>528,978.00</b>	<b>-90,733.91</b>	<b>82.85%</b>
<b>Expense</b>								
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	3,575.56	3,735.00	-159.44	95.73%	37,436.74	43,281.00	-5,844.26	86.5%
6-2112 · Warranty/Credit	268.94	532.00	-263.06	50.55%	4,744.56	6,182.00	-1,437.44	76.75%

**Washburn Marina**  
**Service Department Budget vs. Actual**  
March 2019

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
6-2113 · General Maintenance	461.81	1,068.00	-606.19	43.24%	8,184.58	12,367.00	-4,182.42	66.18%
<b>Total 6-2110 · Non-Billable Salary &amp; Wages</b>	<b>4,306.31</b>	<b>5,335.00</b>	<b>-1,028.69</b>	<b>80.72%</b>	<b>50,365.88</b>	<b>61,830.00</b>	<b>-11,464.12</b>	<b>81.46%</b>
6-2120 · FICA/Medicare	1,054.42	1,287.00	-232.58	81.93%	14,686.26	15,550.00	-863.74	94.45%
6-2130 · Unemployment Compensation	110.81	1,329.00	-1,218.19	8.34%	617.84	5,194.00	-4,576.16	11.9%
6-2140 · Workers Compensation	1,383.58	799.00	584.58	173.16%	6,810.91	9,597.00	-2,786.09	70.97%
<b>Total 6-2100 · Non-Billable Wages &amp; Taxes</b>	<b>6,855.12</b>	<b>8,750.00</b>	<b>-1,894.88</b>	<b>78.34%</b>	<b>72,480.89</b>	<b>92,171.00</b>	<b>-19,690.11</b>	<b>78.64%</b>
<b>6-2200 · Employee Benefits</b>								
6-2210 · Holiday Pay	0.00	0.00	0.00	0.0%	3,909.60	4,887.00	-977.40	80.0%
6-2220 · Personal Time Compensation	0.00	1,092.00	-1,092.00	0.0%	11,352.32	13,112.00	-1,759.68	86.58%
6-2230 · Health Insurance	1,134.12	2,031.00	-896.88	55.84%	20,618.60	24,377.00	-3,758.40	84.56%
6-2240 · Retirement Plan	363.02	504.00	-140.98	72.03%	4,970.36	6,098.00	-1,127.64	81.51%
<b>Total 6-2200 · Employee Benefits</b>	<b>1,497.14</b>	<b>3,627.00</b>	<b>-2,129.86</b>	<b>41.28%</b>	<b>40,850.88</b>	<b>48,474.00</b>	<b>-7,623.12</b>	<b>84.27%</b>
6-2310 · Education & Training	335.58	167.00	168.58	200.95%	768.74	5,004.00	-4,235.26	15.36%
6-2320 · Equipment Maintenance	0.00	525.00	-525.00	0.0%	5,643.42	6,300.00	-656.58	89.58%
6-2330 · Freight & Shipping	430.00	225.00	205.00	191.11%	3,932.23	2,700.00	1,232.23	145.64%
6-2340 · Hazardous Waste Removal	0.00	100.00	-100.00	0.0%	40.00	1,200.00	-1,160.00	3.33%
6-2350 · Small Tools	638.03	410.00	228.03	155.62%	2,152.77	4,920.00	-2,767.23	43.76%
6-2360 · Supplies	-130.85	0.00	-130.85	100.0%	-6,221.70	0.00	-6,221.70	100.0%
6-2370 · Travel/Lodging/Meals	95.12	20.00	75.12	475.6%	175.88	2,180.00	-2,004.12	8.07%
6-2380 · Uniforms	6.33	0.00	6.33	100.0%	794.81	1,500.00	-705.19	52.99%
6-2390 · Utilities	94.22	91.00	3.22	103.54%	1,091.62	1,092.00	-0.38	99.97%
6-2400 · Warranty Parts	149.41	175.00	-25.59	85.38%	895.25	2,100.00	-1,204.75	42.63%
<b>Total 6-2000 · Service Dept Expenses</b>	<b>9,970.10</b>	<b>14,090.00</b>	<b>-4,119.90</b>	<b>70.76%</b>	<b>122,604.79</b>	<b>167,641.00</b>	<b>-45,036.21</b>	<b>73.14%</b>
<b>Total Expense</b>	<b>9,970.10</b>	<b>14,090.00</b>	<b>-4,119.90</b>	<b>70.76%</b>	<b>122,604.79</b>	<b>167,641.00</b>	<b>-45,036.21</b>	<b>73.14%</b>
<b>Net Ordinary Income</b>	<b>20,837.59</b>	<b>32,691.00</b>	<b>-11,853.41</b>	<b>63.74%</b>	<b>315,639.30</b>	<b>361,337.00</b>	<b>-45,697.70</b>	<b>87.35%</b>
<b>Net Income</b>	<b>20,837.59</b>	<b>32,691.00</b>	<b>-11,853.41</b>	<b>63.74%</b>	<b>315,639.30</b>	<b>361,337.00</b>	<b>-45,697.70</b>	<b>87.35%</b>

  

PREVIOUS YEAR COMPARISON					Apr '18 -			
	Mar 19	Mar 18	\$ Change	% Change	Mar 19	Mar 18	\$ Change	% Change
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
4-2000 · Service Dept Income	58,521.14	33,797.43	24,723.71	73.15%	667,577.65	666,171.40	1,406.25	0.21%
<b>Total Income</b>	<b>58,521.14</b>	<b>33,797.43</b>	<b>24,723.71</b>	<b>73.15%</b>	<b>667,577.65</b>	<b>666,171.40</b>	<b>1,406.25</b>	<b>0.21%</b>
<b>Cost of Goods Sold</b>								
5-2000 · Service Dept COGS	27,713.45	9,112.28	18,601.17	204.13%	229,333.56	227,193.91	2,139.65	0.94%
<b>Total COGS</b>	<b>27,713.45</b>	<b>9,112.28</b>	<b>18,601.17</b>	<b>204.13%</b>	<b>229,333.56</b>	<b>227,193.91</b>	<b>2,139.65</b>	<b>0.94%</b>
<b>Gross Profit</b>	<b>30,807.69</b>	<b>24,685.15</b>	<b>6,122.54</b>	<b>24.8%</b>	<b>438,244.09</b>	<b>438,977.49</b>	<b>-733.40</b>	<b>-0.17%</b>
<b>Expense</b>								
6-2000 · Service Dept Expenses	9,970.10	8,741.30	1,228.80	14.06%	122,604.79	140,312.73	-17,707.94	-12.62%
<b>Total Expense</b>	<b>9,970.10</b>	<b>8,741.30</b>	<b>1,228.80</b>	<b>14.06%</b>	<b>122,604.79</b>	<b>140,312.73</b>	<b>-17,707.94</b>	<b>-12.62%</b>
<b>Net Ordinary Income</b>	<b>20,837.59</b>	<b>15,943.85</b>	<b>4,893.74</b>	<b>30.69%</b>	<b>315,639.30</b>	<b>298,664.76</b>	<b>16,974.54</b>	<b>5.68%</b>
<b>Net Income</b>	<b>20,837.59</b>	<b>15,943.85</b>	<b>4,893.74</b>	<b>30.69%</b>	<b>315,639.30</b>	<b>298,664.76</b>	<b>16,974.54</b>	<b>5.68%</b>

**Washburn Marina**  
**Ship Store Budget vs. Actual**  
March 2019

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	13.53	0.00	13.53	100.0%	3,255.70	2,250.00	1,005.70	144.7%
4-3120 · Consumables	0.00	0.00	0.00	0.0%	1,249.69	1,275.00	-25.31	98.02%
4-3130 · Marine Supplies	4,321.04	3,500.00	821.04	123.46%	94,077.97	107,600.00	-13,522.03	87.43%
4-3140 · Personal Items	19.85	0.00	19.85	100.0%	3,995.14	4,600.00	-604.86	86.85%
4-3150 · Special Orders	3,042.54	500.00	2,542.54	608.51%	32,405.23	36,500.00	-4,094.77	88.78%
<b>Total 4-3100 · Store Sales</b>	<b>7,396.96</b>	<b>4,000.00</b>	<b>3,396.96</b>	<b>184.92%</b>	<b>134,983.73</b>	<b>152,225.00</b>	<b>-17,241.27</b>	<b>88.67%</b>
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	0.00	0.00	0.00	0.0%	13,128.32	12,350.00	778.32	106.3%
4-3220 · Gasoline	0.00	0.00	0.00	0.0%	56,553.92	43,150.00	13,403.92	131.06%
4-3230 · Pump Out	0.00	0.00	0.00	0.0%	2,189.88	2,220.00	-30.12	98.64%
<b>Total 4-3200 · Fuel Dock Sales</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>71,872.12</b>	<b>57,720.00</b>	<b>14,152.12</b>	<b>124.52%</b>
<b>Total 4-3000 · Ship Store Income</b>	<b>7,396.96</b>	<b>4,000.00</b>	<b>3,396.96</b>	<b>184.92%</b>	<b>206,855.85</b>	<b>209,945.00</b>	<b>-3,089.15</b>	<b>98.53%</b>
<b>Total Income</b>	<b>7,396.96</b>	<b>4,000.00</b>	<b>3,396.96</b>	<b>184.92%</b>	<b>206,855.85</b>	<b>209,945.00</b>	<b>-3,089.15</b>	<b>98.53%</b>
<b>Cost of Goods Sold</b>								
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	13.45	0.00	13.45	100.0%	2,277.37	1,800.00	477.37	126.52%
5-3120 · Consumables	0.00	0.00	0.00	0.0%	802.58	957.00	-154.42	83.86%
5-3130 · Marine Supplies	3,277.98	2,275.00	1,002.98	144.09%	63,091.53	69,940.00	-6,848.47	90.21%
5-3140 · Personal Items	32.34	0.00	32.34	100.0%	2,921.03	3,496.00	-574.97	83.55%
5-3150 · Special Orders	2,783.43	375.00	2,408.43	742.25%	25,255.50	27,375.00	-2,119.50	92.26%
<b>Total 5-3100 · Store Sales</b>	<b>6,107.20</b>	<b>2,650.00</b>	<b>3,457.20</b>	<b>230.46%</b>	<b>94,348.01</b>	<b>103,568.00</b>	<b>-9,219.99</b>	<b>91.1%</b>
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	0.01	0.00	0.01	100.0%	11,480.93	10,621.00	859.93	108.1%
5-3220 · Gasoline	45.26	0.00	45.26	100.0%	47,456.36	37,109.00	10,347.36	127.88%
<b>Total 5-3200 · Fuel Dock Sales</b>	<b>45.27</b>	<b>0.00</b>	<b>45.27</b>	<b>100.0%</b>	<b>58,937.29</b>	<b>47,730.00</b>	<b>11,207.29</b>	<b>123.48%</b>
<b>Total 5-3000 · Ship Store COGS</b>	<b>6,152.47</b>	<b>2,650.00</b>	<b>3,502.47</b>	<b>232.17%</b>	<b>153,285.30</b>	<b>151,298.00</b>	<b>1,987.30</b>	<b>101.31%</b>
<b>Total COGS</b>	<b>6,152.47</b>	<b>2,650.00</b>	<b>3,502.47</b>	<b>232.17%</b>	<b>153,285.30</b>	<b>151,298.00</b>	<b>1,987.30</b>	<b>101.31%</b>
<b>Gross Profit</b>	<b>1,244.49</b>	<b>1,350.00</b>	<b>-105.51</b>	<b>92.18%</b>	<b>53,570.55</b>	<b>58,647.00</b>	<b>-5,076.45</b>	<b>91.34%</b>
<b>Expense</b>								
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	1,962.63	1,871.00	91.63	104.9%	43,220.06	46,526.00	-3,305.94	92.89%
6-3120 · FICA/Medicare	150.15	174.00	-23.85	86.29%	3,531.88	4,026.00	-494.12	87.73%
6-3130 · Unemployment Compensation	15.78	179.00	-163.22	8.82%	136.84	1,275.00	-1,138.16	10.73%
6-3140 · Workers Compensation	197.02	169.00	28.02	116.58%	1,674.99	2,028.00	-353.01	82.59%
<b>Total 6-3100 · Wages &amp; Taxes</b>	<b>2,325.58</b>	<b>2,393.00</b>	<b>-67.42</b>	<b>97.18%</b>	<b>48,563.77</b>	<b>53,855.00</b>	<b>-5,291.23</b>	<b>90.18%</b>
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,472.80	1,331.00	141.80	110.65%

**Washburn Marina**  
**Ship Store Budget vs. Actual**  
March 2019

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
6-3220 · Personal Time Compensation	0.00	397.00	-397.00	0.0%	5,015.52	4,768.00	247.52	105.19%
6-3230 · Health Insurance	407.23	473.00	-65.77	86.1%	5,376.07	5,671.00	-294.93	94.8%
6-3240 · Retirement Plan	156.37	152.00	4.37	102.88%	2,220.38	1,971.00	249.38	112.65%
<b>Total 6-3200 · Employee Benefits</b>	<b>563.60</b>	<b>1,022.00</b>	<b>-458.40</b>	<b>55.15%</b>	<b>14,084.77</b>	<b>13,741.00</b>	<b>343.77</b>	<b>102.5%</b>
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	0.00	22.00	-22.00	0.0%	123.97	264.00	-140.03	46.96%
6-3320 · Freight/Shipping	120.95	140.00	-19.05	86.39%	2,369.11	1,680.00	689.11	141.02%
6-3330 · Supplies	0.00	100.00	-100.00	0.0%	487.37	1,200.00	-712.63	40.61%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	400.00	-400.00	0.0%
6-3350 · Uniforms	0.00	0.00	0.00	0.0%	356.45	450.00	-93.55	79.21%
6-3360 · Utilities	94.23	91.00	3.23	103.55%	1,091.65	1,092.00	-0.35	99.97%
6-3370 · Over/Under	-3.98	0.00	-3.98	100.0%	118.29	0.00	118.29	100.0%
<b>Total 6-3000 · Ship Store Expenses</b>	<b>3,100.38</b>	<b>3,768.00</b>	<b>-667.62</b>	<b>82.28%</b>	<b>67,195.38</b>	<b>72,682.00</b>	<b>-5,486.62</b>	<b>92.45%</b>
<b>Total Expense</b>	<b>3,100.38</b>	<b>3,768.00</b>	<b>-667.62</b>	<b>82.28%</b>	<b>67,195.38</b>	<b>72,682.00</b>	<b>-5,486.62</b>	<b>92.45%</b>
<b>Net Ordinary Income</b>	<b>-1,855.89</b>	<b>-2,418.00</b>	<b>562.11</b>	<b>76.75%</b>	<b>-13,624.83</b>	<b>-14,035.00</b>	<b>410.17</b>	<b>97.08%</b>
<b>Net Income</b>	<b>-1,855.89</b>	<b>-2,418.00</b>	<b>562.11</b>	<b>76.75%</b>	<b>-13,624.83</b>	<b>-14,035.00</b>	<b>410.17</b>	<b>97.08%</b>

PREVIOUS YEAR COMPARISON					Apr '18 -			
	Mar 19	Mar 18	\$ Change	% Change	Mar 19	Mar 18	\$ Change	% Change
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
4-3000 · Ship Store Income	7,396.96	4,337.75	3,059.21	70.53%	206,855.85	180,597.14	26,258.71	14.54%
<b>Total Income</b>	<b>7,396.96</b>	<b>4,337.75</b>	<b>3,059.21</b>	<b>70.53%</b>	<b>206,855.85</b>	<b>180,597.14</b>	<b>26,258.71</b>	<b>14.54%</b>
<b>Cost of Goods Sold</b>								
5-3000 · Ship Store COGS	6,152.47	3,357.95	2,794.52	83.22%	153,285.30	131,638.15	21,647.15	16.44%
<b>Total COGS</b>	<b>6,152.47</b>	<b>3,357.95</b>	<b>2,794.52</b>	<b>83.22%</b>	<b>153,285.30</b>	<b>131,638.15</b>	<b>21,647.15</b>	<b>16.44%</b>
<b>Gross Profit</b>	<b>1,244.49</b>	<b>979.80</b>	<b>264.69</b>	<b>27.02%</b>	<b>53,570.55</b>	<b>48,958.99</b>	<b>4,611.56</b>	<b>9.42%</b>
<b>Expense</b>								
6-3000 · Ship Store Expenses	3,100.38	3,470.74	-370.36	-10.67%	67,195.38	64,640.68	2,554.70	3.95%
<b>Total Expense</b>	<b>3,100.38</b>	<b>3,470.74</b>	<b>-370.36</b>	<b>-10.67%</b>	<b>67,195.38</b>	<b>64,640.68</b>	<b>2,554.70</b>	<b>3.95%</b>
<b>Net Ordinary Income</b>	<b>-1,855.89</b>	<b>-2,490.94</b>	<b>635.05</b>	<b>25.49%</b>	<b>-13,624.83</b>	<b>-15,681.69</b>	<b>2,056.86</b>	<b>13.12%</b>
<b>Net Income</b>	<b>-1,855.89</b>	<b>-2,490.94</b>	<b>635.05</b>	<b>25.49%</b>	<b>-13,624.83</b>	<b>-15,681.69</b>	<b>2,056.86</b>	<b>13.12%</b>

**Washburn Marina**  
**General Expenses Budget vs. Actual**  
March 2019

ACTUAL VS BUDGET					Apr '18 -			
	Mar 19	Budget	\$ Over Budget	% of Budget	Mar 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Expense</b>								
<b>6-4000 · General Expenses</b>								
<b>6-4100 · Wages &amp; Taxes</b>								
6-4110 · Administration Wages	8,033.50	8,640.00	-606.50	92.98%	109,340.01	111,364.00	-2,023.99	98.18%
6-4120 · Repair/Maintenance Wages	2,551.50	2,689.00	-137.50	94.89%	37,779.68	38,306.00	-526.32	98.63%
6-4130 · FICA/Medicare	809.79	896.00	-86.21	90.38%	11,122.62	11,986.00	-863.38	92.8%
6-4140 · Unemployment Compensation	85.10	437.00	-351.90	19.47%	331.93	4,084.00	-3,752.07	8.13%
6-4150 · Workers Compensation	1,062.55	569.00	493.55	186.74%	5,110.61	6,828.00	-1,717.39	74.85%
<b>Total 6-4100 · Wages &amp; Taxes</b>	<b>12,542.44</b>	<b>13,231.00</b>	<b>-688.56</b>	<b>94.8%</b>	<b>163,684.85</b>	<b>172,568.00</b>	<b>-8,883.15</b>	<b>94.85%</b>
<b>6-4200 · Employee Benefits</b>								
6-4210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,152.00	1,153.00	-1.00	99.91%
6-4220 · Personal Time Compensation	0.00	196.00	-196.00	0.0%	2,606.34	2,355.00	251.34	110.67%
6-4230 · Health Insurance	1,297.08	1,907.00	-609.92	68.02%	17,566.40	22,884.00	-5,317.60	76.76%
6-4240 · Retirement Plan	259.00	352.00	-93.00	73.58%	3,570.91	4,300.00	-729.09	83.04%
<b>Total 6-4200 · Employee Benefits</b>	<b>1,556.08</b>	<b>2,455.00</b>	<b>-898.92</b>	<b>63.38%</b>	<b>24,895.65</b>	<b>30,692.00</b>	<b>-5,796.35</b>	<b>81.11%</b>
<b>6-4300 · Advertising &amp; Marketing</b>	58.63	60.00	-1.37	97.72%	7,309.24	6,645.00	664.24	110.0%
<b>6-4310 · Contract Services</b>	44.98	30.00	14.98	149.93%	439.76	960.00	-520.24	45.81%
<b>6-4320 · Donations</b>	0.00	50.00	-50.00	0.0%	1,333.55	1,350.00	-16.45	98.78%
<b>6-4330 · Education &amp; Training</b>	335.60	167.00	168.60	200.96%	970.26	2,870.00	-1,899.74	33.81%
<b>6-4340 · Equipm/Furnish/Sm Tools/Maint</b>	0.00	25.00	-25.00	0.0%	1,070.70	300.00	770.70	356.9%
<b>6-4350 · Insurance</b>	1,318.46	1,370.00	-51.54	96.24%	16,064.87	16,440.00	-375.13	97.72%
<b>6-4370 · License/Permit/Fee/Dues/Subscr</b>	126.00	139.00	-13.00	90.65%	2,970.74	4,494.00	-1,523.26	66.11%
<b>6-4380 · Office Supplies/Postage</b>	73.41	170.00	-96.59	43.18%	2,399.02	2,040.00	359.02	117.6%
<b>6-4390 · Professional Services</b>	0.00	250.00	-250.00	0.0%	4,786.25	5,050.00	-263.75	94.78%
<b>6-4400 · Service Charges</b>	1,593.14	1,000.00	593.14	159.31%	18,310.50	15,000.00	3,310.50	122.07%
<b>6-4410 · Supplies</b>	29.86	100.00	-70.14	29.86%	623.52	1,200.00	-576.48	51.96%
<b>6-4420 · Travel/Lodging/Miles</b>	468.59	100.00	368.59	468.59%	3,060.33	2,300.00	760.33	133.06%
<b>6-4430 · Uniforms</b>	0.00	0.00	0.00	0.0%	90.94	350.00	-259.06	25.98%
<b>6-4440 · Utilities</b>	254.07	266.00	-11.93	95.52%	3,251.40	3,192.00	59.40	101.86%
<b>6-4450 · Misc Expenses</b>	42.02	125.00	-82.98	33.62%	1,885.08	1,500.00	385.08	125.67%
<b>6-4460 · Purchases Discount</b>	13.04	-50.00	63.04	-26.08%	106.76	-600.00	706.76	-17.79%
<b>Total 6-4000 · General Expenses</b>	<b>18,456.32</b>	<b>19,488.00</b>	<b>-1,031.68</b>	<b>94.71%</b>	<b>253,253.42</b>	<b>266,351.00</b>	<b>-13,097.58</b>	<b>95.08%</b>
<b>Total Expense</b>	<b>18,456.32</b>	<b>19,488.00</b>	<b>-1,031.68</b>	<b>94.71%</b>	<b>253,253.42</b>	<b>266,351.00</b>	<b>-13,097.58</b>	<b>95.08%</b>
<b>Net Ordinary Income</b>	<b>-18,456.32</b>	<b>-19,488.00</b>	<b>1,031.68</b>	<b>94.71%</b>	<b>-253,253.42</b>	<b>-266,351.00</b>	<b>13,097.58</b>	<b>95.08%</b>
<b>Net Income</b>	<b>-18,456.32</b>	<b>-19,488.00</b>	<b>1,031.68</b>	<b>94.71%</b>	<b>-253,253.42</b>	<b>-266,351.00</b>	<b>13,097.58</b>	<b>95.08%</b>
<b>PREVIOUS YEAR COMPARISON</b>								
<b>Ordinary Income/Expense</b>								
<b>Expense</b>								
<b>6-4000 · General Expenses</b>	18,456.32	20,178.30	-1,721.98	-8.53%	253,253.42	256,298.10	-3,044.68	-1.19%
<b>Total Expense</b>	18,456.32	20,178.30	-1,721.98	-8.53%	253,253.42	256,298.10	-3,044.68	-1.19%
<b>Net Ordinary Income</b>	-18,456.32	-20,178.30	1,721.98	8.53%	-253,253.42	-256,298.10	3,044.68	1.19%
<b>Net Income</b>	-18,456.32	-20,178.30	1,721.98	8.53%	-253,253.42	-256,298.10	3,044.68	1.19%

Washburn Marina  
Revenue - Draw Report  
March 2019

	<u>Mar 19</u>	<u>Apr '18 - Mar 19</u>
9-1100 · Draws from City	(67,143.67)	(1,022,472.67)
9-2100 · Revenues Paid to City	93,448.81	1,361,238.40
Net Paid to City	<u>26,305.14</u>	<u>338,765.73</u>
Revenues paid to City Detail		
Operating Revenue		1,361,238.40
Maintenance Fees-2017		137,683.20
Total		<u>1,223,555.20</u>

Maintenance fees paid in full as of 7/9/18

**From:** Michelle Shrider <michelle@washburnmarina.com>  
**Sent:** Monday, April 8, 2019 11:36 AM  
**To:** washburnadmin@cityofwashburn.org; 'crobrogberg'  
**Subject:** RE: Draft Harbor Commission Agenda

Greetings:

G The mudjacking was done by Larry Siccero (sp?)/Spray Foam Insulation – through Nelson Construction in June 2017. Seems to me the number was in the \$4000-\$5000 range. Their # is 715 209 7054. I talked to Larry and he will confirm the price, get that to me to provide HC and put us on the schedule for early June.

Other issues that need to be addressed:

- F.2
1. Pier 3 ice damage: most everything we've had Fast Lane/Chris Bretting take care on a time & materials basis – I believe. Carl can confirm. There are 3 locations that he has addressed:
    - a. The transition ramp, adding a plate to the bulkhead base
    - b. Repair to 1st section connection on main pier
    - c. Repair to connection point of section ~1/3 of the way out the main pier
  - F.2 2. Pier 4/Boat Ramp Transition ramps – I've contacted Jessie King of Pier Genius, who is working on connection hinges for both sides. The SE side will continue to be galvanized and we will pull the pin in the fall to eliminate the stress on the hinge. The NW side, because of utility runs cannot be released. Jessie is suggesting a nylon hinge in this location which will have more give and hopefully not fail as easily.
  - G 3. Cement issues at lift well – these are issues that we've had for a few years and continue to get worse. I've tried unsuccessfully to get Maki Construction to at least come and look at the issues to no avail. I suggest we talk to a different concrete contractor as they should not go on any longer. Primarily the problems are:
    - a. Storm drain closest to the bulkhead at the lift well is jacking up for what I suspect is the ice. It was ground down once before and is now again standing 2" proud of the surrounding concrete. Robert Smith suggested that top of the culvert be cut off and we install a ring below the grate to hold that in place.
    - b. The storm drain tied into the waste water recycling system is showing signs of the same problem – jacking up. The ring around the outside edge has crumbled this winter. Seems to me that would be from the culvert jacking up and unsettling the ring.
    - c. Cracking/crumbling cement in several areas is becoming a serious issue for moving boats over and tripping hazards.
  - G 4. Plumbing issue at manhole on lift well. Again – we suspect this may be caused by high water – the main supply line from the water main to the docks is crushed just as it comes into the manhole. It needs to be repaired in some fashion before we can turn any water on outside. I've been waiting for the snow to melt and Adrian Cady to be here to look at it. I've not seen Adrian in a few weeks. Hope to track him down this week.

So far, that is all.

Sincerely,  
Michelle Shrider, CMM, General Manager  
Washburn Marina  
1 Marina Drive  
Washburn, WI 54891  
715-373-5050  
[www.washburnmarina.com](http://www.washburnmarina.com)







F-2 Pier 4

washburnadmin@cityofwashburn.org

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**From:** Jesse King <jking@piergenius.com>  
**Sent:** Saturday, March 30, 2019 8:51 AM  
**To:** Michelle Shrider  
**Cc:** Scott Kluver; Carl Broberg  
**Subject:** Re: Pier 4 & Finger @ Ramp

Hi Michelle

Thanks for the pictures. Looks like hinges really got pulled on by ice. I think it's smart to release small one as you suggest. For large one I think I would like to try a nylon pin. They allow a range of flexibility and seem to avoid bending the hinge. Although if anything is to break we like the hinge failing. Easy to ship new and repair vs a frame. I'll get some parts ordered for you!

Thanks,  
Jesse

Jesse King  
President  
Pier Genius Inc.  
[346 Howard Ave](#)  
[Woden, IA 50484](#)  
[www.piergenius.com](#)  
[641-357-1096](#) (office)  
[641-357-1097](#) (fax)  
[641-231-1363](#) (cell)

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On Mar 29, 2019, at 11:37 AM, Michelle Shrider <[michelle@washburnmarina.com](mailto:michelle@washburnmarina.com)> wrote:

Greetings Jesse:

I hope that you are doing well and that I haven't seen you at a WMA event means you've been busy! Spring has again exposed a few issues that we are having with our connection plates and pins on the Pier Genius docks. Attached are a few pictures.

- On pier 4, the attachment plates at the pins bent on both sides of the transition ramp

F-2 - Pier 4



F-2 Pier 4



H. Post - Not whole issue

washburnadmin@cityofwashburn.org

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**From:** Michelle Shrider <michelle@washburnmarina.com>  
**Sent:** Friday, March 22, 2019 1:01 PM  
**To:** 'crbroberg'; 'Scott Kluver'  
**Subject:** RE: Pier 3 Post at slip 138

Greetings

Yes, that's on the end of slip #139 – sorry NOT 138, there is no 138. The pole that is supposed to be on the end of 136 is missing, has been for as long as I know. Here's the marina layout on our website:  
<http://www.washburnmarina.com/marina-slip-layout.html>

Sincerely,  
Michelle Shrider, CMM, General Manager  
Washburn Marina  
1 Marina Drive  
Washburn, WI 54891  
715-373-5050  
[www.washburnmarina.com](http://www.washburnmarina.com)

**Live Webcam at the Marina – [Click Here!](#)**  
**Join our us on [Facebook](#)**

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**From:** crbroberg [mailto:crbroberg@centurytel.net]  
**Sent:** Friday, March 22, 2019 12:53 PM  
**To:** Michelle Shrider; 'Scott Kluver'  
**Subject:** RE: Pier 3 Post at slip 138

Thats on the end of the last finger on Pier 3. Where is the other one you said was missing?

Sent from my Verizon 4G LTE smartphone

----- Original message -----

**From:** Michelle Shrider <michelle@washburnmarina.com>  
**Date:** 3/22/19 10:14 AM (GMT-07:00)  
**To:** 'Scott Kluver' <washburnadmin@cityofwashburn.org>, 'Carl Broberg' <Crbroberg@centurytel.net>  
**Subject:** Pier 3 Post at slip 138

Greetings

Here's a few photos of the post that needs to be addressed on pier 3.







K<sub>o</sub>

**Project Budget (Draft 041019)  
Coal Dock Rehabilitation Project**

Revenues:	Budgeted	Actual To Date
Loan	\$ 750,000	\$ 750,000.00
Harbor Assistance Grant	\$1,299,480	\$ 397,867.63
<b>Total Revenues:</b>	<b>\$2,049,480</b>	<b>\$1,147,867.63</b>
 Expenses:		
Contract with Contractor (Inc. Alternates 1& 2)	\$1,582,370.00	\$1,133,193.75
Contingency (14%)	\$ 215,010.00	\$ 0.00
Engineering		
Pre-Engineering	\$ 40,000.00	\$ 40,000.00
Final Engineering & Permitting	\$ 135,800.00	\$ 135,800.00
Construction Administration	\$ 76,300.00	\$ 70,196.00
 Total Expenses	 \$2,049,480.00	 \$1,379,189.75

Change Orders:

Contingency Costs:

L.

**washburnadmin@cityofwashburn.org**

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**From:** Scott Galetka <SGaletka@bayfieldcounty.org>  
**Sent:** Wednesday, March 20, 2019 1:29 PM  
**To:** washburnadmin@cityofwashburn.org  
**Subject:** RE: Arial Maps

I think it would be around \$500. There would be time to do the flight 1hr or so, process the imagery in Pix4D software 1-2 hr., and create a map for you 1-2hr.

Here is one of the Courthouse I did in November, there is a 3D model option if you click on the button in the lower left.  
<https://cloud.pix4d.com/pro/project/393755?shareToken=c785ebd1-2892-48dc-a4bf-0ce8c8abbf78>

Scott M. Galetka  
Bayfield County Land Records Administrator/Land Information Officer  
715-373-6156

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**From:** washburnadmin@cityofwashburn.org <washburnadmin@cityofwashburn.org>  
**Sent:** Wednesday, March 20, 2019 9:16 AM  
**To:** Scott Galetka <SGaletka@bayfieldcounty.org>  
**Subject:** RE: Arial Maps

Scott,

Hmmmm. Interesting. How much might it cost me to have such an area of interest produced? I am specifically thinking of our coal dock/marina area. Once our project is complete in the next month or so, we will have reclaimed some previously lost real estate. It would be good to have an updated map that we can draw on for specific usage agreement each year. This would allow us to change the areas each season and tailor our agreements to specific needs while at the same time showing where the public can have access.

Scott Kluver  
City of Washburn

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**From:** Scott Galetka <[SGaletka@bayfieldcounty.org](mailto:SGaletka@bayfieldcounty.org)>  
**Sent:** Wednesday, March 20, 2019 9:09 AM  
**To:** [washburnadmin@cityofwashburn.org](mailto:washburnadmin@cityofwashburn.org)  
**Subject:** Re: Arial Maps

The soonest it would be done is 2020, in the meantime we have a drone and produce aerials of areas of interest of 400 acres or less.

Thank you,  
Scott

Sent from my iPad

On Mar 20, 2019, at 9:03 AM, "[washburnadmin@cityofwashburn.org](mailto:washburnadmin@cityofwashburn.org)" <[washburnadmin@cityofwashburn.org](mailto:washburnadmin@cityofwashburn.org)> wrote:

Hi Scott,

Do you know when new arial photographs might be taken for the GIS maps?

**Scott J. Kluver, Administrator**

City of Washburn

P.O. Box 638

119 Washington Ave.

Washburn, WI 54891

Phone – 715-373-6160 Ext. 4

Fax – 715-373-6148

<http://www.cityofwashburn.org/>

The City of Washburn is an equal opportunity provider, employer, and lender.

# Bayfield County Web AppBuilder



3/20/2019, 8:34:54 AM

- Lake Superior
- 1
- 2
- Ashland Co Parcels
- Douglas Co Parcels
- Rivers
- Lakes
- The Lines
- Meander Lines
- Approximate Parcel Boundary
- Section Lines
- Government Lot
- Municipal Boundary
- Red Cliff Reservation Boundary
- All Roads
- Federal
- State
- County
- Town
- CFR
- Private
- Survey Maps
- Unrecorded Map
- Recorded Map
- Corner Tie Sheets
- Section Corner Monument on File
- Section Corner Monument Reference on Survey
- Building Footprint Outline 2009-2015
- Changed
- Demolished
- Existing
- New
- Unknown



Bayfield County, Bayfield County Land Records