CITY OF WASHBURN 119 Washington Avenue P.O. Box 638 Washburn, WI 54891



715-373-6160 715-373-6161 FAX 715-373-6148

To:

President: Carl Broberg

VP: Nick Suminski Michael Wright Caroline Nelson Matt Crowell City Administrator

Candace Kolenda Rodger Reiswig Marina Manager

NOTICE OF HARBOR COMMISSION MEETING

DATE:

Wednesday, January 18, 2023

TIME:

5:30 P.M.

LOCATION:

Washburn City Hall – 119 Washington Avenue

This meeting may have members participating via tele or web conferencing. Public participants can listen to the proceedings by utilizing a computer or smart phone and using the link

https://us02web.zoom.us/j/82892593549?pwd=cElSeG1QOXkzY2NuRU04akJBREhIQT09 or by calling 1 (877) 853-5247 (Toll Free) and entering Webinar ID: 828 9259 3549 and using passcode 441038 as opposed to being present for the meeting. Limited seating will be available at the meeting and guests are asked to keep a six-foot distance from one another.

Agenda

- A. Call to Order Roll Call
- B. Approval of Minutes of the December 21, 2022 Meeting
- C. Public Comments/Member Comments
- D. Treasurer's Report
 - 1. Payment of Invoices
- E. Slip Transfers None
- F. Marina Manager's Report
 - 1. December Financial Reports
- G. Update on the Following Projects/Items
 - 1. Update on Lift Station Repairs
 - 2. Update on Electrical Disconnect on Pier 4/Replacement of Meter Box/Installation of Bubblers
- H. Discussion & Action on Resolution 2023-01 Authorizing Application for Sport Fish Restoration Boat Access and Recreational Boating Fund Grants
- Discussion & Action on Budget Amendment and Authorization to Pay-Off BCPL Loan for the Marina Boat Ramp Project
- J. Discussion & Action on Coal Dock Usage Agreement with Nelson Construction, Inc.
- K. Discussion & Action on February Meeting Date
- L. Adjourn

December 21, 2022 HARBOR COMMISSION MEETING

5:30 P.M. WASHBURN CITY HALL - 119 N WASHINGTON AVENUE

Commission Members Present: President Carl Broberg; Nick Suminski; Caroline Nelson; Matt Crowell;

Michael Wright

Commission Members Absent: Candace Kolenda; Rodger Reiswig

Municipal Personnel Present: Scott Kluver, City Administrator; Michelle Shrider, Marina Manager via Zoom;

Arianna Austin, City Administrative Assistant

Call to Order - President Broberg called the meeting to order at 5:30 p.m.

Approval of Minutes of the November 21, 2022 Meeting – Suminski moved, and Nelson seconded, to approve and place on file the November 21, 2022 meeting minutes. Motion carried 5-0.

Public/Member Comment - None.

Treasurer's Report – Suminski moved, and Wright seconded, to accept and place on file the Harbor Commission financial reports. Motion carried 5-0.

1. Payment of Invoices – Suminski moved, and Crowell seconded, to approve the invoice from Amazon.com in the amount of \$280.58. Motion carried 5-0. Crowell moved, and Nelson seconded to approve the invoice from Ritola Inc in the amount of \$1,461.65. Motion carried 5-0. Crowell moved, and Nelson seconded to approve the invoice from Ferguson Waterworks in the amount of \$2,107.03. Motion carried 5-0. Crowell moved, and Suminski seconded, to approve the invoice from Fastenal in the amount of \$119.25. Motion carried 5-0. Crowell moved, and Nelson seconded, to approve the invoice from Washburn Marina in the amount of \$295.76. Motion carried 5-0. Suminski moved, and Crowell seconded, to approve the invoice from Fire Folks LLC in the amount of \$1,794.00. Motion carried 5-0. Suminski moved, and Nelson seconded, to approve the invoice from AMI Consulting Engineers in the amount of \$3,013.75. Motion carried 5-0.

Slip Transfers – Slip #83 Hansen/Rogers - <u>Crowell moved, and Suminski seconded the approval of the slip transfer</u> for slip #83 Hansen and Rogers. Motion carried 5-0.

Marina Manager's Report: Shrider reported that winter work is plentiful and going well. <u>Nelson moved, and Wright</u> seconded to accept the report and place on file. Motion carried 5-0.

Discussion & Action of Pier 4 Engineering Plans/Potential Grant Applications – AMI proposal does not include several electrical components, pedestals, and additional plumbing needs. Potential funding for this project is available from the DNR. Kluver and Broberg attended a meeting with a DNR representative. Three potential grants include the Boating Infrastructure grant, Sport Fish Boat Access grant, and Recreational Boating Facilities grant. Grant cycles may allow for construction to begin in fall of 2023, but likely 2024. Discussion on the practicality of the kayak launch occurred, with consensus to eliminate this component from the plan. Sport Fish Boat Access and Recreational Boating Facilities grants application deadline of February 1. Suminski moved, and Crowell seconded the approve the elimination of the kayak launch from the proposal and to move forward with the Sport Fish Boat Access grant and the Recreational Boating Facilities grant applications. Motion carried 5-0.

Update on the Following Projects/Items:

- 1. Travelift Tire Replacement/Travelift Repair Schedule Tires have been installed and will be tested soon.
- 2. Water Line Replacement Borer hit debris with the first attempt. Scheduled to be completed first thing in the spring.
- 3. Lift Station Repairs Parts have arrived and installation will occur in January.
- 4. Electrical Disconnect on Pier 4/Replacement of Meter Box/Installation of Bubblers Disconnect has been completed. Meter box replacement will be completed yet this month. Bubblers are in and working well.
- 5. Parking Lot Repair/Replacement Consulted with Public Works Department, with recommendation to replace portions of the lot. Cost estimates have not been completed.

Adjourn - Broberg adjourned at 6:10 p.m.

Respectfully Submitted, Arianna Austin Administrative Assistant

Marina Operating Account 2023

| 12/31/2022 Balance Carried Forward | 247,832.68 |
|------------------------------------|------------|
| 3-Jan Washburn Marina | -16,062.00 |
| 6-Jan Deposit | 28,311.84 |
| 6-Jan Washburn Marina | -16,062.00 |

Balance as of 1/6/23

244,020.52

Marina Operating Account 2022

| 12/31/2021 Balance | Carried Forward | 2 | 271,043.20 |
|--------------------------|-----------------------------|----------|-------------------|
| 3-Jan Ck# 897 | Washburn Marina | - | -15,201.00 |
| 7-Jan CK# 898 | Washburn Marina | - | -15,201.00 |
| 14-Jan | Deposit | | 75,720.08 |
| 14-Jan Ck# 899 | Washburn Marina | | -23,736.00 |
| 18-Jan | Deposit | | 10,809.61 |
| 21-Jan Ck# 900 | Washburn Marina | - | -18,064.80 |
| 28-Jan | Deposit | | 23,562.17 |
| 31-Jan | Deposit | | 4,572.96 |
| 31-Jan | Interest | | 2.41 |
| 1-Feb Ck# 901 | Washburn Marina | - | -14,115.00 |
| 4-Feb Ck# 902 | Washburn Marina | - | -14,115.00 |
| 11-Feb | Deposit | | 42,665.06 |
| 14-Feb Ck#903 | Washburn Marina | - | -14,114.00 |
| 18-Feb Ck# 904 | Washburn Marina | - | -14,114.00 |
| | Sales tax | | -4,484.97 |
| 18-Feb | Deposit | | 20,853.54 |
| 25-Feb | Deposit | | 33,938.59 |
| 28-Feb | Interest | | 2.44 |
| 1-Mar Ck# 905 | Washburn Marina | - | -13,875.00 |
| 4-Mar | Deposit | | 5,150.16 |
| 4-Mar Ck# 906 | Washburn Marina | | 13,873.00 |
| 10-Mar | Deposit | | 53,018.57 |
| 11-Mar Ck# 907 | Washburn Marina | - | 13,873.00 |
| 14-Mar Ck# 908 | Washburn Marina | | -5,000.00 |
| 16-Mar | Deposit | | 14,904.03 |
| 17-Mar Ck# 909 | Washburn Marina | | 16,848.92 |
| 24-Mar Ck# 910 | Washburn Marina | | 13,873.00 |
| 25-Mar | Deposit | | 13,561.94 |
| 31-Mar | Deposit | | 12,775.27 3.06 |
| 31-Mar | Interest Washburn Marina | | 16,013.00 |
| 1-Apr Ck# 911 | Washburn Marina | | 16,013.00 |
| 7-Apr Ck# 912 | | _ | 9,860.09 |
| 8-Apr | Deposit Deposit | | 40,427.04 |
| 14-Apr 15-Apr Ck# 913 | Washburn Marina | | 23,013.00 |
| 13-Apr Ck# 913 | Deposit | | 23,098.66 |
| 22-Apr Ck# 914 | Washburn Marina | | 19,064.07 |
| 29-Apr | Deposit Vasiouri Vasiouri | | 13,829.33 |
| 29-Apr | Interest | | 3.04 |
| 1-May Ck# 915 | Washburn Marina | <u>-</u> | 20,957.00 |
| 6-May Ck# 916 | Washburn Marina | | 20,957.00 |
| 6-May | Deposit | | 13,949.74 |
| 10-May | Deposit | | 75,154.02 |
| 11-May Ck# 917 | Washburn Marina | | 20,957.00 |
| 18-May | Deposit | | 27,152.53 |
| 20-May Ck# 918 | Washburn Marina | | 20,957.00 |
| - | Sales tax | - - | 12,955.32 |

| 23-May | Deposit | | 22,845.47 |
|----------------|---|--|-------------|
| 23-May | Interest | | 3.51 |
| 1-Jun Ck# 919 | Washburn Marina | | -22,372.00 |
| 3-Jun | Deposit | | 17,200.53 |
| 9-Jun | Deposit | | 19,454.42 |
| 10-Jun Ck# 920 | Washburn Marina | | -22,372.00 |
| 14-Jun | Transfer slip fees to Harbor Commission | | -1,562.46 |
| 16-Jun | Deposit | | 47,668.11 |
| 17-Jun Ck# 921 | Marina Manegment profit share | | -173,311.50 |
| 17-Jun Ck# 922 | Washburn Marina | | -22,372.00 |
| | Washburn Marina - slip rental disbursements | | -64,227.00 |
| 17-Jun Ck# 923 | | | -147,357.50 |
| 24-Jun Ck# 924 | Washburn Marina | | -26,728.00 |
| 24-Jun | Deposit | | 18,173.33 |
| 30-Jun | Deposit | | 14,424.56 |
| 30-Jun | Interest | | 2.42 |
| 1-Jul Ck# 925 | Washburn Marina | | -22,341.00 |
| 1-Jul | Deposit | | 13,240.35 |
| 8-Jul Ck# 926 | Washburn Marina | | -22,341.00 |
| 12-Jul | Deposit | | 28,750.69 |
| 14-Jul Ck# 927 | Washburn Marina | | -26,425.66 |
| 21-Jul | Deposit | | 38,021.28 |
| 22-Jul Ck# 928 | Washburn Marina | | -22,341.00 |
| 25-Jul | Deposit | | 20,942.69 |
| 31-Jul | Interest | | 0.54 |
| 1-Aug Ck# 929 | Washburn Marina | | -20,452.00 |
| 5-Aug Ck# 930 | Washburn Marina | | -20,452.00 |
| 5-Aug | Deposit | | 44,242.61 |
| 11-Aug Ck# 931 | Washburn Marina | | -20,452.00 |
| 18-Aug | Deposit | | 23,457.21 |
| 19-Aug Ck# 932 | Washburn Marina | | -20,452.00 |
| 22-Aug | Deposit | | 32,521.40 |
| 22-Aug Ck# 933 | Washburn Marina | | -24,930.08 |
| 31-Aug | Interest | | 4.88 |
| 6-Sep | Deposit | | 44,534.09 |
| 6-Sep Ck# 934 | Washburn Marina | | -19,099.00 |
| 9-Sep Ck# 935 | Washburn Marina | | -19,099.00 |
| 13-Sep | Deposit | | 18,367.19 |
| 15-Sep Ck# 936 | Wasbhurn Marina | | -19,099.00 |
| 23-Sep Ck# 937 | Washburn Marina | | -19,099.00 |
| - | Sales tax | | -4,509.95 |
| 23-Sep | Deposit | | 13,248.05 |
| 26-Sep | Deposit | | 23,919.96 |
| 30-Sep | Interest | | 6.79 |
| 3-Oct Ck# 938 | Washburn Marina | | -18,193.00 |
| 4-Oct | Deposit | | 8,785.24 |
| 7-Oct Ck# 939 | Washburn Marina | | -18,193.00 |
| 13-Oct Ck# 940 | Washburn Marina | | -18,193.00 |
| 13-Oct | Deposit | | 46,772.39 |
| 21-Oct Ck#941 | Washburn Marina | | -18,193.00 |
| | Sales tax | | -4,910.14 |
| | | | |

| 20-Oct | Deposit | 48,682.72 |
|----------------------|--|------------|
| 28-Oct | Deposit | 30,784.47 |
| 31-Oct | Deposit | 33,419.15 |
| 31-Oct | Interest | 15.84 |
| 1-Nov Ck# 942 | Washburn Marina | -14,339.00 |
| 8-Nov Ck#943 | Washburn Marina (2 weeks draw plus additional) | -52,168.00 |
| 10-Nov | Deposit | 54,199.11 |
| 17-Nov | Deposit | 40,727.85 |
| 28-Nov Ck# 944 | Washburn Marina | -14,340.00 |
| 30-Nov | Deposit | 51,705.56 |
| 30-Nov | Interest | 29.57 |
| 2-Dec Ck# 945 | Washburn Marina | -45,473.00 |
| 9-Dec Ck# 946 | Washburn marina | -16,473.00 |
| | October Sales Tax | -8,871.21 |
| 9-Dec | Deposit | 26,932.88 |
| 12-Dec | Deposit | 60,100.55 |
| 16-Dec Ck# 947 | Wasburn Marina | -32,946.00 |
| 20-Dec Ck# 948 | November Sales Tax | -7,016.64 |
| 21-Dec | Deposit | 30,628.45 |
| 31-Dec | Interest | 40.50 |
| Balance as of 12/31/ | 2022 | 247,832.68 |

| 12/31/2021 Balance Carried Forward | \$482,751.38 |
|--|--------------|
| 17-Jan Chamber Dues | -85.00 |
| 31-Jan Deposit Slip #27 Transfer | 100.00 |
| 31-Jan Interest | 12.30 |
| 24-Feb Trust Fund Loan | -18,381.46 |
| 24-Feb January Payroll | -612.51 |
| January Fringe | |
| Pomp's Tire | -49.02 |
| Black Warrior Marine | -18,950.72 |
| | -900.00 |
| Wisconsin Commercial Ports | -250.00 |
| 28-Feb Interest 16-Mar Bremer Bank Loan | 10.95 |
| | -42,597.46 |
| Wi Harbor Towns Association | -250.00 |
| Fringe Feb & March | -98.04 |
| February Payroll | -1,319.28 |
| 29-Mar March Payroll | -654.18 |
| 31-Mar Slip Transfer #72 | 100.00 |
| 31-Mar Ineterest | 10.72 |
| 8-Apr Deposit Dock Usage Pearl Beach | 1,950.00 |
| 14-Apr April Fringe | -49.02 |
| Nasi Construction | -10,182.65 |
| Scandia Marine Products | -2,239.98 |
| 22-Apr Slip Fees | 4,531.50 |
| Annual Fee | 150.00 |
| Sales Tax | 257.49 |
| 29-Apr Slip Fees | 26,833.90 |
| Annual Fee | 1,150.00 |
| Sales Tax | 1,539.12 |
| 30-Apr Interest | 9.77 |
| 6-May Slip Fees | 30,040.40 |
| Annual Fee | 1,100.00 |
| Sales Tax | 1,712.77 |
| 9-May Slip Fees | 15,375.30 |
| Annual Fee | 550.00 |
| Sales Tax | 875.91 |
| 10-May April Payroll | -654.18 |
| Nasi Construction | -4,373.39 |
| May Fringe | -49.02 |
| 18-May Slip Fees | 22,392.50 |
| Annual Fee | 750.00 |
| Sales Tax | 1,272.85 |
| 23-May Slip Fees | 9,163.70 |
| Annual Fee | 350.00 |
| Sales Tax | 523.28 |
| 31-May Interest | 12.04 |
| 3-Jun Slip Fees | 3,079.30 |
| Annual Fee | 100.00 |
| Sales Tax | 174.87 |
| 9-Jun Slip Fees | 3,667.60 |
| Annual Fee | 150.00 |
| Sales Tax | 209.97 |
| 14-Jun Slip Fees | 1,431.00 |
| Annual Fee | 50.00 |
| Sales Tax | 81.46 |
| 14-Jun A to Z Plumbing | -530.68 |
| June fringe | -49.02 |
| Ratliff Construction | -4,500.00 |
| Ashland Lock & Key | -280.75 |
| | 200.10 |

| | Pomp's Tire | -3,320.00 | |
|----------|---|------------------------|--|
| 16 Jun | May Payroll Slip Fees | -715.08 | |
| | Sales Tax | 5,432.50 309.79 | |
| | Annual Fee | 200.00 | |
| | Marina Profit Share | 147,357.50 | |
| | Sales Tax | -7,712.91 | |
| | Slip Fees | 3,259.50 | |
| | Sales Tax | 184.78 | |
| | Annual Fee | 100.00 | |
| 30-Jun | Insurance Claim | 2,185.00 | |
| | Slip Fees | 3,439.70 | |
| | Sales Tax | 194.68 | |
| | Annual Fee | 100.00 | |
| | Interest | 35.50 | |
| | Slip Fees | 2,459.20 | |
| | Sales Tax | 140.76 | |
| | Annual Fee | 100.00 | |
| | Slip Fees | 3,164.10 | |
| | Sales Tax Annual Fee | 179.53 | |
| | Slip Transfer #42 | 100.00 | |
| | Slip Fees | 100.00 964.60 | |
| | Sales Tax | 55.80 | |
| | Annual Fee | 50.00 | |
| | Fringe July | -49.02 | |
| | AMI Consulting | -10,228.75 | |
| | July Payroll | -907.93 | |
| | Interest | 83.40 | |
| 8-Aug | Slip Fee Transfer | 100.00 | |
| 18-Aug . | July Payroll | -1,099.04 | |
| 1 | August Fringe | -49.02 | |
| | AMI Engineering | -3,425.00 | |
| 31-Aug | | 147.81 | |
| | Slip Fee transfers | 300.00 | |
| | September Fringe | -49.02 | |
| | Impact Protective Coating | -2,650.00 | |
| | AMI Consulting Washburn Hardware | -3,042.50 | |
| | L&M | -60.40 -232.22 | |
| | Washburn Marina | -232.22 -2,887.50 | |
| | August & September Payroll | -2,887.30 -1,581.47 | |
| 30-Sep I | | 185.01 | |
| | Marine Travel Lift | -32,532.40 | |
| 1 | Washburn Marina | -5,549.97 | |
| (| October Fringe | -49.02 | |
| E | Broberg expenses Wis Commercial Ports Mtg | -409.25 | |
| | Cady Plumbing | -3,981.30 | |
| | Daily Press | -32.77 | |
| 31-Oct I | | 315.15 | |
| | Deposit Guest Dockage Fees | 4,289.84 | |
| | November Fringe | -49.02 | |
| | Marina Travel Lift | -1,972.49 | |
| | Marina Management | -3,062.13 | |
| | Den Hartog Ratliff Construction | -2,662.48 | |
| | C. Broberg-Chamber Dinner | -3,000.00 -30.00 | |
| | Ferguson | -30.00 -1,420.05 | |
| | Muncipal Property Insurance | -13,000.00 | |
| | Daily Press | -13,000.00 | |
| | Oct./Nov. Payroll | -1,554.52 | |
| | • | 1,001.02 | |

| 30-Nov Interest | 482.84 |
|----------------------------|-----------|
| 9-Dec Deposit | 1,039.00 |
| 14-Dec Fastenal | -119,25 |
| Ferguson | -2,107.03 |
| Ritola | -1,461.65 |
| Washburn Marina | -295.76 |
| Dec. Finge | -49.96 |
| Fire Folks LLC | -1,794.00 |
| Amazon | -280.58 |
| Cardmember Service | -3,288.48 |
| 22-Dec AMI | -3,013.75 |
| Employee Health Deductible | -17.50 |
| 29-Dec December Payroll | -1,001.43 |
| 31-Dec Interest | 482.18 |
| | 702.10 |

Balance as of 12/31/22

\$562,184.47

Xylem Water Solutions U.S.A., Inc.

N26 W23445 PAUL ROAD PEWAUKEE, WI 53072 Tel.(262)544-1922 Fax:(262)544-1399



26717 Network Place Chicago, IL 60673-1267

Sold To:

Customer No. 212740

Global No. 7950264

CITY OF WASHBURN

502 W BAYFIELD ST

WASHBURN

WI 54891

YOUR PURCHASE ORDER INVOICE HARBOR LIFT STATION INVOICE NO. FUS NO. DATE SHIPPED DELIVERY NOTE 3556C54260 E01606 12/15/22 I33060 INVOICE DATE TRN WHS PAYMENT TERMS 12/15/22 **A3** 880 100% N30 FROM INVOICE

Ship To: HARBOR / SCOTT

LIFT PUMPS CITY OF WASHBURN

GERALD SCHUETTE715/373-6160 X3

502 W BAYFIELD ST

WASHBURN

WI 54891

| FREIGHT TERMS Jobsite | | | VERY TERMS Pos Chrge | | ROCESSED BY UKEE, WI BRANCH |
|-----------------------|---|-----------------------------------|-------------------------------|------------------|-----------------------------|
| SHIP | VIA HR Global Logistics Select | | DER TEXT D SCHUETTE | CUSTO Theresa | OMER TEXT Pirozzoli |
| LINE | ITEM/DESCRIPTION | QUANTITY SHIPPED: | UNIT PRICE DISCOUNT/CHARGE | NET PRICE | EXTENDED AMOUNT |
| 001 | Quote# 2022-PEW-0497 0030851720913 MP259-1.5 4/230/3 50' Reduction by Set \$ Val | 2 EA Ue I33060 I33060 | 5,346.00 1,069.20 | 4,276.801 | 8,553.60 |
| 002 | SHIPPING AND HANDLING-NO | TAX EA | 503.00 | 503.000 | 503.00 |
| | 010673 - 201-25 | AMOUNT BEFORE | 600 | | 9,056.60 |
| OTA | .5/22-US PORT expected exit LL WEIGHT ON D/N:I33060 PATCH INFO: 513435 | date of 12/15 | 5/22 | ORI | 9,056.60 |

Xylem Water Solutions U.S.A., Inc.

N26 W23445 PAUL ROAD PEWAUKEE, WI 53072 Tel.(262)544-1922 Fax:(262)544-1399



26717 Network Place Chicago, IL 60673-1267

Sold To:

Customer No. 212740

Global No. 7950264

CITY OF WASHBURN

502 W BAYFIELD ST

WASHBURN

WI 54891

| INVOICE | | | | | | | CHASE ORDER |
|------------------------|-----------|--------------------------|--|--|--|----------------------|-------------|
| INVOICE NO. 3556C53763 | | FUS NO. 0160 6 | | | | DELIVERY NOTE I30360 | |
| 12/13/22 | TRN A3 | wнs 115 | PAYMENT TERMS 100% N30 FROM INVOICE | | | | |

Ship To: HARBOR/SCOTT

CITY OF WASHBURN GERALD SCHUETTE715/373-6160 X3 502 W BAYFIELD ST WASHBURN

WI 54891

| FREIG | SHT TERMS Jobsite | | /ERY TERMS -Pos Chrge | | ROCESSED BY UKEE, WI BRANCH | |
|--------|--|------------------------|-------------------------------|------------------------------------|--------------------------------|--|
| . SHIP | VIA FedEx PKG Ground Business | | DER TEXT SCHUETTE | CUSTOMER TEXT Theresa Pirozzoli | | |
| LINE | (TÉM/DESCRIPTION | QUANTITY SHIPPED: :UM | UNIT PRICE DISCOUNT/CHARGE | NET PRICE | EXTENDED AMOUNT | |
| 001 | Quote# 2022-PEW-0497 0000004865501 CONNECTION, DISCH 2X2"NPT Reduction by Set \$ Val TOTAL WEIGHT 33. | CI EA ue 000 LBS | 396.00 79.20 | 316.801 | 633.60 | |
| O | 207 (D623) PATCH INFO: 583734705292 210-00-53540 | 2 | | ORI | DER TOTAL USD 633.60 | |



Lindquist Electric, Inc. 500 E Cloverland Drive Ironwood, MI 49938 (906)932-5346 info@lindquistelectric.com Invoice

December 30, 2022

Job Number:

4417-220751

Application No.:

Summary: BID/ESTIMATE

Bill To:

CITY OF WASHBURN P0 BOX 638 WASHBURN, WI 54891 Job Name:

23 20-00-535-40-342-000

HARBOR COMMISSION

715-373-6160

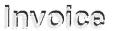
| ITEM CODE | DESCRIPTION | Scheduled Amount | % Complete | Prior Billings | This Invoice |
|-----------|--|---------------------|---------------|-------------------|-----------------|
| 4120 | REPAIR 2" CONDUIT ENTRANCE - N EXTERIOR | \$1,290.00 | 100.00% | \$0.00 | \$1,290.00 |
| 4120 | REPLACE METER SOCKET WITH JUNCTION BOX | \$1,499.00 | 100.00% | \$0.00 | \$1,499.00 |

Schd. Amt. Subtotal Sales Tax Invoice Total \$2,789.00 \$2,789.00 \$0.00 \$2,789.00

All material is guaranteed to be as specified. All work is completed in a professional manner according to standard trade practices. Invoice shall be paid in full within above-specified terms. Finance charges in the amount of 18% per anum shall be assessed monthly on delinquent invoices. Delinquent charges may be turned over to a collection agency at the discretion of Lindquist Electric, Inc. Purchaser agrees to pay all costs of collection, including attorney's fees.

Terms: Net 30

WE APPRECIATE YOUR BUSINESS





Lindquist Electric, Înc. 500 E Cloverland Drive Ironwood, MI 49938 (906)932-5346 Info@lindquistelectric.com

Bill To:

CITY OF WASHBURN P0 BOX 638 WASHBURN, WI 54891 December 28, 2022

Job Number: 4417-220684

Application No.:

Summary: CONTRACT

Job Name:

HARBOR COMMISSION
WASHBURN MARINA PIER #4

210-00-53540-610-000 210-00-53540-610-000

715-373-6160

| ITEM CODE | DESCRIPTION | | Scheduled % Prior | | | |
|-----------|--------------|-------------|-------------------|----------|-------------|--|
| | | Amount | Complete | Billings | Invoice | |
| 4120 | CONTRACT SUM | \$17,650.00 | 75.00% | \$0.00 | \$13,237.50 | |

 Schd. Amt.
 Billed to Date
 Subtotal
 Sales Tax
 invoice Total

 \$17,650.00
 \$13,237.50
 \$13,237.50
 \$0.00
 \$13,237.50

All material is guaranteed to be as specified. All work is completed in a professional manner according to standard trade practices. Invoice shall be paid in full within above-specified terms. Finance charges in the amount of 18% per anum shall be assessed monthly on delinquent invoices. Delinquent charges may be turned over to a collection agency at the discretion of Lindquist Electric, Inc. Purchaser agrees to pay all costs of collection, including attorney's fees.

Terms: Net 30

WE APPRECIATE YOUR BUSINESS



Mid-Atlantic 95 N Leslie Road North East, MD 21901 Phone: (443) 715-2177

utilitiescc.com

INVOICE

Invoice # 2239

Invoice Date 11/15/2022

Bill To:

City of Washburn

PO Box 638

502 W Bayfield Street Washburn, WI 54891

Atten:

Re: Misc. Hydro-Ex - Washburn

| Our Job No | Customer Contract # | Customer Release # | Change Order# | Payment Terms | Due Date |
|---|---------------------|--------------------|---------------------|-----------------------|------------|
| 223111 | | | | Due Upon Receipt | 11/15/2022 |
| San Nacidal San | With Silensing | Description | | | Price |
| Hydro-Excavat | ion | | | | |
| October 31, 20 |)22 | | | 1.00 | |
| - 2 man crew | / 10.25 hours | / | 5441. | ,00 HARBOR LOCATES | |
| - 10 hours / r | regular time | | | LOCATES | 2,750.00 |
| 5 hours / o | ver time | | | | 187.50 |
| lovember 4, 2 | 022 | | | | |
| - 2 man crew | / 12.0 hours | | 24210,8 | 35 | |
| - 10 hours / r | egular time | | 2440,8 820-53441 | , | 2,750.00 |
| - 2 hours / ov | er time | | 820-53441 | 1-342-000 | 750.00 |
| ovember 9, 2 | 022 | | | | |
| - 2 man crew | / 5.25 hours | | | | 1,443.75 |
| | 21 | | | | |
| | A POK | | | | |
| | | | | | |

Billing Period Covers: 10/31 - 11/9/2022
210-00-53 540-342 900

Subtotal Sales Tax (if applicable)

7,881.25 0.00

Total Due \$ 7,881.25

Payment Terms - 2% Discount of

0.00

if paid by

11/15/2022

Please remit to: Utilities Conservation Company, LLC. 41661 State Highway 13 Suite 5 Marengo, WI 54855 admin@ucc-llc.us





\$



Washburn Marina Balance Sheet

As of December 31, 2022

| | Dec 31, 22 | | |
|---|------------|--|------------|
| ASSETS | | LIABILITIES & EQUITY | |
| Current Assets | | Liabilities | |
| Checking/Savings | | Current Liabilities | |
| 1-1100 · Cash | - 1 | Accounts Payable | |
| 1-1110 · Checking | 29,729.44 | 2-1100 · Accounts Payable | -2,148.83 |
| 1-1120 · Petty Cash | 200.00 | Total Accounts Payable | -2,148.83 |
| Total 1-1100 · Cash | 29,929.44 | Credit Cards | |
| Total Checking/Savings | 29,929.44 | 2-1110 · Credit Card Payable | 5,171.03 |
| Accounts Receivable | | Total Credit Cards | 5,171.03 |
| 1-1200 · Accounts Receivable | | Other Current Liabilities | |
| 1-1210 · Billed Invoices | 43,964.21 | 2-1300 · Payroll Liabilities | |
| 1-1230 · Bad Debt | 707.93 | 2-1310 · Employee Health Benefits | 198.22 |
| Total 1-1200 · Accounts Receivable | 44,672.14 | 2-1320 · Unemployment Comp Tax | 114.75 |
| Total Accounts Receivable | 44,672.14 | 2-1330 · State Withholding | 832.95 |
| Other Current Assets | | Total 2-1300 · Payroll Liabilities | 1,145.92 |
| 1-1300 · Ship Store Inventory | | 2-1400 · Tax Liabilities | |
| 1-1311 · Clothing | 599.93 | 2-1410 · Sales Tax Payable | 1,873.34 |
| 1-1313 · Marine Supplies | 62,622.19 | Total 2-1400 · Tax Liabilities | 1,873.34 |
| 1-1314 · Personal Items | 1,408.25 | 2-1500 · Other Liabilities | |
| 1-1316 · Diesel Fuel | 3,126.82 | 2-1520 - Deferred Unearned Revenue | |
| 1-1317 · Gasoline | 5,394.68 | 2-1522 · Gift Certificates Outstanding | 392.88 |
| 1-1319 · Slow Moving Contra | 935.22 | 2-1523 · Haul Out, Storage, Launch | 62,982.58 |
| Total 1-1300 · Ship Store Inventory | 74,087.09 | Total 2-1520 · Deferred Unearned Revenue | 63,375.46 |
| 1-1330 · Notes Receivable | -64.07 | 2-1530 · Refundable Deposits | 4,070.30 |
| 1-1340 · Prepaid Expenses | 20,792.12 | Total 2-1500 · Other Liabilities | 67,445.76 |
| 12000 - Undeposited Funds | 3,890.37 | Total Other Current Liabilities | 70,465.02 |
| Total Other Current Assets | 98,705.51 | Total Current Liabilities | 73,487.22 |
| Total Current Assets | 173,307.09 | Total Liabilities | 73,487.22 |
| Fixed Assets | - 9 | Equity | |
| 1-2100 · Furniture, Fixtures, Equipment | 4,590.60 | 3-3000 · Retained Earnings | -19,319.96 |
| Total Fixed Assets | 4,590.60 | Net Income | 123,730.43 |
| TOTAL ASSETS | 177,897.69 | Total Equity | 104,410.47 |
| | | l . | 177,897.69 |

Washburn Marina Washburn Marina Budget vs. Actual December 2022

| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | Apr - Dec 22 | Budget | \$ Over Budget | % of Budget |
|---|---|---|--|---|---|---|--|--|
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-1000 · Facility Income | 2,957.79 | 500.00 | 2,457.79 | 591.56% | 280,046.32 | 251,500.00 | 28,546.32 | 111.35% |
| 4-2000 · Service Dept Income | 47,351.11 | 58,240.00 | -10,888.89 | 81.3% | 570,674.74 | 527,020.00 | 43,654.74 | 108.28% |
| 4-3000 · Ship Store Income | 2,215.59 | 3,000.00 | -784.41 | 73.85% | 178,176.23 | 179,180.00 | -1,003.77 | 99.44% |
| Total Income | 52,524.49 | 61,740.00 | -9,215.51 | 85.07% | 1,028,897.29 | 957,700.00 | 71,197,29 | 107.43% |
| Cost of Goods Sold | | | | | | · | , | |
| 5-2000 · Service Dept COGS | 9,747.09 | 18,933.00 | -9,185.91 | 51.48% | 189,205.81 | 156,865.00 | 32,340.81 | 120.62% |
| 5-3000 · Ship Store COGS | 1,998.61 | 2,000.00 | -1.39 | 99.93% | 119,152.98 | 125,755.00 | -6,602.02 | 94.75% |
| Total COGS | 11,745.70 | 20,933.00 | -9,187.30 | 56.11% | 308,358.79 | 282,620.00 | 25,738.79 | 109.11% |
| Gross Profit | 40,778.79 | 40,807.00 | -28.21 | 99.93% | 720,538.50 | 675,080.00 | 45,458.50 | 106.73% |
| Expense | | | | | N. | • | • | |
| 6-1000 · Facility Expenses | 3,638.18 | 5,425.00 | -1,786.82 | 67.06% | 40,483.26 | 48,225.00 | -7,741.74 | 83.95% |
| 6-2000 · Service Dept Expenses | 6,381.48 | 10,386.00 | -4,004.52 | 61.44% | 82,298.70 | 104,018.00 | -21,719.30 | 79.12% |
| 6-3000 · Ship Store Expenses | 1,612.97 | 4,828.00 | -3,215.03 | 33.41% | 45,122.19 | 59,974.00 | -14,851.81 | 75.24% |
| 6-4000 · General Expenses | 20,667.55 | 24,321.00 | -3,653.45 | 84.98% | 226,941.41 | 220,928.00 | 6,013.41 | 102.72% |
| Total Expense | 32,300.18 | 44,960.00 | -12,659.82 | 71.84% | 394,845.56 | 433,145.00 | -38,299.44 | 91.16% |
| Net Ordinary Income | 8,478.61 | -4,153.00 | 12,631.61 | -204.16% | 325,692.94 | 241,935.00 | 83,757,94 | 134.62% |
| Net Income | 8,478.61 | -4,153.00 | 12,631.61 | -204.16% | 325,692.94 | 241,935.00 | 83,757.94 | 134.62% |
| | | | <u> </u> | | | | | |
| | | | | | | | | |
| | | | | | | | | % |
| PREVIOUS YEAR COMPARISON | Dec 22 | Dec 21 | | % Change | Apr - Dec 22 | Apr - Dec 21 | \$ Change | % Change |
| PREVIOUS YEAR COMPARISON Ordinary Income/Expense | Dec 22 | Dec 21 | | = | | Apr - Dec 21 | \$ Change | |
| | Dec 22 | Dec 21 | | = | | Apr - Dec 21 | \$ Change | |
| Ordinary Income/Expense | Dec 22 2,957.79 | Dec 21 | | = | | Apr - Dec 21 285,497.18 | \$ Change | |
| Ordinary Income/Expense Income | | | \$ Change | % Change | Apr - Dec 22 | | | Change |
| Ordinary Income/Expense Income 4-1000 · Facility Income | 2,957.79 | 2,846.04 | \$ Change 111.75 | % Change 3.93% | Apr - Dec 22 280,046.32 | 285,497.18 | -5,450.86 | -1.91% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income | 2,957.79 47,351.11 | 2,846.04 57,998.50 | \$ Change 111.75 -10,647.39 | % Change 3.93% -18.36% | Apr - Dec 22 280,046.32 570,674.74 | 285,497.18 591,994.38 | -5,450.86 -21,319.64 | -1.91% -3.6% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income | 2,957.79 47,351.11 2,215.59 | 2,846.04 57,998.50 6,349.07 | \$ Change 111.75 -10,647.39 -4,133.48 | % Change 3.93% -18.36% -65.1% | Apr - Dec 22 280,046.32 570,674.74 178,176.23 | 285,497.18 591,994.38 196,268.62 | -5,450.86 -21,319.64 -18,092.39 | -1.91% -3.6% -9.22% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income | 2,957.79 47,351.11 2,215.59 | 2,846.04 57,998.50 6,349.07 | \$ Change 111.75 -10,647.39 -4,133.48 | % Change 3.93% -18.36% -65.1% | Apr - Dec 22 280,046.32 570,674.74 178,176.23 | 285,497.18 591,994.38 196,268.62 | -5,450.86 -21,319.64 -18,092.39 | -1.91% -3.6% -9.22% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold | 2,957.79 47,351.11 2,215.59 52,524.49 | 2,846.04 57,998.50 6,349.07 67,193.61 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 | % Change 3.93% -18.36% -65.1% -21.83% | 280,046.32 570,674.74 178,176.23 1,028,897.29 | 285,497.18 591,994.38 196,268.62 1,073,760.18 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 | -1.91% -3.6% -9.22% -4.18% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 | % Change 3.93% -18.36% -65.1% -21.83% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 | -1.91% -3.6% -9.22% -4.18% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS 5-3000 · Ship Store COGS | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 1,998.61 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 5,953.42 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 -3,954.81 | % Change 3.93% -18.36% -65.1% -21.83% -46.15% -66.43% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 119,152.98 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 145,208.60 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 -26,055.62 | -1.91% -3.6% -9.22% -4.18% -13.21% -17.94% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS 5-3000 · Ship Store COGS | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 1,998.61 11,745.70 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 5,953.42 24,053.39 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 -3,954.81 -12,307.69 | 3.93% -18.36% -65.1% -21.83% -46.15% -66.43% -51.17% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 119,152.98 308,358.79 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 145,208.60 363,199.88 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 -26,055.62 -54,841.09 | -1.91% -3.6% -9.22% -4.18% -13.21% -17.94% -15.1% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS 5-3000 · Ship Store COGS Total COGS Gross Profit | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 1,998.61 11,745.70 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 5,953.42 24,053.39 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 -3,954.81 -12,307.69 | 3.93% -18.36% -65.1% -21.83% -46.15% -66.43% -51.17% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 119,152.98 308,358.79 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 145,208.60 363,199.88 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 -26,055.62 -54,841.09 | -1.91% -3.6% -9.22% -4.18% -13.21% -17.94% -15.1% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS 5-3000 · Ship Store COGS Total COGS Gross Profit Expense | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 1,998.61 11,745.70 40,778.79 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 5,953.42 24,053.39 43,140.22 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 -3,954.81 -12,307.69 -2,361.43 | 3.93% -18.36% -65.1% -21.83% -46.15% -66.43% -51.17% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 119,152.98 308,358.79 720,538.50 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 145,208.60 363,199.88 710,560.30 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 -26,055.62 -54,841.09 9,978.20 | -1.91% -3.6% -9.22% -4.18% -13.21% -17.94% -15.1% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS 5-3000 · Ship Store COGS Total COGS Gross Profit Expense 6-1000 · Facility Expenses | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 1,998.61 11,745.70 40,778.79 3,638.18 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 5,953.42 24,053.39 43,140.22 5,037.64 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 -3,954.81 -12,307.69 -2,361.43 -1,399.46 | 3.93% -18.36% -65.1% -21.83% -46.15% -66.43% -51.17% -5.47% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 119,152.98 308,358.79 720,538.50 40,483.26 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 145,208.60 363,199.88 710,560.30 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 -26,055.62 -54,841.09 9,978.20 1,309.75 | -1.91% -3.6% -9.22% -4.18% -13.21% -17.94% -15.1% 1.4% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS 5-3000 · Ship Store COGS Total COGS Gross Profit Expense 6-1000 · Facility Expenses 6-2000 · Service Dept Expenses | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 1,998.61 11,745.70 40,778.79 3,638.18 6,381.48 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 5,953.42 24,053.39 43,140.22 5,037.64 10,462.43 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 -3,954.81 -12,307.69 -2,361.43 -1,399.46 -4,080.95 | 3.93% -18.36% -65.1% -21.83% -46.15% -66.43% -51.17% -5.47% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 119,152.98 308,358.79 720,538.50 40,483.26 82,298.70 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 145,208.60 363,199.88 710,560.30 39,173.51 77,340.49 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 -26,055.62 -54,841.09 9,978.20 1,309.75 4,958.21 | -1.91% -3.6% -9.22% -4.18% -13.21% -17.94% -15.1% 1.4% 3.34% 6.41% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS 5-3000 · Ship Store COGS Total COGS Gross Profit Expense 6-1000 · Facility Expenses 6-2000 · Service Dept Expenses 6-3000 · Ship Store Expenses | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 1,998.61 11,745.70 40,778.79 3,638.18 6,381.48 1,612.97 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 5,953.42 24,053.39 43,140.22 5,037.64 10,462.43 671.65 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 -3,954.81 -12,307.69 -2,361.43 -1,399.46 -4,080.95 941.32 | 3.93% -18.36% -65.1% -21.83% -46.15% -66.43% -51.17% -5.47% -27.78% -39.01% 140.15% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 119,152.98 308,358.79 720,538.50 40,483.26 82,298.70 45,122.19 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 145,208.60 363,199.88 710,560.30 39,173.51 77,340.49 42,905.98 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 -26,055.62 -54,841.09 9,978.20 1,309.75 4,958.21 2,216.21 | -1.91% -3.6% -9.22% -4.18% -13.21% -17.94% -15.1% 1.4% 3.34% 6.41% 5.17% |
| Ordinary Income/Expense Income 4-1000 · Facility Income 4-2000 · Service Dept Income 4-3000 · Ship Store Income Total Income Cost of Goods Sold 5-2000 · Service Dept COGS 5-3000 · Ship Store COGS Total COGS Gross Profit Expense 6-1000 · Facility Expenses 6-2000 · Service Dept Expenses 6-3000 · Ship Store Expenses 6-3000 · Ship Store Expenses | 2,957.79 47,351.11 2,215.59 52,524.49 9,747.09 1,998.61 11,745.70 40,778.79 3,638.18 6,381.48 1,612.97 20,667.55 | 2,846.04 57,998.50 6,349.07 67,193.61 18,099.97 5,953.42 24,053.39 43,140.22 5,037.64 10,462.43 671.65 19,692.70 | \$ Change 111.75 -10,647.39 -4,133.48 -14,669.12 -8,352.88 -3,954.81 -12,307.69 -2,361.43 -1,399.46 -4,080.95 941.32 974.85 | 3.93% -18.36% -65.1% -21.83% -46.15% -66.43% -51.17% -5.47% -27.78% -39.01% 140.15% 4.95% | 280,046.32 570,674.74 178,176.23 1,028,897.29 189,205.81 119,152.98 308,358.79 720,538.50 40,483.26 82,298.70 45,122.19 226,941.41 | 285,497.18 591,994.38 196,268.62 1,073,760.18 217,991.28 145,208.60 363,199.88 710,560.30 39,173.51 77,340.49 42,905.98 215,377.53 | -5,450.86 -21,319.64 -18,092.39 -44,862.89 -28,785.47 -26,055.62 -54,841.09 9,978.20 1,309.75 4,958.21 2,216.21 11,563.88 | -1.91% -3.6% -9.22% -4.18% -13.21% -17.94% -15.1% 1.4% 3.34% 6.41% 5.17% 5.37% |

Washburn Marina Washburn Marina Budget vs. Actual

| Decem | ber | 2022 |
|-------|-----|------|
| | | |

| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | Apr - Dec 22 | Budget | \$ Over Budget | % of Budge |
|-------------------------------------|-----------|-----------|-------------------|----------------|--------------|------------|-------------------|---------------|
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-1000 · Facility Income | | | | | | | | |
| 4-1100 · In-Season | 0.00 | 0.00 | 0.00 | 0.0% | 148,577.50 | 147,000.00 | 1,577.50 | 101.07 |
| 4-1200 · Off-Season | 2,325.00 | 0.00 | 2,325.00 | 100.0% | 124,420.20 | 100,000.00 | 24,420.20 | 124,42 |
| 4-1400 · Misc Services | 632.79 | 500.00 | 132.79 | 126.56% | 7,048.62 | 4,500.00 | 2,548.62 | 156.64 |
| Total 4-1000 · Facility Income | 2,957.79 | 500.00 | 2,457.79 | 591.56% | 280,046.32 | 251,500.00 | 28,546.32 | 111.35 |
| 4-2000 · Service Dept Income | | | | | | | , | |
| 4-2100 · Labor | | | | | | | | |
| 4-2111 · Electrical-Plumbing | 9,597.50 | 9,552.00 | 45.50 | 100.48% | 55,102.08 | 68,590.00 | -13,487.92 | 80.34 |
| 4-2112 · Fiberglass-Woodwork | 10,890.00 | 14,646.00 | -3,756.00 | 74.36% | 80,530.75 | 98,658.00 | -18,127.25 | 81.63 |
| 4-2113 · Mechanical | 9,680.00 | 6,368.00 | 3,312.00 | 152.01% | 136,057.50 | 103,224.00 | 32,833.50 | 131.81 |
| 4-2114 · Rigging | 82.50 | 1,274.00 | -1,191.50 | 6.48% | 28,160.00 | 17,048.00 | 11,112.00 | 165.18 |
| 4-2120 · Unit Billed Services | | | | | | , | • | |
| 4-2121 · Haul Out/Launch | 0.00 | 0.00 | 0.00 | 0.0% | 128,011.72 | 117,096.00 | 10,915.72 | 109.32 |
| 4-2122 · Other Unit Billed | 0.00 | 0.00 | 0.00 | 0.0% | 15,146.50 | 22,304.00 | -7,157,50 | 67.91 |
| Total 4-2120 · Unit Billed Services | 0.00 | 0.00 | 0.00 | 0.0% | 143,158.22 | 139,400.00 | 3,758.22 | 102.7 |
| Total 4-2100 · Labor | 30,250.00 | 31,840.00 | -1,590.00 | 95.01% | 443,008.55 | 426,920.00 | 16,088.55 | 103.77 |
| 4-2200 · Materials | 4,809.60 | 15,000.00 | -10,190.40 | 32.06% | 71,242.16 | 66,000.00 | 5,242.16 | 107.94 |
| 4-2300 · Contract Services | 0.00 | 0,00 | 0.00 | 0.0% | 36,395.90 | 16,000.00 | 20,395.90 | 227,47 |
| 4-2400 - Misc Charges | 12,291.51 | 11,500.00 | 791.51 | 106.88% | 20,028.13 | 19,000.00 | 1,028.13 | 105.41 |
| 4-2500 · Credit/Refunds | 0.00 | -100.00 | 100.00 | 0.0% | 0.00 | -900.00 | 900.00 | 0.0 |
| Total 4-2000 · Service Dept Income | 47,351,11 | 58,240.00 | -10,888.89 | 81.3% | 570,674.74 | | 43,654.74 | 108,28 |
| 4-3000 · Ship Store Income | , | , | , | | 0.0,0 | 021,020.00 | 10,004.14 | 100.20 |
| 4-3100 · Store Sales | | | | | 1 | | | |
| 4-3110 · Clothing | 0.00 | 0.00 | 0.00 | 0.0% | 3.276.21 | 2,500.00 | 776.21 | 131.05 |
| 4-3120 · Consumables | 0.00 | 0.00 | 0.00 | 0.0% | 1,391.75 | 1.350.00 | 41.75 | 103.09 |
| 4-3130 · Marine Supplies | 1,797.13 | 2,000.00 | -202.87 | 89.86% | 73,313.03 | 88,000.00 | -14,686.97 | 83.31 |
| 4-3140 · Personal Items | 13.34 | 0.00 | 13.34 | 100.0% | 5,916.18 | 4,200.00 | 1.716.18 | 140.86 |
| 4-3150 · Special Orders | 405.12 | 1,000.00 | -594.88 | 40.51% | 21,206.08 | 24,500.00 | -3,293.92 | 86.56 |
| Total 4-3100 · Store Sales | 2,215.59 | 3,000.00 | -784.41 | 73.85% | | 120,550.00 | -15,446.75 | 87.19 |
| 4-3200 · Fuel Dock Sales | _, | 0,000,00 | | | 100,100.20 | 120,000.00 | 10,440.70 | 07.10 |
| 4-3210 - Diesel | 0.00 | 0.00 | 0.00 | 0.0% | 17,899.54 | 12,000.00 | 5,899.54 | 149.169 |
| 4-3220 · Gasoline | 0.00 | 0.00 | 0.00 | 0.0% | 53,144.68 | 44,500.00 | 8,644.68 | 119.43 |
| 4-3230 · Pump Out | 0.00 | 0.00 | 0.00 | 0.0% | 2,028.76 | 2,130.00 | -101.24 | 95.25 |
| Total 4-3200 · Fuel Dock Sales | 0.00 | 0.00 | 0.00 | 0.0% | 73,072.98 | 58,630.00 | 14,442.98 | 124.63 |
| Total 4-3000 · Ship Store Income | 2,215.59 | 3,000.00 | -784.41 | 73.85% | 178,176.23 | 179,180.00 | | |
| Total Income | 52,524.49 | | -9,215.51 | 85.07% | 1,028,897.29 | 957,700.00 | -1,003.77 | 99,449 |
| Cost of Goods Sold | 02,027.73 | 51,170.00 | -0,210.01 | 03.07 /0 | 1,020,037,29 | 991,100,00 | 71,197.29 | 107.439 |
| 5-2000 · Service Dept COGS | | | | | | | | |
| 5-2100 · Labor | | | | | | | | |
| 5-2110 · Billable Hourly Labor | | | | | | | | |
| 5-2111 · Electrical-Plumbing | 4 447 22 | 2 024 00 | F70 07 | 74 540 | 40.000.00 | 40.044.00 | 4.040.00 | 40 |
| 5-2111 · Electrical-Flumbing | 1,447.33 | 2,024.00 | -576.67 | 71.51% | 16,986.36 | 12,644.00 | 4,342.36 | 134.349 |

Washburn Marina Washburn Marina Budget vs. Actual

December 2022

| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | Apr - Dec 22 | Budget | \$ Over Budget | % of Budget |
|---------------------------------------|-----------|-----------|-------------------|----------------|--------------|------------|-------------------|----------------|
| 5-2112 · Fiberglass-Woodworking | 3,310.57 | 3,542.00 | -231.43 | 93.47% | 22,240.91 | 31,737.00 | -9,496.09 | 70.08% |
| 5-2113 · Mechanical | 1,875.41 | 2,193.00 | -317.59 | 85.52% | 27,255.42 | 20,217.00 | 7,038.42 | 134.81% |
| 5-2114 - Rigging | 80.50 | 337.00 | -256.50 | 23.89% | 5,301.76 | 3,697.00 | 1,604.76 | 143.419 |
| Total 5-2110 · Billable Hourly Labor | 6,713.81 | 8,096.00 | -1,382.19 | 82.93% | 71,784.45 | 68,295.00 | 3,489.45 | 105.119 |
| 5-2120 · Unit Billed Services | | | | - 1 | l . | | | |
| 5-2121 · Haul Out/Launch | 28.28 | 0.00 | 28.28 | 100.0% | 31,942.74 | 23,211.00 | 8,731.74 | 137.62% |
| 5-2122 · Other | 63.00 | 337.00 | -274.00 | 18.69% | 1,285.31 | 4,759.00 | -3,473.69 | 27.019 |
| Total 5-2120 · Unit Billed Services | 91.28 | 337.00 | -245.72 | 27.09% | 33,228.05 | 27,970.00 | 5,258.05 | 118.89 |
| Total 5-2100 · Labor | 6,805.09 | 8,433.00 | -1,627.91 | 80.7% | 105,012.50 | 96,265.00 | 8,747.50 | 109.099 |
| 5-2200 · Subcontract Services | 0.00 | 0.00 | 0.00 | 0.0% | 31,396.75 | 14,400.00 | 16,996.75 | 218.03% |
| 5-2300 · Materials | 2,942.00 | 10,500.00 | -7,558.00 | 28.02% | 52,796.56 | 46,200.00 | 6,596.56 | 114.28% |
| Total 5-2000 · Service Dept COGS | 9,747.09 | 18,933.00 | -9,185.91 | 51.48% | 189,205.81 | 156,865.00 | 32,340.81 | 120.62% |
| 5-3000 · Ship Store COGS | | | | | | | | |
| 5-3100 · Store Sales | | | | - 1 | | | | |
| 5-3110 · Clothing | 0.00 | 0.00 | 0.00 | 0.0% | 1,905.36 | 2,000.00 | -94.64 | 95.27% |
| 5-3120 · Consumables | 0.00 | 0.00 | 0.00 | 0.0% | 952.76 | 1,013.00 | -60.24 | 94.05% |
| 5-3130 · Marine Supplies | 1,609.13 | 1,300.00 | 309.13 | 123.78% | 37,218.57 | 57,200.00 | -19,981.43 | 65.07% |
| 5-3140 · Personal Items | 13.34 | 0.00 | 13.34 | 100.0% | 4,390.63 | 3,192.00 | 1,198.63 | 137.55% |
| 5-3150 · Special Orders | 376.14 | 700.00 | -323.86 | 53.73% | 17,505.80 | 17,150.00 | 355.80 | 102.08% |
| Total 5-3100 · Store Sales | 1,998.61 | 2,000.00 | -1.39 | 99.93% | 61,973.12 | 80,555.00 | -18,581.88 | 76.93% |
| 5-3200 · Fuel Dock Sales | | | | | | | | |
| 5-3210 · Diesel | 0.00 | 0.00 | 0.00 | 0.0% | 15,625.29 | 9,600.00 | 6,025.29 | 162.76% |
| 5-3220 · Gasoline | 0.00 | 0.00 | 0.00 | 0.0% | 41,554.57 | 35,600.00 | 5,954.57 | 116.73% |
| Total 5-3200 · Fuel Dock Sales | 0.00 | 0.00 | 0.00 | 0.0% | 57,179.86 | 45,200.00 | 11,979.86 | 126.5% |
| Total 5-3000 - Ship Store COGS | 1,998.61 | 2,000.00 | -1.39 | 99.93% | 119,152.98 | 125,755.00 | -6,602.02 | 94.75% |
| Total COGS | 11,745.70 | 20,933.00 | -9,187.30 | 56.11% | 308,358.79 | 282,620.00 | 25,738.79 | 109.11% |
| Gross Profit | 40,778.79 | 40,807.00 | -28.21 | 99.93% | 720,538.50 | 675,080.00 | 45,458.50 | 106.73% |
| Expense | | | | | | | | |
| 6-1000 · Facility Expenses | | | | | | | | |
| 6-1100 · Utilities | | | | | | | | |
| 6-1110 · Marina | 261.80 | 675.00 | -413.20 | 38.79% | 10,519.97 | 11,075.00 | -555.03 | 94.99% |
| 6-1120 · Buildings/Grounds | 2,836.92 | 3,000.00 | -163.08 | 94.56% | 14,363.92 | 17,900.00 | -3,536.08 | 80.25% |
| Total 6-1100 · Utilities | 3,098.72 | 3,675.00 | -576.28 | 84.32% | 24,883.89 | 28,975.00 | -4,091.11 | 85.88% |
| 6-1200 · Maintenance & Supplies | | | | | | | | |
| 6-1210 · Marina | 0.00 | 0.00 | 0.00 | 0.0% | 2,288.99 | 3,100.00 | -811.01 | 73.84% |
| 6-1220 · Buildings/Grounds | 539.46 | 1,250.00 | -710.54 | 43.16% | 13,310.38 | 11,650.00 | 1,660.38 | 114.25% |
| Total 6-1200 · Maintenance & Supplies | 539.46 | 1,250.00 | -710.54 | 43.16% | 15,599.37 | 14,750.00 | 849.37 | 105.76% |
| 6-1300 · Contingent Expense | 0.00 | 500.00 | -500.00 | 0.0% | 0.00 | 4,500.00 | -4,500.00 | 0.0% |
| Total 6-1000 · Facility Expenses | 3,638.18 | 5,425.00 | -1,786.82 | 67.06% | 40,483.26 | 48,225.00 | -7,741.74 | 83.95% |
| 6-2000 · Service Dept Expenses | • | , | , | É | , | , | ., | |
| 6-2100 · Non-Billable Wages & Taxes | | | | | | | | |
| 6-2110 · Non-Billable Salary & Wages | | | | 9 | | | | |
| | | | | | | | | |

Washburn Marina Washburn Marina Budget vs. Actual December 2022

| | | | | | - | | | | |
|--|----------|-----------|-------------------|----------------|-----|--------------|------------|-------------------|----------------|
| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | 200 | Apr - Dec 22 | Budget | \$ Over Budget | % of Budget |
| 6-2112 · Warranty/Credit | 98.56 | 395.00 | -296.44 | 24.95% | | 4,304.58 | 4,074.00 | 230.58 | 105.66% |
| 6-2113 · General Maintenance | 553.47 | 789.00 | -235.53 | 70.15% | | 4,249.87 | 8,145.00 | -3,895.13 | 52.18% |
| Total 6-2110 · Non-Billable Salary & Waç | 2,889.41 | 3,946.00 | -1,056.59 | 73.22% | | 36,085.01 | 40,727.00 | -4,641.99 | 88.6% |
| 6-2120 · FICA/Medicare | 907.55 | 1,098.00 | -190.45 | 82.66% | | 11,612.59 | 11,367.00 | 245.59 | 102.16% |
| 6-2130 · Unemployment Compensation | 4.37 | 0.00 | 4.37 | 100.0% | | 678.69 | 910.00 | -231.31 | 74.58% |
| 6-2140 · Workers Compensation | 464.98 | 734.00 | -269.02 | 63.35% | 6 | 4,169.09 | 6,606.00 | -2,436.91 | 63.11% |
| Total 6-2100 · Non-Billable Wages & Taxe | 4,266.31 | 5,778.00 | -1,511.69 | 73.84% | | 52,545.38 | 59,610.00 | -7,064.62 | 88.15% |
| 6-2200 · Employee Benefits | | | | | | | | | |
| 6-2210 · Holiday Pay | 704.32 | 847.00 | -142.68 | 83.16% | | 2,916.64 | 3,388.00 | -471.36 | 86.09% |
| 6-2220 · Personal Time Compensation | 1,466.96 | 688.00 | 778.96 | 213.22% | | 8,898.65 | 7,092.00 | 1,806.65 | 125.47% |
| 6-2230 · Health Insurance | 444.01 | 1,050.00 | -605.99 | 42.29% | | 6,172.64 | 11,025.00 | -4,852.36 | 55.99% |
| 6-2240 · Retirement Plan | 220.41 | 431.00 | -210.59 | 51.14% | | 2,499.56 | 4,460.00 | -1,960.44 | 56.04% |
| Total 6-2200 · Employee Benefits | 2,835.70 | 3,016.00 | -180.30 | 94.02% | | 20,487.49 | 25,965.00 | -5,477.51 | 78.9% |
| 6-2310 · Education & Training | 166.67 | 167.00 | -0.33 | 99.8% | B | 1,500.03 | 2,703.00 | -1,202.97 | 55.5% |
| 6-2320 · Equipment Maintenance | 14.83 | 525.00 | -510.17 | 2.83% | | 2,316.04 | 4,915.00 | -2,598.96 | 47.12% |
| 6-2330 · Freight & Shipping | 187.57 | 250.00 | -62.43 | 75.03% | S | 2,914.14 | 2,250.00 | 664.14 | 129.52% |
| 6-2340 · Hazardous Waste Removal | -393.00 | 0.00 | -393.00 | 100.0% | | 192.00 | 850.00 | -658.00 | 22.59% |
| 6-2350 · Small Tools | 6.49 | 400.00 | -393.51 | 1.62% | W | 3,666.06 | 3,600.00 | 66.06 | 101.84% |
| 6-2360 - Supplies | -596.03 | 0.00 | -596.03 | 100.0% | | -7,706.66 | 0.00 | -7,706.66 | 100.0% |
| 6-2370 - Travel/Lodging/Meals | 0.00 | 0.00 | 0.00 | 0.0% | | 80.01 | 750.00 | -669.99 | 10.67% |
| 6-2380 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | F | 2,048.45 | 1,125.00 | 923.45 | 182.08% |
| 6-2390 · Utilities | 100.31 | 100.00 | 0.31 | 100.31% | Ě | 802.09 | 900.00 | -97.91 | 89.12% |
| 6-2400 · Warranty Parts | -207.37 | 150.00 | -357.37 | -138.25% | | 3,453.67 | 1,350.00 | 2,103.67 | 255.83% |
| Total 6-2000 · Service Dept Expenses | 6,381.48 | 10,386.00 | -4,004.52 | 61.44% | | 82,298.70 | 104,018.00 | -21,719.30 | 79.12% |
| 6-3000 · Ship Store Expenses | | | | | | | | | |
| 6-3100 · Wages & Taxes | | | | | | | | | |
| 6-3110 · Regular & OT Wages | 1,087.58 | 2,360.00 | -1,272.42 | 46.08% | | 33,371.71 | 38,924.00 | -5,552.29 | 85.74% |
| 6-3120 · FICA/Medicare | 100.66 | 181.00 | -80.34 | 55.61% | | 2,614.02 | 2,978.00 | -363.98 | 87.78% |
| 6-3130 - Unemployment Compensation | 0.48 | 0.00 | 0.48 | 100.0% | N | 109.38 | 395.00 | -285.62 | 27.69% |
| 6-3140 · Workers Compensation | 51.57 | 264.00 | -212.43 | 19.53% | H. | 826.55 | 2,376.00 | -1,549.45 | 34.79% |
| Total 6-3100 · Wages & Taxes | 1,240.29 | 2,805.00 | -1,564.71 | 44.22% | | 36,921.66 | 44,673.00 | -7,751.34 | 82.65% |
| 6-3200 · Employee Benefits | | | | | ij. | | | | |
| 6-3210 · Holiday Pay | 228.00 | 216.00 | 12.00 | 105.56% | | 1,336.00 | 864.00 | 472.00 | 154.63% |
| 6-3220 · Personal Time Compensation | 0.00 | 133.00 | -133.00 | 0.0% | | 136.00 | 1,197.00 | -1,061.00 | 11.36% |
| 6-3230 · Health Insurance | 0.00 | 1,050.00 | -1,050.00 | 0.0% | ij | 2,147.23 | 7,350.00 | -5,202.77 | 29.21% |
| 6-3240 · Retirement Plan | 0.00 | 149.00 | -149.00 | 0.0% | ı. | 0.00 | 1,415.00 | -1,415.00 | 0.0% |
| Total 6-3200 · Employee Benefits | 228.00 | 1,548.00 | -1,320.00 | 14.73% | | 3,619.23 | 10,826.00 | -7,206.77 | 33.43% |
| 6-3300 · Education & Training | 0.00 | 250.00 | -250.00 | 0.0% | | 195.00 | 250.00 | -55.00 | 78.0% |
| 6-3310 · Equipment/Maintenance | 0.00 | 25.00 | -25.00 | 0.0% | a | 309.00 | 225.00 | 84.00 | 137.33% |
| 6-3320 · Freight/Shipping | 44.37 | 100.00 | -55.63 | 44.37% | | 1,326.30 | 1,900.00 | -573,70 | 69.81% |
| 6-3330 · Supplies | 0.00 | 0.00 | 0.00 | 0.0% | | 1,174.33 | 600.00 | 574.33 | 195.72% |
| 6-3340 · Travel/Lodging/Meals | 0.00 | 0.00 | 0.00 | 0.0% | | 146.28 | 0.00 | 146.28 | 100.0% |
| 6-3350 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | | 637.53 | 600.00 | 37.53 | 106.26% |
| | | | | | | | | | |

Washburn Marina Washburn Marina Budget vs. Actual December 2022

| i i | | | | | _ | | | | |
|---|-----------|-----------|-------------------|----------------|------|------------|------------|-------------------|----------------|
| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | Ap | r - Dec 22 | Budget | \$ Over Budget | % of Budget |
| 6-3360 · Utilitles | 100.31 | 100.00 | 0.31 | 100.31% | | 803.41 | 900.00 | -96.59 | 89.27% |
| 6-3370 · Over/Under | 0.00 | 0.00 | 0.00 | 0.0% | | -10.55 | 0.00 | -10.55 | 100.0% |
| Total 6-3000 · Ship Store Expenses | 1,612.97 | 4,828.00 | -3,215.03 | 33.41% | | 45,122.19 | 59,974.00 | -14,851.81 | 75.24% |
| 6-4000 · General Expenses | | | | | ii . | | | | |
| 6-4100 · Wages & Taxes | | | | | | | | | |
| 6-4110 · Administration Wages | 9,711.90 | 10,321.00 | -609.10 | 94.1% | 1 1 | 101,038.71 | 99,599.00 | 1,439.71 | 101.45% |
| 6-4120 · Repair/Maintenance Wages | 1,753.14 | 2,201.00 | -447.86 | 79.65% | | 29,907.23 | 27,754.00 | 2,153.23 | 107.76% |
| 6-4130 · FICA/Medicare | 903.75 | 1,037.00 | -133.25 | 87.15% | B | 10,311.84 | 10,259.00 | 52.84 | 100.52% |
| 6-4140 · Unemployment Compensation | 4.35 | 0.00 | 4.35 | 100.0% | | 303.14 | 600.00 | -296.86 | 50.52% |
| 6-4150 · Workers Compensation | 463.03 | 384.00 | 79.03 | 120.58% | | 3,820.58 | 3,522.00 | 298.58 | 108.48% |
| Total 6-4100 · Wages & Taxes | 12,836.17 | 13,943.00 | -1,106.83 | 92.06% | | 45,381.50 | 141,734.00 | 3,647.50 | 102.57% |
| 6-4200 · Employee Benefits | | | | | | | | | |
| 6-4210 · Holiday Pay | 266.00 | 258.00 | 8.00 | 103.1% | | 1,628.00 | 1,032.00 | 596.00 | 157.75% |
| 6-4220 · Personal Time Compensation | 237.50 | 261.00 | -23.50 | 91.0% | | 1,377.50 | 2,349.00 | -971.50 | 58.64% |
| 6-4230 · Health Insurance | 1,373.58 | 1,400.00 | -26.42 | 98.11% | | 12,333.32 | 12,600.00 | -266.68 | 97.88% |
| 6-4240 · Retirement Plan | 323.99 | 407.00 | -83.01 | 79.6% | | 3,635.31 | 3,640.00 | -4.69 | 99.87% |
| Total 6-4200 · Employee Benefits | 2,201.07 | 2,326.00 | -124.93 | 94.63% | | 18,974.13 | 19,621.00 | -646.87 | 96.7% |
| 6-4300 · Advertising & Marketing | 136.59 | 715.00 | -578.41 | 19.1% | 8 | 9,612.68 | 9,690.00 | -77.32 | 99.2% |
| 6-4310 · Contract Services | 39.53 | 38.00 | 1.53 | 104.03% | | 374.97 | 342.00 | 32.97 | 109.64% |
| 6-4320 · Donations | 750.00 | 1,250.00 | -500.00 | 60.0% | 1 | 1,428.75 | 1,400.00 | 28.75 | 102.05% |
| 6-4330 · Education & Training | 166.66 | 767.00 | -600.34 | 21.73% | | 1,918.94 | 2,303.00 | -384.06 | 83.32% |
| 6-4340 · Equipmt/Furnish/Sm Tools/Main | 8.90 | 25.00 | -16.10 | 35.6% | | 182.20 | 200.00 | -17.80 | 91.1% |
| 6-4350 · Insurance | 1,865.00 | 1,805.00 | 60.00 | 103.32% | 1 | 16,531.00 | 16,245.00 | 286.00 | 101.76% |
| 6-4370 · License/Permit/Fee/Dues/Subscr | 366.49 | 350.00 | 16.49 | 104.71% | | 2,082.77 | 2,375.00 | -292.23 | 87.7% |
| 6-4380 · Office Supplies/Postage | 44.36 | 175.00 | -130.64 | 25.35% | 8 | 1,457.45 | 1,575.00 | -117.55 | 92.54% |
| 6-4390 · Professional Services | 191.45 | 250.00 | -58.55 | 76.58% | | 4,346.40 | 4,050.00 | 296.40 | 107.32% |
| 6-4400 · Service Charges | 1,395.76 | 2,000.00 | -604.24 | 69.79% | 1 | 19,321.42 | 16,700.00 | 2,621.42 | 115.7% |
| 6-4410 · Supplies | 88.17 | 100.00 | -11.83 | 88.17% | | 521.08 | 900.00 | -378.92 | 57.9% |
| 6-4420 · Travel/Lodging/Miles | 98.20 | 250.00 | -151.80 | 39.28% | | 946.08 | 500.00 | 446.08 | 189.22% |
| 6-4430 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | | 336.06 | 350.00 | -13.94 | 96.02% |
| 6-4440 · Utilities | 423.29 | 277.00 | 146.29 | 152.81% | 8 | 2,647.52 | 2,493.00 | 154.52 | 106.2% |
| 6-4450 · Misc Expenses | 117.49 | 100.00 | 17.49 | 117.49% | | 1,272.66 | 900.00 | 372.66 | 141.41% |
| 6-4460 · Purchases Discount | -61.58 | -50.00 | -11.58 | 123.16% | _ | -394.20 | -450.00 | 55.80 | 87.6% |
| Total 6-4000 · General Expenses | 20,667.55 | 24,321.00 | -3,653.45 | 84.98% | 2 | 26,941.41 | 220,928.00 | 6,013.41 | 102.72% |
| Total Expense | 32,300.18 | 44,960.00 | -12,659.82 | 71.84% | 3 | 94,845.56 | 433,145.00 | -38,299.44 | 91.16% |
| et Ordinary Income | 8,478.61 | -4,153.00 | 12,631.61 | -204.16% | - | 25,692.94 | 241,935.00 | 83,757.94 | 134.62% |
| t Income | 8,478.61 | -4,153.00 | 12,631.61 | -204.16% | 3 | 25,692.94 | 241,935.00 | 83,757.94 | 134.62% |

Washburn Marina Facilities Budget vs. Actual December 2022

| ACTUAL V BUDGET Ordinary Income/Expense Income | Dec 22 | Budget | \$ Over | % of | Apr - Dec | | \$ Over | % of |
|--|----------|-----------|-----------|---------|------------|------------|-----------|---------|
| • | 4 | | Budget | Budget | 22 | Budget | Budget | Budget |
| Income | | | | | | | | |
| | | | | | | | | |
| 4-1000 · Facility Income | | | | | | | | |
| 4-1100 · In-Season | 0.00 | 0.00 | 0.00 | 0.0% | 148,577.50 | 147,000.00 | 1,577.50 | 101.07% |
| 4-1200 · Off-Season | 2,325.00 | 0.00 | 2,325.00 | 100.0% | 124,420.20 | 100,000.00 | 24,420.20 | 124.42% |
| 4-1300 - Maintenance Fees | 0.00 | 0.00 | 0.00 | 0.0% | 140,234.80 | 140,235.00 | -0.20 | 100.0% |
| 4-1400 · Misc Services | 632.79 | 500.00 | 132.79 | 126.56% | 7,048.62 | 4,500.00 | 2,548.62 | 156.64% |
| Total 4-1000 · Facility Income | 2,957.79 | 500.00 | 2,457.79 | 591.56% | 420,281.12 | 391,735.00 | 28,546.12 | 107.29% |
| Total Income | 2,957.79 | 500.00 | 2,457.79 | 591.56% | 420,281.12 | 391,735.00 | 28,546.12 | 107.29% |
| Gross Profit | 2,957.79 | 500.00 | 2,457.79 | 591.56% | 420,281.12 | 391,735.00 | 28,546.12 | 107.29% |
| Expense | | | | | | | | |
| 6-1000 · Facility Expenses | | | | | | | | |
| 6-1100 · Utilities | | | | | | | | |
| 6-1110 · Marina | 261.80 | 675.00 | -413.20 | 38.79% | 10,519.97 | 11,075.00 | -555.03 | 94.99% |
| 6-1120 · Buildings/Grounds | 2,836.92 | 3,000.00 | -163.08 | 94.56% | 14,363.92 | 17,900.00 | -3,536.08 | 80.25% |
| Total 6-1100 · Utilities | 3,098.72 | 3,675.00 | -576.28 | 84.32% | 24,883.89 | 28,975.00 | -4,091.11 | 85.88% |
| 6-1200 · Maintenance & Supplies | | | | | | | | |
| 6-1210 · Marina | 0.00 | 0.00 | 0.00 | 0.0% | 2,288.99 | 3,100.00 | -811.01 | 73.84% |
| 6-1220 · Buildings/Grounds | 539.46 | 1,250.00 | -710.54 | 43.16% | 13,310.38 | 11,650.00 | 1,660.38 | 114.25% |
| Total 6-1200 · Maintenance & Supplies | 539.46 | 1,250.00 | -710.54 | 43.16% | 15,599.37 | 14,750.00 | 849.37 | 105.76% |
| 6-1300 · Contingent Expense | 0.00 | 500.00 | -500.00 | 0.0% | 0.00 | 4,500.00 | -4,500.00 | 0.0% |
| Total 6-1000 · Facility Expenses | 3,638.18 | 5,425.00 | -1,786.82 | 67.06% | 40,483.26 | 48,225.00 | -7,741.74 | 83.95% |
| Total Expense | 3,638.18 | 5,425.00 | -1,786.82 | 67.06% | 40,483.26 | 48,225.00 | -7,741.74 | 83.95% |
| Net Ordinary Income | -680.39 | -4,925.00 | 4,244.61 | 13.82% | 379,797.86 | 343,510.00 | 36,287.86 | 110.56% |
| Net Income | -680.39 | -4,925.00 | 4,244.61 | 13.82% | 379,797.86 | 343,510.00 | 36,287.86 | 110.56% |
| | | | | | | | | |
| | | | | % | Apr - Dec | Apr - Dec | | % |
| PREVIOUS YEAR COMPARISON | Dec 22 | Dec 21 | \$ Change | Change | 22 | 21 | \$ Change | Change |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | - 1 | | | | |
| 4-1000 · Facility Income | 2,957.79 | 2,846.04 | 111.75 | 3.93% | 420,281.12 | 425,731.98 | -5,450.86 | -1.28% |
| Total Income | 2,957.79 | 2,846.04 | 111.75 | 3.93% | 420,281.12 | 425,731.98 | -5,450.86 | -1.28% |
| Gross Profit | 2,957.79 | 2,846.04 | 111.75 | 3.93% | 420,281.12 | 425,731.98 | -5,450.86 | -1.28% |
| Expense | | | | | | | | |
| 6-1000 · Facility Expenses | 3,638.18 | 5,037.64 | -1,399.46 | -27.78% | 40,483.26 | 39,173.51 | 1,309.75 | 3.34% |
| Total Expense | 3,638.18 | 5,037.64 | -1,399.46 | -27.78% | 40,483.26 | 39,173.51 | 1,309.75 | 3.34% |
| Net Ordinary Income | -680.39 | -2,191.60 | 1,511.21 | 68.96% | 379,797.86 | 386,558.47 | -6,760.61 | -1.75% |
| Net Income | -680.39 | -2,191.60 | 1,511.21 | 68.96% | 379,797.86 | 386,558.47 | -6,760.61 | -1.75% |

Washburn Marina Service Department Budget vs. Actual December 2022

| | - | | | | | | | |
|--|-----------|-----------|---|----------------|-----------------|---|-------------------|----------------|
| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | Apr - Dec 22 | Budget | \$ Over Budget | % of Budget |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | - 1 | | | | |
| 4-2000 · Service Dept Income | | | | | | | | |
| 4-2100 · Labor | | | | 1 | | | | |
| 4-2111 · Electrical-Plumbing | 9,597.50 | 9,552.00 | 45.50 | 100.48% | 55,102.08 | 68,590.00 | -13,487.92 | 80.34% |
| 4-2112 · Fiberglass-Woodwork | 10,890.00 | 14,646.00 | -3,756.00 | 74.36% | 80,530.75 | 98,658.00 | -18,127.25 | 81.63% |
| 4-2113 · Mechanical | 9,680.00 | 6,368.00 | 3,312.00 | 152.01% | 136,057.50 | 103,224.00 | 32,833.50 | 131.81% |
| 4-2114 · Rigging | 82.50 | 1,274.00 | -1,191.50 | 6.48% | 28,160.00 | 17,048.00 | 11,112.00 | 165.18% |
| 4-2120 · Unit Billed Services | | | | | | | | |
| 4-2121 · Haul Out/Launch | 0.00 | 0.00 | 0.00 | 0.0% | 128,011.72 | 117,096.00 | 10,915.72 | 109.32% |
| 4-2122 · Other Unit Billed | 0.00 | 0.00 | 0.00 | 0.0% | 15,146.50 | 22,304.00 | -7,157.50 | 67.91% |
| Total 4-2120 · Unit Billed Services | 0.00 | 0.00 | 0.00 | 0.0% | 143,158.22 | 139,400.00 | 3,758.22 | 102.7% |
| Total 4-2100 · Labor | 30,250.00 | 31,840.00 | -1,590.00 | 95.01% | 443,008.55 | 426,920.00 | 16,088.55 | 103.77% |
| 4-2200 · Materials | 4,809.60 | 15,000.00 | -10,190.40 | 32.06% | 71,242.16 | 66,000.00 | 5,242.16 | 107.94% |
| 4-2300 - Contract Services | 0.00 | 0.00 | 0.00 | 0.0% | 36,395.90 | 16,000.00 | 20,395.90 | 227.47% |
| 4-2400 · Misc Charges | 12,291.51 | 11,500.00 | 791.51 | 106.88% | 20,028.13 | 19,000.00 | 1,028.13 | 105.41% |
| 4-2500 - Credit/Refunds | 0.00 | -100.00 | 100.00 | 0.0% | 0.00 | -900.00 | 900.00 | 0.0% |
| Total 4-2000 - Service Dept Income | 47,351.11 | 58,240.00 | -10,888.89 | 81.3% | 570,674.74 | 527,020.00 | 43,654.74 | 108.28% |
| Total Income | 47,351.11 | 58,240.00 | -10.888.89 | 81.3% | 570,674.74 | 527,020.00 | 43,654.74 | 108,28% |
| Cost of Goods Sold | , | • | , | - 1 | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , | |
| 5-2000 · Service Dept COGS | | | | - 1 | | | | |
| - 5-2100 · Labor | | | | | | | | |
| 5-2110 · Billable Hourly Labor | | | | | | | | |
| 5-2111 · Electrical-Plumbing | 1,447.33 | 2,024.00 | -576.67 | 71.51% | 16,986.36 | 12,644.00 | 4,342.36 | 134.34% |
| 5-2112 · Fiberglass-Woodworking | 3,310.57 | 3,542.00 | -231,43 | 93.47% | 22,240.91 | 31,737.00 | -9,496.09 | 70.08% |
| 5-2113 · Mechanical | 1,875.41 | 2,193.00 | -317.59 | 85.52% | 27,255.42 | 20,217.00 | 7,038,42 | 134.81% |
| 5-2114 · Rigging | 80.50 | 337.00 | -256.50 | 23.89% | 5,301.76 | 3,697.00 | • | 143.41% |
| Total 5-2110 · Billable Hourly Labor | 6,713.81 | 8,096.00 | -1,382.19 | 82.93% | 71,784.45 | 68,295.00 | | 105.11% |
| 5-2120 · Unit Billed Services | -, | -, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | , | | 5,100110 | |
| 5-2121 · Haul Out/Launch | 28.28 | 0.00 | 28.28 | 100.0% | 31,942.74 | 23,211.00 | 8,731.74 | 137.62% |
| 5-2122 · Other | 63.00 | 337.00 | -274.00 | 18.69% | 1,285.31 | 4,759.00 | -3,473.69 | 27.01% |
| Total 5-2120 · Unit Billed Services | 91.28 | 337.00 | -245.72 | 27.09% | 33,228.05 | 27,970.00 | 5,258.05 | 118.8% |
| Total 5-2100 · Labor | 6,805,09 | 8,433.00 | -1,627.91 | 80.7% | 105,012.50 | 96,265.00 | 8,747.50 | 109.09% |
| 5-2200 - Subcontract Services | 0.00 | 0.00 | 0.00 | 0.0% | 31,396.75 | 14,400.00 | 16,996.75 | 218.03% |
| 5-2300 · Materials | 2,942.00 | 10,500.00 | -7,558.00 | 28.02% | 52,796.56 | 46,200.00 | 6,596.56 | 114.28% |
| Total 5-2000 · Service Dept COGS | 9,747.09 | 18,933.00 | -9,185.91 | 51.48% | 189,205,81 | 156,865.00 | 32,340.81 | 120.62% |
| Total COGS | 9,747.09 | 18,933.00 | -9,185.91 | 51.48% | 189,205.81 | 156,865.00 | | |
| Gross Profit | | | | | | | 32,340.81 | 120.62% |
| | 37,604.02 | 39,307.00 | -1,702.98 | 95.67% | 381,468.93 | 370,155.00 | 11,313.93 | 103.06% |
| Expense 6-2000 · Service Dept Expenses | | | | | | | | |
| | | | | | | | | |
| 6-2100 · Non-Billable Wages & Taxes | | | | | | | | |
| 6-2110 · Non-Billable Salary & Wages | 2 227 20 | 2 762 00 | E04 60 | 94 049/ | 27 520 50 | 20 500 00 | 077 44 | 06 570/ |
| 6-2111 · Administrative | 2,237.38 | 2,762.00 | -524.62 | 81.01% | 27,530.56 | 28,508.00 | -977.44 | 96.57% |

Washburn Marina Service Department Budget vs. Actual December 2022

| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | Apr - Dec 22 | Budget | \$ Over Budget | % of Budget |
|--|-----------|----------------|-------------------|----------------|-----------------|-----------------|--------------------|----------------|
| 6-2112 · Warranty/Credit | 98.56 | 395.00 | -296.44 | 24.95% | 4,304.58 | 4,074.00 | 230.58 | 105.66% |
| 6-2113 - General Maintenance | 553.47 | 789.00 | -235.53 | 70.15% | 4,249.87 | 8,145.00 | -3,895.13 | 52.18% |
| Total 6-2110 · Non-Billable Salary & Wages | 2,889.41 | 3,946.00 | -1,056.59 | 73.22% | 36,085.01 | 40,727.00 | -4,641.99 | 88.6% |
| 6-2120 · FICA/Medicare | 907.55 | 1,098.00 | -190.45 | 82.66% | 11,612.59 | 11,367.00 | 245.59 | 102.16% |
| 6-2130 · Unemployment Compensation | 4.37 | 0.00 | 4.37 | 100.0% | 678.69 | 910.00 | -231.31 | 74.58% |
| 6-2140 · Workers Compensation | 464.98 | 734.00 | -269.02 | 63.35% | 4,169.09 | 6,606.00 | -2,436.91 | 63.11% |
| Total 6-2100 · Non-Billable Wages & Taxes | 4,266.31 | 5,778.00 | -1,511.69 | 73.84% | 52,545.38 | 59,610.00 | -7,064.62 | 88.15% |
| 6-2200 · Employee Benefits | | | | | | | | |
| 6-2210 · Holiday Pay | 704.32 | 847.00 | -142.68 | 83.16% | 2,916.64 | 3,388.00 | -471.36 | 86.09% |
| 6-2220 · Personal Time Compensation | 1,466.96 | 688.00 | 778.96 | 213.22% | 8,898.65 | 7,092.00 | 1,806.65 | 125.47% |
| 6-2230 · Health Insurance | 444.01 | 1,050.00 | -605.99 | 42.29% | 6,172.64 | 11,025.00 | -4,852.36 | 55.99% |
| 6-2240 · Retirement Plan | 220.41 | 431.00 | -210.59 | 51.14% | 2,499.56 | 4,460.00 | -1,960.44 | 56.04% |
| Total 6-2200 · Employee Benefits | 2,835.70 | 3,016.00 | -180.30 | 94.02% | 20,487.49 | 25,965.00 | -5,477.51 | 78.9% |
| 6-2310 · Education & Training | 166.67 | 167.00 | -0.33 | 99.8% | 1,500.03 | 2,703.00 | -1,202.97 | 55.5% |
| 6-2320 · Equipment Maintenance | 14.83 | 525.00 | -510.17 | 2.83% | 2,316.04 | 4,915.00 | -2,598.96 | 47.12% |
| 6-2330 · Freight & Shipping | 187.57 | 250.00 | -62.43 | 75.03% | 2,914.14 | 2,250.00 | 664.14 | 129.52% |
| 6-2340 · Hazardous Waste Removal | -393.00 | 0.00 | -393.00 | 100.0% | 192.00 | 850.00 | -658.00 | 22.59% |
| 6-2350 · Small Tools | 6.49 | 400.00 | -393,51 | 1.62% | 3,666.06 | 3,600.00 | 66.06 | 101.84% |
| 6-2360 · Supplies | -596.03 | 0.00 | -596.03 | 100.0% | -7,706.66 | 0.00 | -7,706.66 | 100.0% |
| 6-2370 · Travel/Lodging/Meals | 0.00 | 0.00 | 0.00 | 0.0% | 80.01 | 750.00 | -669.99 | 10.67% |
| 6-2380 - Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 2,048.45 | 1,125.00 | 923.45 | 182.08% |
| 6-2390 - Utilities | 100.31 | 100.00 | 0.31 | 100.31% | 802.09 | 900.00 | -97.91 | 89.12% |
| 6-2400 · Warranty Parts | -207.37 | 150.00 | -357.37 | -138.25% | 3,453.67 | 1,350.00 | 2,103.67 | 255.83% |
| Total 6-2000 · Service Dept Expenses | 6,381.48 | 10,386.00 | -4,004.52 | 61.44% | 82,298.70 | 104,018.00 | -21,719.30 | 79.12% |
| Total Expense | 6,381.48 | 10,386.00 | -4,004.52 | 61.44% | 82,298.70 | 104,018.00 | -21,719.30 | 79.12% |
| Net Ordinary Income | 31,222.54 | 28,921.00 | 2,301.54 | 107.96% | 299,170.23 | 266,137.00 | 33,033.23 | 112.41% |
| Net Income | 31,222.54 | 28,921.00 | 2,301.54 | 107.96% | 299,170.23 | 266,137.00 | 33,033.23 | 112.41% |
| | | | | | | | | |
| PREVIOUS YEAR COMPARISON | Dec 22 | Dec 21 | \$ Change | % Change | Apr - Dec 22 | Apr - Dec 21 | \$ Change | % Change |
| Ordinary Income/Expense Income | | | | | | | | |
| 4-2000 · Service Dept Income | 47,351.11 | 57,998.50 | -10,647.39 | -18.36% | 570,674.74 | 591,994.38 | -21,319.64 | -3.6% |
| Total Income | 47.351.11 | 57,998.50 | -10,647.39 | -18.36% | 570,674.74 | 591,994.38 | -21,319.64 | -3.6% |
| Cost of Goods Sold | | , | , | | | , | _ ,, , , , , , , , | 0.070 |
| 5-2000 · Service Dept COGS | 9,747.09 | 18,099.97 | -8,352.88 | -46.15% | 189,205.81 | 217,991.28 | -28,785.47 | -13,21% |
| Total COGS | 9,747.09 | 18,099.97 | -8,352.88 | -46.15% | 189,205.81 | 217,991.28 | -28,785.47 | -13.21% |
| Gross Profit | 37,604.02 | 39.898.53 | -2,294.51 | -5.75% | 381,468.93 | 374,003.10 | 7,465.83 | 2.0% |
| Expense | | , - | | | ,,,,,,,,, | , | ., | |
| 6-2000 · Service Dept Expenses | 6,381.48 | 10,462.43 | -4,080.95 | -39.01% | 82,298.70 | 77,340.49 | 4,958.21 | 6.41% |
| Total Expense | 6,381.48 | 10,462.43 | -4,080.95 | -39.01% | 82,298.70 | 77,340.49 | 4,958.21 | 6.41% |
| Net Ordinary Income | 31,222.54 | 29,436.10 | 1,786.44 | 6.07% | 299,170,23 | 296,662.61 | 2,507.62 | 0.85% |
| Net Income | 31,222.54 | 29,436.10 | 1,786.44 | 6.07% | 299,170.23 | 296,662.61 | 2,507.62 | 0.85% |

Washburn Marina Prev Yr Comp-Store December 2022

| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | Apr - Dec 22 | Apr - Dec 21 | \$ Change | % Ch |
|------------------------------------|----------|----------|-------------------|----------------|-----------------|-----------------|------------|------|
| Ordinary Income/Expense | | | = = | | | _ | | |
| Income | | | | | | | | |
| 4-3000 · Ship Store Income | | | | | | | | |
| 4-3100 · Store Sales | | | | | | | | |
| 4-3110 - Clothing | 0.00 | 0.00 | 0.00 | 0.0% | 3,276.21 | 2,663.57 | 612.64 | : |
| 4-3120 · Consumables | 0.00 | 0.00 | 0.00 | 0.0% | 1,391.75 | 1,637.94 | -246.19 | -1: |
| 4-3130 · Marine Supplies | 1,797.13 | 2,000.00 | -202.87 | 89.86% | 73,313.03 | 77,317.25 | -4,004.22 | -(|
| 4-3140 · Personal Items | 13.34 | 0.00 | 13.34 | 100.0% | 5,916.18 | 3,191.70 | 2,724.48 | 8 |
| 4-3150 · Special Orders | 405.12 | 1,000.00 | -594.88 | 40.51% | 21,206.08 | 50,909.09 | -29,703.01 | -58 |
| Total 4-3100 · Store Sales | 2,215.59 | 3,000.00 | -784.41 | 73.85% | 105,103.25 | 135,719.55 | -30,616.30 | -22 |
| 4-3200 · Fuel Dock Sales | | | | - 1 | | | | |
| 4-3210 · Diesel | 0.00 | 0.00 | 0.00 | 0.0% | 17,899.54 | 11,718.09 | 6,181.45 | 52 |
| 4-3220 - Gasoline | 0.00 | 0.00 | 0.00 | 0.0% | 53,144.68 | 47,627.01 | 5,517.67 | 11 |
| 4-3230 - Pump Out | 0.00 | 0.00 | 0.00 | 0.0% | 2,028.76 | 1,203.97 | 824.79 | 68 |
| Total 4-3200 · Fuel Dock Sales | 0.00 | 0.00 | 0.00 | 0.0% | 73,072.98 | 60,549.07 | 12,523.91 | 20 |
| Total 4-3000 · Ship Store Income | 2,215.59 | 3,000.00 | -784,41 | 73.85% | 178,176.23 | 196,268.62 | -18,092.39 | -9 |
| Total Income | 2,215.59 | 3,000.00 | -784.41 | 73.85% | 178,176.23 | 196,268.62 | -18,092.39 | -9 |
| Cost of Goods Sold | _, | 0,000.00 | , , , , , , | 7 0.00 70 | 110,110.20 | 100,000 | 10,002.00 | |
| 5-3000 · Ship Store COGS | | | | | | | | |
| 5-3100 · Store Sales | | | | | | | | |
| 5-3110 · Clothing | 0.00 | 0.00 | 0.00 | 0.0% | 1,905.36 | 1,742.20 | 163.16 | 9 |
| 5-3120 · Consumables | 0.00 | 0.00 | 0.00 | 0.0% | 952,76 | 1,428.20 | -475.44 | -33 |
| 5-3130 · Marine Supplies | 1,609.13 | 1,300.00 | 309.13 | 123.78% | 37,218,57 | 55,268.40 | -18,049,83 | -32 |
| 5-3140 · Personal Items | 13.34 | 0.00 | 13.34 | 100.0% | 4,390.63 | 1,503.62 | 2,887.01 | 19 |
| 5-3150 · Special Orders | 376.14 | 700.00 | -323.86 | 53.73% | 17,505.80 | 40,100.55 | -22,594.75 | -56 |
| Total 5-3100 · Store Sales | 1,998.61 | 2,000.00 | -1.39 | 99.93% | 61,973,12 | 100,042.97 | -38,069.85 | -38 |
| 5-3200 · Fuel Dock Sales | ., | _, | | | 1., | , | , | |
| 5-3210 · Diesel | 0.00 | 0.00 | 0.00 | 0.0% | 15,625.29 | 8,794.48 | 6,830.81 | 77 |
| 5-3220 · Gasoline | 0.00 | 0.00 | 0.00 | 0.0% | 41,554.57 | 36,371.15 | 5,183.42 | 14 |
| Total 5-3200 · Fuel Dock Sales | 0.00 | 0.00 | 0.00 | 0.0% | 57,179.86 | 45,165.63 | 12,014.23 | 2 |
| Total 5-3000 · Ship Store COGS | 1,998.61 | 2,000.00 | -1.39 | 99.93% | 119,152.98 | 145,208.60 | -26,055.62 | -17 |
| Total COGS | 1,998.61 | 2,000.00 | -1.39 | 99.93% | 119,152.98 | 145,208.60 | -26,055.62 | -17 |
| Gross Profit | 216.98 | 1,000.00 | -783.02 | 21.7% | 59,023.25 | 51,060.02 | 7,963.23 | 1 |
| Expense | 210.00 | .,555.55 | , 00.02 | 21.770 | 50,020.20 | 51,000.02 | .,000.20 | 1, |
| 6-3000 · Ship Store Expenses | | | | | | | | |
| 6-3100 · Wages & Taxes | | | | | | | | |
| 6-3110 · Regular & OT Wages | 1,087.58 | 2,360 00 | -1,272.42 | 46.08% | 33,371.71 | 30,198.33 | 3,173.38 | 10. |
| 6-3120 · FICA/Medicare | 100.66 | 181.00 | -80.34 | 55.61% | 2,614.02 | 2,484.47 | 129.55 | 5. |
| 6-3130 · Unemployment Compensation | 0.48 | 0.00 | 0.48 | 100.0% | 109.38 | 147.80 | -38.42 | -20 |
| 6-3140 · Workers Compensation | 51.57 | 264.00 | -212.43 | 19.53% | 826.55 | 1,277.44 | -450.89 | -3 |
| Total 6-3100 · Wages & Taxes | 1,240.29 | | -1,564.71 | 44.22% | 36,921.66 | 34,108.04 | 2,813.62 | 8. |
| 6-3200 · Employee Benefits | • | | | 1 | | | | |
| 6-3210 · Holiday Pay | 228.00 | 216.00 | 12.00 | 105.56% | 1,336.00 | 917.40 | 418.60 | 45. |

Washburn Marina Prev Yr Comp-Store December 2022

| ACTUAL V BUDGET | Dec 22 | Budget | \$ Over Budget | % of Budget | Apr - Dec 22 | Apr - Dec 21 | \$ Change | % Change |
|-------------------------------------|-----------|-----------|-------------------|----------------|-----------------|-----------------|------------|-----------|
| 6-3220 · Personal Time Compensation | 0.00 | 133.00 | -133.00 | 0.0% | 136.00 | 1,620.00 | -1,484.00 | -91.61% |
| 6-3230 · Health Insurance | 0.00 | 1,050.00 | -1,050.00 | 0.0% | 2,147.23 | 42.30 | 2,104.93 | 4,976.19% |
| 6-3240 · Retirement Plan | 0.00 | 149.00 | -149.00 | 0.0% | 0.00 | 828.79 | -828.79 | -100.0% |
| Total 6-3200 · Employee Benefits | 228.00 | 1,548.00 | -1,320.00 | 14.73% | 3,619.23 | 3,408.49 | 210.74 | 6.18% |
| 6-3300 · Education & Training | 0.00 | 250.00 | -250.00 | 0.0% | 195.00 | 66.95 | 128.05 | 191.26% |
| 6-3310 · Equipment/Maintenance | 0.00 | 25.00 | -25.00 | 0.0% | 309.00 | 1,786.32 | -1,477.32 | -82.7% |
| 6-3320 · Freight/Shipping | 44.37 | 100.00 | -55.63 | 44.37% | 1,326.30 | 1,657.06 | -330.76 | -19.96% |
| 6-3330 · Supplies | 0.00 | 0.00 | 0.00 | 0.0% | 1,174.33 | 657.93 | 516.40 | 78.49% |
| 6-3340 · Travel/Lodging/Meals | 0.00 | 0.00 | 0.00 | 0.0% | 146.28 | 0.00 | 146.28 | 100.0% |
| 6-3350 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 637.53 | 239.25 | 398.28 | 166.47% |
| 6-3360 · Utilities | 100.31 | 100.00 | 0.31 | 100.31% | 803.41 | 894.52 | -91.11 | -10.19% |
| 6-3370 · Over/Under | 0.00 | 0.00 | 0.00 | 0.0% | -10.55 | 87.42 | -97.97 | -112.07% |
| Total 6-3000 · Ship Store Expenses | 1,612.97 | 4,828.00 | -3,215.03 | 33.41% | 45,122.19 | 42,905.98 | 2,216.21 | 5.17% |
| Total Expense | 1,612.97 | 4,828.00 | -3,215.03 | 33.41% | 45,122.19 | 42,905.98 | 2,216.21 | 5.17% |
| Net Ordinary Income | -1,395.99 | -3,828.00 | 2,432.01 | 36.47% | 13,901.06 | 8,154.04 | 5,747.02 | 70.48% |
| Net Income | -1,395.99 | -3,828.00 | 2,432.01 | 36.47% | 13,901.06 | 8,154.04 | 5,747.02 | 70.48% |
| | 8 | | | | | | | |
| | | | | | Apr - Dec | Apr - Dec | | |
| PREVIOUS YEAR COMPARISON | Dec 22 | Dec 21 | \$ Change | % Change | 22 | 21 | \$ Change | % Change |
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4-3000 · Ship Store Income | 2,215.59 | 6,349.07 | -4,133.48 | -65.1% | 178,176.23 | 196,268.62 | -18,092.39 | -9.22% |
| Total Income | 2,215.59 | 6,349.07 | -4,133.48 | -65.1% | 178,176.23 | 196,268.62 | -18,092.39 | -9.22% |
| Cost of Goods Sold | | | | | | | | |
| 5-3000 · Ship Store COGS | 1,998.61 | 5,953.42 | -3,954.81 | -66.43% | 119,152.98 | 145,208.60 | -26,055.62 | -17.94% |
| Total COGS | 1,998.61 | 5,953.42 | -3,954.81 | -66.43% | 119,152.98 | 145,208.60 | -26,055.62 | -17.94% |
| Gross Profit | 216.98 | 395.65 | -178.67 | -45.16% | 59,023.25 | 51,060.02 | 7,963.23 | 15.6% |
| Expense | | | | | | | | |
| 6-3000 · Ship Store Expenses | 1,612.97 | 671.65 | 941.32 | 140.15% | 45,122.19 | 42,905.98 | 2,216.21 | 5.17% |
| Total Expense | 1,612.97 | 671.65 | 941.32 | 140.15% | 45,122.19 | 42,905.98 | 2,216.21 | 5.17% |
| Net Ordinary Income | -1,395.99 | -276.00 | -1,119.99 | -405.79% | 13,901.06 | 8,154.04 | 5,747.02 | 70.48% |
| Net Income | -1,395.99 | -276.00 | -1,119.99 | -405.79% | 13,901.06 | 8,154.04 | 5,747.02 | 70.48% |

Washburn Marina General Expenses Budget vs. Actual December 2022

| | | | \$ Over | % of | | | \$ Over | % of |
|---|----------------|------------|-----------------|---------|--------------|--------------|------------------|-------------------|
| ACTUAL V BUDGET | Dec 22 | Budget | Budget | Budget | Apr - Dec 22 | Budget | Budget | Budget |
| Ordinary Income/Expense | | | | | 1 | | | |
| Expense | | | | | | | | |
| 6-4000 · General Expenses | | | | | | | | |
| 6-4100 · Wages & Taxes | 0.711.00 | 40.004.00 | 000.40 | 04.40/ | 404 000 74 | 00 500 00 | 4 400 74 | 404 450/ |
| 6-4110 · Administration Wages | 9,711.90 | • | -609.10 | | 101,038.71 | , | • | 101.45% |
| 6-4120 · Repair/Maintenance Wages 6-4130 · FICA/Medicare | 1,753.14 | 2,201.00 | -447.86 | | 29,907.23 | , | • | 107.76% |
| 6-4140 · Unemployment Compensation | 903.75 4.35 | 1,037.00 | -133.25 4.35 | | 10,311.84 | • | 52.84 -296.86 | 100.52% 50.52% |
| 6-4150 · Workers Compensation | 463.03 | 384.00 | 79.03 | - 1 | 3,820.58 | | | |
| Total 6-4100 · Wages & Taxes | 12,836.17 | 13,943.00 | -1,106.83 | 92.06% | 145,381.50 | | | 102.57% |
| 6-4200 · Employee Benefits | 12,030.17 | 13,943.00 | -1,100.03 | 92.00 % | 140,001.00 | 141,734.00 | 3,047,30 | 102.57 /6 |
| 6-4210 · Holiday Pay | 266.00 | 258.00 | 8.00 | 103.1% | 1,628.00 | 1,032.00 | 596.00 | 157.75% |
| 6-4220 · Personal Time Compensation | 237.50 | 261.00 | -23.50 | 91.0% | 1,377.50 | * | -971.50 | 58.64% |
| 6-4230 · Health Insurance | 1,373.58 | 1,400.00 | -26,42 | 98.11% | 12,333,32 | | -266,68 | 97.88% |
| 6-4240 · Retirement Plan | 323.99 | 407.00 | -83.01 | 79.6% | 3,635.31 | · | -4.69 | 99.87% |
| Total 6-4200 · Employee Benefits | 2,201.07 | 2,326.00 | -124.93 | 94.63% | 18,974.13 | | -646.87 | 96.7% |
| 6-4300 · Advertising & Marketing | 136.59 | 715.00 | -578.41 | 19.1% | 9,612.68 | • | -77.32 | 99.2% |
| 6-4310 · Contract Services | 39.53 | 38.00 | 1.53 | 104.03% | 374.97 | , | 32.97 | 109.64% |
| 6-4320 · Donations | 750.00 | 1,250.00 | -500.00 | 60.0% | 1,428.75 | | 28.75 | 102.05% |
| 6-4330 · Education & Training | 166.66 | 767.00 | -600.34 | 21.73% | 1,918.94 | • | -384.06 | 83.32% |
| 6-4340 · Equipmt/Furnish/Sm Tools/Maint | 8.90 | 25.00 | -16.10 | 35.6% | 182,20 | • | -17.80 | 91.1% |
| 6-4350 · Insurance | 1,865,00 | 1,805,00 | 60.00 | 103.32% | 16,531.00 | | 286.00 | 101.76% |
| 6-4370 · License/Permit/Fee/Dues/Subscr | 366.49 | 350.00 | 16.49 | 104.71% | 2,082.77 | , | -292.23 | 87.7% |
| 6-4380 · Office Supplies/Postage | 44.36 | 175.00 | -130.64 | 25.35% | 1,457.45 | • | -117.55 | 92.54% |
| 6-4390 · Professional Services | 191.45 | 250.00 | -58.55 | 76.58% | 4,346.40 | 4,050.00 | 296.40 | 107.32% |
| 6-4400 · Service Charges | 1,395.76 | 2,000.00 | -604.24 | 69.79% | 19,321.42 | 16,700.00 | 2,621.42 | 115.7% |
| 6-4410 · Supplies | 88.17 | 100.00 | -11.83 | 88.17% | 521.08 | 900.00 | -378.92 | 57.9% |
| 6-4420 · Travel/Lodging/Miles | 98.20 | 250.00 | -151.80 | 39.28% | 946.08 | 500.00 | 446.08 | 189.22% |
| 6-4430 · Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 336.06 | 350.00 | -13.94 | 96.02% |
| 6-4440 · Utilities | 423.29 | 277.00 | 146.29 | 152.81% | 2,647.52 | 2,493.00 | 154.52 | 106.2% |
| 6-4450 · Misc Expenses | 117.49 | 100.00 | 17.49 | 117.49% | 1,272.66 | 900.00 | 372,66 | 141.41% |
| 6-4460 · Purchases Discount | -61.58 | -50.00 | -11.58 | 123.16% | -394.20 | -450.00 | 55.80 | 87.6% |
| Total 6-4000 · General Expenses | 20,667.55 | 24,321.00 | -3,653.45 | 84.98% | 226,941.41 | 220,928.00 | 6,013.41 | 102.72% |
| Total Expense | 20,667.55 | 24,321.00 | -3,653.45 | 84.98% | 226,941.41 | 220,928.00 | 6,013.41 | 102.72% |
| Net Ordinary Income | -20,667.55 | -24,321.00 | 3,653.45 | 84.98% | -226,941.41 | -220,928.00 | -6,013.41 | 102.72% |
| Net Income | -20,667.55 | -24,321.00 | 3,653.45 | 84.98% | -226,941.41 | -220,928.00 | -6,013.41 | 102.72% |
| | | | | - | | | | |
| | | | | % | | | | % |
| PREVIOUS YEAR COMPARISON | Dec 22 | Dec 21 | \$ Change | Change | Apr - Dec 22 | Apr - Dec 21 | \$ Change | Change |
| Ordinary Income/Expense | | | | | | | | |
| Expense | | | | - 1 | | | | |
| 6-4000 - General Expenses | 20,667.55 | 19,692.70 | 974.85 | 4.95% | 226,941.41 | 215,377.53 | 11,563.88 | 5.37% |
| Total Expense | 20,667.55 | 19,692.70 | 974.85 | 4.95% | 226,941.41 | 215,377.53 | 11,563.88 | 5.37% |
| Net Ordinary Income | -20,667.55 | -19,692.70 | -974.85 | -4.95% | -226,941.41 | -215,377.53 | -11,563.88 | -5.37% |
| Net Income | -20,667.55 | -19,692.70 | -974.85 | -4.95% | -226,941.41 | -215,377.53 | -11,563.88 | -5.37% |
| | | | | | | | | D 40 |

Washburn Marina Revenue - Draw Report

December 2022

| | Dec 22 | Apr - Dec 22 |
|--------------------------------|-------------|--------------|
| 9-1100 · Draws from City | -106,825.34 | -883,117.37 |
| 9-2100 · Revenues Paid to City | 117,661.88 | 1,223,607.12 |
| | 10,836.54 | 340,489.75 |
| Revenues Paid to City Detail | - | |
| Operating Revenue | | 1,077,221.72 |
| Maintenance Fees-2022 | | 146,385.40 |
| Total | | 1,223,607.12 |

Maintenance Fees Paid in Full

CITY OF WASHBURN 119 Washington Avenue P.O. Box 638 Washburn, WI 54891



715-373-6160 715-373-6161 FAX 715-373-6148

To: Harbor Commission Members

From: Scott J. Kluver, Administrator

Re: Harbor Matters for January 18, 2023 Meeting

Date: January 9, 2023

Please see the comments below on several agenda items:

- H. Enclosed you will find a resolution that would need to be approved for the Sport Fish Restoration Boating Access and the Recreational Boating Fund grants related to the Pier 4 improvements. The applications are being drafted and need to be submitted by February 1. This resolution would be part of the application.
- I. The City and the Harbor Commission have been paying on a loan that was taken out for the Marina Boat Ramp Project. The City, through a Tax Increment District, has been paying just under 62 percent of the loan, and the Harbor Commission just over 38.36 percent. Next year (2024), will be the last year of the loan; however, this year will be the last regular year of the TID before it expires. The TID has adequate funds to pay its portion in advance, and I am asking the Harbor Commission to approve paying its portion in advance as well which will come to an additional \$18,381.44. If you approve, the Council will need to approve the enclosed formal budget amendment.
- J. Enclosed you will find an agreement with Nelson Construction of LaPointe, Inc. to renew their Coal Dock Agreement. Nothing has changed from last year's agreement except the dates. This past year they did not transload any materials, but they did have rock stored. They have paid the \$840 in storage fees and would be set to renew. At this point, I have not yet heard back from Pearl Beach Construction on their intent to renew.

If you have any questions, please let me know in advance.

State of Wisconsin Department of Natural Resources dnr.wi.gov

Grant Project Resolution

orm 8700-388 (08/21)

Instructions: Each applicant must submit to the Wisconsin Department of Natural Resources (DNR) an *Authorizing Resolution* that is approved by the governing body of the organization and indicates which officers or employees of the organization are authorized to do the following:

- 1. Sign and submit the grant application
- 2. Sign the Agreement/Contract between applicant and the DNR
- 3. Submit required reports to the DNR to satisfy the Agreement/Contract (See Agreement/Contract for Requirement, if any)
- 4. Submit reimbursement request(s) to the DNR
- 5. Sign and submit other required documentation that maybe required for your specific project.

We strongly recommend that the applicant indicates the authorized person(s) by the title of position in the Authorizing Resolution, rather than by the name of the employee or officer. Employees have been known to retire or change jobs in the middle of a project, and, were this to happen, your resolution would be ineffective if it only lists the employee by name. If your organization requires that a person be named in an Authorizing Resolution, then the resolution should also include the title of position and contact information for the named individual.

Note: If applicant is required to submit a draft "intergovernmental agreement (IGA)" along with your agreement, an Authorizing Resolution is not a substitute for an IGA.

| STANDARD AUTHORIZING RESOLUTION |)N | |
|---|------------------------------------|---|
| WHEREAS, (applicant) the City of Washburn I share grant from the Wisconsin Department of Nexpanding and making improvements to Pier 4 | Natural Resources (DNF | |
| WHEREAS, the respondent attests to the validit application; | | |
| WHEREAS, an Agreement/Contract is required NOW, THEREFORE, BE IT RESOLVED, that (a | | and |
| will meet the financial obligations necessary to fe | ully and satisfactorily co | mplete the project and hereby authorizes and |
| empowers the following officials or employees to | submit the following do | ocuments to the DNR for financial assistance |
| that may be available: | | |
| Task | Title of Authorized Representative | Email address and phone number if alternative is used |
| Sign and submit application | City Administrator | washburnadmin@cityofwashbur / n.org |
| Enter into an Agreement/Contract with the DNR | City Administrator | / 7153736160 |
| Submit required reports to the DNR to satisfy the Agreement/Contract, as appropriate | City Administrator | / |
| Submit reimbursement request(s) to the DNR per the Agreement/Contract | City Administrator | / |
| Sign and submit other documentation as necessary to complete the project per the Agreement/Contract | City Administrator | / |
| BE iT FURTHER RESOLVED that respondent woordinances relating to this project and the cost-side. | | |
| I hereby certify that the foregoing resolution was held on this 18th day of January | duly adopted by Washb | ourn Harbor Commission at a legal meeting |
| Authorized Signature | | Date |
| Title | , | |

NOTE: The Authorized Signature and the Representative should not be the same person, unless minutes of the meeting where the resolution was adopted are attached.

City of Washburn Resolution No. 2023-003

2023 Harbor Commission Budget Amendment No. 1

WHEREAS, the 2023 Harbor Commission budget was approved prior to determining it was in the best interests of the City to pay-off BCPL Loan Issue 02020011.01; and

WHEREAS, the Harbor Commission has adequate funds in reserve to make its share of the loan payment;

NOW THEREFORE, The Common Council for the City of Washburn, Wisconsin, acting at its regular monthly meeting of February 13, 2023, resolves to amend the 2023 Harbor Commission Budget as follows:

| Account Number | <u>Description</u> | Amount Approved With Adoption of <u>the</u> 2023 Budget | Amount Approved With Adoption of 2023 Budget Amendment No. 1 | Difference |
|------------------|--------------------|--|--|------------|
| 210-00-49300-000 | Fund Cash Balance | \$0 | \$18,381 | \$18,381 |
| 210-00-58100-000 | Principal | (\$52,790) | (\$70,548) | (\$17,758) |
| 210-00-58200-000 | Interest | (\$8,704) | (\$9,327) | (\$623) |
| | TOTAL | (\$61,494) | (\$61,494) | (\$0) |
| STATE OF WISCO | NSIN) | Mary D. Moti | ff, Mayor | |
| BITTLE OF WISCO. |) | | | |
| COUNTY OF BAY | FIELD) | | | |

I hereby certify that the foregoing resolution is a true, correct and complete copy of Resolution 2023-003 duly and regularly passed by the Common Council for the City of Washburn on the 13th day of February 13, 2023 and that said resolution has not been repealed or amended, and is now in full force and effect.

| C - 44 T TZ | 01.1 | |
|-------------|--------------|--|
| SCOIL J. K. | luver, Clerk | |

Dated this 13th day of February, 2023

| 2024 | DEBT | SERVICE | | 1/1/24 -12/31/24 | 31/24 | | | | | CITY OF WASHBURN |
|--|------------|------------------|-----------------|-----------------------|------------|-----------------------------|----------------------|-------------------------------------|---------------------------------------|--|
| SUBJECT | TO TAX | LEVY | | | | | | | | |
| # | Issue Date | Maturity Date | Payment Date | Issue Amount Interest | t Interest | Principal Bal Due 1/1/24 | Principal Payment | Interest Payment Total Payment | Total Payment | Object |
| GO 2020B ID# 336609 | 2020 | 2028 | 3/15 | 417,000.00 | 2.68% | 270,000.00 | 51,000.00 | 7,236.00 | 58,236.00 | Harbor -73.6% \$42,861.70 DSF - 26.4% \$15,374.30 |
| GO 2020A | 2020 | 2030 | 5/1 | 1,059,000.00 | 1.78% | 593,000.00 | 215,000.00 | 10,555.40 | 225,555.40 | Water-P-38,000.00 I-4,912.80 Debt Service - P-177,000.00 I-5,642.60 |
| BCPL Issue 02015059.01 | 2015 | 2024 | 3/15 | 365,000 | 3.5% | 46,293.53 | 46,293.53 | 1,624.71 | 47,918.24 | up Project |
| BCPI, Issue | 2010 | oroc | | | | | | H | 18,3561.44 | Harbor 38.36% TID 61.64% #2 5 COL |
| 02020011.01 | 6107 | 5039 | 3/15 | 169,000 | 4.0% | 142,386.68 | 6,511.52 | 5,711.07 | 12,222.59 | Treatment Plant Solar Project Sewer U 100% |
| GO Promissory Note #77005857 | 2014 | 2024 | 11/10 | 500,000.00 | 3.25% | 57,605.59 | 57,605.59 | 1,903.37 | 96'808'68 | Treatment Plant, Equipment, Buildings/Grounds, Land DSF - 100% |
| Total Issues | | | | | | | | | 403,441.19 | |
| <u>Lease</u> Santander Bank | 2016 | 2025 | 05/15 | 141 179 50 | 3 4% | 21 157 64 | 2010 | | | |
| John Deere Financial | 2015 | 2025 | 12/10 | 353,731.00 | 2.9% | 40,007.90 | 40,007.90 | 1059.36 1,175.78 | 16,381.00 41,183.68 | Dump Truck Lease 100% DSF Grader & Loader/Backhoe Lease 100% DSF |
| Total Leases | | | | | | | 55,329.54 | 2,235.14 | 57,564.68 | |
| Total DS Tax Levy | | | | | | | | | 315,090.54 | |
| MARINA | | | | | | | | | | |
| #273001 Short Term Marina Operations on File | ; | | | | | | | - | ; | ; |
| Total Marina | | | | | | | | | 0 | |
| MMSU | REVENUE | ISSUES | | | | | | | | |
| 2018A Bond (Refinanced #92-01 Chippewa Valley) | 10/2018 | 5/2036 | 5/1 11/1 | 1,820,000.00 | 3.69% | 1,430,000.00 | 90,000.00 | 26,383.50 24.723.00 51.106.50 | 116,383.50 24,723.00 141,106,50 | WWTP |
| HENA Day Dand | 10/0010 | 0 9 1 0 | | 1 c | 1 | | | | | |



Managing Wisconsin's trust assets for public education.

Annual Trust Fund Loan Payment

Invoice No:

0000020436

Customer No:

7609361

CITY OF WASHBURN MR. SCOTT J KLUVER CLERK P O BOX 638 WASHBURN, WI 54891

Pay Invoice To:

Board of Commissioners of Public Lands Trust Fund Loan Program PO Box 78569 Milwaukee, WI 53293-0569

| Loan # | Principal Amount | Interest Amount | Amount Due | Balance Remaining * |
|-------------------------------|--|--------------------|---------------|------------------------|
| 02015058.01 Refinance 2010 | 23,558.33) taxable promissory note | 824.54 | 24,382.87 | 0.00 |
| 02015059.01 Finance marina | 44,732.38 a boat ramp project | 3,185.91 | 47,918.29 | 46,293.53 |
| 02015060.01 Purchase land | 22,706.83 | 794.74 | 23,501.57 | 0.00 |
| 02020011.01 Improve waste | 6,276.08 water treatment plant | 5,946.51 | 12,222.59 | 142,386.68 |
| Subtotal: | 97,273.62 | 10,751.70 | 108,025.32 | 188,680.21 |

Total Amount Due March 15, 2023

\$108,025.32

A copy of the invoice is being sent via US Mail and to the following email address(es):

Scott Kluver

washburnadmin@cityofwashburn.org

Main Contact

^{*} This is the balance remaining after the March 15th payment.

Scott Kluver

From:

Scott Kluver <washburnadmin@cityofwashburn.org>

Sent:

Tuesday, January 3, 2023 2:32 PM

To:

Tammy Demars

Subject:

FW: City Of Washburn - 2023 Annual BCPL Trust Fund Loan Payment

Attachments:

WASHBURN CITY OF (7609361).pdf; 2023 AnnualBillingLetter.pdf

Tammy,

I will take to the Harbor Commission this January to see if they would be willing to pre-pay BCPL issue 02020011.01. That is split between TID #2 and Harbor. TID 2 is closing, so it would be cleaner, and next year would be the last year of the loan anyway.

Scott J. Kluver City of Washburn

----Original Message----

From: Nechvatal, Denise - BCPL < Denise. Nechvatal@wisconsin.gov>

Sent: Tuesday, January 3, 2023 12:16 PM To: washburnadmin@cityofwashburn.org

Subject: City Of Washburn - 2023 Annual BCPL Trust Fund Loan Payment

Dear: Mr. Scott J Kluver

Attached is your 2023 State Trust Fund Loan Invoice.

Copies are being sent via US Mail (on Jan 6) and to the emails above.

All payments must be received on or before March 15, 2023. See attached letter regarding options to pay.

If you have any questions please email me at denise.nechvatal@wisconsin.gov.

If your municipality wants to make a prepayment then provide BCPL a 30-day written notice. Include the following information on notice:

- * Date the prepayment will be made.
- * Amount of the prepayment. Prepayments after March 15 will incur additional interest.
- * The loan number(s) the prepayment should be applied to. You will find the loan number on your enclosed statement.

Regards,

Denise Nechvatal, Controller Board of Commissioners of Public Lands 101 E. Wilson Street, 2nd Floor PO Box 8943 Madison, WI 53708-8943 (608) 266-3788 (608) 267-2787 - Fax

AGREEMENT BY AND BETWEEN THE HARBOR COMMISSION OF THE CITY OF WASHBURN AND NELSON CONSTRUCTION COMPANY OF LA POINTE, INC.

THIS NONEXCLUSIVE AGREEMENT (hereinafter referred to as the "Agreement") by and between the Harbor Commission of the City of Washburn, Bayfield County, Wisconsin (hereafter referred to as the "Commission") and Nelson Construction Company of La Pointe, Inc. of La Pointe, Wisconsin (hereafter referred to as the "User") is hereby made effective on June 1, 2023.

WITNESSETH:

WHEREAS, the Commission has available a Dock at the Port of Washburn for the transloading and storage of bulk materials; and,

WHEREAS, this Agreement is intended to provide for certain duties and responsibilities of the Commission and User for use of the Dock.

NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, the parties hereby agree as follows:

ARTICLE 1 COMMISSION COVENANTS

The Commission hereby covenants and agrees that it will:

<u>Section 1.1 Use</u>. Give the User free and unrestricted use of all /part of the Dock as described in the Addendum, by User, within the conditions, covenants, requirements, and responsibilities of this Agreement. City allows use of the Dock to the User "as is" and makes no representations as to its suitability or fitness to bear the weight of vehicle traffic and rock storage and movement.

<u>Section 1.2 Access</u>. Give the User vehicle access to the Dock, contingent upon applicable local street, road and highway load limits, however, the Commission and City will have the authority to determine the local roads the User shall be permitted to utilize to access the Dock.

ARTICLE II USER COVENANTS

The User hereby covenants and agrees that it will:

<u>Section 2.1 Responsibilities</u>. Abide by the restrictions and responsibilities established by this Agreement.

Section 2.2 Insurance. Shall provide the Commission with a certificate of liability insurance indicating public liability insurance with limits of liability no less than the amount set forth in the Addendum, and naming both the Washburn Harbor Commission and the City of Washburn as additional insureds, and maintain such insurance coverage for the term of the agreement. User agrees that at no time will materials be stored on the Dock prior to the Commission's receipt of the required certificate of insurance.

Section 2.3 Material Removal. It will remove all materials from the Dock at the conclusion of the agreement term. If material remains on the Dock charges will apply as provided in the Addendum. In the event that weight restrictions remain on local and county streets, roads and highways at the conclusion of the agreement term, User shall remove said materials not less than two weeks after the removal of weight restrictions by the Bayfield County Highway Commissioner.

<u>Section 2.4 Lawful Storage</u>. It will not place materials on the Dock in any unlawful, or disreputable manner or in a condition which would be considered hazardous by the Commission. In the event materials are stored in a hazardous manner, the User agrees that it shall take immediate steps, upon notification of the Commission, to eliminate any unlawful, disreputable or hazardous condition.

Section 2.5 Hazardous Materials. It will not store any hazardous or toxic materials on the Dock.. It will not allow any debris or other material to enter the waters of Lake Superior, and will immediately report any such incident to the Commission and the Wisconsin Department of Natural Resources (DNR), will remove any such material, will comply with any orders of the DNR or of any other state or federal agency, and will defend, indemnify, and hold the Commission and the City of Washburn harmless for any fines, forfeitures, damages, costs, and fees associated with any such release.

<u>Section 2.6 Permits</u>. It will comply with all local, state and federal regulations related to the storage, transportation, sale and distribution of said storage materials referred to herein and shall

Draft 1/3/23

be responsible to obtain all licenses and permits necessary for the storage and transportation of said materials. Any violation by User of any permit or license or violation for failure to obtain said permit or license shall be grounds for termination of this Agreement in accordance with Article III. The User agrees that it alone has responsibility to acquire the necessary licenses and permits to carry on its activities on the agreed upon premises of the Commission and that it shall hold the Commission and City harmless in the event said licenses and permits are not obtained by the User.

<u>Section 2.7 Post Agreement Condition</u>. It will, upon removal of stored materials on the Dock, leave the Dock surface and structure in as good or better condition than before the storage took place on said Dock. Further, if the Dock or the storage area is damaged by the User, the User agrees to be responsible for the costs of any repairs incurred by the City to the Dock caused by the User.

<u>Section 2.8 Dock Access</u>. It will follow the local roads designated by the Commission and City for access to the Dock and abide by local load and weight restrictions imposed by the Commission and City for local roads and city streets. The User agrees to be responsible for the costs of any repairs to any street or alley damaged by hauling to or from the dock.

Section 2.9 Nuisance Creation. It will not conduct any operation within the agreed upon area of use or in the course of transporting materials to or from the agreed upon area of use area that will create excessive noise, odors, smoke, dust, vibration, industrial waste, toxic matter or other excessive measurable external nuisances in violation of any municipal ordinance or applicable Wisconsin law or regulation. It will transport materials to and from the dock only during the hours specified by the Commission. It will conduct operations on the Dock only during the hours specified by the Commission. The User shall not allow any materials of any sort to fall onto any street or alley of the City or any property adjacent thereto from any truck on its way to or from the Dock, and if any material does so fall, shall remove it immediately, and if it does not remove it immediately shall be liable for the cost to the City for its removal.

<u>Section 2.10 Reports</u>. It will provide reports on the quantities of materials stored on the agreed upon area of use within 15 calendar days of a request submitted to it by the Commission.

<u>Section 2.11. Third-party hauling</u>. The User shall be responsible for compliance with the provisions of this Article II, whether or not any activities undertaken pursuant to this Agreement are undertaken by the User, or by a subcontractor, vendor, purchaser or other.

ARTICLE III

Draft 1/3/23

PUBLIC INFRASTRUCTURE PROTECTION

Section 3.1. Prevention of spills; cleanup and repair. The User shall take reasonable precautions to prevent rocks, debris, soil or dust from being dropped or spilled from trucks onto roadways within the City limits and to assure that project-related trucking activities are conducted in such a manner that roadways are maintained in good condition for public use, all by and at the expense of the User. If rocks, debris, soil or dust originating from trucks hauling to and from the Dock fall into the roadway within City limits, the User shall remove such material immediately and at its expense. If the material is not removed immediately, the City's Director of Public Works shall contact the User and require that the necessary cleanup work occur. If the User fails to respond to said request by 4:00 p.m. of the day the request is made, the City may perform the work at the User's expense. However, if in the opinion of the City's Director of Public Works or its Police Chief, the material presents a public safety hazard, the City may immediately remove the material at the User's expense. The City's Director of Public Works may also require that any damage to a roadway caused by such materials be either temporarily or permanently repaired, or both, and upon User's failure to do so satisfactorily within the time allowed by the City, the City may undertake the repair at the User's expense. The User shall not be obligated to reimburse the City for routine street sweeping expenses or expenses of cleaning dust, debris or mud not originating from trucks hauling to and from the Dock. The City may enforce all applicable provisions of state and local law, including the provisions of Chapter 348 and Sec. 86.01, Wis. Stats., and any ordinances adopted in conformity therewith.

ARTICLE IV TERM, RENEWAL & TERMINATION

Section 4.1 Term. The term of this Agreement shall be as set forth in the Addendum.

<u>Section 4.2 Renewal</u>. All outstanding fees due the Commission shall be paid prior to the Renewal of this Agreement.

<u>Section 4.3 Termination for Non Payment</u>. Should the User fail to remit payments as required in this Agreement, or should the User fail to comply with any other term of this Agreement, the Commission may at its option, immediately terminate this Agreement and order any materials stored on the Dock at the time of termination immediately removed at the sole expense of the User.

<u>Section 4.4 Notice to Terminate</u>. It is understood by both parties that termination of this Agreement for any reason other than Non-Payment requires a written "Notice to Terminate" issued by the terminating party a minimum of thirty days in advance of the effective date of termination.

- A. If such "Notice of Termination" should be issued by the Commission, a prorated refund of the Agreement payment shall be returned to the User after taking into account any amounts due the Commission.
- B. If such "Notice of Termination" should be issued by the User, the Commission shall not be obligated to return any portion of the Agreement fee paid by the User to the Commission.

ARTICLE V AGREEMENT PAYMENT

Section 5.1 Fee. The Fee for use of the dock shall be as set forth in the Addendum.

ARTICLE VI TRANSFER RIGHTS

<u>Section 6.1. Transfer Rights.</u> The User may not assign or transfer this agreement, or any of the rights conveyed herein, without written consent of the Commission.

ARTICLE VII INDEMNITY

<u>Section 7.1 Indemnification</u>. The User hereby agrees to indemnify and hold the City, its Commissions, Authorities, Boards, Committees, officers agents, and employees harmless from and against any and all liabilities, obligations, claims damages, injuries, penalties, causes of action, judgments, costs and expenses (including, but not limited to, reasonable attorney's fees) imposed upon, incurred by or asserted against the Commission or City during or with respect to the term hereof, arising from the User's use of the Dock or any failure of the User to duly and fully perform or comply with each and all of the terms of this Agreement.

ARTICLE VIII NOTICES

Section 8.1 For the City: All notices and issues involving the terms of this Agreement and payments required of this Agreement shall be directed, on behalf of the City, to:

Scott J. Kluver City Administrator

Draft 1/3/23

City of Washburn P.O. Box 638 Washburn, Wisconsin 54891 715-373-6160 Extension 4

Fax: 715-373-6148

The City's contact person for issues involving the use of the commercial (coal) dock shall be the office of Public Works Director:

Public Works Director City of Washburn P.O. Box 638 Washburn, Wisconsin 54891 715-373-6171 Fax: 715-373-6148

Section 8.2 For User: All notices to the User shall be directed to:

Arnold Nelson
Nelson Construction Company of La Pointe, Inc.
P.O. Box 5
La Pointe, Wisconsin 54850
715-747-3300

Fax: 715-747-5000

E-mail: nelsonco@cheqnet.net

ARTICLE IX MISCELLANEOUS

<u>Section 9.1.</u> Addendum. The Addendum to this Agreement is made a part hereof and its terms are fully incorporated in this Agreement as if set out in full.

<u>Section 9.2 Amendments</u>. Neither this Agreement nor any of the terms, covenants, or conditions herein may be modified or amended except by an agreement in writing approved and executed by the Commission and User.

<u>Section 9.3 Severability.</u> If any term, covenant or condition of this Agreement or the application thereof to any person or circumstance shall, to any extent, be invalid or unenforceable under applicable law, then the remainder of the Agreement shall not be affected.

Section 9.4 Construction. The headings of the paragraphs and subparagraphs of this Agreement

are for convenience only and shall in no way affect the construction or effect of any of the terms, covenants, or conditions hereof.

<u>Section 9.5 Interpretation</u>. This Agreement shall be interpreted and applied in accordance with the laws of the State of Wisconsin.

<u>Section 9.6 Binding Effect</u>. This Agreement shall inure to the benefit of, and shall be binding upon the Commission and User and their respective successors and assigns.

<u>Section 9.7.</u> Forum for Resolution of <u>Disputes</u>. Any dispute between the parties that cannot be amicably resolved shall be resolved in the Circuit Court for Bayfield County, Wisconsin.

IN WITNESS WHEREOF, THE HARBOR COMMISSION OF THE CITY OF

WASHBURN has caused this Agreement to be signed by Carl Broberg, its President and countersigned by Scott J. Kluver, Clerk of the City of Washburn, Wisconsin this 18th day of January, 2023.

| Carl R. Broberg, Commission President | Scott J. Kluver, Clerk |
|---|------------------------|
| USER: | |
| By: | |
| Arnold Nelson, President Nelson Construction Company of La Pointe, Inc. | Date |

ADDENDUM TO AGREEMENT BY AND BETWEEN THE HARBOR COMMISSION OF THE CITY OF WASHBURN AND NELSON CONSTRUCTION COMPANY OF LA POINTE, INC.

1. Insurance.

a. General liability. Limits of liability shall be:

Commercial General Liability \$1,000,000 for each occurrence/\$3,000,000 general aggregate

Automobile \$1,000,000 Umbrella \$1,000,000

Workman Compensation – As required by State.

2. Term.

Start date: June 1, 2023 End date: May 31, 2024

Special provisions: Term may be extended by mutual agreement. No activities may be conducted on Sundays. No activities may be conducted outside the hours of 6:00 a.m. to 8:00 p.m. Monday through Friday, and

6:00 a.m. to 6:00 p.m. on Saturday.

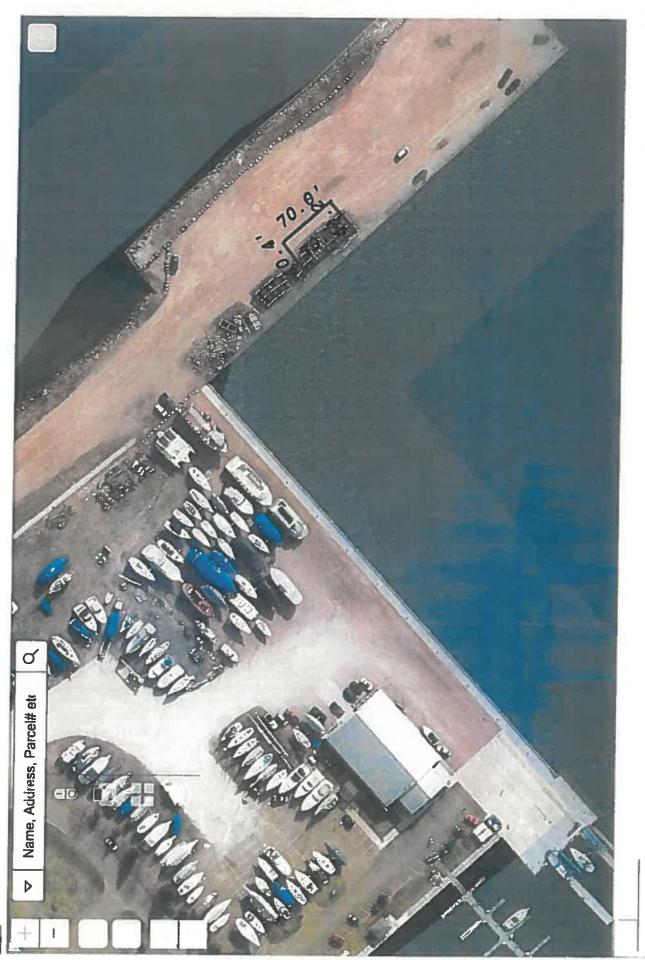
3. Fees.

- a. Loading/Unloading Fee for term: \$2.50/ton of material over dock including up to thirty (30) days free laytime storage.
- b. Bulk Storage in Excess of Free Laytime: Of the actual dock area used, \$25 per 1,000 square feet or portion thereof for each month material is stored. *
- c. Equipment Storage/Marine Related Construction: Of the actual dock area used, \$25 per 1000 square feet or portion thereof for each month. *
- d. Commercial Vessel Mooring: \$.25/ foot LOA per each 24 hour period. *
- e. Special provisions: Documentation of tonnage trans-loaded/stored material shall be provided on a monthly basis.

| 4. | Portion | of dock for use: | |
|----|---------|---|----|
| | | A11. | |
| | X | Part. Describe: Approximate 70' x 40' area on west side of dock as indicated Map Exhibit A. | on |

Set forth any load limits: Shall follow established road limits.

- 5. Dust control: Efforts shall be taken to minimize any dust. Should dust be an issue, watering shall occur.
- 6. Other special provisions: (1) Barricades and/or fencing will be used if necessary. (2) The intent of use is for staging of materials for various projects, not throughout the term of the Agreement. (3) Storage of materials, equipment and activities shall not impede traffic ingress or egress to other sections of the dock not covered by this agreement



17 371 656-487 240 066 Fee

file:///F:/WP51/Harbor-Marina/Nelson Construction Coal Dock Map 1.2.html

Scott Kluver

From: Michelle Shrider <michelle@washburnmarina.com>

Sent: Friday, January 6, 2023 10:29 AM

To: Scott Kluver; 'Carl Broberg' **Subject:** February HC Meeting Date

Greetings:

I am looking at the calendar for February already and noticed that the 3rd Wednesday of the month is the 15th. I am wondering if you would be amenable to moving that meeting back one week. February is typically the month that I like to get HC the draft budget. I have a few things that conflict with the 15th and would make getting that done difficult. Additionally, there is a workshop in Green Bay on the 15th that I was planning to attend with a few other staff members. I thought I should bring it up now so that it can be presented at the January meeting. Thanks for your consideration.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

Live Webcam at the Marina – <u>Click Here</u> Join us on <u>Facebook</u>