

CITY OF WASHBURN
119 Washington Avenue
P.O. Box 638
Washburn, WI 54891



715-373-6160
715-373-6161
FAX 715-373-6148

To: President: Carl Broberg
VP: Nick Suminski
Michael Wright

Caroline Nelson
Matt Crowell
City Administrator

Candace Kolenda
Rodger Reiswig
Marina Manager

NOTICE OF HARBOR COMMISSION MEETING

DATE: Wednesday, November 16, 2022
TIME: 5:30 P.M.
LOCATION: Washburn City Hall – 119 Washington Avenue

This meeting may have members participating via tele or web conferencing. Public participants can listen to the proceedings by utilizing a computer or smart phone and using the link <https://us02web.zoom.us/j/88569192689?pwd=cGErZEpNZUJnZm0xajd2OE5yS1Y1UT09> or by calling 1 (877) 853-5247 (Toll Free) and entering Webinar ID: **885 6919 2689** and using passcode **117190** as opposed to being present for the meeting. Limited seating will be available at the meeting and guests are asked to keep a six-foot distance from one another.

Agenda

- A. Call to Order – Roll Call
- B. Approval of Minutes of the October 19, 2022 Meeting
- C. Public Comments/Member Comments
- D. Treasurer's Report
 - 1. Payment of Invoices
- E. Slip Transfers – None
- F. Marina Manager's Report
 - 1. October Financial Reports
- G. Review of Pier 4 Engineering Plans
- H. Update on the Following Projects/Items
 - 1. Update on Travelift Tire Replacement/Travelift Repair Schedule
 - 2. Update on Water Line Replacement/Lift Station Repairs
 - 3. Update on Electrical Disconnect on Pier 4/Replacement of Meter Box/Installation of Bubblers
- I. Adjourn

October 19, 2022

HARBOR COMMISSION MEETING

5:30 P.M.

WASHBURN CITY HALL - 119 N WASHINGTON AVENUE

Commission Members Present: President Carl Broberg; Nick Suminski; Matt Crowell; Michael Wright; Candace Kolenda (arrived at 5:33pm)

Commission Members Absent: Caroline Nelson; Rodger Reiswig

Municipal Personnel Present: Scott Kluver, City Administrator via Zoom; Michelle Shrider, Marina Manager; Arianna Austin, City Administrative Assistant

Call to Order – President Broberg called the meeting to order at 5:30 p.m.

Approval of Minutes of the September 21, 2022 Meeting – Crowell moved, and Wright seconded, to approve and place on file the September 21, 2022 meeting minutes. Motion carried 4-0.

Public/Member Comment – None.

Treasurer’s Report – Suminski moved, and Crowell seconded, to accept and place on file the Harbor Commission financial reports. Motion carried 4-0.

1. **Payment of Invoices** – Crowell moved, and Suminski seconded, to approve the invoice from Marine Travelift in the amount of \$32,532.40. Motion carried 5-0. Kolenda moved, and Wright seconded to approve the invoice from The Ashland Daily Press in the amount of \$32.77. Motion carried 5-0. Wright moved, and Suminski seconded to approve the invoice from Washburn Marina in the amount of \$5,549.97. Motion carried 5-0. Crowell moved, and Suminski seconded, to approve the invoice from Ratliff Construction in the amount of \$3,000.00. Motion carried 5-0.

Slip Transfers – None.

Public Hearing, Discussion & Action on 2023 Slip Fees – Suminski moved, and Kolenda seconded, to open the meeting to public hearing. Motion carried 5-0. Suminski moved, and Kolenda seconded, to open floor to comments. Motion carried 5-0. No slip holders were present in person or on zoom to comment. Kolenda moved, and Suminski seconded, to close public hearing. Motion carried 5-0. Kolenda moved, and Suminski seconded, to approve fee structure with 3% increase for 2023. Motion carried 5-0.

Discussion & Action on 2023 Harbor Commission Budget – Crowell moved, and Wright seconded, to approve 2023 budget as proposed. Motion carried 5-0. Future budget amendments will be needed to approve capital projects that have not yet been defined.

Reconsideration of Previous Action to Discontinue Work with AMI Engineering – Suminski moved, and Kolenda seconded, to reconsider the motion from the September 21 meeting. Motion carried 5-0. Broberg described the remaining \$3,000 balance needed to complete the initial contracted work. Broberg suggested giving a deadline of November 15 for completed scope of work. Broberg gave a brief history of the accessibility lift. Crowell inquired about pulling permits for the project and the necessity of a final plan. Suminski moved, and Kolenda seconded, to allow AMI to complete the original scope of work for the original contract amount. Motion carried 5-0.

Discussion & Action on Installation of Electrical Disconnect on Pier 4 and Replacement of Meter Box on North Side of Ship's Store – Lindquist Electric has provided three proposals for consideration. The first proposal is to replace the meter boxes for \$2,789.00. The second proposal is for electrical on Pier #4 for \$11,524.00. The third proposal is for electrical on Pier #4 plus future expansion of Pier #4 for \$17,650.00. Work could be completed yet this fall. Suminski moved, and Crowell seconded to approve the proposal for \$2,789.00. Motion carried 5-0. Suminski moved, and Crowell seconded, to approve the proposal from \$17,650.00. Motion carried 5-0.

Marina Manager's Report: Shrider reported positive activity at the marina for the summer and fall seasons. Recent snowfall has spurred end of season haul out work. Gross income and expenses at the Ships Store are down. Service department is lining up projects for winter months. Suminski moved, and Kolenda seconded to accept the report and place on file. Motion carried 5-0.

Update on the Following Projects/Items:

1. **Ship's Store Window** – Window has been installed.
2. **Travelift Tire Replacement/Travelift Repair Schedule** – Tires are in stock. Once paid for, we can schedule the work. Tires can now be ordered. Once tires arrive, coordination will occur with Poms.
3. **Water Line Replacement/Lift Station Repairs** – Repair items are being ordered and scheduled. Jolma will be putting in the new water line. A separate company will flush out and replace the pumps in the lift station. Work will hopefully be completed in the next month.

Adjourn – Broberg adjourned at 6:20 p.m.

Respectfully Submitted,
Arianna Austin
Administrative Assistant

Marina Operating Account 2022

12/31/2021 Balance Carried Forward	271,043.20
3-Jan Ck# 897 Washburn Marina	-15,201.00
7-Jan CK# 898 Washburn Marina	-15,201.00
14-Jan Deposit	75,720.08
14-Jan Ck# 899 Washburn Marina	-23,736.00
18-Jan Deposit	10,809.61
21-Jan Ck# 900 Washburn Marina	-18,064.80
28-Jan Deposit	23,562.17
31-Jan Deposit	4,572.96
31-Jan Interest	2.41
1-Feb Ck# 901 Washburn Marina	-14,115.00
4-Feb Ck# 902 Washburn Marina	-14,115.00
11-Feb Deposit	42,665.06
14-Feb Ck#903 Washburn Marina	-14,114.00
18-Feb Ck# 904 Washburn Marina	-14,114.00
Sales tax	-4,484.97
18-Feb Deposit	20,853.54
25-Feb Deposit	33,938.59
28-Feb Interest	2.44
1-Mar Ck# 905 Washburn Marina	-13,875.00
4-Mar Deposit	5,150.16
4-Mar Ck# 906 Washburn Marina	-13,873.00
10-Mar Deposit	53,018.57
11-Mar Ck# 907 Washburn Marina	-13,873.00
14-Mar Ck# 908 Washburn Marina	-5,000.00
16-Mar Deposit	14,904.03
17-Mar Ck# 909 Washburn Marina	-16,848.92
24-Mar Ck# 910 Washburn Marina	-13,873.00
25-Mar Deposit	13,561.94
31-Mar Deposit	12,775.27
31-Mar Interest	3.06
1-Apr Ck# 911 Washburn Marina	-16,013.00
7-Apr Ck# 912 Washburn Marina	-16,013.00
8-Apr Deposit	9,860.09
14-Apr Deposit	40,427.04
15-Apr Ck# 913 Washburn Marina	-23,013.00
12-Apr Deposit	23,098.66
22-Apr Ck# 914 Washburn Marina	-19,064.07
29-Apr Deposit	13,829.33
29-Apr Interest	3.04
1-May Ck# 915 Washburn Marina	-20,957.00
6-May Ck# 916 Washburn Marina	-20,957.00
6-May Deposit	13,949.74
10-May Deposit	75,154.02
11-May Ck# 917 Washburn Marina	-20,957.00
18-May Deposit	27,152.53
20-May Ck# 918 Washburn Marina	-20,957.00
Sales tax	-12,955.32

23-May	Deposit	22,845.47
23-May	Interest	3.51
1-Jun Ck# 919	Washburn Marina	-22,372.00
3-Jun	Deposit	17,200.53
9-Jun	Deposit	19,454.42
10-Jun Ck# 920	Washburn Marina	-22,372.00
14-Jun	Transfer slip fees to Harbor Commission	-1,562.46
16-Jun	Deposit	47,668.11
17-Jun Ck# 921	Marina Manegment profit share	-173,311.50
17-Jun Ck# 922	Washburn Marina	-22,372.00
	Washburn Marina - slip rental disbursements	-64,227.00
17-Jun Ck# 923	Harbor Commission profit share	-147,357.50
24-Jun Ck# 924	Washburn Marina	-26,728.00
24-Jun	Deposit	18,173.33
30-Jun	Deposit	14,424.56
30-Jun	Interest	2.42
1-Jul Ck# 925	Washburn Marina	-22,341.00
1-Jul	Deposit	13,240.35
8-Jul Ck# 926	Washburn Marina	-22,341.00
12-Jul	Deposit	28,750.69
14-Jul Ck# 927	Washburn Marina	-26,425.66
21-Jul	Deposit	38,021.28
22-Jul Ck# 928	Washburn Marina	-22,341.00
25-Jul	Deposit	20,942.69
31-Jul	Interest	0.54
1-Aug Ck# 929	Washburn Marina	-20,452.00
5-Aug Ck# 930	Washburn Marina	-20,452.00
5-Aug	Deposit	44,242.61
11-Aug Ck# 931	Washburn Marina	-20,452.00
18-Aug	Deposit	23,457.21
19-Aug Ck# 932	Washburn Marina	-20,452.00
22-Aug	Deposit	32,521.40
22-Aug Ck# 933	Washburn Marina	-24,930.08
31-Aug	Interest	4.88
6-Sep	Deposit	44,534.09
6-Sep Ck# 934	Washburn Marina	-19,099.00
9-Sep Ck# 935	Washburn Marina	-19,099.00
13-Sep	Deposit	18,367.19
15-Sep Ck# 936	Wasbhurn Marina	-19,099.00
23-Sep Ck# 937	Washburn Marina	-19,099.00
	Sales tax	-4,509.95
23-Sep	Deposit	13,248.05
26-Sep	Deposit	23,919.96
30-Sep	Interest	6.79
3-Oct Ck# 938	Washburn Marina	-18,193.00
4-Oct	Deposit	8,785.24
7-Oct Ck# 939	Washburn Marina	-18,193.00
13-Oct Ck# 940	Washburn Marina	-18,193.00
13-Oct	Deposit	46,772.39
21-Oct Ck#941	Washburn Marina	-18,193.00
	Sales tax	-4,910.14

20-Oct	Deposit	48,682.72
28-Oct	Deposit	30,784.47
31-Oct	Deposit	33,419.15
31-Oct	Interest	15.84
1-Nov Ck# 942	Washburn Marina	-14,339.00

Balance as of 11/8/2022

160,756.06

Harbor Pass Book - 2022**12/31/2021 Balance Carried Forward****\$482,751.38**

17-Jan Chamber Dues	-85.00
31-Jan Deposit Slip #27 Transfer	100.00
31-Jan Interest	12.30
24-Feb Trust Fund Loan	-18,381.46
24-Feb January Payroll	-612.51
January Fringe	-49.02
Pomp's Tire	-18,950.72
Black Warrior Marine	-900.00
Wisconsin Commercial Ports	-250.00
28-Feb Interest	10.95
16-Mar Bremer Bank Loan	-42,597.46
Wi Harbor Towns Association	-250.00
Fringe Feb & March	-98.04
February Payroll	-1,319.28
29-Mar March Payroll	-654.18
31-Mar Slip Transfer #72	100.00
31-Mar Interest	10.72
8-Apr Deposit Dock Usage Pearl Beach	1,950.00
14-Apr April Fringe	-49.02
Nasi Construction	-10,182.65
Scandia Marine Products	-2,239.98
22-Apr Slip Fees	4,531.50
Annual Fee	150.00
Sales Tax	257.49
29-Apr Slip Fees	26,833.90
Annual Fee	1,150.00
Sales Tax	1,539.12
30-Apr Interest	9.77
6-May Slip Fees	30,040.40
Annual Fee	1,100.00
Sales Tax	1,712.77
9-May Slip Fees	15,375.30
Annual Fee	550.00
Sales Tax	875.91
10-May April Payroll	-654.18
Nasi Construction	-4,373.39
May Fringe	-49.02
18-May Slip Fees	22,392.50
Annual Fee	750.00
Sales Tax	1,272.85
23-May Slip Fees	9,163.70
Annual Fee	350.00
Sales Tax	523.28
31-May Interest	12.04
3-Jun Slip Fees	3,079.30
Annual Fee	100.00
Sales Tax	174.87
9-Jun Slip Fees	3,667.60
Annual Fee	150.00
Sales Tax	209.97
14-Jun Slip Fees	1,431.00
Annual Fee	50.00
Sales Tax	81.46
14-Jun A to Z Plumbing	-530.68
June fringe	-49.02
Ratliff Construction	-4,500.00
Ashland Lock & Key	-280.75

Pomp's Tire	-3,320.00
May Payroll	-715.08
16-Jun Slip Fees	5,432.50
Sales Tax	309.79
Annual Fee	200.00
17-Jun Marina Profit Share	147,357.50
21-Jun Sales Tax	-7,712.91
24-Jun Slip Fees	3,259.50
Sales Tax	184.78
Annual Fee	100.00
30-Jun Insurance Claim	2,185.00
Slip Fees	3,439.70
Sales Tax	194.68
Annual Fee	100.00
30-Jun Interest	35.50
1-Jul Slip Fees	2,459.20
Sales Tax	140.76
Annual Fee	100.00
12-Jul Slip Fees	3,164.10
Sales Tax	179.53
Annual Fee	100.00
15-Jul Slip Transfer #42	100.00
21-Jul Slip Fees	964.60
Sales Tax	55.80
Annual Fee	50.00
21-Jul Fringe July	-49.02
AMI Consulting	-10,228.75
July Payroll	-907.93
31-Jul Interest	83.40
8-Aug Slip Fee Transfer	100.00
18-Aug July Payroll	-1,099.04
August Fringe	-49.02
AMI Engineering	-3,425.00
31-Aug Interest	147.81
6-Sep Slip Fee transfers	300.00
13-Sep September Fringe	-49.02
Impact Protective Coating	-2,650.00
AMI Consulting	-3,042.50
Washburn Hardware	-60.40
L&M	-232.22
Washburn Marina	-2,887.50
29-Sep August & September Payroll	-1,581.47
30-Sep Interest	185.01
12-Oct Marine Travel Lift	-32,532.40
Washburn Marina	-5,549.97
October Fringe	-49.02
Broberg expenses Wis Commercial Ports Mtg	-409.25
Cady Plumbing	-3,981.30
Daily Press	-32.77
31-Oct Interest	315.15
4-Nov Deposit Guest Dockage Fees	4,289.84

Balance as of 11/8/22

\$600,383.30

FERGUSON® WATERWORKS

1694 91ST AVE NE
BLAINE, MN 55449-4311

STATEMENT

AMOUNT DUE	DATE	CUSTOMER	PAGE
1,420.05	10/31/22	28164	1 of 1
AMOUNT PAID	IMPORTANT		
	TO ENSURE PROPER CREDIT RETURN THIS STUB WITH YOUR CHECK TO:		

Please contact with Questions:
763-560-5200

28021 1 MB 0.515 E0026X I0031 D9862470709 S2 P9340023 0001:0001



CITY OF WASHBURN
119 WASHINGTON AVE
WASHBURN WI 54891-1164

FERGUSON WATERWORKS #2518
PO BOX 802817
CHICAGO, IL 60680-2817

PLEASE INDICATE INVOICES
TO WHICH PAYMENT APPLIES

INVOICE DATE	INVOICE NUMBER	CUST. ORDER NO.	CURRENT	PAST DUE	INV. DATE	INVOICE NUMBER	AMOUNT
09/29/22	0502638	Warehouse 2518	Warehouse 2518		09/29/22	0502638	1,399.06
10/31/22	SC23897	HARBOR WATER SERV CHGE	20.99		10/31/22	SC23897	20.99
<i>MARWA</i>					<i>[Signature]</i> 11/09/22		
					<i>210-80-53540-342-000</i>		
Looking for a more convenient way to pay your bill? Log in to Ferguson.com and request access to Online Bill Pay.							
			20.99	1,399.06	TOTAL AMOUNT DUE		1,420.05

All past due amounts are subject to a service charge of 1.5% per month, or the maximum allowed by law, if lower. If Buyer fails to pay within terms, then in addition to other remedies, Buyer agrees to pay Seller all costs of collection, including reasonable attorney fees. Complete terms and conditions are available upon request or at <https://www.ferguson.com/content/website-info/terms-of-sale>, incorporated by reference. Seller may convert checks to ACH. *Any reference to or incorporation of Executive Order 14042 and/or the EO-implementing Federal clauses (FAR 52.223 -99 and/or DFARS 252.223-7999) is expressly rejected by Seller and shall not apply as Seller is a materials supplier and therefore exempt under the Executive Order.*

WATERWORKS
 1694 91ST AVE NE
 BLAINE, MN 55449-4311

**PLEASE REFER TO INVOICE NUMBER WHEN
 MAKING PAYMENT AND REMIT TO:**

FERGUSON WATERWORKS #2518
 PO BOX 802817
 CHICAGO, IL 60680-2817

Please contact with Questions: 763-560-5200

SHIP TO:

7209 1 MB 0.515 E0333X I0523 D9735794007 S2 P9283927 0001:0001

CITY OF WASHBURN
 502 W BAYFIELD ST
 WASHBURN, WI 54891



CITY OF WASHBURN
 119 WASHINGTON AVE
 WASHBURN WI 54891-1164

SHIP WHSE.	SELL WHSE.	TAX CODE	CUSTOMER ORDER NUMBER	SALESMAN	JOB NAME	INVOICE DATE	BATCH ID
2914	2914	WIE	HARBOR WATER MAIN	914		09/29/22	24858
ORDERED	SHIPPED	ITEM NUMBER	DESCRIPTION	UNIT PRICE	UM	AMOUNT	
600	600	PEC9BLK300	2X300 CTS DR9 HDPE BLUE PIPE	191.510	C		1149.06
			INVOICE SUB-TOTAL				1149.06
			FREIGHT				250.00
<p>***** LEAD LAW WARNING: IT IS ILLEGAL TO INSTALL PRODUCTS THAT ARE NOT "LEAD FREE" IN ACCORDANCE WITH US FEDERAL OR OTHER APPLICABLE LAW IN POTABLE WATER SYSTEMS ANTICIPATED FOR HUMAN CONSUMPTION. PRODUCTS WITH *NP IN THE DESCRIPTION ARE NOT LEAD FREE AND CAN ONLY BE INSTALLED IN NON-POTABLE APPLICATIONS. BUYER IS SOLELY RESPONSIBLE FOR PRODUCT SELECTION.</p>							
<p>Looking for a more convenient way to pay your bill?</p>							
<p>Log in to Ferguson.com and request access to Online Bill Pay.</p>							

TERMS: NET 10TH PROX ORIGINAL INVOICE TOTAL DUE \$1,399.06

All past due amounts are subject to a service charge of 1.5% per month, or the maximum allowed by law, if lower. If Buyer fails to pay within terms, then in addition to other remedies, Buyer agrees to pay Seller all costs of collection, including reasonable attorney fees. Complete terms and conditions are available upon request or at <https://www.ferguson.com/content/website-info/terms-of-sale>, incorporated by reference. Seller may convert checks to ACH. *Any reference to or incorporation of Executive Order 14042 and/or the EO-implementing Federal clauses (FAR 52.223 -99 and/or DFARS 252.223-7999) is expressly rejected by Seller and shall not apply as Seller is a materials supplier and therefore exempt under the Executive Order.*

0001:0001

TOTAL AMOUNT DUE 1,420.05
 Seller and shall not apply as Seller is a materials supplier and therefore exempt under the Executive Order.*

49 E Yew Street
Sturgeon Bay, WI 54235 USA
Phone: (920) 743-6202

Email: acctsrc@marinetravelift.com

Remit To:
Marine Travelift Inc
49 E Yew Street
Sturgeon Bay, WI 54235

Invoice #	142123
Invoice Date	10/31/2022

Sold to:
WASHBURN MARINA
1 MARINA DR
WASHBURN WI 54891

Ship to:
WASHBURN MARINA
1 MARINA DR
715 373 6160
ATTN SCOTT KLUVER
WASHBURN WI 54891

Order #	Order Date	Cust #	Loc	Rep	Customer PO	Job #	Col/PPD	Terms
147624	10/31/2022	M49093	40	192			PREPAID	NET 30 DAYS

Ship #	Ship Date	Ship Via	FOB
135298	10/31/2022	TRUCK	

Line	Item	U/M	Qty Ord	Qty B/O	Qty Invc	Pricing
1	3016995	EA	8	0		Unit Price: \$3,875.00
					8	Extended: \$31,000.00 Net Price: \$31,000.00
	TIRE,50X20-20					702117M1
2	607846	EA	8	0		Unit Price: \$86.57
					8	Extended: \$692.56 Net Price: \$692.56
	TUBE,TIRE,14X20					
3	601734	EA	8	0		Unit Price: \$104.98
					8	Extended: \$839.84 Net Price: \$839.84
	FLAP,TIRE,20 X 14					

[Handwritten signature]
11/3/22
210-000-53540-810

NET 30 DAYS

Sales Amount	\$32,532.40
Deposit Applied	\$0.00
Amt Paid	\$0.00
Misc. Charges	\$32,532.40-
Freight	\$1,972.49
Sales Tax	\$0.00
Total Due	\$1,972.49



Billing Statement

Account Name and Address
 City of Washburn & Public
 Library
 PO Box 638
 Washburn, WI 54891

Statement Date
 11/04/2022

Agent
 Spectrum Insurance Group
 4233 Southtowne Dr
 Eau Claire, WI 54701
 (715)858-9865

Account Number: 40000097
Current Balance: \$ 32,450.00
Minimum Due: \$ 32,450.00
Due Date: 12/01/2022

Summary of activity since last Billing Statement	Activity	Account Balance	Minimum Due
See reverse side and attachments for additional information	Previous Statement Balance	29,713.00	
	Payments Received	-29,713.00	
	Total of Transactions and Fees shown on reverse or attached	32,450.00	
	Current Balance	\$ 32,450.00	\$ 32,450.00

Handwritten notes:
 Marina - \$13,000.00
 Water \$ 4,500.00
 Sewer \$ 7,700.00
 Street \$ 5,250.00
 Library, 2000.00
 107
 11/9/22

Detach and return this Payment Coupon with your payment	Account Number	Policy Number	Statement Date	Due Date	Current Balance	Minimum Due	Amount Enclosed
	40000097	5000044	11/04/2022	12/01/2022	\$ 32,450.00	32,450.00	\$

Account Name City of Washburn & Public Library

BILLING STATEMENT - Return stub with payment - make checks payable to:

Mail payment
 7 days before
 Due Date to
 ensure timely
 receipt

Return: Municipal Property Insurance Company
 To: PO Box 88365
 Milwaukee, WI 53288 - 0365

Invoice

Den Hartog Industries
 4010 Hospers Drive South
 PO Box 425
 Hospers, IA 51238

Phone: 712-752-8432
 Fax: 712-752-8222
<http://www.denhartogindustries.com>



Den Hartog
 INDUSTRIES, INC.

Invoice #	751536
Invoice Date	10/28/2022

Sold to:
 WASHBURN MARINA
 #1 MARINA DRIVE
 WASHBURN WI 54891
 715 373 5050

Ship to:
 WASHBURN MARINA
 1 MARINA DRIVE
 WASHBURN WI 54891
 715 373 5050

Order #	Order Date	Cust #	Seq #	Loc	Rep	Customer PO	Job #	Col/PPD	Terms
605699	5/20/2022	4241	0	1	1	05202022	PR 7622	PPD/ADD	2/10 NET 30
		Ship #	Ship Date	Ship Via		FOB			
		497360	10/28/2022	PATRICK TRAN					

Line	Item	U/M	Qty Ord	Qty B/O	Qty Inv	Pricing			
5	FF3648-20	EA	12	0	12	Price Ea:	\$194.79	Extended:	\$2,337.48
	FOAM FLOAT, 36X48X20					Disc%:	37		
	List Price:		\$309.19						
10	10237	EA	12	0	12	Price Ea:	\$0.00	Extended:	\$0.00
	PLUG, 3/8" BLACK HEX DRIVE	DHI							
	List Price:		\$0.000						

[Handwritten Signature]
 10/31/22
 210-00-53540-342-000

Thank you. Misc. charges include any pkg/handling and surcharges.

You may save \$46.75 if you pay this invoice on or before 11/07/22

A FINANCE CHARGE OF 1.5% PER MONTH OR THE MAXIMUM ALLOWED BY APPLICABLE LAW, WILL BE ASSESSED ON ALL ACCOUNTS THAT ARE 30 DAYS PAST THE DUE DATE.

Sales Amount	\$2,337.48
Deposit Applied	\$0.00
Amt Paid	\$0.00
Misc. Charges	\$0.00
Freight	\$325.00
Sales Tax	\$0.00
Total Due	\$2,662.48

Printers Affidavit of Publication

(State of Wisconsin)

SS.

(County of Ashland)

WNAJLP

(ADP, October 28, 2022)

**CITY OF WASHBURN HARBOR COMMISSION
NOTICE OF CONSTRUCTION PROJECT
PIER 4 ELECTRICAL IMPROVEMENT PROJECT**

Notice is hereby given that the City of Washburn Harbor Commission intends to enter into a contract on November 8, 2022 exceeding \$5,000 but less than \$25,000 for the labor and materials involved with electrical repairs and improvements on Pier 4 at the Washburn Marina, 1 Marina Drive. Questions on this project should be directed to Scott Kluver at 715-373-6160 Ext. 4. This notice is published as required under Wisconsin Statutes 62.15(1).

On Behalf of the Harbor Commission,
Scott J. Kluver, Administrator

Max Schmidt

orn, on oath, says that they are the Legal ntative of the daily newspaper known as **Daily Press** and published at Ashland, WI in y and the State of Wisconsin, says that the l copy of:

Harbor Comm Notice of Permit

art of this affidavit, was published in the on the following dates:

October 28, 2022

And further, that the said printed notice so annexed was taken from the said The Ashland Daily Press, the newspaper in which the same was published.

By: Max Schmidt

Title: Legal Notice Representative

Subscribed and sworn to before me on this 28th of October 2022, AD

Patrick Milliren

Notary Public
STATE OF WISCONSIN
My term expires on July 7, 2023

10/28/22

210-00-53540-322

FEES:

AFFIDAVIT NOTICE

Enclosed is the affidavit for a legal advertisement that ended recently. If you have questions, please contact us at

legals@ashlanddailypress.net

AD DESCRIPTION: Harbor Comm. Notice of Permit

AD #: 64701 CHARGES (including Affidavit): \$ 22.77

THIS IS NOT AN INVOICE: Charges appearing here will be on your end-of-the-month statement. This copy is for your records.

Payment receipt

Michelle Shrider, thank you
for your payment.

Customer account: *6299
Payment date: Oct 26, 2022
Payment total: \$3062.13
Payment method: Credit card
*7795
Reference #: P1-77672735

Payment details

Qty	Item	Payment
		(includes sales tax)
1	QuickBooks Enterprise Gold edition	\$3062.13
	Total payment:	\$3062.13

Purchase information

Billing address:

Washburn Marina
PO BOX 482
WASHBURN WI 54891-0482

Your annual or monthly subscription or billing plan automatically renews for subsequent terms using the billing information we have on file at the time of your renewal, unless you cancel. You can cancel your subscription at any time in [your account](#) or for Enterprise, Accountant and Payroll Customer Support call 1-800-4INTUIT (446-8848). For QuickBooks Desktop subscriptions or Point of Sale Customer Service connect to us by [chat](#). Terms, conditions, pricing, features, service, and support are subject to change without notice.

To Marna Managant



10/31/22

210-000-53540-342-000

Scott Kluver

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Tuesday, October 25, 2022 4:20 PM
To: 'Scott Kluver'; 'Kate Johnson'
Subject: RE: Urgent: Update your payment info

Hi Scott:

It is computer software is considered a capitalized tangible asset according to the IRS.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

*Live Webcam at the Marina – [Click Here](#)
Join us on [Facebook](#)*

From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Tuesday, October 25, 2022 4:12 PM
To: 'Michelle Shrider' <michelle@washburnmarina.com>; 'Kate Johnson' <kate@washburnmarina.com>
Subject: RE: Urgent: Update your payment info

Michelle,

We can, but know this particular item has been a sticking point in the past. The concern is how this item is considered a capital expense as opposed to an operating expense when there is not a physical asset.

Scott J. Kluver
City of Washburn

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Monday, October 24, 2022 12:23 PM
To: 'Kate Johnson' <kate@washburnmarina.com>; Scott Kluver <washburnadmin@cityofwashburn.org>
Subject: FW: Urgent: Update your payment info

Greetings Scott:

Below is the invoice for the Quickbooks License. We now pay the full annual rate, the discount ended in 2020. Historically, we've put it on the Marina's credit card and the Harbor Commission reimburses us. Would you like for us to handle it that way again? Let Kate & I know at your earliest convenience. Thanks.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.

Washburn Marina
Balance Sheet
As of October 31, 2022

	<u>Oct 31, 22</u>		
ASSETS		LIABILITIES & EQUITY	
Current Assets		Liabilities	
Checking/Savings		Current Liabilities	
1-1100 · Cash		Accounts Payable	
1-1110 · Checking	-3,514.88	2-1100 · Accounts Payable	8,202.79
1-1120 · Petty Cash	200.00	Total Accounts Payable	<u>8,202.79</u>
Total 1-1100 · Cash	<u>-3,314.88</u>	Credit Cards	
Total Checking/Savings	-3,314.88	2-1110 · Credit Card Payable	811.18
Accounts Receivable		Total Credit Cards	<u>811.18</u>
1-1200 · Accounts Receivable		Other Current Liabilities	
1-1210 · Billed Invoices	131,360.60	2-1200 · Salaries and Wages Payable	-817.75
Total 1-1200 · Accounts Receivable	<u>131,360.60</u>	2-1300 · Payroll Liabilities	
Total Accounts Receivable	<u>131,360.60</u>	2-1310 · Employee Health Benefits	198.22
Other Current Assets		2-1320 · Unemployment Comp Tax	61.95
1-1300 · Ship Store Inventory		2-1330 · State Withholding	1,336.76
1-1311 · Clothing	492.60	Total 2-1300 · Payroll Liabilities	<u>1,596.93</u>
1-1312 · Consumables	61.16	2-1400 · Tax Liabilities	
1-1313 · Marine Supplies	69,022.13	2-1410 · Sales Tax Payable	8,901.39
1-1314 · Personal Items	2,884.97	Total 2-1400 · Tax Liabilities	<u>8,901.39</u>
1-1316 · Diesel Fuel	3,318.37	2-1500 · Other Liabilities	
1-1317 · Gasoline	6,030.77	2-1520 · Deferred Unearned Revenue	
1-1319 · Slow Moving Contra	935.22	2-1522 · Gift Certificates Outstanding	392.88
Total 1-1300 · Ship Store Inventory	<u>82,745.22</u>	2-1523 · Haul Out, Storage, Launch	112,605.78
1-1340 · Prepaid Expenses	4,669.34	Total 2-1520 · Deferred Unearned Revenue	<u>112,998.66</u>
12000 · Undeposited Funds	37.74	2-1530 · Refundable Deposits	4,070.30
Total Other Current Assets	<u>87,452.30</u>	Total 2-1500 · Other Liabilities	<u>117,068.96</u>
Total Current Assets	<u>215,498.02</u>	Total Other Current Liabilities	<u>126,749.53</u>
Fixed Assets		Total Current Liabilities	<u>135,763.50</u>
1-2100 · Furniture, Fixtures, Equipment	1,528.47	Total Liabilities	<u>135,763.50</u>
Total Fixed Assets	<u>1,528.47</u>	Equity	
TOTAL ASSETS	<u><u>217,026.49</u></u>	3-3000 · Retained Earnings	-19,319.96
		Net Income	<u>100,582.95</u>
		Total Equity	<u>81,262.99</u>
		TOTAL LIABILITIES & EQUITY	<u><u>217,026.49</u></u>

Washburn Marina
Washburn Marina Budget vs. Actual
October 2022

Actual vs Budget								
	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	10,612.16	9,000.00	1,612.16	117.91%	185,328.41	163,000.00	22,328.41	113.7%
4-2000 · Service Dept Income	64,725.14	67,235.00	-2,509.86	96.27%	435,401.71	415,289.00	20,112.71	104.84%
4-3000 · Ship Store Income	32,596.42	14,300.00	18,296.42	227.95%	169,599.44	171,680.00	-2,080.56	98.79%
Total Income	107,933.72	90,535.00	17,398.72	119.22%	790,329.56	749,969.00	40,360.56	105.38%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,540.75	16,287.00	1,253.75	107.7%	127,106.41	112,597.00	14,509.41	112.89%
5-3000 · Ship Store COGS	22,354.92	12,202.00	10,152.92	183.21%	113,970.17	120,805.00	-6,834.83	94.34%
Total COGS	39,895.67	28,489.00	11,406.67	140.04%	241,076.58	233,402.00	7,674.58	103.29%
Gross Profit	68,038.05	62,046.00	5,992.05	109.66%	549,252.98	516,567.00	32,685.98	106.33%
Expense								
6-1000 · Facility Expenses	3,825.66	4,800.00	-974.34	79.7%	33,810.50	38,500.00	-4,689.50	87.82%
6-2000 · Service Dept Expenses	5,460.45	10,341.00	-4,880.55	52.8%	67,776.75	81,393.00	-13,616.25	83.27%
6-3000 · Ship Store Expenses	4,711.28	4,998.00	-286.72	94.26%	40,047.42	50,774.00	-10,726.58	78.87%
6-4000 · General Expenses	25,083.09	24,145.00	938.09	103.89%	181,694.54	174,103.00	7,591.54	104.36%
Total Expense	39,080.48	44,284.00	-5,203.52	88.25%	323,329.21	344,770.00	-21,440.79	93.78%
Net Ordinary Income	28,957.57	17,762.00	11,195.57	163.03%	225,923.77	171,797.00	54,126.77	131.51%
Net Income	28,957.57	17,762.00	11,195.57	163.03%	225,923.77	171,797.00	54,126.77	131.51%
<hr/>								
Previous Year Comparison	Oct 22	Oct 21	\$ Change	% Change	Apr - Oct 22	Apr - Oct 21	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	10,612.16	7,229.18	3,382.98	46.8%	185,328.41	189,779.90	-4,451.49	-2.35%
4-2000 · Service Dept Income	64,725.14	67,303.36	-2,578.22	-3.83%	435,401.71	438,472.31	-3,070.60	-0.7%
4-3000 · Ship Store Income	32,596.42	18,281.73	14,314.69	78.3%	169,599.44	186,512.20	-16,912.76	-9.07%
Total Income	107,933.72	92,814.27	15,119.45	16.29%	790,329.56	814,764.41	-24,434.85	-3.0%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,540.75	17,428.80	111.95	0.64%	127,106.41	150,001.40	-22,894.99	-15.26%
5-3000 · Ship Store COGS	22,354.92	11,387.53	10,967.39	96.31%	113,970.17	132,747.33	-18,777.16	-14.15%
Total COGS	39,895.67	28,816.33	11,079.34	38.45%	241,076.58	282,748.73	-41,672.15	-14.74%
Gross Profit	68,038.05	63,997.94	4,040.11	6.31%	549,252.98	532,015.68	17,237.30	3.24%
Expense								
6-1000 · Facility Expenses	3,825.66	2,926.36	899.30	30.73%	33,810.50	30,642.61	3,167.89	10.34%
6-2000 · Service Dept Expenses	5,460.45	6,855.96	-1,395.51	-20.36%	67,776.75	53,051.08	14,725.67	27.76%
6-3000 · Ship Store Expenses	4,711.28	1,970.77	2,740.51	139.06%	40,047.42	38,513.48	1,533.94	3.98%
6-4000 · General Expenses	25,083.09	23,830.16	1,252.93	5.26%	181,694.54	171,388.43	10,306.11	6.01%
Total Expense	39,080.48	35,583.25	3,497.23	9.83%	323,329.21	293,595.60	29,733.61	10.13%
Net Ordinary Income	28,957.57	28,414.69	542.88	1.91%	225,923.77	238,420.08	-12,496.31	-5.24%
Net Income	28,957.57	28,414.69	542.88	1.91%	225,923.77	238,420.08	-12,496.31	-5.24%

Washburn Marina Washburn Marina Budget vs. Actual October 2022

	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	-600.50	1,000.00	-1,600.50	-60.05%	149,004.76	146,500.00	2,504.76	101.71%
4-1200 · Off-Season	11,199.04	7,500.00	3,699.04	149.32%	30,087.04	13,000.00	17,087.04	231.44%
4-1400 · Misc Services	13.62	500.00	-486.38	2.72%	6,236.61	3,500.00	2,736.61	178.19%
Total 4-1000 · Facility Income	10,612.16	9,000.00	1,612.16	117.91%	185,328.41	163,000.00	22,328.41	113.7%
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	-2,800.00	1,915.00	-4,715.00	-146.21%	43,662.08	51,770.00	-8,107.92	84.34%
4-2112 · Fiberglass-Woodwork	220.00	2,553.00	-2,333.00	8.62%	63,543.25	70,930.00	-7,386.75	89.59%
4-2113 · Mechanical	15,675.00	14,682.00	993.00	106.76%	107,815.00	88,861.00	18,954.00	121.33%
4-2114 · Rigging	2,832.50	1,915.00	917.50	147.91%	26,592.50	14,320.00	12,272.50	185.7%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	42,203.77	35,927.00	6,276.77	117.47%	115,801.72	111,601.00	4,200.72	103.76%
4-2122 · Other Unit Billed	3,702.50	6,843.00	-3,140.50	54.11%	12,411.50	21,257.00	-8,845.50	58.39%
Total 4-2120 · Unit Billed Services	45,906.27	42,770.00	3,136.27	107.33%	128,213.22	132,858.00	-4,644.78	96.5%
Total 4-2100 · Labor	61,833.77	63,835.00	-2,001.23	96.87%	369,826.05	358,739.00	11,087.05	103.09%
4-2200 · Materials	2,296.37	1,500.00	796.37	153.09%	53,391.04	49,000.00	4,391.04	108.96%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	4,675.00	1,000.00	3,675.00	467.5%
4-2400 · Misc Charges	595.00	2,000.00	-1,405.00	29.75%	7,509.62	7,250.00	259.62	103.58%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-700.00	700.00	0.0%
Total 4-2000 · Service Dept Income	64,725.14	67,235.00	-2,509.86	96.27%	435,401.71	415,289.00	20,112.71	104.84%
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	273.00	0.00	273.00	100.0%	3,276.21	2,500.00	776.21	131.05%
4-3120 · Consumables	11.40	0.00	11.40	100.0%	1,391.75	1,350.00	41.75	103.09%
4-3130 · Marine Supplies	13,150.55	10,000.00	3,150.55	131.51%	66,056.95	82,000.00	-15,943.05	80.56%
4-3140 · Personal Items	221.77	200.00	21.77	110.89%	5,802.99	4,200.00	1,602.99	138.17%
4-3150 · Special Orders	5,937.12	500.00	5,437.12	1,187.42%	20,411.20	23,000.00	-2,588.80	88.74%
Total 4-3100 · Store Sales	19,593.84	10,700.00	8,893.84	183.12%	96,939.10	113,050.00	-16,110.90	85.75%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	7,343.78	0.00	7,343.78	100.0%	17,721.01	12,000.00	5,721.01	147.68%
4-3220 · Gasoline	5,042.59	3,000.00	2,042.59	168.09%	52,910.57	44,500.00	8,410.57	118.9%
4-3230 · Pump Out	616.21	600.00	16.21	102.7%	2,028.76	2,130.00	-101.24	95.25%
Total 4-3200 · Fuel Dock Sales	13,002.58	3,600.00	9,402.58	361.18%	72,660.34	58,630.00	14,030.34	123.93%
Total 4-3000 · Ship Store Income	32,596.42	14,300.00	18,296.42	227.95%	169,599.44	171,680.00	-2,080.56	98.79%
Total Income	107,933.72	90,535.00	17,398.72	119.22%	790,329.56	749,969.00	40,360.56	105.38%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	109.13	457.00	-347.87	23.88%	15,225.28	9,159.00	6,066.28	166.23%

Washburn Marina Washburn Marina Budget vs. Actual October 2022

	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
5-2112 · Fiberglass-Woodworking	418.96	609.00	-190.04	68.8%	18,104.41	24,230.00	-6,125.59	74.72%
5-2113 · Mechanical	3,381.67	3,505.00	-123.33	96.48%	21,153.92	15,937.00	5,216.92	132.74%
5-2114 · Rigging	572.66	457.00	115.66	125.31%	4,686.49	2,943.00	1,743.49	159.24%
Total 5-2110 · Billable Hourly Labor	4,482.42	5,028.00	-545.58	89.15%	59,170.10	52,269.00	6,901.10	113.2%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	11,102.79	8,576.00	2,526.79	129.46%	26,930.81	21,107.00	5,823.81	127.59%
5-2122 · Other	51.88	1,633.00	-1,581.12	3.18%	724.49	4,021.00	-3,296.51	18.02%
Total 5-2120 · Unit Billed Services	11,154.67	10,209.00	945.67	109.26%	27,655.30	25,128.00	2,527.30	110.06%
Total 5-2100 · Labor	15,637.09	15,237.00	400.09	102.63%	86,825.40	77,397.00	9,428.40	112.18%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	2,050.00	900.00	1,150.00	227.78%
5-2300 · Materials	1,903.66	1,050.00	853.66	181.3%	38,231.01	34,300.00	3,931.01	111.46%
Total 5-2000 · Service Dept COGS	17,540.75	16,287.00	1,253.75	107.7%	127,106.41	112,597.00	14,509.41	112.89%
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	230.23	0.00	230.23	100.0%	2,037.34	2,000.00	37.34	101.87%
5-3120 · Consumables	8.10	0.00	8.10	100.0%	952.77	1,013.00	-60.23	94.05%
5-3130 · Marine Supplies	5,871.21	6,500.00	-628.79	90.33%	33,311.39	53,300.00	-19,988.61	62.5%
5-3140 · Personal Items	166.84	152.00	14.84	109.76%	4,259.77	3,192.00	1,067.77	133.45%
5-3150 · Special Orders	5,445.19	350.00	5,095.19	1,555.77%	16,894.59	16,100.00	794.59	104.94%
Total 5-3100 · Store Sales	11,721.57	7,002.00	4,719.57	167.4%	57,455.86	75,605.00	-18,149.14	76.0%
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	6,720.02	2,800.00	3,920.02	240.0%	15,415.74	9,600.00	5,815.74	160.58%
5-3220 · Gasoline	3,913.33	2,400.00	1,513.33	163.06%	41,098.57	35,600.00	5,498.57	115.45%
Total 5-3200 · Fuel Dock Sales	10,633.35	5,200.00	5,433.35	204.49%	56,514.31	45,200.00	11,314.31	125.03%
Total 5-3000 · Ship Store COGS	22,354.92	12,202.00	10,152.92	183.21%	113,970.17	120,805.00	-6,834.83	94.34%
Total COGS	39,895.67	28,489.00	11,406.67	140.04%	241,076.58	233,402.00	7,674.58	103.29%
Gross Profit	68,038.05	62,046.00	5,992.05	109.66%	549,252.98	516,567.00	32,685.98	106.33%
Expense								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	1,286.56	1,500.00	-213.44	85.77%	9,823.93	9,900.00	-76.07	99.23%
6-1120 · Buildings/Grounds	915.40	1,500.00	-584.60	61.03%	9,850.21	12,900.00	-3,049.79	76.36%
Total 6-1100 · Utilities	2,201.96	3,000.00	-798.04	73.4%	19,674.14	22,800.00	-3,125.86	86.29%
6-1200 · Maintenance & Supplies								
6-1210 · Marina	0.00	0.00	0.00	0.0%	2,288.99	3,100.00	-811.01	73.84%
6-1220 · Buildings/Grounds	1,623.70	1,300.00	323.70	124.9%	11,847.37	9,100.00	2,747.37	130.19%
Total 6-1200 · Maintenance & Supplies	1,623.70	1,300.00	323.70	124.9%	14,136.36	12,200.00	1,936.36	115.87%
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	3,500.00	-3,500.00	0.0%
Total 6-1000 · Facility Expenses	3,825.66	4,800.00	-974.34	79.7%	33,810.50	38,500.00	-4,689.50	87.82%
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	3,176.90	3,236.00	-59.10	98.17%	21,835.10	22,284.00	-448.90	97.99%

Washburn Marina Washburn Marina Budget vs. Actual October 2022

	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	96.50	462.00	-365.50	20.89%	3,910.96	3,184.00	726.96	122.83%
6-2113 · General Maintenance	104.48	925.00	-820.52	11.3%	3,312.49	6,367.00	-3,054.51	52.03%
Total 6-2110 · Non-Billable Salary & Wa	3,377.88	4,623.00	-1,245.12	73.07%	29,058.55	31,835.00	-2,776.45	91.28%
6-2120 · FICA/Medicare	1,479.29	1,098.00	381.29	134.73%	9,516.99	9,171.00	345.99	103.77%
6-2130 · Unemployment Compensation	32.34	50.00	-17.66	64.68%	645.33	910.00	-264.67	70.92%
6-2140 · Workers Compensation	511.40	734.00	-222.60	69.67%	3,224.43	5,138.00	-1,913.57	62.76%
Total 6-2100 · Non-Billable Wages & Tax	5,400.91	6,505.00	-1,104.09	83.03%	42,445.30	47,054.00	-4,608.70	90.21%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	0.00	0.00	0.00	0.0%	2,212.32	2,541.00	-328.68	87.07%
6-2220 · Personal Time Compensation	0.00	688.00	-688.00	0.0%	7,005.45	5,716.00	1,289.45	122.56%
6-2230 · Health Insurance	444.01	1,050.00	-605.99	42.29%	5,284.62	8,925.00	-3,640.38	59.21%
6-2240 · Retirement Plan	247.80	431.00	-183.20	57.49%	2,060.06	3,598.00	-1,537.94	57.26%
Total 6-2200 · Employee Benefits	691.81	2,169.00	-1,477.19	31.9%	16,562.45	20,780.00	-4,217.55	79.7%
6-2310 · Education & Training	166.67	167.00	-0.33	99.8%	1,166.69	1,169.00	-2.31	99.8%
6-2320 · Equipment Maintenance	237.07	525.00	-287.93	45.16%	1,218.93	3,865.00	-2,646.07	31.54%
6-2330 · Freight & Shipping	100.64	250.00	-149.36	40.26%	2,691.47	1,750.00	941.47	153.8%
6-2340 · Hazardous Waste Removal	0.00	0.00	0.00	0.0%	585.00	850.00	-265.00	68.82%
6-2350 · Small Tools	8.50	400.00	-391.50	2.13%	3,581.45	2,800.00	781.45	127.91%
6-2360 · Supplies	-1,593.01	0.00	-1,593.01	100.0%	-6,433.44	0.00	-6,433.44	100.0%
6-2370 · Travel/Lodging/Meals	0.00	50.00	-50.00	0.0%	0.00	250.00	-250.00	0.0%
6-2380 · Uniforms	0.00	25.00	-25.00	0.0%	1,981.69	1,125.00	856.69	176.15%
6-2390 · Utilities	101.16	100.00	1.16	101.16%	601.47	700.00	-98.53	85.92%
6-2400 · Warranty Parts	346.70	150.00	196.70	231.13%	3,375.74	1,050.00	2,325.74	321.5%
Total 6-2000 · Service Dept Expenses	5,460.45	10,341.00	-4,880.55	52.8%	67,776.75	81,393.00	-13,616.25	83.27%
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	3,417.25	2,840.00	577.25	120.33%	29,285.83	34,204.00	-4,918.17	85.62%
6-3120 · FICA/Medicare	268.36	217.00	51.36	123.67%	2,342.16	2,616.00	-273.84	89.53%
6-3130 · Unemployment Compensation	5.87	20.00	-14.13	29.35%	106.88	385.00	-278.12	27.76%
6-3140 · Workers Compensation	92.77	264.00	-171.23	35.14%	705.86	1,848.00	-1,142.14	38.2%
Total 6-3100 · Wages & Taxes	3,784.25	3,341.00	443.25	113.27%	32,440.73	39,053.00	-6,612.27	83.07%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,108.00	648.00	460.00	170.99%
6-3220 · Personal Time Compensation	0.00	133.00	-133.00	0.0%	136.00	931.00	-795.00	14.61%
6-3230 · Health Insurance	439.31	1,050.00	-610.69	41.84%	2,664.06	5,250.00	-2,585.94	50.74%
6-3240 · Retirement Plan	0.00	149.00	-149.00	0.0%	0.00	1,117.00	-1,117.00	0.0%
Total 6-3200 · Employee Benefits	439.31	1,332.00	-892.69	32.98%	3,908.06	7,946.00	-4,037.94	49.18%
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	0.00	25.00	-25.00	0.0%	309.00	175.00	134.00	176.57%
6-3320 · Freight/Shipping	319.11	200.00	119.11	159.56%	1,273.98	1,700.00	-426.02	74.94%
6-3330 · Supplies	58.45	0.00	58.45	100.0%	885.88	600.00	285.88	147.65%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	9.00	0.00	9.00	100.0%	637.53	600.00	37.53	106.26%

Washburn Marina Washburn Marina Budget vs. Actual October 2022

	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
6-3360 · Utilities	101.16	100.00	1.16	101.16%	602.79	700.00	-97.21	86.11%
6-3370 · Over/Under	0.00	0.00	0.00	0.0%	-10.55	0.00	-10.55	100.0%
Total 6-3000 · Ship Store Expenses	4,711.28	4,998.00	-286.72	94.26%	40,047.42	50,774.00	-10,726.58	78.87%
6-4000 · General Expenses								
6-4100 · Wages & Taxes								
6-4110 · Administration Wages	11,454.62	10,579.00	875.62	108.28%	80,667.89	78,699.00	1,968.89	102.5%
6-4120 · Repair/Maintenance Wages	2,373.50	3,309.00	-935.50	71.73%	25,265.61	23,094.00	2,171.61	109.4%
6-4130 · FICA/Medicare	1,085.93	1,102.00	-16.07	98.54%	8,341.17	8,185.00	156.17	101.91%
6-4140 · Unemployment Compensation	23.75	40.00	-16.25	59.38%	286.20	600.00	-313.80	47.7%
6-4150 · Workers Compensation	375.41	395.00	-19.59	95.04%	2,926.77	2,754.00	172.77	106.27%
Total 6-4100 · Wages & Taxes	15,313.21	15,425.00	-111.79	99.28%	117,487.64	113,332.00	4,155.64	103.67%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,362.00	774.00	588.00	175.97%
6-4220 · Personal Time Compensation	0.00	261.00	-261.00	0.0%	950.00	1,827.00	-877.00	52.0%
6-4230 · Health Insurance	1,294.56	1,400.00	-105.44	92.47%	9,586.16	9,800.00	-213.84	97.82%
6-4240 · Retirement Plan	363.44	407.00	-43.56	89.3%	2,966.05	2,826.00	140.05	104.96%
Total 6-4200 · Employee Benefits	1,658.00	2,068.00	-410.00	80.17%	14,864.21	15,227.00	-362.79	97.62%
6-4300 · Advertising & Marketing	637.09	715.00	-77.91	89.1%	8,894.00	7,810.00	1,084.00	113.88%
6-4310 · Contract Services	34.99	38.00	-3.01	92.08%	335.44	266.00	69.44	126.11%
6-4320 · Donations	0.00	0.00	0.00	0.0%	678.75	150.00	528.75	452.5%
6-4330 · Education & Training	166.66	167.00	-0.34	99.8%	1,195.62	1,169.00	26.62	102.28%
6-4340 · Equipmt/Furnish/Sm Tools/Main	0.00	25.00	-25.00	0.0%	165.31	150.00	15.31	110.21%
6-4350 · Insurance	1,865.00	1,805.00	60.00	103.32%	12,801.00	12,635.00	166.00	101.31%
6-4370 · License/Permit/Fee/Dues/Subscri	0.00	400.00	-400.00	0.0%	1,168.00	1,900.00	-732.00	61.47%
6-4380 · Office Supplies/Postage	173.18	175.00	-1.82	98.96%	1,397.15	1,225.00	172.15	114.05%
6-4390 · Professional Services	1,300.00	100.00	1,200.00	1,300.0%	3,994.95	3,700.00	294.95	107.97%
6-4400 · Service Charges	3,312.18	2,800.00	512.18	118.29%	15,323.41	13,200.00	2,123.41	116.09%
6-4410 · Supplies	232.06	100.00	132.06	232.06%	355.92	700.00	-344.08	50.85%
6-4420 · Travel/Lodging/Miles	0.00	0.00	0.00	0.0%	89.32	0.00	89.32	100.0%
6-4430 · Uniforms	0.00	0.00	0.00	0.0%	336.06	350.00	-13.94	96.02%
6-4440 · Utilities	282.84	277.00	5.84	102.11%	1,942.27	1,939.00	3.27	100.17%
6-4450 · Misc Expenses	140.46	100.00	40.46	140.46%	1,002.73	700.00	302.73	143.25%
6-4460 · Purchases Discount	-32.58	-50.00	17.42	65.16%	-337.24	-350.00	12.76	96.35%
Total 6-4000 · General Expenses	25,083.09	24,145.00	938.09	103.89%	181,694.54	174,103.00	7,591.54	104.36%
Total Expense	39,080.48	44,284.00	-5,203.52	88.25%	323,329.21	344,770.00	-21,440.79	93.78%
Net Ordinary Income	28,957.57	17,762.00	11,195.57	163.03%	225,923.77	171,797.00	54,126.77	131.51%
Net Income	28,957.57	17,762.00	11,195.57	163.03%	225,923.77	171,797.00	54,126.77	131.51%

Washburn Marina Facilities Budget vs. Actual October 2022

Actual vs Budget	Actual vs Budget				Apr - Oct 22			
	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	-600.50	1,000.00	-1,600.50	-60.05%	149,004.76	146,500.00	2,504.76	101.71%
4-1200 · Off-Season	11,199.04	7,500.00	3,699.04	149.32%	30,087.04	13,000.00	17,087.04	231.44%
4-1300 · Maintenance Fees	0.00	0.00	0.00	0.0%	140,234.80	140,235.00	-0.20	100.0%
4-1400 · Misc Services	13.62	500.00	-486.38	2.72%	6,236.61	3,500.00	2,736.61	178.19%
Total 4-1000 · Facility Income	10,612.16	9,000.00	1,612.16	117.91%	325,563.21	303,235.00	22,328.21	107.36%
Total Income	10,612.16	9,000.00	1,612.16	117.91%	325,563.21	303,235.00	22,328.21	107.36%
Gross Profit	10,612.16	9,000.00	1,612.16	117.91%	325,563.21	303,235.00	22,328.21	107.36%
Expense								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	1,286.56	1,500.00	-213.44	85.77%	9,823.93	9,900.00	-76.07	99.23%
6-1120 · Buildings/Grounds	915.40	1,500.00	-584.60	61.03%	9,850.21	12,900.00	-3,049.79	76.36%
Total 6-1100 · Utilities	2,201.96	3,000.00	-798.04	73.4%	19,674.14	22,800.00	-3,125.86	86.29%
6-1200 · Maintenance & Supplies								
6-1210 · Marina	0.00	0.00	0.00	0.0%	2,288.99	3,100.00	-811.01	73.84%
6-1220 · Buildings/Grounds	1,623.70	1,300.00	323.70	124.9%	11,847.37	9,100.00	2,747.37	130.19%
Total 6-1200 · Maintenance & Supplies	1,623.70	1,300.00	323.70	124.9%	14,136.36	12,200.00	1,936.36	115.87%
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	3,500.00	-3,500.00	0.0%
Total 6-1000 · Facility Expenses	3,825.66	4,800.00	-974.34	79.7%	33,810.50	38,500.00	-4,689.50	87.82%
Total Expense	3,825.66	4,800.00	-974.34	79.7%	33,810.50	38,500.00	-4,689.50	87.82%
Net Ordinary Income	6,786.50	4,200.00	2,586.50	161.58%	291,752.71	264,735.00	27,017.71	110.21%
Net Income	6,786.50	4,200.00	2,586.50	161.58%	291,752.71	264,735.00	27,017.71	110.21%
Previous Year Comparison	Oct 22	Oct 21	\$ Change	% Change	Apr - Oct 22	Apr - Oct 21	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	10,612.16	7,229.18	3,382.98	46.8%	325,563.21	330,014.70	-4,451.49	-1.35%
Total Income	10,612.16	7,229.18	3,382.98	46.8%	325,563.21	330,014.70	-4,451.49	-1.35%
Gross Profit	10,612.16	7,229.18	3,382.98	46.8%	325,563.21	330,014.70	-4,451.49	-1.35%
Expense								
6-1000 · Facility Expenses	3,825.66	2,926.36	899.30	30.73%	33,810.50	30,642.61	3,167.89	10.34%
Total Expense	3,825.66	2,926.36	899.30	30.73%	33,810.50	30,642.61	3,167.89	10.34%
Net Ordinary Income	6,786.50	4,302.82	2,483.68	57.72%	291,752.71	299,372.09	-7,619.38	-2.55%
Net Income	6,786.50	4,302.82	2,483.68	57.72%	291,752.71	299,372.09	-7,619.38	-2.55%

Washburn Marina Service Department Budget vs. Actual October 2022

Actual vs Budget	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	-2,800.00	1,915.00	-4,715.00	-146.21%	43,662.08	51,770.00	-8,107.92	84.34%
4-2112 · Fiberglass-Woodwork	220.00	2,553.00	-2,333.00	8.62%	63,543.25	70,930.00	-7,386.75	89.59%
4-2113 · Mechanical	15,675.00	14,682.00	993.00	106.76%	107,815.00	88,861.00	18,954.00	121.33%
4-2114 · Rigging	2,832.50	1,915.00	917.50	147.91%	26,592.50	14,320.00	12,272.50	185.7%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	42,203.77	35,927.00	6,276.77	117.47%	115,801.72	111,601.00	4,200.72	103.76%
4-2122 · Other Unit Billed	3,702.50	6,843.00	-3,140.50	54.11%	12,411.50	21,257.00	-8,845.50	58.39%
Total 4-2120 · Unit Billed Services	45,906.27	42,770.00	3,136.27	107.33%	128,213.22	132,858.00	-4,644.78	96.5%
Total 4-2100 · Labor	61,833.77	63,835.00	-2,001.23	96.87%	369,826.05	358,739.00	11,087.05	103.09%
4-2200 · Materials	2,296.37	1,500.00	796.37	153.09%	53,391.04	49,000.00	4,391.04	108.96%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	4,675.00	1,000.00	3,675.00	467.5%
4-2400 · Misc Charges	595.00	2,000.00	-1,405.00	29.75%	7,509.62	7,250.00	259.62	103.58%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-700.00	700.00	0.0%
Total 4-2000 · Service Dept Income	64,725.14	67,235.00	-2,509.86	96.27%	435,401.71	415,289.00	20,112.71	104.84%
Total Income	64,725.14	67,235.00	-2,509.86	96.27%	435,401.71	415,289.00	20,112.71	104.84%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	109.13	457.00	-347.87	23.88%	15,225.28	9,159.00	6,066.28	166.23%
5-2112 · Fiberglass-Woodworking	418.96	609.00	-190.04	68.8%	18,104.41	24,230.00	-6,125.59	74.72%
5-2113 · Mechanical	3,381.67	3,505.00	-123.33	96.48%	21,153.92	15,937.00	5,216.92	132.74%
5-2114 · Rigging	572.66	457.00	115.66	125.31%	4,686.49	2,943.00	1,743.49	159.24%
Total 5-2110 · Billable Hourly Labor	4,482.42	5,028.00	-545.58	89.15%	59,170.10	52,269.00	6,901.10	113.2%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	11,102.79	8,576.00	2,526.79	129.46%	26,930.81	21,107.00	5,823.81	127.59%
5-2122 · Other	51.88	1,633.00	-1,581.12	3.18%	724.49	4,021.00	-3,296.51	18.02%
Total 5-2120 · Unit Billed Services	11,154.67	10,209.00	945.67	109.26%	27,655.30	25,128.00	2,527.30	110.06%
Total 5-2100 · Labor	15,637.09	15,237.00	400.09	102.63%	86,825.40	77,397.00	9,428.40	112.18%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	2,050.00	900.00	1,150.00	227.78%
5-2300 · Materials	1,903.66	1,050.00	853.66	181.3%	38,231.01	34,300.00	3,931.01	111.46%
Total 5-2000 · Service Dept COGS	17,540.75	16,287.00	1,253.75	107.7%	127,106.41	112,597.00	14,509.41	112.89%
Total COGS	17,540.75	16,287.00	1,253.75	107.7%	127,106.41	112,597.00	14,509.41	112.89%
Gross Profit	47,184.39	50,948.00	-3,763.61	92.61%	308,295.30	302,692.00	5,603.30	101.85%
Expense								
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	3,176.90	3,236.00	-59.10	98.17%	21,835.10	22,284.00	-448.90	97.99%

Washburn Marina Service Department Budget vs. Actual October 2022

Actual vs Budget	October 2022				Apr - Oct 2022			
	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	96.50	462.00	-365.50	20.89%	3,910.96	3,184.00	726.96	122.83%
6-2113 · General Maintenance	104.48	925.00	-820.52	11.3%	3,312.49	6,367.00	-3,054.51	52.03%
Total 6-2110 · Non-Billable Salary & Wages	3,377.88	4,623.00	-1,245.12	73.07%	29,058.55	31,835.00	-2,776.45	91.28%
6-2120 · FICA/Medicare	1,479.29	1,098.00	381.29	134.73%	9,516.99	9,171.00	345.99	103.77%
6-2130 · Unemployment Compensation	32.34	50.00	-17.66	64.68%	645.33	910.00	-264.67	70.92%
6-2140 · Workers Compensation	511.40	734.00	-222.60	69.67%	3,224.43	5,138.00	-1,913.57	62.76%
Total 6-2100 · Non-Billable Wages & Taxes	5,400.91	6,505.00	-1,104.09	83.03%	42,445.30	47,054.00	-4,608.70	90.21%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	0.00	0.00	0.00	0.0%	2,212.32	2,541.00	-328.68	87.07%
6-2220 · Personal Time Compensation	0.00	688.00	-688.00	0.0%	7,005.45	5,716.00	1,289.45	122.56%
6-2230 · Health Insurance	444.01	1,050.00	-605.99	42.29%	5,284.62	8,925.00	-3,640.38	59.21%
6-2240 · Retirement Plan	247.80	431.00	-183.20	57.49%	2,060.06	3,598.00	-1,537.94	57.26%
Total 6-2200 · Employee Benefits	691.81	2,169.00	-1,477.19	31.9%	16,562.45	20,780.00	-4,217.55	79.7%
6-2310 · Education & Training	166.67	167.00	-0.33	99.8%	1,166.69	1,169.00	-2.31	99.8%
6-2320 · Equipment Maintenance	237.07	525.00	-287.93	45.16%	1,218.93	3,865.00	-2,646.07	31.54%
6-2330 · Freight & Shipping	100.64	250.00	-149.36	40.26%	2,691.47	1,750.00	941.47	153.8%
6-2340 · Hazardous Waste Removal	0.00	0.00	0.00	0.0%	585.00	850.00	-265.00	68.82%
6-2350 · Small Tools	8.50	400.00	-391.50	2.13%	3,581.45	2,800.00	781.45	127.91%
6-2360 · Supplies	-1,593.01	0.00	-1,593.01	100.0%	-6,433.44	0.00	-6,433.44	100.0%
6-2370 · Travel/Lodging/Meals	0.00	50.00	-50.00	0.0%	0.00	250.00	-250.00	0.0%
6-2380 · Uniforms	0.00	25.00	-25.00	0.0%	1,981.69	1,125.00	856.69	176.15%
6-2390 · Utilities	101.16	100.00	1.16	101.16%	601.47	700.00	-98.53	85.92%
6-2400 · Warranty Parts	346.70	150.00	196.70	231.13%	3,375.74	1,050.00	2,325.74	321.5%
Total 6-2000 · Service Dept Expenses	5,460.45	10,341.00	-4,880.55	52.8%	67,776.75	81,393.00	-13,616.25	83.27%
Total Expense	5,460.45	10,341.00	-4,880.55	52.8%	67,776.75	81,393.00	-13,616.25	83.27%
Net Ordinary Income	41,723.94	40,607.00	1,116.94	102.75%	240,518.55	221,299.00	19,219.55	108.69%
Net Income	41,723.94	40,607.00	1,116.94	102.75%	240,518.55	221,299.00	19,219.55	108.69%

Previous Year Comparison	October 2022 vs 2021				Apr - Oct 2022 vs 2021			
	Oct 22	Oct 21	\$ Change	% Change	Apr - Oct 22	Apr - Oct 21	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income	64,725.14	67,303.36	-2,578.22	-3.83%	435,401.71	438,472.31	-3,070.60	-0.7%
Total Income	64,725.14	67,303.36	-2,578.22	-3.83%	435,401.71	438,472.31	-3,070.60	-0.7%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,540.75	17,428.80	111.95	0.64%	127,106.41	150,001.40	-22,894.99	-15.26%
Total COGS	17,540.75	17,428.80	111.95	0.64%	127,106.41	150,001.40	-22,894.99	-15.26%
Gross Profit	47,184.39	49,874.56	-2,690.17	-5.39%	308,295.30	288,470.91	19,824.39	6.87%
Expense								
6-2000 · Service Dept Expenses	5,460.45	6,855.96	-1,395.51	-20.36%	67,776.75	53,051.08	14,725.67	27.76%
Total Expense	5,460.45	6,855.96	-1,395.51	-20.36%	67,776.75	53,051.08	14,725.67	27.76%
Net Ordinary Income	41,723.94	43,018.60	-1,294.66	-3.01%	240,518.55	235,419.83	5,098.72	2.17%
Net Income	41,723.94	43,018.60	-1,294.66	-3.01%	240,518.55	235,419.83	5,098.72	2.17%

Washburn Marina Ship Store Budget vs. Actual October 2022

Actual vs Budget	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	273.00	0.00	273.00	100.0%	3,276.21	2,500.00	776.21	131.05%
4-3120 · Consumables	11.40	0.00	11.40	100.0%	1,391.75	1,350.00	41.75	103.09%
4-3130 · Marine Supplies	13,150.55	10,000.00	3,150.55	131.51%	66,056.95	82,000.00	-15,943.05	80.56%
4-3140 · Personal Items	221.77	200.00	21.77	110.89%	5,802.99	4,200.00	1,602.99	138.17%
4-3150 · Special Orders	5,937.12	500.00	5,437.12	1,187.42%	20,411.20	23,000.00	-2,588.80	88.74%
Total 4-3100 · Store Sales	19,593.84	10,700.00	8,893.84	183.12%	96,939.10	113,050.00	-16,110.90	85.75%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	7,343.78	0.00	7,343.78	100.0%	17,721.01	12,000.00	5,721.01	147.68%
4-3220 · Gasoline	5,042.59	3,000.00	2,042.59	168.09%	52,910.57	44,500.00	8,410.57	118.9%
4-3230 · Pump Out	616.21	600.00	16.21	102.7%	2,028.76	2,130.00	-101.24	95.25%
Total 4-3200 · Fuel Dock Sales	13,002.58	3,600.00	9,402.58	361.18%	72,660.34	58,630.00	14,030.34	123.93%
Total 4-3000 · Ship Store Income	32,596.42	14,300.00	18,296.42	227.95%	169,599.44	171,680.00	-2,080.56	98.79%
Total Income	32,596.42	14,300.00	18,296.42	227.95%	169,599.44	171,680.00	-2,080.56	98.79%
Cost of Goods Sold								
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	230.23	0.00	230.23	100.0%	2,037.34	2,000.00	37.34	101.87%
5-3120 · Consumables	8.10	0.00	8.10	100.0%	952.77	1,013.00	-60.23	94.05%
5-3130 · Marine Supplies	5,871.21	6,500.00	-628.79	90.33%	33,311.39	53,300.00	-19,988.61	62.5%
5-3140 · Personal Items	166.84	152.00	14.84	109.76%	4,259.77	3,192.00	1,067.77	133.45%
5-3150 · Special Orders	5,445.19	350.00	5,095.19	1,555.77%	16,894.59	16,100.00	794.59	104.94%
Total 5-3100 · Store Sales	11,721.57	7,002.00	4,719.57	167.4%	57,455.86	75,605.00	-18,149.14	76.0%
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	6,720.02	2,800.00	3,920.02	240.0%	15,415.74	9,600.00	5,815.74	160.58%
5-3220 · Gasoline	3,913.33	2,400.00	1,513.33	163.06%	41,098.57	35,600.00	5,498.57	115.45%
Total 5-3200 · Fuel Dock Sales	10,633.35	5,200.00	5,433.35	204.49%	56,514.31	45,200.00	11,314.31	125.03%
Total 5-3000 · Ship Store COGS	22,354.92	12,202.00	10,152.92	183.21%	113,970.17	120,805.00	-6,834.83	94.34%
Total COGS	22,354.92	12,202.00	10,152.92	183.21%	113,970.17	120,805.00	-6,834.83	94.34%
Gross Profit	10,241.50	2,098.00	8,143.50	488.16%	55,629.27	50,875.00	4,754.27	109.35%
Expense								
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	3,417.25	2,840.00	577.25	120.33%	29,285.83	34,204.00	-4,918.17	85.62%
6-3120 · FICA/Medicare	268.36	217.00	51.36	123.67%	2,342.16	2,616.00	-273.84	89.53%
6-3130 · Unemployment Compensation	5.87	20.00	-14.13	29.35%	106.88	385.00	-278.12	27.76%
6-3140 · Workers Compensation	92.77	264.00	-171.23	35.14%	705.86	1,848.00	-1,142.14	38.2%
Total 6-3100 · Wages & Taxes	3,784.25	3,341.00	443.25	113.27%	32,440.73	39,053.00	-6,612.27	83.07%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	0.00	0.00	0.00	0.0%	1,108.00	648.00	460.00	170.99%

Washburn Marina Ship Store Budget vs. Actual October 2022

Actual vs Budget								
	Oct 22	Budget	\$ Over Budget	% of Budget	Apr - Oct 22	Budget	\$ Over Budget	% of Budget
6-3220 · Personal Time Compensation	0.00	133.00	-133.00	0.0%	136.00	931.00	-795.00	14.61%
6-3230 · Health Insurance	439.31	1,050.00	-610.69	41.84%	2,664.06	5,250.00	-2,585.94	50.74%
6-3240 · Retirement Plan	0.00	149.00	-149.00	0.0%	0.00	1,117.00	-1,117.00	0.0%
Total 6-3200 · Employee Benefits	439.31	1,332.00	-892.69	32.98%	3,908.06	7,946.00	-4,037.94	49.18%
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	0.00	25.00	-25.00	0.0%	309.00	175.00	134.00	176.57%
6-3320 · Freight/Shipping	319.11	200.00	119.11	159.56%	1,273.98	1,700.00	-426.02	74.94%
6-3330 · Supplies	58.45	0.00	58.45	100.0%	885.88	600.00	285.88	147.65%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	9.00	0.00	9.00	100.0%	637.53	600.00	37.53	106.26%
6-3360 · Utilities	101.16	100.00	1.16	101.16%	602.79	700.00	-97.21	86.11%
6-3370 · Over/Under	0.00	0.00	0.00	0.0%	-10.55	0.00	-10.55	100.0%
Total 6-3000 · Ship Store Expenses	4,711.28	4,998.00	-286.72	94.26%	40,047.42	50,774.00	-10,726.58	78.87%
Total Expense	4,711.28	4,998.00	-286.72	94.26%	40,047.42	50,774.00	-10,726.58	78.87%
Net Ordinary Income	5,530.22	-2,900.00	8,430.22	-190.7%	15,581.85	101.00	15,480.85	15,427.57%
Net Income	5,530.22	-2,900.00	8,430.22	-190.7%	15,581.85	101.00	15,480.85	15,427.57%

Previous Year Comparison								
	Oct 22	Oct 21	\$ Change	% Change	Apr - Oct 22	Apr - Oct 21	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income	32,596.42	18,281.73	14,314.69	78.3%	169,599.44	186,512.20	-16,912.76	-9.07%
Total Income	32,596.42	18,281.73	14,314.69	78.3%	169,599.44	186,512.20	-16,912.76	-9.07%
Cost of Goods Sold								
5-3000 · Ship Store COGS	22,354.92	11,387.53	10,967.39	96.31%	113,970.17	132,747.33	-18,777.16	-14.15%
Total COGS	22,354.92	11,387.53	10,967.39	96.31%	113,970.17	132,747.33	-18,777.16	-14.15%
Gross Profit	10,241.50	6,894.20	3,347.30	48.55%	55,629.27	53,764.87	1,864.40	3.47%
Expense								
6-3000 · Ship Store Expenses	4,711.28	1,970.77	2,740.51	139.06%	40,047.42	38,513.48	1,533.94	3.98%
Total Expense	4,711.28	1,970.77	2,740.51	139.06%	40,047.42	38,513.48	1,533.94	3.98%
Net Ordinary Income	5,530.22	4,923.43	606.79	12.33%	15,581.85	15,251.39	330.46	2.17%
Net Income	5,530.22	4,923.43	606.79	12.33%	15,581.85	15,251.39	330.46	2.17%

Washburn Marina
Revenue - Draw Report
October 2022

	Oct 22	Apr - Oct 22
9-1100 - Draws from City	-77,682.14	-695,445.03
9-2100 - Revenues Paid to City	159,658.73	959,312.72
	<u>81,976.59</u>	<u>263,867.69</u>
Revenues Paid to City Detail		
Operating Revenue		812,927.32
Maintenance Fees-2022		146,385.40
Total		<u>959,312.72</u>

Maintenance Fees Paid in Full