

CITY OF WASHBURN
119 Washington Avenue
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Washburn, WI 54891



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To: President: Carl Broberg
VP: Nick Suminski
Vacant Gruebele

Caroline Nelson
Matt Crowell
City Administrator

Candace Kolenda
Rodger Reiswig
Marina Manager

NOTICE OF HARBOR COMMISSION MEETING

DATE: Wednesday, August 17, 2022
TIME: 5:30 P.M.
LOCATION: Washburn City Hall – 119 Washington Avenue

This meeting may have members participating via tele or web conferencing. Public participants can listen to the proceedings by utilizing a computer or smart phone and using the link <https://us02web.zoom.us/j/82741778316?pwd=TjY0dHJKdDlXRm90TW5vRGRUMHA2dz09> or by calling 1 (877) 853-5247 (Toll Free) and entering Webinar ID: **827 4177 8316** and using passcode **080186** as opposed to being present for the meeting. Limited seating will be available at the meeting and guests are asked to keep a six-foot distance from one another.

The Harbor Commission may elect to go into closed session pursuant to Wisconsin State Statute 19.85(1)(e) for considering negotiation of provisions related to an existing contract following which the Harbor Commission may reconvene in open session to take an action that may be necessary on the closed session items.

Agenda

- A. Call to Order – Roll Call
- B. Approval of Minutes of the July 20, 2022 Meeting
- C. Public Comments/Member Comments
- D. Treasurer's Report
 - 1. Payment of Invoices
- E. Slip Transfers – None
- F. Marina Manager's Report
 - 1. July Financial Reports
- G. Update on the Following Projects/Items
 - 1. Service Bay Heater
 - 2. Update on Water Leaks/Interior Grinder Pump
 - 3. Update on Travelift Tire Replacement
- H. Discussion & Action on Cost Estimates for Spud Replacement/Repair on Pier 4
- I. Discussion on Request to Reimburse Time to Marina Management Related to Travelift Tire Issue
- J. Closed Session: Discussion on Request to Reimburse Time to Marina Management Related to Travelift Tire Issue
- K. Adjourn

July 20, 2022

HARBOR COMMISSION MEETING

5:30 P.M.

WASHBURN CITY HALL - 119 N WASHINGTON AVENUE

Commission Members Present: President Carl Broberg; Rodger Reiswig; Nick Suminski; Candace Kolenda; Caroline Nelson; Matt Crowell; Michael Wright

Commission Members Absent:

Municipal Personnel Present: Scott J. Kluver, City Administrator; Michelle Shrider, Marina Manager via Zoom

Call to Order – President Broberg called the meeting to order at 5:30 p.m.

Approval of Minutes of the June 15, 2022 Meeting – Crowell moved, and Reiswig seconded, to approve and place on file the June 15, 2022 meeting minutes. Motion carried 6-0-1 (Broberg abstained).

Public/Member Comment – None.

Treasurer’s Report – Kolenda moved, and Suminski seconded to accept and place on file the Harbor Commission financial reports. Motion carried 7-0.

1. **Payment of Invoices** – Suminski moved and Nelson seconded to approve the invoices from AMI Consulting Engineers in the amounts of \$10,228.75 and \$3,425.00. Motion carried 7-0.

Slip Transfers – **Slip #12 – Smylie/Luell** – Kolenda moved and Suminski seconded to approve the transfer of slip #12. Motion carried 7-0. **Slip #70 – Larson/Kocisak** – Crowell moved and Kolenda seconded to approve the transfer of slip #70. Motion carried 7-0.

Marina Manager’s Report:

1. **June Financial Report** – Shrider commented that the marina is packed. There are no slips for sale, and the service department is three to five weeks out on work. The budget is currently at a 38 percent surplus, and ahead of last year. A new service technician is scheduled to start August 1st. Crowell moved and Reiswig seconded to place the reports on file. Motion carried 7-0.

Update on the Following Projects/Items:

1. **Service Bay Heater** – Shrider reported that the parts have come in, but this has been rescheduled for July 27th for when the area will be mostly empty.
2. **Boat Ramp Repairs** – Broberg reported that this was repaired on July 13th with gravel and a steel mesh screen. The hole is further out from where a typical trailer launches.
3. **Pier 4 Improvements/Issues** – Broberg reported that the ice bent the spuds/pins over and the dock is twisting because the spuds are out of position. The City bent them back into position, but they did not stay in place because not all of them could be adjusted. AMI has provided a drawing of a proposed extension of the pier, and they have proposed a different anchoring system with seven spuds for the existing dock and 11 spuds if the dock is expanded. These spuds would have a concrete base pinned into the bedrock. The spud would slide into position in the center of the base. The dock would still need water and electrical disconnects so that it could float free in the winter.

Questions were on how it would hold up with a fully loaded dock with wind, and has the system been used elsewhere? Proposed costs and additional information are expected for the next meeting.

Presentation, Discussion & Action on Annual Marina Inspection with Recommendation on Proposed Future Improvements – Shrider had provided an initial inspection report for the Marina. Broberg and Suminski conducted a walk-through of the exterior portions of the facility last Thursday. Report is on file. Some of the major points include: (1) the water leak to the pier is an issue that will need to be repaired, (2) on occasion there is a sewer smell from the women's bathroom. Shrider reports that this is remedied with putting some water with Clorox down the drain when it goes dry, (3) Public Works will install the handicapped parking signs on a movable base at the boatramp parking lot and repaint the pavement markings, (4) chip sealing the parking lot should be considered in the 2023 budget. Shrider left the meeting.

Closed Session: Discussion & Possible Action Regarding Replacement of Tires for the Travelift – Suminski moved and Reiswig seconded to go into closed session pursuant to Wisconsin State Statute 19.85 (1) (e) and (g) for discussing and negotiating disputes with vendors and for conferring with legal counsel in regard to strategy for potential litigation over contract disputes, following which the Harbor Commission may reconvene in open session to take any action that may be necessary on the closed session items. Kluver to be present during closed session. Motion carried on a roll call vote of 7-0 of the members present. Discussion occurred on the updated information and Suminski's visit with Travelift representatives. Suminski moved and Kolenda seconded to purchase eight newly manufactured Marine Travelift tires (50x20x20) that would have a warranty of at least one year from manufacturer's defects at a cost of \$31,000 plus freight costs. Discussion. Motion carried 7-0. Suminski moved and Kolenda seconded to request Pumps Tires Inc. buy back the eight Michelin re-caped tires (\$21,000) that were placed on the machine and to install the eight new tires from Marine Travelift at Harbor Commission cost. Discussion. Motion carried 7-0.

Suminski moved and Nelson seconded to return to open session. Motion carried 7-0 at 6:55 p.m. Roll call taken; all members present.

Discussion on Request to Reimburse Time to Marina Management Related to Travelift Tire Issue – Discussion occurred on Marina Manager's request to reimburse 52.5 hours of marina staff time, plus any additional time that may be needed pending actions taken this evening, at the shop rate of \$110/hr. Pressure of tires, installation methods, and use of nitrogen discussed.

Closed Session: Discussion on Request to Reimburse Time to Marina Management Related to Travelift Tire Issue – Suminski moved and Wright seconded to go into closed session pursuant to Wisconsin State Statute 19.85 (1) (e) to consider negotiation of provisions related to an existing contract following which the Harbor Commission may reconvene in open session to take any action that may be necessary on the closed session items. Kluver to be present during closed session. Motion carried at 7:12 p.m. on a roll call vote of 7-0 of the members present. Discussion continued with questions on the contract. Consensus to request Shrider to itemize labor costs on the tire issue base on hourly rates of the respective staff in time for consideration at the next meeting. Costs to reflect wages only.

Adjourn – Wright moved, and Reiswig seconded, to adjourn. Motion carried 7-0 at 7:50 p.m.

Respectfully Submitted,
Scott J. Kluver
City Administrator

Marina Operating Account 2022

12/31/2021 Balance Carried Forward		271,043.20
3-Jan Ck# 897	Washburn Marina	-15,201.00
7-Jan CK# 898	Washburn Marina	-15,201.00
14-Jan	Deposit	75,720.08
14-Jan Ck# 899	Washburn Marina	-23,736.00
18-Jan	Deposit	10,809.61
21-Jan Ck# 900	Washburn Marina	-18,064.80
28-Jan	Deposit	23,562.17
31-Jan	Deposit	4,572.96
31-Jan	Interest	2.41
1-Feb Ck# 901	Washburn Marina	-14,115.00
4-Feb Ck# 902	Washburn Marina	-14,115.00
11-Feb	Deposit	42,665.06
14-Feb Ck#903	Washburn Marina	-14,114.00
18-Feb Ck# 904	Washburn Marina	-14,114.00
	Sales tax	-4,484.97
18-Feb	Deposit	20,853.54
25-Feb	Deposit	33,938.59
28-Feb	Interest	2.44
1-Mar Ck# 905	Washburn Marina	-13,875.00
4-Mar	Deposit	5,150.16
4-Mar Ck# 906	Washburn Marina	-13,873.00
10-Mar	Deposit	53,018.57
11-Mar Ck# 907	Washburn Marina	-13,873.00
14-Mar Ck# 908	Washburn Marina	-5,000.00
16-Mar	Deposit	14,904.03
17-Mar Ck# 909	Washburn Marina	-16,848.92
24-Mar Ck# 910	Washburn Marina	-13,873.00
25-Mar	Deposit	13,561.94
31-Mar	Deposit	12,775.27
31-Mar	Interest	3.06
1-Apr Ck# 911	Washburn Marina	-16,013.00
7-Apr Ck# 912	Washburn Marina	-16,013.00
8-Apr	Deposit	9,860.09
14-Apr	Deposit	40,427.04
15-Apr Ck# 913	Washburn Marina	-23,013.00
12-Apr	Deposit	23,098.66
22-Apr Ck# 914	Washburn Marina	-19,064.07
29-Apr	Deposit	13,829.33
29-Apr	Interest	3.04
1-May Ck# 915	Washburn Marina	-20,957.00
6-May Ck# 916	Washburn Marina	-20,957.00
6-May	Deposit	13,949.74
10-May	Deposit	75,154.02
11-May Ck# 917	Washburn Marina	-20,957.00
18-May	Deposit	27,152.53
20-May Ck# 918	Washburn Marina	-20,957.00
	Sales tax	-12,955.32

23-May	Deposit	22,845.47
23-May	Interest	3.51
1-Jun Ck# 919	Washburn Marina	-22,372.00
3-Jun	Deposit	17,200.53
9-Jun	Deposit	19,454.42
10-Jun Ck# 920	Washburn Marina	-22,372.00
14-Jun	Transfer slip fees to Harbor Commission	-1,562.46
16-Jun	Deposit	47,668.11
17-Jun Ck# 921	Marina Managment profit share	-173,311.50
17-Jun Ck# 922	Washburn Marina	-22,372.00
	Washburn Marina - slip rental disbursements	-64,227.00
17-Jun Ck# 923	Harbor Commission profit share	-147,357.50
24-Jun Ck# 924	Washburn Marina	-26,728.00
24-Jun	Deposit	18,173.33
30-Jun	Deposit	14,424.56
30-Jun	Interest	2.42
1-Jul Ck# 925	Washburn Marina	-22,341.00
1-Jul	Deposit	13,240.35
8-Jul Ck# 926	Washburn Marina	-22,341.00
12-Jul	Deposit	28,750.69
14-Jul Ck# 927	Washburn Marina	-26,425.66
21-Jul	Deposit	38,021.28
22-Jul Ck# 928	Washburn Marina	-22,341.00
25-Jul	Deposit	20,942.69
31-Jul	Interest	0.54
1-Aug Ck# 929	Washburn Marina	-20,452.00
5-Aug Ck# 930	Washburn Marina	-20,452.00
5-Aug	Deposit	44,242.61

Balance as of 8/8/2022

74,997.85

Harbor Pass Book - 2022

12/31/2021 Balance Carried Forward

\$482,751.38

17-Jan Chamber Dues	-85.00
31-Jan Deposit Slip #27 Transfer	100.00
31-Jan Interest	12.30
24-Feb Trust Fund Loan	-18,381.46
24-Feb January Payroll	-612.51
January Fringe	-49.02
Pomp's Tire	-18,950.72
Black Warrior Marine	-900.00
Wisconsin Commercial Ports	-250.00
28-Feb Interest	10.95
16-Mar Bremer Bank Loan	-42,597.46
Wi Harbor Towns Association	-250.00
Fringe Feb & March	-98.04
February Payroll	-1,319.28
29-Mar March Payroll	-654.18
31-Mar Slip Transfer #72	100.00
31-Mar Interest	10.72
8-Apr Deposit Dock Usage Pearl Beach	1,950.00
14-Apr April Fringe	-49.02
Nasi Construction	-10,182.65
Scandia Marine Products	-2,239.98
22-Apr Slip Fees	4,531.50
Annual Fee	150.00
Sales Tax	257.49
29-Apr Slip Fees	26,833.90
Annual Fee	1,150.00
Sales Tax	1,539.12
30-Apr Interest	9.77
6-May Slip Fees	30,040.40
Annual Fee	1,100.00
Sales Tax	1,712.77
9-May Slip Fees	15,375.30
Annual Fee	550.00
Sales Tax	875.91
10-May April Payroll	-654.18
Nasi Construction	-4,373.39
May Fringe	-49.02
18-May Slip Fees	22,392.50
Annual Fee	750.00
Sales Tax	1,272.85
23-May Slip Fees	9,163.70
Annual Fee	350.00
Sales Tax	523.28
31-May Interest	12.04
3-Jun Slip Fees	3,079.30
Annual Fee	100.00
Sales Tax	174.87
9-Jun Slip Fees	3,667.60
Annual Fee	150.00
Sales Tax	209.97
14-Jun Slip Fees	1,431.00
Annual Fee	50.00
Sales Tax	81.46
14-Jun A to Z Plumbing	-530.68
June fringe	-49.02
Ratliff Construction	-4,500.00
Ashland Lock & Key	-280.75

	Pomp's Tire	-3,320.00
	May Payroll	-715.08
16-Jun	Slip Fees	5,432.50
	Sales Tax	309.79
	Annual Fee	200.00
17-Jun	Marina Profit Share	147,357.50
21-Jun	Sales Tax	-7,712.91
24-Jun	Slip Fees	3,259.50
	Sales Tax	184.78
	Annual Fee	100.00
30-Jun	Insurance Claim	2,185.00
	Slip Fees	3,439.70
	Sales Tax	194.68
	Annual Fee	100.00
30-Jun	Interest	35.50
1-Jul	Slip Fees	2,459.20
	Sales Tax	140.76
	Annual Fee	100.00
12-Jul	Slip Fees	3,164.10
	Sales Tax	179.53
	Annual Fee	100.00
15-Jul	Slip Transfer #42	100.00
21-Jul	Slip Fees	964.60
	Sales Tax	55.80
	Annual Fee	50.00
21-Jul	Fringe July	-49.02
	AMI Consulting	-10,228.75
	July Payroll	-907.93
31-Jul	Interest	83.40

Balance as of 8/8/22

\$652,676.37

Washburn Marina
Balance Sheet
As of July 31, 2022

	Jul 31, 22	LIABILITIES & EQUITY	
ASSETS		Liabilities	
Current Assets		Current Liabilities	
Checking/Savings		Accounts Payable	
1-1100 · Cash		2-1100 · Accounts Payable	24,497.39
1-1110 · Checking	13,519.90	Total Accounts Payable	24,497.39
1-1120 · Petty Cash	669.55	Credit Cards	
Total 1-1100 · Cash	14,189.45	2-1110 · Credit Card Payable	15,505.49
Total Checking/Savings	14,189.45	Total Credit Cards	15,505.49
Accounts Receivable		Other Current Liabilities	
1-1200 · Accounts Receivable		2-1300 · Payroll Liabilities	
1-1210 · Billed Invoices	84,398.60	2-1310 · Employee Health Benefits	198.24
Total 1-1200 · Accounts Receivable	84,398.60	2-1320 · Unemployment Comp Tax	91.78
Total Accounts Receivable	84,398.60	2-1330 · State Withholding	1,221.51
Other Current Assets		Total 2-1300 · Payroll Liabilities	1,511.53
1-1300 · Ship Store Inventory		2-1400 · Tax Liabilities	
1-1311 · Clothing	1,630.72	2-1410 · Sales Tax Payable	4,377.97
1-1312 · Consumables	125.64	Total 2-1400 · Tax Liabilities	4,377.97
1-1313 · Marine Supplies	71,801.98	2-1500 · Other Liabilities	
1-1314 · Personal Items	4,524.14	2-1520 · Deferred Unearned Revenue	
1-1316 · Diesel Fuel	9,421.54	2-1521 · Slip Rent and Sales	2,385.16
1-1317 · Gasoline	8,361.64	2-1522 · Gift Certificates Outstanding	442.88
1-1318 · Service Parts	430.42	2-1523 · Haul Out, Storage, Launch	7,658.10
1-1319 · Slow Moving Contra	935.22	Total 2-1520 · Deferred Unearned Revenue	10,486.14
Total 1-1300 · Ship Store Inventory	97,231.30	2-1530 · Refundable Deposits	4,070.30
1-1340 · Prepaid Expenses	11,564.17	Total 2-1500 · Other Liabilities	14,556.44
12000 · Undeposited Funds	2,344.56	Total Other Current Liabilities	20,445.94
Total Other Current Assets	111,140.03	Total Current Liabilities	60,448.82
Total Current Assets	209,728.08	Total Liabilities	60,448.82
Fixed Assets		Equity	
1-2100 · Furniture, Fixtures, Equipment	1,528.47	3-3000 · Retained Earnings	-19,319.96
Total Fixed Assets	1,528.47	Net Income	170,127.69
TOTAL ASSETS	211,256.55	Total Equity	150,807.73
		TOTAL LIABILITIES & EQUITY	211,256.55

Washburn Marina
Washburn Marina Budget vs. Actual
July 2022

BUDGET V ACTUAL								
	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	8,993.66	8,000.00	993.66	112.42%	159,121.65	141,500.00	17,621.65	112.45%
4-2000 · Service Dept Income	53,512.55	59,491.00	-5,978.45	89.95%	260,831.26	234,204.00	26,627.26	111.37%
4-3000 · Ship Store Income	32,492.50	39,400.00	-6,907.50	82.47%	86,831.93	103,930.00	-17,098.07	83.55%
Total Income	94,998.71	106,891.00	-11,892.29	88.87%	506,784.84	479,634.00	27,150.84	105.66%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,147.90	15,434.00	1,713.90	111.11%	73,868.89	63,705.00	10,163.89	115.96%
5-3000 · Ship Store COGS	22,424.95	27,985.00	-5,560.05	80.13%	55,148.57	71,420.00	-16,271.43	77.22%
Total COGS	39,572.85	43,419.00	-3,846.15	91.14%	129,017.46	135,125.00	-6,107.54	95.48%
Gross Profit	55,425.86	63,472.00	-8,046.14	87.32%	377,767.38	344,509.00	33,258.38	109.65%
Expense								
6-1000 · Facility Expenses	4,129.14	5,200.00	-1,070.86	79.41%	18,145.45	20,750.00	-2,604.55	87.45%
6-2000 · Service Dept Expenses	9,861.88	10,651.00	-789.12	92.59%	42,970.45	47,940.00	-4,969.55	89.63%
6-3000 · Ship Store Expenses	6,504.24	7,395.00	-890.76	87.96%	19,579.14	28,187.00	-8,607.86	69.46%
6-4000 · General Expenses	23,380.73	22,701.00	679.73	102.99%	98,430.51	94,736.00	3,694.51	103.9%
Total Expense	43,875.99	45,947.00	-2,071.01	95.49%	179,125.55	191,613.00	-12,487.45	93.48%
Net Ordinary Income	11,549.87	17,525.00	-5,975.13	65.91%	198,641.83	152,896.00	45,745.83	129.92%
Net Income	11,549.87	17,525.00	-5,975.13	65.91%	198,641.83	152,896.00	45,745.83	129.92%
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PREVIOUS YEAR COMPARISON	Jul 22	Jul 21	\$ Change	% Change	Apr - Jul 22	Apr - Jul 21	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-1000 · Facility Income	8,993.66	16,215.64	-7,221.98	-44.54%	159,121.65	165,896.64	-6,774.99	-4.08%
4-2000 · Service Dept Income	53,512.55	61,309.19	-7,796.64	-12.72%	260,831.26	251,931.95	8,899.31	3.53%
4-3000 · Ship Store Income	32,492.50	36,822.07	-4,329.57	-11.76%	86,831.93	114,365.04	-27,533.11	-24.08%
Total Income	94,998.71	114,346.90	-19,348.19	-16.92%	506,784.84	532,193.63	-25,408.79	-4.77%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,147.90	19,590.13	-2,442.23	-12.47%	73,868.89	80,469.69	-6,600.80	-8.2%
5-3000 · Ship Store COGS	22,424.95	26,711.83	-4,286.88	-16.05%	55,148.57	81,792.35	-26,643.78	-32.58%
Total COGS	39,572.85	46,301.96	-6,729.11	-14.53%	129,017.46	162,262.04	-33,244.58	-20.49%
Gross Profit	55,425.86	68,044.94	-12,619.08	-18.55%	377,767.38	369,931.59	7,835.79	2.12%
Expense								
6-1000 · Facility Expenses	4,129.14	5,368.00	-1,238.86	-23.08%	18,145.45	17,457.70	687.75	3.94%
6-2000 · Service Dept Expenses	9,861.88	6,117.76	3,744.12	61.2%	42,970.45	25,941.88	17,028.57	65.64%
6-3000 · Ship Store Expenses	6,504.24	5,936.52	567.72	9.56%	19,579.14	22,682.10	-3,102.96	-13.68%
6-4000 · General Expenses	23,380.73	20,446.07	2,934.66	14.35%	98,430.51	94,913.37	3,517.14	3.71%
Total Expense	43,875.99	37,868.35	6,007.64	15.87%	179,125.55	160,995.05	18,130.50	11.26%
Net Ordinary Income	11,549.87	30,176.59	-18,626.72	-61.73%	198,641.83	208,936.54	-10,294.71	-4.93%
Net Income	11,549.87	30,176.59	-18,626.72	-61.73%	198,641.83	208,936.54	-10,294.71	-4.93%

Washburn Marina Washburn Marina Budget vs. Actual July 2022

	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-1000 · Facility Income								
4-1100 · In-Season	6,184.95	7,500.00	-1,315.05	82.47%	142,421.64	137,500.00	4,921.64	103.58%
4-1200 · Off-Season	2,625.00	0.00	2,625.00	100.0%	13,863.00	2,000.00	11,863.00	693.15%
4-1400 · Misc Services	183.71	500.00	-316.29	36.74%	2,837.01	2,000.00	837.01	141.85%
Total 4-1000 · Facility Income	8,993.66	8,000.00	993.66	112.42%	159,121.65	141,500.00	17,621.65	112.45%
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	8,580.00	9,768.00	-1,188.00	87.84%	21,922.50	31,095.00	-9,172.50	70.5%
4-2112 · Fiberglass-Woodwork	7,434.00	14,652.00	-7,218.00	50.74%	51,888.25	40,238.00	11,650.25	128.95%
4-2113 · Mechanical	17,160.00	15,629.00	1,531.00	109.8%	62,185.00	47,910.00	14,275.00	129.8%
4-2114 · Rigging	6,655.00	1,954.00	4,701.00	340.58%	15,895.00	8,653.00	7,242.00	183.69%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	1,514.60	5,744.00	-4,229.40	26.37%	59,023.48	61,495.00	-2,471.52	95.98%
4-2122 · Other Unit Billed	275.00	1,094.00	-819.00	25.14%	6,394.00	11,713.00	-5,319.00	54.59%
Total 4-2120 · Unit Billed Services	1,789.60	6,838.00	-5,048.40	26.17%	65,417.48	73,208.00	-7,790.52	89.36%
Total 4-2100 · Labor	41,618.60	48,841.00	-7,222.40	85.21%	217,308.23	201,104.00	16,204.23	108.06%
4-2200 · Materials	11,246.15	10,000.00	1,246.15	112.46%	35,788.62	30,000.00	5,788.62	119.3%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	4,675.00	1,000.00	3,675.00	467.5%
4-2400 · Misc Charges	647.80	750.00	-102.20	86.37%	3,059.41	2,500.00	559.41	122.38%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-400.00	400.00	0.0%
Total 4-2000 · Service Dept Income	53,512.55	59,491.00	-5,978.45	89.95%	260,831.26	234,204.00	26,627.26	111.37%
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	609.49	500.00	109.49	121.9%	1,551.94	1,500.00	51.94	103.46%
4-3120 · Consumables	535.09	500.00	35.09	107.02%	804.65	800.00	4.65	100.58%
4-3130 · Marine Supplies	12,557.94	15,000.00	-2,442.06	83.72%	36,133.32	52,000.00	-15,866.68	69.49%
4-3140 · Personal Items	879.37	1,000.00	-120.63	87.94%	2,879.23	2,000.00	879.23	143.96%
4-3150 · Special Orders	809.22	5,000.00	-4,190.78	16.18%	10,148.18	17,000.00	-6,851.82	59.7%
Total 4-3100 · Store Sales	15,391.11	22,000.00	-6,608.89	69.96%	51,517.32	73,300.00	-21,782.68	70.28%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	2,284.77	2,000.00	284.77	114.24%	7,958.79	6,500.00	1,458.79	122.44%
4-3220 · Gasoline	14,314.15	15,000.00	-685.85	95.43%	26,663.75	23,500.00	3,163.75	113.46%
4-3230 · Pump Out	502.47	400.00	102.47	125.62%	692.07	630.00	62.07	109.85%
Total 4-3200 · Fuel Dock Sales	17,101.39	17,400.00	-298.61	98.28%	35,314.61	30,630.00	4,684.61	115.29%
Total 4-3000 · Ship Store Income	32,492.50	39,400.00	-6,907.50	82.47%	86,831.93	103,930.00	-17,098.07	83.55%
Total Income	94,998.71	106,891.00	-11,892.29	88.87%	506,784.84	479,634.00	27,150.84	105.66%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	741.20	1,181.00	-439.80	62.76%	4,301.18	5,853.00	-1,551.82	73.49%
5-2112 · Fiberglass-Woodworking	3,225.77	3,205.00	20.77	100.65%	15,160.99	15,886.00	-725.01	95.44%
5-2113 · Mechanical	2,710.00	1,687.00	1,023.00	160.64%	11,331.94	8,361.00	2,970.94	135.53%

Washburn Marina Washburn Marina Budget vs. Actual July 2022

	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
5-2114 · Rigging	1,284.95	337.00	947.95	381.29%	2,350.10	1,672.00	678.10	140.56%
Total 5-2110 · Billable Hourly Labor	7,961.92	6,410.00	1,551.92	124.21%	33,144.21	31,772.00	1,372.21	104.32%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	1,526.64	1,700.00	-173.36	89.8%	13,102.88	8,427.00	4,675.88	155.49%
5-2122 · Other	200.70	324.00	-123.30	61.94%	370.14	1,606.00	-1,235.86	23.05%
Total 5-2120 · Unit Billed Services	1,727.34	2,024.00	-296.66	85.34%	13,473.02	10,033.00	3,440.02	134.29%
Total 5-2100 · Labor	9,689.26	8,434.00	1,255.26	114.88%	46,617.23	41,805.00	4,812.23	111.51%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	2,050.00	900.00	1,150.00	227.78%
5-2300 · Materials	7,458.64	7,000.00	458.64	106.55%	25,201.66	21,000.00	4,201.66	120.01%
Total 5-2000 · Service Dept COGS	17,147.90	15,434.00	1,713.90	111.11%	73,868.89	63,705.00	10,163.89	115.96%
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	318.79	400.00	-81.21	79.7%	970.22	1,200.00	-229.78	80.85%
5-3120 · Consumables	366.19	375.00	-8.81	97.65%	549.59	600.00	-50.41	91.6%
5-3130 · Marine Supplies	7,851.79	9,750.00	-1,898.21	80.53%	16,822.73	33,800.00	-16,977.27	49.77%
5-3140 · Personal Items	592.93	760.00	-167.07	78.02%	2,063.60	1,520.00	543.60	135.76%
5-3150 · Special Orders	480.79	3,500.00	-3,019.21	13.74%	7,849.12	11,900.00	-4,050.88	65.96%
Total 5-3100 · Store Sales	9,610.49	14,785.00	-5,174.51	65.0%	28,255.26	49,020.00	-20,764.74	57.64%
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	1,659.52	1,200.00	459.52	138.29%	6,421.01	3,600.00	2,821.01	178.36%
5-3220 · Gasoline	11,154.94	12,000.00	-845.06	92.96%	20,472.30	18,800.00	1,672.30	108.9%
Total 5-3200 · Fuel Dock Sales	12,814.46	13,200.00	-385.54	97.08%	26,893.31	22,400.00	4,493.31	120.06%
Total 5-3000 · Ship Store COGS	22,424.95	27,985.00	-5,560.05	80.13%	55,148.57	71,420.00	-16,271.43	77.22%
Total COGS	39,572.85	43,419.00	-3,846.15	91.14%	129,017.46	135,125.00	-6,107.54	95.48%
Gross Profit	55,425.86	63,472.00	-8,046.14	87.32%	377,767.38	344,509.00	33,258.38	109.65%
Expense								
6-1000 · Facility Expenses								
6-1100 · Utilities								
6-1110 · Marina	1,209.24	1,500.00	-290.76	80.62%	3,897.26	4,500.00	-602.74	86.61%
6-1120 · Buildings/Grounds	1,087.97	1,300.00	-212.03	83.69%	5,836.88	7,000.00	-1,163.12	83.38%
Total 6-1100 · Utilities	2,297.21	2,800.00	-502.79	82.04%	9,734.14	11,500.00	-1,765.86	84.65%
6-1200 · Maintenance & Supplies								
6-1210 · Marina	201.30	600.00	-398.70	33.55%	2,331.15	2,050.00	281.15	113.72%
6-1220 · Buildings/Grounds	1,630.63	1,300.00	330.63	125.43%	6,080.16	5,200.00	880.16	116.93%
Total 6-1200 · Maintenance & Supplies	1,831.93	1,900.00	-68.07	96.42%	8,411.31	7,250.00	1,161.31	116.02%
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	2,000.00	-2,000.00	0.0%
Total 6-1000 · Facility Expenses	4,129.14	5,200.00	-1,070.86	79.41%	18,145.45	20,750.00	-2,604.55	87.45%
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	2,442.83	2,762.00	-319.17	88.44%	11,488.21	12,353.00	-864.79	93.0%
6-2112 · Warranty/Credit	507.76	395.00	112.76	128.55%	3,331.33	1,765.00	1,566.33	188.74%
6-2113 · General Maintenance	123.56	789.00	-665.44	15.66%	1,468.25	3,529.00	-2,060.75	41.61%
Total 6-2110 · Non-Billable Salary & Wages	3,074.15	3,946.00	-871.85	77.91%	16,287.79	17,647.00	-1,359.21	92.3%

Washburn Marina Washburn Marina Budget vs. Actual July 2022

	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
6-2120 · FICA/Medicare	1,233.36	1,098.00	135.36	112.33%	5,215.54	5,328.00	-112.46	97.89%
6-2130 · Unemployment Compensation	41.49	50.00	-8.51	82.98%	471.24	760.00	-288.76	62.01%
6-2140 · Workers Compensation	442.80	734.00	-291.20	60.33%	1,879.10	2,936.00	-1,056.90	64.0%
Total 6-2100 · Non-Billable Wages & Taxes	4,791.80	5,828.00	-1,036.20	82.22%	23,853.67	26,671.00	-2,817.33	89.44%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	652.00	847.00	-195.00	76.98%	1,508.00	1,694.00	-186.00	89.02%
6-2220 · Personal Time Compensation	2,706.88	688.00	2,018.88	393.44%	4,587.64	3,652.00	935.64	125.62%
6-2230 · Health Insurance	883.31	1,050.00	-166.69	84.13%	4,391.90	5,775.00	-1,383.10	76.05%
6-2240 · Retirement Plan	270.73	431.00	-160.27	62.81%	1,276.39	2,090.00	-813.61	61.07%
Total 6-2200 · Employee Benefits	4,512.92	3,016.00	1,496.92	149.63%	11,763.93	13,211.00	-1,447.07	89.05%
6-2310 · Education & Training	166.67	167.00	-0.33	99.8%	666.68	668.00	-1.32	99.8%
6-2320 · Equipment Maintenance	89.59	615.00	-525.41	14.57%	351.84	2,290.00	-1,938.16	15.36%
6-2330 · Freight & Shipping	319.39	250.00	69.39	127.76%	2,129.72	1,000.00	1,129.72	212.97%
6-2340 · Hazardous Waste Removal	165.00	50.00	115.00	330.0%	-370.00	350.00	-720.00	-105.71%
6-2350 · Small Tools	36.16	400.00	-363.84	9.04%	2,375.83	1,600.00	775.83	148.49%
6-2360 · Supplies	-984.18	0.00	-984.18	100.0%	-2,994.10	0.00	-2,994.10	100.0%
6-2370 · Travel/Lodging/Meals	0.00	50.00	-50.00	0.0%	0.00	100.00	-100.00	0.0%
6-2380 · Uniforms	0.00	25.00	-25.00	0.0%	1,871.70	1,050.00	821.70	178.26%
6-2390 · Utilities	99.32	100.00	-0.68	99.32%	298.63	400.00	-101.37	74.66%
6-2400 · Warranty Parts	665.21	150.00	515.21	443.47%	3,022.55	600.00	2,422.55	503.76%
Total 6-2000 · Service Dept Expenses	9,861.88	10,651.00	-789.12	92.59%	42,970.45	47,940.00	-4,969.55	89.63%
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	4,576.18	5,256.00	-679.82	87.07%	13,582.35	18,608.00	-5,025.65	72.99%
6-3120 · FICA/Medicare	387.10	402.00	-14.90	96.29%	1,098.42	1,423.00	-324.58	77.19%
6-3130 · Unemployment Compensation	13.02	25.00	-11.98	52.08%	52.20	315.00	-262.80	16.57%
6-3140 · Workers Compensation	138.98	264.00	-125.02	52.64%	327.59	1,056.00	-728.41	31.02%
Total 6-3100 · Wages & Taxes	5,115.28	5,947.00	-831.72	86.01%	15,060.56	21,402.00	-6,341.44	70.37%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	348.00	216.00	132.00	161.11%	696.00	432.00	264.00	161.11%
6-3220 · Personal Time Compensation	136.00	133.00	3.00	102.26%	136.00	532.00	-396.00	25.56%
6-3230 · Health Insurance	444.01	525.00	-80.99	84.57%	1,336.73	2,625.00	-1,288.27	50.92%
6-3240 · Retirement Plan	0.00	149.00	-149.00	0.0%	0.00	596.00	-596.00	0.0%
Total 6-3200 · Employee Benefits	928.01	1,023.00	-94.99	90.72%	2,168.73	4,185.00	-2,016.27	51.82%
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	0.00	25.00	-25.00	0.0%	309.00	100.00	209.00	309.0%
6-3320 · Freight/Shipping	163.29	200.00	-36.71	81.65%	717.99	1,100.00	-382.01	65.27%
6-3330 · Supplies	127.22	100.00	27.22	127.22%	404.91	400.00	4.91	101.23%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	81.00	0.00	81.00	100.0%	628.53	600.00	28.53	104.76%
6-3360 · Utilities	99.99	100.00	-0.01	99.99%	299.97	400.00	-100.03	74.99%
6-3370 · Over/Under	-10.55	0.00	-10.55	100.0%	-10.55	0.00	-10.55	100.0%
Total 6-3000 · Ship Store Expenses	6,504.24	7,395.00	-890.76	87.96%	19,579.14	28,187.00	-8,607.86	69.46%
6-4000 · General Expenses								
6-4100 · Wages & Taxes								

Washburn Marina
Washburn Marina Budget vs. Actual
July 2022

	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
6-4110 · Administration Wages	10,430.32	10,321.00	109.32	101.06%	42,807.94	41,800.00	1,007.94	102.41%
6-4120 · Repair/Maintenance Wages	3,392.50	3,241.00	151.50	104.67%	13,298.20	11,940.00	1,358.20	111.38%
6-4130 · FICA/Medicare	1,107.97	1,117.00	-9.03	99.19%	4,422.88	4,350.00	72.88	101.68%
6-4140 · Unemployment Compensation	37.27	90.00	-52.73	41.41%	119.98	380.00	-260.02	31.57%
6-4150 · Workers Compensation	397.80	395.00	2.80	100.71%	1,711.63	1,569.00	142.63	109.09%
Total 6-4100 · Wages & Taxes	15,365.86	15,164.00	201.86	101.33%	62,360.63	60,039.00	2,321.63	103.87%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	518.00	258.00	260.00	200.78%	908.00	516.00	392.00	175.97%
6-4220 · Personal Time Compensation	142.50	261.00	-118.50	54.6%	522.50	1,044.00	-521.50	50.05%
6-4230 · Health Insurance	1,373.57	1,400.00	-26.43	98.11%	5,544.44	5,600.00	-55.56	99.01%
6-4240 · Retirement Plan	414.22	366.00	48.22	113.18%	1,615.95	1,504.00	111.95	107.44%
Total 6-4200 · Employee Benefits	2,448.29	2,285.00	163.29	107.15%	8,590.89	8,664.00	-73.11	99.16%
6-4300 · Advertising & Marketing	904.24	765.00	139.24	118.2%	5,355.23	3,960.00	1,395.23	135.23%
6-4310 · Contract Services	45.30	38.00	7.30	119.21%	206.98	152.00	54.98	136.17%
6-4320 · Donations	0.00	100.00	-100.00	0.0%	678.75	100.00	578.75	678.75%
6-4330 · Education & Training	166.66	167.00	-0.34	99.8%	695.64	668.00	27.64	104.14%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	159.31	25.00	134.31	637.24%	165.31	75.00	90.31	220.41%
6-4350 · Insurance	1,865.00	1,805.00	60.00	103.32%	7,206.00	7,220.00	-14.00	99.81%
6-4370 · License/Permit/Fee/Dues/Subscr	200.00	250.00	-50.00	80.0%	852.00	850.00	2.00	100.24%
6-4380 · Office Supplies/Postage	35.85	175.00	-139.15	20.49%	510.61	700.00	-189.39	72.94%
6-4390 · Professional Services	0.00	150.00	-150.00	0.0%	2,685.50	2,950.00	-264.50	91.03%
6-4400 · Service Charges	1,725.06	1,350.00	375.06	127.78%	7,437.22	7,300.00	137.22	101.88%
6-4410 · Supplies	46.41	100.00	-53.59	46.41%	84.39	400.00	-315.61	21.1%
6-4420 · Travel/Lodging/Miles	54.56	0.00	54.56	100.0%	54.56	0.00	54.56	100.0%
6-4430 · Uniforms	18.00	0.00	18.00	100.0%	307.12	350.00	-42.88	87.75%
6-4440 · Utilities	100.02	277.00	-176.98	36.11%	923.58	1,108.00	-184.42	83.36%
6-4450 · Misc Expenses	269.77	100.00	169.77	269.77%	599.45	400.00	199.45	149.86%
6-4460 · Purchases Discount	-23.60	-50.00	26.40	47.2%	-283.35	-200.00	-83.35	141.68%
Total 6-4000 · General Expenses	23,380.73	22,701.00	679.73	102.99%	98,430.51	94,736.00	3,694.51	103.9%
Total Expense	43,875.99	45,947.00	-2,071.01	95.49%	179,125.55	191,613.00	-12,487.45	93.48%
Net Ordinary Income	11,549.87	17,525.00	-5,975.13	65.91%	198,641.83	152,896.00	45,745.83	129.92%
Net Income	11,549.87	17,525.00	-5,975.13	65.91%	198,641.83	152,896.00	45,745.83	129.92%

Washburn Marina Facilities Budget vs. Actual July 2022

BUDGET V ACTUAL									
	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense									
Income									
4-1000 · Facility Income									
4-1100 · In-Season	6,184.95	7,500.00	-1,315.05	82.47%	142,421.64	137,500.00	4,921.64	103.58%	
4-1200 · Off-Season	2,625.00	0.00	2,625.00	100.0%	13,863.00	2,000.00	11,863.00	693.15%	
4-1300 · Maintenance Fees	0.00	0.00	0.00	0.0%	140,234.80	140,235.00	-0.20	100.0%	
4-1400 · Misc Services	183.71	500.00	-316.29	36.74%	2,837.01	2,000.00	837.01	141.85%	
Total 4-1000 · Facility Income	8,993.66	8,000.00	993.66	112.42%	299,356.45	281,735.00	17,621.45	106.26%	
Total Income	8,993.66	8,000.00	993.66	112.42%	299,356.45	281,735.00	17,621.45	106.26%	
Gross Profit	8,993.66	8,000.00	993.66	112.42%	299,356.45	281,735.00	17,621.45	106.26%	
Expense									
6-1000 · Facility Expenses									
6-1100 · Utilities									
6-1110 · Marina	1,209.24	1,500.00	-290.76	80.62%	3,897.26	4,500.00	-602.74	86.61%	
6-1120 · Buildings/Grounds	1,087.97	1,300.00	-212.03	83.69%	5,836.88	7,000.00	-1,163.12	83.38%	
Total 6-1100 · Utilities	2,297.21	2,800.00	-502.79	82.04%	9,734.14	11,500.00	-1,765.86	84.65%	
6-1200 · Maintenance & Supplies									
6-1210 · Marina	201.30	600.00	-398.70	33.55%	2,331.15	2,050.00	281.15	113.72%	
6-1220 · Buildings/Grounds	1,630.63	1,300.00	330.63	125.43%	6,080.16	5,200.00	880.16	116.93%	
Total 6-1200 · Maintenance & Supplies	1,831.93	1,900.00	-68.07	96.42%	8,411.31	7,250.00	1,161.31	116.02%	
6-1300 · Contingent Expense	0.00	500.00	-500.00	0.0%	0.00	2,000.00	-2,000.00	0.0%	
Total 6-1000 · Facility Expenses	4,129.14	5,200.00	-1,070.86	79.41%	18,145.45	20,750.00	-2,604.55	87.45%	
Total Expense	4,129.14	5,200.00	-1,070.86	79.41%	18,145.45	20,750.00	-2,604.55	87.45%	
Net Ordinary Income	4,864.52	2,800.00	2,064.52	173.73%	281,211.00	260,985.00	20,226.00	107.75%	
Net Income	4,864.52	2,800.00	2,064.52	173.73%	281,211.00	260,985.00	20,226.00	107.75%	
PREVIOUS YEAR COMPARISON									
	Jul 22	Jul 21	\$ Change	% Change	Apr - Jul 22	Apr - Jul 21	\$ Change	% Change	
Ordinary Income/Expense									
Income									
4-1000 · Facility Income	8,993.66	16,215.64	-7,221.98	-44.54%	299,356.45	306,131.44	-6,774.99	-2.21%	
Total Income	8,993.66	16,215.64	-7,221.98	-44.54%	299,356.45	306,131.44	-6,774.99	-2.21%	
Gross Profit	8,993.66	16,215.64	-7,221.98	-44.54%	299,356.45	306,131.44	-6,774.99	-2.21%	
Expense									
6-1000 · Facility Expenses	4,129.14	5,368.00	-1,238.86	-23.08%	18,145.45	17,457.70	687.75	3.94%	
Total Expense	4,129.14	5,368.00	-1,238.86	-23.08%	18,145.45	17,457.70	687.75	3.94%	
Net Ordinary Income	4,864.52	10,847.64	-5,983.12	-55.16%	281,211.00	288,673.74	-7,462.74	-2.59%	
Net Income	4,864.52	10,847.64	-5,983.12	-55.16%	281,211.00	288,673.74	-7,462.74	-2.59%	

Washburn Marina Service Department Budget vs. Actual July 2022

BUDGET V ACTUAL								
	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income								
4-2100 · Labor								
4-2111 · Electrical-Plumbing	8,580.00	9,768.00	-1,188.00	87.84%	21,922.50	31,095.00	-9,172.50	70.5%
4-2112 · Fiberglass-Woodwork	7,434.00	14,652.00	-7,218.00	50.74%	51,888.25	40,238.00	11,650.25	128.95%
4-2113 · Mechanical	17,160.00	15,629.00	1,531.00	109.8%	62,185.00	47,910.00	14,275.00	129.8%
4-2114 · Rigging	6,655.00	1,954.00	4,701.00	340.58%	15,895.00	8,653.00	7,242.00	183.69%
4-2120 · Unit Billed Services								
4-2121 · Haul Out/Launch	1,514.60	5,744.00	-4,229.40	26.37%	59,023.48	61,495.00	-2,471.52	95.98%
4-2122 · Other Unit Billed	275.00	1,094.00	-819.00	25.14%	6,394.00	11,713.00	-5,319.00	54.59%
Total 4-2120 · Unit Billed Services	1,789.60	6,838.00	-5,048.40	26.17%	65,417.48	73,208.00	-7,790.52	89.36%
Total 4-2100 · Labor	41,618.60	48,841.00	-7,222.40	85.21%	217,308.23	201,104.00	16,204.23	108.06%
4-2200 · Materials	11,246.15	10,000.00	1,246.15	112.46%	35,788.62	30,000.00	5,788.62	119.3%
4-2300 · Contract Services	0.00	0.00	0.00	0.0%	4,675.00	1,000.00	3,675.00	467.5%
4-2400 · Misc Charges	647.80	750.00	-102.20	86.37%	3,059.41	2,500.00	559.41	122.38%
4-2500 · Credit/Refunds	0.00	-100.00	100.00	0.0%	0.00	-400.00	400.00	0.0%
Total 4-2000 · Service Dept Income	53,512.55	59,491.00	-5,978.45	89.95%	260,831.26	234,204.00	26,627.26	111.37%
Total Income	53,512.55	59,491.00	-5,978.45	89.95%	260,831.26	234,204.00	26,627.26	111.37%
Cost of Goods Sold								
5-2000 · Service Dept COGS								
5-2100 · Labor								
5-2110 · Billable Hourly Labor								
5-2111 · Electrical-Plumbing	741.20	1,181.00	-439.80	62.76%	4,301.18	5,853.00	-1,551.82	73.49%
5-2112 · Fiberglass-Woodworking	3,225.77	3,205.00	20.77	100.65%	15,160.99	15,886.00	-725.01	95.44%
5-2113 · Mechanical	2,710.00	1,687.00	1,023.00	160.64%	11,331.94	8,361.00	2,970.94	135.53%
5-2114 · Rigging	1,284.95	337.00	947.95	381.29%	2,350.10	1,672.00	678.10	140.56%
Total 5-2110 · Billable Hourly Labor	7,961.92	6,410.00	1,551.92	124.21%	33,144.21	31,772.00	1,372.21	104.32%
5-2120 · Unit Billed Services								
5-2121 · Haul Out/Launch	1,526.64	1,700.00	-173.36	89.8%	13,102.88	8,427.00	4,675.88	155.49%
5-2122 · Other	200.70	324.00	-123.30	61.94%	370.14	1,606.00	-1,235.86	23.05%
Total 5-2120 · Unit Billed Services	1,727.34	2,024.00	-296.66	85.34%	13,473.02	10,033.00	3,440.02	134.29%
Total 5-2100 · Labor	9,689.26	8,434.00	1,255.26	114.88%	46,617.23	41,805.00	4,812.23	111.51%
5-2200 · Subcontract Services	0.00	0.00	0.00	0.0%	2,050.00	900.00	1,150.00	227.78%
5-2300 · Materials	7,458.64	7,000.00	458.64	106.55%	25,201.66	21,000.00	4,201.66	120.01%
Total 5-2000 · Service Dept COGS	17,147.90	15,434.00	1,713.90	111.11%	73,868.89	63,705.00	10,163.89	115.96%
Total COGS	17,147.90	15,434.00	1,713.90	111.11%	73,868.89	63,705.00	10,163.89	115.96%
Gross Profit	36,364.65	44,057.00	-7,692.35	82.54%	186,962.37	170,499.00	16,463.37	109.66%
Expense								
6-2000 · Service Dept Expenses								
6-2100 · Non-Billable Wages & Taxes								
6-2110 · Non-Billable Salary & Wages								
6-2111 · Administrative	2,442.83	2,762.00	-319.17	88.44%	11,488.21	12,353.00	-864.79	93.0%

Washburn Marina Service Department Budget vs. Actual July 2022

BUDGET V ACTUAL								
	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
6-2112 · Warranty/Credit	507.76	395.00	112.76	128.55%	3,331.33	1,765.00	1,566.33	188.74%
6-2113 · General Maintenance	123.56	789.00	-665.44	15.66%	1,468.25	3,529.00	-2,060.75	41.61%
Total 6-2110 · Non-Billable Salary & Wages	3,074.15	3,946.00	-871.85	77.91%	16,287.79	17,647.00	-1,359.21	92.3%
6-2120 · FICA/Medicare	1,233.36	1,098.00	135.36	112.33%	5,215.54	5,328.00	-112.46	97.89%
6-2130 · Unemployment Compensation	41.49	50.00	-8.51	82.98%	471.24	760.00	-288.76	62.01%
6-2140 · Workers Compensation	442.80	734.00	-291.20	60.33%	1,879.10	2,936.00	-1,056.90	64.0%
Total 6-2100 · Non-Billable Wages & Taxes	4,791.80	5,828.00	-1,036.20	82.22%	23,853.67	26,671.00	-2,817.33	89.44%
6-2200 · Employee Benefits								
6-2210 · Holiday Pay	652.00	847.00	-195.00	76.98%	1,508.00	1,694.00	-186.00	89.02%
6-2220 · Personal Time Compensation	2,706.88	688.00	2,018.88	393.44%	4,587.64	3,652.00	935.64	125.62%
6-2230 · Health Insurance	883.31	1,050.00	-166.69	84.13%	4,391.90	5,775.00	-1,383.10	76.05%
6-2240 · Retirement Plan	270.73	431.00	-160.27	62.81%	1,276.39	2,090.00	-813.61	61.07%
Total 6-2200 · Employee Benefits	4,512.92	3,016.00	1,496.92	149.63%	11,763.93	13,211.00	-1,447.07	89.05%
6-2310 · Education & Training	166.67	167.00	-0.33	99.8%	666.68	668.00	-1.32	99.8%
6-2320 · Equipment Maintenance	89.59	615.00	-525.41	14.57%	351.84	2,290.00	-1,938.16	15.36%
6-2330 · Freight & Shipping	319.39	250.00	69.39	127.76%	2,129.72	1,000.00	1,129.72	212.97%
6-2340 · Hazardous Waste Removal	165.00	50.00	115.00	330.0%	-370.00	350.00	-720.00	-105.71%
6-2350 · Small Tools	36.16	400.00	-363.84	9.04%	2,375.83	1,600.00	775.83	148.49%
6-2360 · Supplies	-984.18	0.00	-984.18	100.0%	-2,994.10	0.00	-2,994.10	100.0%
6-2370 · Travel/Lodging/Meals	0.00	50.00	-50.00	0.0%	0.00	100.00	-100.00	0.0%
6-2380 · Uniforms	0.00	25.00	-25.00	0.0%	1,871.70	1,050.00	821.70	178.26%
6-2390 · Utilities	99.32	100.00	-0.68	99.32%	298.63	400.00	-101.37	74.66%
6-2400 · Warranty Parts	665.21	150.00	515.21	443.47%	3,022.55	600.00	2,422.55	503.76%
Total 6-2000 · Service Dept Expenses	9,861.88	10,651.00	-789.12	92.59%	42,970.45	47,940.00	-4,969.55	89.63%
Total Expense	9,861.88	10,651.00	-789.12	92.59%	42,970.45	47,940.00	-4,969.55	89.63%
Net Ordinary Income	26,502.77	33,406.00	-6,903.23	79.34%	143,991.92	122,559.00	21,432.92	117.49%
Net Income	26,502.77	33,406.00	-6,903.23	79.34%	143,991.92	122,559.00	21,432.92	117.49%

PREVIOUS YEAR COMPARISON								
	Jul 22	Jul 21	\$ Change	% Change	Apr - Jul 22	Apr - Jul 21	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-2000 · Service Dept Income	53,512.55	61,309.19	-7,796.64	-12.72%	260,831.26	251,931.95	8,899.31	3.53%
Total Income	53,512.55	61,309.19	-7,796.64	-12.72%	260,831.26	251,931.95	8,899.31	3.53%
Cost of Goods Sold								
5-2000 · Service Dept COGS	17,147.90	19,590.13	-2,442.23	-12.47%	73,868.89	80,469.69	-6,600.80	-8.2%
Total COGS	17,147.90	19,590.13	-2,442.23	-12.47%	73,868.89	80,469.69	-6,600.80	-8.2%
Gross Profit	36,364.65	41,719.06	-5,354.41	-12.83%	186,962.37	171,462.26	15,500.11	9.04%
Expense								
6-2000 · Service Dept Expenses	9,861.88	6,117.76	3,744.12	61.2%	42,970.45	25,941.88	17,028.57	65.64%
Total Expense	9,861.88	6,117.76	3,744.12	61.2%	42,970.45	25,941.88	17,028.57	65.64%
Net Ordinary Income	26,502.77	35,601.30	-9,098.53	-25.56%	143,991.92	145,520.38	-1,528.46	-1.05%
Net Income	26,502.77	35,601.30	-9,098.53	-25.56%	143,991.92	145,520.38	-1,528.46	-1.05%

Washburn Marina Ship Store Budget vs. Actual July 2022

BUDGET V ACTUAL	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income								
4-3100 · Store Sales								
4-3110 · Clothing	609.49	500.00	109.49	121.9%	1,551.94	1,500.00	51.94	103.46%
4-3120 · Consumables	535.09	500.00	35.09	107.02%	804.65	800.00	4.65	100.58%
4-3130 · Marine Supplies	12,557.94	15,000.00	-2,442.06	83.72%	36,133.32	52,000.00	-15,866.68	69.49%
4-3140 · Personal Items	879.37	1,000.00	-120.63	87.94%	2,879.23	2,000.00	879.23	143.96%
4-3150 · Special Orders	809.22	5,000.00	-4,190.78	16.18%	10,148.18	17,000.00	-6,851.82	59.7%
Total 4-3100 · Store Sales	15,391.11	22,000.00	-6,608.89	69.96%	51,517.32	73,300.00	-21,782.68	70.28%
4-3200 · Fuel Dock Sales								
4-3210 · Diesel	2,284.77	2,000.00	284.77	114.24%	7,958.79	6,500.00	1,458.79	122.44%
4-3220 · Gasoline	14,314.15	15,000.00	-685.85	95.43%	26,663.75	23,500.00	3,163.75	113.46%
4-3230 · Pump Out	502.47	400.00	102.47	125.62%	692.07	630.00	62.07	109.85%
Total 4-3200 · Fuel Dock Sales	17,101.39	17,400.00	-298.61	98.28%	35,314.61	30,630.00	4,684.61	115.29%
Total 4-3000 · Ship Store Income	32,492.50	39,400.00	-6,907.50	82.47%	86,831.93	103,930.00	-17,098.07	83.55%
Total Income	32,492.50	39,400.00	-6,907.50	82.47%	86,831.93	103,930.00	-17,098.07	83.55%
Cost of Goods Sold								
5-3000 · Ship Store COGS								
5-3100 · Store Sales								
5-3110 · Clothing	318.79	400.00	-81.21	79.7%	970.22	1,200.00	-229.78	80.85%
5-3120 · Consumables	366.19	375.00	-8.81	97.65%	549.59	600.00	-50.41	91.6%
5-3130 · Marine Supplies	7,851.79	9,750.00	-1,898.21	80.53%	16,822.73	33,800.00	-16,977.27	49.77%
5-3140 · Personal Items	592.93	760.00	-167.07	78.02%	2,063.60	1,520.00	543.60	135.76%
5-3150 · Special Orders	480.79	3,500.00	-3,019.21	13.74%	7,849.12	11,900.00	-4,050.88	65.96%
Total 5-3100 · Store Sales	9,610.49	14,785.00	-5,174.51	65.0%	28,255.26	49,020.00	-20,764.74	57.64%
5-3200 · Fuel Dock Sales								
5-3210 · Diesel	1,659.52	1,200.00	459.52	138.29%	6,421.01	3,600.00	2,821.01	178.36%
5-3220 · Gasoline	11,154.94	12,000.00	-845.06	92.96%	20,472.30	18,800.00	1,672.30	108.9%
Total 5-3200 · Fuel Dock Sales	12,814.46	13,200.00	-385.54	97.08%	26,893.31	22,400.00	4,493.31	120.06%
Total 5-3000 · Ship Store COGS	22,424.95	27,985.00	-5,560.05	80.13%	55,148.57	71,420.00	-16,271.43	77.22%
Total COGS	22,424.95	27,985.00	-5,560.05	80.13%	55,148.57	71,420.00	-16,271.43	77.22%
Gross Profit	10,067.55	11,415.00	-1,347.45	88.2%	31,683.36	32,510.00	-826.64	97.46%
Expense								
6-3000 · Ship Store Expenses								
6-3100 · Wages & Taxes								
6-3110 · Regular & OT Wages	4,576.18	5,256.00	-679.82	87.07%	13,582.35	18,608.00	-5,025.65	72.99%
6-3120 · FICA/Medicare	387.10	402.00	-14.90	96.29%	1,098.42	1,423.00	-324.58	77.19%
6-3130 · Unemployment Compensation	13.02	25.00	-11.98	52.08%	52.20	315.00	-262.80	16.57%
6-3140 · Workers Compensation	138.98	264.00	-125.02	52.64%	327.59	1,056.00	-728.41	31.02%
Total 6-3100 · Wages & Taxes	5,115.28	5,947.00	-831.72	86.01%	15,060.56	21,402.00	-6,341.44	70.37%
6-3200 · Employee Benefits								
6-3210 · Holiday Pay	348.00	216.00	132.00	161.11%	696.00	432.00	264.00	161.11%

Washburn Marina
Ship Store Budget vs. Actual
July 2022

BUDGET V ACTUAL								
	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
6-3220 · Personal Time Compensation	136.00	133.00	3.00	102.26%	136.00	532.00	-396.00	25.56%
6-3230 · Health Insurance	444.01	525.00	-80.99	84.57%	1,336.73	2,625.00	-1,288.27	50.92%
6-3240 · Retirement Plan	0.00	149.00	-149.00	0.0%	0.00	596.00	-596.00	0.0%
Total 6-3200 · Employee Benefits	928.01	1,023.00	-94.99	90.72%	2,168.73	4,185.00	-2,016.27	51.82%
6-3300 · Education & Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3310 · Equipment/Maintenance	0.00	25.00	-25.00	0.0%	309.00	100.00	209.00	309.0%
6-3320 · Freight/Shipping	163.29	200.00	-36.71	81.65%	717.99	1,100.00	-382.01	65.27%
6-3330 · Supplies	127.22	100.00	27.22	127.22%	404.91	400.00	4.91	101.23%
6-3340 · Travel/Lodging/Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
6-3350 · Uniforms	81.00	0.00	81.00	100.0%	628.53	600.00	28.53	104.76%
6-3360 · Utilities	99.99	100.00	-0.01	99.99%	299.97	400.00	-100.03	74.99%
6-3370 · Over/Under	-10.55	0.00	-10.55	100.0%	-10.55	0.00	-10.55	100.0%
Total 6-3000 · Ship Store Expenses	6,504.24	7,395.00	-890.76	87.96%	19,579.14	28,187.00	-8,607.86	69.46%
Total Expense	6,504.24	7,395.00	-890.76	87.96%	19,579.14	28,187.00	-8,607.86	69.46%
Net Ordinary Income	3,563.31	4,020.00	-456.69	88.64%	12,104.22	4,323.00	7,781.22	280.0%
Net Income	3,563.31	4,020.00	-456.69	88.64%	12,104.22	4,323.00	7,781.22	280.0%

PREVIOUS YEAR COMPARISON								
	Jul 22	Jul 21	\$ Change	% Change	Apr - Jul 22	Apr - Jul 21	\$ Change	% Change
Ordinary Income/Expense								
Income								
4-3000 · Ship Store Income	32,492.50	36,822.07	-4,329.57	-11.76%	86,831.93	114,365.04	-27,533.11	-24.08%
Total Income	32,492.50	36,822.07	-4,329.57	-11.76%	86,831.93	114,365.04	-27,533.11	-24.08%
Cost of Goods Sold								
5-3000 · Ship Store COGS	22,424.95	26,711.83	-4,286.88	-16.05%	55,148.57	81,792.35	-26,643.78	-32.58%
Total COGS	22,424.95	26,711.83	-4,286.88	-16.05%	55,148.57	81,792.35	-26,643.78	-32.58%
Gross Profit	10,067.55	10,110.24	-42.69	-0.42%	31,683.36	32,572.69	-889.33	-2.73%
Expense								
6-3000 · Ship Store Expenses	6,504.24	5,936.52	567.72	9.56%	19,579.14	22,682.10	-3,102.96	-13.68%
Total Expense	6,504.24	5,936.52	567.72	9.56%	19,579.14	22,682.10	-3,102.96	-13.68%
Net Ordinary Income	3,563.31	4,173.72	-610.41	-14.63%	12,104.22	9,890.59	2,213.63	22.38%
Net Income	3,563.31	4,173.72	-610.41	-14.63%	12,104.22	9,890.59	2,213.63	22.38%

Washburn Marina General Expenses Budget vs. Actual July 2022

BUDGET V ACTUAL								
	Jul 22	Budget	\$ Over Budget	% of Budget	Apr - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Expense								
6-4000 · General Expenses								
6-4100 · Wages & Taxes								
6-4110 · Administration Wages	10,430.32	10,321.00	109.32	101.06%	42,807.94	41,800.00	1,007.94	102.41%
6-4120 · Repair/Maintenance Wages	3,392.50	3,241.00	151.50	104.67%	13,298.20	11,940.00	1,358.20	111.38%
6-4130 · FICA/Medicare	1,107.97	1,117.00	-9.03	99.19%	4,422.88	4,350.00	72.88	101.68%
6-4140 · Unemployment Compensation	37.27	90.00	-52.73	41.41%	119.98	380.00	-260.02	31.57%
6-4150 · Workers Compensation	397.80	395.00	2.80	100.71%	1,711.63	1,569.00	142.63	109.09%
Total 6-4100 · Wages & Taxes	15,365.86	15,164.00	201.86	101.33%	62,360.63	60,039.00	2,321.63	103.87%
6-4200 · Employee Benefits								
6-4210 · Holiday Pay	518.00	258.00	260.00	200.78%	908.00	516.00	392.00	175.97%
6-4220 · Personal Time Compensation	142.50	261.00	-118.50	54.6%	522.50	1,044.00	-521.50	50.05%
6-4230 · Health Insurance	1,373.57	1,400.00	-26.43	98.11%	5,544.44	5,600.00	-55.56	99.01%
6-4240 · Retirement Plan	414.22	366.00	48.22	113.18%	1,615.95	1,504.00	111.95	107.44%
Total 6-4200 · Employee Benefits	2,448.29	2,285.00	163.29	107.15%	8,590.89	8,664.00	-73.11	99.16%
6-4300 · Advertising & Marketing	904.24	765.00	139.24	118.2%	5,355.23	3,960.00	1,395.23	135.23%
6-4310 · Contract Services	45.30	38.00	7.30	119.21%	206.98	152.00	54.98	136.17%
6-4320 · Donations	0.00	100.00	-100.00	0.0%	678.75	100.00	578.75	678.75%
6-4330 · Education & Training	166.66	167.00	-0.34	99.8%	695.64	668.00	27.64	104.14%
6-4340 · Equipmt/Furnish/Sm Tools/Maint	159.31	25.00	134.31	637.24%	165.31	75.00	90.31	220.41%
6-4350 · Insurance	1,865.00	1,805.00	60.00	103.32%	7,206.00	7,220.00	-14.00	99.81%
6-4370 · License/Permit/Fee/Dues/Subscr	200.00	250.00	-50.00	80.0%	852.00	850.00	2.00	100.24%
6-4380 · Office Supplies/Postage	35.85	175.00	-139.15	20.49%	510.61	700.00	-189.39	72.94%
6-4390 · Professional Services	0.00	150.00	-150.00	0.0%	2,685.50	2,950.00	-264.50	91.03%
6-4400 · Service Charges	1,725.06	1,350.00	375.06	127.78%	7,437.22	7,300.00	137.22	101.88%
6-4410 · Supplies	46.41	100.00	-53.59	46.41%	84.39	400.00	-315.61	21.1%
6-4420 · Travel/Lodging/Miles	54.56	0.00	54.56	100.0%	54.56	0.00	54.56	100.0%
6-4430 · Uniforms	18.00	0.00	18.00	100.0%	307.12	350.00	-42.88	87.75%
6-4440 · Utilities	100.02	277.00	-176.98	36.11%	923.58	1,108.00	-184.42	83.36%
6-4450 · Misc Expenses	269.77	100.00	169.77	269.77%	599.45	400.00	199.45	149.86%
6-4460 · Purchases Discount	-23.60	-50.00	26.40	47.2%	-283.35	-200.00	-83.35	141.68%
Total 6-4000 · General Expenses	23,380.73	22,701.00	679.73	102.99%	98,430.51	94,736.00	3,694.51	103.9%
Total Expense	23,380.73	22,701.00	679.73	102.99%	98,430.51	94,736.00	3,694.51	103.9%
Net Ordinary Income	-23,380.73	-22,701.00	-679.73	102.99%	-98,430.51	-94,736.00	-3,694.51	103.9%
Net Income	-23,380.73	-22,701.00	-679.73	102.99%	-98,430.51	-94,736.00	-3,694.51	103.9%

PREVIOUS YEAR COMPARISON								
	Jul 22	Jul 21	\$ Change	% Change	Apr - Jul 22	Apr - Jul 21	\$ Change	% Change
Ordinary Income/Expense								
Expense								
6-4000 · General Expenses	23,380.73	20,446.07	2,934.66	14.35%	98,430.51	94,913.37	3,517.14	3.71%
Total Expense	23,380.73	20,446.07	2,934.66	14.35%	98,430.51	94,913.37	3,517.14	3.71%
Net Ordinary Income	-23,380.73	-20,446.07	-2,934.66	-14.35%	-98,430.51	-94,913.37	-3,517.14	-3.71%
Net Income	-23,380.73	-20,446.07	-2,934.66	-14.35%	-98,430.51	-94,913.37	-3,517.14	-3.71%

4:00 PM
08/08/22
Accrual Basis

Washburn Marina Revenue - Draw Report July 2022

	<u>Jul 22</u>	<u>Apr - Jul 22</u>
9-1100 - Draws from City	-93,448.66	-430,118.86
9-2100 - Revenues Paid to City	116,441.34	598,850.58
	<u>22,992.68</u>	<u>168,731.72</u>
Revenues Paid to City Detail		
Operating Revenue		452,465.18
Maintenance Fees-2022		146,385.40
Total		<u>598,850.58</u>

Maintenance Fees Paid in Full

Scott Kluver

From: Michelle Shrider <michelle@washburnmarina.com>
Sent: Thursday, July 21, 2022 9:23 AM
To: Scott Kluver; 'Gerry Schuette'
Subject: Inside Lift Stations

Greetings:

What is it with lift stations down here? I spoke briefly with Gerry this week regarding the inside lift station that services the building. Here's what I know:

1. In the winter, we must fill the lift well with water monthly to add enough water to keep the particulate broken down and flushing out of the well. Started doing this about 4-5 years ago, didn't need to before.
2. On Saturday 7/16/22: As described by the person that dealt with it – "Somehow it got fully packed with solid waste and toilet paper, as if the liquid was draining properly but then all of the solids got packed into a giant brick of yuck, and therefor it couldn't get through the macerator. Saturday right before we left the alarm went off and when I opened the hatch it was like an inch from over flowing, it seems like the float sensors were hung up in the mass of shit so they never kicked in til it was almost too late. I got it down enough to leave for the night and spent the better part of today filling the tank with water and then running both pumps while manually breaking everything up and eventually it's started to get through the grinder properly. All that said, I don't think there are any issues with equipment itself, but we should keep a close eye on it for the next few weeks to be safe."
3. Today 7/21/22: I've been checking it all week and the levels are staying down when the pumps are on automatic. But it appeared to me that the "mass" was developing again. There doesn't seem to be a lot of agitation when the macerators are running – I checked both individually on manual. So, I used a hose/nozzle and broke down the mass, ran the pumps on manual until the waste was very low in the well.

It seems to me that the pumps should be creating some level of agitation to break down the particulate that is floating so it will get sucked away. I'm not really seeing the agitation. Perhaps someone with more knowledge than me could take a look? Thanks.

Sincerely,
Michelle Shrider, CMM
Washburn Marina, Gen'l Mgr.
Marina Management, Inc. Pres.
1 Marina Drive
Washburn, WI 54891
715-373-5050
www.washburnmarina.com

*Live Webcam at the Marina – [Click Here](#)
Join us on [Facebook](#)*

Scott Kluver

From: Gerry Schuette <dpw@cityofwashburn.org>
Sent: Wednesday, August 10, 2022 6:52 AM
To: 'Michelle Shrider'; 'Scott Kluver'
Cc: 'Gerry Schuette'
Subject: RE: Inside Lift Station

Morning All

With inspection yesterday and observing two pumps, piping system is galvanized piping with 90 degree bends, I believe pump one there is blockage in piping.

Pump two is newer pump, pump one is very old and I am sure not operating at capacity, piping system inside pit should be replaced with schedule 90 HDTP piping and new pump should be installed to replace pump one.

Active not reactive is course to go here, if we need to update piping, pump one should be pulled and replaced, its loaded gun and being a redundant system, I believe this course will insure years of service with disruption.

I am working on pricing new pump, and working on getting estimate to replace current piping with right HDTP materials.

Michelle and I conversed and agreed late Oct early Nov would be time to make repairs which allows time to order and schedule contractor.

Thoughts, concerns, comments please let me know,

Thanks

Gerry Schuette
Director of Public Works

City of Washburn
502 West Bayfield Street
P.O. Box 638
Washburn, WI 54891
Office: 715-373-6171
Fax: 715-373-6148
Email: dpw@cityofwashburn.org

From: Michelle Shrider [mailto:michelle@washburnmarina.com]
Sent: Tuesday, August 09, 2022 4:04 PM
To: 'Scott Kluver' <washburnadmin@cityofwashburn.org>
Cc: Gerry Schuette <DPW@cityofwashburn.org>
Subject: RE: Inside Lift Station

Greetings Scott:

Yes, I believe this is it. Time all runs together! It was likely 10 years ago already. I've attached it for Gerry to look at as well. He came by today and we assessed the situation. He seems to have a handle on it.

Scott Kluver

From: Bob Johnston <rjohnston@marinetraavelift.com>
Sent: Tuesday, August 9, 2022 11:51 AM
To: Scott Kluver
Cc: 'Carl Broberg'
Subject: RE: Tire Warranty

Hi Scott,

Yes the price is still the same.

As for the delivery we do not have a way to deliver these so they would be shipped by an LTL carrier and shipping costs would be additional.

Regards,

Bob Johnston | Director of CustomerCare
Phone +1.920.743.6202 | Direct +1.920.746.4269
49 E. Yew Street, Sturgeon Bay, WI 54235 USA
www.marinetraavelift.com | www.shuttlelift.com



From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Tuesday, August 9, 2022 9:37 AM
To: Bob Johnston <rjohnston@marinetraavelift.com>
Cc: 'Carl Broberg' <crbroberg@centurytel.net>
Subject: RE: Tire Warranty

Bob,

Thank you for the update. We assume the agreed upon price is the same. Please keep us posted on the arrival, we would like to schedule this after our haul-out season this year. Will Marine Travelift be delivering the tires or will you have a private carrier do that?

We would also like to coordinate the installation of the parts that we received for our unit, as well as the annual inspection for the unit.

Scott J. Kluver
City of Washburn

From: Bob Johnston <rjohnston@marinetraavelift.com>
Sent: Monday, August 8, 2022 11:24 AM
To: Scott Kluver <washburnadmin@cityofwashburn.org>
Cc: 'Carl Broberg' <crbroberg@centurytel.net>
Subject: RE: Tire Warranty

Scott,

The tires that we had in stock when we first talked have since been sold. We have quite a few more on order but at this point they are not due into us until the end of October.

Bob Johnston | Director of CustomerCare
Phone +1.920.743.6202 | Direct +1.920.746.4269
49 E. Yew Street, Sturgeon Bay, WI 54235 USA
www.marinetravelift.com | www.shuttlelift.com



From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Tuesday, August 2, 2022 12:07 PM
To: 'Kurt Minten' <kminten@shuttlelift.com>
Cc: 'Bob Johnston' <rjohnston@marinetravelift.com>; 'Carl Broberg' <crbroberg@centurytel.net>
Subject: RE: Tire Warranty

Kurt,

With this, the City of Washburn Harbor Commission would purchase eight newly manufactured Marine Travelift tires (50x20x20) at a cost of \$31,000 plus freight costs. If there are no further issues with this, we would like to be advised of a delivery date so that we can plan for the actual replacement as soon as reasonably possible.

Scott J. Kluver
City of Washburn

From: Kurt Minten <kminten@shuttlelift.com>
Sent: Monday, August 1, 2022 2:27 PM
To: Scott Kluver <washburnadmin@cityofwashburn.org>
Cc: Bob Johnston <rjohnston@marinetravelift.com>
Subject: RE: Tire Warranty

Hi Scott,

Our replacement warranty on new replacement parts is 6 months. Attached is the tire manufacturers warranty which is based on "life of the original tread".

So, it would be Marine Travelift New Parts warranty the first 6 months and then the tire manufacturers warranty following that.

Kurt Minten | Vice President of Sales
Phone +1.920.743.6202 | Direct +1.920.746.4271
49 E. Yew Street, Sturgeon Bay, WI 54235 USA
www.marinetravelift.com | www.shuttlelift.com | www.exactechinc.com



From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Monday, August 1, 2022 10:02 AM
To: Kurt Minten <kminten@shuttlelift.com>
Cc: 'Carl Broberg' <crbroberg@centurytel.net>
Subject: RE: Tire Warranty

Kurt,

Is there anyway the warranty can be for up to a year? If we can get that, we can resolve this issue very quickly.

Scott J. Kluver
City of Washburn

From: Kurt Minten <kminten@shuttlelift.com>
Sent: Wednesday, July 27, 2022 11:13 AM
To: Scott Kluver <washburnadmin@cityofwashburn.org>
Cc: 'Carl Broberg' <crbroberg@centurytel.net>
Subject: RE: Tire Warranty

Hi Scott,

The warranty is 6 months.

Please let me know if I can help with additional information.

Kurt Minten | Vice President of Sales
Phone +1.920.743.6202 | Direct +1.920.746.4271
49 E. Yew Street, Sturgeon Bay, WI 54235 USA
www.marinetravelift.com | www.shuttlelift.com | www.exactechinc.com



From: Scott Kluver <washburnadmin@cityofwashburn.org>
Sent: Monday, July 25, 2022 11:08 AM
To: Kurt Minten <kminten@shuttlelift.com>
Cc: 'Carl Broberg' <crbroberg@centurytel.net>
Subject: Tire Warranty

Dear Mr. Minten:

If the City were to purchase eight new Marine Travelift tires, what is the warranty on those tires?

Scott J. Kluver, Administrator
City of Washburn
P.O. Box 638
119 Washington Ave.

Washburn, WI 54891
Phone – 715-373-6160 Ext. 4
Fax – 715-373-6148

<http://www.cityofwashburn.org/>

The City of Washburn is an equal opportunity provider, employer, and lender.

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STANDARD LIMITED WARRANTY

Every first quality tire of our manufacture bearing our name and serial number and not branded "na" is warranted to be free of defects in workmanship and material during the life of the original tread. Original tread life is completed when the tire is worn to 2 remaining 32nds on highway and 10% remaining 32nds on mining, and industrial tires.

This limited warranty does not cover damage resulting from misuse, improper mounting, misapplication, use of non-approved rims, improper inflation, overloading, running flat, misalignment or imbalance of wheels, rims, defective brakes or shock absorbers, abuse, willful damage, oil, chemical action, fire, or other externally generated heat, use of studs, water or other material entrapped inside the tire, vehicle damage or road hazards (such as rock cuts, punctures, cut separations, impacts, flex breaks.)

If, upon presentation of the tire, our examination shows such a tire is eligible for adjustment credit under the terms of this warranty, we will make a reasonable allowance on the purchase of a new tire based on the current "Specialty Tire Price." Any such allowance will be based on the tread-wear remaining.

The warranty is made for the exclusive benefit of the original purchaser of these products and is not assignable. No claim will be recognized unless assigned a returned goods authorization issued by the commercial operations department of Specialty Tires of America and the tire is returned to Specialty Tires of America.

ALL OTHER WARRANTIES, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, ARE EXPRESSLY DISCLAIMED TO THE EXTENT PERMITTED BY LAW. ALL OBLIGATIONS OR LIABILITIES FOR INDIRECT, INCIDENTAL, PUNITIVE OR CONSEQUENTIAL DAMAGE ARE HEREBY EXCLUDED, INCLUDING ECONOMIC LOSS, LOSS OF PROFIT, LOSS OF USE OF VEHICLE, LOSS OF TIME, PERSONAL INJURY OR DEATH. NO REPRESENTATIVE HAS THE AUTHORITY TO MAKE REPRESENTATIONS, PROMISES OR AGREEMENTS VARYING THE TERMS OF THIS LIMITED WARRANTY.

Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply.

This warranty gives you specific legal rights, and you may also have other rights that vary from state to state.

Revised September 25, 2017